

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
11	Agriculture, Forestry, Fishing and Hunting	00-0000	Total all occupations	2,730	\$ 20.16	\$ 41,926	\$ 14.90	\$ 30,982	\$ 33,537	\$ 21.96	\$ 45,687
11	Agriculture, Forestry, Fishing and Hunting	11-0000	Management Occupations		\$ 49.66	\$ 103,292	\$ 41.64	\$ 86,605	\$ 97,862	\$ 55.05	\$ 114,500
11	Agriculture, Forestry, Fishing and Hunting	11-9013	Farmers, Ranchers, and Other Agricultural Managers		\$ 44.02	\$ 91,553	\$ 39.62	\$ 82,406	\$ 86,906	\$ 48.09	\$ 100,029
11	Agriculture, Forestry, Fishing and Hunting	37-0000	Building and Grounds Cleaning and Maintenance Occupations		\$ 19.12	\$ 39,768	\$ 18.30	\$ 38,058	\$ 39,953	\$ 19.46	\$ 40,485
11	Agriculture, Forestry, Fishing and Hunting	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners		\$ 19.12	\$ 39,768	\$ 18.30	\$ 38,058	\$ 39,953	\$ 19.46	\$ 40,485
11	Agriculture, Forestry, Fishing and Hunting	39-0000	Personal Care and Service Occupations	210	\$ 19.31	\$ 40,159	\$ 16.56	\$ 34,453	\$ 37,148	\$ 20.66	\$ 42,971
11	Agriculture, Forestry, Fishing and Hunting	39-2011	Animal Trainers	90	\$ 19.94	\$ 41,466	\$ 16.15	\$ 33,585	\$ 41,854	\$ 20.62	\$ 42,893
11	Agriculture, Forestry, Fishing and Hunting	39-2021	Animal Caretakers	110	\$ 17.81	\$ 37,036	\$ 16.62	\$ 34,566	\$ 34,649	\$ 20.62	\$ 42,883
11	Agriculture, Forestry, Fishing and Hunting	43-0000	Office and Administrative Support Occupations	200	\$ 23.96	\$ 49,832	\$ 19.12	\$ 39,775	\$ 44,764	\$ 31.73	\$ 65,989
11	Agriculture, Forestry, Fishing and Hunting	43-3031	Bookkeeping, Accounting, and Auditing Clerks		\$ 19.49	\$ 40,546	\$ 17.85	\$ 37,118	\$ 39,773	\$ 21.87	\$ 45,480
11	Agriculture, Forestry, Fishing and Hunting	43-9061	Office Clerks, General	80	\$ 20.90	\$ 43,481	\$ 20.59	\$ 42,818	\$ 44,764	\$ 21.52	\$ 44,764
11	Agriculture, Forestry, Fishing and Hunting	45-0000	Farming, Fishing, and Forestry Occupations	820	\$ 19.98	\$ 41,555	\$ 14.90	\$ 30,982	\$ 41,412	\$ 22.62	\$ 47,045
11	Agriculture, Forestry, Fishing and Hunting	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers		\$ 20.20	\$ 42,007	\$ 15.22	\$ 31,654	\$ 37,377	\$ 21.80	\$ 45,354
11	Agriculture, Forestry, Fishing and Hunting	45-2011	Agricultural Inspectors		\$ 25.18	\$ 52,373	\$ 21.96	\$ 45,687	\$ 46,127	\$ 30.37	\$ 63,177
11	Agriculture, Forestry, Fishing and Hunting	45-2041	Graders and Sorters, Agricultural Products		\$ 16.58	\$ 34,490	\$ 14.13	\$ 29,390	\$ 31,027	\$ 18.47	\$ 38,418
11	Agriculture, Forestry, Fishing and Hunting	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse		\$ 18.27	\$ 37,997	\$ 14.13	\$ 29,390	\$ 34,729	\$ 21.86	\$ 45,465
11	Agriculture, Forestry, Fishing and Hunting	45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	100	\$ 22.22	\$ 46,212	\$ 22.05	\$ 45,855	\$ 47,045	\$ 22.62	\$ 47,046
11	Agriculture, Forestry, Fishing and Hunting	49-0000	Installation, Maintenance, and Repair Occupations		\$ 27.18	\$ 56,538	\$ 24.04	\$ 50,012	\$ 60,339	\$ 29.33	\$ 60,999
11	Agriculture, Forestry, Fishing and Hunting	49-9071	Maintenance and Repair Workers, General	20	\$ 27.32	\$ 56,834	\$ 25.35	\$ 52,727	\$ 60,339	\$ 29.33	\$ 60,999
11	Agriculture, Forestry, Fishing and Hunting	53-0000	Transportation and Material Moving Occupations	1,130	\$ 15.93	\$ 33,129	\$ 14.77	\$ 30,720	\$ 32,775	\$ 15.78	\$ 32,826
11	Agriculture, Forestry, Fishing and Hunting	53-7064	Packers and Packagers, Hand	420	\$ 14.83	\$ 30,854	\$ 14.72	\$ 30,614	\$ 30,720	\$ 14.77	\$ 30,720
21	Mining, Quarrying, and Oil and Gas Extraction	00-0000	Total all occupations	1,030	\$ 34.51	\$ 71,779	\$ 25.11	\$ 52,239	\$ 61,306	\$ 33.37	\$ 69,418
21	Mining, Quarrying, and Oil and Gas Extraction	11-0000	Management Occupations	40	\$ 81.01	\$ 168,511	\$ 36.51	\$ 75,941	\$ 153,240	\$ 100.91	\$ 209,885
21	Mining, Quarrying, and Oil and Gas Extraction	11-1021	General and Operations Managers	30	\$ 77.78	\$ 161,787	\$ 36.11	\$ 75,113	\$ 88,493	\$ 103.93	\$ 216,172
21	Mining, Quarrying, and Oil and Gas Extraction	41-0000	Sales and Related Occupations	30	\$ 59.52	\$ 123,794	\$ 36.92	\$ 76,794	\$ 120,866	\$ 86.26	\$ 179,419
21	Mining, Quarrying, and Oil and Gas Extraction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	20	\$ 65.23	\$ 135,684	\$ 37.98	\$ 78,998	\$ 174,652	\$ 86.26	\$ 179,422
21	Mining, Quarrying, and Oil and Gas Extraction	43-0000	Office and Administrative Support Occupations	70	\$ 24.64	\$ 51,261	\$ 21.15	\$ 44,000	\$ 46,151	\$ 28.09	\$ 58,417
21	Mining, Quarrying, and Oil and Gas Extraction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	10	\$ 27.71	\$ 57,636	\$ 27.63	\$ 57,467	\$ 57,780	\$ 28.30	\$ 58,871
21	Mining, Quarrying, and Oil and Gas Extraction	43-9061	Office Clerks, General	30	\$ 21.47	\$ 44,662	\$ 20.77	\$ 43,205	\$ 44,324	\$ 21.73	\$ 45,208
21	Mining, Quarrying, and Oil and Gas Extraction	47-0000	Construction and Extraction Occupations	290	\$ 28.36	\$ 58,983	\$ 24.36	\$ 50,672	\$ 57,121	\$ 30.51	\$ 63,468
21	Mining, Quarrying, and Oil and Gas Extraction	47-2073	Operating Engineers and Other Construction Equipment Operators	50	\$ 25.30	\$ 52,614	\$ 22.14	\$ 46,053	\$ 55,401	\$ 28.09	\$ 58,422
21	Mining, Quarrying, and Oil and Gas Extraction	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	130	\$ 28.19	\$ 58,631	\$ 24.62	\$ 51,207	\$ 58,608	\$ 30.78	\$ 64,027
21	Mining, Quarrying, and Oil and Gas Extraction	47-5023	Earth Drillers, Except Oil and Gas	10	\$ 32.43	\$ 67,445	\$ 29.09	\$ 60,509	\$ 64,365	\$ 30.94	\$ 64,365
21	Mining, Quarrying, and Oil and Gas Extraction	49-0000	Installation, Maintenance, and Repair Occupations	110	\$ 30.25	\$ 62,912	\$ 28.44	\$ 59,153	\$ 61,915	\$ 30.69	\$ 63,834
21	Mining, Quarrying, and Oil and Gas Extraction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	50	\$ 30.38	\$ 63,194	\$ 28.99	\$ 60,302	\$ 61,629	\$ 29.95	\$ 62,305
21	Mining, Quarrying, and Oil and Gas Extraction	49-9071	Maintenance and Repair Workers, General	50	\$ 29.52	\$ 61,397	\$ 28.44	\$ 59,153	\$ 63,834	\$ 30.85	\$ 64,168
21	Mining, Quarrying, and Oil and Gas Extraction	51-0000	Production Occupations	170	\$ 30.22	\$ 62,856	\$ 28.40	\$ 59,079	\$ 60,702	\$ 30.14	\$ 62,688
21	Mining, Quarrying, and Oil and Gas Extraction	51-8099	Plant and System Operators, All Other	30	\$ 28.37	\$ 59,005	\$ 24.84	\$ 51,669	\$ 57,221	\$ 31.74	\$ 66,015
21	Mining, Quarrying, and Oil and Gas Extraction	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	40	\$ 28.95	\$ 60,219	\$ 28.64	\$ 59,564	\$ 61,539	\$ 29.61	\$ 61,589
21	Mining, Quarrying, and Oil and Gas Extraction	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	30	\$ 28.99	\$ 60,295	\$ 27.83	\$ 57,892	\$ 61,545	\$ 29.86	\$ 62,115
21	Mining, Quarrying, and Oil and Gas Extraction	53-0000	Transportation and Material Moving Occupations	220	\$ 30.75	\$ 63,962	\$ 22.63	\$ 47,074	\$ 61,309	\$ 33.34	\$ 69,353
21	Mining, Quarrying, and Oil and Gas Extraction	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Laborers and Freight, Stock, and Material Movers, Hand	20	\$ 50.48	\$ 104,996	\$ 41.57	\$ 86,460	\$ 109,065	\$ 58.32	\$ 121,299
21	Mining, Quarrying, and Oil and Gas Extraction	53-3032	Heavy and Tractor-Trailer Truck Drivers	30	\$ 29.54	\$ 61,438	\$ 28.70	\$ 59,703	\$ 61,309	\$ 30.94	\$ 64,361
21	Mining, Quarrying, and Oil and Gas Extraction	53-7031	Dredge Operators	50	\$ 31.93	\$ 66,415	\$ 30.77	\$ 64,012	\$ 67,462	\$ 33.15	\$ 68,955
21	Mining, Quarrying, and Oil and Gas Extraction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	70	\$ 22.25	\$ 46,277	\$ 20.20	\$ 42,013	\$ 45,053	\$ 23.14	\$ 48,126
22	Utilities	00-0000	Total all occupations	15,040	\$ 47.04	\$ 97,847	\$ 37.55	\$ 78,103	\$ 97,319	\$ 54.42	\$ 113,192
22	Utilities	11-0000	Management Occupations	870	\$ 85.45	\$ 177,731	\$ 64.49	\$ 134,139	\$ 168,488	\$ 97.25	\$ 202,280

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary	Hourly	Salary	Hourly	Salary	
22	Utilities	11-1021	General and Operations Managers	140	\$ 106.68	\$ 221,900	\$ 80.81	\$ 168,094	\$ 210,216		
22	Utilities	11-2022	Sales Managers	10	\$ 87.85	\$ 182,720	\$ 53.81	\$ 111,925	\$ 127,142	\$ 95.46	\$ 198,557
22	Utilities	11-2032	Public Relations Managers	10	\$ 87.85	\$ 182,726	\$ 70.00	\$ 145,600	\$ 167,913	\$ 104.34	\$ 217,027
22	Utilities	11-3012	Administrative Services Managers	50	\$ 77.94	\$ 162,107	\$ 64.37	\$ 133,890	\$ 146,786	\$ 85.45	\$ 177,731
22	Utilities	11-3013	Facilities Managers	90	\$ 76.87	\$ 159,895	\$ 60.37	\$ 125,567	\$ 168,937	\$ 83.73	\$ 174,154
22	Utilities	11-3031	Financial Managers	30	\$ 89.12	\$ 185,373	\$ 70.94	\$ 147,555	\$ 176,384	\$ 97.72	\$ 203,247
22	Utilities	11-3051	Industrial Production Managers	180	\$ 80.24	\$ 166,892	\$ 64.29	\$ 133,718	\$ 167,192	\$ 97.34	\$ 202,472
22	Utilities	11-3071	Transportation, Storage, and Distribution Managers		\$ 61.40	\$ 127,721	\$ 46.58	\$ 96,887	\$ 103,333	\$ 77.70	\$ 161,626
22	Utilities	11-3121	Human Resources Managers	10	\$ 74.10	\$ 154,133	\$ 61.05	\$ 126,991	\$ 145,967	\$ 75.36	\$ 156,747
22	Utilities	11-3131	Training and Development Managers	10	\$ 74.71	\$ 155,400	\$ 60.72	\$ 126,296	\$ 167,859	\$ 83.01	\$ 172,661
22	Utilities	11-9021	Construction Managers	50	\$ 79.52	\$ 165,392	\$ 60.59	\$ 126,034	\$ 141,777	\$ 88.00	\$ 183,040
22	Utilities	11-9041	Architectural and Engineering Managers	90	\$ 85.86	\$ 178,592	\$ 79.47	\$ 165,293	\$ 168,488	\$ 99.27	\$ 206,472
22	Utilities	11-9199	Managers, All Other	120	\$ 77.10	\$ 160,373	\$ 64.41	\$ 133,976	\$ 160,831	\$ 86.06	\$ 178,997
22	Utilities	13-0000	Business and Financial Operations Occupations	810	\$ 52.05	\$ 108,268	\$ 42.87	\$ 89,169	\$ 104,390	\$ 61.59	\$ 128,115
22	Utilities	13-1020	Buyers and Purchasing Agents	40	\$ 46.54	\$ 96,804	\$ 38.76	\$ 80,617	\$ 92,712	\$ 49.83	\$ 103,646
22	Utilities	13-1041	Compliance Officers	60	\$ 43.93	\$ 91,369	\$ 31.66	\$ 65,843	\$ 95,153	\$ 51.37	\$ 106,845
22	Utilities	13-1071	Human Resources Specialists	50	\$ 49.01	\$ 101,933	\$ 41.25	\$ 85,800	\$ 101,685	\$ 53.94	\$ 112,202
22	Utilities	13-1081	Logisticians	30	\$ 46.71	\$ 97,157	\$ 31.18	\$ 64,857	\$ 79,314	\$ 49.48	\$ 102,921
22	Utilities	13-1082	Project Management Specialists	90	\$ 61.05	\$ 126,994	\$ 51.12	\$ 106,320	\$ 122,009	\$ 65.60	\$ 136,455
22	Utilities	13-1111	Management Analysts	120	\$ 53.83	\$ 111,972	\$ 46.30	\$ 96,314	\$ 105,230	\$ 61.17	\$ 127,239
22	Utilities	13-1151	Training and Development Specialists	90	\$ 60.31	\$ 125,438	\$ 50.61	\$ 105,268	\$ 133,091	\$ 75.02	\$ 156,051
22	Utilities	13-1161	Market Research Analysts and Marketing Specialists	40	\$ 45.16	\$ 93,939	\$ 36.57	\$ 76,069	\$ 77,385	\$ 50.34	\$ 104,712
22	Utilities	13-1199	Business Operations Specialists, All Other	210	\$ 48.31	\$ 100,489	\$ 40.82	\$ 84,901	\$ 100,158	\$ 51.05	\$ 106,183
22	Utilities	13-2011	Accountants and Auditors	60	\$ 54.30	\$ 112,944	\$ 44.75	\$ 93,073	\$ 106,810	\$ 61.76	\$ 128,460
22	Utilities	15-0000	Computer and Mathematical Occupations	130	\$ 52.40	\$ 108,996	\$ 40.24	\$ 83,701	\$ 108,888	\$ 62.06	\$ 129,085
22	Utilities	15-1252	Software Developers	10	\$ 56.78	\$ 118,110	\$ 45.77	\$ 95,198	\$ 120,118	\$ 64.09	\$ 133,297
22	Utilities	15-1299	Computer Occupations, All Other	70	\$ 50.18	\$ 104,381	\$ 39.87	\$ 82,930	\$ 98,717	\$ 63.17	\$ 131,394
22	Utilities	17-0000	Architecture and Engineering Occupations	800	\$ 54.06	\$ 112,439	\$ 47.23	\$ 98,229	\$ 107,598	\$ 61.68	\$ 128,294
22	Utilities	17-2051	Civil Engineers	110	\$ 50.81	\$ 105,691	\$ 47.23	\$ 98,232	\$ 106,037	\$ 51.36	\$ 106,825
22	Utilities	17-2071	Electrical Engineers	240	\$ 58.06	\$ 120,767	\$ 51.18	\$ 106,459	\$ 120,307	\$ 62.34	\$ 129,658
22	Utilities	17-2081	Environmental Engineers	10	\$ 51.50	\$ 107,113	\$ 44.00	\$ 91,523	\$ 112,333	\$ 59.58	\$ 123,928
22	Utilities	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	20	\$ 61.81	\$ 128,564	\$ 54.36	\$ 113,064	\$ 125,238	\$ 71.85	\$ 149,453
22	Utilities	17-2141	Mechanical Engineers	10	\$ 51.41	\$ 106,926	\$ 37.84	\$ 78,710	\$ 104,236	\$ 64.96	\$ 135,118
22	Utilities	17-2199	Engineers, All Other	10	\$ 57.29	\$ 119,160	\$ 35.06	\$ 72,920	\$ 137,618	\$ 67.19	\$ 139,753
22	Utilities	17-3012	Electrical and Electronics Drafters	60	\$ 46.14	\$ 95,980	\$ 42.92	\$ 89,282	\$ 100,826	\$ 49.52	\$ 102,997
22	Utilities	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	10	\$ 47.97	\$ 99,781	\$ 47.29	\$ 98,354	\$ 104,836	\$ 50.40	\$ 104,838
22	Utilities	17-3031	Surveying and Mapping Technicians	20	\$ 35.80	\$ 74,457	\$ 34.23	\$ 71,188	\$ 72,592	\$ 37.39	\$ 77,780
22	Utilities	19-0000	Life, Physical, and Social Science Occupations	210	\$ 49.83	\$ 103,653	\$ 41.24	\$ 85,778	\$ 105,557	\$ 55.37	\$ 115,172
22	Utilities	19-2041	Environmental Scientists and Specialists, Including Health	20	\$ 48.73	\$ 101,367	\$ 35.70	\$ 74,248	\$ 103,052	\$ 61.93	\$ 128,813
22	Utilities	19-4031	Chemical Technicians	30	\$ 39.54	\$ 82,234	\$ 39.00	\$ 81,116	\$ 81,116	\$ 39.00	\$ 81,117
22	Utilities	19-4042	Environmental Science and Protection Technicians, Including Health		\$ 47.33	\$ 98,439	\$ 47.11	\$ 97,989	\$ 97,993	\$ 47.12	\$ 98,005
22	Utilities	19-5011	Occupational Health and Safety Specialists		\$ 53.90	\$ 112,104	\$ 50.33	\$ 104,695	\$ 116,939	\$ 59.18	\$ 123,086
22	Utilities	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	20	\$ 56.12	\$ 116,720	\$ 50.14	\$ 104,291	\$ 117,675	\$ 61.27	\$ 127,440
22	Utilities	27-3031	Public Relations Specialists	20	\$ 56.73	\$ 118,009	\$ 47.52	\$ 98,831	\$ 117,675	\$ 66.95	\$ 139,246
22	Utilities	37-0000	Building and Grounds Cleaning and Maintenance Occupations		\$ 21.39	\$ 44,501	\$ 19.01	\$ 39,538	\$ 42,160	\$ 21.30	\$ 44,313
22	Utilities	41-0000	Sales and Related Occupations	160	\$ 48.68	\$ 101,256	\$ 35.87	\$ 74,618	\$ 85,034	\$ 56.83	\$ 118,196
22	Utilities	41-2011	Cashiers	40	\$ 37.87	\$ 78,773	\$ 34.97	\$ 72,743	\$ 76,309	\$ 44.13	\$ 91,792

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
22	Utilities	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	90	\$ 47.58	\$ 98,957	\$ 34.20	\$ 71,136	\$ 82,879	\$ 48.72	\$ 101,339
22	Utilities	43-0000	Office and Administrative Support Occupations	2,570	\$ 34.62	\$ 72,013	\$ 27.80	\$ 57,822	\$ 74,175	\$ 41.36	\$ 86,038
22	Utilities	43-1011	First-Line Supervisors of Office and Administrative Support Workers	200	\$ 47.58	\$ 98,962	\$ 42.15	\$ 87,665	\$ 98,736	\$ 52.21	\$ 108,607
22	Utilities	43-3011	Bill and Account Collectors	180	\$ 39.33	\$ 81,816	\$ 38.20	\$ 79,452	\$ 81,609	\$ 42.03	\$ 87,412
22	Utilities	43-3021	Billing and Posting Clerks	70	\$ 27.45	\$ 57,087	\$ 22.59	\$ 46,978	\$ 59,085	\$ 28.42	\$ 59,105
22	Utilities	43-3031	Bookkeeping, Accounting, and Auditing Clerks	60	\$ 41.31	\$ 85,932	\$ 37.09	\$ 77,151	\$ 89,606	\$ 43.08	\$ 89,606
22	Utilities	43-4051	Customer Service Representatives	570	\$ 34.54	\$ 71,844	\$ 28.46	\$ 59,197	\$ 71,514	\$ 41.36	\$ 86,038
22	Utilities	43-5032	Dispatchers, Except Police, Fire, and Ambulance	70	\$ 38.33	\$ 79,716	\$ 29.38	\$ 61,108	\$ 79,506	\$ 44.05	\$ 91,621
22	Utilities	43-5041	Meter Readers, Utilities	830	\$ 29.60	\$ 61,576	\$ 21.14	\$ 43,981	\$ 60,355	\$ 37.35	\$ 77,683
22	Utilities	43-5061	Production, Planning, and Expediting Clerks	80	\$ 33.08	\$ 68,805	\$ 27.01	\$ 56,180	\$ 63,757	\$ 39.70	\$ 82,566
22	Utilities	43-5071	Shipping, Receiving, and Inventory Clerks	10	\$ 39.77	\$ 82,720	\$ 37.80	\$ 78,624	\$ 84,267	\$ 43.10	\$ 89,654
22	Utilities	43-6011	Executive Secretaries and Executive Administrative Assistants	80	\$ 40.99	\$ 85,260	\$ 36.30	\$ 75,504	\$ 86,879	\$ 43.56	\$ 90,601
22	Utilities	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Exec	30	\$ 28.51	\$ 59,291	\$ 24.66	\$ 51,299	\$ 58,705	\$ 31.64	\$ 65,814
22	Utilities	43-9022	Word Processors and Typists	20	\$ 25.48	\$ 53,007	\$ 19.13	\$ 39,800	\$ 57,093	\$ 31.01	\$ 64,497
22	Utilities	43-9061	Office Clerks, General	340	\$ 35.76	\$ 74,389	\$ 28.86	\$ 60,032	\$ 77,631	\$ 42.22	\$ 87,826
22	Utilities	47-0000	Construction and Extraction Occupations	1,310	\$ 42.21	\$ 87,796	\$ 36.67	\$ 76,264	\$ 93,466	\$ 49.55	\$ 103,065
22	Utilities	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	120	\$ 45.90	\$ 95,478	\$ 43.10	\$ 89,646	\$ 102,621	\$ 49.35	\$ 102,645
22	Utilities	47-2061	Construction Laborers	90	\$ 25.51	\$ 53,065	\$ 20.00	\$ 41,603	\$ 43,555	\$ 34.03	\$ 70,776
22	Utilities	47-2073	Operating Engineers and Other Construction Equipment Operators	270	\$ 44.21	\$ 91,965	\$ 40.75	\$ 84,760	\$ 93,323	\$ 47.19	\$ 98,145
22	Utilities	47-2111	Electricians	80	\$ 44.33	\$ 92,216	\$ 39.11	\$ 81,359	\$ 98,460	\$ 52.23	\$ 108,648
22	Utilities	47-2151	Pipelayers	90	\$ 38.75	\$ 80,593	\$ 36.89	\$ 76,729	\$ 81,121	\$ 44.45	\$ 92,459
22	Utilities	47-2152	Plumbers, Pipefitters, and Steamfitters	300	\$ 44.05	\$ 91,619	\$ 37.56	\$ 78,121	\$ 101,185	\$ 50.22	\$ 104,461
22	Utilities	47-2231	Solar Photovoltaic Installers	80	\$ 31.74	\$ 66,018	\$ 22.70	\$ 47,211	\$ 59,063	\$ 35.55	\$ 73,944
22	Utilities	47-3015	Helpers--Pipefitters, Plumbers, Pipefitters, and Steamfitters	20	\$ 22.61	\$ 47,037	\$ 17.16	\$ 35,700	\$ 50,579	\$ 27.83	\$ 57,882
22	Utilities	47-4011	Construction and Building Inspectors	210	\$ 48.68	\$ 101,252	\$ 47.11	\$ 97,997	\$ 103,065	\$ 50.04	\$ 104,074
22	Utilities	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	20	\$ 45.62	\$ 94,886	\$ 32.47	\$ 67,533	\$ 106,783	\$ 51.34	\$ 106,783
22	Utilities	49-0000	Installation, Maintenance, and Repair Occupations	5,520	\$ 46.04	\$ 95,767	\$ 39.61	\$ 82,392	\$ 98,354	\$ 52.99	\$ 110,224
22	Utilities	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	670	\$ 55.95	\$ 116,380	\$ 49.86	\$ 103,719	\$ 122,655	\$ 60.08	\$ 124,959
22	Utilities	49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	270	\$ 51.69	\$ 107,525	\$ 50.46	\$ 104,951	\$ 107,805	\$ 55.78	\$ 116,026
22	Utilities	49-3023	Automotive Service Technicians and Mechanics	100	\$ 47.13	\$ 98,022	\$ 46.10	\$ 95,880	\$ 100,463	\$ 49.58	\$ 103,121
22	Utilities	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	30	\$ 47.68	\$ 99,176	\$ 44.98	\$ 93,561	\$ 101,909	\$ 50.19	\$ 104,402
22	Utilities	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	880	\$ 42.67	\$ 88,744	\$ 38.27	\$ 79,594	\$ 93,182	\$ 47.80	\$ 99,426
22	Utilities	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	810	\$ 45.60	\$ 94,844	\$ 46.37	\$ 96,451	\$ 98,354	\$ 49.80	\$ 103,594
22	Utilities	49-9031	Home Appliance Repairers		\$ 42.88	\$ 89,194	\$ 41.70	\$ 86,744	\$ 87,105	\$ 47.29	\$ 98,358
22	Utilities	49-9041	Industrial Machinery Mechanics	830	\$ 41.40	\$ 86,108	\$ 36.05	\$ 74,978	\$ 91,085	\$ 46.16	\$ 96,011
22	Utilities	49-9043	Maintenance Workers, Machinery	10	\$ 34.67	\$ 72,122	\$ 31.18	\$ 64,863	\$ 65,104	\$ 35.05	\$ 72,894
22	Utilities	49-9051	Electrical Power-Line Installers and Repairers	1,080	\$ 49.98	\$ 103,950	\$ 45.77	\$ 95,202	\$ 113,192	\$ 56.95	\$ 118,456
22	Utilities	49-9069	Precision Instrument and Equipment Repairers, All Other	30	\$ 51.53	\$ 107,191	\$ 50.00	\$ 104,009	\$ 104,009	\$ 53.30	\$ 110,870
22	Utilities	49-9071	Maintenance and Repair Workers, General	370	\$ 40.93	\$ 85,127	\$ 39.00	\$ 81,112	\$ 86,076	\$ 44.42	\$ 92,388
22	Utilities	49-9098	Helpers--Installation, Maintenance, and Repair Workers	70	\$ 23.58	\$ 49,038	\$ 22.37	\$ 46,539	\$ 47,149	\$ 25.60	\$ 53,256
22	Utilities	49-9099	Installation, Maintenance, and Repair Workers, All Other	160	\$ 42.13	\$ 87,621	\$ 33.71	\$ 70,116	\$ 84,594	\$ 50.73	\$ 105,514
22	Utilities	51-0000	Production Occupations	1,910	\$ 50.82	\$ 105,698	\$ 44.87	\$ 93,340	\$ 106,221	\$ 59.29	\$ 123,326
22	Utilities	51-1011	First-Line Supervisors of Production and Operating Workers	470	\$ 61.18	\$ 127,264	\$ 53.34	\$ 110,943	\$ 133,016	\$ 66.73	\$ 138,799
22	Utilities	51-4121	Welders, Cutters, Solderers, and Brazers	30	\$ 46.76	\$ 97,251	\$ 44.91	\$ 93,406	\$ 98,019	\$ 48.33	\$ 100,518
22	Utilities	51-8012	Power Distributors and Dispatchers	340	\$ 53.63	\$ 111,540	\$ 48.80	\$ 101,510	\$ 106,759	\$ 61.00	\$ 126,873
22	Utilities	51-8013	Power Plant Operators	200	\$ 51.39	\$ 106,886	\$ 48.46	\$ 100,800	\$ 108,318	\$ 60.08	\$ 124,971
22	Utilities	51-8031	Water and Wastewater Treatment Plant and System Operators	290	\$ 39.71	\$ 82,600	\$ 30.97	\$ 64,427	\$ 83,934	\$ 45.57	\$ 94,785

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
22	Utilities	51-8092	Gas Plant Operators	140	\$ 45.49	\$ 94,629	\$ 39.40	\$ 81,953	\$ 101,576	\$ 52.71	\$ 109,637
22	Utilities	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	120	\$ 45.07	\$ 93,738	\$ 38.90	\$ 80,906	\$ 106,221	\$ 51.07	\$ 106,221
22	Utilities	53-0000	Transportation and Material Moving Occupations	320	\$ 38.22	\$ 79,504	\$ 33.61	\$ 69,902	\$ 78,936	\$ 42.62	\$ 88,656
22	Utilities	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	30	\$ 51.82	\$ 107,792	\$ 47.29	\$ 98,372	\$ 102,655	\$ 55.48	\$ 115,398
22	Utilities	53-3032	Heavy and Tractor-Trailer Truck Drivers		\$ 37.22	\$ 77,419	\$ 33.78	\$ 70,269	\$ 78,936	\$ 37.95	\$ 78,937
22	Utilities	53-7051	Industrial Truck and Tractor Operators	20	\$ 38.16	\$ 79,368	\$ 37.96	\$ 78,957	\$ 78,960	\$ 38.82	\$ 80,754
22	Utilities	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	60	\$ 29.26	\$ 60,852	\$ 24.00	\$ 49,919	\$ 57,220	\$ 36.67	\$ 76,274
22	Utilities	53-7065	Stockers and Order Fillers	50	\$ 40.50	\$ 84,236	\$ 36.36	\$ 75,634	\$ 84,979	\$ 44.80	\$ 93,186
23	Construction	00-0000	Total all occupations	164,370	\$ 39.82	\$ 82,834	\$ 24.31	\$ 50,555	\$ 71,186	\$ 50.00	\$ 104,000
23	Construction	11-0000	Management Occupations	12,320	\$ 76.14	\$ 158,371	\$ 52.88	\$ 109,990	\$ 144,973	\$ 82.68	\$ 171,984
23	Construction	11-1011	Chief Executives	60							
23	Construction	11-1021	General and Operations Managers	2,380	\$ 89.39	\$ 185,928	\$ 53.28	\$ 110,815	\$ 156,001	\$ 100.83	\$ 209,733
23	Construction	11-2021	Marketing Managers	30	\$ 58.70	\$ 122,093	\$ 36.84	\$ 76,622	\$ 120,892	\$ 72.11	\$ 149,989
23	Construction	11-2022	Sales Managers	400	\$ 65.57	\$ 136,396	\$ 40.03	\$ 83,270	\$ 125,288	\$ 82.11	\$ 170,799
23	Construction	11-3012	Administrative Services Managers	470	\$ 73.30	\$ 152,459	\$ 53.89	\$ 112,084	\$ 127,529	\$ 82.80	\$ 172,226
23	Construction	11-3013	Facilities Managers	40	\$ 61.41	\$ 127,725	\$ 39.27	\$ 81,687	\$ 116,429	\$ 78.56	\$ 163,395
23	Construction	11-3021	Computer and Information Systems Managers		\$ 54.24	\$ 112,815	\$ 47.68	\$ 99,171	\$ 99,180	\$ 65.00	\$ 135,200
23	Construction	11-3031	Financial Managers	260	\$ 85.38	\$ 177,586	\$ 66.93	\$ 139,224	\$ 164,076	\$ 87.00	\$ 180,951
23	Construction	11-3051	Industrial Production Managers	70	\$ 60.90	\$ 126,676	\$ 53.65	\$ 111,589	\$ 114,290	\$ 75.65	\$ 157,348
23	Construction	11-3061	Purchasing Managers	30	\$ 63.56	\$ 132,211	\$ 58.18	\$ 121,021	\$ 128,098	\$ 66.57	\$ 138,456
23	Construction	11-3071	Transportation, Storage, and Distribution Managers	50	\$ 46.73	\$ 97,191	\$ 34.93	\$ 72,665	\$ 79,082	\$ 44.68	\$ 92,938
23	Construction	11-3121	Human Resources Managers	20	\$ 89.88	\$ 186,952	\$ 63.84	\$ 132,788	\$ 209,815		
23	Construction	11-9021	Construction Managers	7,860	\$ 72.36	\$ 150,515	\$ 56.37	\$ 117,259	\$ 151,107	\$ 82.66	\$ 171,927
23	Construction	11-9041	Architectural and Engineering Managers	170	\$ 91.39	\$ 190,085	\$ 76.46	\$ 159,046	\$ 187,653	\$ 103.24	\$ 214,747
23	Construction	11-9141	Property, Real Estate, and Community Association Managers	70	\$ 67.62	\$ 140,651	\$ 31.59	\$ 65,703	\$ 121,829	\$ 97.93	\$ 203,687
23	Construction	11-9199	Managers, All Other	290	\$ 65.05	\$ 135,299	\$ 50.50	\$ 105,032	\$ 120,041	\$ 76.92	\$ 159,994
23	Construction	13-0000	Business and Financial Operations Occupations	9,780	\$ 43.38	\$ 90,222	\$ 30.31	\$ 63,047	\$ 83,011	\$ 51.36	\$ 106,825
23	Construction	13-1020	Buyers and Purchasing Agents	430	\$ 39.63	\$ 82,434	\$ 31.73	\$ 66,002	\$ 84,178	\$ 45.76	\$ 95,184
23	Construction	13-1041	Compliance Officers	190	\$ 37.10	\$ 77,178	\$ 23.65	\$ 49,190	\$ 78,520	\$ 44.42	\$ 92,396
23	Construction	13-1051	Cost Estimators	3,000	\$ 41.51	\$ 86,348	\$ 27.22	\$ 56,625	\$ 78,770	\$ 52.88	\$ 109,990
23	Construction	13-1071	Human Resources Specialists		\$ 36.17	\$ 75,229	\$ 25.10	\$ 52,206	\$ 68,480	\$ 45.04	\$ 93,680
23	Construction	13-1075	Labor Relations Specialists	20	\$ 42.22	\$ 87,820	\$ 38.49	\$ 80,066	\$ 81,016	\$ 49.21	\$ 102,359
23	Construction	13-1081	Logisticians	80	\$ 37.91	\$ 78,849	\$ 31.22	\$ 64,939	\$ 64,939	\$ 41.17	\$ 85,644
23	Construction	13-1082	Project Management Specialists	1,720	\$ 52.33	\$ 108,842	\$ 37.88	\$ 78,795	\$ 103,417	\$ 57.74	\$ 120,106
23	Construction	13-1111	Management Analysts	130	\$ 52.49	\$ 109,185	\$ 39.17	\$ 81,470	\$ 102,410	\$ 59.22	\$ 123,185
23	Construction	13-1141	Compensation, Benefits, and Job Analysis Specialists		\$ 39.44	\$ 82,043	\$ 40.20	\$ 83,613	\$ 83,613	\$ 40.20	\$ 83,614
23	Construction	13-1151	Training and Development Specialists		\$ 35.59	\$ 74,030	\$ 29.33	\$ 61,002	\$ 74,197	\$ 38.63	\$ 80,359
23	Construction	13-1161	Market Research Analysts and Marketing Specialists	200	\$ 32.66	\$ 67,935	\$ 27.22	\$ 56,625	\$ 56,786	\$ 38.49	\$ 80,066
23	Construction	13-1199	Business Operations Specialists, All Other	1,970	\$ 39.48	\$ 82,117	\$ 26.11	\$ 54,313	\$ 75,013	\$ 46.07	\$ 95,836
23	Construction	13-2011	Accountants and Auditors	1,480	\$ 48.86	\$ 101,623	\$ 37.51	\$ 78,014	\$ 97,384	\$ 56.27	\$ 117,049
23	Construction	13-2099	Financial Specialists, All Other		\$ 77.88	\$ 161,992	\$ 44.02	\$ 91,556	\$ 203,108	\$ 100.00	\$ 208,004
23	Construction	15-0000	Computer and Mathematical Occupations	780	\$ 45.35	\$ 94,329	\$ 36.06	\$ 75,004	\$ 103,448	\$ 49.74	\$ 103,449
23	Construction	15-1232	Computer User Support Specialists		\$ 44.33	\$ 92,202	\$ 37.78	\$ 78,576	\$ 103,448	\$ 49.73	\$ 103,449
23	Construction	15-1241	Computer Network Architects		\$ 52.06	\$ 108,276	\$ 48.32	\$ 100,508	\$ 110,728	\$ 53.25	\$ 110,769
23	Construction	15-1244	Network and Computer Systems Administrators		\$ 32.14	\$ 66,859	\$ 24.17	\$ 50,279	\$ 50,379	\$ 42.22	\$ 87,827
23	Construction	15-1251	Computer Programmers	30	\$ 42.70	\$ 88,809	\$ 24.77	\$ 51,532	\$ 92,961	\$ 48.67	\$ 101,241
23	Construction	15-1299	Computer Occupations, All Other	180	\$ 57.17	\$ 118,912	\$ 46.67	\$ 97,077	\$ 133,802	\$ 68.93	\$ 143,371

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
23	Construction	17-0000	Architecture and Engineering Occupations	1,770	\$ 45.97	\$ 95,621	\$ 34.61	\$ 71,993	\$ 80,953	\$ 53.97	\$ 112,253
23	Construction	17-1011	Architects, Except Landscape and Naval		\$ 75.98	\$ 158,037	\$ 71.54	\$ 148,798	\$ 152,400	\$ 90.08	\$ 187,372
23	Construction	17-1022	Surveyors	60	\$ 49.68	\$ 103,338	\$ 31.03	\$ 64,544	\$ 112,182	\$ 61.99	\$ 128,943
23	Construction	17-2051	Civil Engineers	720	\$ 42.44	\$ 88,285	\$ 35.31	\$ 73,450	\$ 76,775	\$ 50.14	\$ 104,281
23	Construction	17-2071	Electrical Engineers		\$ 59.16	\$ 123,059	\$ 51.22	\$ 106,532	\$ 126,767	\$ 60.95	\$ 126,772
23	Construction	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	130	\$ 56.37	\$ 117,239	\$ 49.27	\$ 102,492	\$ 112,428	\$ 61.04	\$ 126,970
23	Construction	17-2112	Industrial Engineers		\$ 51.84	\$ 107,836	\$ 41.25	\$ 85,809	\$ 108,707	\$ 61.05	\$ 126,993
23	Construction	17-2141	Mechanical Engineers	70	\$ 43.04	\$ 89,526	\$ 37.54	\$ 78,093	\$ 82,224	\$ 45.37	\$ 94,370
23	Construction	17-2199	Engineers, All Other		\$ 48.28	\$ 100,422	\$ 30.68	\$ 63,823	\$ 84,654	\$ 73.25	\$ 152,350
23	Construction	17-3011	Architectural and Civil Drafters	160	\$ 38.63	\$ 80,341	\$ 31.11	\$ 64,707	\$ 74,225	\$ 46.87	\$ 97,492
23	Construction	17-3012	Electrical and Electronics Drafters	100	\$ 32.66	\$ 67,936	\$ 24.04	\$ 50,014	\$ 67,712	\$ 37.71	\$ 78,440
23	Construction	17-3013	Mechanical Drafters	100	\$ 53.40	\$ 111,079	\$ 35.96	\$ 74,806	\$ 123,872	\$ 61.75	\$ 128,437
23	Construction	17-3019	Drafters, All Other	130	\$ 32.41	\$ 67,413	\$ 29.79	\$ 61,953	\$ 66,384	\$ 31.92	\$ 66,384
23	Construction	19-0000	Life, Physical, and Social Science Occupations	160	\$ 36.24	\$ 75,386	\$ 30.32	\$ 63,068	\$ 76,539	\$ 39.30	\$ 81,743
23	Construction	19-5011	Occupational Health and Safety Specialists	70	\$ 40.58	\$ 84,416	\$ 33.41	\$ 69,496	\$ 78,492	\$ 46.28	\$ 96,259
23	Construction	19-5012	Occupational Health and Safety Technicians		\$ 36.57	\$ 76,061	\$ 36.80	\$ 76,539	\$ 76,539	\$ 36.80	\$ 76,539
23	Construction	23-0000	Legal Occupations	20	\$ 88.90	\$ 184,905	\$ 57.69	\$ 119,996	\$ 137,321		
23	Construction	23-1011	Lawyers	20	\$ 103.05	\$ 214,341	\$ 57.71	\$ 120,029	\$ 141,450		
23	Construction	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	470	\$ 30.24	\$ 62,893	\$ 20.51	\$ 42,661	\$ 53,375	\$ 39.19	\$ 81,525
23	Construction	27-1024	Graphic Designers		\$ 25.51	\$ 53,068	\$ 25.66	\$ 53,375	\$ 53,375	\$ 25.66	\$ 53,375
23	Construction	27-1029	Designers, All Other	170	\$ 37.81	\$ 78,642	\$ 28.91	\$ 60,137	\$ 61,595	\$ 50.33	\$ 104,687
23	Construction	33-0000	Protective Service Occupations	120	\$ 40.49	\$ 84,209	\$ 37.17	\$ 77,323	\$ 88,648	\$ 47.79	\$ 99,408
23	Construction	33-9032	Security Guards		\$ 40.42	\$ 84,074	\$ 37.17	\$ 77,323	\$ 79,720	\$ 46.67	\$ 97,066
23	Construction	33-9091	Crossing Guards and Flaggers	60	\$ 38.06	\$ 79,163	\$ 21.26	\$ 44,222	\$ 88,648	\$ 47.40	\$ 98,601
23	Construction	37-0000	Building and Grounds Cleaning and Maintenance Occupations	740	\$ 20.45	\$ 42,527	\$ 16.85	\$ 35,056	\$ 40,707	\$ 22.68	\$ 47,182
23	Construction	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers		\$ 25.92	\$ 53,922	\$ 21.80	\$ 45,343	\$ 51,005	\$ 29.01	\$ 60,348
23	Construction	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	20	\$ 28.63	\$ 59,552	\$ 20.21	\$ 42,041	\$ 55,867	\$ 35.85	\$ 74,577
23	Construction	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	370	\$ 20.38	\$ 42,388	\$ 17.96	\$ 37,354	\$ 40,707	\$ 21.95	\$ 45,648
23	Construction	37-3011	Landscaping and Groundskeeping Workers	250	\$ 18.03	\$ 37,505	\$ 15.99	\$ 33,261	\$ 35,359	\$ 19.92	\$ 41,433
23	Construction	41-0000	Sales and Related Occupations	6,690	\$ 42.05	\$ 87,466	\$ 24.48	\$ 50,924	\$ 67,128	\$ 50.82	\$ 105,697
23	Construction	41-1011	First-Line Supervisors of Retail Sales Workers		\$ 30.95	\$ 64,381	\$ 23.72	\$ 49,346	\$ 61,522	\$ 36.38	\$ 75,663
23	Construction	41-2021	Counter and Rental Clerks		\$ 22.01	\$ 45,783	\$ 19.69	\$ 40,963	\$ 46,712	\$ 22.50	\$ 46,804
23	Construction	41-2031	Retail Salespersons	670	\$ 22.47	\$ 46,735	\$ 17.07	\$ 35,506	\$ 37,012	\$ 24.68	\$ 51,343
23	Construction	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	4,490	\$ 44.67	\$ 92,915	\$ 26.82	\$ 55,786	\$ 72,063	\$ 55.46	\$ 115,357
23	Construction	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	860	\$ 52.54	\$ 109,280	\$ 36.50	\$ 75,915	\$ 94,392	\$ 63.58	\$ 132,253
23	Construction	41-9031	Sales Engineers	120							
23	Construction	41-9041	Telemarketers	270	\$ 16.00	\$ 33,279	\$ 15.17	\$ 31,545	\$ 31,554	\$ 17.02	\$ 35,400
23	Construction	41-9099	Sales and Related Workers, All Other	30	\$ 23.79	\$ 49,491	\$ 18.03	\$ 37,510	\$ 37,510	\$ 22.81	\$ 47,443
23	Construction	43-0000	Office and Administrative Support Occupations	16,910	\$ 26.39	\$ 54,899	\$ 19.97	\$ 41,545	\$ 51,458	\$ 30.31	\$ 63,050
23	Construction	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,550	\$ 40.06	\$ 83,334	\$ 29.21	\$ 60,751	\$ 76,686	\$ 50.63	\$ 105,310
23	Construction	43-3011	Bill and Account Collectors	30	\$ 28.59	\$ 59,461	\$ 21.99	\$ 45,730	\$ 49,021	\$ 31.96	\$ 66,472
23	Construction	43-3021	Billing and Posting Clerks	290	\$ 27.71	\$ 57,631	\$ 24.80	\$ 51,579	\$ 58,654	\$ 32.27	\$ 67,121
23	Construction	43-3031	Bookkeeping, Accounting, and Auditing Clerks	3,290	\$ 26.99	\$ 56,142	\$ 22.00	\$ 45,760	\$ 54,790	\$ 30.62	\$ 63,683
23	Construction	43-3051	Payroll and Timekeeping Clerks	260	\$ 28.49	\$ 59,249	\$ 24.11	\$ 50,153	\$ 58,977	\$ 33.65	\$ 69,992
23	Construction	43-3061	Procurement Clerks	150	\$ 20.30	\$ 42,230	\$ 17.32	\$ 36,019	\$ 41,501	\$ 20.34	\$ 42,314
23	Construction	43-4051	Customer Service Representatives	730	\$ 23.30	\$ 48,460	\$ 18.19	\$ 37,825	\$ 46,236	\$ 27.11	\$ 56,394
23	Construction	43-4071	File Clerks		\$ 16.93	\$ 35,215	\$ 15.43	\$ 32,098	\$ 35,396	\$ 17.97	\$ 37,385

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
23	Construction	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 21.70	\$ 45,129	\$ 19.42	\$ 40,390	\$ 46,786	\$ 22.52	\$ 46,846
23	Construction	43-4171	Receptionists and Information Clerks	520	\$ 18.59	\$ 38,664	\$ 15.43	\$ 32,101	\$ 37,024	\$ 22.15	\$ 46,062
23	Construction	43-4199	Information and Record Clerks, All Other	20	\$ 23.28	\$ 48,432	\$ 17.26	\$ 35,902	\$ 46,691	\$ 28.31	\$ 58,893
23	Construction	43-5021	Couriers and Messengers	20	\$ 21.93	\$ 45,611	\$ 17.91	\$ 37,257	\$ 48,347	\$ 25.17	\$ 52,364
23	Construction	43-5032	Dispatchers, Except Police, Fire, and Ambulance	200	\$ 29.96	\$ 62,314	\$ 22.65	\$ 47,119	\$ 55,122	\$ 31.70	\$ 65,942
23	Construction	43-5061	Production, Planning, and Expediting Clerks	840	\$ 30.76	\$ 63,983	\$ 24.41	\$ 50,773	\$ 63,690	\$ 35.51	\$ 73,860
23	Construction	43-5071	Shipping, Receiving, and Inventory Clerks	350	\$ 25.32	\$ 52,656	\$ 19.07	\$ 39,666	\$ 50,394	\$ 29.04	\$ 60,400
23	Construction	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	60	\$ 30.65	\$ 63,760	\$ 29.30	\$ 60,951	\$ 69,750	\$ 33.54	\$ 69,755
23	Construction	43-6011	Executive Secretaries and Executive Administrative Assistants	150	\$ 37.83	\$ 78,691	\$ 33.12	\$ 68,888	\$ 78,515	\$ 42.15	\$ 87,663
23	Construction	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,060	\$ 23.77	\$ 49,435	\$ 20.34	\$ 42,310	\$ 48,284	\$ 27.53	\$ 57,266
23	Construction	43-9021	Data Entry Keyers		\$ 18.24	\$ 37,949	\$ 16.86	\$ 35,061	\$ 37,066	\$ 18.98	\$ 39,482
23	Construction	43-9041	Insurance Claims and Policy Processing Clerks		\$ 30.45	\$ 63,341	\$ 27.56	\$ 60,951	\$ 59,801	\$ 32.48	\$ 67,550
23	Construction	43-9061	Office Clerks, General	5,170	\$ 23.64	\$ 49,164	\$ 17.59	\$ 36,591	\$ 46,846	\$ 28.63	\$ 59,554
23	Construction	43-9199	Office and Administrative Support Workers, All Other	30	\$ 44.60	\$ 92,769	\$ 33.02	\$ 68,677	\$ 84,999	\$ 56.45	\$ 117,416
23	Construction	47-0000	Construction and Extraction Occupations	92,470	\$ 38.90	\$ 80,921	\$ 24.69	\$ 51,364	\$ 72,622	\$ 50.41	\$ 104,854
23	Construction	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	13,040	\$ 48.40	\$ 100,671	\$ 32.25	\$ 67,080	\$ 95,010	\$ 63.34	\$ 131,741
23	Construction	47-2011	Boilermakers	380	\$ 40.30	\$ 83,817	\$ 33.66	\$ 70,008	\$ 81,654	\$ 47.49	\$ 98,778
23	Construction	47-2021	Brickmasons and Blockmasons	640	\$ 39.29	\$ 81,723	\$ 32.02	\$ 66,593	\$ 75,390	\$ 48.96	\$ 101,847
23	Construction	47-2022	Stonemasons	160	\$ 43.28	\$ 90,016	\$ 40.58	\$ 84,403	\$ 87,213	\$ 46.10	\$ 95,898
23	Construction	47-2031	Carpenters	11,010	\$ 38.95	\$ 81,021	\$ 25.92	\$ 53,919	\$ 71,158	\$ 54.87	\$ 114,136
23	Construction	47-2041	Carpet Installers	460	\$ 33.50	\$ 69,671	\$ 28.96	\$ 60,228	\$ 60,228	\$ 31.27	\$ 65,033
23	Construction	47-2042	Floor Layers, Except Carpet, Wood, and Hard Tiles	660	\$ 38.80	\$ 80,707	\$ 19.61	\$ 40,782	\$ 84,243	\$ 49.68	\$ 103,341
23	Construction	47-2044	Tile and Stone Setters	820	\$ 28.56	\$ 59,401	\$ 19.41	\$ 40,368	\$ 50,923	\$ 36.17	\$ 75,232
23	Construction	47-2051	Cement Masons and Concrete Finishers	3,410	\$ 36.90	\$ 76,757	\$ 26.54	\$ 55,200	\$ 71,215	\$ 48.52	\$ 100,917
23	Construction	47-2061	Construction Laborers	18,090	\$ 32.96	\$ 68,556	\$ 22.81	\$ 47,436	\$ 61,254	\$ 45.36	\$ 94,340
23	Construction	47-2071	Paving, Surfacing, and Tamping Equipment Operators	450	\$ 32.69	\$ 67,989	\$ 24.07	\$ 50,061	\$ 53,642	\$ 46.63	\$ 96,992
23	Construction	47-2072	Pile Driver Operators	60	\$ 34.90	\$ 72,592	\$ 30.22	\$ 62,851	\$ 64,916	\$ 38.17	\$ 79,395
23	Construction	47-2073	Operating Engineers and Other Construction Equipment Operators	4,050	\$ 48.26	\$ 100,391	\$ 36.81	\$ 76,568	\$ 105,529	\$ 60.45	\$ 125,734
23	Construction	47-2081	Drywall and Ceiling Tile Installers	630	\$ 31.62	\$ 65,760	\$ 26.01	\$ 54,095	\$ 62,140	\$ 36.79	\$ 76,523
23	Construction	47-2082	Tapers	50	\$ 44.52	\$ 92,593	\$ 43.70	\$ 90,904	\$ 92,256	\$ 45.40	\$ 94,438
23	Construction	47-2111	Electricians	11,660	\$ 38.37	\$ 79,815	\$ 24.16	\$ 50,251	\$ 69,949	\$ 56.38	\$ 117,268
23	Construction	47-2121	Glaziers	860	\$ 38.09	\$ 79,228	\$ 24.38	\$ 50,711	\$ 93,642	\$ 49.65	\$ 103,273
23	Construction	47-2131	Insulation Workers, Floor, Ceiling, and Wall	1,200	\$ 31.41	\$ 65,340	\$ 20.00	\$ 41,600	\$ 56,632	\$ 42.31	\$ 88,010
23	Construction	47-2132	Insulation Workers, Mechanical	240	\$ 42.37	\$ 88,126	\$ 22.93	\$ 47,699	\$ 98,547	\$ 53.29	\$ 110,842
23	Construction	47-2141	Painters, Construction and Maintenance	3,590	\$ 29.50	\$ 61,360	\$ 21.37	\$ 44,440	\$ 55,702	\$ 38.54	\$ 80,172
23	Construction	47-2142	Paperhangers	90	\$ 34.91	\$ 72,611	\$ 23.02	\$ 47,883	\$ 64,365	\$ 48.68	\$ 101,245
23	Construction	47-2151	Pipelayers	490	\$ 48.75	\$ 101,398	\$ 48.99	\$ 101,895	\$ 103,892	\$ 51.24	\$ 106,570
23	Construction	47-2152	Plumbers, Pipefitters, and Steamfitters	8,000	\$ 49.08	\$ 102,086	\$ 29.73	\$ 61,836	\$ 80,145	\$ 59.53	\$ 123,820
23	Construction	47-2161	Plasterers and Stucco Masons		\$ 39.93	\$ 83,046	\$ 27.80	\$ 57,819	\$ 92,297	\$ 49.54	\$ 103,036
23	Construction	47-2171	Reinforcing Iron and Rebar Workers	380	\$ 30.22	\$ 62,863	\$ 18.63	\$ 38,753	\$ 44,313	\$ 42.28	\$ 87,946
23	Construction	47-2181	Roofers	2,210	\$ 32.78	\$ 68,172	\$ 23.25	\$ 48,360	\$ 61,434	\$ 44.09	\$ 91,699
23	Construction	47-2211	Sheet Metal Workers	2,040	\$ 40.41	\$ 84,044	\$ 24.38	\$ 50,717	\$ 88,040	\$ 55.99	\$ 116,453
23	Construction	47-2221	Structural Iron and Steel Workers	850	\$ 49.52	\$ 103,011	\$ 49.19	\$ 102,318	\$ 105,184	\$ 58.49	\$ 121,666
23	Construction	47-2231	Solar Photovoltaic Installers	830	\$ 34.67	\$ 72,120	\$ 24.90	\$ 51,796	\$ 60,572	\$ 48.11	\$ 100,068
23	Construction	47-3011	Helpers--Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Se	110	\$ 23.43	\$ 48,731	\$ 18.24	\$ 37,936	\$ 42,877	\$ 24.52	\$ 50,998
23	Construction	47-3012	Helpers--Carpenters		\$ 18.94	\$ 39,397	\$ 17.31	\$ 36,011	\$ 38,284	\$ 20.87	\$ 43,412
23	Construction	47-3013	Helpers--Electricians	1,540	\$ 19.12	\$ 39,777	\$ 17.00	\$ 35,360	\$ 36,971	\$ 20.63	\$ 42,910

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
23	Construction	47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	430	\$ 21.37	\$ 44,441	\$ 18.89	\$ 39,288	\$ 42,197	\$ 23.05	\$ 47,950
23	Construction	47-3019	Helpers, Construction Trades, All Other	370	\$ 18.24	\$ 37,931	\$ 18.84	\$ 39,190	\$ 39,190	\$ 18.84	\$ 39,190
23	Construction	47-4011	Construction and Building Inspectors	600	\$ 27.71	\$ 57,631	\$ 27.75	\$ 57,715	\$ 57,715	\$ 27.75	\$ 57,715
23	Construction	47-4021	Elevator and Escalator Installers and Repairers	560	\$ 60.25	\$ 125,312	\$ 49.78	\$ 103,533	\$ 129,565	\$ 68.73	\$ 142,962
23	Construction	47-4031	Fence Erectors	160	\$ 27.89	\$ 58,002	\$ 22.50	\$ 46,800	\$ 53,294	\$ 35.64	\$ 74,129
23	Construction	47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	100	\$ 40.16	\$ 83,542	\$ 23.66	\$ 49,212	\$ 100,366	\$ 55.22	\$ 114,856
23	Construction	47-4090	Miscellaneous Construction and Related Workers	880	\$ 25.88	\$ 53,829	\$ 20.75	\$ 43,160	\$ 56,471	\$ 28.75	\$ 59,809
23	Construction	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	340	\$ 53.41	\$ 111,098	\$ 49.07	\$ 102,071	\$ 122,556	\$ 59.65	\$ 124,073
23	Construction	47-5023	Earth Drillers, Except Oil and Gas	300	\$ 36.44	\$ 75,797	\$ 29.75	\$ 61,888	\$ 74,876	\$ 45.42	\$ 94,479
23	Construction	47-5081	Helpers--Extraction Workers	150	\$ 29.71	\$ 61,803	\$ 24.30	\$ 50,546	\$ 57,844	\$ 36.80	\$ 76,554
23	Construction	49-0000	Installation, Maintenance, and Repair Occupations	15,540	\$ 31.15	\$ 64,797	\$ 22.37	\$ 46,539	\$ 59,953	\$ 37.61	\$ 78,230
23	Construction	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,030	\$ 40.77	\$ 84,804	\$ 33.00	\$ 68,640	\$ 80,031	\$ 48.39	\$ 100,661
23	Construction	49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers		\$ 25.43	\$ 52,893	\$ 22.54	\$ 46,891	\$ 57,086	\$ 28.11	\$ 58,461
23	Construction	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Installers		\$ 37.86	\$ 78,744	\$ 29.22	\$ 60,769	\$ 85,953	\$ 46.77	\$ 97,286
23	Construction	49-2097	Audiovisual Equipment Installers and Repairers		\$ 26.40	\$ 54,919	\$ 19.54	\$ 40,649	\$ 46,810	\$ 28.46	\$ 59,205
23	Construction	49-2098	Security and Fire Alarm Systems Installers		\$ 25.60	\$ 53,242	\$ 18.91	\$ 39,338	\$ 48,080	\$ 29.42	\$ 61,193
23	Construction	49-3023	Automotive Service Technicians and Mechanics		\$ 25.64	\$ 53,339	\$ 20.96	\$ 43,596	\$ 49,890	\$ 26.79	\$ 55,718
23	Construction	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	140	\$ 33.55	\$ 69,787	\$ 26.33	\$ 54,766	\$ 67,749	\$ 38.88	\$ 80,862
23	Construction	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	700	\$ 37.87	\$ 78,776	\$ 29.76	\$ 61,900	\$ 77,034	\$ 44.50	\$ 92,559
23	Construction	49-9011	Mechanical Door Repairers	760	\$ 28.52	\$ 59,321	\$ 22.82	\$ 47,464	\$ 58,270	\$ 35.26	\$ 73,343
23	Construction	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	6,500	\$ 31.33	\$ 65,173	\$ 22.73	\$ 47,285	\$ 59,531	\$ 37.36	\$ 77,713
23	Construction	49-9041	Industrial Machinery Mechanics		\$ 31.97	\$ 66,496	\$ 25.86	\$ 53,794	\$ 66,327	\$ 37.54	\$ 78,079
23	Construction	49-9043	Maintenance Workers, Machinery	180	\$ 22.45	\$ 46,691	\$ 18.05	\$ 37,544	\$ 45,711	\$ 22.50	\$ 46,805
23	Construction	49-9044	Millwrights	190	\$ 36.71	\$ 76,348	\$ 32.10	\$ 66,774	\$ 74,060	\$ 39.09	\$ 81,307
23	Construction	49-9052	Telecommunications Line Installers and Repairers	340							
23	Construction	49-9071	Maintenance and Repair Workers, General	1,680	\$ 32.17	\$ 66,915	\$ 24.86	\$ 51,716	\$ 63,109	\$ 35.82	\$ 74,507
23	Construction	49-9096	Riggers		\$ 26.73	\$ 55,604	\$ 21.17	\$ 44,042	\$ 44,877	\$ 30.44	\$ 63,320
23	Construction	49-9098	Helpers--Installation, Maintenance, and Repair Workers	780	\$ 19.20	\$ 39,940	\$ 17.09	\$ 35,551	\$ 37,865	\$ 21.23	\$ 44,158
23	Construction	49-9099	Installation, Maintenance, and Repair Workers, All Other	1,170	\$ 29.72	\$ 61,812	\$ 21.70	\$ 45,132	\$ 57,178	\$ 40.15	\$ 83,515
23	Construction	51-0000	Production Occupations	1,390	\$ 32.20	\$ 66,974	\$ 23.13	\$ 48,103	\$ 58,144	\$ 38.27	\$ 79,609
23	Construction	51-1011	First-Line Supervisors of Production and Operating Workers	90	\$ 42.74	\$ 88,909	\$ 33.64	\$ 69,962	\$ 84,327	\$ 42.09	\$ 87,538
23	Construction	51-2041	Structural Metal Fabricators and Fitters	170	\$ 23.80	\$ 49,495	\$ 18.94	\$ 39,396	\$ 47,565	\$ 26.17	\$ 54,432
23	Construction	51-2090	Miscellaneous Assemblers and Fabricators	180	\$ 27.25	\$ 56,679	\$ 27.95	\$ 58,143	\$ 58,143	\$ 27.95	\$ 58,144
23	Construction	51-4121	Welders, Cutters, Solderers, and Brazers	320	\$ 44.13	\$ 91,796	\$ 30.32	\$ 63,063	\$ 90,512	\$ 57.75	\$ 120,123
23	Construction	51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	30	\$ 40.43	\$ 84,091	\$ 31.42	\$ 65,361	\$ 74,542	\$ 52.50	\$ 109,200
23	Construction	51-7011	Cabinetmakers and Bench Carpenters		\$ 28.50	\$ 59,288	\$ 21.76	\$ 45,254	\$ 68,618	\$ 34.74	\$ 72,256
23	Construction	51-8099	Plant and System Operators, All Other		\$ 37.07	\$ 77,112	\$ 36.13	\$ 75,143	\$ 79,609	\$ 38.28	\$ 79,615
23	Construction	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	110	\$ 30.48	\$ 63,409	\$ 23.13	\$ 48,117	\$ 58,724	\$ 35.48	\$ 73,789
23	Construction	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	140	\$ 22.33	\$ 46,457	\$ 19.11	\$ 39,741	\$ 43,440	\$ 25.86	\$ 53,784
23	Construction	51-9198	Helpers--Production Workers	70	\$ 19.14	\$ 39,803	\$ 16.90	\$ 35,142	\$ 37,751	\$ 20.58	\$ 42,799
23	Construction	53-0000	Transportation and Material Moving Occupations	5,160	\$ 32.92	\$ 68,472	\$ 23.64	\$ 49,163	\$ 62,439	\$ 38.98	\$ 81,082
23	Construction	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	90	\$ 41.29	\$ 85,881	\$ 32.44	\$ 67,465	\$ 78,623	\$ 46.86	\$ 97,467
23	Construction	53-3031	Driver/Sales Workers	30	\$ 25.54	\$ 53,128	\$ 24.42	\$ 50,787	\$ 51,707	\$ 27.30	\$ 56,790
23	Construction	53-3032	Heavy and Tractor-Trailer Truck Drivers	2,960	\$ 33.40	\$ 69,482	\$ 27.75	\$ 57,715	\$ 64,275	\$ 38.98	\$ 81,082
23	Construction	53-3033	Light Truck Drivers	720	\$ 24.33	\$ 50,609	\$ 19.46	\$ 40,480	\$ 49,532	\$ 26.99	\$ 56,147
23	Construction	53-5021	Captains, Mates, and Pilots of Water Vessels	80	\$ 48.93	\$ 101,784	\$ 37.64	\$ 78,298	\$ 113,973	\$ 54.79	\$ 113,973
23	Construction	53-7021	Crane and Tower Operators	250	\$ 60.25	\$ 125,318	\$ 56.46	\$ 117,445	\$ 129,754	\$ 62.63	\$ 130,275

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
23	Construction	53-7041	Hoist and Winch Operators		\$ 44.22	\$ 91,976	\$ 45.04	\$ 93,680	\$ 95,936	\$ 46.12	\$ 95,936
23	Construction	53-7051	Industrial Truck and Tractor Operators	50	\$ 30.03	\$ 62,472	\$ 22.27	\$ 46,324	\$ 63,618	\$ 35.16	\$ 73,133
23	Construction	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	750	\$ 25.63	\$ 53,310	\$ 19.19	\$ 39,924	\$ 46,449	\$ 26.91	\$ 55,975
23	Construction	53-7065	Stockers and Order Fillers	60	\$ 23.39	\$ 48,645	\$ 18.27	\$ 38,009	\$ 46,411	\$ 27.84	\$ 57,906
31-33	Manufacturing	00-0000	Total all occupations	245,510	\$ 33.32	\$ 69,315	\$ 18.27	\$ 38,010	\$ 52,997	\$ 38.40	\$ 79,867
31-33	Manufacturing	11-0000	Management Occupations	16,850	\$ 88.76	\$ 184,618	\$ 61.07	\$ 127,026	\$ 164,210	\$ 101.33	\$ 210,774
31-33	Manufacturing	11-1011	Chief Executives	30	\$ 176.75	\$ 367,634	\$ 95.69	\$ 199,030			
31-33	Manufacturing	11-1021	General and Operations Managers	4,610	\$ 100.64	\$ 209,325	\$ 56.99	\$ 118,537	\$ 166,736		
31-33	Manufacturing	11-2021	Marketing Managers	630	\$ 89.06	\$ 185,239	\$ 64.44	\$ 134,034	\$ 175,284	\$ 102.43	\$ 213,064
31-33	Manufacturing	11-2022	Sales Managers	1,060	\$ 100.46	\$ 208,957	\$ 66.06	\$ 137,395	\$ 174,962	\$ 109.62	\$ 228,019
31-33	Manufacturing	11-2032	Public Relations Managers	20	\$ 68.98	\$ 143,488	\$ 50.80	\$ 105,664	\$ 128,747	\$ 88.13	\$ 183,316
31-33	Manufacturing	11-3012	Administrative Services Managers	250	\$ 77.52	\$ 161,232	\$ 52.94	\$ 110,106	\$ 139,971	\$ 95.69	\$ 199,046
31-33	Manufacturing	11-3013	Facilities Managers	370	\$ 74.90	\$ 155,799	\$ 61.43	\$ 127,770	\$ 150,381	\$ 82.01	\$ 170,576
31-33	Manufacturing	11-3021	Computer and Information Systems Managers	570	\$ 94.19	\$ 195,911	\$ 74.00	\$ 153,918	\$ 177,650	\$ 104.91	\$ 218,217
31-33	Manufacturing	11-3031	Financial Managers	880	\$ 101.02	\$ 210,126	\$ 75.88	\$ 157,820	\$ 192,588		
31-33	Manufacturing	11-3051	Industrial Production Managers	3,770	\$ 72.70	\$ 151,206	\$ 53.69	\$ 111,675	\$ 136,415	\$ 82.18	\$ 170,930
31-33	Manufacturing	11-3061	Purchasing Managers	260	\$ 82.83	\$ 172,281	\$ 67.01	\$ 139,374	\$ 166,577	\$ 94.14	\$ 195,813
31-33	Manufacturing	11-3071	Transportation, Storage, and Distribution Managers	650	\$ 75.40	\$ 156,824	\$ 52.64	\$ 109,500	\$ 146,203	\$ 84.34	\$ 175,418
31-33	Manufacturing	11-3111	Compensation and Benefits Managers	20	\$ 102.62	\$ 213,455	\$ 92.21	\$ 191,789	\$ 220,937		
31-33	Manufacturing	11-3121	Human Resources Managers	280	\$ 82.95	\$ 172,542	\$ 62.55	\$ 130,104	\$ 161,117	\$ 99.55	\$ 207,070
31-33	Manufacturing	11-3131	Training and Development Managers	30	\$ 67.23	\$ 139,842	\$ 47.06	\$ 97,883	\$ 144,635	\$ 72.45	\$ 150,693
31-33	Manufacturing	11-9013	Farmers, Ranchers, and Other Agricultural Managers		\$ 38.37	\$ 79,803	\$ 27.61	\$ 57,426	\$ 73,214	\$ 58.00	\$ 120,630
31-33	Manufacturing	11-9021	Construction Managers	10	\$ 71.44	\$ 148,604	\$ 64.94	\$ 135,072	\$ 148,825	\$ 80.81	\$ 168,081
31-33	Manufacturing	11-9041	Architectural and Engineering Managers	1,310	\$ 84.23	\$ 175,198	\$ 68.90	\$ 143,321	\$ 167,437	\$ 98.99	\$ 205,892
31-33	Manufacturing	11-9121	Natural Sciences Managers	760	\$ 91.46	\$ 190,241	\$ 69.26	\$ 144,056	\$ 177,547	\$ 104.14	\$ 216,621
31-33	Manufacturing	11-9199	Managers, All Other	1,280	\$ 91.28	\$ 189,863	\$ 66.72	\$ 138,782	\$ 170,005	\$ 102.96	\$ 214,157
31-33	Manufacturing	13-0000	Business and Financial Operations Occupations	13,770	\$ 46.56	\$ 96,854	\$ 36.29	\$ 75,485	\$ 91,144	\$ 54.31	\$ 112,956
31-33	Manufacturing	13-1020	Buyers and Purchasing Agents	1,830	\$ 43.44	\$ 90,363	\$ 35.41	\$ 73,654	\$ 84,044	\$ 48.81	\$ 101,533
31-33	Manufacturing	13-1041	Compliance Officers	700	\$ 44.44	\$ 92,433	\$ 36.19	\$ 75,278	\$ 82,583	\$ 50.23	\$ 104,484
31-33	Manufacturing	13-1051	Cost Estimators	500	\$ 41.00	\$ 85,280	\$ 31.73	\$ 65,998	\$ 80,591	\$ 49.47	\$ 102,900
31-33	Manufacturing	13-1071	Human Resources Specialists	1,320	\$ 44.83	\$ 93,249	\$ 36.61	\$ 76,157	\$ 83,056	\$ 49.18	\$ 102,301
31-33	Manufacturing	13-1081	Logisticians	1,420	\$ 45.54	\$ 94,717	\$ 38.51	\$ 80,091	\$ 90,898	\$ 50.20	\$ 104,416
31-33	Manufacturing	13-1082	Project Management Specialists	1,920	\$ 54.86	\$ 114,111	\$ 40.06	\$ 83,332	\$ 104,455	\$ 65.04	\$ 135,278
31-33	Manufacturing	13-1111	Management Analysts	500	\$ 47.78	\$ 99,384	\$ 36.52	\$ 75,954	\$ 95,755	\$ 52.47	\$ 109,137
31-33	Manufacturing	13-1121	Meeting, Convention, and Event Planners	30	\$ 28.29	\$ 58,844	\$ 24.77	\$ 51,530	\$ 53,226	\$ 29.27	\$ 60,874
31-33	Manufacturing	13-1141	Compensation, Benefits, and Job Analysis Specialists	80	\$ 45.71	\$ 95,081	\$ 36.00	\$ 74,873	\$ 90,326	\$ 58.83	\$ 122,368
31-33	Manufacturing	13-1151	Training and Development Specialists	370	\$ 37.98	\$ 78,995	\$ 27.18	\$ 56,534	\$ 77,280	\$ 45.18	\$ 93,981
31-33	Manufacturing	13-1161	Market Research Analysts and Marketing Specialists	1,250	\$ 44.85	\$ 93,298	\$ 31.08	\$ 64,652	\$ 83,979	\$ 56.95	\$ 118,458
31-33	Manufacturing	13-1199	Business Operations Specialists, All Other	1,260	\$ 42.28	\$ 87,941	\$ 30.83	\$ 64,123	\$ 80,439	\$ 48.42	\$ 100,718
31-33	Manufacturing	13-2011	Accountants and Auditors	2,090	\$ 50.33	\$ 104,691	\$ 38.44	\$ 79,961	\$ 97,076	\$ 58.92	\$ 122,550
31-33	Manufacturing	13-2031	Budget Analysts	10	\$ 34.05	\$ 70,818	\$ 26.80	\$ 55,738	\$ 63,787	\$ 40.84	\$ 84,937
31-33	Manufacturing	13-2041	Credit Analysts	40	\$ 45.64	\$ 94,936	\$ 35.21	\$ 73,232	\$ 101,151	\$ 52.11	\$ 108,388
31-33	Manufacturing	13-2051	Financial and Investment Analysts	350	\$ 49.80	\$ 103,593	\$ 40.84	\$ 84,937	\$ 100,598	\$ 56.37	\$ 117,259
31-33	Manufacturing	13-2054	Financial Risk Specialists	10	\$ 54.55	\$ 113,470	\$ 53.06	\$ 110,358	\$ 115,292	\$ 56.85	\$ 118,255
31-33	Manufacturing	13-2099	Financial Specialists, All Other	80	\$ 42.84	\$ 89,105	\$ 31.25	\$ 65,000	\$ 77,868	\$ 51.82	\$ 107,784
31-33	Manufacturing	15-0000	Computer and Mathematical Occupations	6,150	\$ 54.85	\$ 114,082	\$ 41.08	\$ 85,441	\$ 105,269	\$ 66.39	\$ 138,090
31-33	Manufacturing	15-1211	Computer Systems Analysts	520	\$ 57.50	\$ 119,600	\$ 44.92	\$ 93,436	\$ 110,468	\$ 67.39	\$ 140,170

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Code	Industry Sector				Hourly	(Avg.) Salary	Hourly	Hourly	Hourly	Hourly	Hourly
31-33	Manufacturing	15-1212	Information Security Analysts	130	\$ 59.75	\$ 124,275	\$ 45.31	\$ 94,241	\$ 112,448	\$ 60.93	\$ 126,734
31-33	Manufacturing	15-1231	Computer Network Support Specialists	390	\$ 40.66	\$ 84,574	\$ 32.13	\$ 66,832	\$ 79,575	\$ 44.96	\$ 93,512
31-33	Manufacturing	15-1232	Computer User Support Specialists	390	\$ 29.16	\$ 60,645	\$ 22.48	\$ 46,764	\$ 59,316	\$ 32.69	\$ 67,989
31-33	Manufacturing	15-1241	Computer Network Architects	180	\$ 72.57	\$ 150,954	\$ 54.13	\$ 112,580	\$ 141,865	\$ 86.14	\$ 179,166
31-33	Manufacturing	15-1242	Database Administrators	60	\$ 62.65	\$ 130,318	\$ 48.38	\$ 100,622	\$ 133,658	\$ 75.44	\$ 156,923
31-33	Manufacturing	15-1243	Database Architects	20	\$ 50.55	\$ 105,150	\$ 36.85	\$ 76,648	\$ 94,829	\$ 65.10	\$ 135,410
31-33	Manufacturing	15-1244	Network and Computer Systems Administrators	600	\$ 52.88	\$ 109,996	\$ 42.03	\$ 87,421	\$ 105,003	\$ 62.02	\$ 129,000
31-33	Manufacturing	15-1251	Computer Programmers	100	\$ 52.17	\$ 108,515	\$ 47.72	\$ 99,253	\$ 101,280	\$ 54.15	\$ 112,629
31-33	Manufacturing	15-1252	Software Developers	2,940	\$ 60.62	\$ 126,083	\$ 48.23	\$ 100,323	\$ 120,624	\$ 73.86	\$ 153,621
31-33	Manufacturing	15-1253	Software Quality Assurance Analysts and Testers	190	\$ 47.57	\$ 98,955	\$ 35.53	\$ 73,901	\$ 99,460	\$ 58.06	\$ 120,758
31-33	Manufacturing	15-1254	Web Developers	60	\$ 42.77	\$ 88,954	\$ 37.66	\$ 78,328	\$ 84,084	\$ 53.04	\$ 110,315
31-33	Manufacturing	15-1255	Web and Digital Interface Designers	100	\$ 40.35	\$ 83,938	\$ 32.88	\$ 68,399	\$ 86,561	\$ 47.47	\$ 98,731
31-33	Manufacturing	15-1299	Computer Occupations, All Other	260	\$ 43.94	\$ 91,404	\$ 27.71	\$ 57,639	\$ 80,352	\$ 55.78	\$ 116,031
31-33	Manufacturing	15-2031	Operations Research Analysts	60	\$ 52.67	\$ 109,553	\$ 42.89	\$ 89,207	\$ 92,786	\$ 60.44	\$ 125,709
31-33	Manufacturing	15-2041	Statisticians	20	\$ 61.44	\$ 127,799	\$ 50.26	\$ 104,533	\$ 124,431	\$ 77.68	\$ 161,574
31-33	Manufacturing	15-2051	Data Scientists	120	\$ 60.51	\$ 125,864	\$ 46.36	\$ 96,420	\$ 123,188	\$ 81.34	\$ 169,187
31-33	Manufacturing	17-0000	Architecture and Engineering Occupations	13,880	\$ 49.09	\$ 102,100	\$ 37.39	\$ 77,763	\$ 98,124	\$ 60.34	\$ 125,509
31-33	Manufacturing	17-2011	Aerospace Engineers	1,000	\$ 65.90	\$ 137,076	\$ 59.62	\$ 124,020	\$ 129,947	\$ 77.76	\$ 161,732
31-33	Manufacturing	17-2031	Bioengineers and Biomedical Engineers	60	\$ 46.81	\$ 97,363	\$ 37.32	\$ 77,633	\$ 101,480	\$ 49.29	\$ 102,515
31-33	Manufacturing	17-2041	Chemical Engineers	260	\$ 53.25	\$ 110,770	\$ 40.76	\$ 84,781	\$ 104,533	\$ 67.07	\$ 139,514
31-33	Manufacturing	17-2051	Civil Engineers	30	\$ 47.86	\$ 99,554	\$ 29.58	\$ 61,536	\$ 92,667	\$ 65.76	\$ 136,771
31-33	Manufacturing	17-2061	Computer Hardware Engineers	280	\$ 55.20	\$ 114,825	\$ 40.46	\$ 84,158	\$ 102,664	\$ 64.59	\$ 134,339
31-33	Manufacturing	17-2071	Electrical Engineers	1,530	\$ 55.55	\$ 115,554	\$ 41.55	\$ 86,426	\$ 106,104	\$ 64.21	\$ 133,557
31-33	Manufacturing	17-2072	Electronics Engineers, Except Computer	810	\$ 59.54	\$ 123,852	\$ 44.49	\$ 92,530	\$ 122,536	\$ 63.59	\$ 132,260
31-33	Manufacturing	17-2081	Environmental Engineers	10	\$ 62.50	\$ 130,007	\$ 53.12	\$ 110,496	\$ 120,114	\$ 81.45	\$ 169,415
31-33	Manufacturing	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	60	\$ 59.83	\$ 124,440	\$ 42.53	\$ 88,456	\$ 123,406	\$ 79.26	\$ 164,861
31-33	Manufacturing	17-2112	Industrial Engineers	4,270	\$ 49.78	\$ 103,536	\$ 39.13	\$ 81,393	\$ 100,641	\$ 59.72	\$ 124,227
31-33	Manufacturing	17-2131	Materials Engineers	140	\$ 57.50	\$ 119,601	\$ 43.31	\$ 90,080	\$ 105,556	\$ 61.74	\$ 128,412
31-33	Manufacturing	17-2141	Mechanical Engineers	2,240	\$ 48.92	\$ 101,752	\$ 38.53	\$ 80,144	\$ 98,008	\$ 57.27	\$ 119,112
31-33	Manufacturing	17-2199	Engineers, All Other	680	\$ 54.44	\$ 113,242	\$ 43.79	\$ 91,093	\$ 102,131	\$ 64.50	\$ 134,162
31-33	Manufacturing	17-3011	Architectural and Civil Drafters	30	\$ 31.80	\$ 66,154	\$ 28.06	\$ 58,363	\$ 58,478	\$ 32.34	\$ 67,276
31-33	Manufacturing	17-3012	Electrical and Electronics Drafters	80	\$ 34.93	\$ 72,649	\$ 28.83	\$ 59,964	\$ 69,262	\$ 38.86	\$ 80,835
31-33	Manufacturing	17-3013	Mechanical Drafters	460	\$ 33.59	\$ 69,862	\$ 26.23	\$ 54,553	\$ 71,568	\$ 39.24	\$ 81,623
31-33	Manufacturing	17-3019	Drafters, All Other	170	\$ 32.77	\$ 68,163	\$ 24.57	\$ 51,096	\$ 62,136	\$ 41.84	\$ 87,024
31-33	Manufacturing	17-3023	Electrical and Electronic Engineering Technologists and Technicians	570	\$ 30.91	\$ 64,284	\$ 29.45	\$ 61,256	\$ 61,524	\$ 34.40	\$ 71,549
31-33	Manufacturing	17-3024	Electro-Mechanical and Mechatronics Technologists and Technicians	90	\$ 29.63	\$ 61,632	\$ 25.25	\$ 52,522	\$ 60,014	\$ 33.68	\$ 70,049
31-33	Manufacturing	17-3026	Industrial Engineering Technologists and Technicians	550	\$ 26.20	\$ 54,492	\$ 19.39	\$ 40,322	\$ 47,597	\$ 30.68	\$ 63,818
31-33	Manufacturing	17-3027	Mechanical Engineering Technologists and Technicians	150	\$ 31.25	\$ 64,991	\$ 27.66	\$ 57,533	\$ 60,335	\$ 34.20	\$ 71,134
31-33	Manufacturing	17-3028	Calibration Technologists and Technicians	90	\$ 35.78	\$ 74,418	\$ 32.37	\$ 67,337	\$ 74,123	\$ 38.19	\$ 79,443
31-33	Manufacturing	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	280	\$ 31.38	\$ 65,270	\$ 28.22	\$ 58,687	\$ 62,906	\$ 35.34	\$ 73,503
31-33	Manufacturing	19-0000	Life, Physical, and Social Science Occupations	8,790	\$ 40.51	\$ 84,251	\$ 29.79	\$ 61,969	\$ 77,436	\$ 47.18	\$ 98,138
31-33	Manufacturing	19-1012	Food Scientists and Technologists	490	\$ 49.60	\$ 103,171	\$ 36.33	\$ 75,573	\$ 95,133	\$ 62.55	\$ 130,101
31-33	Manufacturing	19-1021	Biochemists and Biophysicists	680	\$ 46.44	\$ 96,600	\$ 37.94	\$ 78,924	\$ 96,889	\$ 53.60	\$ 111,485
31-33	Manufacturing	19-1022	Microbiologists	720	\$ 41.13	\$ 85,546	\$ 32.11	\$ 66,781	\$ 77,015	\$ 50.35	\$ 104,732
31-33	Manufacturing	19-1042	Medical Scientists, Except Epidemiologists	160	\$ 52.94	\$ 110,114	\$ 42.19	\$ 87,765	\$ 111,512	\$ 63.32	\$ 131,710
31-33	Manufacturing	19-2031	Chemists	3,100	\$ 46.51	\$ 96,742	\$ 36.12	\$ 75,134	\$ 83,469	\$ 49.59	\$ 103,146
31-33	Manufacturing	19-2032	Materials Scientists	490	\$ 46.56	\$ 96,843	\$ 37.49	\$ 77,975	\$ 97,614	\$ 47.41	\$ 98,610

New Jersey Department of Labor and Workforce Development
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Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
31-33	Manufacturing	19-2041	Environmental Scientists and Specialists, Including Health	60	\$ 32.81	\$ 68,247	\$ 29.71	\$ 61,805	\$ 61,811	\$ 32.51	\$ 67,622
31-33	Manufacturing	19-2099	Physical Scientists, All Other	90	\$ 53.15	\$ 110,542	\$ 31.65	\$ 65,837	\$ 74,542	\$ 37.95	\$ 78,929
31-33	Manufacturing	19-4013	Food Science Technicians	450	\$ 25.41	\$ 52,852	\$ 18.62	\$ 38,734	\$ 46,459	\$ 28.78	\$ 59,865
31-33	Manufacturing	19-4021	Biological Technicians	150	\$ 32.99	\$ 68,622	\$ 30.79	\$ 64,045	\$ 65,217	\$ 38.24	\$ 79,531
31-33	Manufacturing	19-4031	Chemical Technicians	1,420	\$ 27.48	\$ 57,165	\$ 23.48	\$ 48,830	\$ 59,211	\$ 30.48	\$ 63,404
31-33	Manufacturing	19-4099	Life, Physical, and Social Science Technicians, All Other	130	\$ 29.67	\$ 61,720	\$ 25.51	\$ 53,070	\$ 63,455	\$ 32.84	\$ 68,304
31-33	Manufacturing	19-5011	Occupational Health and Safety Specialists	380	\$ 47.55	\$ 98,897	\$ 38.01	\$ 79,071	\$ 97,136	\$ 54.53	\$ 113,416
31-33	Manufacturing	19-5012	Occupational Health and Safety Technicians	60	\$ 29.76	\$ 61,911	\$ 24.64	\$ 51,247	\$ 55,123	\$ 31.20	\$ 64,890
31-33	Manufacturing	23-0000	Legal Occupations	170	\$ 96.16	\$ 200,006	\$ 51.22	\$ 106,539	\$ 207,902		
31-33	Manufacturing	23-1011	Lawyers	150	\$ 100.62	\$ 209,292	\$ 62.50	\$ 130,001	\$ 208,335		
31-33	Manufacturing	23-2011	Paralegals and Legal Assistants	10	\$ 51.20	\$ 106,503	\$ 50.13	\$ 104,263	\$ 106,386	\$ 64.63	\$ 134,428
31-33	Manufacturing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,650	\$ 33.49	\$ 69,652	\$ 23.20	\$ 48,261	\$ 63,811	\$ 39.73	\$ 82,641
31-33	Manufacturing	27-1011	Art Directors	20	\$ 47.64	\$ 99,085	\$ 42.69	\$ 88,803	\$ 98,697	\$ 51.63	\$ 107,381
31-33	Manufacturing	27-1021	Commercial and Industrial Designers	420	\$ 40.73	\$ 84,710	\$ 31.91	\$ 66,373	\$ 80,964	\$ 46.84	\$ 97,423
31-33	Manufacturing	27-1022	Fashion Designers	20	\$ 37.57	\$ 78,139	\$ 23.50	\$ 48,879	\$ 62,060	\$ 38.79	\$ 80,687
31-33	Manufacturing	27-1024	Graphic Designers	680	\$ 30.01	\$ 62,431	\$ 22.12	\$ 46,005	\$ 58,379	\$ 35.38	\$ 73,594
31-33	Manufacturing	27-1029	Designers, All Other		\$ 23.31	\$ 48,491	\$ 16.64	\$ 34,605	\$ 35,925	\$ 33.18	\$ 69,009
31-33	Manufacturing	27-3031	Public Relations Specialists	40	\$ 47.25	\$ 98,289	\$ 35.34	\$ 73,501	\$ 92,015	\$ 54.48	\$ 113,311
31-33	Manufacturing	27-3042	Technical Writers	140	\$ 42.41	\$ 88,203	\$ 36.43	\$ 75,769	\$ 81,023	\$ 49.12	\$ 102,161
31-33	Manufacturing	27-4011	Audio and Video Technicians	50	\$ 33.17	\$ 68,984	\$ 30.43	\$ 63,294	\$ 72,222	\$ 37.80	\$ 78,620
31-33	Manufacturing	27-4021	Photographers	10	\$ 37.00	\$ 76,955	\$ 30.19	\$ 62,785	\$ 73,408	\$ 43.52	\$ 90,514
31-33	Manufacturing	29-0000	Healthcare Practitioners and Technical Occupations	360	\$ 27.11	\$ 56,388	\$ 23.01	\$ 47,853	\$ 49,654	\$ 28.16	\$ 58,580
31-33	Manufacturing	29-1051	Pharmacists	10	\$ 66.17	\$ 137,643	\$ 67.52	\$ 140,447	\$ 147,381	\$ 77.25	\$ 160,676
31-33	Manufacturing	29-2052	Pharmacy Technicians	340	\$ 25.20	\$ 52,422	\$ 22.45	\$ 46,697	\$ 49,632	\$ 28.16	\$ 58,567
31-33	Manufacturing	33-0000	Protective Service Occupations	160	\$ 23.25	\$ 48,358	\$ 18.07	\$ 37,578	\$ 46,380	\$ 26.27	\$ 54,641
31-33	Manufacturing	33-9032	Security Guards	160	\$ 22.60	\$ 46,999	\$ 18.03	\$ 37,512	\$ 45,032	\$ 26.27	\$ 54,641
31-33	Manufacturing	35-0000	Food Preparation and Serving Related Occupations	4,170	\$ 17.14	\$ 35,661	\$ 14.52	\$ 30,198	\$ 33,973	\$ 17.52	\$ 36,440
31-33	Manufacturing	35-1011	Chefs and Head Cooks	20	\$ 37.60	\$ 78,199	\$ 28.53	\$ 59,347	\$ 73,789	\$ 46.91	\$ 97,580
31-33	Manufacturing	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	210	\$ 22.23	\$ 46,247	\$ 17.52	\$ 36,439	\$ 46,795	\$ 24.52	\$ 51,001
31-33	Manufacturing	35-2019	Cooks, All Other	70	\$ 22.39	\$ 46,570	\$ 17.50	\$ 36,399	\$ 45,790	\$ 26.62	\$ 55,371
31-33	Manufacturing	35-2021	Food Preparation Workers	530	\$ 16.40	\$ 34,110	\$ 14.13	\$ 29,390	\$ 32,251	\$ 17.02	\$ 35,401
31-33	Manufacturing	35-3011	Bartenders	470	\$ 17.67	\$ 36,750	\$ 15.80	\$ 32,861	\$ 36,208	\$ 17.60	\$ 36,613
31-33	Manufacturing	35-3023	Fast Food and Counter Workers	1,760	\$ 15.71	\$ 32,672	\$ 14.46	\$ 30,067	\$ 30,717	\$ 16.68	\$ 34,696
31-33	Manufacturing	35-3031	Waiters and Waitresses	310	\$ 20.61	\$ 42,874	\$ 16.37	\$ 34,059	\$ 36,428	\$ 22.94	\$ 47,718
31-33	Manufacturing	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	70	\$ 15.44	\$ 32,116	\$ 14.13	\$ 29,390	\$ 29,806	\$ 16.03	\$ 33,335
31-33	Manufacturing	35-9021	Dishwashers		\$ 15.54	\$ 32,323	\$ 14.81	\$ 30,800	\$ 30,800	\$ 16.07	\$ 33,427
31-33	Manufacturing	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	80	\$ 16.22	\$ 33,728	\$ 14.54	\$ 30,250	\$ 34,128	\$ 16.72	\$ 34,783
31-33	Manufacturing	35-9099	Food Preparation and Serving Related Workers, All Other	280	\$ 16.26	\$ 33,826	\$ 14.85	\$ 30,886	\$ 34,892	\$ 16.78	\$ 34,893
31-33	Manufacturing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,700	\$ 17.46	\$ 36,307	\$ 14.69	\$ 30,550	\$ 33,685	\$ 18.66	\$ 38,811
31-33	Manufacturing	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 29.50	\$ 61,350	\$ 24.04	\$ 50,003	\$ 61,322	\$ 35.48	\$ 73,798
31-33	Manufacturing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,660	\$ 17.17	\$ 35,712	\$ 14.69	\$ 30,550	\$ 33,428	\$ 18.46	\$ 38,388
31-33	Manufacturing	41-0000	Sales and Related Occupations	10,040	\$ 40.33	\$ 83,892	\$ 22.82	\$ 47,465	\$ 75,069	\$ 50.44	\$ 104,906
31-33	Manufacturing	41-1011	First-Line Supervisors of Retail Sales Workers	200	\$ 29.53	\$ 61,418	\$ 26.05	\$ 54,186	\$ 61,886	\$ 34.73	\$ 72,246
31-33	Manufacturing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	530	\$ 60.20	\$ 125,217	\$ 42.91	\$ 89,258	\$ 116,752	\$ 68.50	\$ 142,475
31-33	Manufacturing	41-2011	Cashiers	620	\$ 15.70	\$ 32,664	\$ 14.33	\$ 29,802	\$ 31,828	\$ 16.40	\$ 34,105
31-33	Manufacturing	41-2022	Parts Salespersons	20	\$ 23.23	\$ 48,327	\$ 21.22	\$ 44,135	\$ 48,821	\$ 24.39	\$ 50,727
31-33	Manufacturing	41-2031	Retail Salespersons	1,140	\$ 21.90	\$ 45,547	\$ 16.71	\$ 34,753	\$ 36,980	\$ 26.04	\$ 54,165

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
31-33	Manufacturing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,030	\$ 45.95	\$ 95,568	\$ 31.47	\$ 65,454	\$ 79,875	\$ 59.12	\$ 122,979
31-33	Manufacturing	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	430	\$ 64.68	\$ 134,527	\$ 48.36	\$ 100,595	\$ 132,177	\$ 80.61	\$ 167,672
31-33	Manufacturing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	5,290	\$ 45.35	\$ 94,329	\$ 29.61	\$ 61,598	\$ 81,955	\$ 53.21	\$ 110,670
31-33	Manufacturing	41-9011	Demonstrators and Product Promoters	160	\$ 16.51	\$ 34,341	\$ 14.34	\$ 29,825	\$ 33,478	\$ 17.31	\$ 36,002
31-33	Manufacturing	41-9031	Sales Engineers	60	\$ 41.10	\$ 85,485	\$ 28.87	\$ 60,059	\$ 79,195	\$ 45.98	\$ 95,641
31-33	Manufacturing	41-9099	Sales and Related Workers, All Other	150	\$ 29.67	\$ 61,713	\$ 20.91	\$ 43,492	\$ 57,527	\$ 36.18	\$ 75,252
31-33	Manufacturing	43-0000	Office and Administrative Support Occupations	22,270	\$ 26.34	\$ 54,786	\$ 19.83	\$ 41,243	\$ 50,560	\$ 30.02	\$ 62,442
31-33	Manufacturing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	2,360	\$ 40.08	\$ 83,369	\$ 30.11	\$ 62,629	\$ 78,586	\$ 47.80	\$ 99,425
31-33	Manufacturing	43-3011	Bill and Account Collectors	40	\$ 27.46	\$ 57,119	\$ 21.76	\$ 45,261	\$ 54,414	\$ 32.71	\$ 68,047
31-33	Manufacturing	43-3021	Billing and Posting Clerks	250	\$ 24.12	\$ 50,171	\$ 20.11	\$ 41,831	\$ 49,933	\$ 28.98	\$ 60,270
31-33	Manufacturing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,360	\$ 26.03	\$ 54,150	\$ 21.81	\$ 45,372	\$ 52,887	\$ 29.68	\$ 61,743
31-33	Manufacturing	43-3051	Payroll and Timekeeping Clerks	170	\$ 26.53	\$ 55,175	\$ 19.67	\$ 40,906	\$ 59,064	\$ 32.38	\$ 67,350
31-33	Manufacturing	43-3061	Procurement Clerks	530	\$ 27.72	\$ 57,665	\$ 24.87	\$ 51,731	\$ 58,321	\$ 30.64	\$ 63,740
31-33	Manufacturing	43-3099	Financial Clerks, All Other	20	\$ 25.10	\$ 52,204	\$ 24.30	\$ 50,535	\$ 52,501	\$ 28.59	\$ 59,474
31-33	Manufacturing	43-4051	Customer Service Representatives	2,650	\$ 25.81	\$ 53,675	\$ 21.17	\$ 44,035	\$ 51,308	\$ 29.76	\$ 61,891
31-33	Manufacturing	43-4071	File Clerks	40	\$ 26.62	\$ 55,373	\$ 23.34	\$ 48,541	\$ 59,711	\$ 30.76	\$ 63,981
31-33	Manufacturing	43-4151	Order Clerks	360	\$ 22.28	\$ 46,343	\$ 18.33	\$ 38,128	\$ 46,881	\$ 25.75	\$ 53,564
31-33	Manufacturing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	230	\$ 25.98	\$ 54,030	\$ 23.09	\$ 48,030	\$ 54,790	\$ 29.72	\$ 61,821
31-33	Manufacturing	43-4171	Receptionists and Information Clerks	310	\$ 21.52	\$ 44,763	\$ 17.92	\$ 37,270	\$ 42,432	\$ 24.41	\$ 50,776
31-33	Manufacturing	43-4199	Information and Record Clerks, All Other	70	\$ 23.09	\$ 48,035	\$ 16.07	\$ 33,433	\$ 43,435	\$ 28.56	\$ 59,413
31-33	Manufacturing	43-5021	Couriers and Messengers		\$ 17.47	\$ 36,331	\$ 15.94	\$ 33,164	\$ 34,515	\$ 16.59	\$ 34,515
31-33	Manufacturing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	150	\$ 26.58	\$ 55,294	\$ 18.50	\$ 38,472	\$ 52,598	\$ 32.99	\$ 68,615
31-33	Manufacturing	43-5061	Production, Planning, and Expediting Clerks	2,340	\$ 28.02	\$ 58,279	\$ 22.29	\$ 46,369	\$ 58,282	\$ 33.02	\$ 68,689
31-33	Manufacturing	43-5071	Shipping, Receiving, and Inventory Clerks	4,420	\$ 22.33	\$ 46,446	\$ 18.17	\$ 37,785	\$ 45,017	\$ 25.12	\$ 52,246
31-33	Manufacturing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	340	\$ 20.85	\$ 43,368	\$ 18.82	\$ 39,140	\$ 49,628	\$ 22.01	\$ 45,772
31-33	Manufacturing	43-6011	Executive Secretaries and Executive Administrative Assistants	490	\$ 38.09	\$ 79,220	\$ 32.60	\$ 67,807	\$ 77,861	\$ 42.18	\$ 87,732
31-33	Manufacturing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,630	\$ 24.11	\$ 50,146	\$ 20.02	\$ 41,640	\$ 48,879	\$ 28.26	\$ 58,780
31-33	Manufacturing	43-9021	Data Entry Keyers	110	\$ 20.05	\$ 41,703	\$ 16.72	\$ 34,777	\$ 40,185	\$ 24.00	\$ 49,922
31-33	Manufacturing	43-9031	Desktop Publishers	30	\$ 25.69	\$ 53,442	\$ 19.29	\$ 40,127	\$ 60,859	\$ 29.50	\$ 61,351
31-33	Manufacturing	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	160	\$ 21.79	\$ 45,315	\$ 19.18	\$ 39,888	\$ 43,229	\$ 24.14	\$ 50,211
31-33	Manufacturing	43-9061	Office Clerks, General	3,010	\$ 22.31	\$ 46,409	\$ 17.32	\$ 36,020	\$ 44,977	\$ 26.04	\$ 54,169
31-33	Manufacturing	43-9199	Office and Administrative Support Workers, All Other	120	\$ 27.10	\$ 56,364	\$ 22.65	\$ 47,119	\$ 58,154	\$ 31.09	\$ 64,677
31-33	Manufacturing	45-0000	Farming, Fishing, and Forestry Occupations	140	\$ 20.83	\$ 43,317	\$ 15.91	\$ 33,089	\$ 38,349	\$ 23.74	\$ 49,379
31-33	Manufacturing	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	30	\$ 26.75	\$ 55,636	\$ 18.31	\$ 38,085	\$ 43,224	\$ 38.94	\$ 80,996
31-33	Manufacturing	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	80	\$ 16.81	\$ 34,972	\$ 14.22	\$ 29,569	\$ 33,170	\$ 18.38	\$ 38,226
31-33	Manufacturing	47-0000	Construction and Extraction Occupations	1,920	\$ 32.18	\$ 66,940	\$ 23.71	\$ 49,327	\$ 61,255	\$ 38.31	\$ 79,675
31-33	Manufacturing	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	130	\$ 49.60	\$ 103,168	\$ 34.20	\$ 71,127	\$ 94,174	\$ 66.43	\$ 138,167
31-33	Manufacturing	47-2031	Carpenters	440	\$ 30.06	\$ 62,529	\$ 23.55	\$ 48,985	\$ 57,359	\$ 38.18	\$ 79,416
31-33	Manufacturing	47-2044	Tile and Stone Setters		\$ 29.61	\$ 61,586	\$ 18.55	\$ 38,593	\$ 59,067	\$ 35.09	\$ 72,989
31-33	Manufacturing	47-2061	Construction Laborers	90	\$ 25.50	\$ 53,039	\$ 22.70	\$ 47,215	\$ 52,350	\$ 28.91	\$ 60,143
31-33	Manufacturing	47-2073	Operating Engineers and Other Construction Equipment Operators	80	\$ 29.76	\$ 61,907	\$ 25.81	\$ 53,691	\$ 63,566	\$ 30.56	\$ 63,566
31-33	Manufacturing	47-2111	Electricians	520	\$ 32.94	\$ 68,520	\$ 25.02	\$ 52,051	\$ 66,396	\$ 39.75	\$ 82,686
31-33	Manufacturing	47-2152	Plumbers, Pipefitters, and Steamfitters	40	\$ 32.92	\$ 68,475	\$ 29.15	\$ 60,639	\$ 66,550	\$ 37.60	\$ 78,216
31-33	Manufacturing	47-2211	Sheet Metal Workers	240							
31-33	Manufacturing	47-2221	Structural Iron and Steel Workers	60	\$ 40.22	\$ 83,664	\$ 23.48	\$ 48,838	\$ 76,986	\$ 59.51	\$ 123,779
31-33	Manufacturing	47-3013	Helpers--Electricians	20	\$ 22.51	\$ 46,816	\$ 22.66	\$ 47,139	\$ 47,143	\$ 22.88	\$ 47,601
31-33	Manufacturing	49-0000	Installation, Maintenance, and Repair Occupations	11,090	\$ 32.02	\$ 66,608	\$ 24.33	\$ 50,608	\$ 64,236	\$ 37.52	\$ 78,042

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Code	Industry Sector				Hourly	(Avg.) Salary					
31-33	Manufacturing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,220	\$ 44.43	\$ 92,423	\$ 36.06	\$ 75,009	\$ 93,034	\$ 51.11	\$ 106,315
31-33	Manufacturing	49-2011	Computer, Automated Teller, and Office Machine Repairers	300	\$ 34.92	\$ 72,633	\$ 27.63	\$ 57,480	\$ 69,368	\$ 38.57	\$ 80,230
31-33	Manufacturing	49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	400	\$ 28.13	\$ 58,517	\$ 24.95	\$ 51,889	\$ 64,957	\$ 31.24	\$ 64,970
31-33	Manufacturing	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	100	\$ 42.75	\$ 88,924	\$ 37.68	\$ 78,367	\$ 93,561	\$ 49.37	\$ 102,697
31-33	Manufacturing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	260	\$ 28.95	\$ 60,220	\$ 24.63	\$ 51,232	\$ 58,551	\$ 32.66	\$ 67,937
31-33	Manufacturing	49-3051	Motorboat Mechanics and Service Technicians	110	\$ 24.31	\$ 50,570	\$ 22.64	\$ 47,101	\$ 50,884	\$ 25.22	\$ 52,451
31-33	Manufacturing	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	\$ 46.38	\$ 96,470	\$ 44.92	\$ 93,442	\$ 99,913	\$ 48.27	\$ 100,403	
31-33	Manufacturing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	180	\$ 34.34	\$ 71,431	\$ 29.59	\$ 61,557	\$ 73,153	\$ 39.29	\$ 81,726
31-33	Manufacturing	49-9041	Industrial Machinery Mechanics	4,910	\$ 32.24	\$ 67,054	\$ 26.62	\$ 55,363	\$ 65,371	\$ 37.50	\$ 78,002
31-33	Manufacturing	49-9043	Maintenance Workers, Machinery	80	\$ 29.81	\$ 62,005	\$ 21.28	\$ 44,269	\$ 63,378	\$ 37.83	\$ 78,676
31-33	Manufacturing	49-9044	Millwrights	40	\$ 30.54	\$ 63,528	\$ 24.46	\$ 50,878	\$ 63,658	\$ 35.42	\$ 73,668
31-33	Manufacturing	49-9062	Medical Equipment Repairers	80	\$ 36.23	\$ 75,358	\$ 30.61	\$ 63,670	\$ 75,503	\$ 38.30	\$ 79,672
31-33	Manufacturing	49-9069	Precision Instrument and Equipment Repairers, All Other	80	\$ 44.47	\$ 92,500	\$ 42.64	\$ 88,689	\$ 90,184	\$ 50.06	\$ 104,125
31-33	Manufacturing	49-9071	Maintenance and Repair Workers, General	2,020	\$ 28.29	\$ 58,841	\$ 22.56	\$ 46,931	\$ 59,787	\$ 33.48	\$ 69,648
31-33	Manufacturing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	120	\$ 20.72	\$ 43,089	\$ 16.78	\$ 34,902	\$ 38,522	\$ 22.66	\$ 47,129
31-33	Manufacturing	49-9099	Installation, Maintenance, and Repair Workers, All Other	1,080	\$ 24.65	\$ 51,281	\$ 18.66	\$ 38,809	\$ 49,128	\$ 29.75	\$ 61,889
31-33	Manufacturing	51-0000	Production Occupations	105,560	\$ 23.80	\$ 49,508	\$ 17.33	\$ 36,051	\$ 45,310	\$ 28.45	\$ 59,171
31-33	Manufacturing	51-1011	First-Line Supervisors of Production and Operating Workers	9,670	\$ 37.97	\$ 78,967	\$ 29.44	\$ 61,231	\$ 77,093	\$ 45.62	\$ 94,885
31-33	Manufacturing	51-2021	Coil Winders, Tapers, and Finishers	200	\$ 21.17	\$ 44,032	\$ 14.33	\$ 29,816	\$ 32,863	\$ 27.34	\$ 56,867
31-33	Manufacturing	51-2028	Electrical, electronic, and electromechanical assemblers, except coil winder	5,360	\$ 21.44	\$ 44,596	\$ 17.15	\$ 35,672	\$ 40,501	\$ 24.82	\$ 51,616
31-33	Manufacturing	51-2031	Engine and Other Machine Assemblers	280	\$ 31.10	\$ 64,689	\$ 26.37	\$ 54,845	\$ 62,764	\$ 35.98	\$ 74,845
31-33	Manufacturing	51-2041	Structural Metal Fabricators and Fitters	800	\$ 28.15	\$ 58,554	\$ 23.25	\$ 48,356	\$ 58,666	\$ 30.51	\$ 63,457
31-33	Manufacturing	51-2051	Fiberglass Laminators and Fabricators	960	\$ 23.80	\$ 49,496	\$ 18.55	\$ 38,579	\$ 51,227	\$ 28.07	\$ 58,379
31-33	Manufacturing	51-2090	Miscellaneous Assemblers and Fabricators	11,230	\$ 20.28	\$ 42,190	\$ 16.57	\$ 34,470	\$ 37,831	\$ 22.50	\$ 46,807
31-33	Manufacturing	51-3011	Bakers	2,330	\$ 18.16	\$ 37,768	\$ 14.33	\$ 29,806	\$ 33,800	\$ 20.47	\$ 42,579
31-33	Manufacturing	51-3021	Butchers and Meat Cutters	350	\$ 19.90	\$ 41,397	\$ 17.24	\$ 35,854	\$ 43,851	\$ 21.64	\$ 45,008
31-33	Manufacturing	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	\$ 16.17	\$ 33,634	\$ 14.13	\$ 29,390	\$ 31,608	\$ 17.37	\$ 36,119	
31-33	Manufacturing	51-3023	Slaughterers and Meat Packers	250	\$ 18.39	\$ 38,260	\$ 16.39	\$ 34,091	\$ 35,183	\$ 19.18	\$ 39,885
31-33	Manufacturing	51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	270	\$ 22.33	\$ 46,444	\$ 17.10	\$ 35,561	\$ 39,773	\$ 26.78	\$ 55,699
31-33	Manufacturing	51-3092	Food Batchmakers	3,950	\$ 17.72	\$ 36,860	\$ 14.66	\$ 30,493	\$ 34,977	\$ 19.22	\$ 39,980
31-33	Manufacturing	51-3093	Food Cooking Machine Operators and Tenders	540	\$ 18.54	\$ 38,555	\$ 15.47	\$ 32,173	\$ 36,509	\$ 20.03	\$ 41,662
31-33	Manufacturing	51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	990	\$ 22.93	\$ 47,686	\$ 17.58	\$ 36,557	\$ 46,780	\$ 27.13	\$ 56,437
31-33	Manufacturing	51-4022	Forging Machine Setters, Operators, and Tenders, Metal and Plastic	50	\$ 24.82	\$ 51,628	\$ 20.39	\$ 42,416	\$ 46,074	\$ 30.80	\$ 64,060
31-33	Manufacturing	51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	420	\$ 22.06	\$ 45,888	\$ 18.73	\$ 38,956	\$ 40,382	\$ 25.13	\$ 52,278
31-33	Manufacturing	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1,020	\$ 21.63	\$ 44,988	\$ 17.83	\$ 37,090	\$ 43,665	\$ 24.64	\$ 51,261
31-33	Manufacturing	51-4032	Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$ 21.84	\$ 45,435	\$ 20.05	\$ 41,707	\$ 42,815	\$ 24.49	\$ 50,946	
31-33	Manufacturing	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	760	\$ 20.85	\$ 43,364	\$ 18.37	\$ 38,217	\$ 40,530	\$ 22.79	\$ 47,410
31-33	Manufacturing	51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	220	\$ 21.50	\$ 44,722	\$ 18.81	\$ 39,118	\$ 43,291	\$ 22.74	\$ 47,290
31-33	Manufacturing	51-4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	130	\$ 25.05	\$ 52,105	\$ 18.81	\$ 39,123	\$ 50,324	\$ 27.50	\$ 57,204
31-33	Manufacturing	51-4041	Machinists	2,960	\$ 28.34	\$ 58,941	\$ 22.28	\$ 46,342	\$ 58,431	\$ 32.64	\$ 67,890
31-33	Manufacturing	51-4051	Metal-Refining Furnace Operators and Tenders	\$ 27.01	\$ 56,176	\$ 21.57	\$ 44,872	\$ 51,345	\$ 31.41	\$ 65,324	
31-33	Manufacturing	51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	1,940	\$ 19.38	\$ 40,304	\$ 16.27	\$ 33,849	\$ 36,176	\$ 22.74	\$ 47,304
31-33	Manufacturing	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	2,150	\$ 20.07	\$ 41,752	\$ 15.47	\$ 32,168	\$ 39,137	\$ 22.71	\$ 47,227
31-33	Manufacturing	51-4111	Tool and Die Makers	710	\$ 31.73	\$ 65,990	\$ 23.39	\$ 48,655	\$ 64,835	\$ 39.03	\$ 81,185
31-33	Manufacturing	51-4121	Welders, Cutters, Solderers, and Brazers	2,410	\$ 28.10	\$ 58,442	\$ 22.68	\$ 47,177	\$ 55,046	\$ 30.46	\$ 63,359
31-33	Manufacturing	51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	160	\$ 21.98	\$ 45,712	\$ 18.55	\$ 38,582	\$ 43,867	\$ 23.21	\$ 48,269
31-33	Manufacturing	51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	250	\$ 24.83	\$ 51,651	\$ 20.83	\$ 43,318	\$ 49,459	\$ 29.26	\$ 60,867

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
31-33	Manufacturing	51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	470	\$ 19.94	\$ 41,468	\$ 17.24	\$ 35,867	\$ 40,109	\$ 22.33	\$ 46,456
31-33	Manufacturing	51-4199	Metal Workers and Plastic Workers, All Other	120	\$ 20.68	\$ 43,012	\$ 16.32	\$ 33,944	\$ 42,337	\$ 23.00	\$ 47,844
31-33	Manufacturing	51-5111	Prepress Technicians and Workers	700	\$ 27.64	\$ 57,492	\$ 21.68	\$ 45,093	\$ 54,415	\$ 33.59	\$ 69,866
31-33	Manufacturing	51-5112	Printing Press Operators	2,930	\$ 24.08	\$ 50,085	\$ 18.19	\$ 37,840	\$ 47,181	\$ 28.03	\$ 58,303
31-33	Manufacturing	51-5113	Print Binding and Finishing Workers	1,330	\$ 21.38	\$ 44,469	\$ 16.58	\$ 34,479	\$ 43,414	\$ 27.12	\$ 56,410
31-33	Manufacturing	51-6031	Sewing Machine Operators	2,110	\$ 16.62	\$ 34,579	\$ 14.13	\$ 29,390	\$ 32,104	\$ 17.83	\$ 37,082
31-33	Manufacturing	51-6051	Sewers, Hand	30	\$ 22.78	\$ 47,376	\$ 19.36	\$ 40,275	\$ 46,092	\$ 27.56	\$ 57,318
31-33	Manufacturing	51-6061	Textile Bleaching and Dyeing Machine Operators and Tenders	150	\$ 18.45	\$ 38,371	\$ 16.36	\$ 34,024	\$ 35,230	\$ 20.20	\$ 42,021
31-33	Manufacturing	51-6062	Textile Cutting Machine Setters, Operators, and Tenders	320	\$ 17.91	\$ 37,258	\$ 14.13	\$ 29,390	\$ 35,235	\$ 20.00	\$ 41,592
31-33	Manufacturing	51-6063	Textile Knitting and Weaving Machine Setters, Operators, and Tenders	110	\$ 19.22	\$ 39,969	\$ 16.73	\$ 34,792	\$ 37,474	\$ 19.83	\$ 41,252
31-33	Manufacturing	51-6064	Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	80	\$ 18.46	\$ 38,401	\$ 16.77	\$ 34,886	\$ 39,015	\$ 19.93	\$ 41,448
31-33	Manufacturing	51-6091	Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic	120	\$ 20.08	\$ 41,768	\$ 17.88	\$ 37,199	\$ 42,043	\$ 20.64	\$ 42,928
31-33	Manufacturing	51-6092	Fabric and Apparel Patternmakers		\$ 33.42	\$ 69,505	\$ 34.28	\$ 71,304	\$ 71,894	\$ 35.90	\$ 74,665
31-33	Manufacturing	51-6093	Upholsterers	150	\$ 19.32	\$ 40,195	\$ 17.72	\$ 36,855	\$ 39,236	\$ 21.16	\$ 44,012
31-33	Manufacturing	51-6099	Textile, Apparel, and Furnishings Workers, All Other	370	\$ 16.84	\$ 35,030	\$ 14.66	\$ 30,488	\$ 30,494	\$ 17.84	\$ 37,101
31-33	Manufacturing	51-7011	Cabinetmakers and Bench Carpenters	760	\$ 28.47	\$ 59,208	\$ 21.87	\$ 45,481	\$ 62,452	\$ 36.38	\$ 75,664
31-33	Manufacturing	51-7021	Furniture Finishers	110	\$ 19.95	\$ 41,499	\$ 16.51	\$ 34,351	\$ 37,672	\$ 20.93	\$ 43,524
31-33	Manufacturing	51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	60	\$ 22.33	\$ 46,444	\$ 17.80	\$ 37,019	\$ 41,544	\$ 30.35	\$ 63,131
31-33	Manufacturing	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	480	\$ 18.59	\$ 38,667	\$ 17.38	\$ 36,153	\$ 36,171	\$ 21.68	\$ 45,091
31-33	Manufacturing	51-8021	Stationary Engineers and Boiler Operators	280	\$ 37.73	\$ 78,478	\$ 31.87	\$ 66,284	\$ 77,094	\$ 42.43	\$ 88,247
31-33	Manufacturing	51-8031	Water and Wastewater Treatment Plant and System Operators	80	\$ 32.61	\$ 67,836	\$ 29.83	\$ 62,041	\$ 65,491	\$ 35.12	\$ 73,043
31-33	Manufacturing	51-8091	Chemical Plant and System Operators	80							
31-33	Manufacturing	51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	340							
31-33	Manufacturing	51-8099	Plant and System Operators, All Other	40	\$ 29.03	\$ 60,388	\$ 23.80	\$ 49,502	\$ 63,370	\$ 38.00	\$ 79,038
31-33	Manufacturing	51-9011	Chemical Equipment Operators and Tenders		\$ 24.66	\$ 51,288	\$ 17.88	\$ 37,195	\$ 47,965	\$ 29.21	\$ 60,763
31-33	Manufacturing	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	540	\$ 27.19	\$ 56,552	\$ 20.94	\$ 43,564	\$ 56,190	\$ 30.33	\$ 63,079
31-33	Manufacturing	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	780	\$ 22.83	\$ 47,479	\$ 18.48	\$ 38,446	\$ 45,802	\$ 26.65	\$ 55,435
31-33	Manufacturing	51-9022	Grinding and Polishing Workers, Hand	300	\$ 21.31	\$ 44,318	\$ 16.82	\$ 34,978	\$ 39,513	\$ 26.41	\$ 54,926
31-33	Manufacturing	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	1,000	\$ 26.57	\$ 55,255	\$ 22.41	\$ 46,603	\$ 52,475	\$ 30.76	\$ 63,979
31-33	Manufacturing	51-9031	Cutters and Trimmers, Hand	350	\$ 17.25	\$ 35,880	\$ 14.13	\$ 29,390	\$ 31,953	\$ 18.88	\$ 39,266
31-33	Manufacturing	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	1,540	\$ 21.19	\$ 44,069	\$ 17.49	\$ 36,377	\$ 43,452	\$ 24.49	\$ 50,941
31-33	Manufacturing	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	2,480	\$ 22.16	\$ 46,094	\$ 18.43	\$ 38,336	\$ 46,260	\$ 23.56	\$ 48,997
31-33	Manufacturing	51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	260	\$ 27.37	\$ 56,935	\$ 23.45	\$ 48,782	\$ 60,649	\$ 32.50	\$ 67,599
31-33	Manufacturing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	6,900	\$ 23.91	\$ 49,735	\$ 18.20	\$ 37,863	\$ 47,032	\$ 28.63	\$ 59,545
31-33	Manufacturing	51-9071	Jewelers and Precious Stone and Metal Workers	670	\$ 18.88	\$ 39,277	\$ 14.26	\$ 29,668	\$ 30,485	\$ 23.92	\$ 49,749
31-33	Manufacturing	51-9081	Dental Laboratory Technicians	710	\$ 24.50	\$ 50,956	\$ 16.92	\$ 35,188	\$ 49,320	\$ 29.57	\$ 61,508
31-33	Manufacturing	51-9082	Medical Appliance Technicians	270	\$ 21.48	\$ 44,673	\$ 18.61	\$ 38,709	\$ 42,682	\$ 24.48	\$ 50,911
31-33	Manufacturing	51-9111	Packaging and Filling Machine Operators and Tenders	6,720	\$ 20.64	\$ 42,938	\$ 16.60	\$ 34,537	\$ 40,087	\$ 22.57	\$ 46,951
31-33	Manufacturing	51-9123	Painting, Coating, and Decorating Workers	380	\$ 23.36	\$ 48,586	\$ 17.46	\$ 36,319	\$ 48,178	\$ 28.61	\$ 59,501
31-33	Manufacturing	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1,120	\$ 23.37	\$ 48,609	\$ 18.89	\$ 39,286	\$ 47,570	\$ 27.48	\$ 57,165
31-33	Manufacturing	51-9161	Computer Numerically Controlled Tool Operators	2,070	\$ 27.16	\$ 56,486	\$ 22.42	\$ 46,642	\$ 56,982	\$ 30.98	\$ 64,445
31-33	Manufacturing	51-9162	Computer Numerically Controlled Tool Programmers	430	\$ 33.77	\$ 70,236	\$ 27.43	\$ 57,053	\$ 63,333	\$ 38.98	\$ 81,081
31-33	Manufacturing	51-9191	Adhesive Bonding Machine Operators and Tenders	150	\$ 21.25	\$ 44,197	\$ 14.66	\$ 30,484	\$ 45,339	\$ 23.83	\$ 49,570
31-33	Manufacturing	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	330	\$ 19.93	\$ 41,455	\$ 17.86	\$ 37,154	\$ 40,668	\$ 21.02	\$ 43,730
31-33	Manufacturing	51-9193	Cooling and Freezing Equipment Operators and Tenders	100	\$ 29.43	\$ 61,211	\$ 22.82	\$ 47,473	\$ 58,854	\$ 36.48	\$ 75,871
31-33	Manufacturing	51-9194	Etchers and Engravers	10	\$ 22.77	\$ 47,361	\$ 22.81	\$ 47,447	\$ 48,985	\$ 23.55	\$ 48,988
31-33	Manufacturing	51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	800	\$ 27.33	\$ 56,852	\$ 19.63	\$ 40,827	\$ 62,095	\$ 32.11	\$ 66,786

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
31-33	Manufacturing	51-9196	Paper Goods Machine Setters, Operators, and Tenders	2,310	\$ 21.64	\$ 45,012	\$ 17.06	\$ 35,489	\$ 45,590	\$ 24.63	\$ 51,223
31-33	Manufacturing	51-9198	Helpers--Production Workers	2,170	\$ 18.49	\$ 38,454	\$ 14.41	\$ 29,978	\$ 36,401	\$ 21.09	\$ 43,871
31-33	Manufacturing	51-9199	Production Workers, All Other	2,940	\$ 19.24	\$ 40,013	\$ 14.76	\$ 30,697	\$ 37,215	\$ 20.64	\$ 42,932
31-33	Manufacturing	53-0000	Transportation and Material Moving Occupations	26,830	\$ 20.88	\$ 43,428	\$ 16.25	\$ 33,808	\$ 39,104	\$ 23.07	\$ 47,994
31-33	Manufacturing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,270	\$ 34.90	\$ 72,597	\$ 28.59	\$ 59,476	\$ 69,215	\$ 40.31	\$ 83,842
31-33	Manufacturing	53-3031	Driver/Sales Workers	790	\$ 21.51	\$ 44,744	\$ 17.56	\$ 36,521	\$ 40,921	\$ 23.09	\$ 48,024
31-33	Manufacturing	53-3032	Heavy and Tractor-Trailer Truck Drivers	2,370	\$ 28.09	\$ 58,432	\$ 24.36	\$ 50,663	\$ 59,457	\$ 31.22	\$ 64,943
31-33	Manufacturing	53-3033	Light Truck Drivers	1,400	\$ 21.97	\$ 45,695	\$ 18.55	\$ 38,581	\$ 44,237	\$ 23.73	\$ 49,348
31-33	Manufacturing	53-7011	Conveyor Operators and Tenders	230	\$ 18.67	\$ 38,825	\$ 17.11	\$ 35,596	\$ 38,608	\$ 20.25	\$ 42,128
31-33	Manufacturing	53-7051	Industrial Truck and Tractor Operators	2,430	\$ 22.14	\$ 46,045	\$ 18.79	\$ 39,076	\$ 44,376	\$ 23.69	\$ 49,265
31-33	Manufacturing	53-7061	Cleaners of Vehicles and Equipment	1,010	\$ 18.58	\$ 38,656	\$ 16.25	\$ 33,808	\$ 37,926	\$ 20.40	\$ 42,438
31-33	Manufacturing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	9,160	\$ 19.53	\$ 40,620	\$ 15.94	\$ 33,146	\$ 37,900	\$ 21.97	\$ 45,691
31-33	Manufacturing	53-7063	Machine Feeders and Offbearers	280	\$ 18.17	\$ 37,802	\$ 16.20	\$ 33,702	\$ 35,317	\$ 18.24	\$ 37,935
31-33	Manufacturing	53-7064	Packers and Packagers, Hand	6,330	\$ 16.83	\$ 35,010	\$ 14.81	\$ 30,810	\$ 33,765	\$ 17.77	\$ 36,953
31-33	Manufacturing	53-7065	Stockers and Order Fillers	1,420	\$ 21.26	\$ 44,224	\$ 17.07	\$ 35,504	\$ 40,829	\$ 24.49	\$ 50,946
31-33	Manufacturing	53-7121	Tank Car, Truck, and Ship Loaders	30	\$ 25.62	\$ 53,289	\$ 23.42	\$ 48,723	\$ 57,034	\$ 27.42	\$ 57,042
42	Wholesale Trade	00-0000	Total all occupations	214,030	\$ 39.26	\$ 81,657	\$ 20.92	\$ 43,522	\$ 59,720	\$ 46.10	\$ 95,886
42	Wholesale Trade	11-0000	Management Occupations	20,960	\$ 94.98	\$ 197,556	\$ 64.23	\$ 133,590	\$ 172,570	\$ 110.43	\$ 229,693
42	Wholesale Trade	11-1011	Chief Executives	70							
42	Wholesale Trade	11-1021	General and Operations Managers	6,950	\$ 97.34	\$ 202,470	\$ 59.24	\$ 123,210	\$ 164,279		
42	Wholesale Trade	11-2021	Marketing Managers	1,730	\$ 88.84	\$ 184,789	\$ 66.59	\$ 138,516	\$ 171,874	\$ 100.61	\$ 209,273
42	Wholesale Trade	11-2022	Sales Managers	3,780	\$ 93.58	\$ 194,638	\$ 66.19	\$ 137,665	\$ 177,797	\$ 110.14	\$ 229,091
42	Wholesale Trade	11-2032	Public Relations Managers	130	\$ 96.60	\$ 200,927	\$ 79.98	\$ 166,351	\$ 211,605	\$ 111.22	\$ 231,329
42	Wholesale Trade	11-3012	Administrative Services Managers	220	\$ 80.50	\$ 167,430	\$ 58.82	\$ 122,347	\$ 142,699	\$ 88.94	\$ 184,995
42	Wholesale Trade	11-3013	Facilities Managers	100	\$ 69.60	\$ 144,763	\$ 62.80	\$ 130,633	\$ 149,702	\$ 75.00	\$ 156,000
42	Wholesale Trade	11-3021	Computer and Information Systems Managers	1,390	\$ 94.72	\$ 197,010	\$ 75.08	\$ 156,166	\$ 185,652	\$ 107.86	\$ 224,349
42	Wholesale Trade	11-3031	Financial Managers	1,760	\$ 97.59	\$ 202,984	\$ 74.11	\$ 154,159	\$ 186,799		
42	Wholesale Trade	11-3051	Industrial Production Managers	310	\$ 71.78	\$ 149,312	\$ 57.21	\$ 118,996	\$ 138,708	\$ 80.96	\$ 168,399
42	Wholesale Trade	11-3061	Purchasing Managers	610	\$ 89.89	\$ 186,963	\$ 67.34	\$ 140,067	\$ 173,382	\$ 110.36	\$ 229,540
42	Wholesale Trade	11-3071	Transportation, Storage, and Distribution Managers	1,150	\$ 75.32	\$ 156,670	\$ 53.26	\$ 110,778	\$ 142,131	\$ 83.24	\$ 173,139
42	Wholesale Trade	11-3111	Compensation and Benefits Managers	50	\$ 92.91	\$ 193,252	\$ 85.10	\$ 177,017	\$ 182,857	\$ 94.69	\$ 196,959
42	Wholesale Trade	11-3121	Human Resources Managers	460	\$ 88.57	\$ 184,232	\$ 66.67	\$ 138,679	\$ 170,339	\$ 100.56	\$ 209,170
42	Wholesale Trade	11-3131	Training and Development Managers	60	\$ 89.04	\$ 185,200	\$ 73.55	\$ 152,979	\$ 169,373	\$ 109.94	\$ 228,671
42	Wholesale Trade	11-9013	Farmers, Ranchers, and Other Agricultural Managers	30	\$ 66.87	\$ 139,082	\$ 49.52	\$ 103,003	\$ 103,003	\$ 86.57	\$ 180,070
42	Wholesale Trade	11-9041	Architectural and Engineering Managers	170	\$ 80.73	\$ 167,914	\$ 65.74	\$ 136,747	\$ 177,055	\$ 97.52	\$ 202,839
42	Wholesale Trade	11-9111	Medical and Health Services Managers	510	\$ 139.04	\$ 289,211	\$ 99.44	\$ 206,829			
42	Wholesale Trade	11-9121	Natural Sciences Managers	690	\$ 103.00	\$ 214,239	\$ 81.60	\$ 169,727	\$ 210,037		
42	Wholesale Trade	11-9199	Managers, All Other	770	\$ 93.30	\$ 194,063	\$ 67.26	\$ 139,897	\$ 185,216	\$ 105.77	\$ 219,992
42	Wholesale Trade	13-0000	Business and Financial Operations Occupations	15,450	\$ 47.87	\$ 99,572	\$ 36.00	\$ 74,886	\$ 95,033	\$ 57.59	\$ 119,783
42	Wholesale Trade	13-1020	Buyers and Purchasing Agents	2,540	\$ 42.72	\$ 88,854	\$ 33.82	\$ 70,340	\$ 82,037	\$ 48.37	\$ 100,619
42	Wholesale Trade	13-1041	Compliance Officers	570	\$ 43.42	\$ 90,304	\$ 33.84	\$ 70,396	\$ 83,740	\$ 50.96	\$ 105,997
42	Wholesale Trade	13-1051	Cost Estimators	160	\$ 36.12	\$ 75,127	\$ 25.12	\$ 52,255	\$ 68,041	\$ 45.73	\$ 95,113
42	Wholesale Trade	13-1071	Human Resources Specialists	1,080	\$ 46.74	\$ 97,213	\$ 36.52	\$ 75,970	\$ 93,164	\$ 55.28	\$ 114,985
42	Wholesale Trade	13-1081	Logisticians	770	\$ 44.00	\$ 91,513	\$ 35.26	\$ 73,339	\$ 85,244	\$ 48.56	\$ 100,996
42	Wholesale Trade	13-1082	Project Management Specialists	1,530	\$ 57.19	\$ 118,957	\$ 40.98	\$ 85,243	\$ 107,474	\$ 66.12	\$ 137,538
42	Wholesale Trade	13-1111	Management Analysts	330	\$ 49.93	\$ 103,864	\$ 37.26	\$ 77,494	\$ 98,548	\$ 58.41	\$ 121,502
42	Wholesale Trade	13-1121	Meeting, Convention, and Event Planners	30	\$ 41.15	\$ 85,596	\$ 35.83	\$ 74,529	\$ 83,555	\$ 48.35	\$ 100,574

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	13-1141	Compensation, Benefits, and Job Analysis Specialists	100	\$ 49.01	\$ 101,931	\$ 39.15	\$ 81,429	\$ 94,883	\$ 55.81	\$ 116,090
42	Wholesale Trade	13-1151	Training and Development Specialists	340	\$ 47.60	\$ 99,004	\$ 34.73	\$ 72,235	\$ 89,256	\$ 60.55	\$ 125,946
42	Wholesale Trade	13-1161	Market Research Analysts and Marketing Specialists	2,760	\$ 45.94	\$ 95,555	\$ 33.36	\$ 69,382	\$ 88,824	\$ 56.59	\$ 117,712
42	Wholesale Trade	13-1199	Business Operations Specialists, All Other	1,720	\$ 52.27	\$ 108,719	\$ 39.75	\$ 82,686	\$ 103,021	\$ 59.63	\$ 124,034
42	Wholesale Trade	13-2011	Accountants and Auditors	2,970	\$ 49.54	\$ 103,046	\$ 38.45	\$ 79,976	\$ 98,524	\$ 58.94	\$ 122,595
42	Wholesale Trade	13-2031	Budget Analysts	20	\$ 50.87	\$ 105,803	\$ 25.87	\$ 53,811	\$ 89,335	\$ 79.15	\$ 164,628
42	Wholesale Trade	13-2041	Credit Analysts	100	\$ 35.66	\$ 74,165	\$ 27.96	\$ 58,167	\$ 70,217	\$ 43.18	\$ 89,808
42	Wholesale Trade	13-2051	Financial and Investment Analysts	380	\$ 51.86	\$ 107,877	\$ 41.17	\$ 85,628	\$ 102,347	\$ 60.18	\$ 125,182
42	Wholesale Trade	13-2099	Financial Specialists, All Other		\$ 39.74	\$ 82,662	\$ 30.67	\$ 63,798	\$ 76,234	\$ 46.38	\$ 96,481
42	Wholesale Trade	15-0000	Computer and Mathematical Occupations	7,410	\$ 55.70	\$ 115,860	\$ 35.85	\$ 74,564	\$ 103,738	\$ 69.12	\$ 143,772
42	Wholesale Trade	15-1211	Computer Systems Analysts	570	\$ 79.89	\$ 166,166	\$ 59.85	\$ 124,486	\$ 166,612	\$ 100.91	\$ 209,901
42	Wholesale Trade	15-1212	Information Security Analysts	90	\$ 68.46	\$ 142,401	\$ 51.60	\$ 107,322	\$ 145,243	\$ 80.63	\$ 167,718
42	Wholesale Trade	15-1231	Computer Network Support Specialists	330	\$ 36.97	\$ 76,907	\$ 25.47	\$ 52,976	\$ 66,534	\$ 46.30	\$ 96,300
42	Wholesale Trade	15-1232	Computer User Support Specialists	2,120	\$ 38.66	\$ 80,415	\$ 28.83	\$ 59,958	\$ 74,049	\$ 48.12	\$ 100,086
42	Wholesale Trade	15-1241	Computer Network Architects	270	\$ 76.88	\$ 159,903	\$ 61.79	\$ 128,528	\$ 171,170	\$ 86.39	\$ 179,683
42	Wholesale Trade	15-1242	Database Administrators	10	\$ 54.83	\$ 114,044	\$ 44.53	\$ 92,612	\$ 119,995	\$ 58.55	\$ 121,783
42	Wholesale Trade	15-1243	Database Architects	20	\$ 84.12	\$ 174,967	\$ 78.56	\$ 163,402	\$ 193,682	\$ 97.42	\$ 202,628
42	Wholesale Trade	15-1244	Network and Computer Systems Administrators	780	\$ 54.68	\$ 113,734	\$ 44.33	\$ 92,209	\$ 104,713	\$ 63.69	\$ 132,473
42	Wholesale Trade	15-1251	Computer Programmers	80	\$ 67.87	\$ 141,174	\$ 46.08	\$ 95,853	\$ 130,514	\$ 88.95	\$ 185,016
42	Wholesale Trade	15-1252	Software Developers	1,900	\$ 65.45	\$ 136,131	\$ 49.90	\$ 103,783	\$ 132,498	\$ 78.44	\$ 163,158
42	Wholesale Trade	15-1253	Software Quality Assurance Analysts and Testers	180	\$ 53.11	\$ 110,475	\$ 44.86	\$ 93,315	\$ 107,203	\$ 63.59	\$ 132,274
42	Wholesale Trade	15-1254	Web Developers	70	\$ 50.26	\$ 104,543	\$ 36.82	\$ 76,589	\$ 94,662	\$ 58.70	\$ 122,104
42	Wholesale Trade	15-1255	Web and Digital Interface Designers	310	\$ 38.01	\$ 79,052	\$ 30.26	\$ 62,936	\$ 85,632	\$ 42.16	\$ 87,694
42	Wholesale Trade	15-1299	Computer Occupations, All Other	380	\$ 75.41	\$ 156,856	\$ 31.59	\$ 65,712	\$ 118,018	\$ 89.71	\$ 186,607
42	Wholesale Trade	15-2031	Operations Research Analysts	70	\$ 50.11	\$ 104,229	\$ 40.69	\$ 84,634	\$ 104,688	\$ 59.22	\$ 123,169
42	Wholesale Trade	15-2051	Data Scientists	220	\$ 62.94	\$ 130,922	\$ 37.67	\$ 78,351	\$ 124,500	\$ 81.67	\$ 169,868
42	Wholesale Trade	17-0000	Architecture and Engineering Occupations	1,690	\$ 46.75	\$ 97,230	\$ 33.82	\$ 70,355	\$ 95,131	\$ 57.12	\$ 118,810
42	Wholesale Trade	17-2031	Bioengineers and Biomedical Engineers		\$ 52.80	\$ 109,834	\$ 46.41	\$ 96,533	\$ 105,909	\$ 57.18	\$ 118,942
42	Wholesale Trade	17-2051	Civil Engineers		\$ 58.89	\$ 122,502	\$ 50.91	\$ 105,897	\$ 129,148	\$ 75.10	\$ 156,217
42	Wholesale Trade	17-2061	Computer Hardware Engineers		\$ 80.20	\$ 166,807	\$ 59.74	\$ 124,253	\$ 183,212	\$ 90.20	\$ 187,625
42	Wholesale Trade	17-2071	Electrical Engineers	160	\$ 47.88	\$ 99,582	\$ 37.34	\$ 77,660	\$ 85,436	\$ 54.34	\$ 113,029
42	Wholesale Trade	17-2072	Electronics Engineers, Except Computer	40	\$ 64.48	\$ 134,122	\$ 46.41	\$ 96,533	\$ 161,972	\$ 78.95	\$ 164,210
42	Wholesale Trade	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	60	\$ 33.58	\$ 69,846	\$ 28.00	\$ 58,244	\$ 68,714	\$ 33.83	\$ 70,359
42	Wholesale Trade	17-2112	Industrial Engineers	490	\$ 46.91	\$ 97,571	\$ 35.61	\$ 74,062	\$ 92,740	\$ 57.12	\$ 118,810
42	Wholesale Trade	17-2141	Mechanical Engineers	380	\$ 47.56	\$ 98,916	\$ 36.90	\$ 76,745	\$ 100,096	\$ 55.43	\$ 115,296
42	Wholesale Trade	17-2199	Engineers, All Other	70	\$ 53.55	\$ 111,382	\$ 44.86	\$ 93,301	\$ 108,871	\$ 65.05	\$ 135,303
42	Wholesale Trade	17-3019	Drafters, All Other	40	\$ 27.94	\$ 58,111	\$ 22.91	\$ 47,661	\$ 48,624	\$ 32.62	\$ 67,850
42	Wholesale Trade	17-3023	Electrical and Electronic Engineering Technologists and Technicians	60	\$ 26.59	\$ 55,308	\$ 22.36	\$ 46,500	\$ 56,970	\$ 29.79	\$ 61,966
42	Wholesale Trade	17-3024	Electro-Mechanical and Mechatronics Technologists and Technicians		\$ 42.22	\$ 87,818	\$ 36.02	\$ 74,929	\$ 90,460	\$ 48.95	\$ 101,806
42	Wholesale Trade	19-0000	Life, Physical, and Social Science Occupations	1,230	\$ 44.66	\$ 92,893	\$ 31.38	\$ 65,265	\$ 82,947	\$ 56.33	\$ 117,174
42	Wholesale Trade	19-1012	Food Scientists and Technologists		\$ 44.35	\$ 92,250	\$ 35.85	\$ 74,575	\$ 79,514	\$ 53.36	\$ 110,984
42	Wholesale Trade	19-1021	Biochemists and Biophysicists	50	\$ 69.38	\$ 144,316	\$ 59.88	\$ 124,545	\$ 150,761	\$ 73.69	\$ 153,277
42	Wholesale Trade	19-1029	Biological Scientists, All Other		\$ 67.98	\$ 141,394	\$ 56.33	\$ 117,173	\$ 146,287	\$ 81.17	\$ 168,829
42	Wholesale Trade	19-1042	Medical Scientists, Except Epidemiologists	160	\$ 54.78	\$ 113,939	\$ 39.71	\$ 82,591	\$ 110,320	\$ 67.05	\$ 139,455
42	Wholesale Trade	19-2031	Chemists	350	\$ 47.06	\$ 97,876	\$ 35.44	\$ 73,706	\$ 94,046	\$ 58.73	\$ 122,166
42	Wholesale Trade	19-4013	Food Science Technicians	60	\$ 25.94	\$ 53,962	\$ 17.74	\$ 36,895	\$ 46,703	\$ 36.27	\$ 75,433
42	Wholesale Trade	19-4031	Chemical Technicians	140	\$ 30.32	\$ 63,070	\$ 23.07	\$ 47,980	\$ 57,933	\$ 35.95	\$ 74,766

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	19-4099	Life, Physical, and Social Science Technicians, All Other		\$ 41.74	\$ 86,828	\$ 26.11	\$ 54,306	\$ 85,659	\$ 59.18	\$ 123,097
42	Wholesale Trade	19-5011	Occupational Health and Safety Specialists	100	\$ 42.35	\$ 88,087	\$ 36.53	\$ 75,987	\$ 92,375	\$ 47.04	\$ 97,843
42	Wholesale Trade	19-5012	Occupational Health and Safety Technicians	20	\$ 31.41	\$ 65,333	\$ 28.61	\$ 59,501	\$ 61,182	\$ 31.59	\$ 65,699
42	Wholesale Trade	23-0000	Legal Occupations	290	\$ 108.33	\$ 225,331	\$ 64.38	\$ 133,911			
42	Wholesale Trade	23-1011	Lawyers	260	\$ 116.18	\$ 241,655	\$ 83.54	\$ 173,753			
42	Wholesale Trade	23-2011	Paralegals and Legal Assistants		\$ 55.52	\$ 115,480	\$ 47.67	\$ 99,160	\$ 124,966	\$ 61.87	\$ 128,683
42	Wholesale Trade	25-3021	Self-Enrichment Teachers		\$ 20.33	\$ 42,287	\$ 19.10	\$ 39,721	\$ 39,721	\$ 19.11	\$ 39,741
42	Wholesale Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	3,410	\$ 29.65	\$ 61,677	\$ 18.11	\$ 37,674	\$ 50,363	\$ 36.62	\$ 76,178
42	Wholesale Trade	27-1011	Art Directors	120	\$ 57.77	\$ 120,171	\$ 43.02	\$ 89,486	\$ 109,749	\$ 72.32	\$ 150,422
42	Wholesale Trade	27-1021	Commercial and Industrial Designers	220	\$ 39.10	\$ 81,321	\$ 29.30	\$ 60,944	\$ 79,306	\$ 48.19	\$ 100,228
42	Wholesale Trade	27-1022	Fashion Designers	210	\$ 48.27	\$ 100,401	\$ 32.12	\$ 66,801	\$ 99,332	\$ 58.89	\$ 122,486
42	Wholesale Trade	27-1023	Floral Designers	70	\$ 20.12	\$ 41,851	\$ 17.11	\$ 35,593	\$ 37,674	\$ 22.40	\$ 46,601
42	Wholesale Trade	27-1024	Graphic Designers	580	\$ 33.60	\$ 69,885	\$ 24.62	\$ 51,220	\$ 66,813	\$ 40.78	\$ 84,818
42	Wholesale Trade	27-1025	Interior Designers		\$ 30.77	\$ 64,005	\$ 28.16	\$ 58,578	\$ 62,058	\$ 37.04	\$ 77,051
42	Wholesale Trade	27-1026	Merchandise Displayers and Window Trimmers	1,490	\$ 19.43	\$ 40,405	\$ 15.34	\$ 31,897	\$ 38,043	\$ 22.65	\$ 47,116
42	Wholesale Trade	27-3031	Public Relations Specialists	210	\$ 43.89	\$ 91,290	\$ 31.56	\$ 65,642	\$ 86,033	\$ 57.75	\$ 120,113
42	Wholesale Trade	27-3041	Editors	40	\$ 38.93	\$ 80,970	\$ 32.37	\$ 67,330	\$ 76,417	\$ 42.56	\$ 88,529
42	Wholesale Trade	27-3042	Technical Writers	30	\$ 52.37	\$ 108,933	\$ 48.63	\$ 101,145	\$ 112,506	\$ 58.72	\$ 122,144
42	Wholesale Trade	27-3043	Writers and Authors	70	\$ 31.65	\$ 65,829	\$ 24.49	\$ 50,937	\$ 56,046	\$ 36.71	\$ 76,361
42	Wholesale Trade	27-4011	Audio and Video Technicians		\$ 33.31	\$ 69,282	\$ 32.74	\$ 68,105	\$ 71,365	\$ 35.14	\$ 73,094
42	Wholesale Trade	27-4021	Photographers	100	\$ 30.81	\$ 64,094	\$ 31.55	\$ 65,615	\$ 65,630	\$ 31.74	\$ 66,023
42	Wholesale Trade	27-4031	Camera Operators, Television, Video, and Film		\$ 32.93	\$ 68,496	\$ 24.47	\$ 50,893	\$ 70,859	\$ 35.85	\$ 74,563
42	Wholesale Trade	27-4032	Film and Video Editors	30	\$ 33.82	\$ 70,351	\$ 28.68	\$ 59,654	\$ 74,191	\$ 40.82	\$ 84,902
42	Wholesale Trade	29-0000	Healthcare Practitioners and Technical Occupations	1,230	\$ 49.77	\$ 103,529	\$ 22.30	\$ 46,385	\$ 124,154	\$ 68.80	\$ 143,096
42	Wholesale Trade	29-1051	Pharmacists	640	\$ 68.61	\$ 142,705	\$ 61.13	\$ 127,155	\$ 141,547	\$ 76.04	\$ 158,173
42	Wholesale Trade	29-1141	Registered Nurses	70	\$ 51.69	\$ 107,525	\$ 44.66	\$ 92,894	\$ 92,894	\$ 57.51	\$ 119,619
42	Wholesale Trade	29-2052	Pharmacy Technicians	460	\$ 22.60	\$ 46,999	\$ 19.76	\$ 41,093	\$ 43,580	\$ 23.84	\$ 49,594
42	Wholesale Trade	29-9099	Healthcare Practitioners and Technical Workers, All Other		\$ 24.88	\$ 51,748	\$ 24.92	\$ 51,834	\$ 53,082	\$ 25.52	\$ 53,082
42	Wholesale Trade	33-0000	Protective Service Occupations	230	\$ 23.51	\$ 48,899	\$ 21.14	\$ 43,966	\$ 50,312	\$ 24.19	\$ 50,316
42	Wholesale Trade	33-9032	Security Guards	220	\$ 22.64	\$ 47,099	\$ 21.14	\$ 43,966	\$ 49,133	\$ 24.19	\$ 50,315
42	Wholesale Trade	35-0000	Food Preparation and Serving Related Occupations	40	\$ 32.67	\$ 67,948	\$ 24.16	\$ 50,245	\$ 61,298	\$ 33.17	\$ 68,995
42	Wholesale Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	700	\$ 20.09	\$ 41,788	\$ 16.82	\$ 34,992	\$ 38,998	\$ 22.75	\$ 47,318
42	Wholesale Trade	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 31.03	\$ 64,552	\$ 20.36	\$ 42,349	\$ 63,146	\$ 38.62	\$ 80,339
42	Wholesale Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	650	\$ 19.53	\$ 40,627	\$ 16.78	\$ 34,902	\$ 38,973	\$ 22.44	\$ 46,675
42	Wholesale Trade	41-0000	Sales and Related Occupations	40,580	\$ 47.01	\$ 97,784	\$ 27.63	\$ 57,467	\$ 78,558	\$ 56.62	\$ 117,760
42	Wholesale Trade	41-1011	First-Line Supervisors of Retail Sales Workers	1,110	\$ 29.49	\$ 61,340	\$ 16.83	\$ 35,012	\$ 55,747	\$ 36.28	\$ 75,455
42	Wholesale Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	4,460	\$ 57.07	\$ 118,713	\$ 39.02	\$ 81,165	\$ 99,689	\$ 63.12	\$ 131,294
42	Wholesale Trade	41-2011	Cashiers	330	\$ 16.49	\$ 34,299	\$ 14.52	\$ 30,210	\$ 30,612	\$ 18.92	\$ 39,346
42	Wholesale Trade	41-2021	Counter and Rental Clerks	660	\$ 25.19	\$ 52,398	\$ 22.06	\$ 45,881	\$ 50,439	\$ 28.70	\$ 59,688
42	Wholesale Trade	41-2022	Parts Salespersons	1,090	\$ 26.45	\$ 55,025	\$ 22.95	\$ 47,746	\$ 54,384	\$ 29.92	\$ 62,235
42	Wholesale Trade	41-2031	Retail Salespersons	1,410	\$ 22.83	\$ 47,486	\$ 16.65	\$ 34,637	\$ 44,135	\$ 26.52	\$ 55,169
42	Wholesale Trade	41-3031	Securities, Commodities, and Financial Services Sales Agents		\$ 119.86	\$ 249,316	\$ 102.63	\$ 213,472	\$ 238,584		
42	Wholesale Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,800	\$ 62.04	\$ 129,036	\$ 29.20	\$ 60,731	\$ 86,097	\$ 83.76	\$ 174,218
42	Wholesale Trade	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	4,510	\$ 74.56	\$ 155,079	\$ 49.93	\$ 103,864	\$ 164,688	\$ 92.26	\$ 191,897
42	Wholesale Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	23,330	\$ 42.69	\$ 88,788	\$ 27.57	\$ 57,347	\$ 76,292	\$ 48.17	\$ 100,192
42	Wholesale Trade	41-9011	Demonstrators and Product Promoters	100	\$ 19.93	\$ 41,458	\$ 15.26	\$ 31,746	\$ 38,801	\$ 23.19	\$ 48,237
42	Wholesale Trade	41-9031	Sales Engineers	500	\$ 66.30	\$ 137,895	\$ 48.37	\$ 100,612	\$ 128,751	\$ 82.29	\$ 171,167

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	41-9041	Telemarketers	50	\$ 21.45	\$ 44,614	\$ 14.14	\$ 29,403	\$ 40,851	\$ 27.34	\$ 56,868
42	Wholesale Trade	41-9099	Sales and Related Workers, All Other	1,090	\$ 38.31	\$ 79,686	\$ 24.44	\$ 50,834	\$ 72,024	\$ 51.03	\$ 106,146
42	Wholesale Trade	43-0000	Office and Administrative Support Occupations	36,990	\$ 26.63	\$ 55,393	\$ 20.64	\$ 42,931	\$ 50,427	\$ 29.90	\$ 62,198
42	Wholesale Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	4,510	\$ 38.97	\$ 81,067	\$ 28.24	\$ 58,739	\$ 77,466	\$ 47.38	\$ 98,561
42	Wholesale Trade	43-3011	Bill and Account Collectors	490	\$ 25.80	\$ 53,658	\$ 23.32	\$ 48,497	\$ 51,117	\$ 28.81	\$ 59,928
42	Wholesale Trade	43-3021	Billing and Posting Clerks	600	\$ 25.88	\$ 53,837	\$ 21.87	\$ 45,482	\$ 51,643	\$ 29.42	\$ 61,189
42	Wholesale Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	5,050	\$ 25.88	\$ 53,822	\$ 21.92	\$ 45,590	\$ 52,816	\$ 28.79	\$ 59,890
42	Wholesale Trade	43-3051	Payroll and Timekeeping Clerks	70	\$ 32.37	\$ 67,335	\$ 29.33	\$ 61,006	\$ 67,176	\$ 35.20	\$ 73,219
42	Wholesale Trade	43-3061	Procurement Clerks	630	\$ 24.28	\$ 50,501	\$ 21.78	\$ 45,301	\$ 48,957	\$ 27.51	\$ 57,219
42	Wholesale Trade	43-3099	Financial Clerks, All Other	20	\$ 31.02	\$ 64,514	\$ 28.63	\$ 59,557	\$ 63,816	\$ 34.40	\$ 71,559
42	Wholesale Trade	43-4041	Credit Authorizers, Checkers, and Clerks	90	\$ 26.99	\$ 56,132	\$ 25.33	\$ 52,688	\$ 54,986	\$ 28.98	\$ 60,285
42	Wholesale Trade	43-4051	Customer Service Representatives	8,430	\$ 27.25	\$ 56,675	\$ 22.00	\$ 45,753	\$ 54,444	\$ 30.95	\$ 64,369
42	Wholesale Trade	43-4071	File Clerks	60	\$ 20.98	\$ 43,633	\$ 16.72	\$ 34,777	\$ 44,648	\$ 23.04	\$ 47,926
42	Wholesale Trade	43-4151	Order Clerks	970	\$ 22.00	\$ 45,761	\$ 18.40	\$ 38,278	\$ 44,654	\$ 24.55	\$ 51,064
42	Wholesale Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	220	\$ 26.53	\$ 55,189	\$ 23.40	\$ 48,676	\$ 56,635	\$ 28.41	\$ 59,095
42	Wholesale Trade	43-4171	Receptionists and Information Clerks	500	\$ 20.56	\$ 42,775	\$ 17.70	\$ 36,817	\$ 40,620	\$ 23.57	\$ 49,016
42	Wholesale Trade	43-4199	Information and Record Clerks, All Other	30	\$ 25.43	\$ 52,897	\$ 21.14	\$ 43,982	\$ 43,995	\$ 32.50	\$ 67,601
42	Wholesale Trade	43-5021	Couriers and Messengers	30	\$ 18.84	\$ 39,177	\$ 19.13	\$ 39,800	\$ 39,813	\$ 19.41	\$ 40,371
42	Wholesale Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	260	\$ 27.87	\$ 57,963	\$ 21.94	\$ 45,628	\$ 51,979	\$ 32.88	\$ 68,397
42	Wholesale Trade	43-5061	Production, Planning, and Expediting Clerks	1,400	\$ 27.27	\$ 56,729	\$ 22.42	\$ 46,642	\$ 56,106	\$ 30.03	\$ 62,459
42	Wholesale Trade	43-5071	Shipping, Receiving, and Inventory Clerks	4,550	\$ 22.55	\$ 46,904	\$ 17.98	\$ 37,396	\$ 45,929	\$ 26.78	\$ 55,712
42	Wholesale Trade	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	130	\$ 21.90	\$ 45,545	\$ 18.50	\$ 38,479	\$ 47,121	\$ 23.96	\$ 49,847
42	Wholesale Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	600	\$ 42.54	\$ 88,474	\$ 35.44	\$ 73,718	\$ 89,454	\$ 48.66	\$ 101,221
42	Wholesale Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	2,240	\$ 21.33	\$ 44,363	\$ 18.04	\$ 37,524	\$ 42,931	\$ 23.28	\$ 48,417
42	Wholesale Trade	43-9021	Data Entry Keyers	330	\$ 21.00	\$ 43,686	\$ 18.93	\$ 39,379	\$ 43,415	\$ 22.49	\$ 46,787
42	Wholesale Trade	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	40	\$ 21.96	\$ 45,682	\$ 21.43	\$ 44,567	\$ 47,604	\$ 22.89	\$ 47,611
42	Wholesale Trade	43-9061	Office Clerks, General	5,380	\$ 22.26	\$ 46,304	\$ 17.74	\$ 36,889	\$ 45,094	\$ 25.95	\$ 53,982
42	Wholesale Trade	43-9071	Office Machine Operators, Except Computer		\$ 24.84	\$ 51,671	\$ 20.73	\$ 43,110	\$ 48,057	\$ 29.02	\$ 60,369
42	Wholesale Trade	45-0000	Farming, Fishing, and Forestry Occupations	2,320	\$ 18.77	\$ 39,040	\$ 16.33	\$ 33,975	\$ 35,251	\$ 20.01	\$ 41,622
42	Wholesale Trade	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	100	\$ 27.88	\$ 58,000	\$ 24.04	\$ 50,011	\$ 53,117	\$ 31.63	\$ 65,786
42	Wholesale Trade	45-2041	Graders and Sorters, Agricultural Products		\$ 16.05	\$ 33,380	\$ 14.56	\$ 30,279	\$ 32,792	\$ 17.49	\$ 36,382
42	Wholesale Trade	45-2091	Agricultural Equipment Operators		\$ 22.73	\$ 47,270	\$ 19.33	\$ 40,211	\$ 44,043	\$ 26.45	\$ 55,014
42	Wholesale Trade	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	1,940	\$ 18.18	\$ 37,819	\$ 16.45	\$ 34,211	\$ 35,156	\$ 18.80	\$ 39,111
42	Wholesale Trade	47-0000	Construction and Extraction Occupations	910	\$ 34.10	\$ 70,920	\$ 25.16	\$ 52,333	\$ 69,484	\$ 45.99	\$ 95,653
42	Wholesale Trade	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers		\$ 38.25	\$ 79,556	\$ 33.41	\$ 69,484	\$ 78,763	\$ 43.51	\$ 90,506
42	Wholesale Trade	47-2031	Carpenters	200	\$ 30.43	\$ 63,289	\$ 26.04	\$ 54,162	\$ 65,463	\$ 34.81	\$ 72,412
42	Wholesale Trade	47-2061	Construction Laborers		\$ 37.99	\$ 79,021	\$ 30.66	\$ 63,780	\$ 72,890	\$ 50.71	\$ 105,467
42	Wholesale Trade	47-2073	Operating Engineers and Other Construction Equipment Operators		\$ 38.53	\$ 80,142	\$ 27.15	\$ 56,477	\$ 95,653	\$ 45.99	\$ 95,653
42	Wholesale Trade	47-2111	Electricians	100	\$ 20.33	\$ 42,276	\$ 16.85	\$ 35,040	\$ 35,041	\$ 22.17	\$ 46,107
42	Wholesale Trade	47-3012	Helpers--Carpenters		\$ 19.23	\$ 40,006	\$ 19.63	\$ 40,832	\$ 43,753	\$ 21.04	\$ 43,753
42	Wholesale Trade	49-0000	Installation, Maintenance, and Repair Occupations	10,370	\$ 31.74	\$ 66,019	\$ 24.46	\$ 50,879	\$ 62,121	\$ 37.94	\$ 78,911
42	Wholesale Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	920	\$ 41.18	\$ 85,648	\$ 33.69	\$ 70,074	\$ 88,217	\$ 47.12	\$ 98,020
42	Wholesale Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	770	\$ 27.68	\$ 57,571	\$ 23.26	\$ 48,383	\$ 57,739	\$ 29.63	\$ 61,635
42	Wholesale Trade	49-2092	Electric Motor, Power Tool, and Related Repairers	220	\$ 21.59	\$ 44,917	\$ 18.49	\$ 38,464	\$ 39,391	\$ 23.58	\$ 49,044
42	Wholesale Trade	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	630	\$ 31.64	\$ 65,810	\$ 29.46	\$ 61,273	\$ 61,820	\$ 30.35	\$ 63,134
42	Wholesale Trade	49-2098	Security and Fire Alarm Systems Installers	280	\$ 26.13	\$ 54,347	\$ 20.45	\$ 42,539	\$ 50,944	\$ 30.33	\$ 63,080
42	Wholesale Trade	49-3021	Automotive Body and Related Repairers	20	\$ 28.97	\$ 60,248	\$ 18.86	\$ 39,228	\$ 51,631	\$ 35.00	\$ 72,805

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
42	Wholesale Trade	49-3023	Automotive Service Technicians and Mechanics	260	\$ 30.15	\$ 62,705	\$ 19.01	\$ 39,540	\$ 57,649	\$ 39.02	\$ 81,172
42	Wholesale Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	930	\$ 30.74	\$ 63,944	\$ 25.28	\$ 52,585	\$ 62,819	\$ 35.44	\$ 73,707
42	Wholesale Trade	49-3041	Farm Equipment Mechanics and Service Technicians	270	\$ 27.84	\$ 57,912	\$ 22.53	\$ 46,854	\$ 60,060	\$ 31.62	\$ 65,769
42	Wholesale Trade	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	1,310	\$ 33.31	\$ 69,281	\$ 28.95	\$ 60,207	\$ 65,212	\$ 38.31	\$ 79,686
42	Wholesale Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,070	\$ 26.69	\$ 55,513	\$ 22.20	\$ 46,171	\$ 53,075	\$ 29.38	\$ 61,100
42	Wholesale Trade	49-9031	Home Appliance Repairers	200	\$ 32.53	\$ 67,661	\$ 21.64	\$ 45,007	\$ 80,109	\$ 39.44	\$ 82,041
42	Wholesale Trade	49-9041	Industrial Machinery Mechanics	1,380	\$ 32.56	\$ 67,734	\$ 24.86	\$ 51,700	\$ 65,321	\$ 37.60	\$ 78,209
42	Wholesale Trade	49-9061	Camera and Photographic Equipment Repairers	50	\$ 31.71	\$ 65,954	\$ 27.83	\$ 57,878	\$ 63,863	\$ 36.94	\$ 76,838
42	Wholesale Trade	49-9062	Medical Equipment Repairers	890	\$ 39.98	\$ 83,158	\$ 30.82	\$ 64,109	\$ 83,500	\$ 48.20	\$ 100,261
42	Wholesale Trade	49-9069	Precision Instrument and Equipment Repairers, All Other	130	\$ 40.21	\$ 83,636	\$ 33.37	\$ 69,401	\$ 82,243	\$ 46.27	\$ 96,242
42	Wholesale Trade	49-9071	Maintenance and Repair Workers, General	690	\$ 28.06	\$ 58,375	\$ 21.01	\$ 43,709	\$ 55,828	\$ 35.30	\$ 73,428
42	Wholesale Trade	49-9098	Helpers--Installation, Maintenance, and Repair Workers	80	\$ 17.97	\$ 37,377	\$ 16.17	\$ 33,632	\$ 36,038	\$ 17.33	\$ 36,038
42	Wholesale Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	240	\$ 23.77	\$ 49,436	\$ 20.07	\$ 41,736	\$ 45,676	\$ 26.59	\$ 55,297
42	Wholesale Trade	51-0000	Production Occupations	10,620	\$ 22.76	\$ 47,334	\$ 16.62	\$ 34,564	\$ 42,003	\$ 25.66	\$ 53,377
42	Wholesale Trade	51-1011	First-Line Supervisors of Production and Operating Workers	1,120	\$ 35.52	\$ 73,877	\$ 24.67	\$ 51,309	\$ 66,622	\$ 40.74	\$ 84,745
42	Wholesale Trade	51-2028	Electrical, electronic, and electromechanical assemblers, except coil winders, tapers, and fin		\$ 21.37	\$ 44,450	\$ 18.19	\$ 37,831	\$ 43,178	\$ 21.80	\$ 53,347
42	Wholesale Trade	51-2090	Miscellaneous Assemblers and Fabricators	2,240	\$ 18.60	\$ 38,683	\$ 14.97	\$ 31,129	\$ 36,743	\$ 19.10	\$ 39,722
42	Wholesale Trade	51-3021	Butchers and Meat Cutters	140	\$ 23.09	\$ 48,028	\$ 18.98	\$ 39,469	\$ 43,876	\$ 28.05	\$ 58,340
42	Wholesale Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	80	\$ 19.33	\$ 40,212	\$ 14.48	\$ 30,110	\$ 38,348	\$ 22.37	\$ 46,529
42	Wholesale Trade	51-3023	Slaughterers and Meat Packers	120	\$ 20.82	\$ 43,309	\$ 18.05	\$ 37,543	\$ 40,299	\$ 24.79	\$ 51,565
42	Wholesale Trade	51-3092	Food Batchmakers	490	\$ 17.11	\$ 35,588	\$ 16.38	\$ 34,073	\$ 34,220	\$ 17.72	\$ 36,865
42	Wholesale Trade	51-3099	Food Processing Workers, All Other		\$ 15.56	\$ 32,359	\$ 14.24	\$ 29,614	\$ 29,686	\$ 16.26	\$ 33,831
42	Wholesale Trade	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Me	270	\$ 22.68	\$ 47,167	\$ 17.37	\$ 36,128	\$ 46,974	\$ 25.66	\$ 53,371
42	Wholesale Trade	51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators,	80	\$ 19.47	\$ 40,506	\$ 16.84	\$ 35,031	\$ 37,514	\$ 21.35	\$ 44,417
42	Wholesale Trade	51-4041	Machinists	90	\$ 27.73	\$ 57,669	\$ 22.07	\$ 45,913	\$ 60,956	\$ 30.29	\$ 63,004
42	Wholesale Trade	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	430	\$ 20.44	\$ 42,509	\$ 17.01	\$ 35,374	\$ 42,723	\$ 22.14	\$ 46,061
42	Wholesale Trade	51-4121	Welders, Cutters, Solderers, and Brazers	280	\$ 24.61	\$ 51,189	\$ 19.00	\$ 39,519	\$ 49,760	\$ 28.32	\$ 58,901
42	Wholesale Trade	51-4199	Metal Workers and Plastic Workers, All Other	20	\$ 19.45	\$ 40,450	\$ 17.76	\$ 36,936	\$ 41,202	\$ 20.29	\$ 42,206
42	Wholesale Trade	51-5112	Printing Press Operators		\$ 18.16	\$ 37,772	\$ 17.00	\$ 35,360	\$ 35,361	\$ 20.24	\$ 42,090
42	Wholesale Trade	51-6021	Pressers, Textile, Garment, and Related Materials		\$ 16.31	\$ 33,932	\$ 15.00	\$ 31,201	\$ 34,320	\$ 16.50	\$ 34,321
42	Wholesale Trade	51-6031	Sewing Machine Operators	450	\$ 17.88	\$ 37,187	\$ 16.24	\$ 33,780	\$ 34,979	\$ 18.17	\$ 37,793
42	Wholesale Trade	51-6052	Tailors, Dressmakers, and Custom Sewers		\$ 17.36	\$ 36,104	\$ 15.36	\$ 31,950	\$ 35,142	\$ 17.56	\$ 36,515
42	Wholesale Trade	51-7011	Cabinetmakers and Bench Carpenters		\$ 19.67	\$ 40,917	\$ 18.43	\$ 38,336	\$ 40,241	\$ 20.99	\$ 43,661
42	Wholesale Trade	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing		\$ 20.97	\$ 43,611	\$ 18.41	\$ 38,290	\$ 44,516	\$ 22.47	\$ 46,738
42	Wholesale Trade	51-8099	Plant and System Operators, All Other	30	\$ 26.78	\$ 55,696	\$ 23.56	\$ 49,004	\$ 54,248	\$ 26.08	\$ 54,248
42	Wholesale Trade	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	20	\$ 24.25	\$ 50,442	\$ 25.77	\$ 53,608	\$ 53,608	\$ 25.77	\$ 53,608
42	Wholesale Trade	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders		\$ 24.53	\$ 51,019	\$ 22.24	\$ 46,261	\$ 47,866	\$ 27.84	\$ 57,914
42	Wholesale Trade	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	80	\$ 25.53	\$ 53,095	\$ 24.58	\$ 51,116	\$ 55,916	\$ 27.07	\$ 56,311
42	Wholesale Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1,510	\$ 25.15	\$ 52,319	\$ 16.68	\$ 34,685	\$ 46,146	\$ 29.52	\$ 61,409
42	Wholesale Trade	51-9111	Packaging and Filling Machine Operators and Tenders	650	\$ 23.45	\$ 48,773	\$ 19.29	\$ 40,126	\$ 42,565	\$ 28.34	\$ 58,942
42	Wholesale Trade	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	80	\$ 23.47	\$ 48,821	\$ 18.33	\$ 38,131	\$ 46,216	\$ 30.04	\$ 62,476
42	Wholesale Trade	51-9161	Computer Numerically Controlled Tool Operators		\$ 24.19	\$ 50,310	\$ 20.82	\$ 43,313	\$ 50,003	\$ 26.86	\$ 55,877
42	Wholesale Trade	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders		\$ 23.87	\$ 49,658	\$ 18.74	\$ 38,983	\$ 47,531	\$ 27.25	\$ 56,674
42	Wholesale Trade	51-9198	Helpers--Production Workers		\$ 20.34	\$ 42,307	\$ 19.72	\$ 41,025	\$ 41,062	\$ 22.58	\$ 46,964
42	Wholesale Trade	51-9199	Production Workers, All Other	120	\$ 24.43	\$ 50,813	\$ 18.93	\$ 39,364	\$ 53,819	\$ 26.87	\$ 55,892
42	Wholesale Trade	53-0000	Transportation and Material Moving Occupations	59,590	\$ 23.03	\$ 47,895	\$ 17.50	\$ 36,400	\$ 44,475	\$ 26.86	\$ 55,867
42	Wholesale Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	5,430	\$ 33.49	\$ 69,665	\$ 26.45	\$ 55,010	\$ 65,656	\$ 38.36	\$ 79,785

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
42	Wholesale Trade	53-3031	Driver/Sales Workers	4,160	\$ 21.56	\$ 44,835	\$ 16.17	\$ 33,643	\$ 43,280	\$ 25.96	\$ 53,991
42	Wholesale Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	6,940	\$ 31.28	\$ 65,055	\$ 26.53	\$ 55,177	\$ 63,157	\$ 33.77	\$ 70,239
42	Wholesale Trade	53-3033	Light Truck Drivers	4,140	\$ 23.88	\$ 49,660	\$ 19.08	\$ 39,684	\$ 47,146	\$ 26.19	\$ 54,469
42	Wholesale Trade	53-3053	Shuttle Drivers and Chauffeurs	30	\$ 32.67	\$ 67,958	\$ 29.93	\$ 62,263	\$ 72,004	\$ 35.81	\$ 74,489
42	Wholesale Trade	53-6031	Automotive and Watercraft Service Attendants		\$ 15.22	\$ 31,655	\$ 14.28	\$ 29,710	\$ 31,238	\$ 16.34	\$ 33,983
42	Wholesale Trade	53-6051	Transportation Inspectors		\$ 21.08	\$ 43,849	\$ 18.97	\$ 39,452	\$ 44,080	\$ 21.70	\$ 45,139
42	Wholesale Trade	53-7021	Crane and Tower Operators		\$ 28.63	\$ 59,559	\$ 28.53	\$ 59,349	\$ 60,898	\$ 30.13	\$ 62,673
42	Wholesale Trade	53-7051	Industrial Truck and Tractor Operators	4,920	\$ 22.63	\$ 47,080	\$ 19.16	\$ 39,862	\$ 46,493	\$ 25.01	\$ 52,015
42	Wholesale Trade	53-7061	Cleaners of Vehicles and Equipment	330	\$ 18.85	\$ 39,208	\$ 17.27	\$ 35,921	\$ 37,413	\$ 21.08	\$ 43,853
42	Wholesale Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	16,480	\$ 20.13	\$ 41,863	\$ 16.69	\$ 34,720	\$ 39,018	\$ 22.89	\$ 47,611
42	Wholesale Trade	53-7064	Packers and Packers, Hand	3,940	\$ 17.37	\$ 36,140	\$ 14.73	\$ 30,645	\$ 34,491	\$ 18.40	\$ 38,265
42	Wholesale Trade	53-7065	Stockers and Order Fillers	12,210	\$ 20.02	\$ 41,644	\$ 16.93	\$ 35,217	\$ 38,315	\$ 22.11	\$ 45,983
44-45	Retail Trade	00-0000	Total all occupations	430,350	\$ 22.53	\$ 46,856	\$ 14.97	\$ 31,137	\$ 36,067	\$ 22.89	\$ 47,620
44-45	Retail Trade	11-0000	Management Occupations	14,510	\$ 62.90	\$ 130,829	\$ 38.65	\$ 80,384	\$ 109,470	\$ 77.42	\$ 161,029
44-45	Retail Trade	11-1011	Chief Executives	10							
44-45	Retail Trade	11-1021	General and Operations Managers	10,040	\$ 60.98	\$ 126,832	\$ 38.13	\$ 79,320	\$ 105,895	\$ 76.82	\$ 159,796
44-45	Retail Trade	11-2021	Marketing Managers	200	\$ 80.17	\$ 166,744	\$ 66.54	\$ 138,393	\$ 156,469	\$ 91.99	\$ 191,344
44-45	Retail Trade	11-2022	Sales Managers	1,420	\$ 73.19	\$ 152,227	\$ 37.73	\$ 78,479	\$ 119,016	\$ 85.19	\$ 177,192
44-45	Retail Trade	11-3012	Administrative Services Managers	230	\$ 47.61	\$ 99,034	\$ 42.16	\$ 87,695	\$ 87,695	\$ 42.16	\$ 87,695
44-45	Retail Trade	11-3013	Facilities Managers	160	\$ 35.51	\$ 73,860	\$ 20.93	\$ 43,544	\$ 67,495	\$ 45.35	\$ 94,321
44-45	Retail Trade	11-3021	Computer and Information Systems Managers	140	\$ 102.86	\$ 213,955	\$ 57.72	\$ 120,061	\$ 191,078		
44-45	Retail Trade	11-3031	Financial Managers	400	\$ 83.40	\$ 173,472	\$ 64.15	\$ 133,422	\$ 161,789	\$ 100.52	\$ 209,087
44-45	Retail Trade	11-3051	Industrial Production Managers	90	\$ 75.53	\$ 157,105	\$ 57.71	\$ 120,044	\$ 159,110	\$ 89.48	\$ 186,124
44-45	Retail Trade	11-3061	Purchasing Managers	80	\$ 71.64	\$ 149,002	\$ 50.43	\$ 104,898	\$ 125,311	\$ 83.23	\$ 173,111
44-45	Retail Trade	11-3071	Transportation, Storage, and Distribution Managers	520	\$ 48.20	\$ 100,264	\$ 40.15	\$ 83,514	\$ 83,515	\$ 50.72	\$ 105,488
44-45	Retail Trade	11-3121	Human Resources Managers	30	\$ 78.32	\$ 162,903	\$ 61.02	\$ 126,915	\$ 142,659	\$ 102.89	\$ 214,003
44-45	Retail Trade	11-9021	Construction Managers	30	\$ 77.63	\$ 161,471	\$ 54.33	\$ 113,005	\$ 183,585	\$ 91.32	\$ 189,946
44-45	Retail Trade	11-9051	Food Service Managers	10	\$ 45.00	\$ 93,593	\$ 36.28	\$ 75,470	\$ 94,831	\$ 53.02	\$ 110,290
44-45	Retail Trade	11-9111	Medical and Health Services Managers	510	\$ 75.40	\$ 156,839	\$ 77.42	\$ 161,028	\$ 161,029	\$ 77.42	\$ 161,029
44-45	Retail Trade	11-9199	Managers, All Other	480	\$ 48.30	\$ 100,465	\$ 32.99	\$ 68,621	\$ 83,949	\$ 61.46	\$ 127,847
44-45	Retail Trade	13-0000	Business and Financial Operations Occupations	5,880	\$ 37.55	\$ 78,113	\$ 23.96	\$ 49,835	\$ 72,128	\$ 47.93	\$ 99,696
44-45	Retail Trade	13-1020	Buyers and Purchasing Agents	480	\$ 38.98	\$ 81,081	\$ 23.60	\$ 49,079	\$ 82,563	\$ 47.66	\$ 99,122
44-45	Retail Trade	13-1041	Compliance Officers	40	\$ 40.61	\$ 84,472	\$ 33.91	\$ 70,533	\$ 76,923	\$ 45.71	\$ 95,078
44-45	Retail Trade	13-1051	Cost Estimators	190	\$ 40.89	\$ 85,045	\$ 26.18	\$ 54,464	\$ 79,761	\$ 52.38	\$ 108,947
44-45	Retail Trade	13-1071	Human Resources Specialists	760	\$ 34.47	\$ 71,697	\$ 26.11	\$ 54,313	\$ 71,982	\$ 41.68	\$ 86,687
44-45	Retail Trade	13-1081	Logisticians	50	\$ 36.08	\$ 75,038	\$ 23.29	\$ 48,449	\$ 73,156	\$ 42.98	\$ 89,400
44-45	Retail Trade	13-1082	Project Management Specialists	120	\$ 48.96	\$ 101,838	\$ 37.82	\$ 78,663	\$ 94,616	\$ 56.93	\$ 118,406
44-45	Retail Trade	13-1111	Management Analysts	210	\$ 54.71	\$ 113,799	\$ 49.25	\$ 102,442	\$ 115,800	\$ 61.41	\$ 127,730
44-45	Retail Trade	13-1131	Fundraisers	200	\$ 30.93	\$ 64,330	\$ 27.74	\$ 57,705	\$ 62,802	\$ 32.99	\$ 68,624
44-45	Retail Trade	13-1151	Training and Development Specialists	210	\$ 21.38	\$ 44,467	\$ 17.24	\$ 35,868	\$ 37,032	\$ 19.83	\$ 41,240
44-45	Retail Trade	13-1161	Market Research Analysts and Marketing Specialists	940	\$ 30.54	\$ 63,516	\$ 22.12	\$ 46,002	\$ 60,951	\$ 36.23	\$ 75,361
44-45	Retail Trade	13-1199	Business Operations Specialists, All Other	1,070	\$ 27.61	\$ 57,425	\$ 19.30	\$ 40,143	\$ 49,836	\$ 34.60	\$ 71,958
44-45	Retail Trade	13-2011	Accountants and Auditors	1,360	\$ 50.04	\$ 104,081	\$ 35.80	\$ 74,464	\$ 100,991	\$ 60.26	\$ 125,334
44-45	Retail Trade	13-2051	Financial and Investment Analysts		\$ 50.45	\$ 104,926	\$ 32.47	\$ 67,536	\$ 104,519	\$ 63.51	\$ 132,108
44-45	Retail Trade	13-2054	Financial Risk Specialists	20	\$ 26.80	\$ 55,747	\$ 22.60	\$ 47,002	\$ 47,592	\$ 28.13	\$ 58,516
44-45	Retail Trade	13-2072	Loan Officers		\$ 73.63	\$ 153,142	\$ 53.78	\$ 111,858	\$ 160,800	\$ 102.71	\$ 213,636
44-45	Retail Trade	13-2099	Financial Specialists, All Other	90	\$ 51.94	\$ 108,026	\$ 50.00	\$ 104,000	\$ 119,010	\$ 57.22	\$ 119,010

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Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
44-45	Retail Trade	15-0000	Computer and Mathematical Occupations	1,480	\$ 44.62	\$ 92,819	\$ 26.86	\$ 55,871	\$ 74,401	\$ 53.48	\$ 111,230
44-45	Retail Trade	15-1211	Computer Systems Analysts		\$ 54.06	\$ 112,445	\$ 38.04	\$ 79,125	\$ 95,997	\$ 61.66	\$ 128,257
44-45	Retail Trade	15-1212	Information Security Analysts	30	\$ 53.24	\$ 110,732	\$ 27.88	\$ 57,990	\$ 75,086	\$ 84.01	\$ 174,740
44-45	Retail Trade	15-1232	Computer User Support Specialists	320	\$ 31.81	\$ 66,170	\$ 29.45	\$ 61,260	\$ 66,390	\$ 33.87	\$ 70,440
44-45	Retail Trade	15-1244	Network and Computer Systems Administrators	220	\$ 49.13	\$ 102,186	\$ 37.65	\$ 78,305	\$ 103,158	\$ 53.51	\$ 111,296
44-45	Retail Trade	15-1252	Software Developers	180	\$ 84.40	\$ 175,544	\$ 63.68	\$ 132,453	\$ 178,278	\$ 110.13	\$ 229,080
44-45	Retail Trade	15-1253	Software Quality Assurance Analysts and Testers		\$ 67.74	\$ 140,893	\$ 46.58	\$ 96,887	\$ 131,035	\$ 80.29	\$ 167,002
44-45	Retail Trade	15-1254	Web Developers	130	\$ 36.09	\$ 75,057	\$ 23.08	\$ 48,005	\$ 72,715	\$ 40.84	\$ 84,956
44-45	Retail Trade	15-1255	Web and Digital Interface Designers	230	\$ 35.78	\$ 74,414	\$ 23.28	\$ 48,416	\$ 55,871	\$ 36.59	\$ 76,104
44-45	Retail Trade	15-1299	Computer Occupations, All Other	140	\$ 26.66	\$ 55,457	\$ 17.79	\$ 37,010	\$ 49,556	\$ 27.55	\$ 57,306
44-45	Retail Trade	15-2031	Operations Research Analysts	20	\$ 35.09	\$ 72,979	\$ 28.71	\$ 59,716	\$ 66,696	\$ 39.63	\$ 82,427
44-45	Retail Trade	15-2051	Data Scientists	30	\$ 78.22	\$ 162,693	\$ 66.22	\$ 137,746	\$ 156,284	\$ 83.05	\$ 172,734
44-45	Retail Trade	19-0000	Life, Physical, and Social Science Occupations	180	\$ 31.83	\$ 66,217	\$ 19.67	\$ 40,909	\$ 50,440	\$ 35.82	\$ 74,499
44-45	Retail Trade	19-5011	Occupational Health and Safety Specialists	20	\$ 29.51	\$ 61,377	\$ 24.25	\$ 50,440	\$ 58,710	\$ 29.50	\$ 61,360
44-45	Retail Trade	23-0000	Legal Occupations	40							
44-45	Retail Trade	23-1011	Lawyers	20							
44-45	Retail Trade	23-2093	Title Examiners, Abstractors, and Searchers		\$ 25.43	\$ 52,885	\$ 22.67	\$ 47,148	\$ 53,951	\$ 25.94	\$ 53,954
44-45	Retail Trade	25-0000	Educational Instruction and Library Occupations	560	\$ 25.28	\$ 52,582	\$ 14.54	\$ 30,237	\$ 54,046	\$ 35.25	\$ 73,327
44-45	Retail Trade	25-3021	Self-Enrichment Teachers	560	\$ 25.28	\$ 52,582	\$ 14.54	\$ 30,237	\$ 54,046	\$ 35.25	\$ 73,327
44-45	Retail Trade	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	3,070	\$ 21.67	\$ 45,063	\$ 16.72	\$ 34,785	\$ 56,934	\$ 24.70	\$ 51,385
44-45	Retail Trade	27-1011	Art Directors	20	\$ 58.85	\$ 122,401	\$ 49.96	\$ 103,917	\$ 118,921	\$ 57.17	\$ 118,924
44-45	Retail Trade	27-1021	Commercial and Industrial Designers		\$ 42.71	\$ 88,831	\$ 41.17	\$ 85,634	\$ 91,699	\$ 44.09	\$ 91,700
44-45	Retail Trade	27-1023	Floral Designers	610	\$ 19.75	\$ 41,082	\$ 17.05	\$ 35,472	\$ 36,412	\$ 22.42	\$ 46,634
44-45	Retail Trade	27-1024	Graphic Designers	110	\$ 29.53	\$ 61,425	\$ 24.45	\$ 50,848	\$ 57,071	\$ 32.65	\$ 67,921
44-45	Retail Trade	27-1025	Interior Designers	140	\$ 28.91	\$ 60,131	\$ 23.26	\$ 48,390	\$ 51,640	\$ 34.99	\$ 72,786
44-45	Retail Trade	27-1026	Merchandise Displayers and Window Trimmers	1,980	\$ 19.82	\$ 41,236	\$ 16.43	\$ 34,177	\$ 36,179	\$ 22.01	\$ 45,780
44-45	Retail Trade	27-1029	Designers, All Other		\$ 20.47	\$ 42,580	\$ 17.53	\$ 36,466	\$ 46,641	\$ 22.42	\$ 46,641
44-45	Retail Trade	27-3031	Public Relations Specialists	50	\$ 31.08	\$ 64,638	\$ 23.24	\$ 48,339	\$ 55,429	\$ 34.99	\$ 72,773
44-45	Retail Trade	27-4021	Photographers		\$ 23.33	\$ 48,527	\$ 19.67	\$ 40,904	\$ 44,375	\$ 28.63	\$ 59,556
44-45	Retail Trade	29-0000	Healthcare Practitioners and Technical Occupations	16,950	\$ 36.78	\$ 76,500	\$ 17.58	\$ 36,573	\$ 47,705	\$ 60.68	\$ 126,205
44-45	Retail Trade	29-1031	Dietitians and Nutritionists	40	\$ 30.29	\$ 63,001	\$ 18.00	\$ 37,440	\$ 70,023	\$ 34.98	\$ 72,764
44-45	Retail Trade	29-1041	Optometrists	200	\$ 87.41	\$ 181,819	\$ 88.79	\$ 184,674	\$ 185,137	\$ 89.01	\$ 185,138
44-45	Retail Trade	29-1051	Pharmacists	6,330	\$ 60.48	\$ 125,790	\$ 59.75	\$ 124,283	\$ 129,425	\$ 65.37	\$ 135,960
44-45	Retail Trade	29-1126	Respiratory Therapists		\$ 33.77	\$ 70,243	\$ 32.55	\$ 67,707	\$ 71,058	\$ 35.10	\$ 73,004
44-45	Retail Trade	29-1141	Registered Nurses		\$ 44.91	\$ 93,409	\$ 50.54	\$ 105,116	\$ 105,327	\$ 51.21	\$ 106,522
44-45	Retail Trade	29-2052	Pharmacy Technicians	8,500	\$ 18.75	\$ 38,991	\$ 16.86	\$ 35,067	\$ 36,833	\$ 21.09	\$ 43,870
44-45	Retail Trade	29-2057	Ophthalmic Medical Technicians	180	\$ 18.78	\$ 39,060	\$ 15.89	\$ 33,060	\$ 33,085	\$ 17.28	\$ 35,934
44-45	Retail Trade	29-2072	Medical Records Specialists	20	\$ 21.62	\$ 44,970	\$ 19.12	\$ 39,777	\$ 40,133	\$ 25.45	\$ 52,927
44-45	Retail Trade	29-2081	Opticians, Dispensing	1,260	\$ 31.94	\$ 66,430	\$ 29.04	\$ 60,394	\$ 69,029	\$ 35.07	\$ 72,946
44-45	Retail Trade	29-2092	Hearing Aid Specialists	110	\$ 34.21	\$ 71,149	\$ 28.52	\$ 59,328	\$ 70,115	\$ 40.20	\$ 83,609
44-45	Retail Trade	29-2099	Health Technologists and Technicians, All Other	60	\$ 20.01	\$ 41,630	\$ 18.18	\$ 37,821	\$ 37,821	\$ 23.24	\$ 48,332
44-45	Retail Trade	31-0000	Healthcare Support Occupations	950	\$ 17.83	\$ 37,078	\$ 16.00	\$ 33,280	\$ 33,283	\$ 20.85	\$ 43,362
44-45	Retail Trade	31-9092	Medical Assistants	30	\$ 21.77	\$ 45,275	\$ 21.42	\$ 44,554	\$ 45,529	\$ 22.81	\$ 47,444
44-45	Retail Trade	31-9093	Medical Equipment Preparers		\$ 22.35	\$ 46,489	\$ 19.46	\$ 40,471	\$ 43,363	\$ 24.91	\$ 51,820
44-45	Retail Trade	31-9095	Pharmacy Aides	830	\$ 17.23	\$ 35,841	\$ 16.00	\$ 33,280	\$ 33,280	\$ 16.57	\$ 34,459
44-45	Retail Trade	31-9099	Healthcare Support Workers, All Other	40	\$ 21.34	\$ 44,396	\$ 20.98	\$ 43,648	\$ 43,649	\$ 20.98	\$ 43,649
44-45	Retail Trade	33-0000	Protective Service Occupations	1,880	\$ 20.31	\$ 42,255	\$ 16.59	\$ 34,512	\$ 38,766	\$ 22.39	\$ 46,561

New Jersey Department of Labor and Workforce Development
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Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
44-45	Retail Trade	33-1091	First-Line Supervisors of Security Workers	90	\$ 31.17	\$ 64,824	\$ 27.43	\$ 57,064	\$ 63,045	\$ 34.78	\$ 72,350
44-45	Retail Trade	33-1099	First-Line Supervisors of Protective Service Workers, All Other	30	\$ 33.16	\$ 68,973	\$ 23.04	\$ 47,924	\$ 77,452	\$ 41.83	\$ 87,010
44-45	Retail Trade	33-9021	Private Detectives and Investigators	300	\$ 22.66	\$ 47,142	\$ 18.54	\$ 38,568	\$ 43,154	\$ 22.93	\$ 47,697
44-45	Retail Trade	33-9032	Security Guards	1,300	\$ 19.13	\$ 39,790	\$ 16.38	\$ 34,069	\$ 37,296	\$ 20.58	\$ 42,803
44-45	Retail Trade	33-9099	Protective Service Workers, All Other	150	\$ 16.70	\$ 34,729	\$ 15.17	\$ 31,554	\$ 33,633	\$ 16.77	\$ 34,883
44-45	Retail Trade	35-0000	Food Preparation and Serving Related Occupations	21,130	\$ 18.49	\$ 38,459	\$ 15.02	\$ 31,245	\$ 36,227	\$ 20.02	\$ 41,639
44-45	Retail Trade	35-1011	Chefs and Head Cooks	160	\$ 33.36	\$ 69,399	\$ 24.43	\$ 50,825	\$ 70,662	\$ 37.82	\$ 78,657
44-45	Retail Trade	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1,160	\$ 27.38	\$ 56,955	\$ 22.12	\$ 46,011	\$ 54,163	\$ 32.05	\$ 66,658
44-45	Retail Trade	35-2014	Cooks, Restaurant		\$ 18.92	\$ 39,356	\$ 17.67	\$ 36,746	\$ 37,182	\$ 21.60	\$ 44,924
44-45	Retail Trade	35-2015	Cooks, Short Order	370	\$ 15.10	\$ 31,412	\$ 15.02	\$ 31,245	\$ 31,245	\$ 15.02	\$ 31,245
44-45	Retail Trade	35-2019	Cooks, All Other	690	\$ 19.64	\$ 40,854	\$ 15.85	\$ 32,960	\$ 40,112	\$ 21.46	\$ 44,641
44-45	Retail Trade	35-2021	Food Preparation Workers	10,920	\$ 17.91	\$ 37,255	\$ 14.97	\$ 31,140	\$ 35,619	\$ 19.28	\$ 40,112
44-45	Retail Trade	35-3023	Fast Food and Counter Workers	5,700	\$ 17.42	\$ 36,243	\$ 14.68	\$ 30,536	\$ 35,668	\$ 18.15	\$ 37,750
44-45	Retail Trade	35-3031	Waiters and Waitresses	420	\$ 17.97	\$ 37,381	\$ 14.92	\$ 31,025	\$ 34,233	\$ 16.64	\$ 34,616
44-45	Retail Trade	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	60	\$ 15.18	\$ 31,573	\$ 15.02	\$ 31,245	\$ 31,245	\$ 15.02	\$ 31,245
44-45	Retail Trade	35-9021	Dishwashers	310	\$ 16.16	\$ 33,603	\$ 15.02	\$ 31,245	\$ 34,229	\$ 17.06	\$ 35,495
44-45	Retail Trade	35-9099	Food Preparation and Serving Related Workers, All Other		\$ 14.83	\$ 30,856	\$ 14.25	\$ 29,635	\$ 29,636	\$ 14.72	\$ 30,616
44-45	Retail Trade	37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,680	\$ 17.57	\$ 36,547	\$ 14.37	\$ 29,891	\$ 34,810	\$ 19.46	\$ 40,485
44-45	Retail Trade	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 23.01	\$ 47,855	\$ 20.04	\$ 41,675	\$ 46,081	\$ 23.43	\$ 48,725
44-45	Retail Trade	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers		\$ 26.61	\$ 55,351	\$ 23.47	\$ 48,820	\$ 51,201	\$ 28.62	\$ 59,538
44-45	Retail Trade	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3,230	\$ 17.25	\$ 35,871	\$ 14.31	\$ 29,756	\$ 33,427	\$ 18.80	\$ 39,095
44-45	Retail Trade	37-3011	Landscaping and Groundskeeping Workers	350	\$ 19.08	\$ 39,678	\$ 16.30	\$ 33,904	\$ 37,025	\$ 19.70	\$ 40,981
44-45	Retail Trade	39-0000	Personal Care and Service Occupations	2,070	\$ 16.61	\$ 34,544	\$ 14.45	\$ 30,065	\$ 31,208	\$ 16.37	\$ 34,054
44-45	Retail Trade	39-1022	First-Line Supervisors of Personal Service Workers	80	\$ 30.16	\$ 62,729	\$ 28.75	\$ 59,804	\$ 61,755	\$ 30.79	\$ 64,046
44-45	Retail Trade	39-2011	Animal Trainers	100	\$ 16.18	\$ 33,646	\$ 15.42	\$ 32,074	\$ 33,863	\$ 16.91	\$ 35,182
44-45	Retail Trade	39-2021	Animal Caretakers	1,420	\$ 16.09	\$ 33,473	\$ 14.62	\$ 30,418	\$ 31,208	\$ 16.33	\$ 33,970
44-45	Retail Trade	39-3091	Amusement and Recreation Attendants		\$ 15.09	\$ 31,396	\$ 14.13	\$ 29,390	\$ 31,200	\$ 15.15	\$ 31,513
44-45	Retail Trade	39-5012	Hairdressers, Hairstylists, and Cosmetologists	310	\$ 15.38	\$ 31,987	\$ 14.13	\$ 29,390	\$ 30,065	\$ 14.45	\$ 30,066
44-45	Retail Trade	39-5094	Skincare Specialists		\$ 19.11	\$ 39,756	\$ 17.93	\$ 37,301	\$ 40,747	\$ 20.50	\$ 42,635
44-45	Retail Trade	41-0000	Sales and Related Occupations	203,680	\$ 20.07	\$ 41,753	\$ 14.60	\$ 30,369	\$ 34,638	\$ 20.05	\$ 41,711
44-45	Retail Trade	41-1011	First-Line Supervisors of Retail Sales Workers	24,450	\$ 30.24	\$ 62,893	\$ 21.25	\$ 44,196	\$ 55,058	\$ 33.27	\$ 69,204
44-45	Retail Trade	41-1012	First-Line Supervisors of Non-Retail Sales Workers	1,300	\$ 70.54	\$ 146,715	\$ 34.71	\$ 72,193	\$ 99,605		
44-45	Retail Trade	41-2011	Cashiers	74,010	\$ 15.90	\$ 33,079	\$ 14.25	\$ 29,641	\$ 31,041	\$ 16.86	\$ 35,070
44-45	Retail Trade	41-2021	Counter and Rental Clerks	770	\$ 22.68	\$ 47,164	\$ 17.49	\$ 36,373	\$ 44,204	\$ 26.95	\$ 56,049
44-45	Retail Trade	41-2022	Parts Salespersons	4,220	\$ 20.84	\$ 43,346	\$ 14.58	\$ 30,326	\$ 37,024	\$ 23.91	\$ 49,729
44-45	Retail Trade	41-2031	Retail Salespersons	91,870	\$ 19.35	\$ 40,239	\$ 14.66	\$ 30,501	\$ 34,575	\$ 18.46	\$ 38,390
44-45	Retail Trade	41-3021	Insurance Sales Agents	20	\$ 26.83	\$ 55,812	\$ 18.35	\$ 38,177	\$ 39,728	\$ 45.90	\$ 95,469
44-45	Retail Trade	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	4,620	\$ 26.62	\$ 55,372	\$ 19.60	\$ 40,760	\$ 48,182	\$ 30.09	\$ 62,583
44-45	Retail Trade	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	860	\$ 46.69	\$ 97,107	\$ 36.33	\$ 75,558	\$ 104,446	\$ 57.69	\$ 119,995
44-45	Retail Trade	41-9011	Demonstrators and Product Promoters	250	\$ 22.24	\$ 46,258	\$ 17.00	\$ 35,357	\$ 38,972	\$ 26.14	\$ 54,361
44-45	Retail Trade	41-9041	Telemarketers	180	\$ 22.26	\$ 46,302	\$ 14.84	\$ 30,858	\$ 39,000	\$ 25.46	\$ 52,955
44-45	Retail Trade	41-9099	Sales and Related Workers, All Other		\$ 24.37	\$ 50,685	\$ 18.19	\$ 37,825	\$ 49,040	\$ 27.50	\$ 57,209
44-45	Retail Trade	43-0000	Office and Administrative Support Occupations	36,610	\$ 21.73	\$ 45,207	\$ 16.68	\$ 34,704	\$ 39,328	\$ 24.63	\$ 51,229
44-45	Retail Trade	43-1011	First-Line Supervisors of Office and Administrative Support Workers	4,020	\$ 32.61	\$ 67,838	\$ 22.75	\$ 47,319	\$ 64,064	\$ 36.68	\$ 76,299
44-45	Retail Trade	43-3011	Bill and Account Collectors	30	\$ 26.02	\$ 54,130	\$ 21.87	\$ 45,499	\$ 49,000	\$ 31.77	\$ 66,076
44-45	Retail Trade	43-3021	Billing and Posting Clerks	220	\$ 21.44	\$ 44,599	\$ 18.31	\$ 38,089	\$ 39,502	\$ 24.28	\$ 50,503
44-45	Retail Trade	43-3031	Bookkeeping, Accounting, and Auditing Clerks	3,230	\$ 25.44	\$ 52,916	\$ 20.88	\$ 43,420	\$ 51,766	\$ 29.62	\$ 61,601

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary					
44-45	Retail Trade	43-3051	Payroll and Timekeeping Clerks	80	\$ 27.34	\$ 56,864	\$ 24.73	\$ 51,449	\$ 60,944	\$ 32.02	\$ 66,603
44-45	Retail Trade	43-3061	Procurement Clerks	350	\$ 23.27	\$ 48,398	\$ 17.98	\$ 37,403	\$ 45,690	\$ 26.34	\$ 54,790
44-45	Retail Trade	43-3099	Financial Clerks, All Other		\$ 23.49	\$ 48,868	\$ 20.06	\$ 41,732	\$ 49,847	\$ 26.34	\$ 54,793
44-45	Retail Trade	43-4051	Customer Service Representatives	12,800	\$ 18.62	\$ 38,720	\$ 15.26	\$ 31,732	\$ 35,964	\$ 20.75	\$ 43,154
44-45	Retail Trade	43-4071	File Clerks	510	\$ 19.75	\$ 41,085	\$ 15.81	\$ 32,879	\$ 42,712	\$ 22.40	\$ 46,590
44-45	Retail Trade	43-4111	Interviewers, Except Eligibility and Loan		\$ 30.26	\$ 62,945	\$ 30.05	\$ 62,497	\$ 63,205	\$ 30.39	\$ 63,206
44-45	Retail Trade	43-4151	Order Clerks	580	\$ 21.06	\$ 43,799	\$ 16.82	\$ 34,990	\$ 39,237	\$ 25.67	\$ 53,390
44-45	Retail Trade	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	60	\$ 23.91	\$ 49,725	\$ 20.13	\$ 41,865	\$ 50,488	\$ 27.36	\$ 56,904
44-45	Retail Trade	43-4171	Receptionists and Information Clerks	1,420	\$ 17.21	\$ 35,794	\$ 15.28	\$ 31,778	\$ 35,229	\$ 17.74	\$ 36,902
44-45	Retail Trade	43-4199	Information and Record Clerks, All Other		\$ 17.71	\$ 36,836	\$ 16.94	\$ 35,225	\$ 37,018	\$ 17.80	\$ 37,021
44-45	Retail Trade	43-5032	Dispatchers, Except Police, Fire, and Ambulance	180	\$ 23.75	\$ 49,390	\$ 18.25	\$ 37,957	\$ 46,108	\$ 27.78	\$ 57,780
44-45	Retail Trade	43-5061	Production, Planning, and Expediting Clerks	450	\$ 23.06	\$ 47,964	\$ 18.21	\$ 37,883	\$ 45,005	\$ 26.32	\$ 54,747
44-45	Retail Trade	43-5071	Shipping, Receiving, and Inventory Clerks	4,060	\$ 19.29	\$ 40,127	\$ 16.36	\$ 34,037	\$ 37,257	\$ 21.09	\$ 43,873
44-45	Retail Trade	43-6011	Executive Secretaries and Executive Administrative Assistants	50	\$ 35.40	\$ 73,634	\$ 30.39	\$ 63,205	\$ 66,558	\$ 42.40	\$ 88,191
44-45	Retail Trade	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,620	\$ 21.45	\$ 44,616	\$ 16.85	\$ 35,044	\$ 41,789	\$ 24.44	\$ 50,836
44-45	Retail Trade	43-9021	Data Entry Keyers	200	\$ 17.45	\$ 36,303	\$ 16.18	\$ 33,658	\$ 34,933	\$ 18.29	\$ 38,050
44-45	Retail Trade	43-9061	Office Clerks, General	5,950	\$ 22.04	\$ 45,847	\$ 17.75	\$ 36,929	\$ 43,918	\$ 25.28	\$ 52,574
44-45	Retail Trade	43-9071	Office Machine Operators, Except Computer	310	\$ 18.75	\$ 39,010	\$ 14.49	\$ 30,140	\$ 34,503	\$ 21.73	\$ 45,202
44-45	Retail Trade	43-9199	Office and Administrative Support Workers, All Other	310	\$ 20.33	\$ 42,294	\$ 15.08	\$ 31,358	\$ 39,427	\$ 24.34	\$ 50,633
44-45	Retail Trade	45-0000	Farming, Fishing, and Forestry Occupations	1,110	\$ 18.49	\$ 38,454	\$ 16.30	\$ 33,908	\$ 35,605	\$ 20.70	\$ 43,053
44-45	Retail Trade	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	300	\$ 21.60	\$ 44,930	\$ 18.39	\$ 38,245	\$ 43,961	\$ 24.25	\$ 50,442
44-45	Retail Trade	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	800	\$ 17.31	\$ 36,008	\$ 15.97	\$ 33,211	\$ 35,298	\$ 17.52	\$ 36,437
44-45	Retail Trade	47-0000	Construction and Extraction Occupations	280	\$ 29.19	\$ 60,714	\$ 18.68	\$ 38,856	\$ 43,680	\$ 37.10	\$ 77,160
44-45	Retail Trade	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	60	\$ 42.07	\$ 87,507	\$ 32.46	\$ 67,520	\$ 77,209	\$ 47.52	\$ 98,842
44-45	Retail Trade	47-2061	Construction Laborers		\$ 19.55	\$ 40,671	\$ 16.88	\$ 35,100	\$ 39,429	\$ 21.00	\$ 43,680
44-45	Retail Trade	49-0000	Installation, Maintenance, and Repair Occupations	16,610	\$ 27.74	\$ 57,704	\$ 19.85	\$ 41,294	\$ 52,001	\$ 32.62	\$ 67,847
44-45	Retail Trade	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,350	\$ 40.60	\$ 84,446	\$ 29.00	\$ 60,326	\$ 80,065	\$ 50.51	\$ 105,056
44-45	Retail Trade	49-2011	Computer, Automated Teller, and Office Machine Repairers	490	\$ 21.80	\$ 45,350	\$ 18.25	\$ 37,967	\$ 39,253	\$ 22.13	\$ 46,025
44-45	Retail Trade	49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	110	\$ 22.68	\$ 47,180	\$ 19.50	\$ 40,561	\$ 48,158	\$ 23.99	\$ 49,898
44-45	Retail Trade	49-2097	Audiovisual Equipment Installers and Repairers		\$ 33.59	\$ 69,864	\$ 30.74	\$ 63,944	\$ 74,586	\$ 38.12	\$ 79,299
44-45	Retail Trade	49-3021	Automotive Body and Related Repairers	790	\$ 25.41	\$ 52,849	\$ 19.15	\$ 39,839	\$ 53,538	\$ 29.44	\$ 61,227
44-45	Retail Trade	49-3023	Automotive Service Technicians and Mechanics	8,400	\$ 28.80	\$ 59,903	\$ 22.22	\$ 46,222	\$ 58,653	\$ 36.53	\$ 75,975
44-45	Retail Trade	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	160	\$ 25.19	\$ 52,394	\$ 18.96	\$ 39,430	\$ 50,098	\$ 31.17	\$ 64,841
44-45	Retail Trade	49-3051	Motorboat Mechanics and Service Technicians	120	\$ 25.87	\$ 53,817	\$ 20.50	\$ 42,639	\$ 42,641	\$ 31.08	\$ 64,638
44-45	Retail Trade	49-3052	Motorcycle Mechanics	180	\$ 26.13	\$ 54,358	\$ 17.43	\$ 36,264	\$ 47,865	\$ 29.80	\$ 61,989
44-45	Retail Trade	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	220	\$ 23.50	\$ 48,886	\$ 18.97	\$ 39,447	\$ 47,737	\$ 25.63	\$ 53,309
44-45	Retail Trade	49-3091	Bicycle Repairers	320	\$ 20.16	\$ 41,938	\$ 16.87	\$ 35,084	\$ 38,574	\$ 23.15	\$ 48,155
44-45	Retail Trade	49-3092	Recreational Vehicle Service Technicians	120	\$ 24.66	\$ 51,291	\$ 21.35	\$ 44,417	\$ 48,080	\$ 28.78	\$ 59,865
44-45	Retail Trade	49-3093	Tire Repairers and Changers	1,280	\$ 21.25	\$ 44,196	\$ 17.36	\$ 36,109	\$ 41,419	\$ 24.61	\$ 51,196
44-45	Retail Trade	49-9011	Mechanical Door Repairers	500	\$ 25.58	\$ 53,198	\$ 23.14	\$ 48,136	\$ 55,375	\$ 27.29	\$ 56,755
44-45	Retail Trade	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	400	\$ 28.52	\$ 59,330	\$ 22.49	\$ 46,769	\$ 63,111	\$ 32.94	\$ 68,526
44-45	Retail Trade	49-9031	Home Appliance Repairers		\$ 21.68	\$ 45,105	\$ 18.75	\$ 39,000	\$ 42,797	\$ 20.93	\$ 43,527
44-45	Retail Trade	49-9041	Industrial Machinery Mechanics	20	\$ 46.87	\$ 97,486	\$ 46.32	\$ 96,353	\$ 96,356	\$ 48.63	\$ 101,140
44-45	Retail Trade	49-9063	Musical Instrument Repairers and Tuners	80	\$ 22.92	\$ 47,672	\$ 18.54	\$ 38,570	\$ 46,935	\$ 24.09	\$ 50,106
44-45	Retail Trade	49-9064	Watch and Clock Repairers	20	\$ 31.81	\$ 66,173	\$ 29.18	\$ 60,703	\$ 63,478	\$ 30.57	\$ 63,578
44-45	Retail Trade	49-9071	Maintenance and Repair Workers, General	580	\$ 21.82	\$ 45,389	\$ 16.52	\$ 34,367	\$ 42,661	\$ 26.65	\$ 55,423
44-45	Retail Trade	49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers		\$ 25.37	\$ 52,778	\$ 20.95	\$ 43,575	\$ 47,331	\$ 31.10	\$ 64,698

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Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
44-45	Retail Trade	49-9098	Helpers--Installation, Maintenance, and Repair Workers	240	\$ 17.99	\$ 37,410	\$ 17.09	\$ 35,556	\$ 35,621	\$ 20.00	\$ 41,600
44-45	Retail Trade	49-9099	Installation, Maintenance, and Repair Workers, All Other	620	\$ 27.10	\$ 56,375	\$ 22.18	\$ 46,142	\$ 52,804	\$ 31.45	\$ 65,415
44-45	Retail Trade	51-0000	Production Occupations	10,200	\$ 23.14	\$ 48,128	\$ 17.68	\$ 36,779	\$ 44,200	\$ 28.04	\$ 58,330
44-45	Retail Trade	51-1011	First-Line Supervisors of Production and Operating Workers	1,030	\$ 33.70	\$ 70,087	\$ 28.77	\$ 59,833	\$ 71,205	\$ 37.42	\$ 77,840
44-45	Retail Trade	51-2090	Miscellaneous Assemblers and Fabricators	420	\$ 24.28	\$ 50,500	\$ 21.76	\$ 45,260	\$ 50,493	\$ 26.63	\$ 55,397
44-45	Retail Trade	51-3011	Bakers	2,430	\$ 20.01	\$ 41,629	\$ 15.28	\$ 31,785	\$ 39,152	\$ 23.72	\$ 49,329
44-45	Retail Trade	51-3021	Butchers and Meat Cutters	3,270	\$ 24.35	\$ 50,653	\$ 18.46	\$ 38,394	\$ 50,044	\$ 29.92	\$ 62,239
44-45	Retail Trade	51-3022	Meat, Poultry, and Fish Cutters and Trimmers	1,320	\$ 18.62	\$ 38,738	\$ 15.65	\$ 32,560	\$ 38,746	\$ 20.70	\$ 43,049
44-45	Retail Trade	51-3092	Food Batchmakers	20	\$ 20.04	\$ 41,689	\$ 15.65	\$ 32,562	\$ 44,725	\$ 22.40	\$ 46,602
44-45	Retail Trade	51-5112	Printing Press Operators		\$ 20.53	\$ 42,704	\$ 19.09	\$ 39,713	\$ 44,928	\$ 21.60	\$ 44,928
44-45	Retail Trade	51-6031	Sewing Machine Operators		\$ 20.80	\$ 43,254	\$ 19.00	\$ 39,520	\$ 45,760	\$ 22.89	\$ 47,606
44-45	Retail Trade	51-6052	Tailors, Dressmakers, and Custom Sewers		\$ 23.16	\$ 48,163	\$ 17.50	\$ 36,394	\$ 47,079	\$ 28.94	\$ 60,206
44-45	Retail Trade	51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing		\$ 23.56	\$ 49,001	\$ 21.95	\$ 45,650	\$ 48,084	\$ 27.18	\$ 56,530
44-45	Retail Trade	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	180	\$ 22.72	\$ 47,260	\$ 16.55	\$ 34,426	\$ 41,742	\$ 28.68	\$ 59,645
44-45	Retail Trade	51-9071	Jewelers and Precious Stone and Metal Workers	300	\$ 22.72	\$ 47,257	\$ 15.36	\$ 31,947	\$ 35,845	\$ 29.68	\$ 61,729
44-45	Retail Trade	51-9111	Packaging and Filling Machine Operators and Tenders	40	\$ 21.31	\$ 44,315	\$ 15.75	\$ 32,754	\$ 43,660	\$ 25.69	\$ 53,443
44-45	Retail Trade	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	140	\$ 21.05	\$ 43,790	\$ 16.42	\$ 34,145	\$ 35,068	\$ 23.38	\$ 48,622
44-45	Retail Trade	51-9199	Production Workers, All Other	120	\$ 18.61	\$ 38,704	\$ 17.23	\$ 35,849	\$ 38,085	\$ 18.71	\$ 38,911
44-45	Retail Trade	53-0000	Transportation and Material Moving Occupations	89,470	\$ 18.18	\$ 37,815	\$ 14.73	\$ 30,632	\$ 35,389	\$ 19.12	\$ 39,779
44-45	Retail Trade	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	3,900	\$ 27.89	\$ 58,016	\$ 22.14	\$ 46,049	\$ 54,640	\$ 31.42	\$ 65,343
44-45	Retail Trade	53-3031	Driver/Sales Workers	2,270	\$ 17.26	\$ 35,896	\$ 14.13	\$ 29,390	\$ 33,178	\$ 19.47	\$ 40,505
44-45	Retail Trade	53-3032	Heavy and Tractor-Trailer Truck Drivers	1,010	\$ 28.23	\$ 58,712	\$ 26.30	\$ 54,714	\$ 59,282	\$ 29.99	\$ 62,384
44-45	Retail Trade	53-3033	Light Truck Drivers	4,660	\$ 18.89	\$ 39,299	\$ 14.95	\$ 31,103	\$ 36,286	\$ 22.12	\$ 46,006
44-45	Retail Trade	53-3053	Shuttle Drivers and Chauffeurs	300	\$ 16.04	\$ 33,353	\$ 14.79	\$ 30,754	\$ 33,177	\$ 16.95	\$ 35,258
44-45	Retail Trade	53-6021	Parking Attendants	1,740	\$ 17.11	\$ 35,591	\$ 15.58	\$ 32,409	\$ 34,981	\$ 17.84	\$ 37,105
44-45	Retail Trade	53-6031	Automotive and Watercraft Service Attendants	8,480	\$ 15.93	\$ 33,143	\$ 14.22	\$ 29,581	\$ 30,970	\$ 17.15	\$ 35,663
44-45	Retail Trade	53-7051	Industrial Truck and Tractor Operators	1,360	\$ 24.07	\$ 50,055	\$ 20.52	\$ 42,689	\$ 48,387	\$ 28.73	\$ 59,764
44-45	Retail Trade	53-7061	Cleaners of Vehicles and Equipment	1,240	\$ 18.87	\$ 39,248	\$ 15.04	\$ 31,281	\$ 37,297	\$ 22.11	\$ 45,990
44-45	Retail Trade	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	7,230	\$ 17.64	\$ 36,685	\$ 14.82	\$ 30,819	\$ 35,474	\$ 18.57	\$ 38,621
44-45	Retail Trade	53-7064	Packers and Packers, Hand	3,410	\$ 18.66	\$ 38,807	\$ 14.33	\$ 29,797	\$ 38,444	\$ 20.91	\$ 43,487
44-45	Retail Trade	53-7065	Stockers and Order Fillers	53,850	\$ 17.54	\$ 36,488	\$ 14.74	\$ 30,654	\$ 35,148	\$ 18.73	\$ 38,956
48-49	Transportation and Warehousing	00-0000	Total all occupations	268,250	\$ 28.49	\$ 59,264	\$ 19.74	\$ 41,060	\$ 48,048	\$ 31.87	\$ 66,298
48-49	Transportation and Warehousing	11-0000	Management Occupations	7,350	\$ 71.07	\$ 147,820	\$ 48.68	\$ 101,250	\$ 128,258	\$ 79.76	\$ 165,895
48-49	Transportation and Warehousing	11-1011	Chief Executives	30	\$ 334.87	\$ 696,535	\$ 54.75	\$ 113,872			
48-49	Transportation and Warehousing	11-1021	General and Operations Managers	2,080	\$ 77.47	\$ 161,147	\$ 48.83	\$ 101,576	\$ 125,273	\$ 82.28	\$ 171,136
48-49	Transportation and Warehousing	11-2021	Marketing Managers	90	\$ 74.07	\$ 154,069	\$ 59.31	\$ 123,365	\$ 152,760	\$ 81.48	\$ 169,488
48-49	Transportation and Warehousing	11-2022	Sales Managers	510	\$ 84.16	\$ 175,055	\$ 62.69	\$ 130,402	\$ 163,585	\$ 97.08	\$ 201,926
48-49	Transportation and Warehousing	11-3012	Administrative Services Managers	270	\$ 61.45	\$ 127,824	\$ 46.40	\$ 96,515	\$ 122,955	\$ 67.01	\$ 139,387
48-49	Transportation and Warehousing	11-3013	Facilities Managers	210	\$ 62.78	\$ 130,587	\$ 51.16	\$ 106,413	\$ 130,745	\$ 69.98	\$ 145,551
48-49	Transportation and Warehousing	11-3021	Computer and Information Systems Managers	110	\$ 84.08	\$ 174,888	\$ 72.02	\$ 149,800	\$ 171,016	\$ 87.60	\$ 182,212
48-49	Transportation and Warehousing	11-3031	Financial Managers	330	\$ 93.60	\$ 194,682	\$ 74.25	\$ 154,432	\$ 168,814	\$ 102.72	\$ 213,663
48-49	Transportation and Warehousing	11-3051	Industrial Production Managers	20	\$ 73.45	\$ 152,768	\$ 66.85	\$ 139,048	\$ 161,275	\$ 83.61	\$ 173,908
48-49	Transportation and Warehousing	11-3061	Purchasing Managers	40	\$ 96.28	\$ 200,262	\$ 80.00	\$ 166,394	\$ 204,135	\$ 102.16	\$ 212,495
48-49	Transportation and Warehousing	11-3071	Transportation, Storage, and Distribution Managers	2,710	\$ 63.08	\$ 131,211	\$ 47.94	\$ 99,705	\$ 118,965	\$ 74.48	\$ 154,910
48-49	Transportation and Warehousing	11-3111	Compensation and Benefits Managers	20	\$ 75.22	\$ 156,465	\$ 64.14	\$ 133,416	\$ 153,670	\$ 75.67	\$ 157,402
48-49	Transportation and Warehousing	11-3121	Human Resources Managers	130	\$ 75.19	\$ 156,393	\$ 62.10	\$ 129,172	\$ 152,118	\$ 83.87	\$ 174,447
48-49	Transportation and Warehousing	11-3131	Training and Development Managers	60	\$ 51.93	\$ 108,004	\$ 44.06	\$ 91,650	\$ 101,974	\$ 58.87	\$ 122,441

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary					
48-49	Transportation and Warehousing	11-9021	Construction Managers		\$ 64.05	\$ 133,227	\$ 56.09	\$ 116,658	\$ 131,201	\$ 69.76	\$ 145,091
48-49	Transportation and Warehousing	11-9041	Architectural and Engineering Managers	30	\$ 81.09	\$ 168,668	\$ 66.30	\$ 137,896	\$ 153,907	\$ 96.15	\$ 200,002
48-49	Transportation and Warehousing	11-9131	Postmasters and Mail Superintendents	440	\$ 45.07	\$ 93,742	\$ 41.90	\$ 87,152	\$ 92,893	\$ 47.40	\$ 98,592
48-49	Transportation and Warehousing	11-9199	Managers, All Other	160	\$ 64.35	\$ 133,848	\$ 50.43	\$ 104,893	\$ 123,066	\$ 78.06	\$ 162,368
48-49	Transportation and Warehousing	13-0000	Business and Financial Operations Occupations	4,290	\$ 43.07	\$ 89,576	\$ 34.01	\$ 70,750	\$ 83,866	\$ 50.02	\$ 104,042
48-49	Transportation and Warehousing	13-1020	Buyers and Purchasing Agents	330	\$ 42.15	\$ 87,671	\$ 34.71	\$ 72,197	\$ 81,809	\$ 49.08	\$ 102,089
48-49	Transportation and Warehousing	13-1041	Compliance Officers	150	\$ 41.06	\$ 85,395	\$ 31.36	\$ 65,234	\$ 87,360	\$ 48.77	\$ 101,442
48-49	Transportation and Warehousing	13-1051	Cost Estimators		\$ 35.58	\$ 74,002	\$ 29.69	\$ 61,746	\$ 80,615	\$ 38.76	\$ 80,621
48-49	Transportation and Warehousing	13-1071	Human Resources Specialists	580	\$ 38.13	\$ 79,310	\$ 30.58	\$ 63,608	\$ 76,542	\$ 44.13	\$ 91,800
48-49	Transportation and Warehousing	13-1075	Labor Relations Specialists	40	\$ 52.20	\$ 108,574	\$ 37.25	\$ 77,485	\$ 96,533	\$ 59.73	\$ 124,231
48-49	Transportation and Warehousing	13-1081	Logisticians	770	\$ 45.58	\$ 94,799	\$ 36.70	\$ 76,345	\$ 95,881	\$ 56.31	\$ 117,120
48-49	Transportation and Warehousing	13-1082	Project Management Specialists	170	\$ 50.75	\$ 105,555	\$ 37.44	\$ 77,871	\$ 99,272	\$ 59.36	\$ 123,468
48-49	Transportation and Warehousing	13-1111	Management Analysts	220	\$ 43.84	\$ 91,189	\$ 36.42	\$ 75,746	\$ 81,585	\$ 46.67	\$ 97,079
48-49	Transportation and Warehousing	13-1141	Compensation, Benefits, and Job Analysis Specialists	60	\$ 38.11	\$ 79,262	\$ 31.85	\$ 66,243	\$ 81,419	\$ 44.42	\$ 92,396
48-49	Transportation and Warehousing	13-1151	Training and Development Specialists	290	\$ 35.03	\$ 72,860	\$ 28.20	\$ 58,657	\$ 62,816	\$ 43.76	\$ 91,020
48-49	Transportation and Warehousing	13-1161	Market Research Analysts and Marketing Specialists	230	\$ 49.02	\$ 101,952	\$ 40.08	\$ 83,357	\$ 100,601	\$ 61.71	\$ 128,351
48-49	Transportation and Warehousing	13-1199	Business Operations Specialists, All Other	740	\$ 43.04	\$ 89,523	\$ 35.26	\$ 73,341	\$ 85,702	\$ 48.48	\$ 100,843
48-49	Transportation and Warehousing	13-2011	Accountants and Auditors	520	\$ 45.96	\$ 95,592	\$ 37.25	\$ 77,483	\$ 89,762	\$ 51.20	\$ 106,500
48-49	Transportation and Warehousing	13-2031	Budget Analysts	40	\$ 41.47	\$ 86,266	\$ 33.67	\$ 70,025	\$ 88,695	\$ 43.29	\$ 90,044
48-49	Transportation and Warehousing	13-2041	Credit Analysts	20	\$ 33.60	\$ 69,886	\$ 32.06	\$ 66,682	\$ 66,682	\$ 32.55	\$ 67,710
48-49	Transportation and Warehousing	13-2051	Financial and Investment Analysts	40	\$ 47.14	\$ 98,058	\$ 34.78	\$ 72,345	\$ 97,300	\$ 54.92	\$ 114,240
48-49	Transportation and Warehousing	13-2054	Financial Risk Specialists	10	\$ 41.33	\$ 85,960	\$ 23.96	\$ 49,836	\$ 59,655	\$ 45.49	\$ 94,625
48-49	Transportation and Warehousing	13-2099	Financial Specialists, All Other	20	\$ 41.51	\$ 86,337	\$ 41.84	\$ 87,033	\$ 87,093	\$ 42.21	\$ 87,792
48-49	Transportation and Warehousing	15-0000	Computer and Mathematical Occupations	1,360	\$ 42.56	\$ 88,523	\$ 30.53	\$ 63,502	\$ 82,032	\$ 51.99	\$ 108,149
48-49	Transportation and Warehousing	15-1211	Computer Systems Analysts	60	\$ 48.05	\$ 99,953	\$ 38.60	\$ 80,289	\$ 101,776	\$ 56.86	\$ 118,275
48-49	Transportation and Warehousing	15-1231	Computer Network Support Specialists	40	\$ 39.13	\$ 81,387	\$ 36.96	\$ 76,868	\$ 83,423	\$ 40.53	\$ 84,306
48-49	Transportation and Warehousing	15-1232	Computer User Support Specialists	280	\$ 29.73	\$ 61,844	\$ 22.36	\$ 46,500	\$ 59,259	\$ 39.28	\$ 81,700
48-49	Transportation and Warehousing	15-1242	Database Administrators	40	\$ 44.20	\$ 91,938	\$ 35.17	\$ 73,154	\$ 79,036	\$ 53.73	\$ 111,764
48-49	Transportation and Warehousing	15-1244	Network and Computer Systems Administrators	200	\$ 39.54	\$ 82,253	\$ 28.10	\$ 58,446	\$ 65,472	\$ 49.03	\$ 101,978
48-49	Transportation and Warehousing	15-1252	Software Developers	160	\$ 59.97	\$ 124,740	\$ 50.26	\$ 104,532	\$ 123,284	\$ 63.09	\$ 131,219
48-49	Transportation and Warehousing	15-1255	Web and Digital Interface Designers	50							
48-49	Transportation and Warehousing	15-1299	Computer Occupations, All Other	210	\$ 39.93	\$ 83,059	\$ 30.50	\$ 63,442	\$ 73,746	\$ 42.69	\$ 88,803
48-49	Transportation and Warehousing	15-2031	Operations Research Analysts	230	\$ 49.88	\$ 103,758	\$ 37.62	\$ 78,256	\$ 95,155	\$ 63.20	\$ 131,456
48-49	Transportation and Warehousing	15-2051	Data Scientists	10	\$ 49.84	\$ 103,659	\$ 36.05	\$ 74,984	\$ 94,304	\$ 57.75	\$ 120,113
48-49	Transportation and Warehousing	17-0000	Architecture and Engineering Occupations	530	\$ 48.38	\$ 100,626	\$ 39.51	\$ 82,181	\$ 89,426	\$ 56.06	\$ 116,595
48-49	Transportation and Warehousing	17-2051	Civil Engineers	40	\$ 54.21	\$ 112,767	\$ 42.99	\$ 89,426	\$ 103,142	\$ 66.07	\$ 137,417
48-49	Transportation and Warehousing	17-2071	Electrical Engineers	20	\$ 67.57	\$ 140,542	\$ 60.79	\$ 126,452	\$ 132,670	\$ 72.00	\$ 149,770
48-49	Transportation and Warehousing	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	10	\$ 58.60	\$ 121,892	\$ 47.07	\$ 97,900	\$ 119,774	\$ 59.49	\$ 123,739
48-49	Transportation and Warehousing	17-2112	Industrial Engineers	170	\$ 46.67	\$ 97,064	\$ 37.74	\$ 78,491	\$ 95,701	\$ 54.56	\$ 113,475
48-49	Transportation and Warehousing	17-2171	Petroleum Engineers	20	\$ 71.51	\$ 148,740	\$ 64.43	\$ 134,022	\$ 145,938	\$ 87.51	\$ 182,029
48-49	Transportation and Warehousing	17-2199	Engineers, All Other	20	\$ 52.83	\$ 109,888	\$ 50.61	\$ 105,270	\$ 112,083	\$ 54.99	\$ 114,377
48-49	Transportation and Warehousing	17-3023	Electrical and Electronic Engineering Technologists and Technicians	140	\$ 39.40	\$ 81,946	\$ 39.51	\$ 82,181	\$ 82,181	\$ 39.51	\$ 82,181
48-49	Transportation and Warehousing	19-0000	Life, Physical, and Social Science Occupations	560	\$ 34.91	\$ 72,623	\$ 25.43	\$ 52,894	\$ 65,955	\$ 42.53	\$ 88,452
48-49	Transportation and Warehousing	19-5011	Occupational Health and Safety Specialists	380	\$ 35.05	\$ 72,910	\$ 25.17	\$ 52,346	\$ 64,418	\$ 42.77	\$ 88,960
48-49	Transportation and Warehousing	19-5012	Occupational Health and Safety Technicians	170	\$ 33.10	\$ 68,852	\$ 27.26	\$ 56,706	\$ 64,562	\$ 42.53	\$ 88,452
48-49	Transportation and Warehousing	23-0000	Legal Occupations	60	\$ 103.05	\$ 214,346	\$ 78.26	\$ 162,777	\$ 210,740	\$ 108.56	\$ 225,795
48-49	Transportation and Warehousing	23-1011	Lawyers	50	\$ 111.06	\$ 231,003	\$ 78.31	\$ 162,876	\$ 221,384		

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
48-49	Transportation and Warehousing	25-0000	Educational Instruction and Library Occupations		\$ 27.48	\$ 57,161	\$ 20.16	\$ 41,925	\$ 59,686	\$ 34.40	\$ 71,552
48-49	Transportation and Warehousing	25-3099	Teachers and Instructors, All Other	10		\$ 73,936		\$ 73,549	\$ 75,525		\$ 75,525
48-49	Transportation and Warehousing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	200	\$ 38.97	\$ 81,067	\$ 31.85	\$ 66,238	\$ 78,702	\$ 47.11	\$ 97,996
48-49	Transportation and Warehousing	27-1024	Graphic Designers		\$ 36.60	\$ 76,122	\$ 24.49	\$ 50,938	\$ 75,004	\$ 50.46	\$ 104,948
48-49	Transportation and Warehousing	27-1026	Merchandise Displayers and Window Trimmers	40	\$ 37.69	\$ 78,396	\$ 28.42	\$ 59,118	\$ 78,099	\$ 50.80	\$ 105,669
48-49	Transportation and Warehousing	27-3031	Public Relations Specialists	20	\$ 34.22	\$ 71,169	\$ 30.16	\$ 62,741	\$ 66,239	\$ 31.85	\$ 66,243
48-49	Transportation and Warehousing	27-4021	Photographers	50	\$ 43.23	\$ 89,915	\$ 37.61	\$ 78,219	\$ 78,706	\$ 47.11	\$ 97,998
48-49	Transportation and Warehousing	33-0000	Protective Service Occupations	5,050	\$ 18.48	\$ 38,444	\$ 14.23	\$ 29,593	\$ 35,507	\$ 18.25	\$ 37,963
48-49	Transportation and Warehousing	33-1091	First-Line Supervisors of Security Workers	190	\$ 29.82	\$ 62,032	\$ 22.39	\$ 46,561	\$ 47,945	\$ 35.94	\$ 74,758
48-49	Transportation and Warehousing	33-1099	First-Line Supervisors of Protective Service Workers, All Other		\$ 46.40	\$ 96,504	\$ 33.21	\$ 69,087	\$ 107,775	\$ 59.30	\$ 123,335
48-49	Transportation and Warehousing	33-9021	Private Detectives and Investigators	30	\$ 39.56	\$ 82,276	\$ 36.83	\$ 76,599	\$ 80,935	\$ 44.29	\$ 92,126
48-49	Transportation and Warehousing	33-9032	Security Guards	890	\$ 23.44	\$ 48,752	\$ 18.12	\$ 37,680	\$ 37,963	\$ 24.47	\$ 50,893
48-49	Transportation and Warehousing	33-9094	School Bus Monitors	3,700	\$ 15.86	\$ 32,990	\$ 14.17	\$ 29,472	\$ 33,764	\$ 17.38	\$ 36,144
48-49	Transportation and Warehousing	33-9099	Protective Service Workers, All Other	20	\$ 35.77	\$ 74,392	\$ 30.44	\$ 63,308	\$ 70,273	\$ 40.34	\$ 83,905
48-49	Transportation and Warehousing	35-0000	Food Preparation and Serving Related Occupations	50	\$ 21.37	\$ 44,440	\$ 15.00	\$ 31,200	\$ 31,200	\$ 29.02	\$ 60,356
48-49	Transportation and Warehousing	35-3041	Food Servers, Nonrestaurant	30	\$ 15.68	\$ 32,614	\$ 15.00	\$ 31,200	\$ 31,200	\$ 15.00	\$ 31,200
48-49	Transportation and Warehousing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,520	\$ 26.91	\$ 55,964	\$ 19.89	\$ 41,382	\$ 55,744	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 34.39	\$ 71,540	\$ 33.86	\$ 70,433	\$ 74,043	\$ 39.56	\$ 82,282
48-49	Transportation and Warehousing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,190	\$ 25.94	\$ 53,950	\$ 18.23	\$ 37,910	\$ 52,291	\$ 33.44	\$ 69,555
48-49	Transportation and Warehousing	37-3019	Grounds Maintenance Workers, All Other	20	\$ 36.09	\$ 75,073	\$ 34.79	\$ 72,363	\$ 76,835	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	39-0000	Personal Care and Service Occupations	280	\$ 18.56	\$ 38,611	\$ 18.13	\$ 37,717	\$ 37,717	\$ 18.13	\$ 37,717
48-49	Transportation and Warehousing	39-6011	Baggage Porters and Bellhops	210							
48-49	Transportation and Warehousing	39-7010	Tour and travel guides	30	\$ 20.14	\$ 41,887	\$ 16.66	\$ 34,656	\$ 39,208	\$ 21.98	\$ 45,710
48-49	Transportation and Warehousing	41-0000	Sales and Related Occupations	3,530	\$ 42.39	\$ 88,169	\$ 29.79	\$ 61,960	\$ 81,571	\$ 49.68	\$ 103,340
48-49	Transportation and Warehousing	41-1012	First-Line Supervisors of Non-Retail Sales Workers	330	\$ 48.46	\$ 100,804	\$ 41.32	\$ 85,954	\$ 92,705	\$ 45.75	\$ 95,165
48-49	Transportation and Warehousing	41-2011	Cashiers		\$ 17.15	\$ 35,664	\$ 16.63	\$ 34,583	\$ 34,585	\$ 16.63	\$ 34,590
48-49	Transportation and Warehousing	41-2021	Counter and Rental Clerks	80	\$ 24.11	\$ 50,146	\$ 24.26	\$ 50,454	\$ 50,838	\$ 24.44	\$ 50,838
48-49	Transportation and Warehousing	41-2031	Retail Salespersons	130	\$ 22.95	\$ 47,727	\$ 23.76	\$ 49,421	\$ 49,421	\$ 23.76	\$ 49,421
48-49	Transportation and Warehousing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	2,340	\$ 45.00	\$ 93,598	\$ 36.47	\$ 75,862	\$ 88,858	\$ 50.29	\$ 104,613
48-49	Transportation and Warehousing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	220	\$ 51.93	\$ 108,020	\$ 30.00	\$ 62,391	\$ 100,477	\$ 60.09	\$ 124,991
48-49	Transportation and Warehousing	41-9099	Sales and Related Workers, All Other	320	\$ 30.82	\$ 64,102	\$ 29.01	\$ 60,346	\$ 60,354	\$ 34.15	\$ 71,034
48-49	Transportation and Warehousing	43-0000	Office and Administrative Support Occupations	52,020	\$ 26.63	\$ 55,389	\$ 19.94	\$ 41,475	\$ 51,255	\$ 33.67	\$ 70,043
48-49	Transportation and Warehousing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	3,770	\$ 39.21	\$ 81,561	\$ 32.13	\$ 66,840	\$ 80,429	\$ 43.76	\$ 91,021
48-49	Transportation and Warehousing	43-3011	Bill and Account Collectors	130	\$ 21.22	\$ 44,146	\$ 17.48	\$ 36,351	\$ 40,098	\$ 24.92	\$ 51,827
48-49	Transportation and Warehousing	43-3021	Billing and Posting Clerks	660	\$ 22.38	\$ 46,542	\$ 19.83	\$ 41,251	\$ 45,367	\$ 23.74	\$ 49,373
48-49	Transportation and Warehousing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,830	\$ 25.12	\$ 52,249	\$ 25.58	\$ 42,804	\$ 48,919	\$ 28.58	\$ 59,447
48-49	Transportation and Warehousing	43-3051	Payroll and Timekeeping Clerks	160	\$ 30.63	\$ 63,719	\$ 20.00	\$ 52,001	\$ 63,062	\$ 36.86	\$ 76,664
48-49	Transportation and Warehousing	43-3061	Procurement Clerks	140	\$ 22.39	\$ 46,574	\$ 20.43	\$ 42,491	\$ 43,108	\$ 23.84	\$ 49,582
48-49	Transportation and Warehousing	43-4051	Customer Service Representatives	3,450	\$ 23.45	\$ 48,768	\$ 18.64	\$ 38,766	\$ 47,403	\$ 25.97	\$ 54,021
48-49	Transportation and Warehousing	43-4151	Order Clerks		\$ 22.77	\$ 47,361	\$ 18.75	\$ 39,007	\$ 51,003	\$ 25.29	\$ 52,598
48-49	Transportation and Warehousing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	370	\$ 25.87	\$ 53,808	\$ 22.89	\$ 47,604	\$ 53,533	\$ 27.43	\$ 57,055
48-49	Transportation and Warehousing	43-4171	Receptionists and Information Clerks	350	\$ 19.23	\$ 39,997	\$ 15.81	\$ 32,874	\$ 34,925	\$ 21.51	\$ 44,748
48-49	Transportation and Warehousing	43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	1,610	\$ 18.71	\$ 38,907	\$ 14.90	\$ 30,990	\$ 38,586	\$ 18.56	\$ 38,596
48-49	Transportation and Warehousing	43-5011	Cargo and Freight Agents	3,260	\$ 28.50	\$ 59,289	\$ 24.17	\$ 50,279	\$ 59,763	\$ 30.12	\$ 62,655
48-49	Transportation and Warehousing	43-5021	Couriers and Messengers	1,430	\$ 17.47	\$ 36,345	\$ 16.10	\$ 33,494	\$ 33,590	\$ 18.54	\$ 38,569
48-49	Transportation and Warehousing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	3,560	\$ 26.74	\$ 55,627	\$ 18.16	\$ 37,772	\$ 51,784	\$ 33.62	\$ 69,927
48-49	Transportation and Warehousing	43-5051	Postal Service Clerks	2,490	\$ 29.47	\$ 61,296	\$ 25.81	\$ 53,685	\$ 61,152	\$ 34.54	\$ 71,843

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
48-49	Transportation and Warehousing	43-5052	Postal Service Mail Carriers	10,060	\$ 28.81	\$ 59,915	\$ 22.59	\$ 46,987	\$ 56,326	\$ 36.20	\$ 75,296
48-49	Transportation and Warehousing	43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	4,660	\$ 28.00	\$ 58,243	\$ 21.44	\$ 44,595	\$ 56,514	\$ 34.54	\$ 71,843
48-49	Transportation and Warehousing	43-5061	Production, Planning, and Expediting Clerks	930	\$ 26.29	\$ 54,682	\$ 22.10	\$ 45,976	\$ 51,519	\$ 30.07	\$ 62,546
48-49	Transportation and Warehousing	43-5071	Shipping, Receiving, and Inventory Clerks	6,770	\$ 21.68	\$ 45,087	\$ 18.37	\$ 38,213	\$ 42,181	\$ 23.81	\$ 49,527
48-49	Transportation and Warehousing	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	270	\$ 22.52	\$ 46,843	\$ 18.44	\$ 38,364	\$ 50,040	\$ 25.44	\$ 52,911
48-49	Transportation and Warehousing	43-6011	Executive Secretaries and Executive Administrative Assistants	210	\$ 37.98	\$ 78,996	\$ 32.88	\$ 68,399	\$ 75,920	\$ 38.88	\$ 80,877
48-49	Transportation and Warehousing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	1,320	\$ 25.25	\$ 52,523	\$ 22.22	\$ 46,215	\$ 52,856	\$ 31.54	\$ 65,601
48-49	Transportation and Warehousing	43-9021	Data Entry Keyers	250	\$ 18.29	\$ 38,039	\$ 14.13	\$ 29,390	\$ 32,464	\$ 24.50	\$ 50,954
48-49	Transportation and Warehousing	43-9061	Office Clerks, General	4,150	\$ 25.08	\$ 52,168	\$ 18.16	\$ 37,773	\$ 46,093	\$ 31.15	\$ 64,783
48-49	Transportation and Warehousing	43-9199	Office and Administrative Support Workers, All Other	40	\$ 27.84	\$ 57,902	\$ 17.49	\$ 36,376	\$ 49,919	\$ 37.28	\$ 77,549
48-49	Transportation and Warehousing	47-0000	Construction and Extraction Occupations	410	\$ 37.35	\$ 77,690	\$ 30.84	\$ 64,144	\$ 75,364	\$ 42.12	\$ 87,602
48-49	Transportation and Warehousing	47-2031	Carpenters	20	\$ 37.82	\$ 78,669	\$ 37.76	\$ 78,540	\$ 79,188	\$ 38.08	\$ 79,200
48-49	Transportation and Warehousing	47-2111	Electricians	20	\$ 41.87	\$ 87,080	\$ 42.06	\$ 87,477	\$ 87,477	\$ 42.06	\$ 87,477
48-49	Transportation and Warehousing	49-0000	Installation, Maintenance, and Repair Occupations	8,200	\$ 36.18	\$ 75,248	\$ 28.62	\$ 59,522	\$ 76,835	\$ 41.58	\$ 86,485
48-49	Transportation and Warehousing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	970	\$ 42.79	\$ 88,997	\$ 37.04	\$ 77,036	\$ 86,299	\$ 49.13	\$ 102,196
48-49	Transportation and Warehousing	49-2091	Avionics Technicians	140	\$ 35.81	\$ 74,480	\$ 19.33	\$ 40,201	\$ 90,169	\$ 46.45	\$ 96,616
48-49	Transportation and Warehousing	49-3011	Aircraft Mechanics and Service Technicians	1,380	\$ 44.97	\$ 93,544	\$ 39.13	\$ 81,384	\$ 94,219	\$ 54.48	\$ 113,309
48-49	Transportation and Warehousing	49-3021	Automotive Body and Related Repairers	10	\$ 32.83	\$ 68,281	\$ 27.05	\$ 56,272	\$ 76,835	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-3023	Automotive Service Technicians and Mechanics	210	\$ 35.96	\$ 74,804	\$ 34.79	\$ 72,363	\$ 76,835	\$ 39.51	\$ 82,181
48-49	Transportation and Warehousing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1,860	\$ 31.56	\$ 65,655	\$ 25.00	\$ 52,001	\$ 61,816	\$ 36.78	\$ 76,499
48-49	Transportation and Warehousing	49-3042	Mobile Heavy Equipment Mechanics, Except Engines		\$ 40.00	\$ 83,190	\$ 40.61	\$ 84,461	\$ 89,727	\$ 43.21	\$ 89,876
48-49	Transportation and Warehousing	49-3051	Motorboat Mechanics and Service Technicians		\$ 29.57	\$ 61,507	\$ 28.98	\$ 60,279	\$ 63,451	\$ 33.59	\$ 69,860
48-49	Transportation and Warehousing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	100	\$ 37.15	\$ 77,274	\$ 33.86	\$ 70,420	\$ 76,835	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-9041	Industrial Machinery Mechanics	180	\$ 37.29	\$ 77,558	\$ 34.40	\$ 71,555	\$ 73,286	\$ 41.92	\$ 87,197
48-49	Transportation and Warehousing	49-9071	Maintenance and Repair Workers, General	1,120	\$ 31.53	\$ 65,588	\$ 25.34	\$ 52,698	\$ 63,919	\$ 36.94	\$ 76,835
48-49	Transportation and Warehousing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	170	\$ 17.57	\$ 36,555	\$ 16.61	\$ 34,542	\$ 37,012	\$ 17.79	\$ 37,013
48-49	Transportation and Warehousing	49-9099	Installation, Maintenance, and Repair Workers, All Other	80	\$ 28.66	\$ 59,606	\$ 24.87	\$ 51,734	\$ 51,736	\$ 36.20	\$ 75,296
48-49	Transportation and Warehousing	51-0000	Production Occupations	1,560	\$ 27.08	\$ 56,333	\$ 17.57	\$ 36,556	\$ 45,542	\$ 31.55	\$ 65,620
48-49	Transportation and Warehousing	51-1011	First-Line Supervisors of Production and Operating Workers	130	\$ 45.48	\$ 94,606	\$ 28.12	\$ 58,494	\$ 94,135	\$ 60.15	\$ 125,114
48-49	Transportation and Warehousing	51-4121	Welders, Cutters, Solderers, and Brazers	80	\$ 31.60	\$ 65,730	\$ 29.10	\$ 60,523	\$ 70,474	\$ 36.15	\$ 75,190
48-49	Transportation and Warehousing	51-6031	Sewing Machine Operators		\$ 19.80	\$ 41,183	\$ 17.41	\$ 36,206	\$ 38,059	\$ 20.94	\$ 43,554
48-49	Transportation and Warehousing	51-8092	Gas Plant Operators	50	\$ 43.18	\$ 89,824	\$ 38.42	\$ 79,916	\$ 83,903	\$ 48.62	\$ 101,134
48-49	Transportation and Warehousing	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	480	\$ 22.85	\$ 47,529	\$ 15.61	\$ 32,459	\$ 42,057	\$ 27.83	\$ 57,891
48-49	Transportation and Warehousing	51-9111	Packaging and Filling Machine Operators and Tenders		\$ 18.42	\$ 38,310	\$ 17.58	\$ 36,559	\$ 37,626	\$ 20.70	\$ 43,057
48-49	Transportation and Warehousing	51-9198	Helpers--Production Workers	220	\$ 22.08	\$ 45,930	\$ 18.44	\$ 38,348	\$ 38,350	\$ 28.51	\$ 59,306
48-49	Transportation and Warehousing	53-0000	Transportation and Material Moving Occupations	181,230	\$ 26.42	\$ 54,956	\$ 19.71	\$ 40,995	\$ 45,243	\$ 29.29	\$ 60,917
48-49	Transportation and Warehousing	53-1041	Aircraft Cargo Handling Supervisors	180	\$ 30.70	\$ 63,860	\$ 28.15	\$ 58,542	\$ 61,935	\$ 34.51	\$ 71,786
48-49	Transportation and Warehousing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	7,320	\$ 33.82	\$ 70,348	\$ 25.87	\$ 53,818	\$ 67,530	\$ 38.27	\$ 79,602
48-49	Transportation and Warehousing	53-2011	Airline Pilots, Copilots, and Flight Engineers	3,160		\$ 222,327		\$ 108,525	\$ 171,296		
48-49	Transportation and Warehousing	53-2012	Commercial Pilots	490		\$ 268,010		\$ 142,482			
48-49	Transportation and Warehousing	53-2021	Air Traffic Controllers	30	\$ 33.89	\$ 70,491	\$ 31.11	\$ 64,717	\$ 65,325	\$ 31.41	\$ 65,341
48-49	Transportation and Warehousing	53-2022	Airfield Operations Specialists	1,910	\$ 21.32	\$ 44,343	\$ 19.28	\$ 40,112	\$ 40,122	\$ 22.09	\$ 45,945
48-49	Transportation and Warehousing	53-2031	Flight Attendants	4,950		\$ 56,364		\$ 30,391	\$ 48,751		\$ 63,013
48-49	Transportation and Warehousing	53-3031	Driver/Sales Workers	860	\$ 34.42	\$ 71,584	\$ 33.44	\$ 69,553	\$ 79,383	\$ 39.23	\$ 81,592
48-49	Transportation and Warehousing	53-3032	Heavy and Tractor-Trailer Truck Drivers	31,890	\$ 31.29	\$ 65,085	\$ 27.16	\$ 56,501	\$ 62,657	\$ 36.49	\$ 75,905
48-49	Transportation and Warehousing	53-3033	Light Truck Drivers	17,410	\$ 24.60	\$ 51,169	\$ 21.12	\$ 43,925	\$ 45,116	\$ 24.13	\$ 50,200
48-49	Transportation and Warehousing	53-3051	Bus Drivers, School	7,670	\$ 26.36	\$ 54,831	\$ 23.71	\$ 49,310	\$ 56,407	\$ 28.98	\$ 60,271

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Salary	
48-49	Transportation and Warehousing	53-3052	Bus Drivers, Transit and Intercity	1,630	\$ 25.63	\$ 53,306	\$ 23.22	\$ 48,297	\$ 54,984	\$ 28.30	\$ 58,864
48-49	Transportation and Warehousing	53-3053	Shuttle Drivers and Chauffeurs	4,010	\$ 19.90	\$ 41,382	\$ 15.09	\$ 31,379	\$ 42,788	\$ 22.58	\$ 46,975
48-49	Transportation and Warehousing	53-3054	Taxi Drivers		\$ 18.16	\$ 37,768	\$ 17.11	\$ 35,593	\$ 35,833	\$ 17.42	\$ 36,228
48-49	Transportation and Warehousing	53-4011	Locomotive Engineers	730	\$ 39.55	\$ 82,270	\$ 36.41	\$ 75,724	\$ 81,550	\$ 43.67	\$ 90,827
48-49	Transportation and Warehousing	53-4013	Rail Yard Engineers, Dinkey Operators, and Hostlers	210	\$ 27.94	\$ 58,119	\$ 23.91	\$ 49,727	\$ 50,416	\$ 27.44	\$ 57,079
48-49	Transportation and Warehousing	53-4022	Railroad Brake, Signal, and Switch Operators and Locomotive Firers	170	\$ 35.16	\$ 73,138	\$ 35.65	\$ 74,149	\$ 76,796	\$ 36.93	\$ 76,804
48-49	Transportation and Warehousing	53-5011	Sailors and Marine Oilers	680	\$ 32.76	\$ 68,149	\$ 26.01	\$ 54,108	\$ 62,444	\$ 40.04	\$ 83,280
48-49	Transportation and Warehousing	53-5021	Captains, Mates, and Pilots of Water Vessels	670	\$ 54.14	\$ 112,605	\$ 46.18	\$ 96,051	\$ 111,291	\$ 64.53	\$ 134,229
48-49	Transportation and Warehousing	53-5022	Motorboat Operators		\$ 26.95	\$ 56,061	\$ 19.15	\$ 39,822	\$ 52,000	\$ 30.13	\$ 62,664
48-49	Transportation and Warehousing	53-5031	Ship Engineers	230	\$ 53.28	\$ 110,821	\$ 46.84	\$ 97,426	\$ 120,184	\$ 57.97	\$ 120,587
48-49	Transportation and Warehousing	53-6031	Automotive and Watercraft Service Attendants	40	\$ 23.97	\$ 49,848	\$ 23.24	\$ 48,339	\$ 49,030	\$ 25.20	\$ 52,426
48-49	Transportation and Warehousing	53-6032	Aircraft Service Attendants	610	\$ 22.98	\$ 47,790	\$ 20.95	\$ 43,579	\$ 45,810	\$ 23.98	\$ 49,878
48-49	Transportation and Warehousing	53-6051	Transportation Inspectors	340	\$ 33.37	\$ 69,400	\$ 18.47	\$ 38,421	\$ 81,309	\$ 43.79	\$ 91,076
48-49	Transportation and Warehousing	53-6061	Passenger Attendants	1,300	\$ 18.45	\$ 38,369	\$ 18.05	\$ 37,539	\$ 37,916	\$ 18.35	\$ 38,177
48-49	Transportation and Warehousing	53-6099	Transportation Workers, All Other	70	\$ 34.85	\$ 72,485	\$ 31.38	\$ 65,271	\$ 80,273	\$ 38.60	\$ 80,280
48-49	Transportation and Warehousing	53-7011	Conveyor Operators and Tenders	80	\$ 24.43	\$ 50,805	\$ 23.81	\$ 49,525	\$ 53,026	\$ 26.29	\$ 54,689
48-49	Transportation and Warehousing	53-7021	Crane and Tower Operators	150	\$ 38.97	\$ 81,048	\$ 38.85	\$ 80,802	\$ 81,898	\$ 40.56	\$ 84,357
48-49	Transportation and Warehousing	53-7051	Industrial Truck and Tractor Operators	4,930	\$ 22.95	\$ 47,741	\$ 19.21	\$ 39,947	\$ 44,932	\$ 24.44	\$ 50,835
48-49	Transportation and Warehousing	53-7061	Cleaners of Vehicles and Equipment	1,150	\$ 19.71	\$ 41,004	\$ 18.87	\$ 39,245	\$ 39,862	\$ 19.16	\$ 39,862
48-49	Transportation and Warehousing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	36,070	\$ 21.05	\$ 43,778	\$ 18.05	\$ 37,534	\$ 40,605	\$ 23.06	\$ 47,969
48-49	Transportation and Warehousing	53-7063	Machine Feeders and Offbearers	60	\$ 22.07	\$ 45,898	\$ 18.61	\$ 38,698	\$ 44,795	\$ 25.95	\$ 53,976
48-49	Transportation and Warehousing	53-7064	Packers and Packagers, Hand	42,910	\$ 19.95	\$ 41,502	\$ 19.66	\$ 40,897	\$ 41,460	\$ 20.46	\$ 42,554
48-49	Transportation and Warehousing	53-7065	Stockers and Order Fillers	4,720	\$ 21.53	\$ 44,774	\$ 17.84	\$ 37,112	\$ 41,364	\$ 24.62	\$ 51,201
48-49	Transportation and Warehousing	53-7121	Tank Car, Truck, and Ship Loaders		\$ 40.50	\$ 84,242	\$ 35.17	\$ 73,148	\$ 94,177	\$ 45.35	\$ 94,335
48-49	Transportation and Warehousing	53-7199	Material Moving Workers, All Other	320	\$ 36.03	\$ 74,948	\$ 30.12	\$ 62,656	\$ 62,668	\$ 34.48	\$ 71,714
51	Information	00-0000	Total all occupations	75,560	\$ 54.47	\$ 113,292	\$ 29.72	\$ 61,812	\$ 99,492	\$ 70.21	\$ 146,030
51	Information	11-0000	Management Occupations	10,170	\$ 96.09	\$ 199,871	\$ 70.41	\$ 146,461	\$ 178,476	\$ 106.57	\$ 221,670
51	Information	11-1011	Chief Executives	20							
51	Information	11-1021	General and Operations Managers	2,270	\$ 97.09	\$ 201,948	\$ 64.44	\$ 134,026	\$ 159,830	\$ 106.63	\$ 221,791
51	Information	11-2011	Advertising and Promotions Managers	80	\$ 88.39	\$ 183,848	\$ 85.72	\$ 178,293	\$ 182,758	\$ 100.87	\$ 209,814
51	Information	11-2021	Marketing Managers	880	\$ 89.87	\$ 186,930	\$ 65.26	\$ 135,743	\$ 171,005	\$ 98.68	\$ 205,264
51	Information	11-2022	Sales Managers	1,100	\$ 89.79	\$ 186,765	\$ 70.41	\$ 146,461	\$ 170,670	\$ 100.21	\$ 208,442
51	Information	11-2032	Public Relations Managers	60	\$ 88.07	\$ 183,188	\$ 80.97	\$ 168,423	\$ 168,434	\$ 96.78	\$ 201,298
51	Information	11-3012	Administrative Services Managers	300	\$ 80.13	\$ 166,677	\$ 60.57	\$ 125,980	\$ 158,722	\$ 92.56	\$ 192,530
51	Information	11-3013	Facilities Managers	50	\$ 71.81	\$ 149,367	\$ 50.85	\$ 105,761	\$ 153,088	\$ 91.84	\$ 191,029
51	Information	11-3021	Computer and Information Systems Managers	3,320	\$ 96.38	\$ 200,464	\$ 81.13	\$ 168,752	\$ 198,728	\$ 106.45	\$ 221,422
51	Information	11-3031	Financial Managers	740	\$ 103.84	\$ 215,980	\$ 81.60	\$ 169,733	\$ 179,720		
51	Information	11-3051	Industrial Production Managers	20	\$ 66.27	\$ 137,842	\$ 51.31	\$ 106,733	\$ 147,193	\$ 75.22	\$ 156,457
51	Information	11-3061	Purchasing Managers	100	\$ 85.62	\$ 178,096	\$ 66.82	\$ 138,984	\$ 173,831	\$ 90.56	\$ 188,371
51	Information	11-3071	Transportation, Storage, and Distribution Managers	20	\$ 69.25	\$ 144,031	\$ 59.81	\$ 124,411	\$ 126,792	\$ 79.80	\$ 165,976
51	Information	11-3111	Compensation and Benefits Managers	20	\$ 89.89	\$ 186,961	\$ 79.30	\$ 164,945	\$ 177,736	\$ 100.39	\$ 208,815
51	Information	11-3121	Human Resources Managers	210	\$ 109.87	\$ 228,521	\$ 80.34	\$ 167,113	\$ 208,413		
51	Information	11-3131	Training and Development Managers		\$ 88.81	\$ 184,730	\$ 80.55	\$ 167,542	\$ 194,985	\$ 103.35	\$ 214,962
51	Information	11-9021	Construction Managers	20	\$ 58.74	\$ 122,170	\$ 54.57	\$ 113,505	\$ 121,745	\$ 61.01	\$ 126,891
51	Information	11-9041	Architectural and Engineering Managers	40	\$ 101.22	\$ 210,542	\$ 78.16	\$ 162,575	\$ 217,860	\$ 113.73	\$ 236,557
51	Information	11-9072	Entertainment and Recreation Managers, Except Gambling	60	\$ 35.57	\$ 73,977	\$ 30.23	\$ 62,870	\$ 72,261	\$ 39.93	\$ 83,059
51	Information	11-9141	Property, Real Estate, and Community Association Managers	30	\$ 61.25	\$ 127,400	\$ 53.11	\$ 110,463	\$ 125,428	\$ 60.30	\$ 125,429

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
51	Information	11-9199	Managers, All Other	810	\$ 111.77	\$ 232,489	\$ 68.87	\$ 143,258	\$ 209,269		
51	Information	13-0000	Business and Financial Operations Occupations	6,710	\$ 52.81	\$ 109,839	\$ 38.43	\$ 79,936	\$ 99,943	\$ 62.93	\$ 130,885
51	Information	13-1020	Buyers and Purchasing Agents	170	\$ 52.61	\$ 109,421	\$ 43.32	\$ 90,095	\$ 99,294	\$ 61.50	\$ 127,925
51	Information	13-1041	Compliance Officers	160	\$ 55.28	\$ 114,972	\$ 35.22	\$ 73,260	\$ 101,539	\$ 67.32	\$ 140,024
51	Information	13-1051	Cost Estimators		\$ 57.55	\$ 119,711	\$ 52.36	\$ 108,919	\$ 124,385	\$ 64.49	\$ 134,148
51	Information	13-1071	Human Resources Specialists	370	\$ 51.32	\$ 106,752	\$ 35.07	\$ 72,939	\$ 82,181	\$ 59.25	\$ 123,230
51	Information	13-1075	Labor Relations Specialists	20	\$ 57.25	\$ 119,076	\$ 51.80	\$ 107,748	\$ 111,859	\$ 66.96	\$ 139,276
51	Information	13-1081	Logisticians	50	\$ 43.93	\$ 91,378	\$ 36.74	\$ 76,428	\$ 85,555	\$ 47.82	\$ 99,467
51	Information	13-1082	Project Management Specialists	1,030	\$ 67.98	\$ 141,403	\$ 47.90	\$ 99,632	\$ 126,576	\$ 78.13	\$ 162,513
51	Information	13-1111	Management Analysts	470	\$ 54.08	\$ 112,491	\$ 41.45	\$ 86,207	\$ 103,359	\$ 63.81	\$ 132,733
51	Information	13-1121	Meeting, Convention, and Event Planners	150	\$ 41.54	\$ 86,395	\$ 35.97	\$ 74,810	\$ 82,037	\$ 44.99	\$ 93,587
51	Information	13-1141	Compensation, Benefits, and Job Analysis Specialists	50	\$ 50.18	\$ 104,378	\$ 39.67	\$ 82,512	\$ 110,994	\$ 54.99	\$ 114,382
51	Information	13-1151	Training and Development Specialists	280	\$ 48.27	\$ 100,400	\$ 39.15	\$ 81,434	\$ 97,301	\$ 57.01	\$ 118,588
51	Information	13-1161	Market Research Analysts and Marketing Specialists	1,290	\$ 51.96	\$ 108,084	\$ 37.61	\$ 78,219	\$ 97,508	\$ 66.36	\$ 138,019
51	Information	13-1199	Business Operations Specialists, All Other	1,040	\$ 47.82	\$ 99,458	\$ 37.40	\$ 77,795	\$ 95,776	\$ 61.59	\$ 128,112
51	Information	13-2011	Accountants and Auditors	990	\$ 47.82	\$ 99,476	\$ 38.75	\$ 80,603	\$ 95,973	\$ 55.92	\$ 116,304
51	Information	13-2041	Credit Analysts	20	\$ 56.46	\$ 117,445	\$ 43.61	\$ 90,708	\$ 115,532	\$ 72.31	\$ 150,403
51	Information	13-2051	Financial and Investment Analysts	410	\$ 46.94	\$ 97,627	\$ 38.04	\$ 79,130	\$ 95,680	\$ 55.10	\$ 114,617
51	Information	13-2054	Financial Risk Specialists	120	\$ 60.40	\$ 125,642	\$ 49.10	\$ 102,123	\$ 131,858	\$ 70.38	\$ 146,399
51	Information	13-2099	Financial Specialists, All Other	30	\$ 57.12	\$ 118,811	\$ 49.92	\$ 103,841	\$ 112,909	\$ 60.45	\$ 125,736
51	Information	15-0000	Computer and Mathematical Occupations	20,700	\$ 62.81	\$ 130,654	\$ 43.65	\$ 90,790	\$ 125,680	\$ 79.51	\$ 165,382
51	Information	15-1211	Computer Systems Analysts	1,340	\$ 69.77	\$ 145,123	\$ 48.21	\$ 100,280	\$ 135,753	\$ 79.98	\$ 166,355
51	Information	15-1212	Information Security Analysts	950	\$ 68.53	\$ 142,551	\$ 51.83	\$ 107,802	\$ 137,779	\$ 79.92	\$ 166,233
51	Information	15-1221	Computer and Information Research Scientists	70	\$ 113.55	\$ 236,185	\$ 93.38	\$ 194,233	\$ 205,953	\$ 107.51	\$ 223,616
51	Information	15-1231	Computer Network Support Specialists	1,030	\$ 48.78	\$ 101,454	\$ 40.54	\$ 84,314	\$ 102,625	\$ 51.12	\$ 106,322
51	Information	15-1232	Computer User Support Specialists	2,000	\$ 37.40	\$ 77,783	\$ 29.07	\$ 60,461	\$ 78,801	\$ 45.02	\$ 93,637
51	Information	15-1241	Computer Network Architects	1,660	\$ 69.42	\$ 144,398	\$ 55.00	\$ 114,404	\$ 141,888	\$ 82.09	\$ 170,754
51	Information	15-1242	Database Administrators	320	\$ 61.92	\$ 128,794	\$ 47.92	\$ 99,664	\$ 132,706	\$ 78.41	\$ 163,098
51	Information	15-1243	Database Architects	100	\$ 77.47	\$ 161,146	\$ 69.38	\$ 144,302	\$ 160,195	\$ 85.37	\$ 177,575
51	Information	15-1244	Network and Computer Systems Administrators	1,450	\$ 70.10	\$ 145,815	\$ 52.31	\$ 108,809	\$ 132,056	\$ 92.27	\$ 191,925
51	Information	15-1251	Computer Programmers	180	\$ 43.53	\$ 90,541	\$ 30.04	\$ 62,482	\$ 74,775	\$ 48.92	\$ 101,743
51	Information	15-1252	Software Developers	8,210	\$ 69.75	\$ 145,089	\$ 49.48	\$ 102,928	\$ 136,317	\$ 81.64	\$ 169,807
51	Information	15-1253	Software Quality Assurance Analysts and Testers	1,000	\$ 51.60	\$ 107,328	\$ 34.27	\$ 71,289	\$ 101,307	\$ 62.83	\$ 130,686
51	Information	15-1254	Web Developers	430	\$ 47.94	\$ 99,723	\$ 35.61	\$ 74,060	\$ 77,844	\$ 61.03	\$ 126,943
51	Information	15-1255	Web and Digital Interface Designers	320	\$ 52.47	\$ 109,131	\$ 27.50	\$ 57,194	\$ 79,507	\$ 65.88	\$ 137,032
51	Information	15-1299	Computer Occupations, All Other	980	\$ 53.38	\$ 111,028	\$ 25.51	\$ 53,062	\$ 83,877	\$ 71.59	\$ 148,915
51	Information	15-2031	Operations Research Analysts	210	\$ 59.45	\$ 123,659	\$ 47.92	\$ 99,672	\$ 128,455	\$ 65.08	\$ 135,358
51	Information	15-2051	Data Scientists	460	\$ 67.04	\$ 139,451	\$ 49.54	\$ 103,044	\$ 147,055	\$ 83.13	\$ 172,911
51	Information	17-0000	Architecture and Engineering Occupations	1,020	\$ 67.30	\$ 139,977	\$ 49.94	\$ 103,872	\$ 136,530	\$ 82.49	\$ 171,572
51	Information	17-2061	Computer Hardware Engineers	220	\$ 63.43	\$ 131,924	\$ 53.84	\$ 111,980	\$ 136,530	\$ 66.17	\$ 137,641
51	Information	17-2071	Electrical Engineers	30							
51	Information	17-2072	Electronics Engineers, Except Computer	620	\$ 73.98	\$ 153,877	\$ 59.80	\$ 124,376	\$ 161,176	\$ 89.11	\$ 185,351
51	Information	17-2112	Industrial Engineers	20	\$ 76.09	\$ 158,272	\$ 68.70	\$ 142,896	\$ 158,792	\$ 78.79	\$ 163,889
51	Information	17-3012	Electrical and Electronics Drafters	80	\$ 36.73	\$ 76,401	\$ 36.89	\$ 76,740	\$ 76,740	\$ 36.89	\$ 76,741
51	Information	19-0000	Life, Physical, and Social Science Occupations	50	\$ 48.96	\$ 101,838	\$ 38.92	\$ 80,962	\$ 92,774	\$ 61.18	\$ 127,254
51	Information	19-3011	Economists	20	\$ 52.50	\$ 109,206	\$ 38.93	\$ 80,965	\$ 126,032	\$ 61.19	\$ 127,265
51	Information	19-5011	Occupational Health and Safety Specialists		\$ 37.97	\$ 78,969	\$ 30.08	\$ 62,560	\$ 90,592	\$ 44.60	\$ 92,769

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
51	Information	23-0000	Legal Occupations	220	\$ 96.06	\$ 199,806	\$ 60.52	\$ 125,890	\$ 175,913		
51	Information	23-1011	Lawyers	150	\$ 114.97	\$ 239,145	\$ 82.56	\$ 171,729	\$ 202,640		
51	Information	23-2011	Paralegals and Legal Assistants	70	\$ 53.05	\$ 110,343	\$ 43.45	\$ 90,375	\$ 115,390	\$ 62.94	\$ 130,921
51	Information	25-0000	Educational Instruction and Library Occupations	400	\$ 29.12	\$ 60,576	\$ 19.71	\$ 40,999	\$ 56,950	\$ 38.63	\$ 80,353
51	Information	25-4022	Librarians and Media Collections Specialists	250	\$ 33.72	\$ 70,146	\$ 23.98	\$ 49,877	\$ 74,308	\$ 43.96	\$ 91,438
51	Information	25-4031	Library Technicians	140	\$ 21.28	\$ 44,265	\$ 16.12	\$ 33,525	\$ 42,606	\$ 25.26	\$ 52,541
51	Information	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	9,950	\$ 44.76	\$ 93,099	\$ 24.56	\$ 51,094	\$ 78,728	\$ 53.52	\$ 111,317
51	Information	27-1011	Art Directors	350	\$ 70.65	\$ 146,955	\$ 51.13	\$ 106,353	\$ 161,238	\$ 81.19	\$ 168,873
51	Information	27-1014	Special Effects Artists and Animators	120	\$ 85.76	\$ 178,372	\$ 56.21	\$ 116,916	\$ 154,777		
51	Information	27-1021	Commercial and Industrial Designers	20	\$ 40.50	\$ 84,250	\$ 31.24	\$ 64,973	\$ 94,989	\$ 45.67	\$ 94,994
51	Information	27-1024	Graphic Designers	740	\$ 30.89	\$ 64,260	\$ 22.59	\$ 46,978	\$ 53,427	\$ 36.80	\$ 76,548
51	Information	27-2012	Producers and Directors	2,140	\$ 57.28	\$ 119,146	\$ 37.16	\$ 77,291	\$ 106,450	\$ 76.74	\$ 159,629
51	Information	27-3011	Broadcast Announcers and Radio Disc Jockeys	270	\$ 73.67	\$ 153,229	\$ 16.17	\$ 33,643	\$ 55,835	\$ 57.54	\$ 119,676
51	Information	27-3023	News Analysts, Reporters, and Journalists	1,140	\$ 36.50	\$ 75,916	\$ 22.25	\$ 46,284	\$ 58,925	\$ 38.92	\$ 80,944
51	Information	27-3031	Public Relations Specialists	180	\$ 42.34	\$ 88,071	\$ 30.30	\$ 63,017	\$ 86,042	\$ 46.29	\$ 96,274
51	Information	27-3041	Editors	1,250	\$ 32.19	\$ 66,948	\$ 17.22	\$ 35,819	\$ 61,753	\$ 38.95	\$ 81,025
51	Information	27-3042	Technical Writers	70	\$ 47.16	\$ 98,094	\$ 35.56	\$ 73,971	\$ 85,887	\$ 47.69	\$ 99,189
51	Information	27-3043	Writers and Authors	260	\$ 42.39	\$ 88,181	\$ 23.82	\$ 49,555	\$ 77,127	\$ 48.69	\$ 101,284
51	Information	27-3099	Media and Communication Workers, All Other	280	\$ 21.13	\$ 43,950	\$ 15.00	\$ 31,200	\$ 40,643	\$ 23.69	\$ 49,277
51	Information	27-4011	Audio and Video Technicians	240	\$ 42.42	\$ 88,224	\$ 23.60	\$ 49,088	\$ 88,293	\$ 61.64	\$ 128,217
51	Information	27-4012	Broadcast Technicians	420	\$ 44.84	\$ 93,265	\$ 33.73	\$ 70,167	\$ 101,442	\$ 49.65	\$ 103,280
51	Information	27-4014	Sound Engineering Technicians	200	\$ 47.89	\$ 99,606	\$ 34.36	\$ 71,475	\$ 101,960	\$ 64.79	\$ 134,754
51	Information	27-4021	Photographers	70	\$ 30.00	\$ 62,397	\$ 24.48	\$ 50,915	\$ 59,128	\$ 37.93	\$ 78,902
51	Information	27-4031	Camera Operators, Television, Video, and Film	520	\$ 45.22	\$ 94,063	\$ 32.00	\$ 66,559	\$ 95,028	\$ 57.10	\$ 118,771
51	Information	27-4032	Film and Video Editors	680	\$ 41.07	\$ 85,433	\$ 24.54	\$ 51,048	\$ 66,835	\$ 53.37	\$ 111,010
51	Information	27-4099	Media and Communication Equipment Workers, All Other	530	\$ 35.14	\$ 73,092	\$ 27.54	\$ 57,275	\$ 74,000	\$ 42.81	\$ 89,050
51	Information	33-0000	Protective Service Occupations	20	\$ 55.77	\$ 115,991	\$ 41.86	\$ 87,064	\$ 94,526	\$ 73.97	\$ 153,849
51	Information	33-9021	Private Detectives and Investigators	10	\$ 53.53	\$ 111,334	\$ 41.86	\$ 87,064	\$ 94,526	\$ 73.97	\$ 153,849
51	Information	35-0000	Food Preparation and Serving Related Occupations	600	\$ 16.31	\$ 33,935	\$ 14.44	\$ 30,040	\$ 30,716	\$ 17.16	\$ 35,687
51	Information	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	20	\$ 22.05	\$ 45,869	\$ 21.42	\$ 44,550	\$ 46,611	\$ 22.73	\$ 47,284
51	Information	35-3011	Bartenders	30	\$ 28.33	\$ 58,932	\$ 14.13	\$ 29,390	\$ 38,464	\$ 30.03	\$ 62,461
51	Information	35-3023	Fast Food and Counter Workers	490	\$ 15.49	\$ 32,212	\$ 14.41	\$ 29,973	\$ 30,560	\$ 17.15	\$ 35,680
51	Information	37-0000	Building and Grounds Cleaning and Maintenance Occupations	300	\$ 16.93	\$ 35,210	\$ 14.55	\$ 30,255	\$ 30,979	\$ 14.91	\$ 31,013
51	Information	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	270	\$ 15.50	\$ 32,242	\$ 14.55	\$ 30,255	\$ 30,978	\$ 14.90	\$ 30,987
51	Information	39-0000	Personal Care and Service Occupations	1,630	\$ 21.02	\$ 43,715	\$ 14.20	\$ 29,531	\$ 33,262	\$ 19.30	\$ 40,137
51	Information	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	380	\$ 23.69	\$ 49,278	\$ 19.16	\$ 39,861	\$ 44,205	\$ 21.62	\$ 44,970
51	Information	39-3031	Ushers, Lobby Attendants, and Ticket Takers	1,100	\$ 15.12	\$ 31,456	\$ 14.13	\$ 29,390	\$ 30,722	\$ 15.99	\$ 33,262
51	Information	41-0000	Sales and Related Occupations	8,440	\$ 45.27	\$ 94,172	\$ 25.25	\$ 52,518	\$ 84,426	\$ 52.52	\$ 109,238
51	Information	41-1011	First-Line Supervisors of Retail Sales Workers	30	\$ 34.15	\$ 71,025	\$ 29.45	\$ 61,262	\$ 62,760	\$ 38.88	\$ 80,877
51	Information	41-1012	First-Line Supervisors of Non-Retail Sales Workers	830	\$ 54.48	\$ 113,319	\$ 38.11	\$ 79,261	\$ 97,124	\$ 57.73	\$ 120,077
51	Information	41-2011	Cashiers	130	\$ 14.38	\$ 29,910	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.61	\$ 30,394
51	Information	41-3011	Advertising Sales Agents	1,210	\$ 34.67	\$ 72,109	\$ 19.26	\$ 40,064	\$ 62,728	\$ 41.06	\$ 85,400
51	Information	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	4,960	\$ 47.36	\$ 98,517	\$ 26.28	\$ 54,653	\$ 86,194	\$ 58.05	\$ 120,753
51	Information	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	20	\$ 67.49	\$ 140,378	\$ 41.97	\$ 87,297	\$ 143,804	\$ 80.21	\$ 166,832
51	Information	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	420	\$ 33.91	\$ 70,534	\$ 17.88	\$ 37,194	\$ 65,682	\$ 48.65	\$ 101,200
51	Information	41-9031	Sales Engineers	260	\$ 79.41	\$ 165,179	\$ 57.88	\$ 120,394	\$ 158,449	\$ 85.09	\$ 176,994
51	Information	41-9099	Sales and Related Workers, All Other	530	\$ 37.50	\$ 78,005	\$ 27.68	\$ 57,568	\$ 78,653	\$ 44.80	\$ 93,193

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
51	Information	43-0000	Office and Administrative Support Occupations	8,850	\$ 26.43	\$ 54,973	\$ 18.58	\$ 38,638	\$ 49,892	\$ 30.72	\$ 63,897
51	Information	43-1011	First-Line Supervisors of Office and Administrative Support Workers	900	\$ 41.94	\$ 87,238	\$ 35.92	\$ 74,718	\$ 80,552	\$ 48.41	\$ 100,688
51	Information	43-3011	Bill and Account Collectors	60	\$ 27.94	\$ 58,116	\$ 26.35	\$ 54,806	\$ 60,106	\$ 28.95	\$ 60,206
51	Information	43-3021	Billing and Posting Clerks	130	\$ 26.97	\$ 56,102	\$ 24.32	\$ 50,577	\$ 57,898	\$ 28.07	\$ 58,392
51	Information	43-3031	Bookkeeping, Accounting, and Auditing Clerks	760	\$ 27.99	\$ 58,219	\$ 23.96	\$ 49,839	\$ 58,907	\$ 31.33	\$ 65,164
51	Information	43-3051	Payroll and Timekeeping Clerks	70	\$ 27.44	\$ 57,085	\$ 25.00	\$ 51,996	\$ 60,517	\$ 29.29	\$ 60,927
51	Information	43-3061	Procurement Clerks		\$ 24.42	\$ 50,787	\$ 23.15	\$ 48,160	\$ 51,605	\$ 24.81	\$ 51,610
51	Information	43-4051	Customer Service Representatives	2,120	\$ 24.68	\$ 51,329	\$ 18.64	\$ 38,776	\$ 47,602	\$ 28.40	\$ 59,064
51	Information	43-4071	File Clerks		\$ 19.03	\$ 39,588	\$ 18.75	\$ 39,003	\$ 39,006	\$ 18.81	\$ 39,126
51	Information	43-4121	Library Assistants, Clerical	230	\$ 21.80	\$ 45,334	\$ 16.09	\$ 33,478	\$ 46,596	\$ 22.78	\$ 47,373
51	Information	43-4151	Order Clerks	230	\$ 25.59	\$ 53,217	\$ 16.65	\$ 34,641	\$ 47,364	\$ 39.24	\$ 81,616
51	Information	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	190	\$ 21.12	\$ 43,928	\$ 15.93	\$ 33,138	\$ 33,139	\$ 24.93	\$ 51,851
51	Information	43-4171	Receptionists and Information Clerks	40	\$ 22.76	\$ 47,332	\$ 18.27	\$ 38,004	\$ 52,664	\$ 27.13	\$ 56,430
51	Information	43-4199	Information and Record Clerks, All Other	20	\$ 29.05	\$ 60,428	\$ 23.96	\$ 49,839	\$ 52,695	\$ 31.49	\$ 65,499
51	Information	43-5032	Dispatchers, Except Police, Fire, and Ambulance	50	\$ 28.43	\$ 59,139	\$ 24.86	\$ 51,703	\$ 59,758	\$ 30.47	\$ 63,380
51	Information	43-5061	Production, Planning, and Expediting Clerks	190	\$ 34.18	\$ 71,097	\$ 27.21	\$ 56,597	\$ 78,939	\$ 37.95	\$ 78,940
51	Information	43-5071	Shipping, Receiving, and Inventory Clerks	250	\$ 25.72	\$ 53,499	\$ 22.12	\$ 46,001	\$ 57,845	\$ 28.50	\$ 59,280
51	Information	43-6011	Executive Secretaries and Executive Administrative Assistants	260	\$ 36.69	\$ 76,309	\$ 28.19	\$ 58,638	\$ 68,552	\$ 45.91	\$ 95,497
51	Information	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	480	\$ 27.37	\$ 56,925	\$ 17.72	\$ 36,852	\$ 54,067	\$ 37.95	\$ 78,929
51	Information	43-9021	Data Entry Keyers	140	\$ 21.30	\$ 44,298	\$ 20.28	\$ 42,190	\$ 45,167	\$ 22.24	\$ 46,255
51	Information	43-9031	Desktop Publishers		\$ 20.88	\$ 43,420	\$ 15.70	\$ 32,661	\$ 48,172	\$ 23.61	\$ 49,113
51	Information	43-9061	Office Clerks, General	1,370	\$ 22.79	\$ 47,394	\$ 17.86	\$ 37,147	\$ 45,615	\$ 27.99	\$ 58,223
51	Information	43-9071	Office Machine Operators, Except Computer	680	\$ 17.81	\$ 37,051	\$ 14.68	\$ 30,542	\$ 36,514	\$ 21.21	\$ 44,109
51	Information	43-9081	Proofreaders and Copy Markers	170	\$ 20.47	\$ 42,586	\$ 17.26	\$ 35,894	\$ 45,806	\$ 23.59	\$ 49,073
51	Information	43-9199	Office and Administrative Support Workers, All Other	70	\$ 23.43	\$ 48,732	\$ 22.55	\$ 46,910	\$ 48,770	\$ 23.58	\$ 49,055
51	Information	47-0000	Construction and Extraction Occupations	240	\$ 50.47	\$ 104,974	\$ 47.73	\$ 99,270	\$ 105,882	\$ 60.32	\$ 125,474
51	Information	49-0000	Installation, Maintenance, and Repair Occupations	5,150	\$ 41.66	\$ 86,656	\$ 35.20	\$ 73,214	\$ 96,441	\$ 49.03	\$ 101,986
51	Information	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	230	\$ 47.57	\$ 98,949	\$ 41.84	\$ 87,026	\$ 98,816	\$ 57.29	\$ 119,155
51	Information	49-2011	Computer, Automated Teller, and Office Machine Repairers		\$ 34.66	\$ 72,083	\$ 27.58	\$ 57,368	\$ 83,790	\$ 41.26	\$ 85,816
51	Information	49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	150	\$ 47.73	\$ 99,279	\$ 43.83	\$ 91,158	\$ 104,316	\$ 51.47	\$ 107,053
51	Information	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	1,860	\$ 34.89	\$ 72,579	\$ 28.88	\$ 60,075	\$ 74,335	\$ 40.19	\$ 83,588
51	Information	49-9052	Telecommunications Line Installers and Repairers	2,570	\$ 47.15	\$ 98,074	\$ 46.53	\$ 96,781	\$ 100,433	\$ 49.67	\$ 103,321
51	Information	49-9071	Maintenance and Repair Workers, General	130	\$ 31.20	\$ 64,892	\$ 21.87	\$ 45,484	\$ 64,852	\$ 39.08	\$ 81,291
51	Information	51-0000	Production Occupations	160	\$ 34.79	\$ 72,369	\$ 25.97	\$ 54,025	\$ 63,059	\$ 44.23	\$ 91,991
51	Information	51-1011	First-Line Supervisors of Production and Operating Workers	30	\$ 47.03	\$ 97,826	\$ 44.46	\$ 92,470	\$ 105,803	\$ 50.87	\$ 105,817
51	Information	51-5112	Printing Press Operators	70	\$ 30.16	\$ 62,739	\$ 26.58	\$ 55,278	\$ 57,955	\$ 36.30	\$ 75,500
51	Information	51-5113	Print Binding and Finishing Workers		\$ 26.02	\$ 54,132	\$ 25.97	\$ 54,025	\$ 54,025	\$ 26.74	\$ 55,625
51	Information	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	20	\$ 29.30	\$ 60,941	\$ 20.29	\$ 42,207	\$ 63,834	\$ 32.51	\$ 67,620
51	Information	53-0000	Transportation and Material Moving Occupations	920	\$ 37.31	\$ 77,596	\$ 19.69	\$ 40,954	\$ 77,897	\$ 51.12	\$ 106,333
51	Information	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	200	\$ 52.22	\$ 108,613	\$ 47.19	\$ 98,149	\$ 107,214	\$ 58.57	\$ 121,816
51	Information	53-3031	Driver/Sales Workers	30	\$ 18.22	\$ 37,903	\$ 16.94	\$ 35,237	\$ 35,253	\$ 20.15	\$ 41,921
51	Information	53-7065	Stockers and Order Fillers	190	\$ 26.21	\$ 54,521	\$ 19.34	\$ 40,237	\$ 48,275	\$ 36.00	\$ 74,886
52	Finance and Insurance	00-0000	Total all occupations	186,540	\$ 56.54	\$ 117,611	\$ 29.15	\$ 60,634	\$ 95,292	\$ 73.67	\$ 153,223
52	Finance and Insurance	11-0000	Management Occupations	25,940	\$ 104.06	\$ 216,451	\$ 75.84	\$ 157,737	\$ 201,151		
52	Finance and Insurance	11-1011	Chief Executives	260	\$ 225.50	\$ 469,031					
52	Finance and Insurance	11-1021	General and Operations Managers	3,590	\$ 104.17	\$ 216,675	\$ 57.69	\$ 119,996	\$ 174,401		
52	Finance and Insurance	11-2011	Advertising and Promotions Managers	10	\$ 142.45	\$ 296,306	\$ 106.56	\$ 221,637			

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	Salary
52	Finance and Insurance	11-2021	Marketing Managers	890	\$ 99.88	\$ 207,747	\$ 77.53	\$ 161,262	\$ 196,933	\$ 114.91	\$ 239,017
52	Finance and Insurance	11-2022	Sales Managers	2,050	\$ 102.03	\$ 212,216	\$ 68.18	\$ 141,811	\$ 174,200		
52	Finance and Insurance	11-2032	Public Relations Managers	100	\$ 112.41	\$ 233,811	\$ 80.14	\$ 166,682	\$ 219,082		
52	Finance and Insurance	11-3012	Administrative Services Managers	1,070	\$ 69.38	\$ 144,303	\$ 52.78	\$ 109,785	\$ 128,892	\$ 79.90	\$ 166,201
52	Finance and Insurance	11-3013	Facilities Managers	90	\$ 77.05	\$ 160,264	\$ 52.18	\$ 108,532	\$ 140,180	\$ 86.21	\$ 179,313
52	Finance and Insurance	11-3021	Computer and Information Systems Managers	4,740	\$ 110.89	\$ 230,656	\$ 84.45	\$ 175,666	\$ 214,342		
52	Finance and Insurance	11-3031	Financial Managers	10,740	\$ 104.05	\$ 216,417	\$ 78.91	\$ 164,128	\$ 208,006		
52	Finance and Insurance	11-3061	Purchasing Managers	110	\$ 96.32	\$ 200,338	\$ 78.33	\$ 162,933	\$ 195,172	\$ 108.78	\$ 226,264
52	Finance and Insurance	11-3111	Compensation and Benefits Managers	100	\$ 101.33	\$ 210,770	\$ 83.83	\$ 174,367	\$ 198,786		
52	Finance and Insurance	11-3121	Human Resources Managers	480	\$ 102.29	\$ 212,760	\$ 75.83	\$ 157,737	\$ 193,131		
52	Finance and Insurance	11-3131	Training and Development Managers	70	\$ 86.58	\$ 180,092	\$ 69.76	\$ 145,096	\$ 174,813	\$ 92.44	\$ 192,272
52	Finance and Insurance	11-9041	Architectural and Engineering Managers		\$ 88.48	\$ 184,047	\$ 81.16	\$ 168,809	\$ 168,845	\$ 99.75	\$ 207,489
52	Finance and Insurance	11-9111	Medical and Health Services Managers	210	\$ 88.59	\$ 184,271	\$ 64.99	\$ 135,179	\$ 171,148	\$ 103.80	\$ 215,912
52	Finance and Insurance	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 84.93	\$ 176,651	\$ 62.94	\$ 130,921	\$ 191,590	\$ 99.55	\$ 207,057
52	Finance and Insurance	11-9199	Managers, All Other	1,340	\$ 96.43	\$ 200,572	\$ 73.55	\$ 152,982	\$ 182,232	\$ 105.67	\$ 219,785
52	Finance and Insurance	13-0000	Business and Financial Operations Occupations	55,980	\$ 56.89	\$ 118,327	\$ 37.47	\$ 77,939	\$ 100,238	\$ 63.80	\$ 132,707
52	Finance and Insurance	13-1020	Buyers and Purchasing Agents	440	\$ 58.55	\$ 121,781	\$ 49.20	\$ 102,338	\$ 124,248	\$ 63.33	\$ 131,734
52	Finance and Insurance	13-1031	Claims Adjusters, Examiners, and Investigators	8,420	\$ 42.12	\$ 87,600	\$ 30.98	\$ 64,432	\$ 81,485	\$ 48.75	\$ 101,392
52	Finance and Insurance	13-1032	Insurance Appraisers, Auto Damage	490	\$ 41.02	\$ 85,312	\$ 37.27	\$ 77,516	\$ 82,533	\$ 46.26	\$ 96,229
52	Finance and Insurance	13-1041	Compliance Officers	1,630	\$ 54.84	\$ 114,074	\$ 39.55	\$ 82,259	\$ 104,098	\$ 64.15	\$ 133,436
52	Finance and Insurance	13-1071	Human Resources Specialists	950	\$ 46.10	\$ 95,890	\$ 34.13	\$ 70,985	\$ 83,555	\$ 52.39	\$ 108,969
52	Finance and Insurance	13-1075	Labor Relations Specialists	40	\$ 49.91	\$ 103,805	\$ 38.41	\$ 79,890	\$ 99,422	\$ 55.23	\$ 114,883
52	Finance and Insurance	13-1081	Logisticians	20	\$ 57.86	\$ 120,343	\$ 53.16	\$ 110,570	\$ 110,576	\$ 65.48	\$ 136,194
52	Finance and Insurance	13-1082	Project Management Specialists	2,370	\$ 78.64	\$ 163,581	\$ 60.38	\$ 125,587	\$ 155,975		
52	Finance and Insurance	13-1111	Management Analysts	3,410	\$ 57.23	\$ 119,046	\$ 39.49	\$ 82,147	\$ 103,002	\$ 63.66	\$ 132,409
52	Finance and Insurance	13-1121	Meeting, Convention, and Event Planners	120	\$ 56.00	\$ 116,482	\$ 40.34	\$ 83,902	\$ 104,432	\$ 61.53	\$ 127,974
52	Finance and Insurance	13-1141	Compensation, Benefits, and Job Analysis Specialists	380	\$ 46.73	\$ 97,192	\$ 36.16	\$ 75,218	\$ 94,299	\$ 52.15	\$ 108,468
52	Finance and Insurance	13-1151	Training and Development Specialists	570	\$ 49.63	\$ 103,229	\$ 38.15	\$ 79,345	\$ 93,979	\$ 60.30	\$ 125,422
52	Finance and Insurance	13-1161	Market Research Analysts and Marketing Specialists	1,920	\$ 46.87	\$ 97,494	\$ 32.31	\$ 67,209	\$ 99,944	\$ 57.78	\$ 120,181
52	Finance and Insurance	13-1199	Business Operations Specialists, All Other	1,840	\$ 47.79	\$ 99,402	\$ 36.68	\$ 76,298	\$ 95,917	\$ 54.62	\$ 113,601
52	Finance and Insurance	13-2011	Accountants and Auditors	4,810	\$ 63.47	\$ 132,012	\$ 39.74	\$ 82,660	\$ 106,489	\$ 67.16	\$ 139,703
52	Finance and Insurance	13-2020	Property Appraisers and Assessors	50	\$ 41.65	\$ 86,622	\$ 24.02	\$ 49,962	\$ 69,608	\$ 57.20	\$ 118,969
52	Finance and Insurance	13-2031	Budget Analysts	20	\$ 44.83	\$ 93,242	\$ 36.63	\$ 76,186	\$ 90,468	\$ 49.20	\$ 102,336
52	Finance and Insurance	13-2041	Credit Analysts	1,710	\$ 44.52	\$ 92,611	\$ 30.97	\$ 64,418	\$ 79,405	\$ 50.68	\$ 105,417
52	Finance and Insurance	13-2051	Financial and Investment Analysts	4,800	\$ 64.13	\$ 133,387	\$ 47.26	\$ 98,294	\$ 119,569	\$ 77.62	\$ 161,457
52	Finance and Insurance	13-2052	Personal Financial Advisors	7,530	\$ 88.20	\$ 183,463	\$ 45.19	\$ 94,000	\$ 131,459	\$ 105.86	\$ 220,186
52	Finance and Insurance	13-2053	Insurance Underwriters	3,240	\$ 47.87	\$ 99,575	\$ 35.05	\$ 72,902	\$ 93,983	\$ 57.57	\$ 119,738
52	Finance and Insurance	13-2054	Financial Risk Specialists	1,220	\$ 60.72	\$ 126,293	\$ 41.70	\$ 86,746	\$ 119,305	\$ 76.07	\$ 158,231
52	Finance and Insurance	13-2061	Financial Examiners	2,120	\$ 52.94	\$ 110,119	\$ 39.28	\$ 81,700	\$ 99,990	\$ 63.92	\$ 132,950
52	Finance and Insurance	13-2071	Credit Counselors	60	\$ 32.42	\$ 67,443	\$ 27.50	\$ 57,198	\$ 69,399	\$ 37.91	\$ 78,851
52	Finance and Insurance	13-2072	Loan Officers	6,310	\$ 42.40	\$ 88,195	\$ 27.70	\$ 57,615	\$ 80,595	\$ 50.04	\$ 104,083
52	Finance and Insurance	13-2099	Financial Specialists, All Other	1,500	\$ 45.34	\$ 94,298	\$ 35.65	\$ 74,155	\$ 91,999	\$ 50.55	\$ 105,137
52	Finance and Insurance	15-0000	Computer and Mathematical Occupations	20,040	\$ 69.93	\$ 145,454	\$ 51.02	\$ 106,126	\$ 137,479	\$ 81.00	\$ 168,484
52	Finance and Insurance	15-1211	Computer Systems Analysts	3,150	\$ 61.07	\$ 127,018	\$ 48.09	\$ 100,021	\$ 129,704	\$ 74.67	\$ 155,308
52	Finance and Insurance	15-1212	Information Security Analysts	920	\$ 70.54	\$ 146,717	\$ 51.19	\$ 106,478	\$ 135,046	\$ 80.29	\$ 167,002
52	Finance and Insurance	15-1231	Computer Network Support Specialists	330	\$ 38.62	\$ 80,336	\$ 30.11	\$ 62,635	\$ 78,580	\$ 47.32	\$ 98,428
52	Finance and Insurance	15-1232	Computer User Support Specialists	800	\$ 38.51	\$ 80,093	\$ 27.22	\$ 56,616	\$ 75,227	\$ 46.62	\$ 96,973

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
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Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
52	Finance and Insurance	15-1241	Computer Network Architects	890	\$ 82.03	\$ 170,628	\$ 67.44	\$ 140,267	\$ 171,492	\$ 95.41	\$ 198,448
52	Finance and Insurance	15-1242	Database Administrators	390	\$ 69.53	\$ 144,620	\$ 55.26	\$ 114,938	\$ 148,119	\$ 82.17	\$ 170,923
52	Finance and Insurance	15-1243	Database Architects	410	\$ 80.52	\$ 167,477	\$ 77.67	\$ 161,552	\$ 172,830	\$ 85.30	\$ 177,426
52	Finance and Insurance	15-1244	Network and Computer Systems Administrators	900	\$ 63.46	\$ 131,992	\$ 50.38	\$ 104,794	\$ 128,949	\$ 71.03	\$ 147,748
52	Finance and Insurance	15-1251	Computer Programmers	1,050	\$ 75.54	\$ 157,128	\$ 60.74	\$ 126,346	\$ 163,901	\$ 89.19	\$ 185,523
52	Finance and Insurance	15-1252	Software Developers	5,800	\$ 77.76	\$ 161,743	\$ 63.72	\$ 132,547	\$ 161,551	\$ 82.17	\$ 170,916
52	Finance and Insurance	15-1253	Software Quality Assurance Analysts and Testers	900	\$ 65.63	\$ 136,511	\$ 48.38	\$ 100,638	\$ 126,757	\$ 70.68	\$ 147,014
52	Finance and Insurance	15-1254	Web Developers	100	\$ 54.40	\$ 113,154	\$ 39.05	\$ 81,234	\$ 108,075	\$ 68.15	\$ 141,747
52	Finance and Insurance	15-1255	Web and Digital Interface Designers	160	\$ 58.45	\$ 121,567	\$ 45.58	\$ 94,799	\$ 116,352	\$ 66.30	\$ 137,898
52	Finance and Insurance	15-1299	Computer Occupations, All Other	1,430	\$ 89.59	\$ 186,348	\$ 63.07	\$ 131,196	\$ 168,563	\$ 84.61	\$ 175,997
52	Finance and Insurance	15-2011	Actuaries	1,190	\$ 68.42	\$ 142,314	\$ 50.18	\$ 104,369	\$ 135,709	\$ 83.03	\$ 172,711
52	Finance and Insurance	15-2031	Operations Research Analysts	770	\$ 54.30	\$ 112,945	\$ 35.70	\$ 74,264	\$ 107,926	\$ 67.71	\$ 140,833
52	Finance and Insurance	15-2041	Statisticians	40	\$ 54.87	\$ 114,138	\$ 46.11	\$ 95,915	\$ 101,585	\$ 61.41	\$ 127,737
52	Finance and Insurance	15-2051	Data Scientists	810	\$ 65.02	\$ 135,245	\$ 51.84	\$ 107,827	\$ 130,571	\$ 75.41	\$ 156,856
52	Finance and Insurance	17-0000	Architecture and Engineering Occupations	130	\$ 53.97	\$ 112,263	\$ 44.69	\$ 92,959	\$ 101,442	\$ 60.38	\$ 125,588
52	Finance and Insurance	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	110	\$ 56.14	\$ 116,765	\$ 46.48	\$ 96,684	\$ 101,446	\$ 74.89	\$ 155,761
52	Finance and Insurance	21-0000	Community and Social Service Occupations	180	\$ 37.17	\$ 77,310	\$ 37.24	\$ 77,455	\$ 77,455	\$ 39.02	\$ 81,165
52	Finance and Insurance	21-1022	Healthcare Social Workers	170	\$ 37.03	\$ 77,033	\$ 37.24	\$ 77,455	\$ 77,455	\$ 39.00	\$ 81,128
52	Finance and Insurance	23-0000	Legal Occupations	3,020	\$ 74.94	\$ 155,883	\$ 40.40	\$ 84,038	\$ 143,459	\$ 96.87	\$ 201,498
52	Finance and Insurance	23-1011	Lawyers	1,920	\$ 96.19	\$ 200,083	\$ 71.38	\$ 148,469	\$ 170,680	\$ 112.79	\$ 234,606
52	Finance and Insurance	23-2011	Paralegals and Legal Assistants	790	\$ 39.38	\$ 81,917	\$ 32.49	\$ 67,572	\$ 78,143	\$ 45.81	\$ 95,292
52	Finance and Insurance	23-2093	Title Examiners, Abstractors, and Searchers	270	\$ 31.84	\$ 66,222	\$ 25.35	\$ 52,725	\$ 65,366	\$ 36.02	\$ 74,915
52	Finance and Insurance	23-2099	Legal Support Workers, All Other	50	\$ 49.24	\$ 102,427	\$ 27.16	\$ 56,482	\$ 101,420	\$ 55.71	\$ 115,874
52	Finance and Insurance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	450	\$ 56.55	\$ 117,618	\$ 44.96	\$ 93,513	\$ 107,120	\$ 68.02	\$ 141,472
52	Finance and Insurance	27-1011	Art Directors	40	\$ 76.16	\$ 158,422	\$ 63.80	\$ 132,707	\$ 151,004	\$ 78.97	\$ 164,258
52	Finance and Insurance	27-1024	Graphic Designers	50	\$ 44.80	\$ 93,184	\$ 35.67	\$ 74,194	\$ 94,133	\$ 48.26	\$ 100,391
52	Finance and Insurance	27-3031	Public Relations Specialists	250	\$ 59.18	\$ 123,093	\$ 46.70	\$ 97,133	\$ 116,440	\$ 72.62	\$ 151,042
52	Finance and Insurance	27-3042	Technical Writers	20	\$ 46.34	\$ 96,393	\$ 36.31	\$ 75,530	\$ 101,803	\$ 52.46	\$ 109,116
52	Finance and Insurance	27-3043	Writers and Authors	40	\$ 47.03	\$ 97,819	\$ 36.52	\$ 75,962	\$ 81,827	\$ 48.60	\$ 101,096
52	Finance and Insurance	27-4011	Audio and Video Technicians	20	\$ 50.42	\$ 104,872	\$ 48.82	\$ 101,553	\$ 107,196	\$ 51.62	\$ 107,361
52	Finance and Insurance	29-0000	Healthcare Practitioners and Technical Occupations	1,010	\$ 44.71	\$ 92,996	\$ 37.81	\$ 78,644	\$ 90,797	\$ 48.29	\$ 100,450
52	Finance and Insurance	29-1051	Pharmacists	20	\$ 52.10	\$ 108,370	\$ 54.73	\$ 113,835	\$ 120,005	\$ 57.69	\$ 120,005
52	Finance and Insurance	29-1141	Registered Nurses	890	\$ 42.34	\$ 88,076	\$ 37.81	\$ 78,644	\$ 94,317	\$ 47.82	\$ 99,472
52	Finance and Insurance	29-1229	Physicians, All Other	30	\$ 115.70	\$ 240,649	\$ 100.12	\$ 208,253			
52	Finance and Insurance	29-2072	Medical Records Specialists	60	\$ 38.81	\$ 80,728	\$ 35.82	\$ 74,505	\$ 86,114	\$ 43.53	\$ 90,545
52	Finance and Insurance	33-0000	Protective Service Occupations	340	\$ 34.39	\$ 71,527	\$ 23.60	\$ 49,094	\$ 64,660	\$ 42.78	\$ 88,982
52	Finance and Insurance	33-1091	First-Line Supervisors of Security Workers	20	\$ 38.35	\$ 79,760	\$ 35.19	\$ 73,204	\$ 75,922	\$ 44.70	\$ 92,974
52	Finance and Insurance	33-9021	Private Detectives and Investigators	180	\$ 36.95	\$ 76,858	\$ 23.44	\$ 48,746	\$ 76,637	\$ 46.49	\$ 96,701
52	Finance and Insurance	33-9032	Security Guards	120	\$ 28.20	\$ 58,659	\$ 23.46	\$ 48,797	\$ 56,528	\$ 30.44	\$ 63,311
52	Finance and Insurance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	50	\$ 20.54	\$ 42,726	\$ 18.81	\$ 39,132	\$ 41,931	\$ 22.18	\$ 46,129
52	Finance and Insurance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	50	\$ 20.54	\$ 42,726	\$ 18.81	\$ 39,132	\$ 41,931	\$ 22.18	\$ 46,129
52	Finance and Insurance	41-0000	Sales and Related Occupations	32,340	\$ 50.86	\$ 105,788	\$ 29.08	\$ 60,478	\$ 81,911	\$ 60.48	\$ 125,797
52	Finance and Insurance	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 35.29	\$ 73,411	\$ 24.80	\$ 51,586	\$ 65,266	\$ 33.09	\$ 68,824
52	Finance and Insurance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	1,930	\$ 52.00	\$ 108,155	\$ 39.26	\$ 81,659	\$ 100,645	\$ 62.33	\$ 129,640
52	Finance and Insurance	41-3021	Insurance Sales Agents	10,860	\$ 51.95	\$ 108,061	\$ 29.05	\$ 60,423	\$ 78,192	\$ 60.01	\$ 124,824
52	Finance and Insurance	41-3031	Securities, Commodities, and Financial Services Sales Agents	16,740	\$ 52.61	\$ 109,424	\$ 29.15	\$ 60,631	\$ 86,019	\$ 62.51	\$ 130,026
52	Finance and Insurance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	920	\$ 36.44	\$ 75,795	\$ 14.52	\$ 30,201	\$ 63,321	\$ 45.94	\$ 95,556

New Jersey Department of Labor and Workforce Development
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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
52	Finance and Insurance	41-9041	Telemarketers		\$ 18.20	\$ 37,852	\$ 15.54	\$ 32,321	\$ 33,101	\$ 16.02	\$ 33,329
52	Finance and Insurance	41-9099	Sales and Related Workers, All Other	1,680	\$ 34.91	\$ 72,603	\$ 22.17	\$ 46,114	\$ 73,756	\$ 42.65	\$ 88,713
52	Finance and Insurance	43-0000	Office and Administrative Support Occupations	46,580	\$ 27.46	\$ 57,109	\$ 21.77	\$ 45,281	\$ 51,766	\$ 30.58	\$ 63,613
52	Finance and Insurance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	5,700	\$ 37.18	\$ 77,343	\$ 28.89	\$ 60,088	\$ 75,339	\$ 41.12	\$ 85,522
52	Finance and Insurance	43-3011	Bill and Account Collectors	280	\$ 25.71	\$ 53,473	\$ 22.17	\$ 46,111	\$ 49,196	\$ 27.47	\$ 57,133
52	Finance and Insurance	43-3021	Billing and Posting Clerks	730	\$ 25.36	\$ 52,757	\$ 22.29	\$ 46,364	\$ 51,803	\$ 27.75	\$ 57,730
52	Finance and Insurance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,180	\$ 29.54	\$ 61,446	\$ 24.15	\$ 50,238	\$ 60,092	\$ 33.05	\$ 68,753
52	Finance and Insurance	43-3051	Payroll and Timekeeping Clerks	210	\$ 27.85	\$ 57,924	\$ 22.62	\$ 47,057	\$ 57,974	\$ 27.89	\$ 58,007
52	Finance and Insurance	43-3061	Procurement Clerks	10	\$ 20.78	\$ 43,226	\$ 16.07	\$ 33,430	\$ 37,494	\$ 25.17	\$ 52,349
52	Finance and Insurance	43-3071	Tellers	8,790	\$ 21.11	\$ 43,904	\$ 18.18	\$ 37,808	\$ 45,432	\$ 22.42	\$ 46,642
52	Finance and Insurance	43-3099	Financial Clerks, All Other	1,090	\$ 27.44	\$ 57,082	\$ 23.43	\$ 48,741	\$ 56,965	\$ 29.11	\$ 60,542
52	Finance and Insurance	43-4011	Brokerage Clerks	3,020	\$ 34.34	\$ 71,423	\$ 29.16	\$ 60,657	\$ 64,506	\$ 36.92	\$ 76,787
52	Finance and Insurance	43-4041	Credit Authorizers, Checkers, and Clerks	40	\$ 26.70	\$ 55,535	\$ 23.71	\$ 49,315	\$ 50,837	\$ 30.66	\$ 63,768
52	Finance and Insurance	43-4051	Customer Service Representatives	6,830	\$ 25.85	\$ 53,765	\$ 22.88	\$ 47,583	\$ 49,680	\$ 28.85	\$ 60,015
52	Finance and Insurance	43-4071	File Clerks	100	\$ 19.62	\$ 40,815	\$ 16.16	\$ 33,617	\$ 39,680	\$ 22.44	\$ 46,674
52	Finance and Insurance	43-4131	Loan Interviewers and Clerks	3,820	\$ 24.23	\$ 50,401	\$ 20.30	\$ 42,218	\$ 48,691	\$ 28.53	\$ 59,342
52	Finance and Insurance	43-4141	New Accounts Clerks	60	\$ 29.13	\$ 60,581	\$ 22.79	\$ 47,398	\$ 62,266	\$ 32.26	\$ 67,109
52	Finance and Insurance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	90	\$ 26.09	\$ 54,257	\$ 22.59	\$ 46,987	\$ 56,160	\$ 28.48	\$ 59,232
52	Finance and Insurance	43-4171	Receptionists and Information Clerks	790	\$ 19.30	\$ 40,149	\$ 15.46	\$ 32,152	\$ 42,215	\$ 21.03	\$ 43,737
52	Finance and Insurance	43-4199	Information and Record Clerks, All Other	80	\$ 26.01	\$ 54,092	\$ 22.94	\$ 47,714	\$ 51,552	\$ 28.67	\$ 59,634
52	Finance and Insurance	43-5021	Couriers and Messengers		\$ 20.97	\$ 43,615	\$ 18.51	\$ 38,498	\$ 41,251	\$ 23.13	\$ 48,117
52	Finance and Insurance	43-5061	Production, Planning, and Expediting Clerks	90	\$ 28.80	\$ 59,902	\$ 22.38	\$ 46,544	\$ 58,445	\$ 29.60	\$ 61,578
52	Finance and Insurance	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 17.93	\$ 37,298	\$ 17.04	\$ 35,437	\$ 37,520	\$ 18.04	\$ 37,531
52	Finance and Insurance	43-6011	Executive Secretaries and Executive Administrative Assistants	2,040	\$ 41.46	\$ 86,238	\$ 35.96	\$ 74,788	\$ 86,954	\$ 47.38	\$ 98,547
52	Finance and Insurance	43-6012	Legal Secretaries and Administrative Assistants	140	\$ 27.94	\$ 58,125	\$ 24.42	\$ 50,799	\$ 57,666	\$ 31.68	\$ 65,899
52	Finance and Insurance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,100	\$ 24.34	\$ 50,627	\$ 16.33	\$ 33,974	\$ 50,835	\$ 29.17	\$ 60,671
52	Finance and Insurance	43-9021	Data Entry Keyers	120	\$ 20.66	\$ 42,973	\$ 19.15	\$ 39,841	\$ 41,317	\$ 21.18	\$ 44,044
52	Finance and Insurance	43-9041	Insurance Claims and Policy Processing Clerks	4,510	\$ 27.24	\$ 56,663	\$ 22.43	\$ 46,659	\$ 56,896	\$ 29.84	\$ 62,063
52	Finance and Insurance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	260	\$ 22.37	\$ 46,524	\$ 19.82	\$ 41,224	\$ 45,636	\$ 23.59	\$ 49,057
52	Finance and Insurance	43-9061	Office Clerks, General	2,110	\$ 23.65	\$ 49,196	\$ 17.80	\$ 37,017	\$ 48,839	\$ 27.46	\$ 57,114
52	Finance and Insurance	43-9111	Statistical Assistants	60	\$ 37.32	\$ 77,626	\$ 36.23	\$ 75,368	\$ 75,553	\$ 38.91	\$ 80,939
52	Finance and Insurance	43-9199	Office and Administrative Support Workers, All Other	160	\$ 27.84	\$ 57,911	\$ 24.46	\$ 50,867	\$ 61,686	\$ 31.56	\$ 65,645
52	Finance and Insurance	49-0000	Installation, Maintenance, and Repair Occupations	360	\$ 31.16	\$ 64,808	\$ 23.32	\$ 48,509	\$ 60,511	\$ 37.81	\$ 78,646
52	Finance and Insurance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	90	\$ 42.10	\$ 87,565	\$ 38.49	\$ 80,053	\$ 82,023	\$ 45.22	\$ 94,061
52	Finance and Insurance	49-2011	Computer, Automated Teller, and Office Machine Repairers	110	\$ 28.65	\$ 59,589	\$ 27.26	\$ 56,698	\$ 60,242	\$ 29.65	\$ 61,673
52	Finance and Insurance	49-9071	Maintenance and Repair Workers, General	140	\$ 26.65	\$ 55,424	\$ 22.41	\$ 46,606	\$ 46,987	\$ 28.49	\$ 59,259
52	Finance and Insurance	51-0000	Production Occupations	30	\$ 25.11	\$ 52,228	\$ 17.57	\$ 36,539	\$ 47,570	\$ 30.12	\$ 62,657
52	Finance and Insurance	53-0000	Transportation and Material Moving Occupations	50	\$ 34.14	\$ 71,009	\$ 21.05	\$ 43,784	\$ 48,518	\$ 37.86	\$ 78,755
52	Finance and Insurance	53-3053	Shuttle Drivers and Chauffeurs	30	\$ 31.89	\$ 66,331	\$ 21.57	\$ 44,873	\$ 56,518	\$ 42.54	\$ 88,473
53	Real Estate and Rental and Leasing	00-0000	Total all occupations	63,580	\$ 32.19	\$ 66,948	\$ 19.20	\$ 39,938	\$ 55,463	\$ 38.05	\$ 79,153
53	Real Estate and Rental and Leasing	11-0000	Management Occupations	7,510	\$ 60.37	\$ 125,560	\$ 35.39	\$ 73,605	\$ 104,896	\$ 72.69	\$ 151,203
53	Real Estate and Rental and Leasing	11-1011	Chief Executives	10	\$ 367.84	\$ 765,110					
53	Real Estate and Rental and Leasing	11-1021	General and Operations Managers	1,350	\$ 90.06	\$ 187,326	\$ 50.25	\$ 104,512	\$ 160,116	\$ 110.06	\$ 228,919
53	Real Estate and Rental and Leasing	11-2021	Marketing Managers	90	\$ 79.45	\$ 165,262	\$ 52.71	\$ 109,632	\$ 137,242	\$ 76.98	\$ 160,129
53	Real Estate and Rental and Leasing	11-2022	Sales Managers	460	\$ 65.91	\$ 137,100	\$ 50.43	\$ 104,896	\$ 104,897	\$ 77.63	\$ 161,461
53	Real Estate and Rental and Leasing	11-3012	Administrative Services Managers	230	\$ 63.74	\$ 132,572	\$ 55.03	\$ 114,458	\$ 114,458	\$ 65.08	\$ 135,369
53	Real Estate and Rental and Leasing	11-3013	Facilities Managers	290	\$ 56.68	\$ 117,886	\$ 40.40	\$ 84,022	\$ 107,550	\$ 66.21	\$ 137,719

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
53	Real Estate and Rental and Leasing	11-3021	Computer and Information Systems Managers	130	\$ 86.76	\$ 180,453	\$ 77.00	\$ 160,168	\$ 164,191	\$ 90.50	\$ 188,232
53	Real Estate and Rental and Leasing	11-3031	Financial Managers	680	\$ 96.28	\$ 200,270	\$ 71.69	\$ 149,118	\$ 162,071	\$ 110.16	\$ 229,127
53	Real Estate and Rental and Leasing	11-3061	Purchasing Managers		\$ 74.67	\$ 155,315	\$ 64.78	\$ 134,736	\$ 152,886	\$ 80.51	\$ 167,468
53	Real Estate and Rental and Leasing	11-3071	Transportation, Storage, and Distribution Managers	60	\$ 44.56	\$ 92,675	\$ 21.23	\$ 44,152	\$ 72,333	\$ 49.77	\$ 103,518
53	Real Estate and Rental and Leasing	11-3111	Compensation and Benefits Managers		\$ 75.93	\$ 157,938	\$ 73.71	\$ 153,327	\$ 155,377	\$ 82.37	\$ 171,336
53	Real Estate and Rental and Leasing	11-3121	Human Resources Managers	40	\$ 60.10	\$ 125,003	\$ 42.37	\$ 88,126	\$ 123,316	\$ 71.58	\$ 148,889
53	Real Estate and Rental and Leasing	11-9021	Construction Managers	210	\$ 64.20	\$ 133,541	\$ 46.78	\$ 97,304	\$ 123,677	\$ 82.97	\$ 172,584
53	Real Estate and Rental and Leasing	11-9141	Property, Real Estate, and Community Association Managers	3,780	\$ 39.35	\$ 81,841	\$ 26.44	\$ 54,996	\$ 79,012	\$ 47.74	\$ 99,309
53	Real Estate and Rental and Leasing	11-9199	Managers, All Other	120	\$ 70.14	\$ 145,895	\$ 58.90	\$ 122,510	\$ 132,742	\$ 69.58	\$ 144,727
53	Real Estate and Rental and Leasing	13-0000	Business and Financial Operations Occupations	3,770	\$ 44.16	\$ 91,847	\$ 34.42	\$ 71,603	\$ 84,712	\$ 51.96	\$ 108,080
53	Real Estate and Rental and Leasing	13-1020	Buyers and Purchasing Agents	140	\$ 39.74	\$ 82,664	\$ 31.65	\$ 65,822	\$ 81,549	\$ 45.41	\$ 94,459
53	Real Estate and Rental and Leasing	13-1041	Compliance Officers	230	\$ 37.19	\$ 77,345	\$ 28.80	\$ 59,908	\$ 70,418	\$ 45.75	\$ 95,159
53	Real Estate and Rental and Leasing	13-1071	Human Resources Specialists	210	\$ 44.29	\$ 92,113	\$ 35.26	\$ 73,346	\$ 86,358	\$ 46.97	\$ 97,704
53	Real Estate and Rental and Leasing	13-1081	Logisticians	130	\$ 46.53	\$ 96,782	\$ 39.43	\$ 82,019	\$ 97,921	\$ 51.96	\$ 108,080
53	Real Estate and Rental and Leasing	13-1082	Project Management Specialists	260	\$ 48.96	\$ 101,834	\$ 39.26	\$ 81,667	\$ 96,517	\$ 59.62	\$ 124,002
53	Real Estate and Rental and Leasing	13-1111	Management Analysts		\$ 57.14	\$ 118,855	\$ 51.78	\$ 107,702	\$ 118,023	\$ 64.57	\$ 134,297
53	Real Estate and Rental and Leasing	13-1121	Meeting, Convention, and Event Planners	70	\$ 32.62	\$ 67,846	\$ 30.12	\$ 62,656	\$ 65,345	\$ 36.10	\$ 75,082
53	Real Estate and Rental and Leasing	13-1141	Compensation, Benefits, and Job Analysis Specialists	60	\$ 46.47	\$ 96,648	\$ 45.00	\$ 93,600	\$ 93,600	\$ 45.60	\$ 94,851
53	Real Estate and Rental and Leasing	13-1151	Training and Development Specialists	160	\$ 46.54	\$ 96,799	\$ 38.52	\$ 80,118	\$ 107,971	\$ 59.17	\$ 123,081
53	Real Estate and Rental and Leasing	13-1161	Market Research Analysts and Marketing Specialists	320	\$ 36.25	\$ 75,408	\$ 29.68	\$ 61,734	\$ 67,173	\$ 39.44	\$ 82,043
53	Real Estate and Rental and Leasing	13-1199	Business Operations Specialists, All Other	590	\$ 38.69	\$ 80,479	\$ 31.41	\$ 65,342	\$ 74,706	\$ 44.53	\$ 92,615
53	Real Estate and Rental and Leasing	13-2011	Accountants and Auditors	1,190	\$ 48.87	\$ 101,642	\$ 38.32	\$ 79,706	\$ 99,464	\$ 56.17	\$ 116,830
53	Real Estate and Rental and Leasing	13-2051	Financial and Investment Analysts	180	\$ 46.95	\$ 97,647	\$ 40.20	\$ 83,621	\$ 98,567	\$ 52.36	\$ 108,915
53	Real Estate and Rental and Leasing	15-0000	Computer and Mathematical Occupations	720	\$ 41.41	\$ 86,134	\$ 27.58	\$ 57,370	\$ 77,295	\$ 55.26	\$ 114,950
53	Real Estate and Rental and Leasing	15-1231	Computer Network Support Specialists	40	\$ 48.56	\$ 101,008	\$ 34.94	\$ 72,683	\$ 91,391	\$ 45.09	\$ 93,781
53	Real Estate and Rental and Leasing	15-1232	Computer User Support Specialists	260	\$ 25.79	\$ 53,642	\$ 18.45	\$ 38,366	\$ 48,066	\$ 30.91	\$ 64,283
53	Real Estate and Rental and Leasing	15-1244	Network and Computer Systems Administrators	180	\$ 43.50	\$ 90,484	\$ 33.31	\$ 69,292	\$ 83,200	\$ 50.96	\$ 106,002
53	Real Estate and Rental and Leasing	15-1251	Computer Programmers		\$ 67.87	\$ 141,164	\$ 64.95	\$ 135,102	\$ 147,749	\$ 74.46	\$ 154,886
53	Real Estate and Rental and Leasing	15-1252	Software Developers	120	\$ 56.50	\$ 117,516	\$ 45.39	\$ 94,420	\$ 120,193	\$ 64.31	\$ 133,765
53	Real Estate and Rental and Leasing	15-2031	Operations Research Analysts	10	\$ 58.33	\$ 121,333	\$ 37.62	\$ 78,249	\$ 133,531	\$ 68.41	\$ 142,287
53	Real Estate and Rental and Leasing	17-0000	Architecture and Engineering Occupations	80	\$ 50.98	\$ 106,033	\$ 38.43	\$ 79,943	\$ 104,868	\$ 64.17	\$ 133,465
53	Real Estate and Rental and Leasing	17-3019	Drafters, All Other	10	\$ 40.38	\$ 83,996	\$ 38.43	\$ 79,924	\$ 82,740	\$ 44.72	\$ 93,014
53	Real Estate and Rental and Leasing	19-0000	Life, Physical, and Social Science Occupations	70	\$ 39.48	\$ 82,119	\$ 32.09	\$ 66,743	\$ 76,290	\$ 47.59	\$ 98,981
53	Real Estate and Rental and Leasing	19-5011	Occupational Health and Safety Specialists	60	\$ 39.74	\$ 82,656	\$ 32.09	\$ 66,743	\$ 76,290	\$ 47.59	\$ 98,981
53	Real Estate and Rental and Leasing	21-0000	Community and Social Service Occupations		\$ 27.78	\$ 57,777	\$ 23.59	\$ 49,069	\$ 54,600	\$ 33.14	\$ 68,929
53	Real Estate and Rental and Leasing	21-1093	Social and Human Service Assistants		\$ 24.25	\$ 50,433	\$ 22.94	\$ 47,711	\$ 53,993	\$ 26.25	\$ 54,599
53	Real Estate and Rental and Leasing	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	480	\$ 34.57	\$ 71,911	\$ 24.05	\$ 50,014	\$ 74,998	\$ 41.21	\$ 85,718
53	Real Estate and Rental and Leasing	27-1024	Graphic Designers	110	\$ 26.17	\$ 54,438	\$ 19.43	\$ 40,416	\$ 51,790	\$ 36.06	\$ 74,998
53	Real Estate and Rental and Leasing	27-3031	Public Relations Specialists	40	\$ 51.04	\$ 106,162	\$ 45.67	\$ 94,991	\$ 125,041	\$ 60.51	\$ 125,870
53	Real Estate and Rental and Leasing	27-4011	Audio and Video Technicians	160	\$ 31.99	\$ 66,549	\$ 24.05	\$ 50,014	\$ 53,737	\$ 38.08	\$ 79,216
53	Real Estate and Rental and Leasing	27-4021	Photographers	100	\$ 40.92	\$ 85,114	\$ 39.88	\$ 82,956	\$ 85,718	\$ 42.62	\$ 88,647
53	Real Estate and Rental and Leasing	33-0000	Protective Service Occupations	1,120	\$ 21.25	\$ 44,200	\$ 15.28	\$ 31,784	\$ 46,962	\$ 24.31	\$ 50,568
53	Real Estate and Rental and Leasing	33-1091	First-Line Supervisors of Security Workers	60	\$ 29.18	\$ 60,699	\$ 25.00	\$ 52,000	\$ 55,462	\$ 37.51	\$ 78,028
53	Real Estate and Rental and Leasing	33-9032	Security Guards	1,000	\$ 21.13	\$ 43,951	\$ 15.90	\$ 33,070	\$ 46,962	\$ 24.31	\$ 50,566
53	Real Estate and Rental and Leasing	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers		\$ 14.98	\$ 31,158	\$ 14.21	\$ 29,557	\$ 29,952	\$ 15.88	\$ 33,028
53	Real Estate and Rental and Leasing	37-0000	Building and Grounds Cleaning and Maintenance Occupations	4,380	\$ 19.31	\$ 40,160	\$ 16.00	\$ 33,290	\$ 36,770	\$ 22.18	\$ 46,144
53	Real Estate and Rental and Leasing	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 22.53	\$ 46,852	\$ 16.82	\$ 34,983	\$ 50,254	\$ 29.06	\$ 60,452

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
53	Real Estate and Rental and Leasing	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	40	\$ 37.02	\$ 76,992	\$ 35.51	\$ 73,868	\$ 78,742	\$ 37.86	\$ 78,747
53	Real Estate and Rental and Leasing	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2,730	\$ 19.44	\$ 40,432	\$ 16.00	\$ 33,290	\$ 37,426	\$ 22.86	\$ 47,554
53	Real Estate and Rental and Leasing	37-2012	Maids and Housekeeping Cleaners	180	\$ 22.76	\$ 47,336	\$ 19.28	\$ 40,113	\$ 48,687	\$ 23.95	\$ 49,814
53	Real Estate and Rental and Leasing	37-3011	Landscaping and Groundskeeping Workers	1,390	\$ 18.03	\$ 37,493	\$ 15.85	\$ 32,966	\$ 34,062	\$ 21.66	\$ 45,057
53	Real Estate and Rental and Leasing	39-0000	Personal Care and Service Occupations	1,060	\$ 17.41	\$ 36,211	\$ 15.48	\$ 32,205	\$ 36,197	\$ 18.30	\$ 38,071
53	Real Estate and Rental and Leasing	39-6012	Concierges	1,010	\$ 17.36	\$ 36,102	\$ 15.48	\$ 32,205	\$ 36,005	\$ 17.95	\$ 37,334
53	Real Estate and Rental and Leasing	41-0000	Sales and Related Occupations	8,370	\$ 34.23	\$ 71,193	\$ 22.31	\$ 46,395	\$ 59,342	\$ 40.80	\$ 84,872
53	Real Estate and Rental and Leasing	41-1011	First-Line Supervisors of Retail Sales Workers	640	\$ 32.00	\$ 66,555	\$ 25.23	\$ 52,469	\$ 58,929	\$ 37.78	\$ 78,575
53	Real Estate and Rental and Leasing	41-1012	First-Line Supervisors of Non-Retail Sales Workers		\$ 46.69	\$ 97,106	\$ 39.42	\$ 81,998	\$ 91,903	\$ 57.95	\$ 120,546
53	Real Estate and Rental and Leasing	41-2021	Counter and Rental Clerks	2,500	\$ 21.86	\$ 45,476	\$ 17.77	\$ 36,967	\$ 46,481	\$ 23.67	\$ 49,234
53	Real Estate and Rental and Leasing	41-2022	Parts Salespersons	60	\$ 23.63	\$ 49,143	\$ 19.20	\$ 39,936	\$ 46,516	\$ 26.88	\$ 55,912
53	Real Estate and Rental and Leasing	41-2031	Retail Salespersons	430	\$ 27.62	\$ 57,456	\$ 17.37	\$ 36,120	\$ 36,928	\$ 33.02	\$ 68,691
53	Real Estate and Rental and Leasing	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	890	\$ 35.45	\$ 73,738	\$ 24.30	\$ 50,545	\$ 75,041	\$ 40.80	\$ 84,872
53	Real Estate and Rental and Leasing	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	320	\$ 42.83	\$ 89,096	\$ 28.41	\$ 59,084	\$ 76,818	\$ 50.54	\$ 105,118
53	Real Estate and Rental and Leasing	41-9021	Real Estate Brokers		\$ 55.53	\$ 115,493	\$ 37.44	\$ 77,866	\$ 92,176	\$ 56.33	\$ 117,162
53	Real Estate and Rental and Leasing	41-9022	Real Estate Sales Agents	1,140	\$ 41.74	\$ 86,816	\$ 23.94	\$ 49,801	\$ 80,526	\$ 47.05	\$ 97,865
53	Real Estate and Rental and Leasing	41-9099	Sales and Related Workers, All Other	470	\$ 24.49	\$ 50,946	\$ 16.86	\$ 35,061	\$ 45,711	\$ 26.58	\$ 55,278
53	Real Estate and Rental and Leasing	43-0000	Office and Administrative Support Occupations	14,460	\$ 25.37	\$ 52,777	\$ 18.39	\$ 38,255	\$ 49,476	\$ 30.18	\$ 62,767
53	Real Estate and Rental and Leasing	43-1011	First-Line Supervisors of Office and Administrative Support Workers	980	\$ 35.21	\$ 73,229	\$ 27.97	\$ 58,176	\$ 72,452	\$ 38.17	\$ 79,391
53	Real Estate and Rental and Leasing	43-3011	Bill and Account Collectors		\$ 34.81	\$ 72,402	\$ 25.91	\$ 53,890	\$ 77,860	\$ 39.25	\$ 81,649
53	Real Estate and Rental and Leasing	43-3021	Billing and Posting Clerks	380	\$ 25.95	\$ 53,974	\$ 21.63	\$ 44,990	\$ 46,945	\$ 30.15	\$ 62,702
53	Real Estate and Rental and Leasing	43-3031	Bookkeeping, Accounting, and Auditing Clerks	3,080	\$ 27.67	\$ 57,560	\$ 23.00	\$ 47,843	\$ 59,029	\$ 31.15	\$ 64,787
53	Real Estate and Rental and Leasing	43-3051	Payroll and Timekeeping Clerks	120	\$ 34.84	\$ 72,457	\$ 32.42	\$ 67,430	\$ 74,901	\$ 36.68	\$ 76,302
53	Real Estate and Rental and Leasing	43-4051	Customer Service Representatives	940	\$ 24.38	\$ 50,707	\$ 15.83	\$ 32,933	\$ 43,885	\$ 29.68	\$ 61,744
53	Real Estate and Rental and Leasing	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 24.87	\$ 51,727	\$ 20.22	\$ 42,061	\$ 43,113	\$ 34.29	\$ 71,315
53	Real Estate and Rental and Leasing	43-4171	Receptionists and Information Clerks		\$ 18.54	\$ 38,569	\$ 16.17	\$ 33,637	\$ 36,314	\$ 19.97	\$ 41,533
53	Real Estate and Rental and Leasing	43-5032	Dispatchers, Except Police, Fire, and Ambulance	110	\$ 36.48	\$ 75,878	\$ 32.43	\$ 67,457	\$ 73,207	\$ 43.59	\$ 90,665
53	Real Estate and Rental and Leasing	43-5061	Production, Planning, and Expediting Clerks	50	\$ 26.74	\$ 55,625	\$ 23.85	\$ 49,617	\$ 56,322	\$ 29.34	\$ 61,026
53	Real Estate and Rental and Leasing	43-5071	Shipping, Receiving, and Inventory Clerks	110	\$ 24.07	\$ 50,063	\$ 17.89	\$ 37,216	\$ 50,773	\$ 28.70	\$ 59,686
53	Real Estate and Rental and Leasing	43-6011	Executive Secretaries and Executive Administrative Assistants	750	\$ 34.45	\$ 71,656	\$ 28.52	\$ 59,328	\$ 67,155	\$ 43.27	\$ 90,004
53	Real Estate and Rental and Leasing	43-6012	Legal Secretaries and Administrative Assistants	20	\$ 36.60	\$ 76,125	\$ 30.56	\$ 63,571	\$ 80,742	\$ 39.75	\$ 82,687
53	Real Estate and Rental and Leasing	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,010	\$ 21.88	\$ 45,502	\$ 17.39	\$ 36,178	\$ 45,680	\$ 27.60	\$ 57,417
53	Real Estate and Rental and Leasing	43-9061	Office Clerks, General	3,960	\$ 23.08	\$ 47,999	\$ 17.75	\$ 36,910	\$ 46,194	\$ 28.52	\$ 59,317
53	Real Estate and Rental and Leasing	47-0000	Construction and Extraction Occupations	1,090	\$ 31.54	\$ 65,610	\$ 18.64	\$ 38,765	\$ 57,290	\$ 37.70	\$ 78,424
53	Real Estate and Rental and Leasing	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	50	\$ 45.16	\$ 93,932	\$ 37.25	\$ 77,474	\$ 88,527	\$ 47.42	\$ 98,629
53	Real Estate and Rental and Leasing	47-2031	Carpenters	120	\$ 51.53	\$ 107,180	\$ 34.87	\$ 72,536	\$ 116,787	\$ 63.41	\$ 131,888
53	Real Estate and Rental and Leasing	47-2111	Electricians		\$ 39.89	\$ 82,979	\$ 32.49	\$ 67,581	\$ 73,195	\$ 55.36	\$ 115,140
53	Real Estate and Rental and Leasing	47-2141	Painters, Construction and Maintenance		\$ 32.04	\$ 66,650	\$ 24.33	\$ 50,607	\$ 67,138	\$ 41.68	\$ 86,688
53	Real Estate and Rental and Leasing	47-2152	Plumbers, Pipefitters, and Steamfitters		\$ 38.54	\$ 80,169	\$ 27.59	\$ 57,393	\$ 74,792	\$ 40.98	\$ 85,233
53	Real Estate and Rental and Leasing	47-4011	Construction and Building Inspectors		\$ 36.27	\$ 75,450	\$ 22.77	\$ 47,367	\$ 87,963	\$ 44.21	\$ 91,966
53	Real Estate and Rental and Leasing	47-4090	Miscellaneous Construction and Related Workers	460	\$ 19.53	\$ 40,614	\$ 17.91	\$ 37,244	\$ 37,853	\$ 20.46	\$ 42,561
53	Real Estate and Rental and Leasing	49-0000	Installation, Maintenance, and Repair Occupations	15,470	\$ 27.63	\$ 57,477	\$ 19.43	\$ 40,424	\$ 52,008	\$ 33.00	\$ 68,639
53	Real Estate and Rental and Leasing	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	2,550	\$ 37.49	\$ 77,984	\$ 28.40	\$ 59,068	\$ 80,210	\$ 48.87	\$ 101,640
53	Real Estate and Rental and Leasing	49-2011	Computer, Automated Teller, and Office Machine Repairers	180	\$ 30.59	\$ 63,636	\$ 26.82	\$ 55,794	\$ 61,726	\$ 35.26	\$ 73,338
53	Real Estate and Rental and Leasing	49-2097	Audiovisual Equipment Installers and Repairers	480	\$ 34.96	\$ 72,719	\$ 30.42	\$ 63,283	\$ 79,409	\$ 40.75	\$ 84,755
53	Real Estate and Rental and Leasing	49-3023	Automotive Service Technicians and Mechanics	230	\$ 27.38	\$ 56,941	\$ 22.22	\$ 46,217	\$ 62,613	\$ 30.10	\$ 62,613
53	Real Estate and Rental and Leasing	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1,210	\$ 33.20	\$ 69,066	\$ 29.88	\$ 62,142	\$ 69,369	\$ 36.44	\$ 75,806

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
53	Real Estate and Rental and Leasing	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	270	\$ 31.10	\$ 64,682	\$ 27.07	\$ 56,313	\$ 63,108	\$ 32.99	\$ 68,629
53	Real Estate and Rental and Leasing	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics		\$ 29.66	\$ 61,695	\$ 30.71	\$ 63,884	\$ 65,425	\$ 31.49	\$ 65,496
53	Real Estate and Rental and Leasing	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers		\$ 36.92	\$ 76,796	\$ 34.20	\$ 71,126	\$ 71,126	\$ 41.65	\$ 86,634
53	Real Estate and Rental and Leasing	49-9041	Industrial Machinery Mechanics		\$ 24.81	\$ 51,603	\$ 21.64	\$ 45,008	\$ 49,131	\$ 25.11	\$ 52,227
53	Real Estate and Rental and Leasing	49-9062	Medical Equipment Repairers		\$ 25.36	\$ 52,756	\$ 22.23	\$ 46,243	\$ 49,807	\$ 28.09	\$ 58,419
53	Real Estate and Rental and Leasing	49-9071	Maintenance and Repair Workers, General	9,830	\$ 23.75	\$ 49,392	\$ 17.86	\$ 37,146	\$ 46,068	\$ 27.78	\$ 57,773
53	Real Estate and Rental and Leasing	49-9098	Helpers--Installation, Maintenance, and Repair Workers	80	\$ 17.94	\$ 37,318	\$ 16.22	\$ 33,734	\$ 34,967	\$ 18.20	\$ 37,849
53	Real Estate and Rental and Leasing	49-9099	Installation, Maintenance, and Repair Workers, All Other		\$ 16.24	\$ 33,777	\$ 14.67	\$ 30,517	\$ 30,517	\$ 15.12	\$ 31,441
53	Real Estate and Rental and Leasing	51-0000	Production Occupations	250	\$ 22.01	\$ 45,786	\$ 17.97	\$ 37,380	\$ 39,832	\$ 19.17	\$ 39,872
53	Real Estate and Rental and Leasing	51-2090	Miscellaneous Assemblers and Fabricators	160	\$ 18.76	\$ 39,031	\$ 17.87	\$ 37,171	\$ 39,830	\$ 19.17	\$ 39,872
53	Real Estate and Rental and Leasing	51-6011	Laundry and Dry-Cleaning Workers		\$ 17.20	\$ 35,771	\$ 16.22	\$ 33,732	\$ 34,076	\$ 18.40	\$ 38,280
53	Real Estate and Rental and Leasing	53-0000	Transportation and Material Moving Occupations	4,440	\$ 23.67	\$ 49,233	\$ 16.31	\$ 33,932	\$ 44,056	\$ 29.75	\$ 61,874
53	Real Estate and Rental and Leasing	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	310	\$ 38.66	\$ 80,412	\$ 25.24	\$ 52,501	\$ 75,328	\$ 44.50	\$ 92,552
53	Real Estate and Rental and Leasing	53-3031	Driver/Sales Workers	250	\$ 18.66	\$ 38,804	\$ 14.33	\$ 29,816	\$ 31,484	\$ 20.44	\$ 42,523
53	Real Estate and Rental and Leasing	53-3032	Heavy and Tractor-Trailer Truck Drivers	910	\$ 30.62	\$ 63,693	\$ 26.27	\$ 54,636	\$ 62,527	\$ 36.21	\$ 75,314
53	Real Estate and Rental and Leasing	53-3033	Light Truck Drivers	300	\$ 24.01	\$ 49,933	\$ 19.89	\$ 41,369	\$ 49,189	\$ 24.63	\$ 51,221
53	Real Estate and Rental and Leasing	53-3053	Shuttle Drivers and Chauffeurs	30	\$ 22.91	\$ 47,644	\$ 19.10	\$ 39,734	\$ 42,966	\$ 22.14	\$ 46,047
53	Real Estate and Rental and Leasing	53-6021	Parking Attendants	740	\$ 14.68	\$ 30,534	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
53	Real Estate and Rental and Leasing	53-7061	Cleaners of Vehicles and Equipment	570	\$ 16.03	\$ 33,339	\$ 14.62	\$ 30,416	\$ 34,462	\$ 16.83	\$ 35,013
53	Real Estate and Rental and Leasing	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,030	\$ 25.38	\$ 52,794	\$ 18.84	\$ 39,194	\$ 48,050	\$ 32.45	\$ 67,501
53	Real Estate and Rental and Leasing	53-7065	Stockers and Order Fillers	230	\$ 22.64	\$ 47,085	\$ 20.67	\$ 42,992	\$ 46,537	\$ 25.60	\$ 53,255
54	Professional, Scientific, and Technical Services	00-0000	Total all occupations	347,430	\$ 56.00	\$ 116,480	\$ 29.14	\$ 60,615	\$ 96,634	\$ 72.74	\$ 151,292
54	Professional, Scientific, and Technical Services	11-0000	Management Occupations	57,550	\$ 100.95	\$ 209,983	\$ 75.85	\$ 157,761	\$ 196,952		
54	Professional, Scientific, and Technical Services	11-1011	Chief Executives	120	\$ 174.24	\$ 362,412					
54	Professional, Scientific, and Technical Services	11-1021	General and Operations Managers	11,370	\$ 109.94	\$ 228,665	\$ 64.78	\$ 134,736	\$ 212,872		
54	Professional, Scientific, and Technical Services	11-2011	Advertising and Promotions Managers	300	\$ 89.51	\$ 186,187	\$ 66.95	\$ 139,263	\$ 165,868	\$ 99.77	\$ 207,520
54	Professional, Scientific, and Technical Services	11-2021	Marketing Managers	3,740	\$ 91.88	\$ 191,105	\$ 64.12	\$ 133,375	\$ 177,307	\$ 106.26	\$ 221,020
54	Professional, Scientific, and Technical Services	11-2022	Sales Managers	3,030	\$ 102.39	\$ 212,970	\$ 78.23	\$ 162,716	\$ 190,483		
54	Professional, Scientific, and Technical Services	11-2032	Public Relations Managers	770	\$ 96.43	\$ 200,585	\$ 77.30	\$ 160,778	\$ 201,315	\$ 107.56	\$ 223,715
54	Professional, Scientific, and Technical Services	11-2033	Fundraising Managers	10	\$ 103.02	\$ 214,275	\$ 95.66	\$ 198,969	\$ 198,969		
54	Professional, Scientific, and Technical Services	11-3012	Administrative Services Managers	1,070	\$ 86.97	\$ 180,897	\$ 57.79	\$ 120,200	\$ 154,244	\$ 98.27	\$ 204,403
54	Professional, Scientific, and Technical Services	11-3013	Facilities Managers	280	\$ 80.20	\$ 166,813	\$ 60.72	\$ 126,303	\$ 161,851	\$ 101.27	\$ 210,644
54	Professional, Scientific, and Technical Services	11-3021	Computer and Information Systems Managers	10,900	\$ 97.73	\$ 203,278	\$ 80.54	\$ 167,530	\$ 199,453	\$ 107.55	\$ 223,701
54	Professional, Scientific, and Technical Services	11-3031	Financial Managers	8,460	\$ 103.43	\$ 215,141	\$ 78.72	\$ 163,743	\$ 208,565		
54	Professional, Scientific, and Technical Services	11-3051	Industrial Production Managers	580	\$ 85.81	\$ 178,478	\$ 63.61	\$ 132,314	\$ 167,755	\$ 99.16	\$ 206,255
54	Professional, Scientific, and Technical Services	11-3061	Purchasing Managers	540	\$ 94.98	\$ 197,550	\$ 80.50	\$ 167,449	\$ 178,137	\$ 103.48	\$ 215,243
54	Professional, Scientific, and Technical Services	11-3071	Transportation, Storage, and Distribution Managers	370	\$ 83.12	\$ 172,898	\$ 60.41	\$ 125,663	\$ 169,989	\$ 101.81	\$ 211,765
54	Professional, Scientific, and Technical Services	11-3111	Compensation and Benefits Managers	80	\$ 93.31	\$ 194,089	\$ 82.85	\$ 172,322	\$ 202,946	\$ 103.93	\$ 216,184
54	Professional, Scientific, and Technical Services	11-3121	Human Resources Managers	1,120	\$ 96.04	\$ 199,759	\$ 71.57	\$ 148,862	\$ 174,661	\$ 111.60	\$ 232,121
54	Professional, Scientific, and Technical Services	11-3131	Training and Development Managers	320	\$ 84.05	\$ 174,825	\$ 67.72	\$ 140,848	\$ 168,466	\$ 97.40	\$ 202,592
54	Professional, Scientific, and Technical Services	11-9021	Construction Managers	230	\$ 83.84	\$ 174,388	\$ 60.12	\$ 125,055	\$ 167,880	\$ 101.25	\$ 210,591
54	Professional, Scientific, and Technical Services	11-9041	Architectural and Engineering Managers	2,910	\$ 87.57	\$ 182,156	\$ 65.97	\$ 137,220	\$ 169,420	\$ 99.20	\$ 206,329
54	Professional, Scientific, and Technical Services	11-9111	Medical and Health Services Managers	830							
54	Professional, Scientific, and Technical Services	11-9121	Natural Sciences Managers	6,830	\$ 101.09	\$ 210,262	\$ 79.40	\$ 165,145	\$ 203,111		
54	Professional, Scientific, and Technical Services	11-9141	Property, Real Estate, and Community Association Managers	70	\$ 107.31	\$ 223,195	\$ 84.45	\$ 175,663	\$ 208,398		
54	Professional, Scientific, and Technical Services	11-9161	Emergency Management Directors		\$ 74.50	\$ 154,952	\$ 59.97	\$ 124,730	\$ 155,861	\$ 97.56	\$ 202,928
54	Professional, Scientific, and Technical Services	11-9199	Managers, All Other	3,550	\$ 102.10	\$ 212,377	\$ 75.94	\$ 157,947	\$ 198,228		

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
54	Professional, Scientific, and Technical Services	13-0000	Business and Financial Operations Occupations	62,610	\$ 54.25	\$ 112,830	\$ 37.02	\$ 77,008	\$ 99,625	\$ 63.64	\$ 132,368
54	Professional, Scientific, and Technical Services	13-1020	Buyers and Purchasing Agents	1,370	\$ 49.62	\$ 103,215	\$ 37.34	\$ 77,668	\$ 100,395	\$ 62.44	\$ 129,877
54	Professional, Scientific, and Technical Services	13-1031	Claims Adjusters, Examiners, and Investigators	140	\$ 38.53	\$ 80,150	\$ 30.66	\$ 63,775	\$ 63,790	\$ 50.85	\$ 105,766
54	Professional, Scientific, and Technical Services	13-1041	Compliance Officers	1,310	\$ 48.22	\$ 100,294	\$ 37.63	\$ 78,265	\$ 100,711	\$ 60.41	\$ 125,662
54	Professional, Scientific, and Technical Services	13-1051	Cost Estimators	250	\$ 55.46	\$ 115,360	\$ 46.96	\$ 97,680	\$ 113,049	\$ 54.35	\$ 113,051
54	Professional, Scientific, and Technical Services	13-1071	Human Resources Specialists	3,800	\$ 43.25	\$ 89,957	\$ 30.01	\$ 62,412	\$ 80,278	\$ 50.60	\$ 105,243
54	Professional, Scientific, and Technical Services	13-1075	Labor Relations Specialists	10	\$ 63.13	\$ 131,302	\$ 47.73	\$ 99,288	\$ 146,996	\$ 70.67	\$ 146,998
54	Professional, Scientific, and Technical Services	13-1081	Logisticians	1,160	\$ 44.84	\$ 93,263	\$ 37.91	\$ 78,857	\$ 86,961	\$ 48.69	\$ 101,267
54	Professional, Scientific, and Technical Services	13-1082	Project Management Specialists	9,820	\$ 57.29	\$ 119,156	\$ 42.28	\$ 87,933	\$ 106,852	\$ 64.92	\$ 135,039
54	Professional, Scientific, and Technical Services	13-1111	Management Analysts	8,190	\$ 68.27	\$ 141,992	\$ 45.65	\$ 94,959	\$ 130,550	\$ 84.22	\$ 175,170
54	Professional, Scientific, and Technical Services	13-1121	Meeting, Convention, and Event Planners		\$ 38.02	\$ 79,079	\$ 31.45	\$ 65,416	\$ 75,735	\$ 39.02	\$ 81,154
54	Professional, Scientific, and Technical Services	13-1131	Fundraisers	20	\$ 52.12	\$ 108,418	\$ 44.00	\$ 91,519	\$ 102,268	\$ 65.52	\$ 136,271
54	Professional, Scientific, and Technical Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	470	\$ 48.34	\$ 100,557	\$ 41.00	\$ 85,288	\$ 89,880	\$ 55.34	\$ 115,112
54	Professional, Scientific, and Technical Services	13-1151	Training and Development Specialists	820	\$ 43.42	\$ 90,316	\$ 34.46	\$ 71,678	\$ 82,027	\$ 51.17	\$ 106,424
54	Professional, Scientific, and Technical Services	13-1161	Market Research Analysts and Marketing Specialists	5,640	\$ 42.09	\$ 87,543	\$ 31.26	\$ 65,023	\$ 78,728	\$ 50.16	\$ 104,324
54	Professional, Scientific, and Technical Services	13-1199	Business Operations Specialists, All Other	5,660	\$ 50.79	\$ 105,639	\$ 38.39	\$ 79,849	\$ 98,256	\$ 59.90	\$ 124,589
54	Professional, Scientific, and Technical Services	13-2011	Accountants and Auditors	18,150	\$ 56.15	\$ 116,798	\$ 37.26	\$ 77,508	\$ 100,684	\$ 65.03	\$ 135,259
54	Professional, Scientific, and Technical Services	13-2031	Budget Analysts	60	\$ 46.88	\$ 97,512	\$ 39.30	\$ 81,749	\$ 100,036	\$ 51.65	\$ 107,424
54	Professional, Scientific, and Technical Services	13-2051	Financial and Investment Analysts	2,080	\$ 82.27	\$ 171,113	\$ 39.57	\$ 82,310	\$ 107,609	\$ 81.54	\$ 169,611
54	Professional, Scientific, and Technical Services	13-2052	Personal Financial Advisors	420	\$ 42.43	\$ 88,263	\$ 31.46	\$ 65,431	\$ 80,391	\$ 47.85	\$ 99,520
54	Professional, Scientific, and Technical Services	13-2054	Financial Risk Specialists	240	\$ 67.28	\$ 139,941	\$ 48.44	\$ 100,755	\$ 134,874	\$ 84.24	\$ 175,217
54	Professional, Scientific, and Technical Services	13-2061	Financial Examiners	20	\$ 51.94	\$ 108,035	\$ 45.55	\$ 94,750	\$ 109,124	\$ 64.57	\$ 134,298
54	Professional, Scientific, and Technical Services	13-2072	Loan Officers		\$ 39.38	\$ 81,915	\$ 36.48	\$ 75,882	\$ 85,356	\$ 41.04	\$ 85,356
54	Professional, Scientific, and Technical Services	13-2082	Tax Preparers	2,020	\$ 28.07	\$ 58,386	\$ 17.10	\$ 35,573	\$ 54,340	\$ 35.59	\$ 74,033
54	Professional, Scientific, and Technical Services	13-2099	Financial Specialists, All Other	340							
54	Professional, Scientific, and Technical Services	15-0000	Computer and Mathematical Occupations	62,540	\$ 55.76	\$ 115,984	\$ 38.79	\$ 80,676	\$ 106,709	\$ 68.50	\$ 142,483
54	Professional, Scientific, and Technical Services	15-1211	Computer Systems Analysts	4,190	\$ 58.10	\$ 120,843	\$ 38.64	\$ 80,365	\$ 112,965	\$ 74.37	\$ 154,682
54	Professional, Scientific, and Technical Services	15-1212	Information Security Analysts	3,390	\$ 64.24	\$ 133,621	\$ 49.76	\$ 103,505	\$ 128,237	\$ 79.97	\$ 166,329
54	Professional, Scientific, and Technical Services	15-1221	Computer and Information Research Scientists	590	\$ 61.21	\$ 127,307	\$ 40.73	\$ 84,715	\$ 128,766	\$ 75.80	\$ 157,672
54	Professional, Scientific, and Technical Services	15-1231	Computer Network Support Specialists	1,080	\$ 47.14	\$ 98,053	\$ 30.41	\$ 63,251	\$ 83,871	\$ 60.53	\$ 125,901
54	Professional, Scientific, and Technical Services	15-1232	Computer User Support Specialists	5,610	\$ 32.08	\$ 66,728	\$ 23.13	\$ 48,103	\$ 62,744	\$ 37.81	\$ 78,645
54	Professional, Scientific, and Technical Services	15-1241	Computer Network Architects	2,140	\$ 72.67	\$ 151,159	\$ 59.57	\$ 123,909	\$ 143,875	\$ 87.97	\$ 182,974
54	Professional, Scientific, and Technical Services	15-1242	Database Administrators	430	\$ 69.56	\$ 144,683	\$ 58.57	\$ 121,831	\$ 143,546	\$ 78.17	\$ 162,596
54	Professional, Scientific, and Technical Services	15-1243	Database Architects	430	\$ 72.22	\$ 150,214	\$ 62.48	\$ 129,951	\$ 145,218	\$ 80.37	\$ 167,169
54	Professional, Scientific, and Technical Services	15-1244	Network and Computer Systems Administrators	3,270	\$ 48.72	\$ 101,342	\$ 33.60	\$ 69,878	\$ 96,853	\$ 63.56	\$ 132,210
54	Professional, Scientific, and Technical Services	15-1251	Computer Programmers	2,940	\$ 56.67	\$ 117,869	\$ 41.31	\$ 85,915	\$ 103,383	\$ 69.62	\$ 144,813
54	Professional, Scientific, and Technical Services	15-1252	Software Developers	26,380	\$ 60.29	\$ 125,399	\$ 47.19	\$ 98,164	\$ 124,636	\$ 73.77	\$ 153,440
54	Professional, Scientific, and Technical Services	15-1253	Software Quality Assurance Analysts and Testers	3,080	\$ 52.37	\$ 108,923	\$ 41.35	\$ 86,012	\$ 101,556	\$ 61.93	\$ 128,821
54	Professional, Scientific, and Technical Services	15-1254	Web Developers	940	\$ 32.38	\$ 67,354	\$ 14.13	\$ 29,390	\$ 55,856	\$ 49.65	\$ 103,269
54	Professional, Scientific, and Technical Services	15-1255	Web and Digital Interface Designers	1,730	\$ 44.56	\$ 92,688	\$ 33.66	\$ 70,013	\$ 87,488	\$ 47.79	\$ 99,400
54	Professional, Scientific, and Technical Services	15-1299	Computer Occupations, All Other	2,760	\$ 52.06	\$ 108,281	\$ 30.33	\$ 63,082	\$ 88,494	\$ 67.99	\$ 141,411
54	Professional, Scientific, and Technical Services	15-2011	Actuaries	380	\$ 70.27	\$ 146,162	\$ 37.47	\$ 77,942	\$ 141,853	\$ 91.82	\$ 190,985
54	Professional, Scientific, and Technical Services	15-2031	Operations Research Analysts	1,640	\$ 51.67	\$ 107,466	\$ 38.34	\$ 79,738	\$ 102,137	\$ 50.67	\$ 105,387
54	Professional, Scientific, and Technical Services	15-2041	Statisticians	160	\$ 59.20	\$ 123,145	\$ 36.05	\$ 74,985	\$ 121,478	\$ 68.52	\$ 142,524
54	Professional, Scientific, and Technical Services	15-2051	Data Scientists	1,330	\$ 68.62	\$ 142,731	\$ 50.48	\$ 104,998	\$ 134,249	\$ 81.78	\$ 170,097
54	Professional, Scientific, and Technical Services	15-2099	Mathematical Science Occupations, All Other		\$ 29.62	\$ 61,618	\$ 27.50	\$ 57,200	\$ 58,505	\$ 28.13	\$ 58,506
54	Professional, Scientific, and Technical Services	17-0000	Architecture and Engineering Occupations	19,220	\$ 47.17	\$ 98,109	\$ 31.70	\$ 65,941	\$ 83,912	\$ 58.65	\$ 121,999

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
54	Professional, Scientific, and Technical Services	17-1011	Architects, Except Landscape and Naval	1,970	\$ 48.87	\$ 101,658	\$ 31.75	\$ 66,045	\$ 96,516	\$ 60.62	\$ 126,085
54	Professional, Scientific, and Technical Services	17-1012	Landscape Architects	250	\$ 50.14	\$ 104,283	\$ 29.42	\$ 61,184	\$ 96,762	\$ 59.01	\$ 122,751
54	Professional, Scientific, and Technical Services	17-1021	Cartographers and Photogrammetrists	20	\$ 36.09	\$ 75,064	\$ 28.00	\$ 58,242	\$ 78,179	\$ 40.28	\$ 83,773
54	Professional, Scientific, and Technical Services	17-1022	Surveyors	880	\$ 41.18	\$ 85,648	\$ 27.24	\$ 56,656	\$ 79,067	\$ 53.02	\$ 110,285
54	Professional, Scientific, and Technical Services	17-2011	Aerospace Engineers		\$ 71.80	\$ 149,339	\$ 64.13	\$ 133,391	\$ 161,729	\$ 81.77	\$ 170,078
54	Professional, Scientific, and Technical Services	17-2031	Bioengineers and Biomedical Engineers	70	\$ 51.34	\$ 106,779	\$ 37.46	\$ 77,919	\$ 92,477	\$ 51.36	\$ 106,833
54	Professional, Scientific, and Technical Services	17-2041	Chemical Engineers	210	\$ 59.70	\$ 124,166	\$ 40.23	\$ 83,684	\$ 101,605	\$ 67.14	\$ 139,646
54	Professional, Scientific, and Technical Services	17-2051	Civil Engineers	4,810	\$ 53.45	\$ 111,180	\$ 37.49	\$ 77,972	\$ 100,872	\$ 62.56	\$ 130,120
54	Professional, Scientific, and Technical Services	17-2061	Computer Hardware Engineers	160	\$ 59.02	\$ 122,752	\$ 39.08	\$ 81,292	\$ 123,484	\$ 77.61	\$ 161,432
54	Professional, Scientific, and Technical Services	17-2071	Electrical Engineers	770	\$ 53.65	\$ 111,586	\$ 38.51	\$ 80,108	\$ 102,202	\$ 63.78	\$ 132,656
54	Professional, Scientific, and Technical Services	17-2072	Electronics Engineers, Except Computer	410	\$ 74.41	\$ 154,768	\$ 52.85	\$ 109,928	\$ 164,178	\$ 87.42	\$ 181,823
54	Professional, Scientific, and Technical Services	17-2081	Environmental Engineers	780	\$ 57.68	\$ 119,975	\$ 38.44	\$ 79,961	\$ 100,019	\$ 67.04	\$ 139,440
54	Professional, Scientific, and Technical Services	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors		\$ 61.69	\$ 128,324	\$ 51.01	\$ 106,108	\$ 133,404	\$ 65.70	\$ 136,659
54	Professional, Scientific, and Technical Services	17-2112	Industrial Engineers	1,300	\$ 50.14	\$ 104,300	\$ 38.36	\$ 79,797	\$ 102,760	\$ 60.09	\$ 124,985
54	Professional, Scientific, and Technical Services	17-2121	Marine Engineers and Naval Architects		\$ 40.33	\$ 83,882	\$ 34.87	\$ 72,533	\$ 72,540	\$ 43.94	\$ 91,386
54	Professional, Scientific, and Technical Services	17-2131	Materials Engineers	40	\$ 37.59	\$ 78,194	\$ 28.57	\$ 59,432	\$ 67,163	\$ 43.75	\$ 90,997
54	Professional, Scientific, and Technical Services	17-2141	Mechanical Engineers	940	\$ 54.08	\$ 112,487	\$ 36.05	\$ 74,984	\$ 104,786	\$ 65.03	\$ 135,264
54	Professional, Scientific, and Technical Services	17-2199	Engineers, All Other	660	\$ 37.00	\$ 76,961	\$ 27.38	\$ 56,954	\$ 74,101	\$ 39.12	\$ 81,370
54	Professional, Scientific, and Technical Services	17-3011	Architectural and Civil Drafters	1,750	\$ 32.42	\$ 67,438	\$ 27.41	\$ 57,021	\$ 63,977	\$ 37.49	\$ 77,980
54	Professional, Scientific, and Technical Services	17-3012	Electrical and Electronics Drafters		\$ 34.83	\$ 72,437	\$ 24.51	\$ 50,971	\$ 75,938	\$ 41.27	\$ 85,833
54	Professional, Scientific, and Technical Services	17-3013	Mechanical Drafters	70	\$ 45.07	\$ 93,752	\$ 29.50	\$ 61,358	\$ 101,439	\$ 59.09	\$ 122,900
54	Professional, Scientific, and Technical Services	17-3019	Drafters, All Other	210	\$ 35.02	\$ 72,832	\$ 28.09	\$ 58,433	\$ 64,019	\$ 41.41	\$ 86,137
54	Professional, Scientific, and Technical Services	17-3022	Civil Engineering Technologists and Technicians	910	\$ 27.95	\$ 58,141	\$ 18.31	\$ 38,093	\$ 55,872	\$ 36.50	\$ 75,914
54	Professional, Scientific, and Technical Services	17-3023	Electrical and Electronic Engineering Technologists and Technicians	210	\$ 29.93	\$ 62,253	\$ 19.62	\$ 40,801	\$ 67,147	\$ 34.87	\$ 72,535
54	Professional, Scientific, and Technical Services	17-3025	Environmental Engineering Technologists and Technicians	510	\$ 32.89	\$ 68,414	\$ 25.07	\$ 52,145	\$ 63,566	\$ 37.17	\$ 77,308
54	Professional, Scientific, and Technical Services	17-3026	Industrial Engineering Technologists and Technicians	110	\$ 35.81	\$ 74,481	\$ 31.18	\$ 64,858	\$ 69,511	\$ 37.58	\$ 78,174
54	Professional, Scientific, and Technical Services	17-3027	Mechanical Engineering Technologists and Technicians	350	\$ 35.89	\$ 74,645	\$ 24.58	\$ 51,134	\$ 70,525	\$ 41.66	\$ 86,656
54	Professional, Scientific, and Technical Services	17-3028	Calibration Technologists and Technicians	60	\$ 43.40	\$ 90,279	\$ 36.68	\$ 76,296	\$ 96,255	\$ 49.74	\$ 103,462
54	Professional, Scientific, and Technical Services	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	250	\$ 33.96	\$ 70,638	\$ 30.64	\$ 63,737	\$ 67,538	\$ 38.17	\$ 79,392
54	Professional, Scientific, and Technical Services	17-3031	Surveying and Mapping Technicians	770	\$ 28.86	\$ 60,033	\$ 22.63	\$ 47,060	\$ 58,624	\$ 36.35	\$ 75,610
54	Professional, Scientific, and Technical Services	19-0000	Life, Physical, and Social Science Occupations	14,150	\$ 47.88	\$ 99,590	\$ 31.22	\$ 64,938	\$ 91,933	\$ 60.80	\$ 126,462
54	Professional, Scientific, and Technical Services	19-1012	Food Scientists and Technologists	280	\$ 49.30	\$ 102,541	\$ 38.47	\$ 80,008	\$ 109,263	\$ 52.55	\$ 109,299
54	Professional, Scientific, and Technical Services	19-1021	Biochemists and Biophysicists	1,430	\$ 53.30	\$ 110,855	\$ 45.86	\$ 95,380	\$ 110,389	\$ 60.55	\$ 125,937
54	Professional, Scientific, and Technical Services	19-1022	Microbiologists	780	\$ 45.80	\$ 95,264	\$ 31.25	\$ 65,000	\$ 88,675	\$ 60.69	\$ 126,225
54	Professional, Scientific, and Technical Services	19-1029	Biological Scientists, All Other	260	\$ 41.34	\$ 85,996	\$ 32.33	\$ 67,250	\$ 86,861	\$ 46.81	\$ 97,374
54	Professional, Scientific, and Technical Services	19-1031	Conservation Scientists		\$ 34.95	\$ 72,700	\$ 33.48	\$ 69,629	\$ 71,259	\$ 34.27	\$ 71,283
54	Professional, Scientific, and Technical Services	19-1042	Medical Scientists, Except Epidemiologists	3,150	\$ 63.74	\$ 132,582	\$ 49.06	\$ 102,038	\$ 128,131	\$ 76.97	\$ 160,087
54	Professional, Scientific, and Technical Services	19-1099	Life Scientists, All Other	50	\$ 59.86	\$ 124,507	\$ 50.38	\$ 104,784	\$ 125,173	\$ 62.93	\$ 130,894
54	Professional, Scientific, and Technical Services	19-2012	Physicists		\$ 77.45	\$ 161,099	\$ 63.56	\$ 132,205	\$ 174,990	\$ 88.03	\$ 183,095
54	Professional, Scientific, and Technical Services	19-2021	Atmospheric and Space Scientists		\$ 62.56	\$ 130,135	\$ 41.66	\$ 86,660	\$ 116,015	\$ 76.02	\$ 158,128
54	Professional, Scientific, and Technical Services	19-2031	Chemists	1,810	\$ 50.49	\$ 105,028	\$ 36.64	\$ 76,209	\$ 94,430	\$ 62.95	\$ 130,936
54	Professional, Scientific, and Technical Services	19-2032	Materials Scientists	470	\$ 46.21	\$ 96,114	\$ 36.96	\$ 76,877	\$ 89,868	\$ 50.78	\$ 105,626
54	Professional, Scientific, and Technical Services	19-2041	Environmental Scientists and Specialists, Including Health	1,460	\$ 50.34	\$ 104,698	\$ 29.55	\$ 61,458	\$ 83,301	\$ 62.58	\$ 130,173
54	Professional, Scientific, and Technical Services	19-2042	Geoscientists, Except Hydrologists and Geographers	330	\$ 37.77	\$ 78,554	\$ 28.17	\$ 58,603	\$ 75,298	\$ 42.07	\$ 87,510
54	Professional, Scientific, and Technical Services	19-2043	Hydrologists	70	\$ 64.39	\$ 133,931	\$ 57.51	\$ 119,618	\$ 129,598	\$ 69.96	\$ 145,512
54	Professional, Scientific, and Technical Services	19-2099	Physical Scientists, All Other	50	\$ 51.28	\$ 106,667	\$ 50.21	\$ 104,444	\$ 105,763	\$ 52.08	\$ 108,323
54	Professional, Scientific, and Technical Services	19-3022	Survey Researchers	50	\$ 65.88	\$ 137,037	\$ 49.46	\$ 102,868	\$ 108,320	\$ 86.50	\$ 179,913

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	19-3051	Urban and Regional Planners	30	\$ 52.95	\$ 110,126	\$ 43.66	\$ 90,811	\$ 116,784	\$ 62.08	\$ 129,137
54	Professional, Scientific, and Technical Services	19-3091	Anthropologists and Archeologists	100	\$ 35.73	\$ 74,317	\$ 25.00	\$ 52,002	\$ 57,549	\$ 41.53	\$ 86,377
54	Professional, Scientific, and Technical Services	19-3099	Social Scientists and Related Workers, All Other		\$ 51.26	\$ 106,626	\$ 41.53	\$ 86,376	\$ 93,921	\$ 62.74	\$ 130,490
54	Professional, Scientific, and Technical Services	19-4013	Food Science Technicians	20	\$ 36.31	\$ 75,533	\$ 30.24	\$ 62,895	\$ 68,716	\$ 42.07	\$ 87,503
54	Professional, Scientific, and Technical Services	19-4021	Biological Technicians	1,080	\$ 27.60	\$ 57,416	\$ 20.77	\$ 43,199	\$ 51,480	\$ 35.28	\$ 73,384
54	Professional, Scientific, and Technical Services	19-4031	Chemical Technicians	1,020	\$ 30.10	\$ 62,611	\$ 22.06	\$ 45,889	\$ 58,729	\$ 35.84	\$ 74,549
54	Professional, Scientific, and Technical Services	19-4042	Environmental Science and Protection Technicians, Including Health	330	\$ 26.88	\$ 55,919	\$ 21.74	\$ 45,226	\$ 54,250	\$ 31.08	\$ 64,649
54	Professional, Scientific, and Technical Services	19-4043	Geological Technicians, Except Hydrologic Technicians	70	\$ 32.31	\$ 67,201	\$ 23.25	\$ 48,351	\$ 64,397	\$ 40.52	\$ 84,280
54	Professional, Scientific, and Technical Services	19-4061	Social Science Research Assistants	200	\$ 24.11	\$ 50,158	\$ 17.63	\$ 36,666	\$ 57,634	\$ 28.72	\$ 59,746
54	Professional, Scientific, and Technical Services	19-4099	Life, Physical, and Social Science Technicians, All Other	460	\$ 28.25	\$ 58,766	\$ 22.25	\$ 46,280	\$ 55,260	\$ 31.47	\$ 65,452
54	Professional, Scientific, and Technical Services	19-5011	Occupational Health and Safety Specialists	130	\$ 46.03	\$ 95,750	\$ 32.44	\$ 67,465	\$ 85,026	\$ 54.67	\$ 113,714
54	Professional, Scientific, and Technical Services	23-0000	Legal Occupations	26,740	\$ 66.39	\$ 138,085	\$ 33.34	\$ 69,346	\$ 99,211	\$ 84.80	\$ 176,386
54	Professional, Scientific, and Technical Services	23-1011	Lawyers	16,930	\$ 86.06	\$ 179,003	\$ 47.45	\$ 98,686	\$ 147,908	\$ 103.31	\$ 214,892
54	Professional, Scientific, and Technical Services	23-2011	Paralegals and Legal Assistants	9,320	\$ 32.52	\$ 67,633	\$ 24.93	\$ 51,851	\$ 63,418	\$ 36.66	\$ 76,257
54	Professional, Scientific, and Technical Services	23-2093	Title Examiners, Abstractors, and Searchers	320	\$ 31.40	\$ 65,308	\$ 24.63	\$ 51,239	\$ 65,751	\$ 36.80	\$ 76,549
54	Professional, Scientific, and Technical Services	25-0000	Educational Instruction and Library Occupations	70	\$ 52.03	\$ 108,222	\$ 45.80	\$ 95,273	\$ 114,984	\$ 63.26	\$ 131,585
54	Professional, Scientific, and Technical Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	12,350	\$ 38.88	\$ 80,880	\$ 23.39	\$ 48,645	\$ 74,159	\$ 48.61	\$ 101,111
54	Professional, Scientific, and Technical Services	27-1011	Art Directors	1,200	\$ 61.94	\$ 128,845	\$ 49.16	\$ 102,257	\$ 125,179	\$ 77.01	\$ 160,172
54	Professional, Scientific, and Technical Services	27-1013	Fine Artists, Including Painters, Sculptors, and Illustrators	20	\$ 41.69	\$ 86,723	\$ 24.43	\$ 50,816	\$ 111,701	\$ 53.70	\$ 111,705
54	Professional, Scientific, and Technical Services	27-1014	Special Effects Artists and Animators	70	\$ 38.56	\$ 80,202	\$ 31.14	\$ 64,766	\$ 82,520	\$ 42.97	\$ 89,376
54	Professional, Scientific, and Technical Services	27-1021	Commercial and Industrial Designers	400	\$ 42.10	\$ 87,560	\$ 30.88	\$ 64,226	\$ 83,322	\$ 48.36	\$ 100,585
54	Professional, Scientific, and Technical Services	27-1024	Graphic Designers	2,560	\$ 33.65	\$ 69,987	\$ 24.57	\$ 51,098	\$ 61,231	\$ 37.46	\$ 77,910
54	Professional, Scientific, and Technical Services	27-1025	Interior Designers	1,060	\$ 34.74	\$ 72,251	\$ 23.01	\$ 47,858	\$ 65,427	\$ 47.21	\$ 98,198
54	Professional, Scientific, and Technical Services	27-1026	Merchandise Displayers and Window Trimmers		\$ 17.49	\$ 36,371	\$ 16.77	\$ 34,876	\$ 37,371	\$ 17.97	\$ 37,371
54	Professional, Scientific, and Technical Services	27-2012	Producers and Directors		\$ 65.08	\$ 135,369	\$ 65.72	\$ 136,692	\$ 136,692	\$ 67.30	\$ 139,984
54	Professional, Scientific, and Technical Services	27-3031	Public Relations Specialists	1,560	\$ 46.78	\$ 97,299	\$ 26.93	\$ 56,019	\$ 78,337	\$ 62.53	\$ 130,066
54	Professional, Scientific, and Technical Services	27-3041	Editors	640	\$ 45.71	\$ 95,067	\$ 31.25	\$ 64,990	\$ 91,497	\$ 55.16	\$ 114,736
54	Professional, Scientific, and Technical Services	27-3042	Technical Writers	570	\$ 43.95	\$ 91,407	\$ 35.82	\$ 74,508	\$ 86,212	\$ 50.06	\$ 104,122
54	Professional, Scientific, and Technical Services	27-3043	Writers and Authors	680	\$ 35.97	\$ 74,812	\$ 22.96	\$ 47,754	\$ 76,142	\$ 46.00	\$ 95,686
54	Professional, Scientific, and Technical Services	27-3091	Interpreters and Translators	170	\$ 27.10	\$ 56,364	\$ 15.30	\$ 31,828	\$ 38,842	\$ 40.46	\$ 84,159
54	Professional, Scientific, and Technical Services	27-4011	Audio and Video Technicians	10	\$ 36.58	\$ 76,080	\$ 34.33	\$ 71,399	\$ 75,594	\$ 38.94	\$ 81,000
54	Professional, Scientific, and Technical Services	27-4021	Photographers	920	\$ 25.82	\$ 53,711	\$ 15.74	\$ 32,749	\$ 45,120	\$ 37.64	\$ 78,295
54	Professional, Scientific, and Technical Services	27-4031	Camera Operators, Television, Video, and Film		\$ 26.05	\$ 54,175	\$ 22.06	\$ 45,879	\$ 45,879	\$ 30.99	\$ 64,452
54	Professional, Scientific, and Technical Services	27-4032	Film and Video Editors		\$ 41.41	\$ 86,135	\$ 34.81	\$ 72,413	\$ 81,869	\$ 51.96	\$ 108,085
54	Professional, Scientific, and Technical Services	29-0000	Healthcare Practitioners and Technical Occupations	7,900	\$ 45.17	\$ 93,953	\$ 22.45	\$ 46,686	\$ 60,666	\$ 60.09	\$ 124,978
54	Professional, Scientific, and Technical Services	29-1051	Pharmacists		\$ 51.63	\$ 107,398	\$ 49.63	\$ 103,226	\$ 105,715	\$ 51.39	\$ 106,889
54	Professional, Scientific, and Technical Services	29-1131	Veterinarians	1,850	\$ 74.49	\$ 154,931	\$ 50.14	\$ 104,288	\$ 135,554	\$ 97.80	\$ 203,414
54	Professional, Scientific, and Technical Services	29-1141	Registered Nurses	100	\$ 56.11	\$ 116,699	\$ 41.56	\$ 86,455	\$ 95,408	\$ 77.90	\$ 162,028
54	Professional, Scientific, and Technical Services	29-1171	Nurse Practitioners		\$ 68.25	\$ 141,953	\$ 64.96	\$ 135,108	\$ 144,765	\$ 69.60	\$ 144,766
54	Professional, Scientific, and Technical Services	29-1222	Physicians, Pathologists		\$ 125.53	\$ 261,104	\$ 102.79	\$ 213,799	\$ 229,090		
54	Professional, Scientific, and Technical Services	29-1229	Physicians, All Other	170	\$ 135.67	\$ 282,187					
54	Professional, Scientific, and Technical Services	29-2010	Clinical Laboratory Technologists and Technicians	980	\$ 33.85	\$ 70,398	\$ 21.91	\$ 45,582	\$ 62,450	\$ 40.74	\$ 84,730
54	Professional, Scientific, and Technical Services	29-2056	Veterinary Technologists and Technicians	3,530	\$ 22.55	\$ 46,910	\$ 18.68	\$ 38,857	\$ 47,141	\$ 23.62	\$ 49,120
54	Professional, Scientific, and Technical Services	29-2072	Medical Records Specialists		\$ 27.63	\$ 57,475	\$ 22.86	\$ 47,558	\$ 49,338	\$ 30.00	\$ 62,393
54	Professional, Scientific, and Technical Services	31-0000	Healthcare Support Occupations	2,160	\$ 19.92	\$ 41,443	\$ 17.50	\$ 36,401	\$ 37,645	\$ 21.32	\$ 44,339
54	Professional, Scientific, and Technical Services	31-9092	Medical Assistants	270	\$ 22.01	\$ 45,772	\$ 20.37	\$ 42,374	\$ 42,934	\$ 22.76	\$ 47,351
54	Professional, Scientific, and Technical Services	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	1,640	\$ 18.49	\$ 38,452	\$ 17.11	\$ 35,581	\$ 37,061	\$ 19.50	\$ 40,560

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
54	Professional, Scientific, and Technical Services	31-9097	Phlebotomists		\$ 22.14	\$ 46,041	\$ 21.78	\$ 45,307	\$ 45,433	\$ 21.84	\$ 45,433
54	Professional, Scientific, and Technical Services	33-1091	First-Line Supervisors of Security Workers	20	\$ 47.31	\$ 98,396	\$ 36.80	\$ 76,540	\$ 78,381	\$ 63.56	\$ 132,210
54	Professional, Scientific, and Technical Services	33-9021	Private Detectives and Investigators		\$ 27.59	\$ 57,391	\$ 20.33	\$ 42,283	\$ 43,298	\$ 30.00	\$ 62,400
54	Professional, Scientific, and Technical Services	33-9032	Security Guards	110	\$ 29.31	\$ 60,962	\$ 24.16	\$ 50,245	\$ 53,839	\$ 33.49	\$ 69,657
54	Professional, Scientific, and Technical Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	1,320	\$ 21.87	\$ 45,492	\$ 17.79	\$ 37,009	\$ 45,684	\$ 23.79	\$ 49,492
54	Professional, Scientific, and Technical Services	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	90	\$ 30.70	\$ 63,852	\$ 28.61	\$ 59,518	\$ 65,213	\$ 31.43	\$ 65,384
54	Professional, Scientific, and Technical Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	580	\$ 20.93	\$ 43,535	\$ 16.13	\$ 33,551	\$ 39,931	\$ 23.87	\$ 49,654
54	Professional, Scientific, and Technical Services	37-3011	Landscaping and Groundskeeping Workers	420	\$ 19.33	\$ 40,210	\$ 17.79	\$ 37,009	\$ 37,323	\$ 21.73	\$ 45,189
54	Professional, Scientific, and Technical Services	39-0000	Personal Care and Service Occupations	1,010	\$ 17.98	\$ 37,388	\$ 15.09	\$ 31,387	\$ 35,880	\$ 17.48	\$ 36,360
54	Professional, Scientific, and Technical Services	39-2021	Animal Caretakers	1,010	\$ 17.98	\$ 37,388	\$ 15.09	\$ 31,387	\$ 35,880	\$ 17.48	\$ 36,360
54	Professional, Scientific, and Technical Services	41-0000	Sales and Related Occupations	15,580	\$ 50.31	\$ 104,654	\$ 30.53	\$ 63,499	\$ 86,780	\$ 61.98	\$ 128,910
54	Professional, Scientific, and Technical Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	1,720	\$ 58.89	\$ 122,492	\$ 43.93	\$ 91,378	\$ 107,056	\$ 68.04	\$ 141,532
54	Professional, Scientific, and Technical Services	41-2031	Retail Salespersons	100	\$ 26.50	\$ 55,128	\$ 22.84	\$ 47,500	\$ 58,808	\$ 28.95	\$ 60,210
54	Professional, Scientific, and Technical Services	41-3011	Advertising Sales Agents	1,060	\$ 41.08	\$ 85,441	\$ 25.64	\$ 53,339	\$ 75,911	\$ 49.98	\$ 103,962
54	Professional, Scientific, and Technical Services	41-3031	Securities, Commodities, and Financial Services Sales Agents	60	\$ 53.20	\$ 110,661	\$ 48.28	\$ 100,431	\$ 102,857	\$ 54.18	\$ 112,698
54	Professional, Scientific, and Technical Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	9,690	\$ 51.13	\$ 106,342	\$ 31.78	\$ 66,111	\$ 85,364	\$ 62.32	\$ 129,617
54	Professional, Scientific, and Technical Services	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	330							
54	Professional, Scientific, and Technical Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical an	490	\$ 71.22	\$ 148,148	\$ 45.44	\$ 94,516	\$ 117,222	\$ 89.29	\$ 185,723
54	Professional, Scientific, and Technical Services	41-9011	Demonstrators and Product Promoters	1,260	\$ 21.50	\$ 44,711	\$ 14.54	\$ 30,240	\$ 40,145	\$ 29.25	\$ 60,838
54	Professional, Scientific, and Technical Services	41-9031	Sales Engineers	200	\$ 71.50	\$ 148,719	\$ 45.02	\$ 93,634	\$ 147,786	\$ 88.00	\$ 183,048
54	Professional, Scientific, and Technical Services	41-9041	Telemarketers		\$ 20.05	\$ 41,713	\$ 17.82	\$ 37,057	\$ 42,411	\$ 20.72	\$ 43,099
54	Professional, Scientific, and Technical Services	41-9099	Sales and Related Workers, All Other	410	\$ 42.17	\$ 87,717	\$ 26.66	\$ 55,455	\$ 73,246	\$ 53.44	\$ 111,148
54	Professional, Scientific, and Technical Services	43-0000	Office and Administrative Support Occupations	52,370	\$ 25.55	\$ 53,136	\$ 18.83	\$ 39,170	\$ 48,350	\$ 29.50	\$ 61,365
54	Professional, Scientific, and Technical Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	4,630	\$ 36.60	\$ 76,119	\$ 28.16	\$ 58,569	\$ 74,968	\$ 44.60	\$ 92,762
54	Professional, Scientific, and Technical Services	43-3011	Bill and Account Collectors	400	\$ 24.38	\$ 50,709	\$ 19.50	\$ 40,560	\$ 45,232	\$ 26.55	\$ 55,226
54	Professional, Scientific, and Technical Services	43-3021	Billing and Posting Clerks	3,630	\$ 23.15	\$ 48,148	\$ 19.37	\$ 40,284	\$ 44,861	\$ 25.90	\$ 53,878
54	Professional, Scientific, and Technical Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	8,430	\$ 26.56	\$ 55,251	\$ 22.14	\$ 46,042	\$ 55,494	\$ 29.47	\$ 61,300
54	Professional, Scientific, and Technical Services	43-3051	Payroll and Timekeeping Clerks	490	\$ 26.28	\$ 54,662	\$ 18.52	\$ 38,530	\$ 54,790	\$ 30.20	\$ 62,816
54	Professional, Scientific, and Technical Services	43-3061	Procurement Clerks	330	\$ 26.84	\$ 55,825	\$ 23.10	\$ 48,039	\$ 56,478	\$ 28.92	\$ 60,149
54	Professional, Scientific, and Technical Services	43-4051	Customer Service Representatives	7,480	\$ 21.65	\$ 45,028	\$ 17.88	\$ 37,191	\$ 42,653	\$ 23.58	\$ 49,049
54	Professional, Scientific, and Technical Services	43-4061	Eligibility Interviewers, Government Programs		\$ 22.61	\$ 47,021	\$ 18.04	\$ 37,521	\$ 41,252	\$ 24.00	\$ 49,930
54	Professional, Scientific, and Technical Services	43-4071	File Clerks	520	\$ 20.36	\$ 42,340	\$ 16.72	\$ 34,777	\$ 43,388	\$ 23.31	\$ 48,483
54	Professional, Scientific, and Technical Services	43-4111	Interviewers, Except Eligibility and Loan	130	\$ 21.72	\$ 45,172	\$ 17.67	\$ 36,748	\$ 38,266	\$ 23.32	\$ 48,502
54	Professional, Scientific, and Technical Services	43-4151	Order Clerks	60	\$ 20.20	\$ 42,020	\$ 17.35	\$ 36,084	\$ 41,427	\$ 22.50	\$ 46,810
54	Professional, Scientific, and Technical Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	720	\$ 22.03	\$ 45,832	\$ 17.73	\$ 36,885	\$ 44,425	\$ 25.18	\$ 52,367
54	Professional, Scientific, and Technical Services	43-4171	Receptionists and Information Clerks	2,580	\$ 20.10	\$ 41,801	\$ 17.82	\$ 37,057	\$ 39,492	\$ 21.81	\$ 45,364
54	Professional, Scientific, and Technical Services	43-4199	Information and Record Clerks, All Other		\$ 26.10	\$ 54,284	\$ 21.31	\$ 44,330	\$ 49,541	\$ 31.18	\$ 64,864
54	Professional, Scientific, and Technical Services	43-5021	Couriers and Messengers	170	\$ 17.42	\$ 36,240	\$ 15.10	\$ 31,418	\$ 34,999	\$ 19.13	\$ 39,784
54	Professional, Scientific, and Technical Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance		\$ 26.04	\$ 54,171	\$ 21.09	\$ 43,861	\$ 47,362	\$ 33.71	\$ 70,121
54	Professional, Scientific, and Technical Services	43-5061	Production, Planning, and Expediting Clerks	1,170	\$ 27.00	\$ 56,151	\$ 21.80	\$ 45,344	\$ 54,782	\$ 31.17	\$ 64,844
54	Professional, Scientific, and Technical Services	43-5071	Shipping, Receiving, and Inventory Clerks	690	\$ 22.82	\$ 47,467	\$ 17.17	\$ 35,721	\$ 43,832	\$ 27.86	\$ 57,946
54	Professional, Scientific, and Technical Services	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping		\$ 20.40	\$ 42,426	\$ 18.53	\$ 38,535	\$ 39,506	\$ 22.59	\$ 46,981
54	Professional, Scientific, and Technical Services	43-6011	Executive Secretaries and Executive Administrative Assistants	2,080	\$ 38.43	\$ 79,944	\$ 31.23	\$ 64,954	\$ 79,286	\$ 45.20	\$ 94,006
54	Professional, Scientific, and Technical Services	43-6012	Legal Secretaries and Administrative Assistants	3,690	\$ 29.04	\$ 60,401	\$ 21.26	\$ 44,213	\$ 60,254	\$ 36.65	\$ 76,230
54	Professional, Scientific, and Technical Services	43-6013	Medical Secretaries and Administrative Assistants	460	\$ 24.53	\$ 51,030	\$ 23.16	\$ 48,165	\$ 50,612	\$ 24.81	\$ 51,610
54	Professional, Scientific, and Technical Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	4,550	\$ 22.51	\$ 46,825	\$ 17.80	\$ 37,024	\$ 46,240	\$ 26.77	\$ 55,681
54	Professional, Scientific, and Technical Services	43-9021	Data Entry Keyers	760	\$ 20.04	\$ 41,676	\$ 17.24	\$ 35,851	\$ 39,128	\$ 22.67	\$ 47,155

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
54	Professional, Scientific, and Technical Services	43-9022	Word Processors and Typists	40	\$ 23.71	\$ 49,319	\$ 17.32	\$ 36,022	\$ 46,541	\$ 30.76	\$ 63,981
54	Professional, Scientific, and Technical Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	820	\$ 18.79	\$ 39,081	\$ 15.80	\$ 32,874	\$ 38,540	\$ 21.32	\$ 44,342
54	Professional, Scientific, and Technical Services	43-9061	Office Clerks, General	7,150	\$ 23.53	\$ 48,948	\$ 17.66	\$ 36,735	\$ 49,279	\$ 27.87	\$ 57,962
54	Professional, Scientific, and Technical Services	43-9071	Office Machine Operators, Except Computer	50	\$ 20.62	\$ 42,881	\$ 16.72	\$ 34,778	\$ 40,072	\$ 22.05	\$ 45,858
54	Professional, Scientific, and Technical Services	43-9081	Proofreaders and Copy Markers	20	\$ 25.14	\$ 52,296	\$ 24.03	\$ 49,978	\$ 49,983	\$ 24.12	\$ 50,180
54	Professional, Scientific, and Technical Services	43-9199	Office and Administrative Support Workers, All Other	170	\$ 21.80	\$ 45,343	\$ 16.72	\$ 34,777	\$ 44,842	\$ 24.77	\$ 51,514
54	Professional, Scientific, and Technical Services	47-0000	Construction and Extraction Occupations	2,350	\$ 44.66	\$ 92,893	\$ 34.79	\$ 72,359	\$ 88,001	\$ 57.05	\$ 118,655
54	Professional, Scientific, and Technical Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	140	\$ 32.67	\$ 67,953	\$ 23.44	\$ 48,756	\$ 64,364	\$ 35.11	\$ 73,028
54	Professional, Scientific, and Technical Services	47-2031	Carpenters	110							
54	Professional, Scientific, and Technical Services	47-2061	Construction Laborers		\$ 20.97	\$ 43,623	\$ 18.33	\$ 38,127	\$ 40,592	\$ 22.98	\$ 47,807
54	Professional, Scientific, and Technical Services	47-2111	Electricians	20	\$ 54.87	\$ 114,137	\$ 42.48	\$ 88,360	\$ 91,110	\$ 69.93	\$ 145,450
54	Professional, Scientific, and Technical Services	47-4011	Construction and Building Inspectors	1,730	\$ 46.95	\$ 97,658	\$ 35.88	\$ 74,626	\$ 97,760	\$ 58.62	\$ 121,929
54	Professional, Scientific, and Technical Services	47-4090	Miscellaneous Construction and Related Workers	60	\$ 32.54	\$ 67,691	\$ 25.78	\$ 53,632	\$ 62,400	\$ 40.93	\$ 85,140
54	Professional, Scientific, and Technical Services	49-0000	Installation, Maintenance, and Repair Occupations	1,730	\$ 32.06	\$ 66,677	\$ 23.19	\$ 48,228	\$ 61,871	\$ 39.52	\$ 82,201
54	Professional, Scientific, and Technical Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	100	\$ 42.36	\$ 88,102	\$ 34.31	\$ 71,374	\$ 83,303	\$ 50.52	\$ 105,075
54	Professional, Scientific, and Technical Services	49-2011	Computer, Automated Teller, and Office Machine Repairers		\$ 28.09	\$ 58,428	\$ 23.76	\$ 49,422	\$ 49,719	\$ 36.52	\$ 75,956
54	Professional, Scientific, and Technical Services	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	100	\$ 32.58	\$ 67,766	\$ 28.67	\$ 59,626	\$ 60,012	\$ 35.87	\$ 74,609
54	Professional, Scientific, and Technical Services	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	20	\$ 36.12	\$ 75,129	\$ 32.09	\$ 66,745	\$ 74,589	\$ 43.70	\$ 90,896
54	Professional, Scientific, and Technical Services	49-3023	Automotive Service Technicians and Mechanics		\$ 39.62	\$ 82,419	\$ 32.03	\$ 66,626	\$ 91,763	\$ 45.43	\$ 94,500
54	Professional, Scientific, and Technical Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers		\$ 38.63	\$ 80,350	\$ 31.81	\$ 66,168	\$ 87,418	\$ 45.04	\$ 93,678
54	Professional, Scientific, and Technical Services	49-9041	Industrial Machinery Mechanics	150	\$ 36.73	\$ 76,400	\$ 30.60	\$ 63,651	\$ 76,023	\$ 43.70	\$ 90,896
54	Professional, Scientific, and Technical Services	49-9062	Medical Equipment Repairers		\$ 44.20	\$ 91,930	\$ 41.35	\$ 86,012	\$ 95,911	\$ 46.11	\$ 95,917
54	Professional, Scientific, and Technical Services	49-9069	Precision Instrument and Equipment Repairers, All Other		\$ 32.70	\$ 68,023	\$ 23.26	\$ 48,383	\$ 67,316	\$ 38.90	\$ 80,905
54	Professional, Scientific, and Technical Services	49-9071	Maintenance and Repair Workers, General	430	\$ 36.26	\$ 75,416	\$ 30.16	\$ 62,731	\$ 82,200	\$ 40.65	\$ 84,547
54	Professional, Scientific, and Technical Services	49-9099	Installation, Maintenance, and Repair Workers, All Other		\$ 24.24	\$ 50,414	\$ 23.16	\$ 48,164	\$ 48,189	\$ 26.61	\$ 55,359
54	Professional, Scientific, and Technical Services	51-0000	Production Occupations	2,900	\$ 27.24	\$ 56,654	\$ 20.01	\$ 41,615	\$ 54,080	\$ 30.36	\$ 63,148
54	Professional, Scientific, and Technical Services	51-1011	First-Line Supervisors of Production and Operating Workers	360	\$ 38.92	\$ 80,959	\$ 29.07	\$ 60,469	\$ 78,817	\$ 48.89	\$ 101,693
54	Professional, Scientific, and Technical Services	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	170	\$ 24.79	\$ 51,561	\$ 20.82	\$ 43,310	\$ 51,972	\$ 29.11	\$ 60,552
54	Professional, Scientific, and Technical Services	51-2090	Miscellaneous Assemblers and Fabricators	280	\$ 23.14	\$ 48,138	\$ 18.31	\$ 38,085	\$ 48,269	\$ 28.80	\$ 59,894
54	Professional, Scientific, and Technical Services	51-5111	Prepress Technicians and Workers		\$ 26.41	\$ 54,939	\$ 20.00	\$ 41,600	\$ 50,250	\$ 31.61	\$ 65,755
54	Professional, Scientific, and Technical Services	51-5112	Printing Press Operators	310	\$ 22.49	\$ 46,781	\$ 18.40	\$ 38,264	\$ 44,134	\$ 24.98	\$ 51,966
54	Professional, Scientific, and Technical Services	51-5113	Print Binding and Finishing Workers		\$ 29.67	\$ 61,708	\$ 22.35	\$ 46,494	\$ 61,448	\$ 33.81	\$ 70,321
54	Professional, Scientific, and Technical Services	51-6031	Sewing Machine Operators	60	\$ 17.76	\$ 36,948	\$ 15.14	\$ 31,495	\$ 35,508	\$ 21.59	\$ 44,904
54	Professional, Scientific, and Technical Services	51-8031	Water and Wastewater Treatment Plant and System Operators		\$ 32.49	\$ 67,572	\$ 28.28	\$ 58,817	\$ 63,773	\$ 30.66	\$ 63,774
54	Professional, Scientific, and Technical Services	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1,190	\$ 27.26	\$ 56,705	\$ 19.53	\$ 40,628	\$ 58,929	\$ 30.36	\$ 63,148
54	Professional, Scientific, and Technical Services	51-9111	Packaging and Filling Machine Operators and Tenders	150	\$ 28.25	\$ 58,755	\$ 24.45	\$ 50,851	\$ 62,142	\$ 30.04	\$ 62,479
54	Professional, Scientific, and Technical Services	51-9151	Photographic Process Workers and Processing Machine Operators		\$ 19.68	\$ 40,938	\$ 18.57	\$ 38,622	\$ 43,161	\$ 21.25	\$ 54,193
54	Professional, Scientific, and Technical Services	51-9198	Helpers--Production Workers	20	\$ 18.20	\$ 37,849	\$ 16.11	\$ 33,500	\$ 40,459	\$ 19.92	\$ 41,433
54	Professional, Scientific, and Technical Services	53-0000	Transportation and Material Moving Occupations	4,070	\$ 21.27	\$ 44,247	\$ 16.61	\$ 34,557	\$ 43,355	\$ 23.16	\$ 48,164
54	Professional, Scientific, and Technical Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	440	\$ 27.56	\$ 57,329	\$ 17.76	\$ 36,944	\$ 57,336	\$ 29.48	\$ 61,309
54	Professional, Scientific, and Technical Services	53-3032	Heavy and Tractor-Trailer Truck Drivers	500	\$ 22.96	\$ 47,762	\$ 20.47	\$ 42,579	\$ 42,606	\$ 28.50	\$ 59,280
54	Professional, Scientific, and Technical Services	53-3033	Light Truck Drivers		\$ 20.35	\$ 42,328	\$ 20.36	\$ 42,340	\$ 43,358	\$ 20.85	\$ 43,359
54	Professional, Scientific, and Technical Services	53-3053	Shuttle Drivers and Chauffeurs		\$ 23.86	\$ 49,621	\$ 20.67	\$ 43,004	\$ 45,955	\$ 22.09	\$ 45,955
54	Professional, Scientific, and Technical Services	53-7051	Industrial Truck and Tractor Operators	190	\$ 23.76	\$ 49,424	\$ 18.17	\$ 37,799	\$ 44,070	\$ 26.85	\$ 55,849
54	Professional, Scientific, and Technical Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,280	\$ 20.92	\$ 43,519	\$ 16.09	\$ 33,463	\$ 43,906	\$ 24.60	\$ 51,168
54	Professional, Scientific, and Technical Services	53-7064	Packers and Packagers, Hand	490	\$ 16.50	\$ 34,326	\$ 15.16	\$ 31,530	\$ 33,278	\$ 16.56	\$ 34,440
54	Professional, Scientific, and Technical Services	53-7065	Stockers and Order Fillers	300	\$ 19.35	\$ 40,242	\$ 16.00	\$ 33,273	\$ 34,440	\$ 18.78	\$ 39,059

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55	Management of Companies and Enterprises	00-0000	Total all occupations	97,470	\$ 64.13	\$ 133,391	\$ 37.60	\$ 78,213	\$ 120,964	\$ 80.61	\$ 167,670
55	Management of Companies and Enterprises	11-0000	Management Occupations	27,640	\$ 100.00	\$ 208,006	\$ 76.08	\$ 158,236	\$ 179,341	\$ 110.64	\$ 230,131
55	Management of Companies and Enterprises	11-1011	Chief Executives	100	\$ 367.23	\$ 763,838	\$ 109.39	\$ 227,534			
55	Management of Companies and Enterprises	11-1021	General and Operations Managers	2,470	\$ 122.36	\$ 254,515	\$ 75.44	\$ 156,915	\$ 217,251		
55	Management of Companies and Enterprises	11-2011	Advertising and Promotions Managers	100	\$ 68.66	\$ 142,816	\$ 48.75	\$ 101,408	\$ 154,258	\$ 75.68	\$ 157,421
55	Management of Companies and Enterprises	11-2021	Marketing Managers	2,750	\$ 95.23	\$ 198,074	\$ 78.06	\$ 162,358	\$ 177,700	\$ 107.51	\$ 223,630
55	Management of Companies and Enterprises	11-2022	Sales Managers	1,440	\$ 97.41	\$ 202,621	\$ 76.92	\$ 159,990	\$ 194,899	\$ 107.38	\$ 223,358
55	Management of Companies and Enterprises	11-2032	Public Relations Managers	370	\$ 101.93	\$ 212,012	\$ 79.60	\$ 165,568	\$ 200,722		
55	Management of Companies and Enterprises	11-3012	Administrative Services Managers	750	\$ 77.78	\$ 161,780	\$ 58.41	\$ 121,493	\$ 147,910	\$ 89.91	\$ 187,008
55	Management of Companies and Enterprises	11-3013	Facilities Managers	380	\$ 67.91	\$ 141,262	\$ 55.60	\$ 115,649	\$ 123,236	\$ 79.86	\$ 166,103
55	Management of Companies and Enterprises	11-3021	Computer and Information Systems Managers	4,160	\$ 96.21	\$ 200,109	\$ 81.29	\$ 169,080	\$ 180,074	\$ 104.35	\$ 217,050
55	Management of Companies and Enterprises	11-3031	Financial Managers	5,930	\$ 103.70	\$ 215,692	\$ 79.34	\$ 165,029	\$ 205,561		
55	Management of Companies and Enterprises	11-3051	Industrial Production Managers	340	\$ 75.42	\$ 156,875	\$ 50.82	\$ 105,702	\$ 155,657	\$ 92.71	\$ 192,834
55	Management of Companies and Enterprises	11-3061	Purchasing Managers	1,140	\$ 89.54	\$ 186,243	\$ 74.10	\$ 154,136	\$ 170,332	\$ 101.39	\$ 210,881
55	Management of Companies and Enterprises	11-3071	Transportation, Storage, and Distribution Managers	410	\$ 88.90	\$ 184,920	\$ 68.69	\$ 142,878	\$ 169,032	\$ 99.73	\$ 207,442
55	Management of Companies and Enterprises	11-3111	Compensation and Benefits Managers	230	\$ 96.84	\$ 201,430	\$ 74.86	\$ 155,706	\$ 195,369	\$ 104.62	\$ 217,617
55	Management of Companies and Enterprises	11-3121	Human Resources Managers	1,320	\$ 97.37	\$ 202,527	\$ 75.23	\$ 156,478	\$ 173,867	\$ 108.23	\$ 225,123
55	Management of Companies and Enterprises	11-3131	Training and Development Managers	340	\$ 86.96	\$ 180,869	\$ 66.56	\$ 138,455	\$ 167,138	\$ 102.50	\$ 213,202
55	Management of Companies and Enterprises	11-9021	Construction Managers	170	\$ 78.62	\$ 163,538	\$ 62.44	\$ 129,883	\$ 131,603	\$ 101.48	\$ 211,082
55	Management of Companies and Enterprises	11-9041	Architectural and Engineering Managers	340	\$ 93.73	\$ 194,956	\$ 77.11	\$ 160,388	\$ 193,420	\$ 107.24	\$ 223,052
55	Management of Companies and Enterprises	11-9051	Food Service Managers		\$ 47.42	\$ 98,628	\$ 40.84	\$ 84,938	\$ 84,941	\$ 60.93	\$ 126,726
55	Management of Companies and Enterprises	11-9111	Medical and Health Services Managers	1,000	\$ 104.22	\$ 216,774	\$ 63.16	\$ 131,378	\$ 201,057		
55	Management of Companies and Enterprises	11-9121	Natural Sciences Managers	1,130	\$ 107.13	\$ 222,827	\$ 82.97	\$ 172,580	\$ 215,358		
55	Management of Companies and Enterprises	11-9141	Property, Real Estate, and Community Association Managers	200	\$ 75.17	\$ 156,353	\$ 60.83	\$ 126,523	\$ 143,651	\$ 82.65	\$ 171,915
55	Management of Companies and Enterprises	11-9151	Social and Community Service Managers	100	\$ 49.34	\$ 102,621	\$ 29.36	\$ 61,066	\$ 94,545	\$ 52.02	\$ 108,195
55	Management of Companies and Enterprises	11-9199	Managers, All Other	2,320	\$ 102.58	\$ 213,370	\$ 79.91	\$ 166,209	\$ 188,790	\$ 112.73	\$ 234,470
55	Management of Companies and Enterprises	13-0000	Business and Financial Operations Occupations	25,440	\$ 52.99	\$ 110,225	\$ 38.87	\$ 80,847	\$ 103,337	\$ 63.14	\$ 131,336
55	Management of Companies and Enterprises	13-1020	Buyers and Purchasing Agents	1,990	\$ 54.20	\$ 112,737	\$ 38.38	\$ 79,836	\$ 103,380	\$ 63.67	\$ 132,437
55	Management of Companies and Enterprises	13-1031	Claims Adjusters, Examiners, and Investigators	120	\$ 38.87	\$ 80,858	\$ 31.05	\$ 64,581	\$ 74,457	\$ 47.99	\$ 99,824
55	Management of Companies and Enterprises	13-1041	Compliance Officers	920	\$ 47.21	\$ 98,191	\$ 37.86	\$ 78,754	\$ 95,288	\$ 58.11	\$ 120,863
55	Management of Companies and Enterprises	13-1051	Cost Estimators	160	\$ 44.72	\$ 93,019	\$ 32.66	\$ 67,939	\$ 97,491	\$ 52.76	\$ 109,745
55	Management of Companies and Enterprises	13-1071	Human Resources Specialists	1,970	\$ 48.31	\$ 100,477	\$ 37.28	\$ 77,553	\$ 96,823	\$ 59.43	\$ 123,610
55	Management of Companies and Enterprises	13-1075	Labor Relations Specialists	60	\$ 55.27	\$ 114,968	\$ 47.47	\$ 98,744	\$ 118,019	\$ 62.96	\$ 130,955
55	Management of Companies and Enterprises	13-1081	Logisticians	810	\$ 49.57	\$ 103,116	\$ 39.71	\$ 82,589	\$ 100,983	\$ 60.23	\$ 125,281
55	Management of Companies and Enterprises	13-1082	Project Management Specialists	1,520	\$ 60.93	\$ 126,729	\$ 49.06	\$ 102,047	\$ 130,332	\$ 77.25	\$ 160,690
55	Management of Companies and Enterprises	13-1111	Management Analysts	1,310	\$ 53.95	\$ 112,226	\$ 40.21	\$ 83,637	\$ 102,424	\$ 61.55	\$ 128,034
55	Management of Companies and Enterprises	13-1121	Meeting, Convention, and Event Planners	100	\$ 47.94	\$ 99,725	\$ 34.93	\$ 72,661	\$ 100,849	\$ 62.96	\$ 130,956
55	Management of Companies and Enterprises	13-1131	Fundraisers	50	\$ 31.18	\$ 64,863	\$ 32.46	\$ 67,515	\$ 69,214	\$ 33.28	\$ 69,214
55	Management of Companies and Enterprises	13-1141	Compensation, Benefits, and Job Analysis Specialists	550	\$ 51.05	\$ 106,188	\$ 38.34	\$ 79,740	\$ 101,544	\$ 61.27	\$ 127,432
55	Management of Companies and Enterprises	13-1151	Training and Development Specialists	690	\$ 42.34	\$ 88,060	\$ 30.11	\$ 62,637	\$ 79,970	\$ 52.04	\$ 108,239
55	Management of Companies and Enterprises	13-1161	Market Research Analysts and Marketing Specialists	2,980	\$ 55.88	\$ 116,224	\$ 45.22	\$ 94,048	\$ 110,936	\$ 66.17	\$ 137,633
55	Management of Companies and Enterprises	13-1199	Business Operations Specialists, All Other	2,540	\$ 51.54	\$ 107,210	\$ 38.18	\$ 79,421	\$ 98,280	\$ 63.58	\$ 132,245
55	Management of Companies and Enterprises	13-2011	Accountants and Auditors	4,220	\$ 53.38	\$ 111,038	\$ 40.01	\$ 83,227	\$ 104,360	\$ 63.14	\$ 131,337
55	Management of Companies and Enterprises	13-2020	Property Appraisers and Assessors	20	\$ 73.33	\$ 152,518	\$ 62.67	\$ 130,364	\$ 156,058	\$ 75.03	\$ 156,065
55	Management of Companies and Enterprises	13-2031	Budget Analysts	40	\$ 47.35	\$ 98,492	\$ 34.69	\$ 72,146	\$ 99,287	\$ 53.08	\$ 110,397
55	Management of Companies and Enterprises	13-2041	Credit Analysts	300	\$ 55.60	\$ 115,656	\$ 32.22	\$ 67,011	\$ 103,654	\$ 70.35	\$ 146,335
55	Management of Companies and Enterprises	13-2051	Financial and Investment Analysts	2,210	\$ 51.09	\$ 106,263	\$ 38.77	\$ 80,633	\$ 102,942	\$ 58.26	\$ 121,186

New Jersey Department of Labor and Workforce Development
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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
55	Management of Companies and Enterprises	13-2052	Personal Financial Advisors	200	\$ 47.61	\$ 99,030	\$ 37.83	\$ 78,684	\$ 86,105	\$ 58.12	\$ 120,884
55	Management of Companies and Enterprises	13-2054	Financial Risk Specialists	440	\$ 62.16	\$ 129,292	\$ 47.33	\$ 98,443	\$ 109,745	\$ 75.37	\$ 156,769
55	Management of Companies and Enterprises	13-2061	Financial Examiners	1,010	\$ 54.39	\$ 113,125	\$ 46.95	\$ 97,663	\$ 97,684	\$ 62.35	\$ 129,693
55	Management of Companies and Enterprises	13-2071	Credit Counselors		\$ 48.75	\$ 101,390	\$ 39.04	\$ 81,199	\$ 106,350	\$ 51.13	\$ 106,356
55	Management of Companies and Enterprises	13-2072	Loan Officers	480	\$ 56.79	\$ 118,117	\$ 43.84	\$ 91,189	\$ 111,271	\$ 66.57	\$ 138,466
55	Management of Companies and Enterprises	13-2099	Financial Specialists, All Other	710	\$ 60.58	\$ 126,010	\$ 41.18	\$ 85,653	\$ 132,227	\$ 75.10	\$ 156,206
55	Management of Companies and Enterprises	15-0000	Computer and Mathematical Occupations	13,240	\$ 63.26	\$ 131,573	\$ 48.30	\$ 100,473	\$ 132,516	\$ 76.61	\$ 159,348
55	Management of Companies and Enterprises	15-1211	Computer Systems Analysts	2,230	\$ 66.22	\$ 137,741	\$ 56.83	\$ 118,209	\$ 138,134	\$ 77.19	\$ 160,545
55	Management of Companies and Enterprises	15-1212	Information Security Analysts	590	\$ 62.70	\$ 130,420	\$ 50.57	\$ 105,182	\$ 130,000	\$ 73.82	\$ 153,543
55	Management of Companies and Enterprises	15-1231	Computer Network Support Specialists	290	\$ 49.52	\$ 102,992	\$ 41.22	\$ 85,741	\$ 89,921	\$ 61.42	\$ 127,751
55	Management of Companies and Enterprises	15-1232	Computer User Support Specialists	820	\$ 36.72	\$ 76,377	\$ 29.63	\$ 61,630	\$ 78,946	\$ 41.62	\$ 86,560
55	Management of Companies and Enterprises	15-1241	Computer Network Architects	960	\$ 67.84	\$ 141,101	\$ 58.58	\$ 121,840	\$ 140,135	\$ 79.08	\$ 164,481
55	Management of Companies and Enterprises	15-1242	Database Administrators	150	\$ 54.70	\$ 113,768	\$ 37.75	\$ 78,514	\$ 106,395	\$ 70.68	\$ 147,007
55	Management of Companies and Enterprises	15-1243	Database Architects	160	\$ 76.69	\$ 159,505	\$ 64.62	\$ 134,415	\$ 160,768	\$ 82.87	\$ 172,376
55	Management of Companies and Enterprises	15-1244	Network and Computer Systems Administrators	630	\$ 58.71	\$ 122,109	\$ 46.50	\$ 96,720	\$ 125,718	\$ 69.76	\$ 145,106
55	Management of Companies and Enterprises	15-1251	Computer Programmers	330	\$ 53.47	\$ 111,212	\$ 40.64	\$ 84,538	\$ 95,496	\$ 63.10	\$ 131,240
55	Management of Companies and Enterprises	15-1252	Software Developers	4,290	\$ 68.88	\$ 143,271	\$ 60.13	\$ 125,070	\$ 140,326	\$ 78.14	\$ 162,541
55	Management of Companies and Enterprises	15-1253	Software Quality Assurance Analysts and Testers	590	\$ 58.08	\$ 120,798	\$ 48.36	\$ 100,596	\$ 122,948	\$ 64.18	\$ 133,504
55	Management of Companies and Enterprises	15-1254	Web Developers	90	\$ 55.52	\$ 115,488	\$ 49.16	\$ 102,258	\$ 121,193	\$ 63.28	\$ 131,617
55	Management of Companies and Enterprises	15-1255	Web and Digital Interface Designers	200	\$ 55.05	\$ 114,509	\$ 40.09	\$ 83,382	\$ 105,699	\$ 67.84	\$ 141,114
55	Management of Companies and Enterprises	15-1299	Computer Occupations, All Other	680	\$ 71.48	\$ 148,674	\$ 37.57	\$ 78,153	\$ 119,971	\$ 80.02	\$ 166,445
55	Management of Companies and Enterprises	15-2031	Operations Research Analysts	530	\$ 49.98	\$ 103,949	\$ 41.78	\$ 86,895	\$ 101,838	\$ 59.53	\$ 123,820
55	Management of Companies and Enterprises	15-2041	Statisticians	90	\$ 67.02	\$ 139,394	\$ 56.92	\$ 118,401	\$ 143,817	\$ 71.37	\$ 148,452
55	Management of Companies and Enterprises	15-2051	Data Scientists	610	\$ 68.18	\$ 141,812	\$ 44.56	\$ 92,695	\$ 138,397	\$ 80.09	\$ 166,580
55	Management of Companies and Enterprises	17-0000	Architecture and Engineering Occupations	2,290	\$ 56.63	\$ 117,800	\$ 41.47	\$ 86,258	\$ 108,704	\$ 65.67	\$ 136,592
55	Management of Companies and Enterprises	17-1011	Architects, Except Landscape and Naval	80	\$ 38.47	\$ 80,015	\$ 30.78	\$ 64,032	\$ 77,091	\$ 37.07	\$ 77,101
55	Management of Companies and Enterprises	17-2031	Bioengineers and Biomedical Engineers	180	\$ 63.98	\$ 133,085	\$ 52.26	\$ 108,704	\$ 132,164	\$ 80.69	\$ 167,833
55	Management of Companies and Enterprises	17-2051	Civil Engineers	260	\$ 50.07	\$ 104,141	\$ 36.77	\$ 76,480	\$ 100,501	\$ 60.74	\$ 126,339
55	Management of Companies and Enterprises	17-2071	Electrical Engineers	440	\$ 58.87	\$ 122,442	\$ 48.80	\$ 101,502	\$ 128,664	\$ 65.09	\$ 135,378
55	Management of Companies and Enterprises	17-2072	Electronics Engineers, Except Computer	390	\$ 69.38	\$ 144,303	\$ 60.56	\$ 125,975	\$ 138,484	\$ 81.21	\$ 168,911
55	Management of Companies and Enterprises	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	30	\$ 54.46	\$ 113,277	\$ 48.70	\$ 101,302	\$ 107,040	\$ 52.67	\$ 109,556
55	Management of Companies and Enterprises	17-2112	Industrial Engineers	300	\$ 58.13	\$ 120,912	\$ 40.68	\$ 84,622	\$ 132,640	\$ 68.24	\$ 141,943
55	Management of Companies and Enterprises	17-2141	Mechanical Engineers	70	\$ 63.37	\$ 131,811	\$ 53.02	\$ 110,282	\$ 133,625	\$ 70.09	\$ 145,787
55	Management of Companies and Enterprises	17-2199	Engineers, All Other	170	\$ 56.39	\$ 117,297	\$ 48.44	\$ 100,759	\$ 118,126	\$ 62.11	\$ 129,195
55	Management of Companies and Enterprises	17-3019	Drafters, All Other	50	\$ 36.37	\$ 75,652	\$ 35.16	\$ 73,138	\$ 73,138	\$ 37.66	\$ 78,326
55	Management of Companies and Enterprises	17-3023	Electrical and Electronic Engineering Technologists and Technicians	90	\$ 42.97	\$ 89,382	\$ 40.66	\$ 84,573	\$ 95,805	\$ 49.50	\$ 102,954
55	Management of Companies and Enterprises	17-3026	Industrial Engineering Technologists and Technicians	130	\$ 41.18	\$ 85,657	\$ 38.16	\$ 79,367	\$ 80,402	\$ 49.94	\$ 103,876
55	Management of Companies and Enterprises	17-3028	Calibration Technologists and Technicians	40	\$ 49.18	\$ 102,289	\$ 50.55	\$ 105,153	\$ 105,165	\$ 50.60	\$ 105,249
55	Management of Companies and Enterprises	19-0000	Life, Physical, and Social Science Occupations	1,290	\$ 55.58	\$ 115,598	\$ 40.02	\$ 83,243	\$ 107,259	\$ 69.09	\$ 143,713
55	Management of Companies and Enterprises	19-1012	Food Scientists and Technologists		\$ 49.74	\$ 103,464	\$ 32.00	\$ 66,568	\$ 102,496	\$ 60.91	\$ 126,692
55	Management of Companies and Enterprises	19-1021	Biochemists and Biophysicists	10	\$ 80.74	\$ 167,940	\$ 44.45	\$ 92,457	\$ 157,508	\$ 86.30	\$ 179,511
55	Management of Companies and Enterprises	19-1022	Microbiologists		\$ 41.79	\$ 86,922	\$ 33.10	\$ 68,850	\$ 70,689	\$ 45.89	\$ 95,454
55	Management of Companies and Enterprises	19-1042	Medical Scientists, Except Epidemiologists	530	\$ 67.55	\$ 140,494	\$ 49.04	\$ 102,012	\$ 130,608	\$ 81.22	\$ 168,934
55	Management of Companies and Enterprises	19-2031	Chemists	90	\$ 63.84	\$ 132,778	\$ 42.10	\$ 87,572	\$ 116,862	\$ 82.37	\$ 171,336
55	Management of Companies and Enterprises	19-2032	Materials Scientists	110	\$ 52.73	\$ 109,682	\$ 36.44	\$ 75,794	\$ 97,030	\$ 61.06	\$ 127,005
55	Management of Companies and Enterprises	19-2041	Environmental Scientists and Specialists, Including Health		\$ 35.17	\$ 73,152	\$ 33.45	\$ 69,566	\$ 73,583	\$ 35.38	\$ 73,583
55	Management of Companies and Enterprises	19-4013	Food Science Technicians	60	\$ 37.17	\$ 77,313	\$ 26.82	\$ 55,775	\$ 82,227	\$ 41.97	\$ 87,302

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
55	Management of Companies and Enterprises	19-4031	Chemical Technicians		\$ 32.09	\$ 66,739	\$ 23.61	\$ 49,100	\$ 56,770	\$ 41.93	\$ 87,223
55	Management of Companies and Enterprises	19-4099	Life, Physical, and Social Science Technicians, All Other		\$ 46.09	\$ 95,861	\$ 34.86	\$ 72,517	\$ 104,358	\$ 50.19	\$ 104,394
55	Management of Companies and Enterprises	19-5011	Occupational Health and Safety Specialists	130	\$ 44.87	\$ 93,323	\$ 23.56	\$ 48,999	\$ 100,986	\$ 55.56	\$ 115,565
55	Management of Companies and Enterprises	19-5012	Occupational Health and Safety Technicians	70	\$ 48.03	\$ 99,894	\$ 41.76	\$ 86,869	\$ 98,753	\$ 56.06	\$ 116,605
55	Management of Companies and Enterprises	21-0000	Community and Social Service Occupations	300	\$ 28.15	\$ 58,543	\$ 21.54	\$ 44,808	\$ 52,000	\$ 29.96	\$ 62,307
55	Management of Companies and Enterprises	21-1018	Substance abuse, behavioral disorder, and mental health counselors		\$ 27.79	\$ 57,800	\$ 24.19	\$ 50,315	\$ 52,964	\$ 31.00	\$ 64,483
55	Management of Companies and Enterprises	21-1023	Mental Health and Substance Abuse Social Workers		\$ 25.48	\$ 52,993	\$ 19.26	\$ 40,064	\$ 45,506	\$ 31.98	\$ 66,520
55	Management of Companies and Enterprises	21-1093	Social and Human Service Assistants	20	\$ 23.51	\$ 48,910	\$ 18.91	\$ 39,332	\$ 48,617	\$ 25.12	\$ 52,251
55	Management of Companies and Enterprises	21-1094	Community Health Workers	30	\$ 23.36	\$ 48,589	\$ 21.66	\$ 45,054	\$ 47,407	\$ 26.09	\$ 54,273
55	Management of Companies and Enterprises	21-1099	Community and Social Service Specialists, All Other	50	\$ 24.59	\$ 51,141	\$ 17.96	\$ 37,358	\$ 39,088	\$ 33.61	\$ 69,910
55	Management of Companies and Enterprises	23-0000	Legal Occupations	1,710	\$ 95.77	\$ 199,202	\$ 59.58	\$ 123,933	\$ 216,040	\$ 112.38	\$ 233,744
55	Management of Companies and Enterprises	23-1011	Lawyers	1,330	\$ 109.96	\$ 228,716	\$ 93.02	\$ 193,491	\$ 221,247		
55	Management of Companies and Enterprises	23-2011	Paralegals and Legal Assistants	360	\$ 46.13	\$ 95,940	\$ 38.19	\$ 79,427	\$ 94,263	\$ 52.54	\$ 109,290
55	Management of Companies and Enterprises	23-2099	Legal Support Workers, All Other	20	\$ 45.91	\$ 95,484	\$ 44.56	\$ 92,676	\$ 98,382	\$ 50.04	\$ 104,087
55	Management of Companies and Enterprises	25-0000	Educational Instruction and Library Occupations	50	\$ 36.95	\$ 76,861	\$ 31.03	\$ 64,553	\$ 79,373	\$ 43.80	\$ 91,110
55	Management of Companies and Enterprises	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,580	\$ 45.61	\$ 94,877	\$ 35.78	\$ 74,423	\$ 89,981	\$ 52.51	\$ 109,225
55	Management of Companies and Enterprises	27-1011	Art Directors	190	\$ 62.51	\$ 130,022	\$ 49.90	\$ 103,788	\$ 126,279	\$ 75.62	\$ 157,285
55	Management of Companies and Enterprises	27-1021	Commercial and Industrial Designers	230	\$ 42.14	\$ 87,654	\$ 37.16	\$ 77,297	\$ 83,379	\$ 45.89	\$ 95,460
55	Management of Companies and Enterprises	27-1022	Fashion Designers	80	\$ 40.59	\$ 84,431	\$ 28.40	\$ 59,070	\$ 71,893	\$ 48.82	\$ 101,536
55	Management of Companies and Enterprises	27-1024	Graphic Designers	350	\$ 41.75	\$ 86,840	\$ 33.43	\$ 69,537	\$ 78,040	\$ 47.03	\$ 97,826
55	Management of Companies and Enterprises	27-1025	Interior Designers	70	\$ 49.20	\$ 102,335	\$ 40.74	\$ 84,735	\$ 99,880	\$ 49.04	\$ 101,998
55	Management of Companies and Enterprises	27-1026	Merchandise Displayers and Window Trimmers	110	\$ 39.35	\$ 81,840	\$ 31.49	\$ 65,499	\$ 76,827	\$ 49.33	\$ 102,599
55	Management of Companies and Enterprises	27-1029	Designers, All Other	70	\$ 25.09	\$ 52,178	\$ 22.49	\$ 46,784	\$ 46,816	\$ 27.77	\$ 57,762
55	Management of Companies and Enterprises	27-2012	Producers and Directors		\$ 40.27	\$ 83,752	\$ 39.20	\$ 81,529	\$ 81,529	\$ 40.78	\$ 84,826
55	Management of Companies and Enterprises	27-3031	Public Relations Specialists	260	\$ 51.45	\$ 107,023	\$ 38.06	\$ 79,174	\$ 98,550	\$ 62.75	\$ 130,528
55	Management of Companies and Enterprises	27-3041	Editors	30	\$ 49.14	\$ 102,204	\$ 37.91	\$ 78,857	\$ 96,982	\$ 62.43	\$ 129,858
55	Management of Companies and Enterprises	27-3042	Technical Writers	40	\$ 59.87	\$ 124,539	\$ 49.22	\$ 102,373	\$ 128,472	\$ 67.90	\$ 141,239
55	Management of Companies and Enterprises	27-3043	Writers and Authors	90	\$ 35.24	\$ 73,292	\$ 21.67	\$ 45,078	\$ 74,320	\$ 36.89	\$ 76,722
55	Management of Companies and Enterprises	27-4021	Photographers	10	\$ 42.28	\$ 87,938	\$ 31.96	\$ 66,469	\$ 102,484	\$ 49.27	\$ 102,492
55	Management of Companies and Enterprises	29-0000	Healthcare Practitioners and Technical Occupations	1,090	\$ 52.12	\$ 108,415	\$ 31.08	\$ 64,651	\$ 77,375	\$ 49.28	\$ 102,504
55	Management of Companies and Enterprises	29-1031	Dietitians and Nutritionists	60	\$ 52.83	\$ 109,894	\$ 31.42	\$ 65,355	\$ 135,361	\$ 65.08	\$ 135,368
55	Management of Companies and Enterprises	29-1051	Pharmacists	20	\$ 63.69	\$ 132,474	\$ 55.28	\$ 114,988	\$ 124,692	\$ 61.78	\$ 128,493
55	Management of Companies and Enterprises	29-1141	Registered Nurses	260	\$ 42.14	\$ 87,645	\$ 36.50	\$ 75,912	\$ 75,912	\$ 46.42	\$ 96,559
55	Management of Companies and Enterprises	29-1171	Nurse Practitioners	30	\$ 65.66	\$ 136,582	\$ 60.30	\$ 125,426	\$ 143,456	\$ 71.84	\$ 149,431
55	Management of Companies and Enterprises	29-1229	Physicians, All Other	50	\$ 159.25	\$ 331,231					
55	Management of Companies and Enterprises	29-2010	Clinical Laboratory Technologists and Technicians	170	\$ 43.82	\$ 91,155	\$ 39.81	\$ 82,806	\$ 98,513	\$ 47.37	\$ 98,521
55	Management of Companies and Enterprises	29-2061	Licensed Practical and Licensed Vocational Nurses		\$ 32.20	\$ 66,967	\$ 29.77	\$ 61,916	\$ 65,736	\$ 35.78	\$ 74,423
55	Management of Companies and Enterprises	29-2072	Medical Records Specialists	180	\$ 35.95	\$ 74,776	\$ 29.41	\$ 61,177	\$ 76,662	\$ 41.11	\$ 85,499
55	Management of Companies and Enterprises	29-9021	Health Information Technologists and Medical Registrars	150	\$ 31.46	\$ 65,435	\$ 22.39	\$ 46,578	\$ 60,373	\$ 30.90	\$ 64,272
55	Management of Companies and Enterprises	31-0000	Healthcare Support Occupations	140	\$ 21.08	\$ 43,844	\$ 18.03	\$ 37,495	\$ 41,017	\$ 24.31	\$ 50,564
55	Management of Companies and Enterprises	31-1120	Home Health and Personal Care Aides		\$ 18.65	\$ 38,790	\$ 16.98	\$ 35,322	\$ 37,240	\$ 19.12	\$ 39,772
55	Management of Companies and Enterprises	31-1131	Nursing Assistants	20	\$ 19.10	\$ 39,719	\$ 17.46	\$ 36,322	\$ 36,322	\$ 19.72	\$ 41,017
55	Management of Companies and Enterprises	31-9092	Medical Assistants		\$ 21.75	\$ 45,239	\$ 19.47	\$ 40,500	\$ 44,185	\$ 24.31	\$ 50,565
55	Management of Companies and Enterprises	33-0000	Protective Service Occupations	260	\$ 33.31	\$ 69,294	\$ 22.06	\$ 45,887	\$ 62,829	\$ 44.62	\$ 92,817
55	Management of Companies and Enterprises	33-1091	First-Line Supervisors of Security Workers	60	\$ 49.80	\$ 103,583	\$ 45.62	\$ 94,885	\$ 97,887	\$ 57.03	\$ 118,615
55	Management of Companies and Enterprises	33-9021	Private Detectives and Investigators	20	\$ 37.60	\$ 78,203	\$ 28.48	\$ 59,242	\$ 68,306	\$ 39.64	\$ 82,449
55	Management of Companies and Enterprises	33-9032	Security Guards	150	\$ 25.02	\$ 52,033	\$ 18.51	\$ 38,494	\$ 45,890	\$ 30.14	\$ 62,691

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
55	Management of Companies and Enterprises	33-9099	Protective Service Workers, All Other	20	\$ 40.88	\$ 85,021	\$ 31.30	\$ 65,104	\$ 74,849	\$ 40.21	\$ 83,633
55	Management of Companies and Enterprises	35-0000	Food Preparation and Serving Related Occupations		\$ 24.77	\$ 51,515	\$ 16.45	\$ 34,220	\$ 35,867	\$ 33.48	\$ 69,638
55	Management of Companies and Enterprises	35-1012	First-Line Supervisors of Food Preparation and Serving Workers		\$ 34.09	\$ 70,909	\$ 33.48	\$ 69,638	\$ 69,638	\$ 35.76	\$ 74,373
55	Management of Companies and Enterprises	37-0000	Building and Grounds Cleaning and Maintenance Occupations	60	\$ 26.40	\$ 54,921	\$ 18.47	\$ 38,418	\$ 47,233	\$ 32.70	\$ 68,026
55	Management of Companies and Enterprises	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	20	\$ 34.35	\$ 71,439	\$ 29.52	\$ 61,402	\$ 78,281	\$ 39.02	\$ 81,167
55	Management of Companies and Enterprises	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	40	\$ 22.85	\$ 47,519	\$ 18.00	\$ 37,443	\$ 44,776	\$ 30.55	\$ 63,538
55	Management of Companies and Enterprises	39-0000	Personal Care and Service Occupations	30	\$ 30.36	\$ 63,148	\$ 21.09	\$ 43,872	\$ 57,299	\$ 36.31	\$ 75,532
55	Management of Companies and Enterprises	41-0000	Sales and Related Occupations	4,230	\$ 52.60	\$ 109,418	\$ 36.01	\$ 74,902	\$ 101,348	\$ 65.30	\$ 135,817
55	Management of Companies and Enterprises	41-1011	First-Line Supervisors of Retail Sales Workers	50	\$ 33.80	\$ 70,313	\$ 25.13	\$ 52,279	\$ 66,711	\$ 37.13	\$ 77,236
55	Management of Companies and Enterprises	41-1012	First-Line Supervisors of Non-Retail Sales Workers	830	\$ 63.84	\$ 132,788	\$ 50.69	\$ 105,430	\$ 133,751	\$ 74.36	\$ 154,666
55	Management of Companies and Enterprises	41-3031	Securities, Commodities, and Financial Services Sales Agents	540	\$ 47.32	\$ 98,427	\$ 36.06	\$ 75,015	\$ 98,535	\$ 58.31	\$ 121,277
55	Management of Companies and Enterprises	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,970	\$ 47.41	\$ 98,609	\$ 29.32	\$ 60,992	\$ 93,702	\$ 51.54	\$ 107,207
55	Management of Companies and Enterprises	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	140	\$ 62.30	\$ 129,587	\$ 61.11	\$ 127,109	\$ 127,119	\$ 64.22	\$ 133,572
55	Management of Companies and Enterprises	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	420	\$ 63.87	\$ 132,854	\$ 41.76	\$ 86,870	\$ 131,636	\$ 85.93	\$ 178,740
55	Management of Companies and Enterprises	41-9031	Sales Engineers		\$ 59.27	\$ 123,279	\$ 55.31	\$ 115,041	\$ 115,042	\$ 55.31	\$ 115,042
55	Management of Companies and Enterprises	41-9099	Sales and Related Workers, All Other	210	\$ 44.98	\$ 93,550	\$ 26.93	\$ 56,017	\$ 84,082	\$ 58.81	\$ 122,333
55	Management of Companies and Enterprises	43-0000	Office and Administrative Support Occupations	15,620	\$ 30.93	\$ 64,335	\$ 23.25	\$ 48,351	\$ 58,841	\$ 37.24	\$ 77,462
55	Management of Companies and Enterprises	43-1011	First-Line Supervisors of Office and Administrative Support Workers	2,120	\$ 44.78	\$ 93,147	\$ 36.46	\$ 75,844	\$ 90,144	\$ 48.66	\$ 101,206
55	Management of Companies and Enterprises	43-3011	Bill and Account Collectors	610	\$ 27.72	\$ 57,660	\$ 21.22	\$ 44,142	\$ 56,670	\$ 37.41	\$ 77,814
55	Management of Companies and Enterprises	43-3021	Billing and Posting Clerks	670	\$ 26.22	\$ 54,531	\$ 22.24	\$ 46,264	\$ 53,014	\$ 29.13	\$ 60,585
55	Management of Companies and Enterprises	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,150	\$ 28.06	\$ 58,366	\$ 23.06	\$ 47,971	\$ 58,766	\$ 32.23	\$ 67,042
55	Management of Companies and Enterprises	43-3051	Payroll and Timekeeping Clerks	340	\$ 31.15	\$ 64,797	\$ 28.05	\$ 58,341	\$ 65,298	\$ 35.98	\$ 74,843
55	Management of Companies and Enterprises	43-3061	Procurement Clerks	180	\$ 27.07	\$ 56,297	\$ 24.38	\$ 50,709	\$ 57,554	\$ 27.73	\$ 57,671
55	Management of Companies and Enterprises	43-3071	Tellers		\$ 20.48	\$ 42,589	\$ 16.72	\$ 34,777	\$ 46,772	\$ 22.49	\$ 46,772
55	Management of Companies and Enterprises	43-3099	Financial Clerks, All Other	70	\$ 27.59	\$ 57,395	\$ 20.31	\$ 42,251	\$ 55,833	\$ 33.39	\$ 69,451
55	Management of Companies and Enterprises	43-4041	Credit Authorizers, Checkers, and Clerks	120	\$ 27.05	\$ 56,268	\$ 24.90	\$ 51,793	\$ 56,922	\$ 28.29	\$ 58,837
55	Management of Companies and Enterprises	43-4051	Customer Service Representatives	3,380	\$ 28.05	\$ 58,336	\$ 23.27	\$ 48,396	\$ 51,450	\$ 31.35	\$ 65,213
55	Management of Companies and Enterprises	43-4071	File Clerks	80	\$ 22.09	\$ 45,949	\$ 19.29	\$ 40,115	\$ 45,909	\$ 22.65	\$ 47,121
55	Management of Companies and Enterprises	43-4111	Interviewers, Except Eligibility and Loan	250	\$ 21.77	\$ 45,285	\$ 20.59	\$ 42,819	\$ 43,868	\$ 23.44	\$ 48,750
55	Management of Companies and Enterprises	43-4131	Loan Interviewers and Clerks	90	\$ 23.83	\$ 49,561	\$ 20.93	\$ 43,528	\$ 50,794	\$ 24.67	\$ 51,318
55	Management of Companies and Enterprises	43-4151	Order Clerks		\$ 28.27	\$ 58,796	\$ 25.82	\$ 53,709	\$ 54,975	\$ 31.25	\$ 65,000
55	Management of Companies and Enterprises	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	580	\$ 26.76	\$ 55,655	\$ 23.55	\$ 48,984	\$ 56,894	\$ 28.47	\$ 59,214
55	Management of Companies and Enterprises	43-4171	Receptionists and Information Clerks	320	\$ 19.85	\$ 41,281	\$ 18.26	\$ 37,984	\$ 40,045	\$ 21.93	\$ 45,620
55	Management of Companies and Enterprises	43-4199	Information and Record Clerks, All Other		\$ 29.51	\$ 61,377	\$ 21.09	\$ 43,866	\$ 63,509	\$ 35.11	\$ 73,019
55	Management of Companies and Enterprises	43-5011	Cargo and Freight Agents		\$ 29.44	\$ 61,229	\$ 24.79	\$ 51,563	\$ 60,466	\$ 35.29	\$ 73,406
55	Management of Companies and Enterprises	43-5021	Couriers and Messengers	20	\$ 19.73	\$ 41,034	\$ 16.09	\$ 33,475	\$ 37,893	\$ 21.12	\$ 43,935
55	Management of Companies and Enterprises	43-5032	Dispatchers, Except Police, Fire, and Ambulance	110	\$ 23.05	\$ 47,938	\$ 18.94	\$ 39,400	\$ 43,447	\$ 23.82	\$ 49,544
55	Management of Companies and Enterprises	43-5061	Production, Planning, and Expediting Clerks	450	\$ 35.50	\$ 73,849	\$ 30.45	\$ 63,346	\$ 75,688	\$ 41.07	\$ 85,423
55	Management of Companies and Enterprises	43-5071	Shipping, Receiving, and Inventory Clerks	160	\$ 27.59	\$ 57,397	\$ 21.89	\$ 45,535	\$ 54,155	\$ 33.64	\$ 69,967
55	Management of Companies and Enterprises	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	10	\$ 26.71	\$ 55,562	\$ 24.90	\$ 51,792	\$ 63,192	\$ 30.38	\$ 63,194
55	Management of Companies and Enterprises	43-6011	Executive Secretaries and Executive Administrative Assistants	1,350	\$ 42.57	\$ 88,548	\$ 37.52	\$ 78,042	\$ 87,038	\$ 47.59	\$ 98,991
55	Management of Companies and Enterprises	43-6012	Legal Secretaries and Administrative Assistants	100	\$ 37.30	\$ 77,577	\$ 35.32	\$ 73,457	\$ 73,878	\$ 38.70	\$ 80,502
55	Management of Companies and Enterprises	43-6013	Medical Secretaries and Administrative Assistants	330	\$ 24.14	\$ 50,221	\$ 21.96	\$ 45,672	\$ 48,351	\$ 27.27	\$ 56,713
55	Management of Companies and Enterprises	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	740	\$ 27.87	\$ 57,976	\$ 21.86	\$ 45,461	\$ 54,995	\$ 31.05	\$ 64,585
55	Management of Companies and Enterprises	43-9021	Data Entry Keyers	40	\$ 21.51	\$ 44,732	\$ 17.96	\$ 37,350	\$ 45,183	\$ 25.01	\$ 52,020
55	Management of Companies and Enterprises	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	60	\$ 22.32	\$ 46,424	\$ 17.48	\$ 36,368	\$ 46,173	\$ 25.40	\$ 52,824
55	Management of Companies and Enterprises	43-9061	Office Clerks, General	1,010	\$ 23.89	\$ 49,697	\$ 17.98	\$ 37,389	\$ 46,010	\$ 28.06	\$ 58,371

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
55	Management of Companies and Enterprises	43-9199	Office and Administrative Support Workers, All Other	60	\$ 25.18	\$ 52,365	\$ 19.19	\$ 39,914	\$ 57,195	\$ 29.60	\$ 61,564
55	Management of Companies and Enterprises	47-0000	Construction and Extraction Occupations	730	\$ 27.48	\$ 57,161	\$ 18.67	\$ 38,841	\$ 47,212	\$ 29.39	\$ 61,129
55	Management of Companies and Enterprises	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	40	\$ 43.60	\$ 90,697	\$ 37.89	\$ 78,811	\$ 85,948	\$ 49.87	\$ 103,736
55	Management of Companies and Enterprises	47-2111	Electricians	70	\$ 32.24	\$ 67,058	\$ 24.36	\$ 50,669	\$ 61,129	\$ 36.31	\$ 75,532
55	Management of Companies and Enterprises	47-4011	Construction and Building Inspectors	70	\$ 47.36	\$ 98,515	\$ 39.95	\$ 83,089	\$ 98,372	\$ 60.41	\$ 125,651
55	Management of Companies and Enterprises	49-0000	Installation, Maintenance, and Repair Occupations	650	\$ 34.77	\$ 72,316	\$ 24.02	\$ 49,962	\$ 64,585	\$ 42.61	\$ 88,622
55	Management of Companies and Enterprises	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	180	\$ 46.47	\$ 96,652	\$ 37.14	\$ 77,261	\$ 104,054	\$ 50.83	\$ 105,730
55	Management of Companies and Enterprises	49-2011	Computer, Automated Teller, and Office Machine Repairers	20	\$ 29.06	\$ 60,446	\$ 26.73	\$ 55,608	\$ 61,945	\$ 34.08	\$ 70,888
55	Management of Companies and Enterprises	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	10	\$ 30.98	\$ 64,439	\$ 30.32	\$ 63,065	\$ 63,066	\$ 31.03	\$ 64,547
55	Management of Companies and Enterprises	49-9041	Industrial Machinery Mechanics	20	\$ 44.55	\$ 92,674	\$ 34.23	\$ 71,195	\$ 75,839	\$ 59.93	\$ 124,659
55	Management of Companies and Enterprises	49-9071	Maintenance and Repair Workers, General	370	\$ 27.58	\$ 57,373	\$ 21.36	\$ 44,425	\$ 54,635	\$ 31.07	\$ 64,636
55	Management of Companies and Enterprises	51-0000	Production Occupations	260	\$ 33.23	\$ 69,112	\$ 25.34	\$ 52,708	\$ 63,667	\$ 37.63	\$ 78,261
55	Management of Companies and Enterprises	51-1011	First-Line Supervisors of Production and Operating Workers		\$ 34.05	\$ 70,823	\$ 28.04	\$ 58,313	\$ 60,289	\$ 33.78	\$ 70,253
55	Management of Companies and Enterprises	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	70	\$ 32.94	\$ 68,506	\$ 25.74	\$ 53,541	\$ 69,121	\$ 37.13	\$ 77,228
55	Management of Companies and Enterprises	53-0000	Transportation and Material Moving Occupations	710	\$ 29.69	\$ 61,754	\$ 19.96	\$ 41,514	\$ 56,583	\$ 39.59	\$ 82,348
55	Management of Companies and Enterprises	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	100	\$ 43.81	\$ 91,122	\$ 35.32	\$ 73,456	\$ 85,609	\$ 54.19	\$ 112,712
55	Management of Companies and Enterprises	53-3031	Driver/Sales Workers		\$ 20.90	\$ 43,476	\$ 20.64	\$ 42,937	\$ 42,937	\$ 21.17	\$ 44,037
55	Management of Companies and Enterprises	53-3032	Heavy and Tractor-Trailer Truck Drivers	20	\$ 23.43	\$ 48,736	\$ 16.93	\$ 35,205	\$ 44,009	\$ 27.99	\$ 58,216
55	Management of Companies and Enterprises	53-3033	Light Truck Drivers	180	\$ 34.85	\$ 72,490	\$ 34.14	\$ 71,007	\$ 82,348	\$ 39.59	\$ 82,348
55	Management of Companies and Enterprises	53-3053	Shuttle Drivers and Chauffeurs	70	\$ 29.66	\$ 61,691	\$ 19.50	\$ 40,561	\$ 61,984	\$ 32.84	\$ 68,303
55	Management of Companies and Enterprises	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	110	\$ 25.32	\$ 52,671	\$ 21.93	\$ 45,618	\$ 50,644	\$ 28.28	\$ 58,831
55	Management of Companies and Enterprises	53-7064	Packers and Packagers, Hand	20	\$ 22.74	\$ 47,297	\$ 20.86	\$ 43,397	\$ 43,398	\$ 27.20	\$ 56,583
55	Management of Companies and Enterprises	53-7065	Stockers and Order Fillers	110	\$ 19.50	\$ 40,570	\$ 17.70	\$ 36,825	\$ 39,706	\$ 19.97	\$ 41,545
56	Administrative and Support and Waste Management	00-0000	Total all occupations	292,130	\$ 26.95	\$ 56,059	\$ 16.52	\$ 34,367	\$ 39,957	\$ 28.59	\$ 59,469
56	Administrative and Support and Waste Management	11-0000	Management Occupations	10,510	\$ 76.69	\$ 159,513	\$ 48.15	\$ 100,150	\$ 142,579	\$ 95.36	\$ 198,343
56	Administrative and Support and Waste Management	11-1011	Chief Executives	70							
56	Administrative and Support and Waste Management	11-1021	General and Operations Managers	4,880	\$ 73.21	\$ 152,267	\$ 43.48	\$ 90,440	\$ 135,315	\$ 95.24	\$ 198,091
56	Administrative and Support and Waste Management	11-2021	Marketing Managers	340	\$ 89.33	\$ 185,799	\$ 60.59	\$ 126,018	\$ 171,980	\$ 105.24	\$ 218,906
56	Administrative and Support and Waste Management	11-2022	Sales Managers	470	\$ 79.89	\$ 166,169	\$ 51.48	\$ 107,087	\$ 154,778	\$ 92.28	\$ 191,933
56	Administrative and Support and Waste Management	11-2032	Public Relations Managers	40	\$ 91.19	\$ 189,673	\$ 54.85	\$ 114,092	\$ 184,027	\$ 99.93	\$ 207,857
56	Administrative and Support and Waste Management	11-3012	Administrative Services Managers	270	\$ 69.87	\$ 145,338	\$ 52.01	\$ 108,172	\$ 125,817	\$ 78.68	\$ 163,662
56	Administrative and Support and Waste Management	11-3013	Facilities Managers	120	\$ 57.09	\$ 118,754	\$ 47.90	\$ 99,632	\$ 117,755	\$ 66.13	\$ 137,559
56	Administrative and Support and Waste Management	11-3021	Computer and Information Systems Managers	500	\$ 86.75	\$ 180,437	\$ 67.06	\$ 139,475	\$ 171,015	\$ 103.91	\$ 216,137
56	Administrative and Support and Waste Management	11-3031	Financial Managers	1,210	\$ 91.69	\$ 190,716	\$ 62.80	\$ 130,628	\$ 162,825	\$ 103.14	\$ 214,526
56	Administrative and Support and Waste Management	11-3051	Industrial Production Managers	180	\$ 61.65	\$ 128,238	\$ 45.75	\$ 95,169	\$ 133,283	\$ 76.23	\$ 158,567
56	Administrative and Support and Waste Management	11-3061	Purchasing Managers	70	\$ 66.02	\$ 137,325	\$ 53.24	\$ 110,744	\$ 135,012	\$ 77.35	\$ 160,884
56	Administrative and Support and Waste Management	11-3071	Transportation, Storage, and Distribution Managers	190	\$ 61.55	\$ 128,020	\$ 42.84	\$ 89,109	\$ 126,353	\$ 77.19	\$ 160,553
56	Administrative and Support and Waste Management	11-3111	Compensation and Benefits Managers		\$ 76.58	\$ 159,287	\$ 57.15	\$ 118,875	\$ 156,998	\$ 85.87	\$ 178,611
56	Administrative and Support and Waste Management	11-3121	Human Resources Managers	450	\$ 70.97	\$ 147,625	\$ 46.06	\$ 95,807	\$ 125,889	\$ 93.50	\$ 194,484
56	Administrative and Support and Waste Management	11-3131	Training and Development Managers	20	\$ 67.98	\$ 141,408	\$ 65.79	\$ 136,848	\$ 140,929	\$ 79.42	\$ 165,195
56	Administrative and Support and Waste Management	11-9021	Construction Managers	90	\$ 81.94	\$ 170,433	\$ 54.06	\$ 112,438	\$ 167,176	\$ 96.48	\$ 200,688
56	Administrative and Support and Waste Management	11-9041	Architectural and Engineering Managers		\$ 82.18	\$ 170,929	\$ 67.87	\$ 141,173	\$ 190,171	\$ 94.17	\$ 195,872
56	Administrative and Support and Waste Management	11-9051	Food Service Managers		\$ 48.83	\$ 101,559	\$ 40.35	\$ 83,920	\$ 100,327	\$ 53.03	\$ 110,294
56	Administrative and Support and Waste Management	11-9111	Medical and Health Services Managers	390	\$ 63.31	\$ 131,685	\$ 45.00	\$ 93,596	\$ 96,178	\$ 82.14	\$ 170,855
56	Administrative and Support and Waste Management	11-9121	Natural Sciences Managers	90	\$ 104.06	\$ 216,444	\$ 75.69	\$ 157,445	\$ 193,573		
56	Administrative and Support and Waste Management	11-9141	Property, Real Estate, and Community Association Managers		\$ 34.59	\$ 71,949	\$ 25.70	\$ 53,459	\$ 54,750	\$ 48.80	\$ 101,505
56	Administrative and Support and Waste Management	11-9151	Social and Community Service Managers		\$ 52.56	\$ 109,335	\$ 37.54	\$ 78,078	\$ 113,651	\$ 62.52	\$ 130,048

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
56	Administrative and Support and Waste Management	11-9199	Managers, All Other	930	\$ 80.46	\$ 167,349	\$ 48.08	\$ 99,999	\$ 156,090	\$ 95.09	\$ 197,791
56	Administrative and Support and Waste Management	13-0000	Business and Financial Operations Occupations	17,280	\$ 47.53	\$ 98,852	\$ 30.58	\$ 63,613	\$ 81,897	\$ 56.48	\$ 117,483
56	Administrative and Support and Waste Management	13-1020	Buyers and Purchasing Agents	450	\$ 42.89	\$ 89,211	\$ 32.69	\$ 67,995	\$ 83,200	\$ 46.60	\$ 96,928
56	Administrative and Support and Waste Management	13-1031	Claims Adjusters, Examiners, and Investigators		\$ 41.69	\$ 86,711	\$ 29.08	\$ 60,488	\$ 93,044	\$ 47.93	\$ 99,693
56	Administrative and Support and Waste Management	13-1041	Compliance Officers	600	\$ 45.15	\$ 93,917	\$ 28.50	\$ 59,274	\$ 78,684	\$ 57.99	\$ 120,619
56	Administrative and Support and Waste Management	13-1051	Cost Estimators	410	\$ 33.29	\$ 69,245	\$ 23.52	\$ 48,928	\$ 70,823	\$ 38.99	\$ 81,095
56	Administrative and Support and Waste Management	13-1071	Human Resources Specialists	3,760	\$ 35.72	\$ 74,288	\$ 25.10	\$ 52,206	\$ 64,051	\$ 39.26	\$ 81,654
56	Administrative and Support and Waste Management	13-1081	Logisticians	230	\$ 45.31	\$ 94,251	\$ 31.24	\$ 64,979	\$ 94,898	\$ 51.90	\$ 107,962
56	Administrative and Support and Waste Management	13-1082	Project Management Specialists	2,500	\$ 61.15	\$ 127,192	\$ 38.17	\$ 79,387	\$ 117,866	\$ 78.89	\$ 164,088
56	Administrative and Support and Waste Management	13-1111	Management Analysts	1,300	\$ 49.94	\$ 103,865	\$ 32.61	\$ 67,827	\$ 88,506	\$ 63.90	\$ 132,912
56	Administrative and Support and Waste Management	13-1121	Meeting, Convention, and Event Planners	250	\$ 31.81	\$ 66,161	\$ 23.67	\$ 49,244	\$ 63,772	\$ 37.64	\$ 78,296
56	Administrative and Support and Waste Management	13-1141	Compensation, Benefits, and Job Analysis Specialists	180	\$ 40.97	\$ 85,221	\$ 32.81	\$ 68,236	\$ 76,292	\$ 47.72	\$ 99,263
56	Administrative and Support and Waste Management	13-1151	Training and Development Specialists	400	\$ 42.22	\$ 87,825	\$ 31.04	\$ 64,568	\$ 81,662	\$ 48.66	\$ 101,221
56	Administrative and Support and Waste Management	13-1161	Market Research Analysts and Marketing Specialists	870	\$ 49.73	\$ 103,428	\$ 32.41	\$ 67,411	\$ 104,508	\$ 62.50	\$ 130,000
56	Administrative and Support and Waste Management	13-1199	Business Operations Specialists, All Other	2,250	\$ 46.44	\$ 96,597	\$ 32.77	\$ 68,165	\$ 82,004	\$ 54.58	\$ 113,524
56	Administrative and Support and Waste Management	13-2011	Accountants and Auditors	2,960	\$ 49.80	\$ 103,576	\$ 36.56	\$ 76,046	\$ 97,058	\$ 55.28	\$ 114,982
56	Administrative and Support and Waste Management	13-2031	Budget Analysts	60	\$ 37.40	\$ 77,790	\$ 27.00	\$ 56,154	\$ 74,175	\$ 40.11	\$ 83,427
56	Administrative and Support and Waste Management	13-2041	Credit Analysts	30	\$ 40.28	\$ 83,791	\$ 38.12	\$ 79,280	\$ 84,787	\$ 40.76	\$ 84,789
56	Administrative and Support and Waste Management	13-2051	Financial and Investment Analysts	380	\$ 44.99	\$ 93,575	\$ 32.47	\$ 67,539	\$ 83,902	\$ 49.43	\$ 102,823
56	Administrative and Support and Waste Management	13-2054	Financial Risk Specialists	60	\$ 78.47	\$ 163,220	\$ 75.98	\$ 158,029	\$ 161,835	\$ 91.35	\$ 189,998
56	Administrative and Support and Waste Management	13-2099	Financial Specialists, All Other	100							
56	Administrative and Support and Waste Management	15-0000	Computer and Mathematical Occupations	10,270	\$ 54.28	\$ 112,901	\$ 32.67	\$ 67,963	\$ 102,184	\$ 74.51	\$ 154,976
56	Administrative and Support and Waste Management	15-1211	Computer Systems Analysts	1,620	\$ 59.03	\$ 122,786	\$ 43.93	\$ 91,364	\$ 107,919	\$ 76.23	\$ 158,568
56	Administrative and Support and Waste Management	15-1212	Information Security Analysts	290	\$ 67.96	\$ 141,350	\$ 50.54	\$ 105,123	\$ 134,225	\$ 78.83	\$ 163,969
56	Administrative and Support and Waste Management	15-1221	Computer and Information Research Scientists	40	\$ 47.40	\$ 98,582	\$ 29.05	\$ 60,415	\$ 80,421	\$ 59.34	\$ 123,429
56	Administrative and Support and Waste Management	15-1231	Computer Network Support Specialists	550	\$ 32.28	\$ 67,142	\$ 25.15	\$ 52,317	\$ 58,552	\$ 37.57	\$ 78,154
56	Administrative and Support and Waste Management	15-1232	Computer User Support Specialists	1,100	\$ 27.91	\$ 58,056	\$ 22.69	\$ 47,191	\$ 54,754	\$ 30.49	\$ 63,413
56	Administrative and Support and Waste Management	15-1241	Computer Network Architects	470	\$ 65.44	\$ 136,121	\$ 47.50	\$ 98,806	\$ 129,128	\$ 80.73	\$ 167,917
56	Administrative and Support and Waste Management	15-1242	Database Administrators	330	\$ 47.64	\$ 99,086	\$ 37.42	\$ 77,843	\$ 79,717	\$ 47.55	\$ 98,900
56	Administrative and Support and Waste Management	15-1243	Database Architects	70	\$ 81.42	\$ 169,351	\$ 64.96	\$ 135,111	\$ 162,420	\$ 97.73	\$ 203,279
56	Administrative and Support and Waste Management	15-1244	Network and Computer Systems Administrators	530	\$ 57.26	\$ 119,096	\$ 40.99	\$ 85,249	\$ 100,441	\$ 65.03	\$ 135,254
56	Administrative and Support and Waste Management	15-1251	Computer Programmers	380	\$ 55.45	\$ 115,341	\$ 38.00	\$ 79,034	\$ 84,687	\$ 77.79	\$ 161,794
56	Administrative and Support and Waste Management	15-1252	Software Developers	2,810	\$ 66.24	\$ 137,789	\$ 50.24	\$ 104,492	\$ 136,754	\$ 80.35	\$ 167,134
56	Administrative and Support and Waste Management	15-1253	Software Quality Assurance Analysts and Testers	370	\$ 62.45	\$ 129,905	\$ 46.69	\$ 97,111	\$ 126,771	\$ 69.83	\$ 145,251
56	Administrative and Support and Waste Management	15-1254	Web Developers	180	\$ 58.11	\$ 120,876	\$ 34.58	\$ 71,923	\$ 141,087	\$ 84.44	\$ 175,641
56	Administrative and Support and Waste Management	15-1255	Web and Digital Interface Designers	120	\$ 47.56	\$ 98,916	\$ 37.00	\$ 76,958	\$ 100,386	\$ 55.00	\$ 114,401
56	Administrative and Support and Waste Management	15-1299	Computer Occupations, All Other	670	\$ 37.57	\$ 78,144	\$ 21.72	\$ 45,181	\$ 60,368	\$ 43.62	\$ 90,726
56	Administrative and Support and Waste Management	15-2031	Operations Research Analysts	180	\$ 47.36	\$ 98,508	\$ 29.31	\$ 60,965	\$ 87,139	\$ 52.86	\$ 109,942
56	Administrative and Support and Waste Management	15-2041	Statisticians	50	\$ 48.17	\$ 100,193	\$ 25.57	\$ 53,190	\$ 74,555	\$ 61.14	\$ 127,162
56	Administrative and Support and Waste Management	15-2051	Data Scientists	510	\$ 52.06	\$ 108,285	\$ 37.20	\$ 77,379	\$ 100,891	\$ 61.63	\$ 128,182
56	Administrative and Support and Waste Management	17-0000	Architecture and Engineering Occupations	1,610	\$ 52.29	\$ 108,765	\$ 31.25	\$ 64,991	\$ 93,686	\$ 62.03	\$ 129,020
56	Administrative and Support and Waste Management	17-1012	Landscape Architects	200	\$ 38.94	\$ 81,000	\$ 31.25	\$ 64,991	\$ 82,956	\$ 45.14	\$ 93,895
56	Administrative and Support and Waste Management	17-2031	Bioengineers and Biomedical Engineers	20	\$ 46.05	\$ 95,794	\$ 35.56	\$ 73,963	\$ 97,487	\$ 58.25	\$ 121,169
56	Administrative and Support and Waste Management	17-2041	Chemical Engineers		\$ 77.61	\$ 161,429	\$ 72.40	\$ 150,588	\$ 162,478	\$ 82.28	\$ 171,144
56	Administrative and Support and Waste Management	17-2051	Civil Engineers		\$ 60.31	\$ 125,447	\$ 46.36	\$ 96,426	\$ 101,170	\$ 68.21	\$ 141,872
56	Administrative and Support and Waste Management	17-2061	Computer Hardware Engineers	50	\$ 73.13	\$ 152,113	\$ 53.19	\$ 110,641	\$ 165,961	\$ 87.90	\$ 182,822
56	Administrative and Support and Waste Management	17-2071	Electrical Engineers		\$ 74.71	\$ 155,402	\$ 39.44	\$ 82,036	\$ 107,970	\$ 93.19	\$ 193,836

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management	17-2072	Electronics Engineers, Except Computer	40	\$ 67.30	\$ 139,994	\$ 65.32	\$ 135,866	\$ 135,940	\$ 76.39	\$ 158,895
56	Administrative and Support and Waste Management	17-2081	Environmental Engineers		\$ 51.18	\$ 106,448	\$ 47.71	\$ 99,244	\$ 107,108	\$ 61.23	\$ 127,369
56	Administrative and Support and Waste Management	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	30	\$ 52.91	\$ 110,043	\$ 48.64	\$ 101,165	\$ 105,549	\$ 50.81	\$ 105,674
56	Administrative and Support and Waste Management	17-2112	Industrial Engineers	270	\$ 49.93	\$ 103,860	\$ 39.79	\$ 82,762	\$ 99,820	\$ 57.14	\$ 118,860
56	Administrative and Support and Waste Management	17-2141	Mechanical Engineers	90	\$ 35.65	\$ 74,159	\$ 28.75	\$ 59,790	\$ 66,549	\$ 40.64	\$ 84,528
56	Administrative and Support and Waste Management	17-2199	Engineers, All Other	90	\$ 52.93	\$ 110,096	\$ 30.35	\$ 63,121	\$ 91,020	\$ 77.47	\$ 161,134
56	Administrative and Support and Waste Management	17-3013	Mechanical Drafters	50	\$ 28.84	\$ 59,985	\$ 24.72	\$ 51,427	\$ 52,830	\$ 32.18	\$ 66,939
56	Administrative and Support and Waste Management	17-3019	Drafters, All Other	20	\$ 30.01	\$ 62,410	\$ 27.74	\$ 57,695	\$ 64,125	\$ 36.05	\$ 74,975
56	Administrative and Support and Waste Management	17-3025	Environmental Engineering Technologists and Technicians		\$ 20.77	\$ 43,205	\$ 17.87	\$ 37,164	\$ 39,717	\$ 24.43	\$ 50,813
56	Administrative and Support and Waste Management	19-0000	Life, Physical, and Social Science Occupations	2,050	\$ 31.15	\$ 64,782	\$ 21.84	\$ 45,430	\$ 50,128	\$ 36.00	\$ 74,880
56	Administrative and Support and Waste Management	19-1022	Microbiologists	70	\$ 32.51	\$ 67,611	\$ 29.61	\$ 61,592	\$ 62,250	\$ 38.19	\$ 79,438
56	Administrative and Support and Waste Management	19-1029	Biological Scientists, All Other		\$ 57.33	\$ 119,237	\$ 52.33	\$ 108,849	\$ 108,851	\$ 76.38	\$ 158,877
56	Administrative and Support and Waste Management	19-1042	Medical Scientists, Except Epidemiologists	210	\$ 56.79	\$ 118,125	\$ 35.95	\$ 74,783	\$ 103,322	\$ 65.42	\$ 136,069
56	Administrative and Support and Waste Management	19-1099	Life Scientists, All Other	20	\$ 53.29	\$ 110,837	\$ 24.25	\$ 50,433	\$ 83,269	\$ 60.34	\$ 125,513
56	Administrative and Support and Waste Management	19-2031	Chemists	200	\$ 35.95	\$ 74,786	\$ 26.82	\$ 55,789	\$ 65,601	\$ 43.33	\$ 90,135
56	Administrative and Support and Waste Management	19-2041	Environmental Scientists and Specialists, Including Health	390	\$ 29.77	\$ 61,919	\$ 22.38	\$ 46,543	\$ 51,679	\$ 39.33	\$ 81,798
56	Administrative and Support and Waste Management	19-4021	Biological Technicians	40	\$ 27.20	\$ 56,579	\$ 21.00	\$ 43,687	\$ 58,232	\$ 28.02	\$ 58,272
56	Administrative and Support and Waste Management	19-4031	Chemical Technicians	230	\$ 21.88	\$ 45,503	\$ 17.87	\$ 37,176	\$ 46,655	\$ 24.73	\$ 51,441
56	Administrative and Support and Waste Management	19-4042	Environmental Science and Protection Technicians, Including Health	210	\$ 23.48	\$ 48,841	\$ 21.82	\$ 45,385	\$ 45,430	\$ 23.33	\$ 48,533
56	Administrative and Support and Waste Management	19-4099	Life, Physical, and Social Science Technicians, All Other	520	\$ 22.23	\$ 46,230	\$ 18.35	\$ 38,170	\$ 46,861	\$ 22.99	\$ 47,818
56	Administrative and Support and Waste Management	19-5011	Occupational Health and Safety Specialists	90	\$ 51.63	\$ 107,399	\$ 44.23	\$ 92,003	\$ 105,806	\$ 61.39	\$ 127,683
56	Administrative and Support and Waste Management	19-5012	Occupational Health and Safety Technicians		\$ 26.23	\$ 54,566	\$ 25.72	\$ 53,498	\$ 56,820	\$ 27.80	\$ 57,819
56	Administrative and Support and Waste Management	21-0000	Community and Social Service Occupations	270	\$ 28.79	\$ 59,881	\$ 22.09	\$ 45,948	\$ 52,313	\$ 29.15	\$ 60,622
56	Administrative and Support and Waste Management	21-1093	Social and Human Service Assistants	60	\$ 26.05	\$ 54,182	\$ 25.12	\$ 52,244	\$ 53,456	\$ 25.85	\$ 53,761
56	Administrative and Support and Waste Management	21-1099	Community and Social Service Specialists, All Other	160							
56	Administrative and Support and Waste Management	23-0000	Legal Occupations	420	\$ 93.91	\$ 195,327	\$ 32.78	\$ 68,189	\$ 91,398	\$ 84.64	\$ 176,053
56	Administrative and Support and Waste Management	23-1011	Lawyers	310							
56	Administrative and Support and Waste Management	23-2011	Paralegals and Legal Assistants	110	\$ 30.81	\$ 64,086	\$ 23.04	\$ 47,913	\$ 69,615	\$ 34.23	\$ 71,193
56	Administrative and Support and Waste Management	25-0000	Educational Instruction and Library Occupations	120	\$ 26.40	\$ 54,903	\$ 22.95	\$ 47,743	\$ 50,408	\$ 31.71	\$ 65,953
56	Administrative and Support and Waste Management	25-4022	Librarians and Media Collections Specialists		\$ 27.57	\$ 57,354	\$ 19.58	\$ 40,730	\$ 65,949	\$ 31.71	\$ 65,950
56	Administrative and Support and Waste Management	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,730	\$ 41.19	\$ 85,678	\$ 26.59	\$ 55,303	\$ 71,816	\$ 49.93	\$ 103,854
56	Administrative and Support and Waste Management	27-1011	Art Directors	20	\$ 86.88	\$ 180,707	\$ 80.00	\$ 166,401	\$ 170,169	\$ 98.70	\$ 205,290
56	Administrative and Support and Waste Management	27-1013	Fine Artists, Including Painters, Sculptors, and Illustrators	10	\$ 39.48	\$ 82,127	\$ 25.57	\$ 53,175	\$ 57,103	\$ 60.58	\$ 126,000
56	Administrative and Support and Waste Management	27-1021	Commercial and Industrial Designers	60	\$ 35.08	\$ 72,958	\$ 31.84	\$ 66,227	\$ 72,550	\$ 37.37	\$ 77,739
56	Administrative and Support and Waste Management	27-1024	Graphic Designers	200	\$ 42.04	\$ 87,443	\$ 31.62	\$ 65,764	\$ 74,265	\$ 51.45	\$ 107,013
56	Administrative and Support and Waste Management	27-1029	Designers, All Other	20	\$ 51.49	\$ 107,091	\$ 32.66	\$ 67,928	\$ 102,914	\$ 66.08	\$ 137,455
56	Administrative and Support and Waste Management	27-2012	Producers and Directors	110	\$ 66.22	\$ 137,728	\$ 38.75	\$ 80,604	\$ 135,597	\$ 78.70	\$ 163,694
56	Administrative and Support and Waste Management	27-3031	Public Relations Specialists	270	\$ 38.85	\$ 80,808	\$ 25.03	\$ 52,056	\$ 80,995	\$ 43.17	\$ 89,801
56	Administrative and Support and Waste Management	27-3041	Editors	220	\$ 39.67	\$ 82,523	\$ 29.72	\$ 61,820	\$ 66,455	\$ 42.78	\$ 88,975
56	Administrative and Support and Waste Management	27-3042	Technical Writers	170	\$ 61.32	\$ 127,547	\$ 38.64	\$ 80,365	\$ 118,705	\$ 72.53	\$ 150,855
56	Administrative and Support and Waste Management	27-3043	Writers and Authors	30	\$ 48.10	\$ 100,038	\$ 24.54	\$ 51,048	\$ 106,347	\$ 58.95	\$ 122,624
56	Administrative and Support and Waste Management	27-4011	Audio and Video Technicians	300	\$ 34.81	\$ 72,400	\$ 30.57	\$ 63,592	\$ 71,813	\$ 37.85	\$ 78,733
56	Administrative and Support and Waste Management	27-4031	Camera Operators, Television, Video, and Film	50	\$ 56.45	\$ 117,421	\$ 51.14	\$ 106,363	\$ 124,861	\$ 60.03	\$ 124,862
56	Administrative and Support and Waste Management	27-4099	Media and Communication Equipment Workers, All Other		\$ 35.89	\$ 74,655	\$ 31.02	\$ 64,520	\$ 64,520	\$ 31.02	\$ 64,527
56	Administrative and Support and Waste Management	29-0000	Healthcare Practitioners and Technical Occupations	7,260	\$ 49.67	\$ 103,318	\$ 34.47	\$ 71,700	\$ 96,374	\$ 60.30	\$ 125,429
56	Administrative and Support and Waste Management	29-1031	Dietitians and Nutritionists	170	\$ 39.30	\$ 81,750	\$ 34.07	\$ 70,875	\$ 80,203	\$ 46.03	\$ 95,736
56	Administrative and Support and Waste Management	29-1051	Pharmacists		\$ 59.25	\$ 123,241	\$ 60.02	\$ 124,851	\$ 124,852	\$ 61.47	\$ 127,859

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management	29-1123	Physical Therapists		\$ 33.07	\$ 68,778	\$ 22.60	\$ 47,006	\$ 84,314	\$ 41.51	\$ 86,345
56	Administrative and Support and Waste Management	29-1126	Respiratory Therapists	390	\$ 52.02	\$ 108,200	\$ 52.53	\$ 109,269	\$ 119,668	\$ 57.53	\$ 119,669
56	Administrative and Support and Waste Management	29-1141	Registered Nurses	3,630	\$ 57.27	\$ 119,113	\$ 39.55	\$ 82,272	\$ 103,331	\$ 74.12	\$ 154,177
56	Administrative and Support and Waste Management	29-1171	Nurse Practitioners	50	\$ 94.67	\$ 196,915	\$ 77.18	\$ 160,533	\$ 179,390	\$ 113.40	\$ 235,870
56	Administrative and Support and Waste Management	29-1229	Physicians, All Other	20	\$ 138.40	\$ 287,867					
56	Administrative and Support and Waste Management	29-2010	Clinical Laboratory Technologists and Technicians	500	\$ 32.08	\$ 66,737	\$ 24.00	\$ 49,920	\$ 63,242	\$ 35.01	\$ 72,814
56	Administrative and Support and Waste Management	29-2034	Radiologic Technologists and Technicians	150	\$ 33.67	\$ 70,042	\$ 28.57	\$ 59,432	\$ 66,938	\$ 33.80	\$ 70,294
56	Administrative and Support and Waste Management	29-2052	Pharmacy Technicians	80	\$ 24.74	\$ 51,462	\$ 21.60	\$ 44,918	\$ 48,131	\$ 23.72	\$ 49,340
56	Administrative and Support and Waste Management	29-2055	Surgical Technologists		\$ 29.13	\$ 60,593	\$ 23.00	\$ 47,847	\$ 51,965	\$ 37.15	\$ 77,275
56	Administrative and Support and Waste Management	29-2061	Licensed Practical and Licensed Vocational Nurses	1,210	\$ 38.32	\$ 79,700	\$ 32.77	\$ 68,158	\$ 80,467	\$ 45.85	\$ 95,362
56	Administrative and Support and Waste Management	29-2072	Medical Records Specialists	130	\$ 25.33	\$ 52,679	\$ 19.50	\$ 40,558	\$ 44,404	\$ 26.18	\$ 54,451
56	Administrative and Support and Waste Management	31-0000	Healthcare Support Occupations	3,400	\$ 21.58	\$ 44,892	\$ 17.35	\$ 36,096	\$ 43,544	\$ 24.43	\$ 50,819
56	Administrative and Support and Waste Management	31-1120	Home Health and Personal Care Aides	730	\$ 21.33	\$ 44,358	\$ 15.69	\$ 32,634	\$ 39,982	\$ 29.79	\$ 61,960
56	Administrative and Support and Waste Management	31-1131	Nursing Assistants	1,400	\$ 23.52	\$ 48,922	\$ 20.97	\$ 43,609	\$ 48,083	\$ 24.44	\$ 50,841
56	Administrative and Support and Waste Management	31-9092	Medical Assistants	270	\$ 23.06	\$ 47,955	\$ 20.34	\$ 42,302	\$ 45,295	\$ 21.80	\$ 45,347
56	Administrative and Support and Waste Management	31-9093	Medical Equipment Preparers	90	\$ 21.64	\$ 45,021	\$ 15.01	\$ 31,228	\$ 45,527	\$ 25.25	\$ 52,527
56	Administrative and Support and Waste Management	31-9097	Phlebotomists	240	\$ 18.33	\$ 38,132	\$ 17.35	\$ 36,093	\$ 36,096	\$ 19.00	\$ 39,511
56	Administrative and Support and Waste Management	31-9099	Healthcare Support Workers, All Other	70	\$ 19.36	\$ 40,263	\$ 16.96	\$ 35,284	\$ 35,469	\$ 22.00	\$ 45,758
56	Administrative and Support and Waste Management	33-0000	Protective Service Occupations	23,900	\$ 19.17	\$ 39,874	\$ 17.21	\$ 35,797	\$ 37,312	\$ 19.99	\$ 41,588
56	Administrative and Support and Waste Management	33-1091	First-Line Supervisors of Security Workers	690	\$ 25.49	\$ 53,025	\$ 18.90	\$ 39,302	\$ 46,125	\$ 29.62	\$ 61,613
56	Administrative and Support and Waste Management	33-1099	First-Line Supervisors of Protective Service Workers, All Other	70	\$ 25.40	\$ 52,825	\$ 21.84	\$ 45,429	\$ 48,679	\$ 27.89	\$ 58,006
56	Administrative and Support and Waste Management	33-9021	Private Detectives and Investigators		\$ 19.45	\$ 40,449	\$ 18.09	\$ 37,623	\$ 41,345	\$ 20.86	\$ 43,399
56	Administrative and Support and Waste Management	33-9032	Security Guards	21,460	\$ 18.75	\$ 39,004	\$ 17.01	\$ 35,378	\$ 37,142	\$ 18.97	\$ 39,460
56	Administrative and Support and Waste Management	33-9091	Crossing Guards and Flaggers	920	\$ 20.37	\$ 42,361	\$ 18.68	\$ 38,862	\$ 38,865	\$ 23.20	\$ 48,265
56	Administrative and Support and Waste Management	33-9099	Protective Service Workers, All Other	90	\$ 26.53	\$ 55,189	\$ 18.71	\$ 38,913	\$ 59,228	\$ 29.02	\$ 60,368
56	Administrative and Support and Waste Management	35-0000	Food Preparation and Serving Related Occupations	890	\$ 18.08	\$ 37,597	\$ 15.36	\$ 31,945	\$ 34,075	\$ 19.17	\$ 39,871
56	Administrative and Support and Waste Management	35-1011	Chefs and Head Cooks		\$ 33.44	\$ 69,552	\$ 29.95	\$ 62,288	\$ 63,788	\$ 35.15	\$ 73,105
56	Administrative and Support and Waste Management	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	10	\$ 32.60	\$ 67,813	\$ 29.48	\$ 61,313	\$ 64,708	\$ 39.16	\$ 81,450
56	Administrative and Support and Waste Management	35-2012	Cooks, Institution and Cafeteria	80	\$ 18.00	\$ 37,441	\$ 15.98	\$ 33,241	\$ 36,406	\$ 19.14	\$ 39,817
56	Administrative and Support and Waste Management	35-2021	Food Preparation Workers	30	\$ 19.76	\$ 41,111	\$ 17.75	\$ 36,914	\$ 39,562	\$ 20.31	\$ 42,235
56	Administrative and Support and Waste Management	35-3031	Waiters and Waitresses		\$ 19.78	\$ 41,145	\$ 18.77	\$ 39,042	\$ 39,871	\$ 21.42	\$ 44,554
56	Administrative and Support and Waste Management	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers		\$ 16.18	\$ 33,647	\$ 15.36	\$ 31,945	\$ 34,074	\$ 16.38	\$ 34,075
56	Administrative and Support and Waste Management	35-9021	Dishwashers	90	\$ 19.66	\$ 40,897	\$ 17.74	\$ 36,907	\$ 41,242	\$ 20.31	\$ 42,236
56	Administrative and Support and Waste Management	37-0000	Building and Grounds Cleaning and Maintenance Occupations	62,280	\$ 19.59	\$ 40,747	\$ 16.31	\$ 33,933	\$ 37,636	\$ 21.76	\$ 45,259
56	Administrative and Support and Waste Management	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	2,060	\$ 27.91	\$ 58,049	\$ 23.56	\$ 49,003	\$ 56,070	\$ 31.19	\$ 64,879
56	Administrative and Support and Waste Management	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	1,900	\$ 33.50	\$ 69,674	\$ 27.37	\$ 56,929	\$ 74,287	\$ 37.66	\$ 78,336
56	Administrative and Support and Waste Management	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	28,760	\$ 16.82	\$ 34,978	\$ 14.56	\$ 30,276	\$ 34,997	\$ 17.90	\$ 37,237
56	Administrative and Support and Waste Management	37-2012	Maids and Housekeeping Cleaners	2,730	\$ 19.03	\$ 39,579	\$ 16.23	\$ 33,768	\$ 36,141	\$ 23.43	\$ 48,730
56	Administrative and Support and Waste Management	37-2019	Building Cleaning Workers, All Other	930	\$ 18.97	\$ 39,461	\$ 17.03	\$ 35,413	\$ 39,848	\$ 19.52	\$ 40,594
56	Administrative and Support and Waste Management	37-2021	Pest Control Workers	2,330	\$ 22.59	\$ 46,984	\$ 19.80	\$ 41,179	\$ 45,642	\$ 23.00	\$ 47,834
56	Administrative and Support and Waste Management	37-3011	Landscaping and Groundskeeping Workers	21,040	\$ 20.69	\$ 43,040	\$ 18.07	\$ 37,594	\$ 43,502	\$ 22.35	\$ 46,491
56	Administrative and Support and Waste Management	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation		\$ 22.46	\$ 46,719	\$ 21.25	\$ 44,201	\$ 45,284	\$ 23.10	\$ 48,052
56	Administrative and Support and Waste Management	37-3013	Tree Trimmers and Pruners	1,930	\$ 23.20	\$ 48,254	\$ 16.07	\$ 33,427	\$ 47,779	\$ 29.44	\$ 61,245
56	Administrative and Support and Waste Management	39-0000	Personal Care and Service Occupations	740	\$ 20.41	\$ 42,462	\$ 18.07	\$ 37,582	\$ 43,609	\$ 20.97	\$ 43,609
56	Administrative and Support and Waste Management	39-6012	Concierges	60	\$ 18.97	\$ 39,448	\$ 16.18	\$ 33,660	\$ 34,230	\$ 19.65	\$ 40,867
56	Administrative and Support and Waste Management	39-9011	Childcare Workers		\$ 20.27	\$ 42,152	\$ 18.36	\$ 38,184	\$ 43,609	\$ 20.97	\$ 43,609
56	Administrative and Support and Waste Management	39-9032	Recreation Workers	20	\$ 14.48	\$ 30,116	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management and Remediation Services	39-9099	Personal Care and Service Workers, All Other		\$ 18.02	\$ 37,482	\$ 15.13	\$ 31,471	\$ 36,238	\$ 17.53	\$ 36,455
56	Administrative and Support and Waste Management and Remediation Services	41-0000	Sales and Related Occupations	10,720	\$ 37.08	\$ 77,128	\$ 20.83	\$ 43,320	\$ 53,899	\$ 38.51	\$ 80,095
56	Administrative and Support and Waste Management and Remediation Services	41-1011	First-Line Supervisors of Retail Sales Workers	220	\$ 26.10	\$ 54,280	\$ 22.82	\$ 47,474	\$ 51,738	\$ 27.80	\$ 57,821
56	Administrative and Support and Waste Management and Remediation Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	890	\$ 49.35	\$ 102,656	\$ 31.75	\$ 66,043	\$ 78,598	\$ 70.44	\$ 146,508
56	Administrative and Support and Waste Management and Remediation Services	41-2011	Cashiers	220	\$ 17.33	\$ 36,038	\$ 16.76	\$ 34,855	\$ 34,946	\$ 17.64	\$ 36,687
56	Administrative and Support and Waste Management and Remediation Services	41-2021	Counter and Rental Clerks	440	\$ 18.42	\$ 38,310	\$ 16.62	\$ 34,579	\$ 36,899	\$ 18.85	\$ 39,200
56	Administrative and Support and Waste Management and Remediation Services	41-2031	Retail Salespersons	990	\$ 20.65	\$ 42,962	\$ 14.74	\$ 30,663	\$ 43,320	\$ 25.91	\$ 53,899
56	Administrative and Support and Waste Management and Remediation Services	41-3021	Insurance Sales Agents	190	\$ 24.74	\$ 51,461	\$ 21.63	\$ 44,989	\$ 49,871	\$ 28.99	\$ 60,301
56	Administrative and Support and Waste Management and Remediation Services	41-3031	Securities, Commodities, and Financial Services Sales Agents	520							
56	Administrative and Support and Waste Management and Remediation Services	41-3041	Travel Agents	1,110	\$ 25.86	\$ 53,794	\$ 21.21	\$ 44,126	\$ 45,922	\$ 29.15	\$ 60,625
56	Administrative and Support and Waste Management and Remediation Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	5,030	\$ 43.59	\$ 90,658	\$ 24.80	\$ 51,574	\$ 63,605	\$ 44.40	\$ 92,350
56	Administrative and Support and Waste Management and Remediation Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	140	\$ 56.34	\$ 117,195	\$ 44.97	\$ 93,543	\$ 107,048	\$ 81.60	\$ 169,722
56	Administrative and Support and Waste Management and Remediation Services	41-9041	Telemarketers	360	\$ 15.39	\$ 32,007	\$ 14.84	\$ 30,858	\$ 30,980	\$ 15.03	\$ 31,253
56	Administrative and Support and Waste Management and Remediation Services	41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Work	180	\$ 17.23	\$ 35,843	\$ 15.75	\$ 32,763	\$ 35,546	\$ 17.10	\$ 35,567
56	Administrative and Support and Waste Management and Remediation Services	41-9099	Sales and Related Workers, All Other	140	\$ 31.44	\$ 65,392	\$ 23.17	\$ 48,184	\$ 52,305	\$ 39.77	\$ 82,723
56	Administrative and Support and Waste Management and Remediation Services	43-0000	Office and Administrative Support Occupations	44,080	\$ 22.70	\$ 47,212	\$ 17.68	\$ 36,768	\$ 44,045	\$ 25.12	\$ 52,242
56	Administrative and Support and Waste Management and Remediation Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	3,540	\$ 33.65	\$ 69,998	\$ 25.48	\$ 52,998	\$ 64,129	\$ 38.60	\$ 80,293
56	Administrative and Support and Waste Management and Remediation Services	43-2011	Switchboard Operators, Including Answering Service		\$ 26.24	\$ 54,589	\$ 25.91	\$ 53,893	\$ 56,924	\$ 27.37	\$ 56,925
56	Administrative and Support and Waste Management and Remediation Services	43-3011	Bill and Account Collectors	1,340	\$ 22.81	\$ 47,454	\$ 18.20	\$ 37,865	\$ 44,206	\$ 27.32	\$ 56,826
56	Administrative and Support and Waste Management and Remediation Services	43-3021	Billing and Posting Clerks	1,750	\$ 23.73	\$ 49,365	\$ 19.71	\$ 40,994	\$ 49,287	\$ 25.12	\$ 52,254
56	Administrative and Support and Waste Management and Remediation Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	3,450	\$ 24.44	\$ 50,835	\$ 21.07	\$ 43,832	\$ 49,523	\$ 27.40	\$ 56,982
56	Administrative and Support and Waste Management and Remediation Services	43-3051	Payroll and Timekeeping Clerks	460	\$ 27.28	\$ 56,747	\$ 21.64	\$ 45,003	\$ 58,544	\$ 33.30	\$ 69,261
56	Administrative and Support and Waste Management and Remediation Services	43-3061	Procurement Clerks	220	\$ 21.52	\$ 44,758	\$ 16.83	\$ 35,014	\$ 41,656	\$ 27.11	\$ 56,383
56	Administrative and Support and Waste Management and Remediation Services	43-3071	Tellers	300	\$ 19.94	\$ 41,469	\$ 18.25	\$ 37,957	\$ 42,342	\$ 21.15	\$ 43,991
56	Administrative and Support and Waste Management and Remediation Services	43-4051	Customer Service Representatives	8,070	\$ 21.07	\$ 43,818	\$ 17.81	\$ 37,049	\$ 41,459	\$ 22.59	\$ 46,979
56	Administrative and Support and Waste Management and Remediation Services	43-4071	File Clerks	240	\$ 19.59	\$ 40,739	\$ 17.00	\$ 35,352	\$ 38,925	\$ 21.00	\$ 43,683
56	Administrative and Support and Waste Management and Remediation Services	43-4081	Hotel, Motel, and Resort Desk Clerks		\$ 18.54	\$ 38,557	\$ 17.06	\$ 35,477	\$ 37,440	\$ 20.00	\$ 41,600
56	Administrative and Support and Waste Management and Remediation Services	43-4111	Interviewers, Except Eligibility and Loan		\$ 23.80	\$ 49,496	\$ 19.49	\$ 40,545	\$ 43,831	\$ 29.08	\$ 60,486
56	Administrative and Support and Waste Management and Remediation Services	43-4131	Loan Interviewers and Clerks	100	\$ 24.86	\$ 51,701	\$ 23.50	\$ 48,881	\$ 52,000	\$ 25.14	\$ 52,297
56	Administrative and Support and Waste Management and Remediation Services	43-4151	Order Clerks	100	\$ 26.25	\$ 54,606	\$ 23.00	\$ 47,840	\$ 53,546	\$ 28.88	\$ 60,070
56	Administrative and Support and Waste Management and Remediation Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1,040	\$ 22.82	\$ 47,469	\$ 19.32	\$ 40,187	\$ 48,142	\$ 25.52	\$ 53,082
56	Administrative and Support and Waste Management and Remediation Services	43-4171	Receptionists and Information Clerks	1,690	\$ 18.14	\$ 37,734	\$ 15.80	\$ 32,874	\$ 35,480	\$ 20.00	\$ 41,600
56	Administrative and Support and Waste Management and Remediation Services	43-4199	Information and Record Clerks, All Other	340	\$ 23.82	\$ 49,551	\$ 20.27	\$ 42,160	\$ 50,388	\$ 28.21	\$ 58,681
56	Administrative and Support and Waste Management and Remediation Services	43-5021	Couriers and Messengers		\$ 19.87	\$ 41,322	\$ 18.07	\$ 37,585	\$ 42,000	\$ 20.68	\$ 43,012
56	Administrative and Support and Waste Management and Remediation Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	740	\$ 24.24	\$ 50,417	\$ 18.12	\$ 37,686	\$ 45,336	\$ 25.43	\$ 52,891
56	Administrative and Support and Waste Management and Remediation Services	43-5041	Meter Readers, Utilities	180	\$ 22.41	\$ 46,609	\$ 20.17	\$ 41,950	\$ 47,908	\$ 23.78	\$ 49,463
56	Administrative and Support and Waste Management and Remediation Services	43-5061	Production, Planning, and Expediting Clerks	1,270	\$ 24.13	\$ 50,182	\$ 19.19	\$ 39,915	\$ 46,810	\$ 29.33	\$ 61,011
56	Administrative and Support and Waste Management and Remediation Services	43-5071	Shipping, Receiving, and Inventory Clerks	2,350	\$ 17.96	\$ 37,352	\$ 15.00	\$ 31,200	\$ 35,880	\$ 18.56	\$ 38,609
56	Administrative and Support and Waste Management and Remediation Services	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	260	\$ 19.65	\$ 40,882	\$ 17.63	\$ 36,676	\$ 39,699	\$ 22.40	\$ 46,600
56	Administrative and Support and Waste Management and Remediation Services	43-6011	Executive Secretaries and Executive Administrative Assistants	720	\$ 37.89	\$ 78,818	\$ 30.10	\$ 62,599	\$ 74,042	\$ 41.55	\$ 86,419
56	Administrative and Support and Waste Management and Remediation Services	43-6012	Legal Secretaries and Administrative Assistants		\$ 25.77	\$ 53,610	\$ 16.19	\$ 33,682	\$ 52,984	\$ 34.13	\$ 70,993
56	Administrative and Support and Waste Management and Remediation Services	43-6013	Medical Secretaries and Administrative Assistants		\$ 22.68	\$ 47,177	\$ 19.80	\$ 41,174	\$ 47,118	\$ 22.83	\$ 47,495
56	Administrative and Support and Waste Management and Remediation Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,150	\$ 21.88	\$ 45,517	\$ 17.86	\$ 37,145	\$ 45,210	\$ 24.36	\$ 50,662
56	Administrative and Support and Waste Management and Remediation Services	43-9021	Data Entry Keyers	930	\$ 19.88	\$ 41,343	\$ 16.27	\$ 33,848	\$ 39,356	\$ 21.99	\$ 45,746
56	Administrative and Support and Waste Management and Remediation Services	43-9041	Insurance Claims and Policy Processing Clerks		\$ 26.74	\$ 55,612	\$ 24.03	\$ 49,883	\$ 58,577	\$ 28.84	\$ 59,987
56	Administrative and Support and Waste Management and Remediation Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	1,320	\$ 18.23	\$ 37,912	\$ 15.52	\$ 32,290	\$ 38,521	\$ 20.27	\$ 42,153
56	Administrative and Support and Waste Management and Remediation Services	43-9061	Office Clerks, General	8,300	\$ 20.74	\$ 43,133	\$ 16.82	\$ 34,990	\$ 38,633	\$ 23.02	\$ 47,874

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
56	Administrative and Support and Waste Management	43-9071	Office Machine Operators, Except Computer	820	\$ 17.43	\$ 36,257	\$ 14.93	\$ 31,055	\$ 35,740	\$ 20.91	\$ 43,500
56	Administrative and Support and Waste Management	43-9081	Proofreaders and Copy Markers	20	\$ 23.81	\$ 49,524	\$ 23.14	\$ 48,123	\$ 48,125	\$ 26.45	\$ 55,019
56	Administrative and Support and Waste Management	43-9199	Office and Administrative Support Workers, All Other	140	\$ 25.82	\$ 53,714	\$ 22.38	\$ 46,560	\$ 53,666	\$ 29.40	\$ 61,159
56	Administrative and Support and Waste Management	45-0000	Farming, Fishing, and Forestry Occupations	350	\$ 16.82	\$ 34,988	\$ 16.21	\$ 33,711	\$ 34,523	\$ 16.60	\$ 34,523
56	Administrative and Support and Waste Management	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	340	\$ 16.45	\$ 34,211	\$ 16.21	\$ 33,711	\$ 34,523	\$ 16.60	\$ 34,523
56	Administrative and Support and Waste Management	47-0000	Construction and Extraction Occupations	6,020	\$ 31.52	\$ 65,551	\$ 23.65	\$ 49,184	\$ 61,078	\$ 35.64	\$ 74,139
56	Administrative and Support and Waste Management	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	620	\$ 35.29	\$ 73,400	\$ 30.52	\$ 63,485	\$ 69,054	\$ 38.00	\$ 79,040
56	Administrative and Support and Waste Management	47-2031	Carpenters	540	\$ 33.92	\$ 70,546	\$ 26.00	\$ 54,080	\$ 71,172	\$ 41.74	\$ 86,828
56	Administrative and Support and Waste Management	47-2061	Construction Laborers	460	\$ 32.91	\$ 68,456	\$ 22.46	\$ 46,721	\$ 64,365	\$ 48.23	\$ 100,314
56	Administrative and Support and Waste Management	47-2073	Operating Engineers and Other Construction Equipment Operators	590	\$ 31.22	\$ 64,935	\$ 18.42	\$ 38,304	\$ 60,134	\$ 38.50	\$ 80,080
56	Administrative and Support and Waste Management	47-2111	Electricians	660	\$ 28.74	\$ 59,781	\$ 26.29	\$ 54,692	\$ 62,033	\$ 29.83	\$ 62,057
56	Administrative and Support and Waste Management	47-2141	Painters, Construction and Maintenance	20	\$ 31.65	\$ 65,830	\$ 30.00	\$ 62,400	\$ 67,237	\$ 34.33	\$ 71,410
56	Administrative and Support and Waste Management	47-2152	Plumbers, Pipefitters, and Steamfitters	310	\$ 36.29	\$ 75,483	\$ 27.75	\$ 57,720	\$ 66,560	\$ 36.11	\$ 75,105
56	Administrative and Support and Waste Management	47-4011	Construction and Building Inspectors	460	\$ 23.47	\$ 48,809	\$ 19.83	\$ 41,248	\$ 47,167	\$ 25.66	\$ 53,366
56	Administrative and Support and Waste Management	47-4041	Hazardous Materials Removal Workers	2,010	\$ 32.06	\$ 66,684	\$ 23.42	\$ 48,711	\$ 60,283	\$ 35.51	\$ 73,865
56	Administrative and Support and Waste Management	47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	230	\$ 28.00	\$ 58,234	\$ 24.16	\$ 50,261	\$ 58,725	\$ 28.88	\$ 60,078
56	Administrative and Support and Waste Management	47-4090	Miscellaneous Construction and Related Workers	30	\$ 23.76	\$ 49,411	\$ 22.21	\$ 46,194	\$ 49,920	\$ 24.00	\$ 49,920
56	Administrative and Support and Waste Management	47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining		\$ 54.39	\$ 113,123	\$ 32.29	\$ 67,165	\$ 82,115	\$ 85.71	\$ 178,269
56	Administrative and Support and Waste Management	49-0000	Installation, Maintenance, and Repair Occupations	8,410	\$ 28.37	\$ 59,009	\$ 22.06	\$ 45,892	\$ 56,160	\$ 34.44	\$ 71,640
56	Administrative and Support and Waste Management	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	810	\$ 41.44	\$ 86,203	\$ 30.86	\$ 64,198	\$ 84,574	\$ 47.28	\$ 98,342
56	Administrative and Support and Waste Management	49-2011	Computer, Automated Teller, and Office Machine Repairers	40	\$ 26.07	\$ 54,232	\$ 20.01	\$ 41,630	\$ 50,037	\$ 31.53	\$ 65,593
56	Administrative and Support and Waste Management	49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	30	\$ 44.63	\$ 92,831	\$ 46.77	\$ 97,292	\$ 97,355	\$ 46.81	\$ 97,355
56	Administrative and Support and Waste Management	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	200	\$ 25.01	\$ 52,021	\$ 20.96	\$ 43,588	\$ 54,414	\$ 30.34	\$ 63,113
56	Administrative and Support and Waste Management	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment		\$ 22.81	\$ 47,436	\$ 18.83	\$ 39,165	\$ 44,824	\$ 23.68	\$ 49,262
56	Administrative and Support and Waste Management	49-2098	Security and Fire Alarm Systems Installers	1,490	\$ 30.09	\$ 62,587	\$ 22.91	\$ 47,643	\$ 61,313	\$ 36.82	\$ 76,586
56	Administrative and Support and Waste Management	49-3021	Automotive Body and Related Repairers		\$ 27.79	\$ 57,798	\$ 22.45	\$ 46,690	\$ 61,710	\$ 31.14	\$ 64,765
56	Administrative and Support and Waste Management	49-3023	Automotive Service Technicians and Mechanics	140	\$ 30.39	\$ 63,206	\$ 22.92	\$ 47,672	\$ 64,315	\$ 36.82	\$ 76,595
56	Administrative and Support and Waste Management	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	700	\$ 30.14	\$ 62,683	\$ 27.00	\$ 56,160	\$ 56,761	\$ 35.16	\$ 73,127
56	Administrative and Support and Waste Management	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	40	\$ 32.29	\$ 67,168	\$ 22.06	\$ 45,895	\$ 65,659	\$ 40.93	\$ 85,134
56	Administrative and Support and Waste Management	49-3051	Motorboat Mechanics and Service Technicians		\$ 37.16	\$ 77,298	\$ 38.47	\$ 80,027	\$ 80,027	\$ 38.47	\$ 80,028
56	Administrative and Support and Waste Management	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	260	\$ 24.22	\$ 50,368	\$ 21.40	\$ 44,515	\$ 46,560	\$ 27.73	\$ 57,674
56	Administrative and Support and Waste Management	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 33.37	\$ 69,418	\$ 27.50	\$ 57,202	\$ 75,067	\$ 36.28	\$ 75,471
56	Administrative and Support and Waste Management	49-9041	Industrial Machinery Mechanics	750	\$ 27.86	\$ 57,953	\$ 17.70	\$ 36,813	\$ 59,660	\$ 36.12	\$ 75,130
56	Administrative and Support and Waste Management	49-9071	Maintenance and Repair Workers, General	2,220	\$ 23.90	\$ 49,719	\$ 19.08	\$ 39,688	\$ 46,272	\$ 26.65	\$ 55,431
56	Administrative and Support and Waste Management	49-9094	Locksmiths and Safe Repairers	240	\$ 26.33	\$ 54,775	\$ 20.35	\$ 42,328	\$ 61,008	\$ 30.17	\$ 62,754
56	Administrative and Support and Waste Management	49-9098	Helpers--Installation, Maintenance, and Repair Workers	50	\$ 18.93	\$ 39,370	\$ 17.45	\$ 36,306	\$ 37,180	\$ 20.36	\$ 42,349
56	Administrative and Support and Waste Management	49-9099	Installation, Maintenance, and Repair Workers, All Other	690	\$ 24.45	\$ 50,853	\$ 19.71	\$ 40,991	\$ 49,326	\$ 28.00	\$ 58,236
56	Administrative and Support and Waste Management	51-0000	Production Occupations	17,790	\$ 18.13	\$ 37,703	\$ 14.43	\$ 30,019	\$ 34,096	\$ 18.14	\$ 37,724
56	Administrative and Support and Waste Management	51-1011	First-Line Supervisors of Production and Operating Workers	530	\$ 31.64	\$ 65,813	\$ 21.77	\$ 45,290	\$ 56,801	\$ 36.74	\$ 76,419
56	Administrative and Support and Waste Management	51-2028	Electrical, electronic, and electromechanical assemblers, except coil wind	790	\$ 14.54	\$ 30,237	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
56	Administrative and Support and Waste Management	51-2090	Miscellaneous Assemblers and Fabricators	6,610	\$ 15.96	\$ 33,205	\$ 14.40	\$ 29,954	\$ 30,631	\$ 17.51	\$ 36,411
56	Administrative and Support and Waste Management	51-3092	Food Batchmakers		\$ 18.50	\$ 38,480	\$ 15.48	\$ 32,190	\$ 36,437	\$ 17.54	\$ 36,473
56	Administrative and Support and Waste Management	51-3099	Food Processing Workers, All Other	300	\$ 15.44	\$ 32,111	\$ 14.76	\$ 30,709	\$ 30,854	\$ 16.31	\$ 33,925
56	Administrative and Support and Waste Management	51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Me	50	\$ 19.67	\$ 40,915	\$ 18.73	\$ 38,958	\$ 38,959	\$ 18.73	\$ 38,962
56	Administrative and Support and Waste Management	51-4041	Machinists	140	\$ 20.66	\$ 42,977	\$ 18.01	\$ 37,455	\$ 37,660	\$ 22.12	\$ 46,004
56	Administrative and Support and Waste Management	51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tende	50	\$ 16.62	\$ 34,565	\$ 15.00	\$ 31,200	\$ 34,544	\$ 17.87	\$ 37,170
56	Administrative and Support and Waste Management	51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1,590	\$ 15.45	\$ 32,134	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.75	\$ 34,837

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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
56	Administrative and Support and Waste Management	51-4121	Welders, Cutters, Solderers, and Brazers	210	\$ 28.33	\$ 58,920	\$ 23.96	\$ 49,831	\$ 60,660	\$ 32.91	\$ 68,450
56	Administrative and Support and Waste Management	51-4199	Metal Workers and Plastic Workers, All Other		\$ 21.72	\$ 45,171	\$ 20.13	\$ 41,863	\$ 47,526	\$ 22.85	\$ 47,528
56	Administrative and Support and Waste Management	51-5112	Printing Press Operators	20	\$ 15.63	\$ 32,506	\$ 14.50	\$ 30,160	\$ 31,478	\$ 16.59	\$ 34,502
56	Administrative and Support and Waste Management	51-5113	Print Binding and Finishing Workers	60	\$ 14.97	\$ 31,143	\$ 14.13	\$ 29,390	\$ 29,390	\$ 16.00	\$ 33,280
56	Administrative and Support and Waste Management	51-6011	Laundry and Dry-Cleaning Workers	230	\$ 16.10	\$ 33,484	\$ 14.13	\$ 29,390	\$ 32,247	\$ 17.68	\$ 36,773
56	Administrative and Support and Waste Management	51-6031	Sewing Machine Operators	80	\$ 18.20	\$ 37,864	\$ 18.57	\$ 38,626	\$ 38,628	\$ 18.57	\$ 38,633
56	Administrative and Support and Waste Management	51-8021	Stationary Engineers and Boiler Operators	30	\$ 39.40	\$ 81,946	\$ 26.02	\$ 54,117	\$ 90,654	\$ 51.25	\$ 106,592
56	Administrative and Support and Waste Management	51-8031	Water and Wastewater Treatment Plant and System Operators		\$ 33.63	\$ 69,944	\$ 31.56	\$ 65,649	\$ 78,796	\$ 37.90	\$ 78,832
56	Administrative and Support and Waste Management	51-8091	Chemical Plant and System Operators		\$ 49.54	\$ 103,046	\$ 53.60	\$ 111,491	\$ 114,008	\$ 54.81	\$ 114,008
56	Administrative and Support and Waste Management	51-8099	Plant and System Operators, All Other	100	\$ 33.37	\$ 69,418	\$ 30.03	\$ 62,465	\$ 65,963	\$ 34.90	\$ 72,591
56	Administrative and Support and Waste Management	51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders		\$ 24.80	\$ 51,586	\$ 19.04	\$ 39,597	\$ 49,519	\$ 29.80	\$ 61,977
56	Administrative and Support and Waste Management	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	210	\$ 19.40	\$ 40,354	\$ 15.50	\$ 32,240	\$ 33,519	\$ 24.01	\$ 49,947
56	Administrative and Support and Waste Management	51-9031	Cutters and Trimmers, Hand	20	\$ 15.86	\$ 32,989	\$ 14.80	\$ 30,792	\$ 35,234	\$ 16.94	\$ 35,240
56	Administrative and Support and Waste Management	51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	60	\$ 18.19	\$ 37,830	\$ 14.84	\$ 30,875	\$ 40,560	\$ 19.50	\$ 40,560
56	Administrative and Support and Waste Management	51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators,	30	\$ 19.67	\$ 40,913	\$ 17.50	\$ 36,400	\$ 36,401	\$ 17.52	\$ 36,449
56	Administrative and Support and Waste Management	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1,910	\$ 19.60	\$ 40,759	\$ 16.11	\$ 33,511	\$ 36,790	\$ 21.59	\$ 44,906
56	Administrative and Support and Waste Management	51-9111	Packaging and Filling Machine Operators and Tenders	1,020	\$ 16.49	\$ 34,300	\$ 14.13	\$ 29,390	\$ 31,200	\$ 17.56	\$ 36,517
56	Administrative and Support and Waste Management	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	170	\$ 19.57	\$ 40,699	\$ 14.13	\$ 29,390	\$ 36,555	\$ 23.50	\$ 48,884
56	Administrative and Support and Waste Management	51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	40	\$ 15.88	\$ 33,030	\$ 15.12	\$ 31,440	\$ 32,368	\$ 16.60	\$ 34,528
56	Administrative and Support and Waste Management	51-9196	Paper Goods Machine Setters, Operators, and Tenders	10	\$ 15.23	\$ 31,687	\$ 14.13	\$ 29,390	\$ 32,497	\$ 16.00	\$ 33,280
56	Administrative and Support and Waste Management	51-9198	Helpers--Production Workers	40	\$ 16.63	\$ 34,584	\$ 14.13	\$ 29,390	\$ 33,280	\$ 17.00	\$ 35,360
56	Administrative and Support and Waste Management	51-9199	Production Workers, All Other	2,080	\$ 17.98	\$ 37,397	\$ 16.11	\$ 33,498	\$ 35,673	\$ 18.00	\$ 37,440
56	Administrative and Support and Waste Management	53-0000	Transportation and Material Moving Occupations	62,040	\$ 18.07	\$ 37,579	\$ 14.67	\$ 30,523	\$ 34,136	\$ 18.32	\$ 38,115
56	Administrative and Support and Waste Management	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	730	\$ 31.31	\$ 65,122	\$ 25.05	\$ 52,107	\$ 60,659	\$ 37.12	\$ 77,211
56	Administrative and Support and Waste Management	53-3031	Driver/Sales Workers	100	\$ 16.51	\$ 34,337	\$ 14.78	\$ 30,752	\$ 33,407	\$ 18.38	\$ 38,230
56	Administrative and Support and Waste Management	53-3032	Heavy and Tractor-Trailer Truck Drivers	3,620	\$ 30.58	\$ 63,608	\$ 27.01	\$ 56,180	\$ 62,079	\$ 31.63	\$ 65,795
56	Administrative and Support and Waste Management	53-3033	Light Truck Drivers	400	\$ 22.78	\$ 47,391	\$ 17.74	\$ 36,905	\$ 42,832	\$ 24.33	\$ 50,605
56	Administrative and Support and Waste Management	53-7051	Industrial Truck and Tractor Operators	4,190	\$ 18.56	\$ 38,613	\$ 17.15	\$ 35,669	\$ 37,156	\$ 19.53	\$ 40,630
56	Administrative and Support and Waste Management	53-7061	Cleaners of Vehicles and Equipment		\$ 18.56	\$ 38,607	\$ 17.39	\$ 36,168	\$ 38,627	\$ 20.00	\$ 41,608
56	Administrative and Support and Waste Management	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	32,540	\$ 16.40	\$ 34,118	\$ 14.70	\$ 30,566	\$ 32,018	\$ 17.33	\$ 36,053
56	Administrative and Support and Waste Management	53-7063	Machine Feeders and Offbearers	280	\$ 16.87	\$ 35,084	\$ 15.29	\$ 31,795	\$ 36,249	\$ 18.33	\$ 38,134
56	Administrative and Support and Waste Management	53-7064	Packers and Packagers, Hand	13,450	\$ 15.95	\$ 33,166	\$ 14.30	\$ 29,748	\$ 30,563	\$ 17.20	\$ 35,785
56	Administrative and Support and Waste Management	53-7065	Stockers and Order Fillers	2,120	\$ 16.49	\$ 34,303	\$ 14.88	\$ 30,944	\$ 31,557	\$ 17.30	\$ 35,982
56	Administrative and Support and Waste Management	53-7072	Pump Operators, Except Wellhead Pumps	230	\$ 28.61	\$ 59,510	\$ 28.79	\$ 59,881	\$ 61,535	\$ 30.25	\$ 62,913
56	Administrative and Support and Waste Management	53-7081	Refuse and Recyclable Material Collectors	3,640	\$ 24.47	\$ 50,889	\$ 18.08	\$ 37,607	\$ 51,101	\$ 30.59	\$ 63,634
61	Educational Services	00-0000	Total all occupations	395,600	\$ 36.27	\$ 75,449	\$ 23.27	\$ 48,394	\$ 65,996	\$ 45.95	\$ 95,575
61	Educational Services	11-0000	Management Occupations	21,360	\$ 68.83	\$ 143,165	\$ 51.09	\$ 106,259	\$ 131,577	\$ 78.98	\$ 164,280
61	Educational Services	11-1011	Chief Executives	20	\$ 163.85	\$ 340,809	\$ 101.69	\$ 211,523	\$ 226,520		
61	Educational Services	11-1021	General and Operations Managers	460	\$ 75.39	\$ 156,822	\$ 50.00	\$ 103,990	\$ 130,000	\$ 89.50	\$ 186,162
61	Educational Services	11-2021	Marketing Managers	240	\$ 71.58	\$ 148,884	\$ 51.88	\$ 107,904	\$ 130,966	\$ 80.29	\$ 167,006
61	Educational Services	11-2022	Sales Managers	120	\$ 79.93	\$ 166,248	\$ 66.10	\$ 137,480	\$ 154,864	\$ 95.07	\$ 197,742
61	Educational Services	11-2032	Public Relations Managers	250	\$ 62.48	\$ 129,962	\$ 49.28	\$ 102,498	\$ 114,952	\$ 64.26	\$ 133,657
61	Educational Services	11-2033	Fundraising Managers	230	\$ 73.41	\$ 152,701	\$ 55.78	\$ 116,015	\$ 133,171	\$ 78.95	\$ 164,217
61	Educational Services	11-3012	Administrative Services Managers	1,180	\$ 67.05	\$ 139,457	\$ 54.35	\$ 113,042	\$ 136,386	\$ 77.93	\$ 162,095
61	Educational Services	11-3013	Facilities Managers	850	\$ 56.53	\$ 117,574	\$ 45.94	\$ 95,545	\$ 107,920	\$ 63.85	\$ 132,806
61	Educational Services	11-3021	Computer and Information Systems Managers	400	\$ 145.12	\$ 301,853	\$ 56.77	\$ 118,085	\$ 132,636	\$ 79.45	\$ 165,254
61	Educational Services	11-3031	Financial Managers	560	\$ 77.87	\$ 161,966	\$ 59.94	\$ 124,667	\$ 146,859	\$ 85.64	\$ 178,137

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	11-3051	Industrial Production Managers	10	\$ 67.04	\$ 139,436	\$ 54.23	\$ 112,808	\$ 132,257	\$ 63.59	\$ 132,257
61	Educational Services	11-3061	Purchasing Managers	70	\$ 60.25	\$ 125,321	\$ 49.11	\$ 102,146	\$ 125,932	\$ 62.19	\$ 129,352
61	Educational Services	11-3071	Transportation, Storage, and Distribution Managers	50	\$ 56.28	\$ 117,054	\$ 48.44	\$ 100,748	\$ 114,617	\$ 62.55	\$ 130,098
61	Educational Services	11-3111	Compensation and Benefits Managers	20	\$ 53.19	\$ 110,640	\$ 46.30	\$ 96,296	\$ 114,448	\$ 64.07	\$ 133,266
61	Educational Services	11-3121	Human Resources Managers	280	\$ 71.48	\$ 148,673	\$ 53.97	\$ 112,256	\$ 137,862	\$ 83.25	\$ 173,168
61	Educational Services	11-3131	Training and Development Managers	100	\$ 69.61	\$ 144,780	\$ 51.79	\$ 107,727	\$ 145,752	\$ 85.08	\$ 176,965
61	Educational Services	11-9031	Education and Childcare Administrators, Preschool and Daycare	140	\$ 46.92	\$ 97,604	\$ 29.85	\$ 62,083	\$ 105,818	\$ 55.95	\$ 116,384
61	Educational Services	11-9032	Education Administrators, Kindergarten through Secondary	11,090		\$ 141,331		\$ 112,317	\$ 134,071		\$ 165,194
61	Educational Services	11-9033	Education Administrators, Postsecondary	3,090	\$ 71.25	\$ 148,191	\$ 48.86	\$ 101,634	\$ 130,015	\$ 82.78	\$ 172,182
61	Educational Services	11-9039	Education Administrators, All Other	330	\$ 47.51	\$ 98,811	\$ 37.85	\$ 78,735	\$ 84,632	\$ 51.12	\$ 106,331
61	Educational Services	11-9051	Food Service Managers	60	\$ 47.07	\$ 97,913	\$ 40.40	\$ 84,033	\$ 93,877	\$ 51.03	\$ 106,139
61	Educational Services	11-9072	Entertainment and Recreation Managers, Except Gambling	90	\$ 93.44	\$ 194,359	\$ 50.30	\$ 104,629	\$ 120,015	\$ 71.86	\$ 149,479
61	Educational Services	11-9111	Medical and Health Services Managers	230	\$ 83.89	\$ 174,494	\$ 50.03	\$ 104,058	\$ 135,577	\$ 84.41	\$ 175,571
61	Educational Services	11-9121	Natural Sciences Managers	100	\$ 55.39	\$ 115,204	\$ 37.69	\$ 78,388	\$ 100,810	\$ 65.62	\$ 136,482
61	Educational Services	11-9141	Property, Real Estate, and Community Association Managers	20	\$ 41.01	\$ 85,292	\$ 31.95	\$ 66,451	\$ 66,451	\$ 55.80	\$ 116,065
61	Educational Services	11-9151	Social and Community Service Managers	220	\$ 57.85	\$ 120,325	\$ 54.61	\$ 113,580	\$ 121,701	\$ 58.51	\$ 121,703
61	Educational Services	11-9199	Managers, All Other	1,070	\$ 54.23	\$ 112,804	\$ 38.60	\$ 80,290	\$ 101,682	\$ 60.73	\$ 126,314
61	Educational Services	13-0000	Business and Financial Operations Occupations	9,550	\$ 41.25	\$ 85,804	\$ 31.13	\$ 64,743	\$ 81,653	\$ 48.51	\$ 100,911
61	Educational Services	13-1020	Buyers and Purchasing Agents	190	\$ 35.41	\$ 73,661	\$ 29.35	\$ 61,042	\$ 73,222	\$ 41.09	\$ 85,463
61	Educational Services	13-1041	Compliance Officers	230	\$ 37.49	\$ 77,983	\$ 30.62	\$ 63,683	\$ 79,317	\$ 42.71	\$ 88,831
61	Educational Services	13-1071	Human Resources Specialists	1,400	\$ 36.58	\$ 76,086	\$ 27.43	\$ 57,053	\$ 72,862	\$ 41.11	\$ 85,509
61	Educational Services	13-1075	Labor Relations Specialists		\$ 48.25	\$ 100,367	\$ 37.90	\$ 78,826	\$ 90,051	\$ 54.03	\$ 112,380
61	Educational Services	13-1082	Project Management Specialists	390	\$ 53.99	\$ 112,300	\$ 44.22	\$ 91,968	\$ 106,451	\$ 62.49	\$ 129,980
61	Educational Services	13-1111	Management Analysts	370	\$ 50.21	\$ 104,436	\$ 38.33	\$ 79,736	\$ 102,592	\$ 58.50	\$ 121,680
61	Educational Services	13-1121	Meeting, Convention, and Event Planners	120	\$ 41.77	\$ 86,875	\$ 32.61	\$ 67,837	\$ 86,093	\$ 51.50	\$ 107,112
61	Educational Services	13-1131	Fundraisers	540	\$ 39.99	\$ 83,175	\$ 32.01	\$ 66,574	\$ 81,653	\$ 46.60	\$ 96,927
61	Educational Services	13-1141	Compensation, Benefits, and Job Analysis Specialists	90	\$ 33.56	\$ 69,799	\$ 28.76	\$ 59,829	\$ 69,348	\$ 37.10	\$ 77,178
61	Educational Services	13-1151	Training and Development Specialists	760	\$ 48.11	\$ 100,076	\$ 31.39	\$ 65,293	\$ 89,183	\$ 64.94	\$ 135,070
61	Educational Services	13-1161	Market Research Analysts and Marketing Specialists	430	\$ 36.52	\$ 75,962	\$ 28.35	\$ 58,976	\$ 73,142	\$ 43.25	\$ 89,954
61	Educational Services	13-1199	Business Operations Specialists, All Other	3,070	\$ 41.12	\$ 85,534	\$ 33.77	\$ 70,242	\$ 82,321	\$ 47.53	\$ 98,854
61	Educational Services	13-2011	Accountants and Auditors	1,110	\$ 43.80	\$ 91,098	\$ 36.13	\$ 75,148	\$ 82,826	\$ 49.97	\$ 103,948
61	Educational Services	13-2031	Budget Analysts	80	\$ 42.44	\$ 88,281	\$ 38.32	\$ 79,703	\$ 83,698	\$ 47.53	\$ 98,864
61	Educational Services	13-2071	Credit Counselors		\$ 28.24	\$ 58,742	\$ 25.33	\$ 52,693	\$ 52,696	\$ 31.69	\$ 65,916
61	Educational Services	13-2099	Financial Specialists, All Other	580	\$ 32.66	\$ 67,938	\$ 24.03	\$ 49,979	\$ 63,586	\$ 38.24	\$ 79,536
61	Educational Services	15-0000	Computer and Mathematical Occupations	6,800	\$ 42.84	\$ 89,102	\$ 30.68	\$ 63,818	\$ 81,679	\$ 51.52	\$ 107,167
61	Educational Services	15-1212	Information Security Analysts		\$ 57.55	\$ 119,699	\$ 44.17	\$ 91,874	\$ 106,448	\$ 74.00	\$ 153,917
61	Educational Services	15-1221	Computer and Information Research Scientists	10							
61	Educational Services	15-1231	Computer Network Support Specialists	90	\$ 47.88	\$ 99,585	\$ 42.77	\$ 88,965	\$ 91,802	\$ 53.14	\$ 110,531
61	Educational Services	15-1232	Computer User Support Specialists	2,520	\$ 33.44	\$ 69,550	\$ 25.85	\$ 53,764	\$ 67,268	\$ 38.67	\$ 80,437
61	Educational Services	15-1242	Database Administrators	80	\$ 42.83	\$ 89,086	\$ 34.39	\$ 71,539	\$ 84,418	\$ 47.34	\$ 98,460
61	Educational Services	15-1244	Network and Computer Systems Administrators	1,010	\$ 47.04	\$ 97,842	\$ 36.53	\$ 75,987	\$ 97,172	\$ 56.04	\$ 116,569
61	Educational Services	15-1251	Computer Programmers	50	\$ 39.70	\$ 82,583	\$ 27.05	\$ 56,259	\$ 78,284	\$ 51.11	\$ 106,301
61	Educational Services	15-1252	Software Developers	410	\$ 64.37	\$ 133,881	\$ 49.25	\$ 102,442	\$ 129,063	\$ 78.17	\$ 162,603
61	Educational Services	15-1253	Software Quality Assurance Analysts and Testers	30	\$ 53.03	\$ 110,299	\$ 39.04	\$ 81,211	\$ 98,866	\$ 63.47	\$ 132,015
61	Educational Services	15-1254	Web Developers	150	\$ 44.86	\$ 93,306	\$ 39.96	\$ 83,122	\$ 90,355	\$ 48.46	\$ 100,790
61	Educational Services	15-1255	Web and Digital Interface Designers	70	\$ 51.38	\$ 106,870	\$ 29.66	\$ 61,695	\$ 81,954	\$ 55.12	\$ 114,650
61	Educational Services	15-1299	Computer Occupations, All Other	2,230	\$ 45.89	\$ 95,441	\$ 33.74	\$ 70,170	\$ 93,226	\$ 55.40	\$ 115,224

New Jersey Department of Labor and Workforce Development
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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	15-2031	Operations Research Analysts	20	\$ 42.83	\$ 89,092	\$ 36.27	\$ 75,447	\$ 88,559	\$ 45.35	\$ 94,335
61	Educational Services	15-2051	Data Scientists	60	\$ 63.36	\$ 131,790	\$ 49.09	\$ 102,106	\$ 127,001	\$ 77.31	\$ 160,806
61	Educational Services	17-0000	Architecture and Engineering Occupations	360	\$ 49.65	\$ 103,271	\$ 38.14	\$ 79,336	\$ 97,915	\$ 62.04	\$ 129,049
61	Educational Services	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	30	\$ 41.72	\$ 86,785	\$ 39.97	\$ 83,129	\$ 87,233	\$ 45.61	\$ 94,868
61	Educational Services	19-0000	Life, Physical, and Social Science Occupations	3,150	\$ 44.64	\$ 92,844	\$ 35.78	\$ 74,418	\$ 87,618	\$ 51.07	\$ 106,230
61	Educational Services	19-1029	Biological Scientists, All Other	30	\$ 48.96	\$ 101,828	\$ 39.02	\$ 81,156	\$ 103,060	\$ 60.45	\$ 125,742
61	Educational Services	19-2041	Environmental Scientists and Specialists, Including Health	20	\$ 42.89	\$ 89,201	\$ 39.55	\$ 82,274	\$ 82,274	\$ 43.29	\$ 90,037
61	Educational Services	19-2099	Physical Scientists, All Other		\$ 45.31	\$ 94,255	\$ 40.02	\$ 83,239	\$ 100,794	\$ 55.60	\$ 115,639
61	Educational Services	19-3033	Clinical and Counseling Psychologists	90	\$ 51.98	\$ 108,112	\$ 41.30	\$ 85,900	\$ 105,114	\$ 58.90	\$ 122,512
61	Educational Services	19-3034	School Psychologists	2,310	\$ 45.17	\$ 93,949	\$ 37.18	\$ 77,343	\$ 93,378	\$ 51.41	\$ 106,934
61	Educational Services	19-3099	Social Scientists and Related Workers, All Other	80	\$ 46.78	\$ 97,312	\$ 37.79	\$ 78,611	\$ 82,789	\$ 46.01	\$ 95,702
61	Educational Services	19-4031	Chemical Technicians	30	\$ 30.41	\$ 63,248	\$ 23.67	\$ 49,234	\$ 65,691	\$ 33.46	\$ 69,606
61	Educational Services	19-4042	Environmental Science and Protection Technicians, Including Health	40	\$ 23.84	\$ 49,588	\$ 16.62	\$ 34,578	\$ 49,510	\$ 27.22	\$ 56,622
61	Educational Services	19-4061	Social Science Research Assistants	90	\$ 29.75	\$ 61,878	\$ 24.01	\$ 49,941	\$ 52,478	\$ 34.60	\$ 71,969
61	Educational Services	19-4099	Life, Physical, and Social Science Technicians, All Other	70	\$ 32.65	\$ 67,903	\$ 31.25	\$ 65,003	\$ 65,003	\$ 31.25	\$ 65,003
61	Educational Services	19-5011	Occupational Health and Safety Specialists	60	\$ 42.43	\$ 88,263	\$ 36.48	\$ 75,882	\$ 81,075	\$ 47.48	\$ 98,766
61	Educational Services	19-5012	Occupational Health and Safety Technicians	20	\$ 37.91	\$ 78,852	\$ 31.25	\$ 65,000	\$ 79,097	\$ 39.50	\$ 82,153
61	Educational Services	21-0000	Community and Social Service Occupations	13,510	\$ 37.39	\$ 77,773	\$ 29.53	\$ 61,428	\$ 74,790	\$ 46.09	\$ 95,862
61	Educational Services	21-1012	Educational, Guidance, and Career Counselors and Advisors	6,780	\$ 38.31	\$ 79,694	\$ 29.88	\$ 62,145	\$ 76,440	\$ 47.21	\$ 98,196
61	Educational Services	21-1018	Substance abuse, behavioral disorder, and mental health counselors	2,610	\$ 36.32	\$ 75,549	\$ 27.79	\$ 57,813	\$ 76,008	\$ 44.88	\$ 93,344
61	Educational Services	21-1021	Child, Family, and School Social Workers	2,940	\$ 39.86	\$ 82,919	\$ 31.81	\$ 66,165	\$ 79,677	\$ 48.13	\$ 100,103
61	Educational Services	21-1022	Healthcare Social Workers	50	\$ 32.57	\$ 67,738	\$ 25.78	\$ 53,630	\$ 60,557	\$ 39.42	\$ 81,996
61	Educational Services	21-1023	Mental Health and Substance Abuse Social Workers	60	\$ 38.60	\$ 80,288	\$ 31.51	\$ 65,532	\$ 80,873	\$ 38.88	\$ 80,873
61	Educational Services	21-1091	Health Education Specialists	60	\$ 37.37	\$ 77,720	\$ 29.03	\$ 60,388	\$ 75,124	\$ 47.69	\$ 99,195
61	Educational Services	21-1093	Social and Human Service Assistants	500	\$ 22.54	\$ 46,874	\$ 17.50	\$ 36,400	\$ 43,983	\$ 28.01	\$ 58,270
61	Educational Services	21-1094	Community Health Workers	20	\$ 30.58	\$ 63,607	\$ 27.90	\$ 58,037	\$ 67,142	\$ 32.28	\$ 67,142
61	Educational Services	21-1099	Community and Social Service Specialists, All Other	370	\$ 31.80	\$ 66,150	\$ 30.45	\$ 63,334	\$ 72,478	\$ 34.85	\$ 72,479
61	Educational Services	21-2011	Clergy	20	\$ 26.51	\$ 55,144	\$ 21.09	\$ 43,864	\$ 50,327	\$ 36.67	\$ 76,266
61	Educational Services	21-2099	Religious Workers, All Other	60	\$ 30.75	\$ 63,955	\$ 26.21	\$ 54,518	\$ 68,082	\$ 34.77	\$ 72,324
61	Educational Services	23-0000	Legal Occupations	150	\$ 81.61	\$ 169,751	\$ 47.96	\$ 99,757	\$ 164,363	\$ 103.48	\$ 215,238
61	Educational Services	23-1011	Lawyers	110	\$ 93.92	\$ 195,350	\$ 65.85	\$ 136,962	\$ 184,684		
61	Educational Services	23-2011	Paralegals and Legal Assistants	30	\$ 38.60	\$ 80,280	\$ 30.33	\$ 63,093	\$ 77,140	\$ 46.04	\$ 95,758
61	Educational Services	25-0000	Educational Instruction and Library Occupations	249,240	\$ 36.13	\$ 75,153	\$ 24.21	\$ 50,354	\$ 68,058	\$ 46.28	\$ 96,253
61	Educational Services	25-1011	Business Teachers, Postsecondary	2,810		\$ 136,024		\$ 81,811	\$ 130,344		\$ 168,870
61	Educational Services	25-1021	Computer Science Teachers, Postsecondary	1,450		\$ 117,792		\$ 79,311	\$ 108,311		\$ 157,332
61	Educational Services	25-1022	Mathematical Science Teachers, Postsecondary	1,780		\$ 123,173		\$ 79,222	\$ 102,601		\$ 143,323
61	Educational Services	25-1031	Architecture Teachers, Postsecondary	450		\$ 121,707		\$ 81,326	\$ 103,320		\$ 133,579
61	Educational Services	25-1032	Engineering Teachers, Postsecondary	1,290		\$ 117,202		\$ 82,417	\$ 105,165		\$ 132,232
61	Educational Services	25-1041	Agricultural Sciences Teachers, Postsecondary	80		\$ 92,365		\$ 64,520	\$ 86,651		\$ 103,928
61	Educational Services	25-1042	Biological Science Teachers, Postsecondary	1,500		\$ 128,286		\$ 81,565	\$ 114,781		\$ 164,773
61	Educational Services	25-1051	Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	270		\$ 119,438		\$ 74,432	\$ 101,144		\$ 160,070
61	Educational Services	25-1052	Chemistry Teachers, Postsecondary	770		\$ 122,929		\$ 81,159	\$ 105,462		\$ 155,076
61	Educational Services	25-1053	Environmental Science Teachers, Postsecondary	460		\$ 96,660		\$ 64,478	\$ 83,356		\$ 107,995
61	Educational Services	25-1054	Physics Teachers, Postsecondary	620		\$ 114,632		\$ 76,413	\$ 102,184		\$ 134,300
61	Educational Services	25-1061	Anthropology and Archeology Teachers, Postsecondary	220		\$ 109,900		\$ 65,188	\$ 101,249		\$ 134,073
61	Educational Services	25-1062	Area, Ethnic, and Cultural Studies Teachers, Postsecondary	490		\$ 105,140		\$ 80,179	\$ 99,977		\$ 124,210
61	Educational Services	25-1063	Economics Teachers, Postsecondary	380		\$ 145,644		\$ 98,775	\$ 129,485		\$ 182,456

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
61	Educational Services	25-1064	Geography Teachers, Postsecondary	60		\$ 89,193		\$ 62,758	\$ 76,392		\$ 105,350
61	Educational Services	25-1065	Political Science Teachers, Postsecondary	570		\$ 118,634		\$ 78,142	\$ 101,989		\$ 136,906
61	Educational Services	25-1066	Psychology Teachers, Postsecondary	1,370		\$ 112,673		\$ 79,621	\$ 103,538		\$ 133,491
61	Educational Services	25-1067	Sociology Teachers, Postsecondary	470		\$ 117,448		\$ 79,672	\$ 101,251		\$ 138,824
61	Educational Services	25-1069	Social Sciences Teachers, Postsecondary, All Other	100		\$ 91,261		\$ 50,765	\$ 76,288		\$ 118,711
61	Educational Services	25-1071	Health Specialties Teachers, Postsecondary	2,850		\$ 132,527		\$ 85,127	\$ 107,034		\$ 168,166
61	Educational Services	25-1072	Nursing Instructors and Teachers, Postsecondary	1,910		\$ 99,967		\$ 64,256	\$ 101,220		\$ 124,990
61	Educational Services	25-1081	Education Teachers, Postsecondary	2,150		\$ 87,864		\$ 51,514	\$ 77,090		\$ 107,713
61	Educational Services	25-1082	Library Science Teachers, Postsecondary	110		\$ 80,192		\$ 65,217	\$ 80,029		\$ 88,532
61	Educational Services	25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	430		\$ 89,703		\$ 63,958	\$ 85,518		\$ 110,397
61	Educational Services	25-1112	Law Teachers, Postsecondary	170		\$ 156,294		\$ 85,055	\$ 108,354		\$ 212,107
61	Educational Services	25-1113	Social Work Teachers, Postsecondary	250		\$ 81,583		\$ 58,037	\$ 82,123		\$ 90,457
61	Educational Services	25-1121	Art, Drama, and Music Teachers, Postsecondary	2,720		\$ 107,442		\$ 65,762	\$ 100,678		\$ 131,670
61	Educational Services	25-1122	Communications Teachers, Postsecondary	930		\$ 107,328		\$ 77,599	\$ 102,569		\$ 133,062
61	Educational Services	25-1123	English Language and Literature Teachers, Postsecondary	1,730		\$ 115,353		\$ 78,925	\$ 104,925		\$ 137,748
61	Educational Services	25-1124	Foreign Language and Literature Teachers, Postsecondary	700		\$ 102,148		\$ 72,003	\$ 97,969		\$ 125,509
61	Educational Services	25-1125	History Teachers, Postsecondary	630		\$ 122,370		\$ 82,186	\$ 106,385		\$ 137,386
61	Educational Services	25-1126	Philosophy and Religion Teachers, Postsecondary	740		\$ 100,461		\$ 63,475	\$ 86,360		\$ 118,545
61	Educational Services	25-1192	Family and Consumer Sciences Teachers, Postsecondary	50		\$ 128,767		\$ 113,677	\$ 138,250		\$ 138,250
61	Educational Services	25-1193	Recreation and Fitness Studies Teachers, Postsecondary	210		\$ 90,087		\$ 64,489	\$ 83,308		\$ 113,113
61	Educational Services	25-1194	Career/Technical Education Teachers, Postsecondary	2,070	\$ 39.38	\$ 81,900	\$ 27.95	\$ 58,137	\$ 74,703	\$ 48.60	\$ 101,088
61	Educational Services	25-1199	Postsecondary Teachers, All Other	1,390		\$ 103,000		\$ 63,303	\$ 90,683		\$ 127,672
61	Educational Services	25-2011	Preschool Teachers, Except Special Education	4,860	\$ 34.98	\$ 72,762	\$ 29.52	\$ 61,411	\$ 65,523	\$ 40.11	\$ 83,435
61	Educational Services	25-2012	Kindergarten Teachers, Except Special Education	5,360		\$ 76,582		\$ 62,298	\$ 72,866		\$ 93,460
61	Educational Services	25-2021	Elementary School Teachers, Except Special Education	42,040		\$ 79,055		\$ 63,666	\$ 78,359		\$ 97,569
61	Educational Services	25-2022	Middle School Teachers, Except Special and Career/Technical Education	27,950		\$ 81,918		\$ 64,414	\$ 79,872		\$ 98,798
61	Educational Services	25-2031	Secondary School Teachers, Except Special and Career/Technical Education	31,770		\$ 83,589		\$ 65,106	\$ 80,676		\$ 102,125
61	Educational Services	25-2032	Career/Technical Education Teachers, Secondary School	1,540		\$ 78,215		\$ 66,059	\$ 79,174		\$ 83,163
61	Educational Services	25-2051	Special Education Teachers, Preschool	1,350		\$ 75,246		\$ 63,555	\$ 74,816		\$ 82,619
61	Educational Services	25-2052	Special Education Teachers, Kindergarten and Elementary School	11,210		\$ 76,946		\$ 63,788	\$ 74,970		\$ 86,150
61	Educational Services	25-2057	Special Education Teachers, Middle School	7,240		\$ 81,009		\$ 65,339	\$ 78,222		\$ 98,505
61	Educational Services	25-2058	Special Education Teachers, Secondary School	6,150		\$ 84,734		\$ 67,542	\$ 82,166		\$ 101,049
61	Educational Services	25-2059	Special Education Teachers, All Other			\$ 77,873		\$ 63,393	\$ 76,921		\$ 84,776
61	Educational Services	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	510	\$ 40.89	\$ 85,042	\$ 31.91	\$ 66,375	\$ 81,726	\$ 47.00	\$ 97,762
61	Educational Services	25-3021	Self-Enrichment Teachers	9,870	\$ 28.52	\$ 59,323	\$ 17.52	\$ 36,441	\$ 50,354	\$ 38.34	\$ 79,751
61	Educational Services	25-3031	Substitute Teachers, Short-Term	8,930	\$ 20.56	\$ 42,759	\$ 15.33	\$ 31,888	\$ 37,890	\$ 21.80	\$ 45,354
61	Educational Services	25-3041	Tutors	4,990	\$ 27.26	\$ 56,701	\$ 16.09	\$ 33,468	\$ 45,312	\$ 29.90	\$ 62,198
61	Educational Services	25-3099	Teachers and Instructors, All Other	800		\$ 74,285		\$ 58,326	\$ 73,802		\$ 78,813
61	Educational Services	25-4011	Archivists	20	\$ 34.05	\$ 70,825	\$ 26.54	\$ 55,210	\$ 73,757	\$ 38.00	\$ 79,036
61	Educational Services	25-4012	Curators	20	\$ 40.85	\$ 84,958	\$ 31.13	\$ 64,750	\$ 78,084	\$ 48.62	\$ 101,139
61	Educational Services	25-4022	Librarians and Media Collections Specialists	2,160	\$ 41.76	\$ 86,852	\$ 34.86	\$ 72,517	\$ 83,767	\$ 48.09	\$ 100,025
61	Educational Services	25-4031	Library Technicians	430	\$ 27.81	\$ 57,840	\$ 23.37	\$ 48,620	\$ 59,619	\$ 31.12	\$ 64,721
61	Educational Services	25-9031	Instructional Coordinators	2,320	\$ 43.11	\$ 89,664	\$ 36.02	\$ 74,922	\$ 90,861	\$ 50.40	\$ 104,835
61	Educational Services	25-9044	Teaching Assistants, Postsecondary	2,920		\$ 57,060		\$ 39,847	\$ 62,429		\$ 74,042
61	Educational Services	25-9045	Teaching Assistants, Except Postsecondary	42,140		\$ 39,870		\$ 32,554	\$ 37,170		\$ 45,250
61	Educational Services	25-9099	Educational Instruction and Library Workers, All Other	40	\$ 28.25	\$ 58,764	\$ 25.18	\$ 52,368	\$ 52,652	\$ 29.54	\$ 61,447
61	Educational Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	6,780	\$ 33.22	\$ 69,092	\$ 22.44	\$ 46,670	\$ 59,571	\$ 41.30	\$ 85,913

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	27-1011	Art Directors	50	\$ 52.09	\$ 108,352	\$ 37.08	\$ 77,134	\$ 101,892	\$ 62.95	\$ 130,940
61	Educational Services	27-1013	Fine Artists, Including Painters, Sculptors, and Illustrators	20	\$ 39.60	\$ 82,364	\$ 32.44	\$ 67,476	\$ 67,476	\$ 40.30	\$ 83,831
61	Educational Services	27-1019	Artists and Related Workers, All Other	30	\$ 29.91	\$ 62,207	\$ 26.31	\$ 54,719	\$ 58,677	\$ 33.19	\$ 69,036
61	Educational Services	27-1024	Graphic Designers	140	\$ 33.04	\$ 68,714	\$ 26.46	\$ 55,028	\$ 67,323	\$ 37.07	\$ 77,106
61	Educational Services	27-1027	Set and Exhibit Designers	30	\$ 33.04	\$ 68,718	\$ 27.83	\$ 57,893	\$ 65,114	\$ 42.30	\$ 87,979
61	Educational Services	27-2012	Producers and Directors	50	\$ 41.64	\$ 86,606	\$ 29.00	\$ 60,320	\$ 83,878	\$ 52.13	\$ 108,431
61	Educational Services	27-2022	Coaches and Scouts	4,310		\$ 68,327		\$ 45,576	\$ 52,994		\$ 86,614
61	Educational Services	27-2023	Umpires, Referees, and Other Sports Officials	20		\$ 57,828		\$ 34,364	\$ 57,273		\$ 77,371
61	Educational Services	27-2041	Music Directors and Composers	110	\$ 30.04	\$ 62,489	\$ 27.00	\$ 56,160	\$ 56,160	\$ 28.09	\$ 58,425
61	Educational Services	27-2042	Musicians and Singers	30	\$ 38.12		\$ 25.69			\$ 58.12	
61	Educational Services	27-3011	Broadcast Announcers and Radio Disc Jockeys	10	\$ 38.73	\$ 80,552	\$ 31.91	\$ 66,383	\$ 69,777	\$ 52.95	\$ 110,127
61	Educational Services	27-3031	Public Relations Specialists	1,110	\$ 32.67	\$ 67,951	\$ 25.66	\$ 53,367	\$ 61,625	\$ 39.02	\$ 81,159
61	Educational Services	27-3041	Editors	130	\$ 39.73	\$ 82,637	\$ 32.54	\$ 67,687	\$ 79,627	\$ 47.13	\$ 98,038
61	Educational Services	27-3042	Technical Writers		\$ 43.02	\$ 89,477	\$ 24.89	\$ 51,777	\$ 103,297	\$ 52.91	\$ 110,044
61	Educational Services	27-3043	Writers and Authors	240	\$ 38.30	\$ 79,666	\$ 29.57	\$ 61,504	\$ 80,646	\$ 48.16	\$ 100,165
61	Educational Services	27-3091	Interpreters and Translators	240	\$ 29.21	\$ 60,763	\$ 21.83	\$ 45,408	\$ 50,865	\$ 30.96	\$ 64,404
61	Educational Services	27-4011	Audio and Video Technicians	110	\$ 31.06	\$ 64,607	\$ 23.14	\$ 48,126	\$ 60,678	\$ 37.86	\$ 78,758
61	Educational Services	27-4012	Broadcast Technicians	30	\$ 38.09	\$ 79,224	\$ 32.80	\$ 68,219	\$ 78,579	\$ 42.76	\$ 88,945
61	Educational Services	27-4014	Sound Engineering Technicians	30	\$ 29.34	\$ 61,021	\$ 23.31	\$ 48,485	\$ 59,353	\$ 36.34	\$ 75,579
61	Educational Services	27-4015	Lighting Technicians	20	\$ 25.92	\$ 53,911	\$ 23.44	\$ 48,754	\$ 48,754	\$ 27.34	\$ 56,858
61	Educational Services	27-4021	Photographers	10	\$ 30.99	\$ 64,455	\$ 22.04	\$ 45,841	\$ 64,741	\$ 39.92	\$ 83,034
61	Educational Services	29-0000	Healthcare Practitioners and Technical Occupations	10,930	\$ 42.10	\$ 87,564	\$ 32.69	\$ 67,996	\$ 79,909	\$ 49.08	\$ 102,079
61	Educational Services	29-1031	Dietitians and Nutritionists	30	\$ 38.91	\$ 80,943	\$ 35.00	\$ 72,796	\$ 85,708	\$ 41.90	\$ 87,156
61	Educational Services	29-1122	Occupational Therapists	1,070	\$ 43.70	\$ 90,891	\$ 33.16	\$ 68,973	\$ 84,617	\$ 50.79	\$ 105,645
61	Educational Services	29-1123	Physical Therapists	300	\$ 46.27	\$ 96,245	\$ 36.89	\$ 76,731	\$ 99,898	\$ 52.02	\$ 108,194
61	Educational Services	29-1127	Speech-Language Pathologists	3,270	\$ 41.91	\$ 87,180	\$ 34.05	\$ 70,833	\$ 81,649	\$ 49.40	\$ 102,742
61	Educational Services	29-1129	Therapists, All Other	230	\$ 66.27	\$ 137,834	\$ 60.34	\$ 125,515	\$ 133,252	\$ 72.40	\$ 150,594
61	Educational Services	29-1141	Registered Nurses	4,300	\$ 38.69	\$ 80,477	\$ 31.03	\$ 64,539	\$ 76,987	\$ 46.99	\$ 97,739
61	Educational Services	29-1171	Nurse Practitioners	190	\$ 67.54	\$ 140,478	\$ 67.47	\$ 140,344	\$ 140,344	\$ 67.47	\$ 140,344
61	Educational Services	29-1216	General Internal Medicine Physicians	110							
61	Educational Services	29-1223	Psychiatrists	50	\$ 50.54	\$ 105,113	\$ 33.49	\$ 69,655	\$ 80,057	\$ 49.21	\$ 102,361
61	Educational Services	29-1229	Physicians, All Other	140	\$ 81.24	\$ 168,981	\$ 34.56	\$ 71,879	\$ 154,523		
61	Educational Services	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	140	\$ 35.69	\$ 74,228	\$ 32.69	\$ 67,996	\$ 67,996	\$ 36.55	\$ 76,028
61	Educational Services	29-2010	Clinical Laboratory Technologists and Technicians	80	\$ 28.30	\$ 58,871	\$ 23.07	\$ 47,990	\$ 53,932	\$ 35.86	\$ 74,581
61	Educational Services	29-2056	Veterinary Technologists and Technicians	20	\$ 31.97	\$ 66,495	\$ 28.84	\$ 59,987	\$ 66,346	\$ 37.04	\$ 77,043
61	Educational Services	29-2061	Licensed Practical and Licensed Vocational Nurses	70	\$ 26.60	\$ 55,323	\$ 20.16	\$ 41,931	\$ 59,760	\$ 31.37	\$ 65,259
61	Educational Services	29-2072	Medical Records Specialists	50	\$ 35.42	\$ 73,678	\$ 30.81	\$ 64,086	\$ 73,618	\$ 41.14	\$ 85,563
61	Educational Services	29-2099	Health Technologists and Technicians, All Other	10							
61	Educational Services	29-9021	Health Information Technologists and Medical Registrars	30	\$ 30.11	\$ 62,625	\$ 22.88	\$ 47,595	\$ 62,424	\$ 30.41	\$ 63,262
61	Educational Services	29-9091	Athletic Trainers	400		\$ 82,249		\$ 66,248	\$ 77,370		\$ 100,755
61	Educational Services	31-0000	Healthcare Support Occupations	1,240	\$ 20.34	\$ 42,308	\$ 16.76	\$ 34,852	\$ 37,336	\$ 22.58	\$ 46,964
61	Educational Services	31-1120	Home Health and Personal Care Aides	770	\$ 17.63	\$ 36,675	\$ 16.75	\$ 34,842	\$ 34,852	\$ 17.95	\$ 37,336
61	Educational Services	31-1131	Nursing Assistants	140	\$ 24.59	\$ 51,147	\$ 25.06	\$ 52,120	\$ 53,812	\$ 25.87	\$ 53,812
61	Educational Services	31-2011	Occupational Therapy Assistants	50	\$ 32.68	\$ 67,980	\$ 26.19	\$ 54,485	\$ 62,501	\$ 40.81	\$ 84,891
61	Educational Services	31-9092	Medical Assistants	190	\$ 22.40	\$ 46,590	\$ 19.38	\$ 40,317	\$ 46,787	\$ 24.54	\$ 51,051
61	Educational Services	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	30	\$ 24.47	\$ 50,902	\$ 19.28	\$ 40,112	\$ 51,821	\$ 27.13	\$ 56,431
61	Educational Services	31-9099	Healthcare Support Workers, All Other	30	\$ 23.66	\$ 49,215	\$ 19.16	\$ 39,844	\$ 52,605	\$ 25.29	\$ 52,605

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	33-0000	Protective Service Occupations	6,930	\$ 23.02	\$ 47,880	\$ 17.00	\$ 35,360	\$ 43,297	\$ 27.06	\$ 56,288
61	Educational Services	33-1012	First-Line Supervisors of Police and Detectives	90	\$ 53.54	\$ 111,366	\$ 48.08	\$ 99,998	\$ 105,927	\$ 57.18	\$ 118,943
61	Educational Services	33-1091	First-Line Supervisors of Security Workers	130	\$ 36.19	\$ 75,282	\$ 27.80	\$ 57,815	\$ 67,496	\$ 43.49	\$ 90,465
61	Educational Services	33-1099	First-Line Supervisors of Protective Service Workers, All Other	70	\$ 39.56	\$ 82,291	\$ 33.32	\$ 69,298	\$ 88,073	\$ 47.52	\$ 98,845
61	Educational Services	33-3051	Police and Sheriff's Patrol Officers	490	\$ 32.14	\$ 66,849	\$ 24.20	\$ 50,339	\$ 62,823	\$ 39.92	\$ 83,032
61	Educational Services	33-9032	Security Guards	4,540	\$ 22.59	\$ 46,978	\$ 17.59	\$ 36,597	\$ 45,426	\$ 27.06	\$ 56,288
61	Educational Services	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	360	\$ 16.28	\$ 33,858	\$ 14.13	\$ 29,390	\$ 34,832	\$ 17.40	\$ 36,188
61	Educational Services	33-9094	School Bus Monitors	1,180	\$ 18.13	\$ 37,706	\$ 15.44	\$ 32,120	\$ 35,360	\$ 19.61	\$ 40,789
61	Educational Services	33-9099	Protective Service Workers, All Other	20	\$ 24.47	\$ 50,906	\$ 18.49	\$ 38,462	\$ 38,462	\$ 34.12	\$ 70,976
61	Educational Services	35-0000	Food Preparation and Serving Related Occupations	3,030	\$ 19.26	\$ 40,052	\$ 15.00	\$ 31,201	\$ 36,606	\$ 21.35	\$ 44,402
61	Educational Services	35-1011	Chefs and Head Cooks	30	\$ 38.54	\$ 80,162	\$ 29.70	\$ 61,774	\$ 74,293	\$ 46.35	\$ 96,402
61	Educational Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	260	\$ 25.10	\$ 52,217	\$ 20.28	\$ 42,187	\$ 50,167	\$ 30.24	\$ 62,907
61	Educational Services	35-2012	Cooks, Institution and Cafeteria	370	\$ 22.34	\$ 46,475	\$ 18.67	\$ 38,833	\$ 45,531	\$ 24.73	\$ 51,443
61	Educational Services	35-3023	Fast Food and Counter Workers	290	\$ 17.26	\$ 35,891	\$ 14.88	\$ 30,956	\$ 30,956	\$ 18.88	\$ 39,276
61	Educational Services	35-3041	Food Servers, Nonrestaurant	40	\$ 15.79	\$ 32,841	\$ 14.66	\$ 30,501	\$ 33,434	\$ 16.07	\$ 33,434
61	Educational Services	35-9099	Food Preparation and Serving Related Workers, All Other	1,960	\$ 17.81	\$ 37,037	\$ 15.00	\$ 31,199	\$ 33,627	\$ 19.39	\$ 40,335
61	Educational Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	15,630	\$ 24.12	\$ 50,163	\$ 19.34	\$ 40,223	\$ 47,424	\$ 28.03	\$ 58,308
61	Educational Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	470	\$ 33.59	\$ 69,862	\$ 28.46	\$ 59,205	\$ 66,006	\$ 38.37	\$ 79,820
61	Educational Services	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	40	\$ 34.25	\$ 71,249	\$ 23.54	\$ 48,956	\$ 78,517	\$ 42.65	\$ 88,712
61	Educational Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	14,320	\$ 23.70	\$ 49,286	\$ 19.00	\$ 39,510	\$ 47,028	\$ 27.70	\$ 57,617
61	Educational Services	37-3011	Landscaping and Groundskeeping Workers	770	\$ 25.74	\$ 53,544	\$ 21.65	\$ 45,028	\$ 51,286	\$ 29.32	\$ 60,994
61	Educational Services	39-0000	Personal Care and Service Occupations	7,580	\$ 19.05	\$ 39,616	\$ 14.67	\$ 30,506	\$ 36,306	\$ 20.73	\$ 43,122
61	Educational Services	39-1022	First-Line Supervisors of Personal Service Workers	300	\$ 29.06	\$ 60,442	\$ 24.34	\$ 50,630	\$ 59,138	\$ 34.61	\$ 71,995
61	Educational Services	39-2021	Animal Caretakers	20	\$ 21.41	\$ 44,523	\$ 17.34	\$ 36,606	\$ 42,731	\$ 24.72	\$ 51,421
61	Educational Services	39-3031	Ushers, Lobby Attendants, and Ticket Takers		\$ 17.47	\$ 36,329	\$ 14.13	\$ 29,390	\$ 29,390	\$ 19.10	\$ 39,735
61	Educational Services	39-3091	Amusement and Recreation Attendants	140	\$ 17.28	\$ 35,948	\$ 14.13	\$ 29,390	\$ 29,583	\$ 16.59	\$ 34,499
61	Educational Services	39-3093	Locker Room, Coatroom, and Dressing Room Attendants	10	\$ 20.80	\$ 43,266	\$ 19.58	\$ 40,734	\$ 45,999	\$ 22.12	\$ 46,000
61	Educational Services	39-9011	Childcare Workers	6,510	\$ 17.69	\$ 36,796	\$ 14.67	\$ 30,506	\$ 35,503	\$ 18.69	\$ 38,877
61	Educational Services	39-9031	Exercise Trainers and Group Fitness Instructors		\$ 35.06	\$ 72,917	\$ 33.03	\$ 68,702	\$ 73,616	\$ 35.39	\$ 73,620
61	Educational Services	39-9032	Recreation Workers	80	\$ 27.11	\$ 56,395	\$ 18.86	\$ 39,218	\$ 53,368	\$ 34.82	\$ 72,431
61	Educational Services	39-9041	Residential Advisors	150	\$ 25.61	\$ 53,260	\$ 21.13	\$ 43,953	\$ 56,178	\$ 30.76	\$ 63,985
61	Educational Services	41-0000	Sales and Related Occupations	570	\$ 36.24	\$ 75,384	\$ 19.59	\$ 40,756	\$ 69,108	\$ 49.28	\$ 102,494
61	Educational Services	41-1011	First-Line Supervisors of Retail Sales Workers	20	\$ 29.11	\$ 60,549	\$ 22.49	\$ 46,789	\$ 58,164	\$ 33.88	\$ 70,470
61	Educational Services	41-2011	Cashiers	70	\$ 17.91	\$ 37,258	\$ 14.42	\$ 29,990	\$ 32,510	\$ 20.74	\$ 43,139
61	Educational Services	41-2031	Retail Salespersons	40	\$ 22.15	\$ 46,080	\$ 17.37	\$ 36,127	\$ 44,820	\$ 23.77	\$ 49,438
61	Educational Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	360	\$ 38.62	\$ 80,325	\$ 20.81	\$ 43,290	\$ 76,597	\$ 49.28	\$ 102,500
61	Educational Services	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Produ		\$ 41.61	\$ 86,542	\$ 30.22	\$ 62,862	\$ 78,015	\$ 46.76	\$ 97,254
61	Educational Services	43-0000	Office and Administrative Support Occupations	29,770	\$ 26.43	\$ 54,967	\$ 21.04	\$ 43,766	\$ 52,644	\$ 30.66	\$ 63,767
61	Educational Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,380	\$ 35.66	\$ 74,183	\$ 28.12	\$ 58,484	\$ 73,201	\$ 39.36	\$ 81,875
61	Educational Services	43-2011	Switchboard Operators, Including Answering Service	10	\$ 25.18	\$ 52,381	\$ 14.15	\$ 29,433	\$ 31,997	\$ 47.78	\$ 99,392
61	Educational Services	43-3021	Billing and Posting Clerks	160	\$ 28.44	\$ 59,161	\$ 23.80	\$ 49,497	\$ 56,885	\$ 33.66	\$ 70,016
61	Educational Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,390	\$ 27.58	\$ 57,369	\$ 22.52	\$ 46,834	\$ 58,156	\$ 31.96	\$ 66,471
61	Educational Services	43-3051	Payroll and Timekeeping Clerks	680	\$ 28.82	\$ 59,939	\$ 23.18	\$ 48,215	\$ 59,373	\$ 33.40	\$ 69,472
61	Educational Services	43-3061	Procurement Clerks	70	\$ 20.98	\$ 43,644	\$ 17.85	\$ 37,124	\$ 37,124	\$ 23.75	\$ 49,400
61	Educational Services	43-3099	Financial Clerks, All Other	20	\$ 25.19	\$ 52,397	\$ 20.19	\$ 41,987	\$ 49,404	\$ 29.83	\$ 62,047
61	Educational Services	43-4051	Customer Service Representatives	560	\$ 22.23	\$ 46,228	\$ 16.81	\$ 34,956	\$ 39,530	\$ 24.03	\$ 49,984
61	Educational Services	43-4061	Eligibility Interviewers, Government Programs	30	\$ 22.29	\$ 46,362	\$ 20.32	\$ 42,274	\$ 42,310	\$ 22.67	\$ 47,158

New Jersey Department of Labor and Workforce Development
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by Industry Sector

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
61	Educational Services	43-4071	File Clerks	80	\$ 23.02	\$ 47,882	\$ 19.56	\$ 40,681	\$ 48,215	\$ 26.18	\$ 54,450
61	Educational Services	43-4111	Interviewers, Except Eligibility and Loan	120	\$ 25.65	\$ 53,354	\$ 25.24	\$ 52,490	\$ 52,490	\$ 25.24	\$ 52,490
61	Educational Services	43-4121	Library Assistants, Clerical	220	\$ 19.15	\$ 39,832	\$ 14.84	\$ 30,867	\$ 37,398	\$ 22.53	\$ 46,857
61	Educational Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	150	\$ 25.17	\$ 52,352	\$ 22.09	\$ 45,940	\$ 52,419	\$ 26.73	\$ 55,598
61	Educational Services	43-4171	Receptionists and Information Clerks	1,870	\$ 20.82	\$ 43,300	\$ 16.18	\$ 33,658	\$ 38,353	\$ 24.40	\$ 50,753
61	Educational Services	43-4199	Information and Record Clerks, All Other	160	\$ 27.98	\$ 58,206	\$ 22.00	\$ 45,758	\$ 52,369	\$ 33.61	\$ 69,901
61	Educational Services	43-5021	Couriers and Messengers	30	\$ 22.17	\$ 46,116	\$ 17.09	\$ 35,551	\$ 45,998	\$ 25.43	\$ 52,903
61	Educational Services	43-5031	Public Safety Telecommunicators	70	\$ 25.90	\$ 53,866	\$ 22.89	\$ 47,615	\$ 50,562	\$ 31.11	\$ 64,700
61	Educational Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	100	\$ 26.65	\$ 55,422	\$ 22.44	\$ 46,668	\$ 51,609	\$ 28.29	\$ 58,844
61	Educational Services	43-5061	Production, Planning, and Expediting Clerks	1,590	\$ 30.21	\$ 62,831	\$ 23.84	\$ 49,578	\$ 62,106	\$ 36.29	\$ 75,478
61	Educational Services	43-5071	Shipping, Receiving, and Inventory Clerks	100	\$ 22.66	\$ 47,141	\$ 17.86	\$ 37,144	\$ 44,496	\$ 24.66	\$ 51,297
61	Educational Services	43-6011	Executive Secretaries and Executive Administrative Assistants	1,950	\$ 35.79	\$ 74,446	\$ 31.47	\$ 65,462	\$ 71,614	\$ 39.65	\$ 82,464
61	Educational Services	43-6013	Medical Secretaries and Administrative Assistants	70	\$ 22.27	\$ 46,318	\$ 19.34	\$ 40,237	\$ 42,733	\$ 25.40	\$ 52,840
61	Educational Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	15,180	\$ 25.95	\$ 53,971	\$ 22.38	\$ 46,556	\$ 52,761	\$ 30.05	\$ 62,504
61	Educational Services	43-9021	Data Entry Keyers	150	\$ 23.55	\$ 48,993	\$ 15.47	\$ 32,168	\$ 53,278	\$ 29.38	\$ 61,118
61	Educational Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	80	\$ 22.53	\$ 46,867	\$ 19.59	\$ 40,741	\$ 44,075	\$ 24.89	\$ 51,769
61	Educational Services	43-9061	Office Clerks, General	3,360	\$ 21.45	\$ 44,616	\$ 15.68	\$ 32,604	\$ 41,640	\$ 24.83	\$ 51,655
61	Educational Services	43-9071	Office Machine Operators, Except Computer	30	\$ 29.73	\$ 61,837	\$ 21.84	\$ 45,419	\$ 64,593	\$ 35.85	\$ 74,576
61	Educational Services	43-9081	Proofreaders and Copy Markers		\$ 23.57	\$ 49,017	\$ 14.51	\$ 30,172	\$ 39,842	\$ 30.22	\$ 62,863
61	Educational Services	43-9111	Statistical Assistants	20	\$ 26.96	\$ 56,067	\$ 22.55	\$ 46,902	\$ 54,090	\$ 30.51	\$ 63,467
61	Educational Services	43-9199	Office and Administrative Support Workers, All Other	60	\$ 27.64	\$ 57,485	\$ 17.42	\$ 36,227	\$ 55,029	\$ 33.89	\$ 70,483
61	Educational Services	45-0000	Farming, Fishing, and Forestry Occupations	50	\$ 25.25	\$ 52,528	\$ 15.79	\$ 32,836	\$ 47,187	\$ 35.11	\$ 73,033
61	Educational Services	45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	20	\$ 35.80	\$ 74,455	\$ 32.78	\$ 68,174	\$ 73,035	\$ 42.46	\$ 88,324
61	Educational Services	45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	30	\$ 18.23	\$ 37,925	\$ 14.13	\$ 29,390	\$ 37,034	\$ 22.69	\$ 47,186
61	Educational Services	47-0000	Construction and Extraction Occupations	970	\$ 38.66	\$ 80,411	\$ 30.78	\$ 64,021	\$ 76,066	\$ 46.96	\$ 97,677
61	Educational Services	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	100	\$ 44.05	\$ 91,625	\$ 37.45	\$ 77,889	\$ 91,012	\$ 49.85	\$ 103,688
61	Educational Services	47-2031	Carpenters	200	\$ 40.48	\$ 84,200	\$ 30.91	\$ 64,297	\$ 76,231	\$ 53.17	\$ 110,594
61	Educational Services	47-2051	Cement Masons and Concrete Finishers	20	\$ 39.27	\$ 81,690	\$ 33.56	\$ 69,805	\$ 76,066	\$ 46.49	\$ 96,699
61	Educational Services	47-2061	Construction Laborers	20	\$ 31.80	\$ 66,147	\$ 27.27	\$ 56,727	\$ 81,503	\$ 39.18	\$ 81,503
61	Educational Services	47-2073	Operating Engineers and Other Construction Equipment Operators	40	\$ 30.69	\$ 63,843	\$ 25.66	\$ 53,380	\$ 60,970	\$ 36.22	\$ 75,342
61	Educational Services	47-2111	Electricians	230	\$ 37.30	\$ 77,588	\$ 30.80	\$ 64,062	\$ 70,262	\$ 41.99	\$ 87,333
61	Educational Services	47-2141	Painters, Construction and Maintenance	170	\$ 38.64	\$ 80,382	\$ 31.80	\$ 66,145	\$ 77,428	\$ 49.63	\$ 103,236
61	Educational Services	47-2152	Plumbers, Pipefitters, and Steamfitters	140	\$ 39.77	\$ 82,717	\$ 30.44	\$ 63,315	\$ 71,833	\$ 47.42	\$ 98,638
61	Educational Services	47-2161	Plasterers and Stucco Masons	10	\$ 35.35	\$ 73,522	\$ 30.67	\$ 63,788	\$ 69,433	\$ 42.45	\$ 88,288
61	Educational Services	49-0000	Installation, Maintenance, and Repair Occupations	3,520	\$ 29.08	\$ 60,486	\$ 22.23	\$ 46,247	\$ 59,405	\$ 35.22	\$ 73,247
61	Educational Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	290	\$ 39.42	\$ 82,003	\$ 33.61	\$ 69,911	\$ 83,746	\$ 47.71	\$ 99,228
61	Educational Services	49-2097	Audiovisual Equipment Installers and Repairers	20	\$ 24.80	\$ 51,586	\$ 22.11	\$ 45,997	\$ 45,997	\$ 25.62	\$ 53,280
61	Educational Services	49-3011	Aircraft Mechanics and Service Technicians		\$ 34.07	\$ 70,863	\$ 22.43	\$ 46,658	\$ 76,763	\$ 42.49	\$ 88,389
61	Educational Services	49-3023	Automotive Service Technicians and Mechanics	30	\$ 29.86	\$ 62,104	\$ 27.12	\$ 56,410	\$ 62,779	\$ 33.66	\$ 70,004
61	Educational Services	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	150	\$ 33.33	\$ 69,332	\$ 27.05	\$ 56,264	\$ 66,017	\$ 38.43	\$ 79,931
61	Educational Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	200	\$ 33.33	\$ 69,317	\$ 29.78	\$ 61,933	\$ 68,719	\$ 36.41	\$ 75,725
61	Educational Services	49-9069	Precision Instrument and Equipment Repairers, All Other	20	\$ 35.10	\$ 73,016	\$ 30.17	\$ 62,760	\$ 75,478	\$ 40.28	\$ 83,778
61	Educational Services	49-9071	Maintenance and Repair Workers, General	2,500	\$ 27.64	\$ 57,490	\$ 22.03	\$ 45,812	\$ 55,533	\$ 31.82	\$ 66,185
61	Educational Services	49-9094	Locksmiths and Safe Repairers	40	\$ 30.83	\$ 64,125	\$ 26.39	\$ 54,898	\$ 64,160	\$ 35.81	\$ 74,475
61	Educational Services	49-9099	Installation, Maintenance, and Repair Workers, All Other		\$ 21.34	\$ 44,380	\$ 17.66	\$ 36,743	\$ 39,761	\$ 26.11	\$ 54,312
61	Educational Services	51-0000	Production Occupations	200	\$ 32.09	\$ 66,750	\$ 23.71	\$ 49,309	\$ 60,499	\$ 38.66	\$ 80,418
61	Educational Services	51-2090	Miscellaneous Assemblers and Fabricators		\$ 23.36	\$ 48,585	\$ 22.21	\$ 46,191	\$ 46,191	\$ 25.79	\$ 53,653

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
61	Educational Services	51-3011	Bakers	10	\$ 25.21	\$ 52,443	\$ 21.08	\$ 43,846	\$ 49,309	\$ 30.95	\$ 64,382
61	Educational Services	51-8021	Stationary Engineers and Boiler Operators	100	\$ 32.77	\$ 68,161	\$ 25.37	\$ 52,768	\$ 60,499	\$ 38.66	\$ 80,418
61	Educational Services	53-0000	Transportation and Material Moving Occupations	4,280	\$ 25.36	\$ 52,742	\$ 18.51	\$ 38,505	\$ 50,265	\$ 31.33	\$ 65,161
61	Educational Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	220	\$ 34.60	\$ 71,965	\$ 27.59	\$ 57,390	\$ 69,961	\$ 39.58	\$ 82,317
61	Educational Services	53-3031	Driver/Sales Workers	290	\$ 26.13	\$ 54,347	\$ 16.76	\$ 34,855	\$ 53,071	\$ 33.12	\$ 68,893
61	Educational Services	53-3033	Light Truck Drivers	20	\$ 21.98	\$ 45,710	\$ 14.79	\$ 30,770	\$ 49,587	\$ 24.21	\$ 50,348
61	Educational Services	53-3051	Bus Drivers, School	3,510	\$ 24.69	\$ 51,363	\$ 18.26	\$ 37,988	\$ 48,394	\$ 30.38	\$ 63,193
61	Educational Services	53-3053	Shuttle Drivers and Chauffeurs	70	\$ 22.48	\$ 46,764	\$ 19.49	\$ 40,530	\$ 46,306	\$ 28.24	\$ 58,744
61	Educational Services	53-3099	Motor Vehicle Operators, All Other	10	\$ 23.01	\$ 47,866	\$ 22.40	\$ 46,586	\$ 46,821	\$ 23.23	\$ 48,310
61	Educational Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	80	\$ 27.08	\$ 56,320	\$ 19.49	\$ 40,534	\$ 62,926	\$ 30.97	\$ 64,418
61	Educational Services	53-7065	Stockers and Order Fillers	30	\$ 24.46	\$ 50,870	\$ 21.27	\$ 44,242	\$ 47,350	\$ 29.49	\$ 61,339
62	Health Care and Social Assistance	00-0000	Total all occupations	629,820	\$ 34.52	\$ 71,804	\$ 17.89	\$ 37,217	\$ 48,230	\$ 41.37	\$ 86,040
62	Health Care and Social Assistance	11-0000	Management Occupations	27,930	\$ 65.59	\$ 136,423	\$ 43.54	\$ 90,563	\$ 116,862	\$ 74.49	\$ 154,937
62	Health Care and Social Assistance	11-1011	Chief Executives	130	\$ 174.55	\$ 363,074	\$ 75.08	\$ 156,165			
62	Health Care and Social Assistance	11-1021	General and Operations Managers	3,830	\$ 76.25	\$ 158,594	\$ 45.01	\$ 93,628	\$ 128,093	\$ 84.13	\$ 174,991
62	Health Care and Social Assistance	11-2021	Marketing Managers	260	\$ 74.68	\$ 155,338	\$ 55.95	\$ 116,367	\$ 138,019	\$ 84.44	\$ 175,633
62	Health Care and Social Assistance	11-2022	Sales Managers	100	\$ 66.58	\$ 138,483	\$ 34.32	\$ 71,388	\$ 109,470	\$ 91.26	\$ 189,825
62	Health Care and Social Assistance	11-2032	Public Relations Managers	120	\$ 72.14	\$ 150,044	\$ 44.05	\$ 91,628	\$ 119,974	\$ 83.18	\$ 173,011
62	Health Care and Social Assistance	11-2033	Fundraising Managers	110	\$ 60.99	\$ 126,866	\$ 39.02	\$ 81,163	\$ 115,153	\$ 70.49	\$ 146,630
62	Health Care and Social Assistance	11-3012	Administrative Services Managers	1,210	\$ 61.13	\$ 127,154	\$ 43.27	\$ 90,002	\$ 109,461	\$ 67.87	\$ 141,173
62	Health Care and Social Assistance	11-3013	Facilities Managers	420	\$ 53.07	\$ 110,380	\$ 34.75	\$ 72,285	\$ 101,942	\$ 62.30	\$ 129,590
62	Health Care and Social Assistance	11-3021	Computer and Information Systems Managers	440	\$ 75.96	\$ 157,989	\$ 58.81	\$ 122,319	\$ 139,978	\$ 83.13	\$ 172,903
62	Health Care and Social Assistance	11-3031	Financial Managers	780	\$ 86.84	\$ 180,620	\$ 61.53	\$ 127,978	\$ 167,805	\$ 100.84	\$ 209,746
62	Health Care and Social Assistance	11-3061	Purchasing Managers	50	\$ 72.89	\$ 151,615	\$ 54.94	\$ 114,275	\$ 137,672	\$ 83.52	\$ 173,722
62	Health Care and Social Assistance	11-3071	Transportation, Storage, and Distribution Managers	40	\$ 51.54	\$ 107,212	\$ 38.14	\$ 79,339	\$ 99,758	\$ 60.22	\$ 125,264
62	Health Care and Social Assistance	11-3111	Compensation and Benefits Managers	30	\$ 71.35	\$ 148,406	\$ 57.17	\$ 118,910	\$ 149,810	\$ 83.00	\$ 172,632
62	Health Care and Social Assistance	11-3121	Human Resources Managers	360	\$ 74.79	\$ 155,572	\$ 54.68	\$ 113,732	\$ 137,694	\$ 83.20	\$ 173,059
62	Health Care and Social Assistance	11-3131	Training and Development Managers	110	\$ 70.47	\$ 146,581	\$ 57.43	\$ 119,449	\$ 130,045	\$ 73.01	\$ 151,868
62	Health Care and Social Assistance	11-9031	Education and Childcare Administrators, Preschool and Daycare	1,800	\$ 39.20	\$ 81,531	\$ 28.10	\$ 58,448	\$ 71,585	\$ 45.44	\$ 94,515
62	Health Care and Social Assistance	11-9033	Education Administrators, Postsecondary	30	\$ 88.46	\$ 184,001	\$ 60.65	\$ 126,162	\$ 131,378	\$ 100.80	\$ 209,668
62	Health Care and Social Assistance	11-9039	Education Administrators, All Other	70	\$ 53.31	\$ 110,881	\$ 37.39	\$ 77,774	\$ 102,300	\$ 62.73	\$ 130,484
62	Health Care and Social Assistance	11-9051	Food Service Managers	190	\$ 47.04	\$ 97,849	\$ 40.19	\$ 83,601	\$ 94,579	\$ 51.30	\$ 106,713
62	Health Care and Social Assistance	11-9072	Entertainment and Recreation Managers, Except Gambling	30	\$ 42.62	\$ 88,659	\$ 36.14	\$ 75,181	\$ 82,719	\$ 55.48	\$ 115,391
62	Health Care and Social Assistance	11-9111	Medical and Health Services Managers	13,070	\$ 70.58	\$ 146,805	\$ 50.35	\$ 104,736	\$ 126,163	\$ 76.81	\$ 159,755
62	Health Care and Social Assistance	11-9121	Natural Sciences Managers	80	\$ 74.53	\$ 155,033	\$ 58.91	\$ 122,538	\$ 166,397	\$ 84.16	\$ 175,061
62	Health Care and Social Assistance	11-9141	Property, Real Estate, and Community Association Managers	90	\$ 38.55	\$ 80,174	\$ 34.91	\$ 72,614	\$ 74,152	\$ 42.22	\$ 87,813
62	Health Care and Social Assistance	11-9151	Social and Community Service Managers	3,700	\$ 44.62	\$ 92,810	\$ 35.65	\$ 74,157	\$ 82,023	\$ 48.45	\$ 100,768
62	Health Care and Social Assistance	11-9161	Emergency Management Directors	150	\$ 55.28	\$ 114,979	\$ 51.37	\$ 106,851	\$ 124,238	\$ 61.16	\$ 127,203
62	Health Care and Social Assistance	11-9199	Managers, All Other	690	\$ 59.08	\$ 122,888	\$ 42.95	\$ 89,344	\$ 112,933	\$ 66.19	\$ 137,667
62	Health Care and Social Assistance	13-0000	Business and Financial Operations Occupations	9,900	\$ 54.42	\$ 113,199	\$ 29.53	\$ 61,422	\$ 76,880	\$ 46.45	\$ 96,622
62	Health Care and Social Assistance	13-1020	Buyers and Purchasing Agents	280	\$ 37.47	\$ 77,936	\$ 30.49	\$ 63,416	\$ 77,873	\$ 45.25	\$ 94,124
62	Health Care and Social Assistance	13-1031	Claims Adjusters, Examiners, and Investigators	130	\$ 40.61	\$ 84,463	\$ 36.12	\$ 75,139	\$ 84,821	\$ 46.69	\$ 97,106
62	Health Care and Social Assistance	13-1041	Compliance Officers	580	\$ 38.14	\$ 79,323	\$ 29.93	\$ 62,264	\$ 74,543	\$ 43.70	\$ 90,886
62	Health Care and Social Assistance	13-1071	Human Resources Specialists	1,910	\$ 34.52	\$ 71,811	\$ 25.87	\$ 53,817	\$ 70,736	\$ 39.84	\$ 82,871
62	Health Care and Social Assistance	13-1075	Labor Relations Specialists	40	\$ 45.39	\$ 94,414	\$ 35.10	\$ 73,001	\$ 96,992	\$ 51.69	\$ 107,506
62	Health Care and Social Assistance	13-1081	Logisticians	40	\$ 45.73	\$ 95,128	\$ 37.34	\$ 77,660	\$ 82,774	\$ 48.56	\$ 101,015
62	Health Care and Social Assistance	13-1082	Project Management Specialists	340							

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
62	Health Care and Social Assistance	13-1111	Management Analysts	170	\$ 46.11	\$ 95,908	\$ 38.86	\$ 80,821	\$ 85,325	\$ 53.21	\$ 110,686
62	Health Care and Social Assistance	13-1121	Meeting, Convention, and Event Planners	50	\$ 33.91	\$ 70,531	\$ 28.33	\$ 58,934	\$ 63,148	\$ 37.69	\$ 78,394
62	Health Care and Social Assistance	13-1131	Fundraisers	220	\$ 33.37	\$ 69,404	\$ 24.03	\$ 49,982	\$ 68,994	\$ 39.66	\$ 82,501
62	Health Care and Social Assistance	13-1141	Compensation, Benefits, and Job Analysis Specialists	130	\$ 38.86	\$ 80,836	\$ 30.87	\$ 64,216	\$ 78,896	\$ 44.67	\$ 92,918
62	Health Care and Social Assistance	13-1151	Training and Development Specialists	890	\$ 37.52	\$ 78,050	\$ 29.15	\$ 60,642	\$ 73,160	\$ 47.11	\$ 97,984
62	Health Care and Social Assistance	13-1161	Market Research Analysts and Marketing Specialists	1,100	\$ 36.10	\$ 75,090	\$ 26.13	\$ 54,351	\$ 69,991	\$ 45.63	\$ 94,920
62	Health Care and Social Assistance	13-1199	Business Operations Specialists, All Other	2,220	\$ 39.03	\$ 81,181	\$ 29.43	\$ 61,205	\$ 75,146	\$ 47.43	\$ 98,658
62	Health Care and Social Assistance	13-2011	Accountants and Auditors	1,390	\$ 43.77	\$ 91,043	\$ 35.15	\$ 73,113	\$ 86,948	\$ 49.32	\$ 102,589
62	Health Care and Social Assistance	13-2031	Budget Analysts	50	\$ 41.45	\$ 86,219	\$ 38.45	\$ 79,967	\$ 82,695	\$ 46.30	\$ 96,302
62	Health Care and Social Assistance	13-2051	Financial and Investment Analysts	160	\$ 39.44	\$ 82,042	\$ 32.93	\$ 68,504	\$ 79,079	\$ 46.14	\$ 95,978
62	Health Care and Social Assistance	13-2052	Personal Financial Advisors	40	\$ 20.63	\$ 42,915	\$ 18.85	\$ 39,214	\$ 46,022	\$ 22.54	\$ 46,883
62	Health Care and Social Assistance	13-2054	Financial Risk Specialists	20	\$ 43.26	\$ 89,987	\$ 35.22	\$ 73,250	\$ 92,513	\$ 52.51	\$ 109,218
62	Health Care and Social Assistance	13-2099	Financial Specialists, All Other	120	\$ 36.59	\$ 76,102	\$ 21.43	\$ 44,568	\$ 82,704	\$ 49.67	\$ 103,304
62	Health Care and Social Assistance	15-0000	Computer and Mathematical Occupations	3,430	\$ 37.12	\$ 77,208	\$ 23.50	\$ 48,873	\$ 73,606	\$ 49.71	\$ 103,398
62	Health Care and Social Assistance	15-1211	Computer Systems Analysts	560	\$ 45.41	\$ 94,450	\$ 40.05	\$ 83,310	\$ 94,823	\$ 49.84	\$ 103,670
62	Health Care and Social Assistance	15-1212	Information Security Analysts	100	\$ 53.14	\$ 110,525	\$ 39.53	\$ 82,213	\$ 108,968	\$ 64.45	\$ 134,048
62	Health Care and Social Assistance	15-1231	Computer Network Support Specialists	230	\$ 29.96	\$ 62,318	\$ 20.00	\$ 41,601	\$ 64,556	\$ 37.78	\$ 78,584
62	Health Care and Social Assistance	15-1232	Computer User Support Specialists	800	\$ 28.18	\$ 58,615	\$ 23.19	\$ 48,241	\$ 59,938	\$ 30.90	\$ 64,268
62	Health Care and Social Assistance	15-1241	Computer Network Architects	90	\$ 55.15	\$ 114,709	\$ 47.17	\$ 98,106	\$ 110,212	\$ 66.06	\$ 137,407
62	Health Care and Social Assistance	15-1242	Database Administrators	80	\$ 42.55	\$ 88,505	\$ 32.94	\$ 68,510	\$ 68,512	\$ 50.94	\$ 105,964
62	Health Care and Social Assistance	15-1243	Database Architects	20	\$ 56.12	\$ 116,733	\$ 48.55	\$ 100,993	\$ 125,737	\$ 65.97	\$ 137,225
62	Health Care and Social Assistance	15-1244	Network and Computer Systems Administrators	250	\$ 51.26	\$ 106,620	\$ 40.66	\$ 84,572	\$ 101,792	\$ 60.80	\$ 126,471
62	Health Care and Social Assistance	15-1251	Computer Programmers	40	\$ 43.21	\$ 89,872	\$ 33.12	\$ 68,893	\$ 86,127	\$ 51.76	\$ 107,665
62	Health Care and Social Assistance	15-1252	Software Developers	380	\$ 54.34	\$ 113,027	\$ 48.02	\$ 99,883	\$ 111,764	\$ 62.32	\$ 129,630
62	Health Care and Social Assistance	15-1253	Software Quality Assurance Analysts and Testers	40	\$ 46.62	\$ 96,969	\$ 36.80	\$ 76,550	\$ 95,017	\$ 61.53	\$ 127,982
62	Health Care and Social Assistance	15-1254	Web Developers		\$ 36.60	\$ 76,122	\$ 27.31	\$ 56,811	\$ 74,666	\$ 45.62	\$ 94,884
62	Health Care and Social Assistance	15-1255	Web and Digital Interface Designers	20	\$ 26.01	\$ 54,110	\$ 20.30	\$ 42,224	\$ 42,224	\$ 30.13	\$ 62,670
62	Health Care and Social Assistance	15-1299	Computer Occupations, All Other	690	\$ 20.96	\$ 43,591	\$ 14.88	\$ 30,959	\$ 31,200	\$ 22.81	\$ 47,435
62	Health Care and Social Assistance	15-2041	Statisticians	20	\$ 67.62	\$ 140,652	\$ 53.61	\$ 111,511	\$ 123,429	\$ 66.09	\$ 137,457
62	Health Care and Social Assistance	15-2051	Data Scientists	60	\$ 43.53	\$ 90,540	\$ 33.71	\$ 70,115	\$ 79,806	\$ 49.50	\$ 102,950
62	Health Care and Social Assistance	19-0000	Life, Physical, and Social Science Occupations	2,820	\$ 65.82	\$ 136,899	\$ 41.68	\$ 86,694	\$ 121,565	\$ 85.16	\$ 177,133
62	Health Care and Social Assistance	19-1029	Biological Scientists, All Other	130							
62	Health Care and Social Assistance	19-1042	Medical Scientists, Except Epidemiologists	130	\$ 47.70	\$ 99,206	\$ 36.16	\$ 75,207	\$ 83,541	\$ 61.94	\$ 128,837
62	Health Care and Social Assistance	19-2012	Physicists	120	\$ 119.77	\$ 249,122	\$ 104.46	\$ 217,281	\$ 238,976		
62	Health Care and Social Assistance	19-3033	Clinical and Counseling Psychologists	1,870	\$ 72.84	\$ 151,510	\$ 47.35	\$ 98,481	\$ 137,797	\$ 97.68	\$ 203,173
62	Health Care and Social Assistance	19-3039	Psychologists, All Other		\$ 53.79	\$ 111,877	\$ 27.80	\$ 57,816	\$ 128,815	\$ 61.93	\$ 128,816
62	Health Care and Social Assistance	19-4021	Biological Technicians	180	\$ 30.06	\$ 62,528	\$ 24.96	\$ 51,927	\$ 60,873	\$ 35.18	\$ 73,167
62	Health Care and Social Assistance	19-4099	Life, Physical, and Social Science Technicians, All Other	50	\$ 31.22	\$ 64,946	\$ 29.57	\$ 61,504	\$ 65,514	\$ 31.50	\$ 65,514
62	Health Care and Social Assistance	19-5011	Occupational Health and Safety Specialists	140	\$ 48.41	\$ 100,690	\$ 40.65	\$ 84,557	\$ 104,535	\$ 58.19	\$ 121,033
62	Health Care and Social Assistance	19-5012	Occupational Health and Safety Technicians	30	\$ 35.93	\$ 74,743	\$ 25.82	\$ 53,697	\$ 64,112	\$ 41.07	\$ 85,416
62	Health Care and Social Assistance	21-0000	Community and Social Service Occupations	37,340	\$ 29.07	\$ 60,476	\$ 20.27	\$ 42,161	\$ 50,967	\$ 32.93	\$ 68,485
62	Health Care and Social Assistance	21-1012	Educational, Guidance, and Career Counselors and Advisors	100	\$ 29.83	\$ 62,043	\$ 20.14	\$ 41,884	\$ 57,139	\$ 34.49	\$ 71,739
62	Health Care and Social Assistance	21-1013	Marriage and Family Therapists	280	\$ 69.90	\$ 145,383	\$ 30.36	\$ 63,153	\$ 110,883	\$ 69.79	\$ 145,159
62	Health Care and Social Assistance	21-1015	Rehabilitation Counselors	990	\$ 21.97	\$ 45,699	\$ 18.16	\$ 37,783	\$ 40,133	\$ 21.60	\$ 44,938
62	Health Care and Social Assistance	21-1018	Substance abuse, behavioral disorder, and mental health counselors	10,150	\$ 31.51	\$ 65,538	\$ 21.82	\$ 45,379	\$ 57,831	\$ 35.81	\$ 74,482
62	Health Care and Social Assistance	21-1019	Counselors, All Other	290	\$ 41.42	\$ 86,147	\$ 24.96	\$ 51,917	\$ 65,847	\$ 55.53	\$ 115,512
62	Health Care and Social Assistance	21-1021	Child, Family, and School Social Workers	3,100	\$ 30.66	\$ 63,774	\$ 21.92	\$ 45,595	\$ 57,919	\$ 36.48	\$ 75,883

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
62	Health Care and Social Assistance	21-1022	Healthcare Social Workers	3,270	\$ 40.36	\$ 83,944	\$ 30.81	\$ 64,085	\$ 79,038	\$ 46.00	\$ 95,682
62	Health Care and Social Assistance	21-1023	Mental Health and Substance Abuse Social Workers	2,070	\$ 36.95	\$ 76,865	\$ 24.22	\$ 50,373	\$ 69,570	\$ 45.33	\$ 94,281
62	Health Care and Social Assistance	21-1029	Social Workers, All Other	190	\$ 20.83	\$ 43,326	\$ 17.61	\$ 36,624	\$ 38,137	\$ 22.21	\$ 46,192
62	Health Care and Social Assistance	21-1091	Health Education Specialists	570	\$ 36.81	\$ 76,562	\$ 27.34	\$ 56,874	\$ 66,976	\$ 45.47	\$ 94,578
62	Health Care and Social Assistance	21-1093	Social and Human Service Assistants	11,810	\$ 22.04	\$ 45,842	\$ 18.02	\$ 37,488	\$ 45,761	\$ 24.51	\$ 50,971
62	Health Care and Social Assistance	21-1094	Community Health Workers	840	\$ 26.81	\$ 55,770	\$ 20.76	\$ 43,187	\$ 48,080	\$ 28.04	\$ 58,323
62	Health Care and Social Assistance	21-1099	Community and Social Service Specialists, All Other	3,270	\$ 26.17	\$ 54,433	\$ 21.32	\$ 44,342	\$ 51,230	\$ 29.19	\$ 60,723
62	Health Care and Social Assistance	21-2011	Clergy	290	\$ 30.97	\$ 64,426	\$ 28.62	\$ 59,537	\$ 65,463	\$ 35.92	\$ 74,710
62	Health Care and Social Assistance	21-2099	Religious Workers, All Other		\$ 28.94	\$ 60,185	\$ 23.94	\$ 49,805	\$ 60,197	\$ 36.51	\$ 75,942
62	Health Care and Social Assistance	23-0000	Legal Occupations		\$ 75.71	\$ 157,487	\$ 38.72	\$ 80,527	\$ 124,241	\$ 113.45	\$ 235,972
62	Health Care and Social Assistance	23-1011	Lawyers		\$ 102.44	\$ 213,076	\$ 59.73	\$ 124,242	\$ 205,568		
62	Health Care and Social Assistance	23-2011	Paralegals and Legal Assistants	40	\$ 38.54	\$ 80,161	\$ 25.19	\$ 52,396	\$ 87,447	\$ 44.32	\$ 92,195
62	Health Care and Social Assistance	25-0000	Educational Instruction and Library Occupations	25,680	\$ 20.74	\$ 43,149	\$ 14.47	\$ 30,103	\$ 35,129	\$ 22.05	\$ 45,874
62	Health Care and Social Assistance	25-1071	Health Specialties Teachers, Postsecondary	10		\$ 106,178		\$ 104,463	\$ 105,963		\$ 106,412
62	Health Care and Social Assistance	25-1072	Nursing Instructors and Teachers, Postsecondary	190		\$ 117,411		\$ 105,921	\$ 107,442		\$ 119,904
62	Health Care and Social Assistance	25-2011	Preschool Teachers, Except Special Education	12,070	\$ 19.38	\$ 40,308	\$ 14.57	\$ 30,302	\$ 36,690	\$ 22.39	\$ 46,568
62	Health Care and Social Assistance	25-2012	Kindergarten Teachers, Except Special Education			\$ 48,291		\$ 37,821	\$ 37,821		\$ 65,408
62	Health Care and Social Assistance	25-2051	Special Education Teachers, Preschool	820		\$ 132,549		\$ 130,027	\$ 133,112		\$ 133,120
62	Health Care and Social Assistance	25-2059	Special Education Teachers, All Other	420		\$ 75,070		\$ 48,997	\$ 63,742		\$ 101,274
62	Health Care and Social Assistance	25-3011	Adult Basic Education, Adult Secondary Education, and English as a Second	150	\$ 32.02	\$ 66,595	\$ 24.25	\$ 50,444	\$ 61,397	\$ 35.59	\$ 74,036
62	Health Care and Social Assistance	25-3021	Self-Enrichment Teachers	700	\$ 27.41	\$ 57,012	\$ 17.27	\$ 35,914	\$ 38,483	\$ 30.49	\$ 63,426
62	Health Care and Social Assistance	25-3031	Substitute Teachers, Short-Term	20	\$ 17.83	\$ 37,088	\$ 16.69	\$ 34,720	\$ 36,400	\$ 18.31	\$ 38,086
62	Health Care and Social Assistance	25-3099	Teachers and Instructors, All Other	200		\$ 43,730		\$ 29,390	\$ 39,705		\$ 49,779
62	Health Care and Social Assistance	25-4022	Librarians and Media Collections Specialists	20	\$ 36.65	\$ 76,232	\$ 25.22	\$ 52,448	\$ 85,072	\$ 43.73	\$ 90,953
62	Health Care and Social Assistance	25-9031	Instructional Coordinators	900	\$ 30.70	\$ 63,863	\$ 24.67	\$ 51,303	\$ 61,637	\$ 33.19	\$ 69,033
62	Health Care and Social Assistance	25-9045	Teaching Assistants, Except Postsecondary	9,940		\$ 33,003		\$ 29,732	\$ 30,777		\$ 35,720
62	Health Care and Social Assistance	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	820	\$ 32.54	\$ 67,677	\$ 23.62	\$ 49,138	\$ 62,400	\$ 36.81	\$ 76,565
62	Health Care and Social Assistance	27-1024	Graphic Designers	40	\$ 32.48	\$ 67,552	\$ 29.44	\$ 61,229	\$ 69,326	\$ 36.25	\$ 75,400
62	Health Care and Social Assistance	27-3031	Public Relations Specialists	460	\$ 33.30	\$ 69,262	\$ 23.58	\$ 49,046	\$ 64,657	\$ 37.45	\$ 77,891
62	Health Care and Social Assistance	27-3043	Writers and Authors		\$ 30.25	\$ 62,911	\$ 20.00	\$ 41,601	\$ 60,133	\$ 38.36	\$ 79,789
62	Health Care and Social Assistance	27-3091	Interpreters and Translators	100	\$ 28.80	\$ 59,895	\$ 23.34	\$ 48,546	\$ 62,379	\$ 32.40	\$ 67,387
62	Health Care and Social Assistance	27-4011	Audio and Video Technicians	20	\$ 28.34	\$ 58,941	\$ 26.82	\$ 55,777	\$ 55,786	\$ 29.80	\$ 61,980
62	Health Care and Social Assistance	27-4021	Photographers	30	\$ 27.29	\$ 56,763	\$ 22.97	\$ 47,771	\$ 59,096	\$ 32.36	\$ 67,315
62	Health Care and Social Assistance	29-0000	Healthcare Practitioners and Technical Occupations	195,240	\$ 55.18	\$ 114,770	\$ 36.33	\$ 75,576	\$ 97,940	\$ 59.91	\$ 124,613
62	Health Care and Social Assistance	29-1011	Chiropractors	720	\$ 49.28	\$ 102,497	\$ 35.16	\$ 73,132	\$ 74,018	\$ 56.86	\$ 118,276
62	Health Care and Social Assistance	29-1021	Dentists, General	4,090	\$ 80.60	\$ 167,647	\$ 39.54	\$ 82,239	\$ 143,771	\$ 105.01	\$ 218,412
62	Health Care and Social Assistance	29-1023	Orthodontists	370	\$ 96.22	\$ 200,137	\$ 58.62	\$ 121,936	\$ 181,307	\$ 114.67	\$ 238,516
62	Health Care and Social Assistance	29-1031	Dietitians and Nutritionists	1,740	\$ 39.77	\$ 82,723	\$ 36.10	\$ 75,090	\$ 80,159	\$ 45.29	\$ 94,201
62	Health Care and Social Assistance	29-1041	Optometrists	1,090	\$ 64.98	\$ 135,167	\$ 51.45	\$ 107,016	\$ 139,392	\$ 74.22	\$ 154,382
62	Health Care and Social Assistance	29-1051	Pharmacists	2,580	\$ 68.83	\$ 143,173	\$ 64.07	\$ 133,271	\$ 142,724	\$ 77.03	\$ 160,225
62	Health Care and Social Assistance	29-1071	Physician Assistants	3,120	\$ 71.52	\$ 148,767	\$ 64.41	\$ 133,965	\$ 137,232	\$ 79.31	\$ 164,963
62	Health Care and Social Assistance	29-1081	Podiatrists	480	\$ 64.55	\$ 134,261	\$ 40.89	\$ 85,058	\$ 119,160	\$ 82.35	\$ 171,279
62	Health Care and Social Assistance	29-1122	Occupational Therapists	3,860	\$ 52.89	\$ 110,018	\$ 43.62	\$ 90,733	\$ 108,909	\$ 62.15	\$ 129,266
62	Health Care and Social Assistance	29-1123	Physical Therapists	6,920	\$ 52.95	\$ 110,131	\$ 45.01	\$ 93,611	\$ 104,234	\$ 59.54	\$ 123,842
62	Health Care and Social Assistance	29-1124	Radiation Therapists	650	\$ 55.42	\$ 115,278	\$ 50.87	\$ 105,806	\$ 111,429	\$ 59.83	\$ 124,449
62	Health Care and Social Assistance	29-1125	Recreational Therapists	370	\$ 33.21	\$ 69,079	\$ 26.20	\$ 54,498	\$ 64,050	\$ 38.37	\$ 79,819
62	Health Care and Social Assistance	29-1126	Respiratory Therapists	2,850	\$ 43.40	\$ 90,264	\$ 39.59	\$ 82,349	\$ 88,913	\$ 48.36	\$ 100,589

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
62	Health Care and Social Assistance	29-1127	Speech-Language Pathologists	2,630	\$ 58.71	\$ 122,114	\$ 40.66	\$ 84,570	\$ 116,315	\$ 70.59	\$ 146,829
62	Health Care and Social Assistance	29-1128	Exercise Physiologists	120	\$ 31.40	\$ 65,307	\$ 26.68	\$ 55,504	\$ 60,862	\$ 33.62	\$ 69,928
62	Health Care and Social Assistance	29-1129	Therapists, All Other	1,590	\$ 40.17	\$ 83,552	\$ 26.42	\$ 54,946	\$ 74,828	\$ 45.00	\$ 93,600
62	Health Care and Social Assistance	29-1141	Registered Nurses	71,630	\$ 49.31	\$ 102,558	\$ 43.90	\$ 91,305	\$ 100,542	\$ 54.92	\$ 114,223
62	Health Care and Social Assistance	29-1151	Nurse Anesthetists	990	\$ 122.45	\$ 254,689	\$ 103.85	\$ 216,009			
62	Health Care and Social Assistance	29-1161	Nurse Midwives	280	\$ 64.41	\$ 133,982	\$ 61.56	\$ 128,050	\$ 128,051	\$ 73.14	\$ 152,131
62	Health Care and Social Assistance	29-1171	Nurse Practitioners	5,440	\$ 69.97	\$ 145,547	\$ 61.59	\$ 128,112	\$ 145,138	\$ 79.24	\$ 164,812
62	Health Care and Social Assistance	29-1181	Audiologists		\$ 51.66	\$ 107,447	\$ 44.34	\$ 92,230	\$ 100,705	\$ 61.00	\$ 126,880
62	Health Care and Social Assistance	29-1211	Anesthesiologists	1,050							
62	Health Care and Social Assistance	29-1212	Cardiologists	700	\$ 159.34	\$ 331,434	\$ 15.62	\$ 32,490			
62	Health Care and Social Assistance	29-1214	Emergency Medicine Physicians	460							
62	Health Care and Social Assistance	29-1215	Family Medicine Physicians	4,100	\$ 103.13	\$ 214,509	\$ 65.68	\$ 136,610	\$ 214,413		
62	Health Care and Social Assistance	29-1216	General Internal Medicine Physicians		\$ 118.74	\$ 246,969	\$ 37.86	\$ 78,757	\$ 226,973		
62	Health Care and Social Assistance	29-1217	Neurologists	300	\$ 108.06	\$ 224,769	\$ 62.19	\$ 129,347			
62	Health Care and Social Assistance	29-1218	Obstetricians and Gynecologists	650	\$ 121.24	\$ 252,182	\$ 85.03	\$ 176,868	\$ 223,710		
62	Health Care and Social Assistance	29-1221	Pediatricians, General	820	\$ 101.04	\$ 210,156	\$ 79.16	\$ 164,647	\$ 195,182	\$ 107.69	\$ 223,996
62	Health Care and Social Assistance	29-1222	Physicians, Pathologists	90							
62	Health Care and Social Assistance	29-1223	Psychiatrists	370	\$ 137.80	\$ 286,630					
62	Health Care and Social Assistance	29-1224	Radiologists	1,960	\$ 128.08	\$ 266,401	\$ 104.13	\$ 216,597			
62	Health Care and Social Assistance	29-1229	Physicians, All Other	8,380	\$ 96.34	\$ 200,382	\$ 36.62	\$ 76,168	\$ 166,072		
62	Health Care and Social Assistance	29-1241	Ophthalmologists, Except Pediatric	290	\$ 139.92	\$ 291,038	\$ 70.60	\$ 146,851			
62	Health Care and Social Assistance	29-1242	Orthopedic Surgeons, Except Pediatric	220	\$ 194.03	\$ 403,583					
62	Health Care and Social Assistance	29-1249	Surgeons, All Other	850	\$ 225.23	\$ 468,488					
62	Health Care and Social Assistance	29-1291	Acupuncturists	680	\$ 47.22	\$ 98,226	\$ 39.06	\$ 81,235	\$ 96,875	\$ 56.92	\$ 118,401
62	Health Care and Social Assistance	29-1292	Dental Hygienists	5,900	\$ 45.97	\$ 95,623	\$ 46.23	\$ 96,150	\$ 99,335	\$ 47.87	\$ 99,561
62	Health Care and Social Assistance	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	130	\$ 91.11	\$ 189,508	\$ 66.44	\$ 138,205	\$ 182,712	\$ 100.67	\$ 209,389
62	Health Care and Social Assistance	29-2010	Clinical Laboratory Technologists and Technicians	6,490	\$ 33.94	\$ 70,597	\$ 27.75	\$ 57,726	\$ 72,373	\$ 39.55	\$ 82,271
62	Health Care and Social Assistance	29-2031	Cardiovascular Technologists and Technicians	1,420	\$ 37.08	\$ 77,127	\$ 28.11	\$ 58,470	\$ 82,190	\$ 45.82	\$ 95,300
62	Health Care and Social Assistance	29-2032	Diagnostic Medical Sonographers	2,550	\$ 44.03	\$ 91,573	\$ 39.06	\$ 81,253	\$ 92,775	\$ 48.30	\$ 100,471
62	Health Care and Social Assistance	29-2033	Nuclear Medicine Technologists	520	\$ 51.30	\$ 106,711	\$ 47.96	\$ 99,764	\$ 104,020	\$ 56.99	\$ 118,549
62	Health Care and Social Assistance	29-2034	Radiologic Technologists and Technicians	6,000	\$ 39.92	\$ 83,031	\$ 36.14	\$ 75,180	\$ 81,811	\$ 45.68	\$ 95,021
62	Health Care and Social Assistance	29-2035	Magnetic Resonance Imaging Technologists	1,170	\$ 47.55	\$ 98,894	\$ 44.18	\$ 91,897	\$ 99,492	\$ 50.60	\$ 105,244
62	Health Care and Social Assistance	29-2036	Medical Dosimetrists	120	\$ 75.81	\$ 157,680	\$ 67.24	\$ 139,860	\$ 158,982	\$ 80.21	\$ 166,847
62	Health Care and Social Assistance	29-2042	Emergency Medical Technicians	3,720	\$ 22.14	\$ 46,042	\$ 18.73	\$ 38,963	\$ 45,331	\$ 23.93	\$ 49,771
62	Health Care and Social Assistance	29-2043	Paramedics	850	\$ 38.41	\$ 79,895	\$ 36.18	\$ 75,245	\$ 78,792	\$ 38.95	\$ 81,016
62	Health Care and Social Assistance	29-2051	Dietetic Technicians	680	\$ 18.16	\$ 37,778	\$ 15.59	\$ 32,423	\$ 36,453	\$ 19.00	\$ 39,524
62	Health Care and Social Assistance	29-2052	Pharmacy Technicians	2,040	\$ 24.73	\$ 51,444	\$ 22.55	\$ 46,913	\$ 49,513	\$ 27.61	\$ 57,421
62	Health Care and Social Assistance	29-2053	Psychiatric Technicians	970	\$ 25.25	\$ 52,528	\$ 22.85	\$ 47,528	\$ 50,169	\$ 28.57	\$ 59,421
62	Health Care and Social Assistance	29-2055	Surgical Technologists	2,510	\$ 34.03	\$ 70,783	\$ 28.99	\$ 60,301	\$ 69,823	\$ 38.27	\$ 79,607
62	Health Care and Social Assistance	29-2057	Ophthalmic Medical Technicians	1,620	\$ 23.26	\$ 48,385	\$ 17.97	\$ 37,370	\$ 49,227	\$ 27.94	\$ 58,113
62	Health Care and Social Assistance	29-2061	Licensed Practical and Licensed Vocational Nurses	14,240	\$ 31.60	\$ 65,721	\$ 28.94	\$ 60,200	\$ 64,383	\$ 34.14	\$ 71,021
62	Health Care and Social Assistance	29-2072	Medical Records Specialists	2,380	\$ 29.84	\$ 62,070	\$ 23.04	\$ 47,925	\$ 57,054	\$ 36.94	\$ 76,837
62	Health Care and Social Assistance	29-2081	Opticians, Dispensing	890	\$ 26.21	\$ 54,522	\$ 21.06	\$ 43,815	\$ 53,071	\$ 31.32	\$ 65,143
62	Health Care and Social Assistance	29-2091	Orthotists and Prosthetists	40	\$ 37.59	\$ 78,186	\$ 30.40	\$ 63,229	\$ 75,603	\$ 45.51	\$ 94,650
62	Health Care and Social Assistance	29-2092	Hearing Aid Specialists		\$ 41.56	\$ 86,451	\$ 27.20	\$ 56,576	\$ 106,235	\$ 51.07	\$ 106,235
62	Health Care and Social Assistance	29-2099	Health Technologists and Technicians, All Other	4,270	\$ 27.86	\$ 57,958	\$ 22.01	\$ 45,783	\$ 50,619	\$ 29.53	\$ 61,421
62	Health Care and Social Assistance	29-9021	Health Information Technologists and Medical Registrars	700	\$ 40.50	\$ 84,235	\$ 28.49	\$ 59,268	\$ 75,246	\$ 51.15	\$ 106,391

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	29-9091	Athletic Trainers	70		\$ 61,949		\$ 52,640	\$ 59,439		\$ 72,358
62	Health Care and Social Assistance	29-9092	Genetic Counselors	60	\$ 48.50	\$ 100,872	\$ 44.63	\$ 92,830	\$ 106,498	\$ 51.75	\$ 107,650
62	Health Care and Social Assistance	29-9093	Surgical Assistants	420	\$ 40.40	\$ 84,032	\$ 29.95	\$ 62,296	\$ 75,183	\$ 47.84	\$ 99,508
62	Health Care and Social Assistance	29-9099	Healthcare Practitioners and Technical Workers, All Other	730	\$ 38.08	\$ 79,213	\$ 29.45	\$ 61,265	\$ 87,184	\$ 41.92	\$ 87,185
62	Health Care and Social Assistance	31-0000	Healthcare Support Occupations	175,480	\$ 19.33	\$ 40,214	\$ 16.19	\$ 33,677	\$ 37,893	\$ 22.06	\$ 45,883
62	Health Care and Social Assistance	31-1120	Home Health and Personal Care Aides	98,150	\$ 17.44	\$ 36,272	\$ 14.92	\$ 31,025	\$ 35,386	\$ 18.87	\$ 39,247
62	Health Care and Social Assistance	31-1131	Nursing Assistants	29,220	\$ 20.45	\$ 42,527	\$ 18.60	\$ 38,697	\$ 40,716	\$ 21.97	\$ 45,692
62	Health Care and Social Assistance	31-1132	Orderlies	1,770	\$ 19.08	\$ 39,677	\$ 17.41	\$ 36,221	\$ 37,770	\$ 20.76	\$ 43,182
62	Health Care and Social Assistance	31-1133	Psychiatric Aides	1,310	\$ 20.95	\$ 43,578	\$ 17.98	\$ 37,408	\$ 43,664	\$ 22.50	\$ 46,790
62	Health Care and Social Assistance	31-2011	Occupational Therapy Assistants	840	\$ 36.63	\$ 76,195	\$ 30.18	\$ 62,783	\$ 76,363	\$ 39.93	\$ 83,051
62	Health Care and Social Assistance	31-2012	Occupational Therapy Aides	30	\$ 28.39	\$ 59,051	\$ 19.41	\$ 40,372	\$ 62,130	\$ 36.83	\$ 76,601
62	Health Care and Social Assistance	31-2021	Physical Therapist Assistants	1,990	\$ 31.69	\$ 65,924	\$ 28.31	\$ 58,891	\$ 70,158	\$ 37.27	\$ 77,511
62	Health Care and Social Assistance	31-2022	Physical Therapist Aides	2,850	\$ 17.03	\$ 35,420	\$ 14.13	\$ 29,390	\$ 30,118	\$ 19.15	\$ 39,823
62	Health Care and Social Assistance	31-9011	Massage Therapists		\$ 25.23	\$ 52,473	\$ 20.34	\$ 42,302	\$ 45,906	\$ 26.89	\$ 55,925
62	Health Care and Social Assistance	31-9091	Dental Assistants	9,990	\$ 22.47	\$ 46,743	\$ 17.86	\$ 37,146	\$ 46,615	\$ 24.16	\$ 50,261
62	Health Care and Social Assistance	31-9092	Medical Assistants	18,990	\$ 21.69	\$ 45,116	\$ 18.55	\$ 38,575	\$ 45,402	\$ 23.09	\$ 48,030
62	Health Care and Social Assistance	31-9093	Medical Equipment Preparers	2,130	\$ 25.46	\$ 52,958	\$ 22.41	\$ 46,618	\$ 51,170	\$ 28.50	\$ 59,284
62	Health Care and Social Assistance	31-9094	Medical Transcriptionists	620	\$ 23.19	\$ 48,231	\$ 19.14	\$ 39,818	\$ 48,216	\$ 26.91	\$ 55,979
62	Health Care and Social Assistance	31-9095	Pharmacy Aides	20	\$ 26.54	\$ 55,194	\$ 25.14	\$ 52,285	\$ 57,351	\$ 29.34	\$ 61,037
62	Health Care and Social Assistance	31-9097	Phlebotomists	3,950	\$ 22.62	\$ 47,054	\$ 21.01	\$ 43,692	\$ 46,905	\$ 23.66	\$ 49,221
62	Health Care and Social Assistance	31-9099	Healthcare Support Workers, All Other	3,030	\$ 22.91	\$ 47,643	\$ 18.50	\$ 38,481	\$ 46,165	\$ 26.73	\$ 55,594
62	Health Care and Social Assistance	33-0000	Protective Service Occupations	3,730	\$ 20.79	\$ 43,250	\$ 17.78	\$ 36,973	\$ 39,574	\$ 22.09	\$ 45,937
62	Health Care and Social Assistance	33-1091	First-Line Supervisors of Security Workers	240	\$ 30.37	\$ 63,166	\$ 26.02	\$ 54,124	\$ 62,608	\$ 34.06	\$ 70,850
62	Health Care and Social Assistance	33-9032	Security Guards	3,210	\$ 20.36	\$ 42,348	\$ 17.88	\$ 37,191	\$ 39,524	\$ 21.80	\$ 45,347
62	Health Care and Social Assistance	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	170	\$ 16.02	\$ 33,330	\$ 14.54	\$ 30,246	\$ 34,381	\$ 16.74	\$ 34,819
62	Health Care and Social Assistance	33-9094	School Bus Monitors		\$ 14.55	\$ 30,265	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.33	\$ 29,798
62	Health Care and Social Assistance	35-0000	Food Preparation and Serving Related Occupations	14,340	\$ 18.37	\$ 38,211	\$ 15.09	\$ 31,391	\$ 35,673	\$ 20.35	\$ 42,325
62	Health Care and Social Assistance	35-1011	Chefs and Head Cooks	190	\$ 35.37	\$ 73,572	\$ 29.69	\$ 61,755	\$ 71,370	\$ 39.78	\$ 82,742
62	Health Care and Social Assistance	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	760	\$ 27.83	\$ 57,877	\$ 22.85	\$ 47,531	\$ 58,481	\$ 31.15	\$ 64,797
62	Health Care and Social Assistance	35-2012	Cooks, Institution and Cafeteria	3,160	\$ 20.82	\$ 43,310	\$ 17.99	\$ 37,415	\$ 43,530	\$ 22.74	\$ 47,306
62	Health Care and Social Assistance	35-2021	Food Preparation Workers	590	\$ 17.23	\$ 35,847	\$ 14.13	\$ 29,390	\$ 34,641	\$ 19.44	\$ 40,435
62	Health Care and Social Assistance	35-3011	Bartenders	10	\$ 16.39	\$ 34,084	\$ 16.55	\$ 34,415	\$ 34,415	\$ 16.79	\$ 34,926
62	Health Care and Social Assistance	35-3023	Fast Food and Counter Workers	80	\$ 17.45	\$ 36,301	\$ 14.31	\$ 29,761	\$ 34,357	\$ 19.04	\$ 39,609
62	Health Care and Social Assistance	35-3031	Waiters and Waitresses	320	\$ 15.57	\$ 32,396	\$ 14.48	\$ 30,120	\$ 31,199	\$ 17.12	\$ 35,614
62	Health Care and Social Assistance	35-3041	Food Servers, Nonrestaurant	8,430	\$ 16.53	\$ 34,385	\$ 14.74	\$ 30,657	\$ 33,687	\$ 17.52	\$ 36,439
62	Health Care and Social Assistance	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	70	\$ 16.22	\$ 33,733	\$ 15.08	\$ 31,366	\$ 33,691	\$ 16.23	\$ 33,761
62	Health Care and Social Assistance	35-9021	Dishwashers	330	\$ 15.36	\$ 31,946	\$ 14.60	\$ 30,360	\$ 31,490	\$ 15.31	\$ 31,854
62	Health Care and Social Assistance	35-9099	Food Preparation and Serving Related Workers, All Other	300	\$ 18.78	\$ 39,062	\$ 17.76	\$ 36,948	\$ 37,270	\$ 20.51	\$ 42,655
62	Health Care and Social Assistance	37-0000	Building and Grounds Cleaning and Maintenance Occupations	10,180	\$ 18.20	\$ 37,863	\$ 15.57	\$ 32,388	\$ 36,258	\$ 19.06	\$ 39,644
62	Health Care and Social Assistance	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	640	\$ 27.68	\$ 57,578	\$ 23.49	\$ 48,864	\$ 57,940	\$ 31.27	\$ 65,038
62	Health Care and Social Assistance	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	10	\$ 31.77	\$ 66,075	\$ 26.45	\$ 55,009	\$ 64,645	\$ 37.62	\$ 78,241
62	Health Care and Social Assistance	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3,290	\$ 18.07	\$ 37,593	\$ 15.37	\$ 31,972	\$ 36,289	\$ 18.52	\$ 38,516
62	Health Care and Social Assistance	37-2012	Maids and Housekeeping Cleaners	6,120	\$ 17.22	\$ 35,816	\$ 15.26	\$ 31,747	\$ 35,535	\$ 18.62	\$ 38,723
62	Health Care and Social Assistance	37-3011	Landscaping and Groundskeeping Workers	120	\$ 19.58	\$ 40,725	\$ 17.20	\$ 35,769	\$ 39,241	\$ 21.41	\$ 44,524
62	Health Care and Social Assistance	39-0000	Personal Care and Service Occupations	18,310	\$ 17.51	\$ 36,413	\$ 14.29	\$ 29,730	\$ 33,429	\$ 17.86	\$ 37,151
62	Health Care and Social Assistance	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	610	\$ 28.76	\$ 59,811	\$ 23.63	\$ 49,154	\$ 59,873	\$ 31.86	\$ 66,264
62	Health Care and Social Assistance	39-1022	First-Line Supervisors of Personal Service Workers	800	\$ 22.91	\$ 47,649	\$ 18.50	\$ 38,474	\$ 44,373	\$ 23.14	\$ 48,129

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
62	Health Care and Social Assistance	39-3091	Amusement and Recreation Attendants	100	\$ 16.33	\$ 33,965	\$ 15.00	\$ 31,200	\$ 32,717	\$ 17.32	\$ 36,036
62	Health Care and Social Assistance	39-5012	Hairdressers, Hairstylists, and Cosmetologists	50	\$ 23.58	\$ 49,053	\$ 16.67	\$ 34,672	\$ 46,200	\$ 29.99	\$ 62,386
62	Health Care and Social Assistance	39-5094	Skincare Specialists	240	\$ 24.50	\$ 50,963	\$ 19.89	\$ 41,361	\$ 47,320	\$ 30.00	\$ 62,400
62	Health Care and Social Assistance	39-6012	Concierges	510	\$ 17.25	\$ 35,873	\$ 15.07	\$ 31,353	\$ 34,343	\$ 18.57	\$ 38,627
62	Health Care and Social Assistance	39-9011	Childcare Workers	10,420	\$ 15.73	\$ 32,725	\$ 14.15	\$ 29,424	\$ 30,126	\$ 17.13	\$ 35,621
62	Health Care and Social Assistance	39-9031	Exercise Trainers and Group Fitness Instructors	420	\$ 29.52	\$ 61,402	\$ 22.46	\$ 46,713	\$ 57,722	\$ 35.10	\$ 73,011
62	Health Care and Social Assistance	39-9032	Recreation Workers	3,480	\$ 16.75	\$ 34,835	\$ 14.77	\$ 30,729	\$ 33,508	\$ 17.36	\$ 36,108
62	Health Care and Social Assistance	39-9041	Residential Advisors	910	\$ 19.74	\$ 41,061	\$ 16.62	\$ 34,580	\$ 39,203	\$ 21.62	\$ 44,959
62	Health Care and Social Assistance	39-9099	Personal Care and Service Workers, All Other	780	\$ 18.88	\$ 39,264	\$ 16.97	\$ 35,306	\$ 39,115	\$ 20.48	\$ 42,597
62	Health Care and Social Assistance	41-0000	Sales and Related Occupations	1,910	\$ 30.01	\$ 62,427	\$ 17.36	\$ 36,112	\$ 54,905	\$ 36.40	\$ 75,713
62	Health Care and Social Assistance	41-1011	First-Line Supervisors of Retail Sales Workers	110	\$ 27.57	\$ 57,352	\$ 22.32	\$ 46,431	\$ 54,422	\$ 31.74	\$ 66,029
62	Health Care and Social Assistance	41-1012	First-Line Supervisors of Non-Retail Sales Workers	110							
62	Health Care and Social Assistance	41-2011	Cashiers	200	\$ 18.36	\$ 38,196	\$ 15.36	\$ 31,951	\$ 37,511	\$ 20.51	\$ 42,658
62	Health Care and Social Assistance	41-2031	Retail Salespersons	570	\$ 18.08	\$ 37,600	\$ 14.68	\$ 30,524	\$ 35,573	\$ 21.58	\$ 44,893
62	Health Care and Social Assistance	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	830	\$ 40.31	\$ 83,848	\$ 29.82	\$ 62,017	\$ 75,644	\$ 46.15	\$ 95,993
62	Health Care and Social Assistance	41-9099	Sales and Related Workers, All Other	80	\$ 37.95	\$ 78,936	\$ 33.34	\$ 69,357	\$ 74,317	\$ 45.03	\$ 93,669
62	Health Care and Social Assistance	43-0000	Office and Administrative Support Occupations	92,970	\$ 22.64	\$ 47,101	\$ 18.30	\$ 38,073	\$ 45,506	\$ 24.76	\$ 51,494
62	Health Care and Social Assistance	43-1011	First-Line Supervisors of Office and Administrative Support Workers	10,870	\$ 31.83	\$ 66,197	\$ 24.16	\$ 50,247	\$ 60,883	\$ 36.23	\$ 75,361
62	Health Care and Social Assistance	43-2011	Switchboard Operators, Including Answering Service	670	\$ 19.25	\$ 40,050	\$ 17.23	\$ 35,831	\$ 38,306	\$ 21.08	\$ 43,840
62	Health Care and Social Assistance	43-2021	Telephone Operators	170	\$ 18.76	\$ 39,016	\$ 17.56	\$ 36,531	\$ 38,585	\$ 20.38	\$ 42,391
62	Health Care and Social Assistance	43-3011	Bill and Account Collectors	290	\$ 22.70	\$ 47,213	\$ 22.00	\$ 45,754	\$ 45,770	\$ 22.02	\$ 45,798
62	Health Care and Social Assistance	43-3021	Billing and Posting Clerks	6,440	\$ 23.78	\$ 49,471	\$ 20.61	\$ 42,865	\$ 48,358	\$ 27.59	\$ 57,393
62	Health Care and Social Assistance	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2,170	\$ 25.69	\$ 53,443	\$ 21.76	\$ 45,255	\$ 50,148	\$ 28.68	\$ 59,646
62	Health Care and Social Assistance	43-3051	Payroll and Timekeeping Clerks	350	\$ 26.66	\$ 55,450	\$ 21.58	\$ 44,878	\$ 54,086	\$ 30.10	\$ 62,614
62	Health Care and Social Assistance	43-3061	Procurement Clerks	170	\$ 23.14	\$ 48,141	\$ 20.00	\$ 41,598	\$ 48,137	\$ 26.19	\$ 54,474
62	Health Care and Social Assistance	43-3099	Financial Clerks, All Other		\$ 23.31	\$ 48,488	\$ 18.77	\$ 39,042	\$ 46,669	\$ 27.91	\$ 58,062
62	Health Care and Social Assistance	43-4021	Correspondence Clerks	10	\$ 23.25	\$ 48,358	\$ 18.87	\$ 39,240	\$ 46,583	\$ 29.53	\$ 61,415
62	Health Care and Social Assistance	43-4041	Credit Authorizers, Checkers, and Clerks	200	\$ 24.56	\$ 51,076	\$ 22.76	\$ 47,343	\$ 49,013	\$ 27.57	\$ 57,353
62	Health Care and Social Assistance	43-4051	Customer Service Representatives	4,620	\$ 22.29	\$ 46,361	\$ 18.66	\$ 38,822	\$ 47,121	\$ 23.99	\$ 49,906
62	Health Care and Social Assistance	43-4061	Eligibility Interviewers, Government Programs	110	\$ 25.14	\$ 52,288	\$ 21.51	\$ 44,735	\$ 49,358	\$ 28.79	\$ 59,883
62	Health Care and Social Assistance	43-4071	File Clerks	1,270	\$ 18.16	\$ 37,771	\$ 15.88	\$ 33,038	\$ 36,665	\$ 20.02	\$ 41,640
62	Health Care and Social Assistance	43-4111	Interviewers, Except Eligibility and Loan	3,570	\$ 21.30	\$ 44,307	\$ 18.86	\$ 39,220	\$ 45,041	\$ 22.48	\$ 46,748
62	Health Care and Social Assistance	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1,320	\$ 24.01	\$ 49,931	\$ 21.04	\$ 43,756	\$ 49,301	\$ 27.24	\$ 56,666
62	Health Care and Social Assistance	43-4171	Receptionists and Information Clerks	27,770	\$ 19.78	\$ 41,152	\$ 17.20	\$ 35,778	\$ 39,140	\$ 22.16	\$ 46,095
62	Health Care and Social Assistance	43-4199	Information and Record Clerks, All Other	730	\$ 23.52	\$ 48,920	\$ 20.20	\$ 42,018	\$ 47,840	\$ 27.09	\$ 56,344
62	Health Care and Social Assistance	43-5021	Couriers and Messengers	1,390	\$ 20.31	\$ 42,235	\$ 18.29	\$ 38,049	\$ 38,962	\$ 22.37	\$ 46,528
62	Health Care and Social Assistance	43-5031	Public Safety Telecommunicators	240	\$ 25.96	\$ 54,001	\$ 24.75	\$ 51,471	\$ 54,474	\$ 28.38	\$ 59,032
62	Health Care and Social Assistance	43-5032	Dispatchers, Except Police, Fire, and Ambulance	320	\$ 21.96	\$ 45,682	\$ 19.49	\$ 40,547	\$ 43,260	\$ 25.10	\$ 52,203
62	Health Care and Social Assistance	43-5061	Production, Planning, and Expediting Clerks	930	\$ 25.15	\$ 52,308	\$ 22.23	\$ 46,239	\$ 48,526	\$ 28.56	\$ 59,409
62	Health Care and Social Assistance	43-5071	Shipping, Receiving, and Inventory Clerks	750	\$ 20.85	\$ 43,369	\$ 18.09	\$ 37,624	\$ 42,277	\$ 22.37	\$ 46,525
62	Health Care and Social Assistance	43-6011	Executive Secretaries and Executive Administrative Assistants	1,370	\$ 32.13	\$ 66,820	\$ 27.29	\$ 56,755	\$ 64,422	\$ 35.75	\$ 74,359
62	Health Care and Social Assistance	43-6013	Medical Secretaries and Administrative Assistants	10,650	\$ 21.94	\$ 45,642	\$ 18.87	\$ 39,252	\$ 45,971	\$ 23.51	\$ 48,894
62	Health Care and Social Assistance	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	6,450	\$ 21.48	\$ 44,686	\$ 18.54	\$ 38,572	\$ 44,515	\$ 23.27	\$ 48,409
62	Health Care and Social Assistance	43-9021	Data Entry Keyers	300	\$ 20.75	\$ 43,154	\$ 15.00	\$ 31,205	\$ 44,200	\$ 24.00	\$ 49,920
62	Health Care and Social Assistance	43-9022	Word Processors and Typists	20	\$ 21.20	\$ 44,101	\$ 16.83	\$ 34,999	\$ 45,123	\$ 24.70	\$ 51,382
62	Health Care and Social Assistance	43-9041	Insurance Claims and Policy Processing Clerks		\$ 26.75	\$ 55,640	\$ 26.44	\$ 55,004	\$ 55,004	\$ 26.44	\$ 55,005
62	Health Care and Social Assistance	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	50	\$ 18.97	\$ 39,465	\$ 16.66	\$ 34,662	\$ 39,475	\$ 19.17	\$ 39,869

New Jersey Department of Labor and Workforce Development
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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
62	Health Care and Social Assistance	43-9061	Office Clerks, General	9,040	\$ 20.67	\$ 42,998	\$ 17.17	\$ 35,716	\$ 41,735	\$ 23.04	\$ 47,927
62	Health Care and Social Assistance	43-9071	Office Machine Operators, Except Computer	250	\$ 15.42	\$ 32,070	\$ 14.13	\$ 29,390	\$ 29,390	\$ 15.37	\$ 31,975
62	Health Care and Social Assistance	43-9199	Office and Administrative Support Workers, All Other		\$ 22.86	\$ 47,551	\$ 19.23	\$ 39,990	\$ 45,760	\$ 24.32	\$ 50,590
62	Health Care and Social Assistance	47-0000	Construction and Extraction Occupations	530	\$ 32.87	\$ 68,372	\$ 30.26	\$ 62,935	\$ 67,388	\$ 36.05	\$ 74,984
62	Health Care and Social Assistance	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	60	\$ 34.44	\$ 71,634	\$ 32.04	\$ 66,643	\$ 67,094	\$ 35.39	\$ 73,615
62	Health Care and Social Assistance	47-2031	Carpenters	120	\$ 33.35	\$ 69,373	\$ 31.17	\$ 64,840	\$ 67,388	\$ 35.62	\$ 74,088
62	Health Care and Social Assistance	47-2111	Electricians	120	\$ 36.59	\$ 76,104	\$ 31.51	\$ 65,539	\$ 78,576	\$ 38.90	\$ 80,911
62	Health Care and Social Assistance	47-2141	Painters, Construction and Maintenance	100	\$ 27.07	\$ 56,305	\$ 22.47	\$ 46,731	\$ 57,875	\$ 31.20	\$ 64,904
62	Health Care and Social Assistance	47-2152	Plumbers, Pipefitters, and Steamfitters	60	\$ 35.09	\$ 72,992	\$ 32.46	\$ 67,520	\$ 72,041	\$ 36.78	\$ 76,508
62	Health Care and Social Assistance	47-4011	Construction and Building Inspectors		\$ 26.56	\$ 55,251	\$ 20.02	\$ 41,642	\$ 61,980	\$ 33.65	\$ 69,992
62	Health Care and Social Assistance	49-0000	Installation, Maintenance, and Repair Occupations	3,520	\$ 27.86	\$ 57,948	\$ 21.72	\$ 45,174	\$ 57,276	\$ 33.46	\$ 69,604
62	Health Care and Social Assistance	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	520	\$ 36.77	\$ 76,491	\$ 31.02	\$ 64,529	\$ 75,388	\$ 41.18	\$ 85,651
62	Health Care and Social Assistance	49-3023	Automotive Service Technicians and Mechanics	10	\$ 25.55	\$ 53,139	\$ 23.45	\$ 48,776	\$ 48,776	\$ 29.75	\$ 61,873
62	Health Care and Social Assistance	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	30	\$ 28.77	\$ 59,843	\$ 29.14	\$ 60,617	\$ 64,651	\$ 31.10	\$ 64,691
62	Health Care and Social Assistance	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	120	\$ 33.48	\$ 69,645	\$ 29.91	\$ 62,220	\$ 69,680	\$ 37.16	\$ 77,297
62	Health Care and Social Assistance	49-9062	Medical Equipment Repairers	210	\$ 34.48	\$ 71,723	\$ 29.69	\$ 61,754	\$ 73,558	\$ 38.45	\$ 79,981
62	Health Care and Social Assistance	49-9071	Maintenance and Repair Workers, General	2,570	\$ 25.33	\$ 52,680	\$ 20.53	\$ 42,705	\$ 51,053	\$ 29.84	\$ 62,063
62	Health Care and Social Assistance	49-9098	Helpers--Installation, Maintenance, and Repair Workers	20	\$ 16.46	\$ 34,245	\$ 14.69	\$ 30,565	\$ 31,041	\$ 18.12	\$ 37,693
62	Health Care and Social Assistance	51-0000	Production Occupations	1,150	\$ 24.40	\$ 50,757	\$ 15.62	\$ 32,479	\$ 40,222	\$ 32.19	\$ 66,960
62	Health Care and Social Assistance	51-1011	First-Line Supervisors of Production and Operating Workers	80	\$ 37.69	\$ 78,387	\$ 26.66	\$ 55,448	\$ 78,581	\$ 47.43	\$ 98,658
62	Health Care and Social Assistance	51-2090	Miscellaneous Assemblers and Fabricators	100	\$ 18.65	\$ 38,802	\$ 14.13	\$ 29,390	\$ 32,031	\$ 25.15	\$ 52,304
62	Health Care and Social Assistance	51-6011	Laundry and Dry-Cleaning Workers	540	\$ 16.79	\$ 34,919	\$ 15.11	\$ 31,423	\$ 34,096	\$ 17.70	\$ 36,809
62	Health Care and Social Assistance	51-8021	Stationary Engineers and Boiler Operators	370	\$ 34.40	\$ 71,556	\$ 29.30	\$ 60,940	\$ 70,539	\$ 37.37	\$ 77,726
62	Health Care and Social Assistance	51-8099	Plant and System Operators, All Other	20	\$ 38.30	\$ 79,673	\$ 29.33	\$ 61,008	\$ 79,052	\$ 39.10	\$ 81,333
62	Health Care and Social Assistance	53-0000	Transportation and Material Moving Occupations	4,280	\$ 18.66	\$ 38,810	\$ 15.35	\$ 31,920	\$ 36,495	\$ 20.18	\$ 41,968
62	Health Care and Social Assistance	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	200	\$ 28.41	\$ 59,094	\$ 20.97	\$ 43,616	\$ 57,137	\$ 34.02	\$ 70,769
62	Health Care and Social Assistance	53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technician:	270	\$ 17.85	\$ 37,131	\$ 17.44	\$ 36,274	\$ 37,868	\$ 18.44	\$ 38,350
62	Health Care and Social Assistance	53-3031	Driver/Sales Workers		\$ 17.79	\$ 37,007	\$ 17.00	\$ 35,360	\$ 35,360	\$ 20.00	\$ 41,595
62	Health Care and Social Assistance	53-3032	Heavy and Tractor-Trailer Truck Drivers	50	\$ 22.44	\$ 46,668	\$ 19.62	\$ 40,816	\$ 47,608	\$ 24.99	\$ 51,982
62	Health Care and Social Assistance	53-3033	Light Truck Drivers	390	\$ 17.40	\$ 36,187	\$ 14.13	\$ 29,390	\$ 31,807	\$ 21.16	\$ 44,023
62	Health Care and Social Assistance	53-3051	Bus Drivers, School	150	\$ 19.38	\$ 40,306	\$ 17.41	\$ 36,214	\$ 37,241	\$ 22.22	\$ 46,216
62	Health Care and Social Assistance	53-3052	Bus Drivers, Transit and Intercity	100	\$ 20.06	\$ 41,721	\$ 17.30	\$ 35,982	\$ 40,261	\$ 21.00	\$ 43,672
62	Health Care and Social Assistance	53-3053	Shuttle Drivers and Chauffeurs	1,940	\$ 17.53	\$ 36,453	\$ 15.23	\$ 31,677	\$ 35,063	\$ 18.70	\$ 38,887
62	Health Care and Social Assistance	53-3099	Motor Vehicle Operators, All Other	20	\$ 18.38	\$ 38,231	\$ 17.79	\$ 37,005	\$ 38,376	\$ 18.64	\$ 38,764
62	Health Care and Social Assistance	53-6021	Parking Attendants	10	\$ 16.07	\$ 33,429	\$ 14.13	\$ 29,390	\$ 30,103	\$ 18.58	\$ 38,655
62	Health Care and Social Assistance	53-7051	Industrial Truck and Tractor Operators	20	\$ 22.72	\$ 47,255	\$ 21.31	\$ 44,325	\$ 48,619	\$ 23.37	\$ 48,619
62	Health Care and Social Assistance	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	280	\$ 19.98	\$ 41,568	\$ 18.98	\$ 39,478	\$ 40,842	\$ 21.00	\$ 43,682
62	Health Care and Social Assistance	53-7064	Packers and Packers, Hand	100	\$ 17.31	\$ 35,998	\$ 15.66	\$ 32,572	\$ 32,645	\$ 19.84	\$ 41,264
62	Health Care and Social Assistance	53-7065	Stockers and Order Fillers	690	\$ 19.06	\$ 39,643	\$ 14.13	\$ 29,390	\$ 37,944	\$ 22.30	\$ 46,384
71	Arts, Entertainment, and Recreation	00-0000	Total all occupations	66,530	\$ 28.15	\$ 58,553	\$ 15.08	\$ 31,356	\$ 39,336	\$ 30.40	\$ 63,223
71	Arts, Entertainment, and Recreation	11-0000	Management Occupations	4,760	\$ 66.86	\$ 139,072	\$ 33.81	\$ 70,326	\$ 102,146	\$ 78.51	\$ 163,311
71	Arts, Entertainment, and Recreation	11-1021	General and Operations Managers	1,780	\$ 69.69	\$ 144,951	\$ 33.57	\$ 69,829	\$ 94,276	\$ 74.66	\$ 155,286
71	Arts, Entertainment, and Recreation	11-2011	Advertising and Promotions Managers		\$ 96.90	\$ 201,547	\$ 83.36	\$ 173,379	\$ 216,104	\$ 103.97	\$ 216,260
71	Arts, Entertainment, and Recreation	11-2021	Marketing Managers	140	\$ 89.25	\$ 185,643	\$ 60.39	\$ 125,605	\$ 185,375	\$ 108.44	\$ 225,548
71	Arts, Entertainment, and Recreation	11-2022	Sales Managers	130	\$ 76.53	\$ 159,179	\$ 51.07	\$ 106,219	\$ 151,509	\$ 94.93	\$ 197,453
71	Arts, Entertainment, and Recreation	11-2032	Public Relations Managers	30	\$ 111.74	\$ 232,422	\$ 59.83	\$ 124,451	\$ 192,535		
71	Arts, Entertainment, and Recreation	11-3012	Administrative Services Managers		\$ 62.52	\$ 130,034	\$ 45.38	\$ 94,398	\$ 103,924	\$ 55.21	\$ 114,828

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Industry		SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	Salary	Hourly	Salary	Hourly	Salary	
71	Arts, Entertainment, and Recreation	11-3013	Facilities Managers		\$ 67.76	\$ 140,939	\$ 60.01	\$ 124,815	\$ 130,000	\$ 69.40	\$ 144,350
71	Arts, Entertainment, and Recreation	11-3021	Computer and Information Systems Managers	100	\$ 131.57	\$ 273,669	\$ 85.54	\$ 177,927			
71	Arts, Entertainment, and Recreation	11-3031	Financial Managers	140	\$ 111.43	\$ 231,771	\$ 72.37	\$ 150,530	\$ 211,778		
71	Arts, Entertainment, and Recreation	11-3121	Human Resources Managers	50	\$ 105.16	\$ 218,727	\$ 85.42	\$ 177,670	\$ 188,135	\$ 98.59	\$ 205,068
71	Arts, Entertainment, and Recreation	11-9021	Construction Managers		\$ 59.26	\$ 123,252	\$ 49.63	\$ 103,225	\$ 105,711	\$ 59.63	\$ 124,039
71	Arts, Entertainment, and Recreation	11-9051	Food Service Managers	200	\$ 41.75	\$ 86,846	\$ 32.45	\$ 67,493	\$ 79,241	\$ 47.05	\$ 97,873
71	Arts, Entertainment, and Recreation	11-9071	Gambling Managers	60	\$ 74.24	\$ 154,419	\$ 72.01	\$ 149,780	\$ 163,258	\$ 78.51	\$ 163,311
71	Arts, Entertainment, and Recreation	11-9072	Entertainment and Recreation Managers, Except Gambling	1,310	\$ 41.70	\$ 86,744	\$ 29.48	\$ 61,328	\$ 75,675	\$ 50.00	\$ 104,000
71	Arts, Entertainment, and Recreation	11-9199	Managers, All Other	440	\$ 88.12	\$ 183,292	\$ 50.48	\$ 105,005	\$ 134,782		
71	Arts, Entertainment, and Recreation	13-0000	Business and Financial Operations Occupations	2,140	\$ 46.66	\$ 97,046	\$ 30.09	\$ 62,596	\$ 81,994	\$ 52.75	\$ 109,727
71	Arts, Entertainment, and Recreation	13-1011	Agents and Business Managers of Artists, Performers, and Athletes	220	\$ 73.82	\$ 153,537	\$ 37.68	\$ 78,384	\$ 100,076	\$ 50.36	\$ 104,754
71	Arts, Entertainment, and Recreation	13-1020	Buyers and Purchasing Agents		\$ 37.90	\$ 78,822	\$ 35.15	\$ 73,114	\$ 80,643	\$ 40.00	\$ 83,200
71	Arts, Entertainment, and Recreation	13-1041	Compliance Officers	20							
71	Arts, Entertainment, and Recreation	13-1071	Human Resources Specialists	240	\$ 44.35	\$ 92,244	\$ 36.60	\$ 76,122	\$ 88,592	\$ 50.58	\$ 105,197
71	Arts, Entertainment, and Recreation	13-1082	Project Management Specialists	210	\$ 71.80	\$ 149,348	\$ 57.51	\$ 119,616	\$ 150,404	\$ 84.91	\$ 176,611
71	Arts, Entertainment, and Recreation	13-1111	Management Analysts	10							
71	Arts, Entertainment, and Recreation	13-1121	Meeting, Convention, and Event Planners	290	\$ 29.18	\$ 60,699	\$ 24.70	\$ 51,382	\$ 58,040	\$ 31.40	\$ 65,308
71	Arts, Entertainment, and Recreation	13-1131	Fundraisers	80	\$ 34.80	\$ 72,393	\$ 27.02	\$ 56,194	\$ 74,661	\$ 42.92	\$ 89,267
71	Arts, Entertainment, and Recreation	13-1151	Training and Development Specialists	30							
71	Arts, Entertainment, and Recreation	13-1161	Market Research Analysts and Marketing Specialists	520	\$ 42.94	\$ 89,314	\$ 29.19	\$ 60,705	\$ 80,818	\$ 52.89	\$ 110,018
71	Arts, Entertainment, and Recreation	13-1199	Business Operations Specialists, All Other	190	\$ 34.29	\$ 71,331	\$ 23.31	\$ 48,487	\$ 68,182	\$ 43.26	\$ 89,978
71	Arts, Entertainment, and Recreation	13-2011	Accountants and Auditors	290	\$ 46.65	\$ 97,037	\$ 37.91	\$ 78,844	\$ 93,600	\$ 56.89	\$ 118,322
71	Arts, Entertainment, and Recreation	15-0000	Computer and Mathematical Occupations	1,030							
71	Arts, Entertainment, and Recreation	15-1231	Computer Network Support Specialists		\$ 30.00	\$ 62,407	\$ 28.22	\$ 58,704	\$ 62,961	\$ 30.30	\$ 63,019
71	Arts, Entertainment, and Recreation	15-1232	Computer User Support Specialists	70	\$ 37.40	\$ 77,793	\$ 29.77	\$ 61,914	\$ 81,659	\$ 42.71	\$ 88,836
71	Arts, Entertainment, and Recreation	15-1244	Network and Computer Systems Administrators	50	\$ 51.58	\$ 107,278	\$ 30.90	\$ 64,279	\$ 118,254	\$ 69.48	\$ 144,516
71	Arts, Entertainment, and Recreation	15-1252	Software Developers		\$ 93.57	\$ 194,628	\$ 78.21	\$ 162,669	\$ 204,678		
71	Arts, Entertainment, and Recreation	15-1254	Web Developers		\$ 49.60	\$ 103,171	\$ 50.21	\$ 104,442	\$ 107,915	\$ 54.28	\$ 112,907
71	Arts, Entertainment, and Recreation	15-1255	Web and Digital Interface Designers	70	\$ 42.36	\$ 88,109	\$ 26.35	\$ 54,810	\$ 77,838	\$ 48.50	\$ 100,885
71	Arts, Entertainment, and Recreation	15-1299	Computer Occupations, All Other	110							
71	Arts, Entertainment, and Recreation	15-2051	Data Scientists	80	\$ 61.37	\$ 127,645	\$ 42.95	\$ 89,341	\$ 113,593	\$ 80.40	\$ 167,241
71	Arts, Entertainment, and Recreation	17-0000	Architecture and Engineering Occupations	20	\$ 40.85	\$ 84,976	\$ 34.17	\$ 71,083	\$ 87,233	\$ 47.95	\$ 99,732
71	Arts, Entertainment, and Recreation	19-0000	Life, Physical, and Social Science Occupations		\$ 29.52	\$ 61,401	\$ 20.93	\$ 43,530	\$ 66,950	\$ 33.61	\$ 69,910
71	Arts, Entertainment, and Recreation	23-0000	Legal Occupations	40	\$ 97.41	\$ 202,613	\$ 59.43	\$ 123,606	\$ 126,684		
71	Arts, Entertainment, and Recreation	23-1011	Lawyers	40	\$ 97.41	\$ 202,613	\$ 59.43	\$ 123,606	\$ 126,684		
71	Arts, Entertainment, and Recreation	25-0000	Educational Instruction and Library Occupations	1,030	\$ 29.40	\$ 61,150	\$ 15.61	\$ 32,472	\$ 47,400	\$ 38.69	\$ 80,470
71	Arts, Entertainment, and Recreation	25-3021	Self-Enrichment Teachers	820	\$ 30.65	\$ 63,751	\$ 15.61	\$ 32,472	\$ 50,534	\$ 45.13	\$ 93,865
71	Arts, Entertainment, and Recreation	25-4012	Curators	90	\$ 27.64	\$ 57,487	\$ 17.63	\$ 36,680	\$ 48,168	\$ 37.16	\$ 77,284
71	Arts, Entertainment, and Recreation	25-4013	Museum Technicians and Conservators	30	\$ 20.95	\$ 43,584	\$ 20.07	\$ 41,747	\$ 44,782	\$ 21.69	\$ 45,122
71	Arts, Entertainment, and Recreation	25-4022	Librarians and Media Collections Specialists	40	\$ 25.04	\$ 52,073	\$ 22.47	\$ 46,730	\$ 48,893	\$ 24.94	\$ 51,876
71	Arts, Entertainment, and Recreation	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	5,420	\$ 48.89	\$ 101,700	\$ 22.89	\$ 47,606	\$ 74,622	\$ 50.46	\$ 104,959
71	Arts, Entertainment, and Recreation	27-1011	Art Directors	30	\$ 53.75	\$ 111,792	\$ 31.22	\$ 64,929	\$ 66,510	\$ 88.23	\$ 183,511
71	Arts, Entertainment, and Recreation	27-1024	Graphic Designers	80	\$ 35.45	\$ 73,738	\$ 23.21	\$ 48,267	\$ 71,030	\$ 43.98	\$ 91,474
71	Arts, Entertainment, and Recreation	27-1027	Set and Exhibit Designers	240	\$ 35.23	\$ 73,278	\$ 28.58	\$ 59,437	\$ 84,585	\$ 44.09	\$ 91,700
71	Arts, Entertainment, and Recreation	27-2011	Actors	70							
71	Arts, Entertainment, and Recreation	27-2012	Producers and Directors	280	\$ 52.08	\$ 108,332	\$ 30.56	\$ 63,567	\$ 66,507	\$ 86.03	\$ 178,946
71	Arts, Entertainment, and Recreation	27-2021	Athletes and Sports Competitors	410		\$ 201,642		\$ 204,448	\$ 204,513		

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71	Arts, Entertainment, and Recreation	27-2022	Coaches and Scouts	2,050		\$ 112,245		\$ 50,228	\$ 72,799		\$ 99,492
71	Arts, Entertainment, and Recreation	27-2023	Umpires, Referees, and Other Sports Officials	340		\$ 47,666		\$ 44,704	\$ 46,568		\$ 47,353
71	Arts, Entertainment, and Recreation	27-2041	Music Directors and Composers	140	\$ 41.89	\$ 87,135	\$ 29.25	\$ 60,841	\$ 65,380	\$ 46.54	\$ 96,793
71	Arts, Entertainment, and Recreation	27-2042	Musicians and Singers	550	\$ 41.26		\$ 36.74			\$ 45.43	
71	Arts, Entertainment, and Recreation	27-2091	Disc Jockeys, Except Radio	70							
71	Arts, Entertainment, and Recreation	27-2099	Entertainers and Performers, Sports and Related Workers, All Other	120	\$ 25.91		\$ 17.31			\$ 32.94	
71	Arts, Entertainment, and Recreation	27-3031	Public Relations Specialists	100	\$ 28.32	\$ 58,912	\$ 22.57	\$ 46,950	\$ 46,978	\$ 33.54	\$ 69,773
71	Arts, Entertainment, and Recreation	27-3043	Writers and Authors	120	\$ 72.48	\$ 150,750	\$ 59.76	\$ 124,300	\$ 174,990	\$ 84.13	\$ 174,990
71	Arts, Entertainment, and Recreation	27-4011	Audio and Video Technicians	220	\$ 29.09	\$ 60,505	\$ 18.87	\$ 39,247	\$ 52,000	\$ 37.19	\$ 77,354
71	Arts, Entertainment, and Recreation	27-4014	Sound Engineering Technicians	60	\$ 21.66	\$ 45,061	\$ 18.43	\$ 38,343	\$ 40,118	\$ 26.35	\$ 54,816
71	Arts, Entertainment, and Recreation	27-4015	Lighting Technicians	60	\$ 24.06	\$ 50,044	\$ 21.85	\$ 45,447	\$ 52,000	\$ 28.47	\$ 59,223
71	Arts, Entertainment, and Recreation	27-4021	Photographers	90							
71	Arts, Entertainment, and Recreation	27-4031	Camera Operators, Television, Video, and Film	70	\$ 30.79	\$ 64,036	\$ 17.49	\$ 36,387	\$ 77,175	\$ 39.76	\$ 82,698
71	Arts, Entertainment, and Recreation	27-4032	Film and Video Editors	20	\$ 35.69	\$ 74,225	\$ 22.86	\$ 47,539	\$ 74,977	\$ 46.19	\$ 96,066
71	Arts, Entertainment, and Recreation	29-0000	Healthcare Practitioners and Technical Occupations	160	\$ 38.87	\$ 80,846	\$ 15.05	\$ 31,304	\$ 45,313	\$ 38.12	\$ 79,288
71	Arts, Entertainment, and Recreation	29-2042	Emergency Medical Technicians	20	\$ 19.58	\$ 40,717	\$ 17.92	\$ 37,267	\$ 45,313	\$ 21.79	\$ 45,313
71	Arts, Entertainment, and Recreation	29-9091	Athletic Trainers	130		\$ 72,023		\$ 31,304	\$ 31,305		\$ 73,762
71	Arts, Entertainment, and Recreation	31-0000	Healthcare Support Occupations	70	\$ 33.24	\$ 69,130	\$ 19.25	\$ 40,050	\$ 74,686	\$ 41.45	\$ 86,223
71	Arts, Entertainment, and Recreation	31-9011	Massage Therapists	70	\$ 33.24	\$ 69,130	\$ 19.25	\$ 40,050	\$ 74,686	\$ 41.45	\$ 86,223
71	Arts, Entertainment, and Recreation	33-0000	Protective Service Occupations	2,070	\$ 18.49	\$ 38,464	\$ 14.41	\$ 29,981	\$ 33,942	\$ 19.20	\$ 39,945
71	Arts, Entertainment, and Recreation	33-1091	First-Line Supervisors of Security Workers	60	\$ 27.72	\$ 57,666	\$ 22.41	\$ 46,611	\$ 47,350	\$ 33.74	\$ 70,183
71	Arts, Entertainment, and Recreation	33-1099	First-Line Supervisors of Protective Service Workers, All Other		\$ 27.51	\$ 57,219	\$ 19.74	\$ 41,064	\$ 49,461	\$ 29.00	\$ 60,320
71	Arts, Entertainment, and Recreation	33-9031	Gambling Surveillance Officers and Gambling Investigators	80	\$ 30.17	\$ 62,755	\$ 23.16	\$ 48,165	\$ 70,363	\$ 38.20	\$ 79,457
71	Arts, Entertainment, and Recreation	33-9032	Security Guards	560	\$ 20.44	\$ 42,511	\$ 16.01	\$ 33,299	\$ 36,587	\$ 27.34	\$ 56,859
71	Arts, Entertainment, and Recreation	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	1,190	\$ 15.31	\$ 31,845	\$ 14.24	\$ 29,629	\$ 30,552	\$ 16.91	\$ 35,172
71	Arts, Entertainment, and Recreation	33-9099	Protective Service Workers, All Other	60	\$ 23.01	\$ 47,857	\$ 20.75	\$ 43,158	\$ 43,180	\$ 20.78	\$ 43,222
71	Arts, Entertainment, and Recreation	35-0000	Food Preparation and Serving Related Occupations	7,160	\$ 20.13	\$ 41,873	\$ 15.64	\$ 32,537	\$ 36,784	\$ 22.37	\$ 46,521
71	Arts, Entertainment, and Recreation	35-1011	Chefs and Head Cooks	230	\$ 44.65	\$ 92,874	\$ 33.89	\$ 70,493	\$ 81,641	\$ 54.08	\$ 112,493
71	Arts, Entertainment, and Recreation	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	370	\$ 27.15	\$ 56,481	\$ 22.73	\$ 47,274	\$ 51,681	\$ 30.90	\$ 64,279
71	Arts, Entertainment, and Recreation	35-2014	Cooks, Restaurant	1,000	\$ 20.56	\$ 42,760	\$ 17.89	\$ 37,210	\$ 40,560	\$ 22.71	\$ 47,243
71	Arts, Entertainment, and Recreation	35-2015	Cooks, Short Order	60	\$ 15.64	\$ 32,537	\$ 14.37	\$ 29,880	\$ 33,566	\$ 16.14	\$ 33,571
71	Arts, Entertainment, and Recreation	35-2021	Food Preparation Workers	170	\$ 17.90	\$ 37,239	\$ 16.49	\$ 34,291	\$ 36,184	\$ 18.55	\$ 38,590
71	Arts, Entertainment, and Recreation	35-3011	Bartenders	770	\$ 20.79	\$ 43,236	\$ 16.96	\$ 35,286	\$ 38,734	\$ 23.38	\$ 48,633
71	Arts, Entertainment, and Recreation	35-3023	Fast Food and Counter Workers	850	\$ 16.67	\$ 34,678	\$ 14.72	\$ 30,616	\$ 34,398	\$ 18.21	\$ 37,883
71	Arts, Entertainment, and Recreation	35-3031	Waiters and Waitresses	2,200	\$ 20.14	\$ 41,892	\$ 15.82	\$ 32,902	\$ 37,033	\$ 22.79	\$ 47,396
71	Arts, Entertainment, and Recreation	35-3041	Food Servers, Nonrestaurant	390	\$ 17.06	\$ 35,494	\$ 14.13	\$ 29,390	\$ 30,712	\$ 18.36	\$ 38,194
71	Arts, Entertainment, and Recreation	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	580	\$ 15.91	\$ 33,094	\$ 14.29	\$ 29,718	\$ 32,673	\$ 16.87	\$ 35,097
71	Arts, Entertainment, and Recreation	35-9021	Dishwashers	340	\$ 16.35	\$ 34,011	\$ 15.02	\$ 31,232	\$ 34,075	\$ 17.14	\$ 35,647
71	Arts, Entertainment, and Recreation	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	80	\$ 16.81	\$ 34,961	\$ 14.13	\$ 29,390	\$ 31,093	\$ 18.81	\$ 39,135
71	Arts, Entertainment, and Recreation	35-9099	Food Preparation and Serving Related Workers, All Other	110	\$ 16.53	\$ 34,383	\$ 15.90	\$ 33,071	\$ 34,234	\$ 17.15	\$ 35,668
71	Arts, Entertainment, and Recreation	37-0000	Building and Grounds Cleaning and Maintenance Occupations	4,960	\$ 19.12	\$ 39,775	\$ 15.00	\$ 31,199	\$ 35,722	\$ 20.86	\$ 43,399
71	Arts, Entertainment, and Recreation	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	120	\$ 27.85	\$ 57,921	\$ 21.85	\$ 45,438	\$ 60,836	\$ 33.61	\$ 69,918
71	Arts, Entertainment, and Recreation	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	350	\$ 34.10	\$ 70,920	\$ 28.92	\$ 60,159	\$ 74,988	\$ 39.99	\$ 83,176
71	Arts, Entertainment, and Recreation	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,990	\$ 16.95	\$ 35,254	\$ 14.40	\$ 29,945	\$ 33,800	\$ 17.75	\$ 36,921
71	Arts, Entertainment, and Recreation	37-2012	Maids and Housekeeping Cleaners		\$ 15.69	\$ 32,637	\$ 14.20	\$ 29,530	\$ 29,530	\$ 16.06	\$ 33,415
71	Arts, Entertainment, and Recreation	37-3011	Landscaping and Groundskeeping Workers	2,470	\$ 18.35	\$ 38,162	\$ 15.22	\$ 31,648	\$ 36,385	\$ 19.29	\$ 40,113
71	Arts, Entertainment, and Recreation	39-0000	Personal Care and Service Occupations	20,590	\$ 20.94	\$ 43,562	\$ 14.60	\$ 30,361	\$ 35,127	\$ 23.01	\$ 47,851

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Source: Division of Economic and Demographic Research, June 2024

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
71	Arts, Entertainment, and Recreation	39-1013	First-Line Supervisors of Gambling Services Workers	260	\$ 26.23	\$ 54,552	\$ 22.80	\$ 47,420	\$ 55,392	\$ 28.69	\$ 59,681
71	Arts, Entertainment, and Recreation	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	1,490	\$ 23.18	\$ 48,217	\$ 18.09	\$ 37,618	\$ 45,561	\$ 26.96	\$ 56,078
71	Arts, Entertainment, and Recreation	39-1022	First-Line Supervisors of Personal Service Workers	470	\$ 23.63	\$ 49,146	\$ 18.00	\$ 37,440	\$ 42,922	\$ 28.11	\$ 58,462
71	Arts, Entertainment, and Recreation	39-2021	Animal Caretakers	410	\$ 19.96	\$ 41,525	\$ 17.09	\$ 35,543	\$ 38,084	\$ 21.54	\$ 44,796
71	Arts, Entertainment, and Recreation	39-3031	Ushers, Lobby Attendants, and Ticket Takers	600	\$ 15.60	\$ 32,442	\$ 14.27	\$ 29,682	\$ 29,711	\$ 16.89	\$ 35,127
71	Arts, Entertainment, and Recreation	39-3091	Amusement and Recreation Attendants	9,000	\$ 15.92	\$ 33,107	\$ 14.13	\$ 29,391	\$ 30,951	\$ 16.77	\$ 34,892
71	Arts, Entertainment, and Recreation	39-3092	Costume Attendants	80	\$ 20.14	\$ 41,886	\$ 18.25	\$ 37,963	\$ 40,490	\$ 22.12	\$ 46,002
71	Arts, Entertainment, and Recreation	39-3093	Locker Room, Coatroom, and Dressing Room Attendants	210	\$ 16.92	\$ 35,185	\$ 14.13	\$ 29,390	\$ 31,327	\$ 18.90	\$ 39,316
71	Arts, Entertainment, and Recreation	39-3099	Entertainment Attendants and Related Workers, All Other	50	\$ 21.68	\$ 45,098	\$ 18.13	\$ 37,708	\$ 44,372	\$ 27.61	\$ 57,423
71	Arts, Entertainment, and Recreation	39-5012	Hairdressers, Hairstylists, and Cosmetologists	50	\$ 37.27	\$ 77,526	\$ 22.36	\$ 46,514	\$ 75,277	\$ 46.26	\$ 96,228
71	Arts, Entertainment, and Recreation	39-5092	Manicurists and Pedicurists	30	\$ 23.45	\$ 48,768	\$ 15.20	\$ 31,616	\$ 36,701	\$ 31.88	\$ 66,309
71	Arts, Entertainment, and Recreation	39-5094	Skincare Specialists	40	\$ 32.36	\$ 67,315	\$ 19.00	\$ 39,529	\$ 59,651	\$ 48.92	\$ 101,758
71	Arts, Entertainment, and Recreation	39-6012	Concierges		\$ 16.56	\$ 34,443	\$ 14.92	\$ 31,042	\$ 33,514	\$ 17.23	\$ 35,847
71	Arts, Entertainment, and Recreation	39-7010	Tour and travel guides	290	\$ 17.17	\$ 35,715	\$ 14.13	\$ 29,390	\$ 32,368	\$ 17.57	\$ 36,554
71	Arts, Entertainment, and Recreation	39-9011	Childcare Workers	480	\$ 14.84	\$ 30,858	\$ 14.13	\$ 29,390	\$ 30,158	\$ 15.71	\$ 32,686
71	Arts, Entertainment, and Recreation	39-9031	Exercise Trainers and Group Fitness Instructors	5,910	\$ 29.25	\$ 60,838	\$ 17.73	\$ 36,887	\$ 62,701	\$ 36.68	\$ 76,291
71	Arts, Entertainment, and Recreation	39-9032	Recreation Workers	420	\$ 16.17	\$ 33,636	\$ 14.13	\$ 29,390	\$ 30,957	\$ 17.18	\$ 35,727
71	Arts, Entertainment, and Recreation	39-9099	Personal Care and Service Workers, All Other	20	\$ 16.50	\$ 34,323	\$ 14.13	\$ 29,390	\$ 34,257	\$ 17.51	\$ 36,423
71	Arts, Entertainment, and Recreation	41-0000	Sales and Related Occupations	3,350	\$ 21.93	\$ 45,607	\$ 14.83	\$ 30,856	\$ 35,605	\$ 24.05	\$ 50,028
71	Arts, Entertainment, and Recreation	41-1011	First-Line Supervisors of Retail Sales Workers	260	\$ 29.36	\$ 61,076	\$ 22.00	\$ 45,751	\$ 60,166	\$ 32.65	\$ 67,908
71	Arts, Entertainment, and Recreation	41-1012	First-Line Supervisors of Non-Retail Sales Workers	120	\$ 25.84	\$ 53,748	\$ 20.88	\$ 43,426	\$ 44,190	\$ 29.37	\$ 61,096
71	Arts, Entertainment, and Recreation	41-2011	Cashiers	860	\$ 15.66	\$ 32,579	\$ 14.13	\$ 29,390	\$ 30,861	\$ 15.98	\$ 33,245
71	Arts, Entertainment, and Recreation	41-2021	Counter and Rental Clerks	120	\$ 19.02	\$ 39,571	\$ 15.44	\$ 32,120	\$ 35,605	\$ 17.67	\$ 36,756
71	Arts, Entertainment, and Recreation	41-2031	Retail Salespersons	700	\$ 17.50	\$ 36,409	\$ 14.49	\$ 30,137	\$ 33,101	\$ 16.77	\$ 34,883
71	Arts, Entertainment, and Recreation	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,040	\$ 24.80	\$ 51,576	\$ 17.27	\$ 35,932	\$ 45,883	\$ 28.19	\$ 58,643
71	Arts, Entertainment, and Recreation	41-9099	Sales and Related Workers, All Other	90	\$ 23.82	\$ 49,536	\$ 15.55	\$ 32,337	\$ 52,664	\$ 26.95	\$ 56,057
71	Arts, Entertainment, and Recreation	43-0000	Office and Administrative Support Occupations	8,650	\$ 18.71	\$ 38,915	\$ 14.13	\$ 29,390	\$ 32,240	\$ 22.33	\$ 46,436
71	Arts, Entertainment, and Recreation	43-1011	First-Line Supervisors of Office and Administrative Support Workers	410	\$ 26.73	\$ 55,597	\$ 20.74	\$ 43,130	\$ 52,417	\$ 31.00	\$ 64,485
71	Arts, Entertainment, and Recreation	43-3021	Billing and Posting Clerks	60	\$ 20.62	\$ 42,882	\$ 18.00	\$ 37,440	\$ 37,440	\$ 21.07	\$ 43,828
71	Arts, Entertainment, and Recreation	43-3031	Bookkeeping, Accounting, and Auditing Clerks	890	\$ 24.89	\$ 51,765	\$ 21.68	\$ 45,098	\$ 52,999	\$ 29.45	\$ 61,264
71	Arts, Entertainment, and Recreation	43-3051	Payroll and Timekeeping Clerks	40	\$ 28.55	\$ 59,378	\$ 27.04	\$ 56,246	\$ 58,332	\$ 31.31	\$ 65,134
71	Arts, Entertainment, and Recreation	43-4051	Customer Service Representatives	1,140	\$ 15.73	\$ 32,720	\$ 14.13	\$ 29,390	\$ 31,981	\$ 15.50	\$ 32,240
71	Arts, Entertainment, and Recreation	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	90	\$ 21.53	\$ 44,780	\$ 17.46	\$ 36,315	\$ 42,311	\$ 24.52	\$ 51,006
71	Arts, Entertainment, and Recreation	43-4171	Receptionists and Information Clerks	3,940	\$ 15.05	\$ 31,297	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.32	\$ 29,788
71	Arts, Entertainment, and Recreation	43-4199	Information and Record Clerks, All Other	60	\$ 19.66	\$ 40,902	\$ 16.63	\$ 34,597	\$ 40,681	\$ 22.38	\$ 46,552
71	Arts, Entertainment, and Recreation	43-5061	Production, Planning, and Expediting Clerks	30	\$ 24.12	\$ 50,175	\$ 23.35	\$ 48,565	\$ 50,295	\$ 26.44	\$ 54,994
71	Arts, Entertainment, and Recreation	43-5071	Shipping, Receiving, and Inventory Clerks	20	\$ 20.31	\$ 42,244	\$ 16.20	\$ 33,697	\$ 41,092	\$ 22.61	\$ 47,026
71	Arts, Entertainment, and Recreation	43-6011	Executive Secretaries and Executive Administrative Assistants	60	\$ 39.81	\$ 82,796	\$ 34.40	\$ 71,560	\$ 78,001	\$ 44.12	\$ 91,767
71	Arts, Entertainment, and Recreation	43-6012	Legal Secretaries and Administrative Assistants		\$ 26.74	\$ 55,629	\$ 26.15	\$ 54,391	\$ 55,717	\$ 26.81	\$ 55,757
71	Arts, Entertainment, and Recreation	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	380	\$ 20.63	\$ 42,912	\$ 18.15	\$ 37,742	\$ 41,600	\$ 22.52	\$ 46,848
71	Arts, Entertainment, and Recreation	43-9061	Office Clerks, General	1,330	\$ 22.48	\$ 46,767	\$ 17.17	\$ 35,704	\$ 46,524	\$ 27.69	\$ 57,591
71	Arts, Entertainment, and Recreation	43-9199	Office and Administrative Support Workers, All Other	160	\$ 23.41	\$ 48,690	\$ 21.31	\$ 44,322	\$ 48,842	\$ 23.94	\$ 49,804
71	Arts, Entertainment, and Recreation	47-0000	Construction and Extraction Occupations	380	\$ 32.02	\$ 66,609	\$ 23.57	\$ 49,026	\$ 72,222	\$ 39.89	\$ 82,963
71	Arts, Entertainment, and Recreation	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	10	\$ 38.76	\$ 80,615	\$ 26.79	\$ 55,730	\$ 82,139	\$ 45.87	\$ 95,404
71	Arts, Entertainment, and Recreation	47-2031	Carpenters	180	\$ 32.17	\$ 66,911	\$ 24.61	\$ 51,191	\$ 72,007	\$ 38.24	\$ 79,538
71	Arts, Entertainment, and Recreation	47-2111	Electricians	50	\$ 34.82	\$ 72,431	\$ 23.57	\$ 49,026	\$ 77,486	\$ 44.02	\$ 91,569
71	Arts, Entertainment, and Recreation	47-2141	Painters, Construction and Maintenance	60	\$ 31.06	\$ 64,603	\$ 26.29	\$ 54,693	\$ 60,154	\$ 37.07	\$ 77,096

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					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
71	Arts, Entertainment, and Recreation	47-2152	Plumbers, Pipefitters, and Steamfitters	40	\$ 39.40	\$ 81,948	\$ 39.76	\$ 82,691	\$ 83,110	\$ 40.11	\$ 83,429
71	Arts, Entertainment, and Recreation	49-0000	Installation, Maintenance, and Repair Occupations	2,750	\$ 25.25	\$ 52,515	\$ 18.06	\$ 37,559	\$ 48,953	\$ 29.85	\$ 62,087
71	Arts, Entertainment, and Recreation	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	280	\$ 37.01	\$ 76,978	\$ 30.50	\$ 63,446	\$ 81,127	\$ 42.22	\$ 87,824
71	Arts, Entertainment, and Recreation	49-3051	Motorboat Mechanics and Service Technicians	220	\$ 29.30	\$ 60,946	\$ 23.12	\$ 48,080	\$ 57,872	\$ 35.92	\$ 74,723
71	Arts, Entertainment, and Recreation	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	110	\$ 27.55	\$ 57,310	\$ 22.95	\$ 47,727	\$ 53,946	\$ 32.00	\$ 66,560
71	Arts, Entertainment, and Recreation	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	30	\$ 38.77	\$ 80,642	\$ 34.21	\$ 71,159	\$ 71,915	\$ 48.61	\$ 101,114
71	Arts, Entertainment, and Recreation	49-9043	Maintenance Workers, Machinery	40	\$ 18.46	\$ 38,396	\$ 14.86	\$ 30,910	\$ 35,405	\$ 19.30	\$ 40,147
71	Arts, Entertainment, and Recreation	49-9071	Maintenance and Repair Workers, General	1,740	\$ 22.73	\$ 47,273	\$ 17.14	\$ 35,655	\$ 44,733	\$ 25.61	\$ 53,261
71	Arts, Entertainment, and Recreation	49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	240	\$ 25.52	\$ 53,087	\$ 21.67	\$ 45,071	\$ 50,291	\$ 28.50	\$ 59,271
71	Arts, Entertainment, and Recreation	49-9099	Installation, Maintenance, and Repair Workers, All Other	70	\$ 20.03	\$ 41,666	\$ 15.18	\$ 31,573	\$ 43,738	\$ 22.84	\$ 47,510
71	Arts, Entertainment, and Recreation	51-0000	Production Occupations	100	\$ 27.79	\$ 57,802	\$ 19.49	\$ 40,537	\$ 61,222	\$ 32.81	\$ 68,246
71	Arts, Entertainment, and Recreation	51-3011	Bakers		\$ 21.94	\$ 45,628	\$ 19.49	\$ 40,537	\$ 40,538	\$ 27.07	\$ 56,301
71	Arts, Entertainment, and Recreation	51-4121	Welders, Cutters, Solderers, and Brazers	10	\$ 32.72	\$ 68,058	\$ 27.19	\$ 56,561	\$ 62,053	\$ 36.79	\$ 76,528
71	Arts, Entertainment, and Recreation	51-6011	Laundry and Dry-Cleaning Workers		\$ 16.06	\$ 33,411	\$ 14.14	\$ 29,402	\$ 33,237	\$ 16.42	\$ 34,156
71	Arts, Entertainment, and Recreation	51-8021	Stationary Engineers and Boiler Operators	30	\$ 32.03	\$ 66,612	\$ 32.79	\$ 68,211	\$ 68,223	\$ 32.84	\$ 68,313
71	Arts, Entertainment, and Recreation	53-0000	Transportation and Material Moving Occupations	1,630	\$ 28.99	\$ 60,300	\$ 17.42	\$ 36,240	\$ 47,039	\$ 36.04	\$ 74,964
71	Arts, Entertainment, and Recreation	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	180	\$ 30.84	\$ 64,148	\$ 23.75	\$ 49,400	\$ 56,533	\$ 31.75	\$ 66,043
71	Arts, Entertainment, and Recreation	53-3032	Heavy and Tractor-Trailer Truck Drivers	20	\$ 33.44	\$ 69,554	\$ 29.24	\$ 60,826	\$ 66,857	\$ 38.12	\$ 79,283
71	Arts, Entertainment, and Recreation	53-6021	Parking Attendants	80	\$ 15.26	\$ 31,749	\$ 14.13	\$ 29,390	\$ 29,711	\$ 16.76	\$ 34,857
71	Arts, Entertainment, and Recreation	53-6031	Automotive and Watercraft Service Attendants	130	\$ 21.65	\$ 45,037	\$ 16.88	\$ 35,111	\$ 44,196	\$ 23.99	\$ 49,909
71	Arts, Entertainment, and Recreation	53-7051	Industrial Truck and Tractor Operators		\$ 24.46	\$ 50,878	\$ 21.38	\$ 44,470	\$ 49,956	\$ 24.02	\$ 49,956
71	Arts, Entertainment, and Recreation	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,000	\$ 32.62	\$ 67,856	\$ 19.14	\$ 39,813	\$ 47,066	\$ 58.22	\$ 121,101
71	Arts, Entertainment, and Recreation	53-7065	Stockers and Order Fillers	80	\$ 15.08	\$ 31,376	\$ 14.35	\$ 29,848	\$ 29,861	\$ 14.38	\$ 29,900
72	Accommodation and Food Services	00-0000	Total all occupations	320,800	\$ 20.33	\$ 42,291	\$ 14.68	\$ 30,525	\$ 35,758	\$ 21.78	\$ 45,298
72	Accommodation and Food Services	11-0000	Management Occupations	9,000	\$ 44.63	\$ 92,824	\$ 30.28	\$ 62,990	\$ 79,894	\$ 52.20	\$ 108,573
72	Accommodation and Food Services	11-1021	General and Operations Managers	2,510	\$ 50.04	\$ 104,091	\$ 30.26	\$ 62,945	\$ 79,556	\$ 58.41	\$ 121,493
72	Accommodation and Food Services	11-2021	Marketing Managers	40	\$ 77.24	\$ 160,667	\$ 56.87	\$ 118,280	\$ 143,274	\$ 93.82	\$ 195,153
72	Accommodation and Food Services	11-2022	Sales Managers	180	\$ 58.72	\$ 122,128	\$ 36.86	\$ 76,666	\$ 98,208	\$ 67.25	\$ 139,878
72	Accommodation and Food Services	11-3012	Administrative Services Managers		\$ 39.16	\$ 81,451	\$ 30.59	\$ 63,629	\$ 83,008	\$ 46.61	\$ 96,942
72	Accommodation and Food Services	11-3013	Facilities Managers	90	\$ 47.38	\$ 98,549	\$ 37.13	\$ 77,237	\$ 102,278	\$ 59.85	\$ 124,484
72	Accommodation and Food Services	11-3021	Computer and Information Systems Managers	20	\$ 82.35	\$ 171,280	\$ 64.61	\$ 134,393	\$ 162,318	\$ 85.83	\$ 178,517
72	Accommodation and Food Services	11-3031	Financial Managers	130	\$ 65.20	\$ 135,619	\$ 55.17	\$ 114,752	\$ 124,477	\$ 73.36	\$ 152,582
72	Accommodation and Food Services	11-3051	Industrial Production Managers	10	\$ 33.01	\$ 68,664	\$ 26.45	\$ 55,015	\$ 57,468	\$ 40.94	\$ 85,148
72	Accommodation and Food Services	11-3121	Human Resources Managers	40	\$ 67.23	\$ 139,829	\$ 48.93	\$ 101,776	\$ 137,633	\$ 80.70	\$ 167,852
72	Accommodation and Food Services	11-9051	Food Service Managers	5,030	\$ 40.80	\$ 84,874	\$ 30.05	\$ 62,502	\$ 78,876	\$ 50.32	\$ 104,670
72	Accommodation and Food Services	11-9071	Gambling Managers	50	\$ 60.38	\$ 125,590	\$ 47.88	\$ 99,594	\$ 102,663	\$ 65.24	\$ 135,706
72	Accommodation and Food Services	11-9072	Entertainment and Recreation Managers, Except Gambling	50	\$ 44.09	\$ 91,712	\$ 37.14	\$ 77,249	\$ 88,400	\$ 48.63	\$ 101,147
72	Accommodation and Food Services	11-9081	Lodging Managers	620	\$ 37.02	\$ 76,999	\$ 25.38	\$ 52,784	\$ 67,859	\$ 47.59	\$ 98,991
72	Accommodation and Food Services	11-9199	Managers, All Other	80	\$ 49.89	\$ 103,772	\$ 40.12	\$ 83,442	\$ 95,488	\$ 52.38	\$ 108,942
72	Accommodation and Food Services	13-0000	Business and Financial Operations Occupations	2,470	\$ 27.99	\$ 58,225	\$ 17.59	\$ 36,580	\$ 53,977	\$ 33.42	\$ 69,511
72	Accommodation and Food Services	13-1020	Buyers and Purchasing Agents	60	\$ 29.15	\$ 60,629	\$ 24.79	\$ 51,560	\$ 51,560	\$ 34.01	\$ 70,734
72	Accommodation and Food Services	13-1041	Compliance Officers	40	\$ 33.01	\$ 68,652	\$ 26.27	\$ 54,633	\$ 62,634	\$ 39.06	\$ 81,248
72	Accommodation and Food Services	13-1071	Human Resources Specialists	190	\$ 37.74	\$ 78,490	\$ 24.57	\$ 51,103	\$ 74,051	\$ 49.41	\$ 102,770
72	Accommodation and Food Services	13-1082	Project Management Specialists		\$ 45.89	\$ 95,449	\$ 43.19	\$ 89,836	\$ 95,644	\$ 46.08	\$ 95,838
72	Accommodation and Food Services	13-1121	Meeting, Convention, and Event Planners	280	\$ 27.69	\$ 57,605	\$ 23.37	\$ 48,620	\$ 58,890	\$ 30.00	\$ 62,402
72	Accommodation and Food Services	13-1151	Training and Development Specialists		\$ 17.38	\$ 36,155	\$ 14.66	\$ 30,499	\$ 31,523	\$ 17.43	\$ 36,247
72	Accommodation and Food Services	13-1161	Market Research Analysts and Marketing Specialists	180	\$ 25.93	\$ 53,934	\$ 17.79	\$ 37,009	\$ 42,484	\$ 31.70	\$ 65,938

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
72	Accommodation and Food Services	13-1199	Business Operations Specialists, All Other	800	\$ 28.60	\$ 59,496	\$ 21.95	\$ 45,654	\$ 58,058	\$ 31.36	\$ 65,221
72	Accommodation and Food Services	13-2011	Accountants and Auditors	270	\$ 40.25	\$ 83,710	\$ 36.60	\$ 76,132	\$ 89,966	\$ 43.25	\$ 89,966
72	Accommodation and Food Services	15-0000	Computer and Mathematical Occupations		\$ 33.26	\$ 69,179	\$ 21.67	\$ 45,068	\$ 50,326	\$ 40.56	\$ 84,368
72	Accommodation and Food Services	15-1211	Computer Systems Analysts	20	\$ 33.29	\$ 69,243	\$ 28.52	\$ 59,311	\$ 62,565	\$ 35.60	\$ 74,054
72	Accommodation and Food Services	15-1232	Computer User Support Specialists	60	\$ 23.41	\$ 48,690	\$ 20.14	\$ 41,884	\$ 46,073	\$ 24.20	\$ 50,326
72	Accommodation and Food Services	15-1244	Network and Computer Systems Administrators	10	\$ 39.02	\$ 81,152	\$ 36.86	\$ 76,659	\$ 78,222	\$ 39.92	\$ 83,044
72	Accommodation and Food Services	15-1252	Software Developers	20	\$ 50.44	\$ 104,909	\$ 41.23	\$ 85,762	\$ 102,436	\$ 53.82	\$ 111,950
72	Accommodation and Food Services	15-1299	Computer Occupations, All Other		\$ 32.42	\$ 67,441	\$ 21.39	\$ 44,493	\$ 49,983	\$ 37.98	\$ 78,997
72	Accommodation and Food Services	19-0000	Life, Physical, and Social Science Occupations		\$ 31.77	\$ 66,080	\$ 19.36	\$ 40,275	\$ 56,516	\$ 50.31	\$ 104,650
72	Accommodation and Food Services	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	1,040	\$ 35.78	\$ 74,430	\$ 35.28	\$ 73,382	\$ 77,292	\$ 38.73	\$ 80,550
72	Accommodation and Food Services	27-4011	Audio and Video Technicians	450	\$ 35.82	\$ 74,508	\$ 35.28	\$ 73,382	\$ 78,608	\$ 38.74	\$ 80,582
72	Accommodation and Food Services	27-4015	Lighting Technicians	510	\$ 37.12	\$ 77,217	\$ 36.69	\$ 76,311	\$ 78,863	\$ 38.73	\$ 80,550
72	Accommodation and Food Services	29-0000	Healthcare Practitioners and Technical Occupations	100	\$ 40.11	\$ 83,428	\$ 36.37	\$ 75,659	\$ 80,407	\$ 47.81	\$ 99,442
72	Accommodation and Food Services	29-1031	Dietitians and Nutritionists	90	\$ 41.53	\$ 86,379	\$ 36.80	\$ 76,547	\$ 80,407	\$ 47.81	\$ 99,442
72	Accommodation and Food Services	31-9011	Massage Therapists	90	\$ 40.48	\$ 84,206	\$ 24.83	\$ 51,640	\$ 88,557	\$ 51.30	\$ 106,705
72	Accommodation and Food Services	33-0000	Protective Service Occupations	2,540	\$ 19.75	\$ 41,083	\$ 17.64	\$ 36,698	\$ 38,303	\$ 21.68	\$ 45,097
72	Accommodation and Food Services	33-1091	First-Line Supervisors of Security Workers	180	\$ 26.45	\$ 55,015	\$ 23.72	\$ 49,341	\$ 49,945	\$ 30.42	\$ 63,268
72	Accommodation and Food Services	33-1099	First-Line Supervisors of Protective Service Workers, All Other	10	\$ 21.77	\$ 45,279	\$ 17.32	\$ 36,026	\$ 36,027	\$ 26.24	\$ 54,579
72	Accommodation and Food Services	33-9031	Gambling Surveillance Officers and Gambling Investigators	230	\$ 21.36	\$ 44,434	\$ 18.99	\$ 39,502	\$ 40,219	\$ 22.32	\$ 46,425
72	Accommodation and Food Services	33-9032	Security Guards	2,030	\$ 19.11	\$ 39,757	\$ 17.64	\$ 36,698	\$ 38,055	\$ 19.75	\$ 41,086
72	Accommodation and Food Services	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	70	\$ 16.29	\$ 33,875	\$ 14.43	\$ 30,022	\$ 31,135	\$ 18.27	\$ 37,995
72	Accommodation and Food Services	35-0000	Food Preparation and Serving Related Occupations	245,650	\$ 19.56	\$ 40,694	\$ 14.64	\$ 30,445	\$ 35,377	\$ 21.38	\$ 44,468
72	Accommodation and Food Services	35-1011	Chefs and Head Cooks	5,570	\$ 33.54	\$ 69,762	\$ 29.59	\$ 61,541	\$ 65,000	\$ 37.25	\$ 77,472
72	Accommodation and Food Services	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	22,800	\$ 24.36	\$ 50,659	\$ 18.43	\$ 38,326	\$ 46,451	\$ 28.42	\$ 59,103
72	Accommodation and Food Services	35-2011	Cooks, Fast Food	5,180	\$ 16.62	\$ 34,566	\$ 14.72	\$ 30,627	\$ 31,200	\$ 17.12	\$ 35,619
72	Accommodation and Food Services	35-2012	Cooks, Institution and Cafeteria	3,280	\$ 19.33	\$ 40,197	\$ 17.50	\$ 36,406	\$ 39,756	\$ 21.47	\$ 44,651
72	Accommodation and Food Services	35-2014	Cooks, Restaurant	24,580	\$ 18.97	\$ 39,456	\$ 17.32	\$ 36,021	\$ 37,236	\$ 21.24	\$ 44,183
72	Accommodation and Food Services	35-2015	Cooks, Short Order	710	\$ 17.15	\$ 35,678	\$ 16.07	\$ 33,431	\$ 35,051	\$ 18.06	\$ 37,558
72	Accommodation and Food Services	35-2019	Cooks, All Other		\$ 21.94	\$ 45,630	\$ 17.58	\$ 36,557	\$ 36,557	\$ 25.36	\$ 52,745
72	Accommodation and Food Services	35-2021	Food Preparation Workers	13,620	\$ 17.02	\$ 35,392	\$ 14.60	\$ 30,364	\$ 33,426	\$ 17.63	\$ 36,681
72	Accommodation and Food Services	35-3011	Bartenders	15,290	\$ 23.26	\$ 48,384	\$ 16.31	\$ 33,929	\$ 38,657	\$ 23.46	\$ 48,803
72	Accommodation and Food Services	35-3023	Fast Food and Counter Workers	63,850	\$ 15.42	\$ 32,079	\$ 14.13	\$ 29,391	\$ 30,413	\$ 16.34	\$ 33,981
72	Accommodation and Food Services	35-3031	Waiters and Waitresses	54,800	\$ 22.58	\$ 46,962	\$ 14.80	\$ 30,774	\$ 37,449	\$ 24.18	\$ 50,297
72	Accommodation and Food Services	35-3041	Food Servers, Nonrestaurant	2,190	\$ 18.56	\$ 38,607	\$ 17.02	\$ 35,410	\$ 37,055	\$ 20.84	\$ 43,351
72	Accommodation and Food Services	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	12,650	\$ 19.15	\$ 39,841	\$ 14.52	\$ 30,202	\$ 34,263	\$ 21.34	\$ 44,387
72	Accommodation and Food Services	35-9021	Dishwashers	8,280	\$ 15.88	\$ 33,032	\$ 14.53	\$ 30,219	\$ 31,414	\$ 17.00	\$ 35,355
72	Accommodation and Food Services	35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	9,140	\$ 16.55	\$ 34,416	\$ 14.13	\$ 29,390	\$ 31,494	\$ 17.18	\$ 35,742
72	Accommodation and Food Services	35-9099	Food Preparation and Serving Related Workers, All Other	3,540	\$ 16.12	\$ 33,525	\$ 14.20	\$ 29,531	\$ 30,713	\$ 17.59	\$ 36,591
72	Accommodation and Food Services	37-0000	Building and Grounds Cleaning and Maintenance Occupations	12,770	\$ 18.11	\$ 37,675	\$ 16.31	\$ 33,916	\$ 35,847	\$ 18.97	\$ 39,464
72	Accommodation and Food Services	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	1,290	\$ 24.55	\$ 51,068	\$ 21.43	\$ 44,569	\$ 48,706	\$ 28.57	\$ 59,432
72	Accommodation and Food Services	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3,620	\$ 17.90	\$ 37,225	\$ 16.75	\$ 34,840	\$ 36,965	\$ 19.04	\$ 39,606
72	Accommodation and Food Services	37-2012	Maids and Housekeeping Cleaners	7,370	\$ 16.93	\$ 35,224	\$ 15.56	\$ 32,358	\$ 35,119	\$ 17.88	\$ 37,188
72	Accommodation and Food Services	37-3011	Landscaping and Groundskeeping Workers	430	\$ 20.01	\$ 41,612	\$ 17.82	\$ 37,073	\$ 42,284	\$ 21.27	\$ 44,238
72	Accommodation and Food Services	39-0000	Personal Care and Service Occupations	4,920	\$ 22.94	\$ 47,725	\$ 14.13	\$ 29,390	\$ 34,884	\$ 31.22	\$ 64,928
72	Accommodation and Food Services	39-1013	First-Line Supervisors of Gambling Services Workers	770	\$ 32.47	\$ 67,534	\$ 29.60	\$ 61,569	\$ 62,375	\$ 37.43	\$ 77,862
72	Accommodation and Food Services	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	50	\$ 31.98	\$ 66,528	\$ 25.10	\$ 52,216	\$ 63,834	\$ 36.04	\$ 74,960
72	Accommodation and Food Services	39-1022	First-Line Supervisors of Personal Service Workers	30	\$ 26.51	\$ 55,145	\$ 23.85	\$ 49,604	\$ 51,108	\$ 28.64	\$ 59,566

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
72	Accommodation and Food Services	39-3011	Gambling Dealers	2,960	\$ 21.60	\$ 44,936	\$ 14.13	\$ 29,390	\$ 29,390	\$ 31.22	\$ 64,934
72	Accommodation and Food Services	39-3012	Gambling and Sports Book Writers and Runners	20	\$ 16.31	\$ 33,927	\$ 15.67	\$ 32,594	\$ 33,948	\$ 16.67	\$ 34,672
72	Accommodation and Food Services	39-3031	Ushers, Lobby Attendants, and Ticket Takers	260	\$ 16.99	\$ 35,330	\$ 16.72	\$ 34,767	\$ 34,855	\$ 16.77	\$ 34,884
72	Accommodation and Food Services	39-3091	Amusement and Recreation Attendants	300	\$ 23.24	\$ 48,345	\$ 15.34	\$ 31,900	\$ 32,151	\$ 16.97	\$ 35,296
72	Accommodation and Food Services	39-5012	Hairdressers, Hairstylists, and Cosmetologists	10	\$ 26.68	\$ 55,490	\$ 14.65	\$ 30,474	\$ 56,668	\$ 37.11	\$ 77,190
72	Accommodation and Food Services	39-5092	Manicurists and Pedicurists	20	\$ 22.58	\$ 46,961	\$ 16.22	\$ 33,740	\$ 41,228	\$ 29.13	\$ 60,593
72	Accommodation and Food Services	39-5094	Skincare Specialists	20	\$ 31.54	\$ 65,610	\$ 20.55	\$ 42,747	\$ 62,189	\$ 45.26	\$ 94,151
72	Accommodation and Food Services	39-6011	Baggage Porters and Bellhops	230	\$ 16.35	\$ 34,005	\$ 14.81	\$ 30,812	\$ 31,560	\$ 17.54	\$ 36,480
72	Accommodation and Food Services	39-6012	Concierges		\$ 18.95	\$ 39,425	\$ 15.13	\$ 31,479	\$ 41,236	\$ 21.60	\$ 44,937
72	Accommodation and Food Services	39-9032	Recreation Workers	90	\$ 18.24	\$ 37,944	\$ 15.87	\$ 33,006	\$ 35,930	\$ 19.51	\$ 40,576
72	Accommodation and Food Services	39-9099	Personal Care and Service Workers, All Other	50	\$ 19.73	\$ 41,047	\$ 18.30	\$ 38,069	\$ 38,207	\$ 18.99	\$ 39,506
72	Accommodation and Food Services	41-0000	Sales and Related Occupations	12,650	\$ 17.77	\$ 36,955	\$ 14.33	\$ 29,802	\$ 31,908	\$ 17.77	\$ 36,965
72	Accommodation and Food Services	41-1011	First-Line Supervisors of Retail Sales Workers	760	\$ 19.43	\$ 40,411	\$ 17.08	\$ 35,533	\$ 35,533	\$ 21.00	\$ 43,680
72	Accommodation and Food Services	41-1012	First-Line Supervisors of Non-Retail Sales Workers	170	\$ 29.07	\$ 60,457	\$ 23.54	\$ 48,959	\$ 55,000	\$ 29.99	\$ 62,372
72	Accommodation and Food Services	41-2011	Cashiers	8,130	\$ 15.94	\$ 33,162	\$ 14.13	\$ 29,390	\$ 31,200	\$ 16.90	\$ 35,143
72	Accommodation and Food Services	41-2012	Gambling Change Persons and Booth Cashiers	270	\$ 17.72	\$ 36,867	\$ 14.62	\$ 30,410	\$ 36,268	\$ 22.02	\$ 45,801
72	Accommodation and Food Services	41-2021	Counter and Rental Clerks		\$ 15.77	\$ 32,810	\$ 14.33	\$ 29,802	\$ 29,802	\$ 16.25	\$ 33,801
72	Accommodation and Food Services	41-2031	Retail Salespersons	930	\$ 15.51	\$ 32,256	\$ 14.13	\$ 29,390	\$ 30,713	\$ 15.91	\$ 33,101
72	Accommodation and Food Services	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,170	\$ 31.33	\$ 65,160	\$ 18.78	\$ 39,060	\$ 60,966	\$ 38.99	\$ 81,105
72	Accommodation and Food Services	41-9099	Sales and Related Workers, All Other	10	\$ 22.11	\$ 45,983	\$ 21.49	\$ 44,693	\$ 47,732	\$ 24.31	\$ 50,564
72	Accommodation and Food Services	43-0000	Office and Administrative Support Occupations	13,210	\$ 20.23	\$ 42,076	\$ 16.22	\$ 33,743	\$ 37,852	\$ 22.63	\$ 47,078
72	Accommodation and Food Services	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,560	\$ 27.29	\$ 56,756	\$ 23.33	\$ 48,535	\$ 56,435	\$ 30.08	\$ 62,566
72	Accommodation and Food Services	43-2011	Switchboard Operators, Including Answering Service	50	\$ 16.00	\$ 33,272	\$ 14.13	\$ 29,390	\$ 32,174	\$ 15.47	\$ 32,185
72	Accommodation and Food Services	43-3011	Bill and Account Collectors		\$ 33.44	\$ 69,546	\$ 22.21	\$ 46,203	\$ 76,825	\$ 41.71	\$ 86,747
72	Accommodation and Food Services	43-3021	Billing and Posting Clerks	40	\$ 17.80	\$ 37,028	\$ 15.05	\$ 31,306	\$ 35,169	\$ 19.52	\$ 40,609
72	Accommodation and Food Services	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,810	\$ 24.12	\$ 50,177	\$ 18.70	\$ 38,892	\$ 48,807	\$ 29.15	\$ 60,635
72	Accommodation and Food Services	43-3041	Gambling Cage Workers	390	\$ 18.96	\$ 39,445	\$ 17.50	\$ 36,395	\$ 37,145	\$ 19.45	\$ 40,465
72	Accommodation and Food Services	43-3051	Payroll and Timekeeping Clerks	50	\$ 25.47	\$ 52,981	\$ 21.85	\$ 45,444	\$ 49,090	\$ 28.36	\$ 58,988
72	Accommodation and Food Services	43-3061	Procurement Clerks	20	\$ 17.95	\$ 37,343	\$ 15.50	\$ 32,240	\$ 37,776	\$ 20.66	\$ 42,977
72	Accommodation and Food Services	43-4051	Customer Service Representatives	850	\$ 16.94	\$ 35,244	\$ 14.50	\$ 30,160	\$ 30,160	\$ 16.90	\$ 35,159
72	Accommodation and Food Services	43-4081	Hotel, Motel, and Resort Desk Clerks	4,390	\$ 17.31	\$ 36,010	\$ 16.15	\$ 33,591	\$ 35,858	\$ 18.11	\$ 37,671
72	Accommodation and Food Services	43-4151	Order Clerks	520	\$ 14.20	\$ 29,530	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
72	Accommodation and Food Services	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 20.97	\$ 43,612	\$ 18.81	\$ 39,134	\$ 46,032	\$ 23.75	\$ 49,391
72	Accommodation and Food Services	43-4171	Receptionists and Information Clerks	310	\$ 16.72	\$ 34,776	\$ 15.04	\$ 31,278	\$ 36,711	\$ 17.65	\$ 36,716
72	Accommodation and Food Services	43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	20	\$ 19.16	\$ 39,861	\$ 17.88	\$ 37,187	\$ 39,553	\$ 19.90	\$ 41,385
72	Accommodation and Food Services	43-5032	Dispatchers, Except Police, Fire, and Ambulance	60	\$ 28.08	\$ 58,404	\$ 16.61	\$ 34,549	\$ 37,935	\$ 38.28	\$ 79,624
72	Accommodation and Food Services	43-5061	Production, Planning, and Expediting Clerks		\$ 17.25	\$ 35,888	\$ 14.98	\$ 31,163	\$ 33,658	\$ 19.35	\$ 40,245
72	Accommodation and Food Services	43-5071	Shipping, Receiving, and Inventory Clerks		\$ 22.18	\$ 46,132	\$ 18.04	\$ 37,528	\$ 51,350	\$ 24.69	\$ 51,350
72	Accommodation and Food Services	43-6011	Executive Secretaries and Executive Administrative Assistants		\$ 31.80	\$ 66,154	\$ 30.40	\$ 63,238	\$ 65,855	\$ 33.90	\$ 70,517
72	Accommodation and Food Services	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	700	\$ 21.86	\$ 45,465	\$ 20.96	\$ 43,595	\$ 45,251	\$ 21.76	\$ 45,251
72	Accommodation and Food Services	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	10	\$ 15.88	\$ 33,036	\$ 14.13	\$ 29,390	\$ 32,266	\$ 17.75	\$ 36,925
72	Accommodation and Food Services	43-9061	Office Clerks, General	1,600	\$ 19.95	\$ 41,495	\$ 15.95	\$ 33,185	\$ 38,353	\$ 22.15	\$ 46,077
72	Accommodation and Food Services	47-0000	Construction and Extraction Occupations	400	\$ 30.11	\$ 62,626	\$ 29.10	\$ 60,526	\$ 62,075	\$ 31.15	\$ 64,794
72	Accommodation and Food Services	47-2031	Carpenters	150	\$ 30.38	\$ 63,195	\$ 29.81	\$ 62,005	\$ 62,075	\$ 31.72	\$ 65,974
72	Accommodation and Food Services	47-2041	Carpet Installers	10	\$ 32.46	\$ 67,525	\$ 30.68	\$ 63,813	\$ 65,223	\$ 35.14	\$ 73,091
72	Accommodation and Food Services	47-2111	Electricians	70	\$ 30.25	\$ 62,929	\$ 28.57	\$ 59,430	\$ 63,382	\$ 31.15	\$ 64,794
72	Accommodation and Food Services	47-2141	Painters, Construction and Maintenance	80	\$ 28.97	\$ 60,252	\$ 28.05	\$ 58,342	\$ 61,394	\$ 31.38	\$ 65,266

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
72	Accommodation and Food Services	47-2152	Plumbers, Pipefitters, and Steamfitters	80	\$ 29.78	\$ 61,948	\$ 28.89	\$ 60,092	\$ 61,116	\$ 30.46	\$ 63,352
72	Accommodation and Food Services	49-0000	Installation, Maintenance, and Repair Occupations	3,380	\$ 22.06	\$ 45,892	\$ 15.22	\$ 31,668	\$ 42,420	\$ 27.57	\$ 57,353
72	Accommodation and Food Services	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	250	\$ 33.36	\$ 69,390	\$ 25.28	\$ 52,591	\$ 66,376	\$ 39.24	\$ 81,621
72	Accommodation and Food Services	49-2097	Audiovisual Equipment Installers and Repairers	10	\$ 29.39	\$ 61,122	\$ 28.71	\$ 59,711	\$ 60,344	\$ 29.03	\$ 60,374
72	Accommodation and Food Services	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	120	\$ 30.37	\$ 63,170	\$ 28.00	\$ 58,230	\$ 60,668	\$ 30.54	\$ 63,529
72	Accommodation and Food Services	49-9071	Maintenance and Repair Workers, General	2,740	\$ 20.18	\$ 41,972	\$ 14.65	\$ 30,466	\$ 38,047	\$ 23.41	\$ 48,696
72	Accommodation and Food Services	49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	160	\$ 27.50	\$ 57,201	\$ 21.54	\$ 44,801	\$ 59,812	\$ 29.89	\$ 62,163
72	Accommodation and Food Services	49-9094	Locksmiths and Safe Repairers	60	\$ 30.81	\$ 64,088	\$ 29.77	\$ 61,921	\$ 62,393	\$ 32.97	\$ 68,578
72	Accommodation and Food Services	51-0000	Production Occupations	4,440	\$ 18.16	\$ 37,778	\$ 15.14	\$ 31,495	\$ 37,171	\$ 18.22	\$ 37,904
72	Accommodation and Food Services	51-1011	First-Line Supervisors of Production and Operating Workers	70	\$ 24.51	\$ 50,989	\$ 18.45	\$ 38,386	\$ 53,323	\$ 25.64	\$ 53,324
72	Accommodation and Food Services	51-3011	Bakers	3,470	\$ 17.64	\$ 36,684	\$ 15.14	\$ 31,495	\$ 37,171	\$ 18.22	\$ 37,904
72	Accommodation and Food Services	51-6011	Laundry and Dry-Cleaning Workers	620	\$ 16.90	\$ 35,158	\$ 15.19	\$ 31,594	\$ 34,984	\$ 17.84	\$ 37,115
72	Accommodation and Food Services	51-6052	Tailors, Dressmakers, and Custom Sewers	20	\$ 18.63	\$ 38,749	\$ 16.96	\$ 35,285	\$ 35,422	\$ 21.50	\$ 44,725
72	Accommodation and Food Services	51-6093	Upholsterers	20	\$ 32.33	\$ 67,252	\$ 30.84	\$ 64,147	\$ 69,431	\$ 33.59	\$ 69,860
72	Accommodation and Food Services	51-8021	Stationary Engineers and Boiler Operators	60	\$ 31.43	\$ 65,374	\$ 29.17	\$ 60,683	\$ 64,912	\$ 33.18	\$ 69,005
72	Accommodation and Food Services	51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tend	60	\$ 32.61	\$ 67,827	\$ 19.45	\$ 40,451	\$ 67,588	\$ 40.96	\$ 85,195
72	Accommodation and Food Services	53-0000	Transportation and Material Moving Occupations	6,850	\$ 17.15	\$ 35,674	\$ 14.13	\$ 29,390	\$ 33,352	\$ 18.20	\$ 37,848
72	Accommodation and Food Services	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	70	\$ 26.26	\$ 54,612	\$ 23.10	\$ 48,040	\$ 51,813	\$ 28.85	\$ 60,000
72	Accommodation and Food Services	53-3031	Driver/Sales Workers	4,800	\$ 16.89	\$ 35,140	\$ 14.13	\$ 29,390	\$ 30,877	\$ 18.87	\$ 39,260
72	Accommodation and Food Services	53-3033	Light Truck Drivers	70	\$ 19.70	\$ 40,972	\$ 17.74	\$ 36,894	\$ 39,153	\$ 22.13	\$ 46,036
72	Accommodation and Food Services	53-3053	Shuttle Drivers and Chauffeurs	110	\$ 16.47	\$ 34,264	\$ 14.13	\$ 29,390	\$ 29,390	\$ 17.55	\$ 36,495
72	Accommodation and Food Services	53-3099	Motor Vehicle Operators, All Other	20	\$ 17.05	\$ 35,462	\$ 14.13	\$ 29,390	\$ 38,230	\$ 21.03	\$ 43,750
72	Accommodation and Food Services	53-6021	Parking Attendants	460	\$ 15.74	\$ 32,747	\$ 14.47	\$ 30,097	\$ 30,432	\$ 16.71	\$ 34,752
72	Accommodation and Food Services	53-7062	Laborers and Freight, Stock, and Material Movers, Hand		\$ 19.40	\$ 40,353	\$ 18.13	\$ 37,716	\$ 37,742	\$ 21.32	\$ 44,348
72	Accommodation and Food Services	53-7064	Packers and Packagers, Hand		\$ 14.22	\$ 29,573	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.13	\$ 29,390
72	Accommodation and Food Services	53-7065	Stockers and Order Fillers		\$ 17.74	\$ 36,901	\$ 17.45	\$ 36,286	\$ 36,286	\$ 18.18	\$ 37,822
81	Other Services (except Public Administration)	00-0000	Total all occupations	134,420	\$ 27.17	\$ 56,522	\$ 15.51	\$ 32,262	\$ 43,680	\$ 30.78	\$ 64,019
81	Other Services (except Public Administration)	11-0000	Management Occupations	7,270	\$ 67.33	\$ 140,044	\$ 41.74	\$ 86,829	\$ 112,444	\$ 78.89	\$ 164,097
81	Other Services (except Public Administration)	11-1011	Chief Executives	60	\$ 137.07	\$ 285,107	\$ 72.03	\$ 149,821			
81	Other Services (except Public Administration)	11-1021	General and Operations Managers	3,170	\$ 71.12	\$ 147,937	\$ 43.63	\$ 90,751	\$ 106,288	\$ 77.52	\$ 161,248
81	Other Services (except Public Administration)	11-2021	Marketing Managers	180	\$ 64.09	\$ 133,299	\$ 46.19	\$ 96,070	\$ 107,651	\$ 81.74	\$ 170,012
81	Other Services (except Public Administration)	11-2022	Sales Managers	110	\$ 60.57	\$ 125,983	\$ 45.00	\$ 93,600	\$ 115,218	\$ 78.97	\$ 164,262
81	Other Services (except Public Administration)	11-2032	Public Relations Managers	220	\$ 57.45	\$ 119,497	\$ 42.09	\$ 87,556	\$ 112,444	\$ 68.93	\$ 143,368
81	Other Services (except Public Administration)	11-2033	Fundraising Managers	400	\$ 67.85	\$ 141,127	\$ 50.43	\$ 104,896	\$ 134,984	\$ 83.83	\$ 174,365
81	Other Services (except Public Administration)	11-3012	Administrative Services Managers	220	\$ 72.43	\$ 150,658	\$ 47.24	\$ 98,262	\$ 126,874	\$ 80.96	\$ 168,397
81	Other Services (except Public Administration)	11-3013	Facilities Managers	140	\$ 54.71	\$ 113,788	\$ 36.94	\$ 76,830	\$ 105,093	\$ 70.86	\$ 147,383
81	Other Services (except Public Administration)	11-3021	Computer and Information Systems Managers	170	\$ 83.58	\$ 173,850	\$ 64.84	\$ 134,867	\$ 170,412	\$ 105.40	\$ 219,232
81	Other Services (except Public Administration)	11-3031	Financial Managers	300	\$ 92.98	\$ 193,396	\$ 64.10	\$ 133,330	\$ 175,229	\$ 105.84	\$ 220,144
81	Other Services (except Public Administration)	11-3051	Industrial Production Managers	40							
81	Other Services (except Public Administration)	11-3071	Transportation, Storage, and Distribution Managers		\$ 32.76	\$ 68,131	\$ 25.59	\$ 53,221	\$ 60,888	\$ 29.28	\$ 60,901
81	Other Services (except Public Administration)	11-3111	Compensation and Benefits Managers	20	\$ 76.05	\$ 158,175	\$ 64.90	\$ 134,992	\$ 170,539	\$ 90.38	\$ 187,990
81	Other Services (except Public Administration)	11-3121	Human Resources Managers	60	\$ 74.68	\$ 155,338	\$ 54.52	\$ 113,395	\$ 158,678	\$ 88.62	\$ 184,334
81	Other Services (except Public Administration)	11-3131	Training and Development Managers	90	\$ 76.93	\$ 160,005	\$ 57.50	\$ 119,606	\$ 151,755	\$ 93.89	\$ 195,294
81	Other Services (except Public Administration)	11-9031	Education and Childcare Administrators, Preschool and Daycare	130	\$ 34.29	\$ 71,334	\$ 27.28	\$ 56,741	\$ 62,514	\$ 39.52	\$ 82,211
81	Other Services (except Public Administration)	11-9051	Food Service Managers	20	\$ 41.87	\$ 87,089	\$ 33.63	\$ 69,943	\$ 69,943	\$ 52.88	\$ 109,990
81	Other Services (except Public Administration)	11-9072	Entertainment and Recreation Managers, Except Gambling		\$ 33.80	\$ 70,311	\$ 27.96	\$ 58,159	\$ 65,747	\$ 39.00	\$ 81,130
81	Other Services (except Public Administration)	11-9111	Medical and Health Services Managers	20	\$ 63.94	\$ 132,988	\$ 61.29	\$ 127,477	\$ 136,384	\$ 65.57	\$ 136,388

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Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	11-9121	Natural Sciences Managers	30	\$ 70.71	\$ 147,084	\$ 49.85	\$ 103,696	\$ 137,803	\$ 98.57	\$ 205,032
81	Other Services (except Public Administration)	11-9141	Property, Real Estate, and Community Association Managers	250	\$ 38.93	\$ 80,975	\$ 30.73	\$ 63,921	\$ 76,089	\$ 46.05	\$ 95,779
81	Other Services (except Public Administration)	11-9151	Social and Community Service Managers	410	\$ 56.86	\$ 118,279	\$ 39.77	\$ 82,726	\$ 99,872	\$ 71.17	\$ 148,043
81	Other Services (except Public Administration)	11-9171	Funeral Home Managers	450	\$ 51.37	\$ 106,857	\$ 38.80	\$ 80,702	\$ 97,777	\$ 57.57	\$ 119,747
81	Other Services (except Public Administration)	11-9179	Personal Service Managers, All Other	130	\$ 28.56	\$ 59,414	\$ 25.09	\$ 52,181	\$ 52,181	\$ 25.09	\$ 52,184
81	Other Services (except Public Administration)	11-9199	Managers, All Other	530	\$ 73.78	\$ 153,457	\$ 42.66	\$ 88,727	\$ 135,999	\$ 99.61	\$ 207,196
81	Other Services (except Public Administration)	13-0000	Business and Financial Operations Occupations	8,080	\$ 45.83	\$ 95,336	\$ 31.81	\$ 66,164	\$ 89,617	\$ 55.92	\$ 116,308
81	Other Services (except Public Administration)	13-1020	Buyers and Purchasing Agents	130	\$ 39.70	\$ 82,572	\$ 31.23	\$ 64,949	\$ 83,056	\$ 43.02	\$ 89,482
81	Other Services (except Public Administration)	13-1041	Compliance Officers	120	\$ 35.98	\$ 74,847	\$ 27.80	\$ 57,829	\$ 57,830	\$ 44.63	\$ 92,841
81	Other Services (except Public Administration)	13-1051	Cost Estimators	850	\$ 39.89	\$ 82,962	\$ 31.36	\$ 65,221	\$ 84,494	\$ 46.79	\$ 97,327
81	Other Services (except Public Administration)	13-1071	Human Resources Specialists	330	\$ 42.11	\$ 87,587	\$ 28.61	\$ 59,518	\$ 80,351	\$ 47.17	\$ 98,119
81	Other Services (except Public Administration)	13-1075	Labor Relations Specialists	2,710	\$ 51.98	\$ 108,118	\$ 38.96	\$ 81,033	\$ 101,610	\$ 61.62	\$ 128,174
81	Other Services (except Public Administration)	13-1082	Project Management Specialists	350	\$ 47.22	\$ 98,226	\$ 22.53	\$ 46,853	\$ 88,470	\$ 69.68	\$ 144,925
81	Other Services (except Public Administration)	13-1111	Management Analysts	60	\$ 62.50	\$ 130,002	\$ 40.95	\$ 85,183	\$ 140,705	\$ 79.08	\$ 164,496
81	Other Services (except Public Administration)	13-1121	Meeting, Convention, and Event Planners		\$ 37.46	\$ 77,910	\$ 28.67	\$ 59,643	\$ 70,033	\$ 43.35	\$ 90,161
81	Other Services (except Public Administration)	13-1131	Fundraisers	260	\$ 41.04	\$ 85,371	\$ 34.88	\$ 72,544	\$ 78,259	\$ 47.58	\$ 98,958
81	Other Services (except Public Administration)	13-1141	Compensation, Benefits, and Job Analysis Specialists	40	\$ 40.75	\$ 84,762	\$ 36.14	\$ 75,167	\$ 88,335	\$ 43.75	\$ 91,004
81	Other Services (except Public Administration)	13-1151	Training and Development Specialists		\$ 39.59	\$ 82,342	\$ 33.76	\$ 70,221	\$ 70,222	\$ 44.45	\$ 92,461
81	Other Services (except Public Administration)	13-1161	Market Research Analysts and Marketing Specialists	400	\$ 34.78	\$ 72,346	\$ 26.69	\$ 55,521	\$ 68,626	\$ 40.67	\$ 84,596
81	Other Services (except Public Administration)	13-1199	Business Operations Specialists, All Other	1,110	\$ 41.15	\$ 85,582	\$ 28.81	\$ 59,921	\$ 79,879	\$ 45.76	\$ 95,175
81	Other Services (except Public Administration)	13-2011	Accountants and Auditors	840	\$ 51.24	\$ 106,578	\$ 35.20	\$ 73,216	\$ 99,182	\$ 58.89	\$ 122,491
81	Other Services (except Public Administration)	13-2051	Financial and Investment Analysts	80	\$ 47.66	\$ 99,139	\$ 29.92	\$ 62,230	\$ 80,501	\$ 66.23	\$ 137,768
81	Other Services (except Public Administration)	13-2099	Financial Specialists, All Other	60	\$ 59.08	\$ 122,877	\$ 37.35	\$ 77,696	\$ 125,667	\$ 81.86	\$ 170,268
81	Other Services (except Public Administration)	15-0000	Computer and Mathematical Occupations	1,110	\$ 47.65	\$ 99,107	\$ 27.98	\$ 58,191	\$ 86,807	\$ 64.39	\$ 133,929
81	Other Services (except Public Administration)	15-1211	Computer Systems Analysts	30	\$ 55.46	\$ 115,352	\$ 39.63	\$ 82,432	\$ 115,702	\$ 66.96	\$ 139,283
81	Other Services (except Public Administration)	15-1232	Computer User Support Specialists	200	\$ 30.15	\$ 62,722	\$ 22.52	\$ 46,834	\$ 53,207	\$ 36.55	\$ 76,026
81	Other Services (except Public Administration)	15-1241	Computer Network Architects	10	\$ 63.36	\$ 131,779	\$ 47.63	\$ 99,067	\$ 139,487	\$ 86.63	\$ 180,182
81	Other Services (except Public Administration)	15-1242	Database Administrators	50	\$ 45.07	\$ 93,737	\$ 30.39	\$ 63,206	\$ 87,662	\$ 50.10	\$ 104,216
81	Other Services (except Public Administration)	15-1244	Network and Computer Systems Administrators	90	\$ 49.86	\$ 103,710	\$ 36.67	\$ 76,284	\$ 102,773	\$ 59.34	\$ 123,423
81	Other Services (except Public Administration)	15-1251	Computer Programmers	50	\$ 64.80	\$ 134,777	\$ 53.46	\$ 111,188	\$ 126,717	\$ 73.85	\$ 153,598
81	Other Services (except Public Administration)	15-1252	Software Developers	120	\$ 65.49	\$ 136,221	\$ 64.32	\$ 133,781	\$ 134,292	\$ 64.56	\$ 134,293
81	Other Services (except Public Administration)	15-1253	Software Quality Assurance Analysts and Testers	20	\$ 53.80	\$ 111,903	\$ 49.15	\$ 102,237	\$ 102,238	\$ 55.38	\$ 115,187
81	Other Services (except Public Administration)	15-1254	Web Developers	180	\$ 34.39	\$ 71,530	\$ 22.52	\$ 46,839	\$ 52,817	\$ 37.37	\$ 77,723
81	Other Services (except Public Administration)	15-1255	Web and Digital Interface Designers	40	\$ 60.73	\$ 126,317	\$ 52.84	\$ 109,914	\$ 118,870	\$ 65.32	\$ 135,870
81	Other Services (except Public Administration)	15-1299	Computer Occupations, All Other	280	\$ 52.25	\$ 108,686	\$ 29.36	\$ 61,061	\$ 94,812	\$ 67.21	\$ 139,789
81	Other Services (except Public Administration)	17-0000	Architecture and Engineering Occupations	240	\$ 49.87	\$ 103,727	\$ 37.84	\$ 78,703	\$ 102,071	\$ 61.28	\$ 127,466
81	Other Services (except Public Administration)	19-0000	Life, Physical, and Social Science Occupations	280	\$ 34.64	\$ 72,044	\$ 24.56	\$ 51,093	\$ 65,431	\$ 40.06	\$ 83,330
81	Other Services (except Public Administration)	19-1031	Conservation Scientists	110	\$ 35.42	\$ 73,674	\$ 25.54	\$ 53,121	\$ 70,418	\$ 39.59	\$ 82,342
81	Other Services (except Public Administration)	19-2041	Environmental Scientists and Specialists, Including Health	40	\$ 36.64	\$ 76,216	\$ 25.65	\$ 53,359	\$ 59,942	\$ 50.28	\$ 104,582
81	Other Services (except Public Administration)	19-4042	Environmental Science and Protection Technicians, Including Health	60	\$ 25.40	\$ 52,834	\$ 16.22	\$ 33,744	\$ 49,229	\$ 30.85	\$ 64,176
81	Other Services (except Public Administration)	19-5011	Occupational Health and Safety Specialists	30	\$ 42.07	\$ 87,509	\$ 29.19	\$ 60,721	\$ 76,495	\$ 57.66	\$ 119,935
81	Other Services (except Public Administration)	21-0000	Community and Social Service Occupations	3,300	\$ 28.56	\$ 59,409	\$ 19.26	\$ 40,061	\$ 54,624	\$ 36.04	\$ 74,968
81	Other Services (except Public Administration)	21-1018	Substance abuse, behavioral disorder, and mental health counselors	40	\$ 34.24	\$ 71,225	\$ 26.26	\$ 54,625	\$ 68,688	\$ 38.47	\$ 80,016
81	Other Services (except Public Administration)	21-1019	Counselors, All Other		\$ 14.40	\$ 29,947	\$ 14.45	\$ 30,059	\$ 30,062	\$ 14.45	\$ 30,062
81	Other Services (except Public Administration)	21-1021	Child, Family, and School Social Workers	40	\$ 22.59	\$ 46,991	\$ 16.89	\$ 35,129	\$ 47,888	\$ 28.87	\$ 60,059
81	Other Services (except Public Administration)	21-1091	Health Education Specialists		\$ 37.30	\$ 77,591	\$ 37.92	\$ 78,864	\$ 80,764	\$ 38.83	\$ 80,764
81	Other Services (except Public Administration)	21-1093	Social and Human Service Assistants	510	\$ 18.38	\$ 38,238	\$ 14.90	\$ 30,985	\$ 34,117	\$ 21.20	\$ 44,096

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
81	Other Services (except Public Administration)	21-1094	Community Health Workers	30	\$ 27.66	\$ 57,534	\$ 20.21	\$ 42,031	\$ 57,791	\$ 31.89	\$ 66,337
81	Other Services (except Public Administration)	21-1099	Community and Social Service Specialists, All Other	630	\$ 27.97	\$ 58,171	\$ 22.88	\$ 47,586	\$ 57,456	\$ 34.05	\$ 70,822
81	Other Services (except Public Administration)	21-2011	Clergy	1,000	\$ 36.67	\$ 76,266	\$ 23.31	\$ 48,492	\$ 80,503	\$ 39.49	\$ 82,140
81	Other Services (except Public Administration)	21-2021	Directors, Religious Activities and Education		\$ 33.22	\$ 69,101	\$ 30.78	\$ 64,019	\$ 64,019	\$ 31.92	\$ 66,394
81	Other Services (except Public Administration)	21-2099	Religious Workers, All Other	620	\$ 23.96	\$ 49,839	\$ 15.46	\$ 32,166	\$ 42,847	\$ 30.89	\$ 64,255
81	Other Services (except Public Administration)	23-0000	Legal Occupations	110	\$ 81.83	\$ 170,209	\$ 46.91	\$ 97,572	\$ 157,305	\$ 113.59	\$ 236,262
81	Other Services (except Public Administration)	23-1011	Lawyers	90	\$ 90.95	\$ 189,176	\$ 60.86	\$ 126,583	\$ 174,339	\$ 113.59	\$ 236,262
81	Other Services (except Public Administration)	23-2011	Paralegals and Legal Assistants	20	\$ 35.10	\$ 73,014	\$ 19.33	\$ 40,196	\$ 74,041	\$ 58.42	\$ 121,504
81	Other Services (except Public Administration)	25-0000	Educational Instruction and Library Occupations	3,160	\$ 27.24	\$ 56,669	\$ 17.10	\$ 35,560	\$ 43,677	\$ 34.00	\$ 70,713
81	Other Services (except Public Administration)	25-2011	Preschool Teachers, Except Special Education	780	\$ 22.55	\$ 46,901	\$ 18.10	\$ 37,647	\$ 38,430	\$ 23.20	\$ 48,262
81	Other Services (except Public Administration)	25-3021	Self-Enrichment Teachers	1,300	\$ 27.86	\$ 57,949	\$ 15.59	\$ 32,433	\$ 43,868	\$ 34.81	\$ 72,406
81	Other Services (except Public Administration)	25-3031	Substitute Teachers, Short-Term	30	\$ 17.56	\$ 36,521	\$ 15.12	\$ 31,460	\$ 34,320	\$ 17.38	\$ 36,151
81	Other Services (except Public Administration)	25-3041	Tutors	230	\$ 39.44	\$ 82,039	\$ 30.19	\$ 62,800	\$ 75,773	\$ 43.51	\$ 90,508
81	Other Services (except Public Administration)	25-3099	Teachers and Instructors, All Other	100							
81	Other Services (except Public Administration)	25-4022	Librarians and Media Collections Specialists		\$ 32.19	\$ 66,946	\$ 24.44	\$ 50,833	\$ 58,848	\$ 39.38	\$ 81,902
81	Other Services (except Public Administration)	25-9031	Instructional Coordinators	80	\$ 37.28	\$ 77,552	\$ 31.79	\$ 66,132	\$ 74,752	\$ 45.46	\$ 94,551
81	Other Services (except Public Administration)	25-9045	Teaching Assistants, Except Postsecondary	530		\$ 41,103		\$ 32,455	\$ 36,713		\$ 40,047
81	Other Services (except Public Administration)	25-9099	Educational Instruction and Library Workers, All Other	30	\$ 39.35	\$ 81,844	\$ 40.63	\$ 84,510	\$ 94,438	\$ 46.50	\$ 96,711
81	Other Services (except Public Administration)	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	2,380	\$ 36.12	\$ 75,130	\$ 22.98	\$ 47,788	\$ 66,246	\$ 43.68	\$ 90,855
81	Other Services (except Public Administration)	27-1011	Art Directors	10	\$ 44.22	\$ 91,973	\$ 39.75	\$ 82,673	\$ 87,879	\$ 43.93	\$ 91,377
81	Other Services (except Public Administration)	27-1019	Artists and Related Workers, All Other		\$ 37.39	\$ 77,781	\$ 30.02	\$ 62,439	\$ 84,790	\$ 43.68	\$ 90,855
81	Other Services (except Public Administration)	27-1024	Graphic Designers		\$ 51.78	\$ 107,704	\$ 35.68	\$ 74,212	\$ 117,318	\$ 63.69	\$ 132,485
81	Other Services (except Public Administration)	27-2012	Producers and Directors	10	\$ 47.67	\$ 99,145	\$ 31.73	\$ 65,995	\$ 122,191	\$ 60.49	\$ 125,822
81	Other Services (except Public Administration)	27-2022	Coaches and Scouts	520		\$ 65,809		\$ 30,346	\$ 48,775		\$ 61,901
81	Other Services (except Public Administration)	27-2041	Music Directors and Composers	30	\$ 43.58	\$ 90,653	\$ 29.31	\$ 60,961	\$ 60,961	\$ 52.68	\$ 109,564
81	Other Services (except Public Administration)	27-2042	Musicians and Singers	100	\$ 41.66		\$ 25.33			\$ 46.67	
81	Other Services (except Public Administration)	27-3031	Public Relations Specialists	850	\$ 33.64	\$ 69,962	\$ 23.42	\$ 48,713	\$ 66,242	\$ 38.99	\$ 81,098
81	Other Services (except Public Administration)	27-3041	Editors	120	\$ 43.54	\$ 90,560	\$ 32.34	\$ 67,270	\$ 88,977	\$ 49.57	\$ 103,107
81	Other Services (except Public Administration)	27-3043	Writers and Authors	110	\$ 33.55	\$ 69,787	\$ 22.49	\$ 46,771	\$ 48,910	\$ 45.08	\$ 93,757
81	Other Services (except Public Administration)	27-4011	Audio and Video Technicians	30	\$ 26.45	\$ 55,008	\$ 22.98	\$ 47,788	\$ 47,788	\$ 26.49	\$ 55,103
81	Other Services (except Public Administration)	29-0000	Healthcare Practitioners and Technical Occupations	190	\$ 33.67	\$ 70,031	\$ 22.29	\$ 46,364	\$ 63,316	\$ 36.92	\$ 76,802
81	Other Services (except Public Administration)	29-1131	Veterinarians	40	\$ 57.51	\$ 119,621	\$ 46.37	\$ 96,441	\$ 104,319	\$ 60.84	\$ 126,539
81	Other Services (except Public Administration)	29-1141	Registered Nurses	10	\$ 40.61	\$ 84,461	\$ 38.46	\$ 79,998	\$ 87,290	\$ 42.19	\$ 87,759
81	Other Services (except Public Administration)	29-1171	Nurse Practitioners		\$ 33.79	\$ 70,287	\$ 31.87	\$ 66,299	\$ 71,039	\$ 34.15	\$ 71,040
81	Other Services (except Public Administration)	29-2056	Veterinary Technologists and Technicians	100	\$ 23.77	\$ 49,452	\$ 16.88	\$ 35,108	\$ 46,367	\$ 28.80	\$ 59,902
81	Other Services (except Public Administration)	31-0000	Healthcare Support Occupations	1,590	\$ 32.61	\$ 67,831	\$ 21.81	\$ 45,369	\$ 56,548	\$ 37.53	\$ 78,058
81	Other Services (except Public Administration)	31-1120	Home Health and Personal Care Aides	280	\$ 18.49	\$ 38,465	\$ 15.01	\$ 31,225	\$ 33,354	\$ 19.68	\$ 40,927
81	Other Services (except Public Administration)	31-9011	Massage Therapists	1,270	\$ 36.09	\$ 75,073	\$ 24.06	\$ 50,046	\$ 58,804	\$ 37.57	\$ 78,136
81	Other Services (except Public Administration)	31-9096	Veterinary Assistants and Laboratory Animal Caretakers	40	\$ 19.73	\$ 41,030	\$ 14.13	\$ 29,390	\$ 38,940	\$ 24.19	\$ 50,317
81	Other Services (except Public Administration)	33-0000	Protective Service Occupations	1,310	\$ 16.83	\$ 35,008	\$ 14.34	\$ 29,830	\$ 31,636	\$ 17.37	\$ 36,121
81	Other Services (except Public Administration)	33-1099	First-Line Supervisors of Protective Service Workers, All Other	30	\$ 30.79	\$ 64,046	\$ 21.15	\$ 43,992	\$ 64,030	\$ 36.82	\$ 76,581
81	Other Services (except Public Administration)	33-9011	Animal Control Workers	60	\$ 17.63	\$ 36,663	\$ 16.96	\$ 35,277	\$ 36,048	\$ 18.16	\$ 37,774
81	Other Services (except Public Administration)	33-9032	Security Guards	300	\$ 18.54	\$ 38,573	\$ 14.39	\$ 29,938	\$ 36,932	\$ 21.78	\$ 45,306
81	Other Services (except Public Administration)	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	900	\$ 15.48	\$ 32,206	\$ 14.32	\$ 29,789	\$ 30,382	\$ 16.52	\$ 34,372
81	Other Services (except Public Administration)	35-0000	Food Preparation and Serving Related Occupations	1,460	\$ 19.75	\$ 41,088	\$ 15.96	\$ 33,189	\$ 37,457	\$ 20.51	\$ 42,666
81	Other Services (except Public Administration)	35-1011	Chefs and Head Cooks	50	\$ 37.76	\$ 78,546	\$ 29.69	\$ 61,760	\$ 78,480	\$ 43.83	\$ 91,177
81	Other Services (except Public Administration)	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	80	\$ 27.47	\$ 57,133	\$ 18.35	\$ 38,159	\$ 50,059	\$ 34.93	\$ 72,644

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					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
81	Other Services (except Public Administration)	35-2012	Cooks, Institution and Cafeteria	50	\$ 24.49	\$ 50,948	\$ 19.28	\$ 40,112	\$ 46,538	\$ 29.65	\$ 61,672
81	Other Services (except Public Administration)	35-2014	Cooks, Restaurant	40	\$ 20.72	\$ 43,101	\$ 18.43	\$ 38,335	\$ 42,331	\$ 21.74	\$ 45,214
81	Other Services (except Public Administration)	35-2015	Cooks, Short Order	60	\$ 20.30	\$ 42,215	\$ 18.84	\$ 39,190	\$ 43,454	\$ 22.50	\$ 46,797
81	Other Services (except Public Administration)	35-2021	Food Preparation Workers	30	\$ 19.58	\$ 40,727	\$ 19.71	\$ 40,996	\$ 41,783	\$ 20.09	\$ 41,783
81	Other Services (except Public Administration)	35-3011	Bartenders	260	\$ 18.56	\$ 38,609	\$ 14.54	\$ 30,235	\$ 37,412	\$ 18.43	\$ 38,334
81	Other Services (except Public Administration)	35-3023	Fast Food and Counter Workers		\$ 15.71	\$ 32,674	\$ 14.59	\$ 30,356	\$ 33,968	\$ 16.33	\$ 33,968
81	Other Services (except Public Administration)	35-3031	Waiters and Waitresses	100	\$ 20.25	\$ 42,116	\$ 16.38	\$ 34,075	\$ 39,757	\$ 24.00	\$ 49,924
81	Other Services (except Public Administration)	35-3041	Food Servers, Nonrestaurant	90	\$ 16.56	\$ 34,449	\$ 15.23	\$ 31,683	\$ 33,949	\$ 16.92	\$ 35,189
81	Other Services (except Public Administration)	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	40	\$ 15.69	\$ 32,632	\$ 14.56	\$ 30,289	\$ 31,198	\$ 15.87	\$ 33,006
81	Other Services (except Public Administration)	35-9021	Dishwashers	30	\$ 18.05	\$ 37,549	\$ 16.49	\$ 34,291	\$ 37,652	\$ 19.14	\$ 39,818
81	Other Services (except Public Administration)	35-9099	Food Preparation and Serving Related Workers, All Other	150	\$ 17.31	\$ 36,012	\$ 14.13	\$ 29,390	\$ 31,945	\$ 18.01	\$ 37,457
81	Other Services (except Public Administration)	37-0000	Building and Grounds Cleaning and Maintenance Occupations	2,490	\$ 19.74	\$ 41,049	\$ 15.57	\$ 32,388	\$ 37,198	\$ 22.00	\$ 45,758
81	Other Services (except Public Administration)	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	30	\$ 27.27	\$ 56,721	\$ 22.00	\$ 45,757	\$ 52,512	\$ 30.00	\$ 62,397
81	Other Services (except Public Administration)	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	120	\$ 28.25	\$ 58,768	\$ 18.63	\$ 38,756	\$ 57,794	\$ 35.82	\$ 74,498
81	Other Services (except Public Administration)	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,600	\$ 19.08	\$ 39,691	\$ 15.45	\$ 32,136	\$ 36,054	\$ 19.26	\$ 40,054
81	Other Services (except Public Administration)	37-2012	Maids and Housekeeping Cleaners	160	\$ 18.61	\$ 38,714	\$ 15.14	\$ 31,495	\$ 38,808	\$ 19.29	\$ 40,117
81	Other Services (except Public Administration)	37-3011	Landscaping and Groundskeeping Workers	550	\$ 19.23	\$ 39,999	\$ 15.57	\$ 32,388	\$ 38,009	\$ 22.06	\$ 45,893
81	Other Services (except Public Administration)	37-3019	Grounds Maintenance Workers, All Other	40	\$ 26.47	\$ 55,064	\$ 23.26	\$ 48,384	\$ 58,584	\$ 28.17	\$ 58,585
81	Other Services (except Public Administration)	39-0000	Personal Care and Service Occupations	42,550	\$ 20.95	\$ 43,570	\$ 14.52	\$ 30,209	\$ 35,120	\$ 22.93	\$ 47,704
81	Other Services (except Public Administration)	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	110	\$ 26.41	\$ 54,937	\$ 21.63	\$ 44,990	\$ 56,139	\$ 27.41	\$ 57,007
81	Other Services (except Public Administration)	39-1022	First-Line Supervisors of Personal Service Workers	3,160	\$ 24.38	\$ 50,707	\$ 18.35	\$ 38,169	\$ 43,680	\$ 27.64	\$ 57,484
81	Other Services (except Public Administration)	39-2011	Animal Trainers		\$ 25.01	\$ 52,018	\$ 19.46	\$ 40,473	\$ 46,862	\$ 23.03	\$ 47,907
81	Other Services (except Public Administration)	39-2021	Animal Caretakers	3,300	\$ 17.06	\$ 35,490	\$ 14.38	\$ 29,906	\$ 33,371	\$ 17.42	\$ 36,231
81	Other Services (except Public Administration)	39-3011	Gambling Dealers		\$ 34.56	\$ 71,887	\$ 31.88	\$ 66,320	\$ 67,922	\$ 39.67	\$ 82,515
81	Other Services (except Public Administration)	39-3091	Amusement and Recreation Attendants	190	\$ 15.11	\$ 31,422	\$ 14.13	\$ 29,390	\$ 30,444	\$ 15.37	\$ 31,972
81	Other Services (except Public Administration)	39-4011	Embalmers		\$ 31.93	\$ 66,408	\$ 20.02	\$ 41,632	\$ 65,354	\$ 41.90	\$ 87,144
81	Other Services (except Public Administration)	39-4012	Crematory Operators		\$ 26.20	\$ 54,497	\$ 22.12	\$ 46,020	\$ 54,690	\$ 32.51	\$ 67,621
81	Other Services (except Public Administration)	39-4021	Funeral Attendants	720	\$ 22.20	\$ 46,179	\$ 17.31	\$ 35,996	\$ 45,378	\$ 27.74	\$ 57,690
81	Other Services (except Public Administration)	39-4031	Morticians, Undertakers, and Funeral Arrangers	710	\$ 31.86	\$ 66,270	\$ 20.89	\$ 43,459	\$ 63,674	\$ 37.81	\$ 78,648
81	Other Services (except Public Administration)	39-5011	Barbers	1,360	\$ 19.41	\$ 40,378	\$ 14.13	\$ 29,390	\$ 38,896	\$ 23.35	\$ 48,561
81	Other Services (except Public Administration)	39-5012	Hairdressers, Hairstylists, and Cosmetologists	13,920	\$ 20.81	\$ 43,294	\$ 14.32	\$ 29,776	\$ 36,558	\$ 23.38	\$ 48,624
81	Other Services (except Public Administration)	39-5092	Manicurists and Pedicurists	9,270	\$ 16.49	\$ 34,307	\$ 14.92	\$ 31,037	\$ 31,293	\$ 16.85	\$ 35,055
81	Other Services (except Public Administration)	39-5093	Shampooers	1,620	\$ 14.72	\$ 30,608	\$ 14.13	\$ 29,390	\$ 30,278	\$ 14.74	\$ 30,662
81	Other Services (except Public Administration)	39-5094	Skincare Specialists	1,320	\$ 25.81	\$ 53,687	\$ 14.63	\$ 30,422	\$ 36,838	\$ 32.17	\$ 66,906
81	Other Services (except Public Administration)	39-6012	Concierges	820	\$ 17.18	\$ 35,735	\$ 15.28	\$ 31,785	\$ 35,731	\$ 18.16	\$ 37,769
81	Other Services (except Public Administration)	39-9011	Childcare Workers	1,470	\$ 15.65	\$ 32,560	\$ 14.32	\$ 29,776	\$ 31,033	\$ 16.18	\$ 33,658
81	Other Services (except Public Administration)	39-9031	Exercise Trainers and Group Fitness Instructors	1,790	\$ 42.85	\$ 89,134	\$ 25.03	\$ 52,064	\$ 78,063	\$ 55.10	\$ 114,601
81	Other Services (except Public Administration)	39-9032	Recreation Workers	290	\$ 18.05	\$ 37,551	\$ 14.13	\$ 29,390	\$ 37,408	\$ 20.71	\$ 43,083
81	Other Services (except Public Administration)	39-9099	Personal Care and Service Workers, All Other	1,970	\$ 26.69	\$ 55,511	\$ 15.62	\$ 32,494	\$ 43,586	\$ 41.60	\$ 86,531
81	Other Services (except Public Administration)	41-0000	Sales and Related Occupations	5,400	\$ 26.47	\$ 55,051	\$ 16.93	\$ 35,221	\$ 45,162	\$ 28.17	\$ 58,594
81	Other Services (except Public Administration)	41-1011	First-Line Supervisors of Retail Sales Workers		\$ 26.62	\$ 55,365	\$ 18.70	\$ 38,886	\$ 47,292	\$ 29.18	\$ 60,704
81	Other Services (except Public Administration)	41-1012	First-Line Supervisors of Non-Retail Sales Workers	40	\$ 43.79	\$ 91,087	\$ 35.71	\$ 74,275	\$ 93,152	\$ 47.56	\$ 98,922
81	Other Services (except Public Administration)	41-2011	Cashiers		\$ 19.49	\$ 40,547	\$ 15.08	\$ 31,358	\$ 34,062	\$ 26.79	\$ 55,719
81	Other Services (except Public Administration)	41-2021	Counter and Rental Clerks	1,770	\$ 18.32	\$ 38,114	\$ 15.08	\$ 31,357	\$ 36,654	\$ 17.62	\$ 36,659
81	Other Services (except Public Administration)	41-2022	Parts Salespersons	240	\$ 25.69	\$ 53,445	\$ 18.63	\$ 38,756	\$ 49,982	\$ 29.62	\$ 61,611
81	Other Services (except Public Administration)	41-2031	Retail Salespersons		\$ 19.60	\$ 40,767	\$ 14.52	\$ 30,193	\$ 40,368	\$ 21.95	\$ 45,646
81	Other Services (except Public Administration)	41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial	1,610	\$ 33.27	\$ 69,193	\$ 22.00	\$ 45,760	\$ 55,087	\$ 40.95	\$ 85,180

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
81	Other Services (except Public Administration)	41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scient	40	\$ 58.91	\$ 122,539	\$ 39.72	\$ 82,624	\$ 115,936	\$ 88.20	\$ 183,446
81	Other Services (except Public Administration)	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and	350	\$ 49.42	\$ 102,802	\$ 25.97	\$ 54,023	\$ 83,862	\$ 80.65	\$ 167,754
81	Other Services (except Public Administration)	41-9031	Sales Engineers		\$ 68.49	\$ 142,453	\$ 58.48	\$ 121,636	\$ 133,913	\$ 90.31	\$ 187,840
81	Other Services (except Public Administration)	41-9099	Sales and Related Workers, All Other	40	\$ 30.80	\$ 64,072	\$ 27.50	\$ 57,200	\$ 65,458	\$ 31.47	\$ 65,468
81	Other Services (except Public Administration)	43-0000	Office and Administrative Support Occupations	16,750	\$ 22.92	\$ 47,665	\$ 16.60	\$ 34,520	\$ 42,378	\$ 27.16	\$ 56,489
81	Other Services (except Public Administration)	43-1011	First-Line Supervisors of Office and Administrative Support Workers	1,570	\$ 37.14	\$ 77,253	\$ 26.66	\$ 55,458	\$ 77,689	\$ 44.35	\$ 92,238
81	Other Services (except Public Administration)	43-3011	Bill and Account Collectors		\$ 40.80	\$ 84,861	\$ 42.25	\$ 87,881	\$ 89,046	\$ 48.99	\$ 101,899
81	Other Services (except Public Administration)	43-3021	Billing and Posting Clerks	120	\$ 24.44	\$ 50,842	\$ 20.16	\$ 41,942	\$ 52,731	\$ 29.01	\$ 60,345
81	Other Services (except Public Administration)	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,870	\$ 26.44	\$ 55,004	\$ 21.04	\$ 43,756	\$ 52,166	\$ 30.74	\$ 63,939
81	Other Services (except Public Administration)	43-3051	Payroll and Timekeeping Clerks	70	\$ 27.15	\$ 56,473	\$ 22.84	\$ 47,512	\$ 58,600	\$ 31.03	\$ 64,536
81	Other Services (except Public Administration)	43-3061	Procurement Clerks	50	\$ 24.21	\$ 50,355	\$ 20.50	\$ 42,634	\$ 46,541	\$ 30.64	\$ 63,726
81	Other Services (except Public Administration)	43-4051	Customer Service Representatives	1,380	\$ 18.65	\$ 38,788	\$ 14.69	\$ 30,554	\$ 34,520	\$ 18.68	\$ 38,851
81	Other Services (except Public Administration)	43-4071	File Clerks		\$ 15.72	\$ 32,691	\$ 14.13	\$ 29,390	\$ 32,630	\$ 16.77	\$ 34,874
81	Other Services (except Public Administration)	43-4081	Hotel, Motel, and Resort Desk Clerks	100	\$ 18.04	\$ 37,530	\$ 17.87	\$ 37,164	\$ 37,342	\$ 17.96	\$ 37,365
81	Other Services (except Public Administration)	43-4151	Order Clerks	70	\$ 17.95	\$ 37,337	\$ 16.14	\$ 33,572	\$ 33,899	\$ 18.58	\$ 38,641
81	Other Services (except Public Administration)	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	20	\$ 23.58	\$ 49,038	\$ 22.88	\$ 47,591	\$ 49,365	\$ 24.08	\$ 50,096
81	Other Services (except Public Administration)	43-4171	Receptionists and Information Clerks	4,440	\$ 17.62	\$ 36,641	\$ 14.54	\$ 30,245	\$ 35,301	\$ 20.34	\$ 42,310
81	Other Services (except Public Administration)	43-5032	Dispatchers, Except Police, Fire, and Ambulance	90	\$ 23.31	\$ 48,484	\$ 19.76	\$ 41,092	\$ 42,332	\$ 27.29	\$ 56,762
81	Other Services (except Public Administration)	43-5061	Production, Planning, and Expediting Clerks	210	\$ 28.30	\$ 58,860	\$ 22.38	\$ 46,541	\$ 61,011	\$ 32.36	\$ 67,317
81	Other Services (except Public Administration)	43-5071	Shipping, Receiving, and Inventory Clerks	300	\$ 21.37	\$ 44,449	\$ 17.55	\$ 36,502	\$ 44,297	\$ 23.73	\$ 49,350
81	Other Services (except Public Administration)	43-6011	Executive Secretaries and Executive Administrative Assistants	180	\$ 38.32	\$ 79,714	\$ 34.72	\$ 72,213	\$ 78,029	\$ 42.64	\$ 88,699
81	Other Services (except Public Administration)	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,010	\$ 22.17	\$ 46,122	\$ 16.86	\$ 35,066	\$ 45,674	\$ 24.82	\$ 51,624
81	Other Services (except Public Administration)	43-9021	Data Entry Keyers	30	\$ 22.17	\$ 46,120	\$ 17.80	\$ 37,024	\$ 42,309	\$ 29.11	\$ 60,543
81	Other Services (except Public Administration)	43-9061	Office Clerks, General	2,880	\$ 22.90	\$ 47,641	\$ 16.77	\$ 34,882	\$ 43,735	\$ 28.21	\$ 58,679
81	Other Services (except Public Administration)	43-9071	Office Machine Operators, Except Computer	20	\$ 17.39	\$ 36,176	\$ 15.16	\$ 31,530	\$ 36,473	\$ 19.04	\$ 39,596
81	Other Services (except Public Administration)	43-9081	Proofreaders and Copy Markers		\$ 26.05	\$ 54,189	\$ 22.63	\$ 47,080	\$ 56,247	\$ 27.22	\$ 56,611
81	Other Services (except Public Administration)	43-9199	Office and Administrative Support Workers, All Other	30	\$ 20.63	\$ 42,921	\$ 16.17	\$ 33,636	\$ 34,446	\$ 27.77	\$ 57,762
81	Other Services (except Public Administration)	45-0000	Farming, Fishing, and Forestry Occupations		\$ 24.10	\$ 50,138	\$ 20.60	\$ 42,845	\$ 47,067	\$ 25.75	\$ 53,557
81	Other Services (except Public Administration)	45-4011	Forest and Conservation Workers		\$ 24.10	\$ 50,138	\$ 20.60	\$ 42,845	\$ 47,067	\$ 25.75	\$ 53,557
81	Other Services (except Public Administration)	47-0000	Construction and Extraction Occupations	230	\$ 28.11	\$ 58,461	\$ 20.62	\$ 42,882	\$ 59,418	\$ 34.20	\$ 71,129
81	Other Services (except Public Administration)	47-4090	Miscellaneous Construction and Related Workers		\$ 25.58	\$ 53,204	\$ 17.31	\$ 36,009	\$ 57,080	\$ 28.82	\$ 59,938
81	Other Services (except Public Administration)	49-0000	Installation, Maintenance, and Repair Occupations	18,710	\$ 27.39	\$ 56,975	\$ 18.50	\$ 38,480	\$ 52,600	\$ 32.37	\$ 67,320
81	Other Services (except Public Administration)	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,660	\$ 39.76	\$ 82,709	\$ 30.60	\$ 63,648	\$ 83,666	\$ 47.69	\$ 99,202
81	Other Services (except Public Administration)	49-2011	Computer, Automated Teller, and Office Machine Repairers	790	\$ 27.00	\$ 56,169	\$ 18.60	\$ 38,694	\$ 56,847	\$ 36.00	\$ 74,880
81	Other Services (except Public Administration)	49-2097	Audiovisual Equipment Installers and Repairers		\$ 19.38	\$ 40,320	\$ 15.00	\$ 31,200	\$ 32,645	\$ 22.47	\$ 46,733
81	Other Services (except Public Administration)	49-3021	Automotive Body and Related Repairers	2,920	\$ 29.99	\$ 62,376	\$ 22.93	\$ 47,696	\$ 59,519	\$ 35.66	\$ 74,165
81	Other Services (except Public Administration)	49-3023	Automotive Service Technicians and Mechanics	4,980	\$ 24.56	\$ 51,080	\$ 17.27	\$ 35,932	\$ 48,761	\$ 30.51	\$ 63,456
81	Other Services (except Public Administration)	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1,410	\$ 28.61	\$ 59,512	\$ 24.76	\$ 51,499	\$ 58,713	\$ 30.73	\$ 63,924
81	Other Services (except Public Administration)	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	550	\$ 35.13	\$ 73,069	\$ 29.72	\$ 61,819	\$ 80,514	\$ 40.86	\$ 84,980
81	Other Services (except Public Administration)	49-3051	Motorboat Mechanics and Service Technicians		\$ 24.98	\$ 51,948	\$ 16.26	\$ 33,813	\$ 60,965	\$ 31.62	\$ 65,763
81	Other Services (except Public Administration)	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	20	\$ 17.43	\$ 36,244	\$ 17.13	\$ 35,633	\$ 35,634	\$ 17.20	\$ 35,775
81	Other Services (except Public Administration)	49-3093	Tire Repairers and Changers		\$ 16.92	\$ 35,201	\$ 15.00	\$ 31,200	\$ 37,461	\$ 18.50	\$ 38,480
81	Other Services (except Public Administration)	49-9011	Mechanical Door Repairers	50	\$ 30.60	\$ 63,639	\$ 29.78	\$ 61,947	\$ 62,057	\$ 34.14	\$ 71,017
81	Other Services (except Public Administration)	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door		\$ 26.24	\$ 54,576	\$ 18.00	\$ 37,440	\$ 46,800	\$ 35.00	\$ 72,800
81	Other Services (except Public Administration)	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	300	\$ 29.18	\$ 60,694	\$ 22.22	\$ 46,226	\$ 60,069	\$ 37.27	\$ 77,522
81	Other Services (except Public Administration)	49-9031	Home Appliance Repairers	530	\$ 26.93	\$ 56,019	\$ 21.57	\$ 44,869	\$ 48,693	\$ 31.03	\$ 64,543
81	Other Services (except Public Administration)	49-9041	Industrial Machinery Mechanics	400	\$ 31.67	\$ 65,881	\$ 23.99	\$ 49,898	\$ 54,527	\$ 42.08	\$ 87,527

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry		SOC Code	Occupational Title	Estimated Employment *	Mean	Mean	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
Code	Industry Sector				Hourly	(Avg.) Salary					
81	Other Services (except Public Administration)	49-9043	Maintenance Workers, Machinery	110	\$ 23.76	\$ 49,419	\$ 21.27	\$ 44,246	\$ 50,354	\$ 24.21	\$ 50,354
81	Other Services (except Public Administration)	49-9044	Millwrights		\$ 36.34	\$ 75,585	\$ 34.00	\$ 70,720	\$ 78,038	\$ 38.37	\$ 79,803
81	Other Services (except Public Administration)	49-9062	Medical Equipment Repairers	390	\$ 37.39	\$ 77,775	\$ 30.67	\$ 63,784	\$ 72,897	\$ 40.17	\$ 83,550
81	Other Services (except Public Administration)	49-9069	Precision Instrument and Equipment Repairers, All Other	70							
81	Other Services (except Public Administration)	49-9071	Maintenance and Repair Workers, General	1,540	\$ 22.29	\$ 46,358	\$ 17.67	\$ 36,753	\$ 44,798	\$ 26.52	\$ 55,160
81	Other Services (except Public Administration)	49-9098	Helpers--Installation, Maintenance, and Repair Workers	1,270	\$ 15.86	\$ 32,991	\$ 14.13	\$ 29,390	\$ 31,123	\$ 16.68	\$ 34,690
81	Other Services (except Public Administration)	49-9099	Installation, Maintenance, and Repair Workers, All Other	430	\$ 21.51	\$ 44,747	\$ 20.44	\$ 42,524	\$ 48,731	\$ 23.43	\$ 48,731
81	Other Services (except Public Administration)	51-0000	Production Occupations	6,780	\$ 20.17	\$ 41,947	\$ 14.13	\$ 29,390	\$ 35,358	\$ 22.64	\$ 47,086
81	Other Services (except Public Administration)	51-1011	First-Line Supervisors of Production and Operating Workers	290	\$ 37.05	\$ 77,071	\$ 27.50	\$ 57,203	\$ 68,817	\$ 49.00	\$ 101,920
81	Other Services (except Public Administration)	51-2028	Electrical, electronic, and electromechanical assemblers, except coil winder	60	\$ 19.08	\$ 39,690	\$ 17.12	\$ 35,609	\$ 37,603	\$ 22.35	\$ 46,489
81	Other Services (except Public Administration)	51-2041	Structural Metal Fabricators and Fitters	70	\$ 27.68	\$ 57,582	\$ 23.55	\$ 48,985	\$ 48,985	\$ 34.00	\$ 70,720
81	Other Services (except Public Administration)	51-2090	Miscellaneous Assemblers and Fabricators		\$ 20.79	\$ 43,251	\$ 18.27	\$ 38,009	\$ 40,183	\$ 24.60	\$ 51,166
81	Other Services (except Public Administration)	51-4041	Machinists	30	\$ 37.22	\$ 77,418	\$ 32.43	\$ 67,460	\$ 67,460	\$ 47.52	\$ 98,832
81	Other Services (except Public Administration)	51-4121	Welders, Cutters, Solderers, and Brazers		\$ 23.98	\$ 49,888	\$ 22.54	\$ 46,881	\$ 46,881	\$ 27.65	\$ 57,504
81	Other Services (except Public Administration)	51-6011	Laundry and Dry-Cleaning Workers	3,350	\$ 15.81	\$ 32,891	\$ 14.13	\$ 29,390	\$ 30,995	\$ 17.42	\$ 36,228
81	Other Services (except Public Administration)	51-6021	Pressers, Textile, Garment, and Related Materials	660	\$ 16.48	\$ 34,272	\$ 15.20	\$ 31,626	\$ 34,680	\$ 17.55	\$ 36,506
81	Other Services (except Public Administration)	51-6031	Sewing Machine Operators	50	\$ 20.40	\$ 42,429	\$ 18.31	\$ 38,083	\$ 40,394	\$ 23.99	\$ 49,902
81	Other Services (except Public Administration)	51-6052	Tailors, Dressmakers, and Custom Sewers	340	\$ 19.93	\$ 41,453	\$ 15.77	\$ 32,798	\$ 36,834	\$ 21.10	\$ 43,897
81	Other Services (except Public Administration)	51-6093	Upholsterers	90	\$ 26.66	\$ 55,443	\$ 22.07	\$ 45,912	\$ 52,542	\$ 34.94	\$ 72,679
81	Other Services (except Public Administration)	51-7021	Furniture Finishers		\$ 35.22	\$ 73,255	\$ 19.93	\$ 41,460	\$ 84,387	\$ 45.46	\$ 94,564
81	Other Services (except Public Administration)	51-8021	Stationary Engineers and Boiler Operators		\$ 20.29	\$ 42,196	\$ 20.46	\$ 42,549	\$ 42,550	\$ 20.46	\$ 42,551
81	Other Services (except Public Administration)	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	190	\$ 22.10	\$ 45,964	\$ 15.00	\$ 31,198	\$ 31,405	\$ 29.68	\$ 61,725
81	Other Services (except Public Administration)	51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	860	\$ 29.87	\$ 62,125	\$ 22.66	\$ 47,126	\$ 61,112	\$ 35.20	\$ 73,215
81	Other Services (except Public Administration)	51-9198	Helpers--Production Workers	290	\$ 17.43	\$ 36,264	\$ 14.19	\$ 29,518	\$ 29,518	\$ 23.48	\$ 48,840
81	Other Services (except Public Administration)	53-0000	Transportation and Material Moving Occupations	10,990	\$ 19.10	\$ 39,718	\$ 14.42	\$ 29,987	\$ 35,917	\$ 21.41	\$ 44,532
81	Other Services (except Public Administration)	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	1,000	\$ 29.93	\$ 62,264	\$ 22.77	\$ 47,370	\$ 58,409	\$ 34.13	\$ 70,990
81	Other Services (except Public Administration)	53-3031	Driver/Sales Workers	1,040	\$ 24.29	\$ 50,532	\$ 18.73	\$ 38,964	\$ 46,478	\$ 26.90	\$ 55,961
81	Other Services (except Public Administration)	53-3032	Heavy and Tractor-Trailer Truck Drivers	570	\$ 18.81	\$ 39,127	\$ 17.07	\$ 35,507	\$ 38,929	\$ 20.82	\$ 43,306
81	Other Services (except Public Administration)	53-3033	Light Truck Drivers	390	\$ 21.52	\$ 44,764	\$ 17.71	\$ 36,842	\$ 44,532	\$ 24.53	\$ 51,019
81	Other Services (except Public Administration)	53-3051	Bus Drivers, School		\$ 28.89	\$ 60,097	\$ 22.03	\$ 45,820	\$ 48,660	\$ 27.72	\$ 57,650
81	Other Services (except Public Administration)	53-3053	Shuttle Drivers and Chauffeurs	80	\$ 16.63	\$ 34,584	\$ 15.99	\$ 33,262	\$ 33,265	\$ 16.22	\$ 33,733
81	Other Services (except Public Administration)	53-6021	Parking Attendants	1,530	\$ 16.97	\$ 35,305	\$ 14.69	\$ 30,554	\$ 36,601	\$ 17.75	\$ 36,917
81	Other Services (except Public Administration)	53-6031	Automotive and Watercraft Service Attendants	120	\$ 15.20	\$ 31,606	\$ 14.13	\$ 29,390	\$ 29,390	\$ 14.16	\$ 29,456
81	Other Services (except Public Administration)	53-6051	Transportation Inspectors	510	\$ 22.46	\$ 46,713	\$ 20.16	\$ 41,938	\$ 48,113	\$ 24.68	\$ 51,336
81	Other Services (except Public Administration)	53-7061	Cleaners of Vehicles and Equipment	4,950	\$ 16.19	\$ 33,682	\$ 14.14	\$ 29,419	\$ 30,101	\$ 17.27	\$ 35,924
81	Other Services (except Public Administration)	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	320	\$ 17.99	\$ 37,423	\$ 15.19	\$ 31,602	\$ 33,550	\$ 19.61	\$ 40,797
81	Other Services (except Public Administration)	53-7064	Packers and Packagers, Hand		\$ 16.78	\$ 34,905	\$ 14.69	\$ 30,548	\$ 35,888	\$ 17.26	\$ 35,897
81	Other Services (except Public Administration)	53-7065	Stockers and Order Fillers	210	\$ 17.94	\$ 37,325	\$ 15.31	\$ 31,851	\$ 36,018	\$ 18.77	\$ 39,040
92	Public Administration	00-0000	Total all occupations	250,960	\$ 38.87	\$ 80,840	\$ 24.46	\$ 50,877	\$ 72,384	\$ 48.67	\$ 101,229
92	Public Administration	11-0000	Management Occupations	14,870	\$ 66.36	\$ 138,028	\$ 55.34	\$ 115,101	\$ 136,032	\$ 79.45	\$ 165,256
92	Public Administration	11-1011	Chief Executives	100	\$ 79.92	\$ 166,236	\$ 72.11	\$ 149,989	\$ 157,498	\$ 79.53	\$ 165,422
92	Public Administration	11-1021	General and Operations Managers	750	\$ 70.14	\$ 145,886	\$ 60.59	\$ 126,030	\$ 144,498	\$ 80.66	\$ 167,773
92	Public Administration	11-1031	Legislators	680		\$ 68,289		\$ 29,390	\$ 43,351		\$ 86,635
92	Public Administration	11-2021	Marketing Managers	20	\$ 67.26	\$ 139,893	\$ 59.32	\$ 123,386	\$ 142,480	\$ 72.27	\$ 150,322
92	Public Administration	11-2032	Public Relations Managers	40	\$ 63.60	\$ 132,284	\$ 57.19	\$ 118,955	\$ 127,941	\$ 69.33	\$ 144,206
92	Public Administration	11-3012	Administrative Services Managers	1,200	\$ 66.75	\$ 138,844	\$ 57.19	\$ 118,955	\$ 135,179	\$ 75.96	\$ 157,997
92	Public Administration	11-3013	Facilities Managers	730	\$ 63.83	\$ 132,772	\$ 54.85	\$ 114,093	\$ 128,455	\$ 70.57	\$ 146,786

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	11-3021	Computer and Information Systems Managers	750	\$ 69.72	\$ 145,023	\$ 60.08	\$ 124,966	\$ 142,501	\$ 80.59	\$ 167,627
92	Public Administration	11-3031	Financial Managers	1,180	\$ 70.55	\$ 146,741	\$ 61.40	\$ 127,712	\$ 142,397	\$ 79.45	\$ 165,256
92	Public Administration	11-3051	Industrial Production Managers	30	\$ 66.21	\$ 137,712	\$ 59.05	\$ 122,834	\$ 135,489	\$ 72.46	\$ 150,717
92	Public Administration	11-3061	Purchasing Managers	150	\$ 70.05	\$ 145,702	\$ 61.97	\$ 128,898	\$ 148,990	\$ 79.49	\$ 165,339
92	Public Administration	11-3071	Transportation, Storage, and Distribution Managers	240	\$ 61.64	\$ 128,215	\$ 51.99	\$ 108,139	\$ 120,652	\$ 66.90	\$ 139,152
92	Public Administration	11-3121	Human Resources Managers	230	\$ 63.11	\$ 131,276	\$ 56.09	\$ 116,667	\$ 131,768	\$ 68.51	\$ 142,501
92	Public Administration	11-3131	Training and Development Managers	50	\$ 57.31	\$ 119,204	\$ 55.85	\$ 116,168	\$ 116,667	\$ 58.08	\$ 120,806
92	Public Administration	11-9021	Construction Managers	420	\$ 60.45	\$ 125,726	\$ 51.02	\$ 106,131	\$ 123,247	\$ 64.93	\$ 135,060
92	Public Administration	11-9039	Education Administrators, All Other	50	\$ 60.43	\$ 125,694	\$ 49.64	\$ 103,251	\$ 132,933	\$ 69.59	\$ 144,747
92	Public Administration	11-9041	Architectural and Engineering Managers	300	\$ 74.85	\$ 155,678	\$ 65.24	\$ 135,699	\$ 156,437	\$ 84.60	\$ 175,968
92	Public Administration	11-9051	Food Service Managers	20	\$ 47.22	\$ 98,219	\$ 43.64	\$ 90,771	\$ 94,370	\$ 52.89	\$ 110,011
92	Public Administration	11-9072	Entertainment and Recreation Managers, Except Gambling	100	\$ 50.87	\$ 105,807	\$ 42.40	\$ 88,184	\$ 98,017	\$ 57.01	\$ 118,581
92	Public Administration	11-9111	Medical and Health Services Managers	300	\$ 66.01	\$ 137,295	\$ 53.50	\$ 111,280	\$ 132,746	\$ 76.21	\$ 158,523
92	Public Administration	11-9121	Natural Sciences Managers	290	\$ 64.66	\$ 134,492	\$ 60.08	\$ 124,966	\$ 132,746	\$ 67.58	\$ 140,566
92	Public Administration	11-9141	Property, Real Estate, and Community Association Managers	160	\$ 35.38	\$ 73,595	\$ 30.01	\$ 62,420	\$ 67,052	\$ 34.54	\$ 71,847
92	Public Administration	11-9151	Social and Community Service Managers	620	\$ 56.65	\$ 117,830	\$ 46.62	\$ 96,976	\$ 120,974	\$ 63.82	\$ 132,746
92	Public Administration	11-9161	Emergency Management Directors	210	\$ 54.78	\$ 113,943	\$ 44.49	\$ 92,547	\$ 108,623	\$ 63.17	\$ 131,400
92	Public Administration	11-9199	Managers, All Other	6,250	\$ 71.30	\$ 148,297	\$ 60.22	\$ 125,251	\$ 143,012	\$ 82.92	\$ 172,465
92	Public Administration	13-0000	Business and Financial Operations Occupations	27,190	\$ 44.31	\$ 92,161	\$ 34.34	\$ 71,427	\$ 89,253	\$ 52.88	\$ 109,990
92	Public Administration	13-1020	Buyers and Purchasing Agents	1,340	\$ 48.71	\$ 101,316	\$ 38.30	\$ 79,664	\$ 100,027	\$ 57.33	\$ 119,246
92	Public Administration	13-1031	Claims Adjusters, Examiners, and Investigators	1,020	\$ 41.41	\$ 86,131	\$ 32.09	\$ 66,747	\$ 88,691	\$ 48.74	\$ 101,379
92	Public Administration	13-1041	Compliance Officers	3,740	\$ 42.47	\$ 88,329	\$ 31.06	\$ 64,605	\$ 86,029	\$ 53.52	\$ 111,322
92	Public Administration	13-1071	Human Resources Specialists	1,260	\$ 39.82	\$ 82,818	\$ 31.81	\$ 66,165	\$ 78,082	\$ 47.93	\$ 99,685
92	Public Administration	13-1075	Labor Relations Specialists	60	\$ 45.79	\$ 95,247	\$ 36.77	\$ 76,482	\$ 99,486	\$ 55.42	\$ 115,274
92	Public Administration	13-1081	Logisticians	590	\$ 53.47	\$ 111,211	\$ 43.06	\$ 89,565	\$ 109,699	\$ 62.72	\$ 130,458
92	Public Administration	13-1082	Project Management Specialists	120	\$ 49.53	\$ 103,013	\$ 38.33	\$ 79,728	\$ 102,536	\$ 61.55	\$ 128,029
92	Public Administration	13-1111	Management Analysts	2,390	\$ 47.30	\$ 98,391	\$ 37.01	\$ 76,981	\$ 100,194	\$ 57.33	\$ 119,246
92	Public Administration	13-1121	Meeting, Convention, and Event Planners	50	\$ 36.86	\$ 76,665	\$ 30.61	\$ 63,664	\$ 72,446	\$ 39.42	\$ 81,994
92	Public Administration	13-1141	Compensation, Benefits, and Job Analysis Specialists	490	\$ 34.15	\$ 71,030	\$ 27.72	\$ 57,658	\$ 68,744	\$ 38.65	\$ 80,392
92	Public Administration	13-1151	Training and Development Specialists	350	\$ 41.88	\$ 87,119	\$ 34.61	\$ 71,997	\$ 83,616	\$ 48.77	\$ 101,442
92	Public Administration	13-1161	Market Research Analysts and Marketing Specialists	50	\$ 40.07	\$ 83,352	\$ 34.59	\$ 71,947	\$ 84,198	\$ 45.34	\$ 94,307
92	Public Administration	13-1199	Business Operations Specialists, All Other	9,610	\$ 44.40	\$ 92,351	\$ 34.80	\$ 72,384	\$ 89,232	\$ 52.20	\$ 108,576
92	Public Administration	13-2011	Accountants and Auditors	2,140	\$ 43.58	\$ 90,645	\$ 35.95	\$ 74,776	\$ 86,029	\$ 50.47	\$ 104,978
92	Public Administration	13-2020	Property Appraisers and Assessors	600	\$ 43.36	\$ 90,180	\$ 25.77	\$ 53,609	\$ 83,372	\$ 57.35	\$ 119,288
92	Public Administration	13-2031	Budget Analysts	340	\$ 42.68	\$ 88,781	\$ 34.66	\$ 72,093	\$ 86,778	\$ 49.67	\$ 103,314
92	Public Administration	13-2041	Credit Analysts	20	\$ 39.15	\$ 81,426	\$ 33.75	\$ 70,200	\$ 77,397	\$ 45.40	\$ 94,432
92	Public Administration	13-2051	Financial and Investment Analysts	100	\$ 41.38	\$ 86,076	\$ 34.09	\$ 70,901	\$ 81,858	\$ 47.46	\$ 98,717
92	Public Administration	13-2061	Financial Examiners	230	\$ 68.62	\$ 142,740	\$ 43.01	\$ 89,461	\$ 123,011	\$ 93.08	\$ 193,606
92	Public Administration	13-2072	Loan Officers	100	\$ 35.07	\$ 72,937	\$ 30.13	\$ 62,670	\$ 66,747	\$ 38.88	\$ 80,870
92	Public Administration	13-2081	Tax Examiners and Collectors, and Revenue Agents	1,320	\$ 44.23	\$ 92,000	\$ 34.23	\$ 71,198	\$ 93,809	\$ 54.87	\$ 114,122
92	Public Administration	13-2099	Financial Specialists, All Other	1,250	\$ 44.58	\$ 92,726	\$ 36.01	\$ 74,901	\$ 89,918	\$ 51.19	\$ 106,475
92	Public Administration	15-0000	Computer and Mathematical Occupations	4,590	\$ 46.98	\$ 97,711	\$ 35.30	\$ 73,424	\$ 94,682	\$ 56.80	\$ 118,144
92	Public Administration	15-1211	Computer Systems Analysts	570	\$ 42.30	\$ 87,978	\$ 33.12	\$ 68,890	\$ 85,594	\$ 50.60	\$ 105,248
92	Public Administration	15-1212	Information Security Analysts	50	\$ 49.61	\$ 103,183	\$ 40.55	\$ 84,348	\$ 104,562	\$ 58.17	\$ 120,994
92	Public Administration	15-1221	Computer and Information Research Scientists	470	\$ 62.22	\$ 129,409	\$ 50.12	\$ 104,250	\$ 127,722	\$ 73.80	\$ 153,504
92	Public Administration	15-1231	Computer Network Support Specialists	180	\$ 40.21	\$ 83,631	\$ 33.31	\$ 69,285	\$ 78,233	\$ 47.94	\$ 99,723
92	Public Administration	15-1232	Computer User Support Specialists	420	\$ 33.16	\$ 68,964	\$ 27.36	\$ 56,909	\$ 68,068	\$ 39.49	\$ 82,139

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	15-1241	Computer Network Architects	60	\$ 49.11	\$ 102,141	\$ 44.41	\$ 92,373	\$ 99,986	\$ 53.03	\$ 110,302
92	Public Administration	15-1242	Database Administrators	110	\$ 49.60	\$ 103,174	\$ 42.26	\$ 87,901	\$ 107,370	\$ 57.33	\$ 119,246
92	Public Administration	15-1244	Network and Computer Systems Administrators	710	\$ 42.90	\$ 89,233	\$ 34.34	\$ 71,427	\$ 82,139	\$ 49.81	\$ 103,605
92	Public Administration	15-1251	Computer Programmers	190	\$ 46.85	\$ 97,455	\$ 41.59	\$ 86,507	\$ 98,966	\$ 53.52	\$ 111,322
92	Public Administration	15-1252	Software Developers	520	\$ 46.91	\$ 97,564	\$ 39.95	\$ 83,096	\$ 100,194	\$ 53.52	\$ 111,322
92	Public Administration	15-1255	Web and Digital Interface Designers	50	\$ 28.10	\$ 58,452	\$ 23.73	\$ 49,358	\$ 49,359	\$ 27.88	\$ 57,990
92	Public Administration	15-1299	Computer Occupations, All Other	1,030	\$ 50.39	\$ 104,818	\$ 35.30	\$ 73,424	\$ 103,002	\$ 64.08	\$ 133,286
92	Public Administration	15-2011	Actuaries	30	\$ 55.99	\$ 116,460	\$ 43.26	\$ 89,981	\$ 103,605	\$ 67.52	\$ 140,442
92	Public Administration	15-2021	Mathematicians	30	\$ 69.31	\$ 144,158	\$ 56.96	\$ 118,477	\$ 142,501	\$ 84.60	\$ 175,968
92	Public Administration	15-2031	Operations Research Analysts	110	\$ 60.98	\$ 126,829	\$ 47.02	\$ 97,802	\$ 122,491	\$ 73.82	\$ 153,546
92	Public Administration	15-2041	Statisticians	20	\$ 52.50	\$ 109,201	\$ 34.23	\$ 71,198	\$ 119,392	\$ 62.72	\$ 130,458
92	Public Administration	15-2051	Data Scientists	10	\$ 40.33	\$ 83,886	\$ 32.09	\$ 66,747	\$ 80,766	\$ 40.86	\$ 84,989
92	Public Administration	17-0000	Architecture and Engineering Occupations	6,690	\$ 56.37	\$ 117,253	\$ 43.02	\$ 89,482	\$ 114,816	\$ 70.31	\$ 146,245
92	Public Administration	17-1011	Architects, Except Landscape and Naval	30	\$ 46.50	\$ 96,713	\$ 38.83	\$ 80,766	\$ 99,965	\$ 53.28	\$ 110,826
92	Public Administration	17-1012	Landscape Architects	30	\$ 39.71	\$ 82,599	\$ 31.20	\$ 64,905	\$ 86,068	\$ 44.66	\$ 92,894
92	Public Administration	17-1021	Cartographers and Photogrammetrists	70	\$ 44.83	\$ 93,237	\$ 38.21	\$ 79,477	\$ 92,373	\$ 52.89	\$ 110,011
92	Public Administration	17-1022	Surveyors	20	\$ 46.13	\$ 95,952	\$ 39.27	\$ 81,675	\$ 99,986	\$ 53.73	\$ 111,754
92	Public Administration	17-2011	Aerospace Engineers	30	\$ 74.68	\$ 155,340	\$ 66.14	\$ 137,561	\$ 157,862	\$ 84.81	\$ 176,405
92	Public Administration	17-2041	Chemical Engineers	90	\$ 68.61	\$ 142,714	\$ 53.51	\$ 111,301	\$ 148,699	\$ 82.32	\$ 171,226
92	Public Administration	17-2051	Civil Engineers	1,650	\$ 48.43	\$ 100,728	\$ 39.06	\$ 81,245	\$ 97,032	\$ 56.66	\$ 117,853
92	Public Administration	17-2061	Computer Hardware Engineers	220	\$ 60.86	\$ 126,581	\$ 51.19	\$ 106,475	\$ 128,606	\$ 70.10	\$ 145,808
92	Public Administration	17-2071	Electrical Engineers	260	\$ 54.16	\$ 112,661	\$ 44.88	\$ 93,350	\$ 111,322	\$ 64.56	\$ 134,285
92	Public Administration	17-2072	Electronics Engineers, Except Computer	270	\$ 62.95	\$ 130,935	\$ 52.66	\$ 109,533	\$ 131,560	\$ 71.94	\$ 149,635
92	Public Administration	17-2081	Environmental Engineers	250	\$ 44.22	\$ 91,986	\$ 33.67	\$ 70,039	\$ 86,029	\$ 51.07	\$ 106,226
92	Public Administration	17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspector	70	\$ 53.62	\$ 111,536	\$ 40.48	\$ 84,198	\$ 103,605	\$ 70.27	\$ 146,170
92	Public Administration	17-2112	Industrial Engineers	30	\$ 63.98	\$ 133,074	\$ 55.85	\$ 116,168	\$ 134,989	\$ 69.19	\$ 143,915
92	Public Administration	17-2131	Materials Engineers	100	\$ 52.45	\$ 109,103	\$ 40.48	\$ 84,198	\$ 100,818	\$ 62.72	\$ 130,458
92	Public Administration	17-2141	Mechanical Engineers	980	\$ 58.78	\$ 122,255	\$ 48.78	\$ 101,462	\$ 125,133	\$ 70.10	\$ 145,808
92	Public Administration	17-2199	Engineers, All Other	1,770	\$ 70.44	\$ 146,508	\$ 60.87	\$ 126,610	\$ 151,736	\$ 84.60	\$ 175,968
92	Public Administration	17-3011	Architectural and Civil Drafters	30	\$ 34.62	\$ 72,006	\$ 30.34	\$ 63,097	\$ 67,160	\$ 36.88	\$ 76,709
92	Public Administration	17-3013	Mechanical Drafters	20	\$ 37.06	\$ 77,091	\$ 33.79	\$ 70,277	\$ 72,119	\$ 40.79	\$ 84,839
92	Public Administration	17-3022	Civil Engineering Technologists and Technicians	240	\$ 30.42	\$ 63,273	\$ 28.42	\$ 59,120	\$ 61,715	\$ 32.87	\$ 68,370
92	Public Administration	17-3023	Electrical and Electronic Engineering Technologists and Technicians	60	\$ 50.57	\$ 105,183	\$ 42.53	\$ 88,462	\$ 99,611	\$ 60.14	\$ 125,091
92	Public Administration	17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	390	\$ 47.80	\$ 99,425	\$ 38.83	\$ 80,766	\$ 99,923	\$ 56.96	\$ 118,477
92	Public Administration	17-3031	Surveying and Mapping Technicians	70	\$ 34.68	\$ 72,143	\$ 26.19	\$ 54,484	\$ 73,424	\$ 40.57	\$ 84,395
92	Public Administration	19-0000	Life, Physical, and Social Science Occupations	5,930	\$ 42.44	\$ 88,268	\$ 31.26	\$ 65,028	\$ 86,379	\$ 50.47	\$ 104,978
92	Public Administration	19-1013	Soil and Plant Scientists	30	\$ 41.06	\$ 85,411	\$ 33.45	\$ 69,576	\$ 79,352	\$ 44.41	\$ 92,373
92	Public Administration	19-1021	Biochemists and Biophysicists	20	\$ 36.85	\$ 76,647	\$ 33.24	\$ 69,139	\$ 74,776	\$ 41.36	\$ 86,029
92	Public Administration	19-1022	Microbiologists	50	\$ 45.01	\$ 93,627	\$ 33.24	\$ 69,139	\$ 86,029	\$ 54.70	\$ 113,776
92	Public Administration	19-1023	Zoologists and Wildlife Biologists	80	\$ 41.96	\$ 87,273	\$ 30.17	\$ 62,754	\$ 83,200	\$ 47.54	\$ 98,883
92	Public Administration	19-1029	Biological Scientists, All Other	210	\$ 47.64	\$ 99,097	\$ 38.83	\$ 80,766	\$ 103,251	\$ 57.40	\$ 119,392
92	Public Administration	19-1031	Conservation Scientists	230	\$ 31.91	\$ 66,367	\$ 22.49	\$ 46,787	\$ 54,644	\$ 40.08	\$ 83,375
92	Public Administration	19-1032	Foresters	20	\$ 38.54	\$ 80,158	\$ 30.83	\$ 64,126	\$ 80,392	\$ 41.36	\$ 86,029
92	Public Administration	19-1041	Epidemiologists	120	\$ 46.19	\$ 96,069	\$ 40.20	\$ 83,616	\$ 94,931	\$ 54.70	\$ 113,776
92	Public Administration	19-1042	Medical Scientists, Except Epidemiologists	80	\$ 53.97	\$ 112,265	\$ 49.93	\$ 103,860	\$ 113,776	\$ 60.08	\$ 124,966
92	Public Administration	19-2012	Physicists	50	\$ 51.85	\$ 107,850	\$ 39.71	\$ 82,597	\$ 103,750	\$ 62.15	\$ 129,272
92	Public Administration	19-2021	Atmospheric and Space Scientists	30	\$ 65.14	\$ 135,491	\$ 56.80	\$ 118,144	\$ 133,349	\$ 79.71	\$ 165,797

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	19-2031	Chemists	180	\$ 56.14	\$ 116,773	\$ 47.17	\$ 98,114	\$ 113,776	\$ 64.81	\$ 134,805
92	Public Administration	19-2041	Environmental Scientists and Specialists, Including Health	1,610	\$ 39.82	\$ 82,829	\$ 30.09	\$ 62,591	\$ 80,766	\$ 47.54	\$ 98,883
92	Public Administration	19-2042	Geoscientists, Except Hydrologists and Geographers	140	\$ 37.26	\$ 77,491	\$ 23.08	\$ 48,002	\$ 69,139	\$ 47.54	\$ 98,883
92	Public Administration	19-2043	Hydrologists	40	\$ 49.30	\$ 102,548	\$ 33.70	\$ 70,086	\$ 106,475	\$ 60.50	\$ 125,840
92	Public Administration	19-2099	Physical Scientists, All Other	340	\$ 58.22	\$ 121,107	\$ 47.54	\$ 98,883	\$ 113,797	\$ 69.76	\$ 145,101
92	Public Administration	19-3011	Economists	100	\$ 47.52	\$ 98,833	\$ 36.01	\$ 74,901	\$ 94,370	\$ 54.70	\$ 113,776
92	Public Administration	19-3033	Clinical and Counseling Psychologists	50	\$ 51.21	\$ 106,519	\$ 45.37	\$ 94,370	\$ 112,507	\$ 57.83	\$ 120,286
92	Public Administration	19-3034	School Psychologists	10	\$ 55.06	\$ 114,528	\$ 52.89	\$ 110,011	\$ 113,776	\$ 54.70	\$ 113,776
92	Public Administration	19-3039	Psychologists, All Other	90	\$ 58.03	\$ 120,703	\$ 55.34	\$ 115,107	\$ 130,603	\$ 68.25	\$ 141,960
92	Public Administration	19-3051	Urban and Regional Planners	640	\$ 42.11	\$ 87,592	\$ 32.50	\$ 67,601	\$ 82,297	\$ 49.74	\$ 103,452
92	Public Administration	19-3093	Historians	60	\$ 40.73	\$ 84,727	\$ 35.26	\$ 73,341	\$ 86,029	\$ 47.54	\$ 98,883
92	Public Administration	19-3099	Social Scientists and Related Workers, All Other	230	\$ 47.17	\$ 98,116	\$ 38.83	\$ 80,766	\$ 96,803	\$ 54.70	\$ 113,776
92	Public Administration	19-4021	Biological Technicians	60	\$ 25.22	\$ 52,451	\$ 21.18	\$ 44,054	\$ 50,419	\$ 29.84	\$ 62,067
92	Public Administration	19-4042	Environmental Science and Protection Technicians, Including Health	210	\$ 25.69	\$ 53,443	\$ 18.03	\$ 37,502	\$ 52,000	\$ 31.01	\$ 64,501
92	Public Administration	19-4044	Hydrologic Technicians	30	\$ 32.33	\$ 67,247	\$ 24.14	\$ 50,218	\$ 68,973	\$ 37.44	\$ 77,875
92	Public Administration	19-4061	Social Science Research Assistants	10	\$ 24.93	\$ 51,849	\$ 19.11	\$ 39,752	\$ 51,602	\$ 31.26	\$ 65,022
92	Public Administration	19-4071	Forest and Conservation Technicians	30	\$ 25.11	\$ 52,230	\$ 21.18	\$ 44,054	\$ 51,860	\$ 30.64	\$ 63,722
92	Public Administration	19-4092	Forensic Science Technicians	60	\$ 28.10	\$ 58,445	\$ 22.06	\$ 45,885	\$ 59,654	\$ 32.14	\$ 66,858
92	Public Administration	19-4099	Life, Physical, and Social Science Technicians, All Other	100	\$ 24.39	\$ 50,727	\$ 17.00	\$ 35,360	\$ 45,885	\$ 28.39	\$ 59,051
92	Public Administration	19-5011	Occupational Health and Safety Specialists	910	\$ 43.44	\$ 90,347	\$ 38.38	\$ 79,830	\$ 93,350	\$ 49.81	\$ 103,605
92	Public Administration	19-5012	Occupational Health and Safety Technicians	60	\$ 37.42	\$ 77,827	\$ 31.56	\$ 65,639	\$ 75,775	\$ 41.90	\$ 87,152
92	Public Administration	21-0000	Community and Social Service Occupations	15,610	\$ 36.06	\$ 75,014	\$ 27.84	\$ 57,907	\$ 77,106	\$ 45.12	\$ 93,850
92	Public Administration	21-1012	Educational, Guidance, and Career Counselors and Advisors	450	\$ 35.23	\$ 73,275	\$ 28.99	\$ 60,289	\$ 76,125	\$ 39.06	\$ 81,245
92	Public Administration	21-1013	Marriage and Family Therapists	3,600	\$ 42.41	\$ 88,207	\$ 37.30	\$ 77,584	\$ 86,029	\$ 45.37	\$ 94,370
92	Public Administration	21-1018	Substance abuse, behavioral disorder, and mental health counselors	220	\$ 36.31	\$ 75,524	\$ 30.23	\$ 62,877	\$ 76,690	\$ 42.39	\$ 88,171
92	Public Administration	21-1019	Counselors, All Other	210	\$ 44.42	\$ 92,384	\$ 33.85	\$ 70,416	\$ 100,194	\$ 49.81	\$ 103,605
92	Public Administration	21-1021	Child, Family, and School Social Workers	900	\$ 37.98	\$ 79,001	\$ 31.24	\$ 64,989	\$ 79,240	\$ 47.11	\$ 97,986
92	Public Administration	21-1022	Healthcare Social Workers	210	\$ 28.74	\$ 59,770	\$ 23.40	\$ 48,682	\$ 48,686	\$ 35.53	\$ 73,907
92	Public Administration	21-1023	Mental Health and Substance Abuse Social Workers	10	\$ 37.08	\$ 77,124	\$ 28.46	\$ 59,204	\$ 76,253	\$ 43.23	\$ 89,918
92	Public Administration	21-1029	Social Workers, All Other	590	\$ 36.55	\$ 76,014	\$ 29.29	\$ 60,933	\$ 75,878	\$ 44.00	\$ 91,520
92	Public Administration	21-1091	Health Education Specialists	150	\$ 34.69	\$ 72,154	\$ 25.39	\$ 52,819	\$ 62,962	\$ 40.32	\$ 83,858
92	Public Administration	21-1092	Probation Officers and Correctional Treatment Specialists	2,800	\$ 38.02	\$ 79,090	\$ 27.57	\$ 57,346	\$ 80,288	\$ 47.87	\$ 99,570
92	Public Administration	21-1093	Social and Human Service Assistants	4,120	\$ 30.86	\$ 64,179	\$ 23.04	\$ 47,924	\$ 61,624	\$ 39.26	\$ 81,668
92	Public Administration	21-1094	Community Health Workers	70	\$ 28.91	\$ 60,126	\$ 23.12	\$ 48,096	\$ 57,346	\$ 33.44	\$ 69,561
92	Public Administration	21-1099	Community and Social Service Specialists, All Other	1,910	\$ 30.83	\$ 64,122	\$ 23.86	\$ 49,624	\$ 59,122	\$ 37.71	\$ 78,437
92	Public Administration	21-2011	Clergy	80	\$ 40.82	\$ 84,901	\$ 34.80	\$ 72,384	\$ 90,106	\$ 46.61	\$ 96,949
92	Public Administration	23-0000	Legal Occupations	6,980	\$ 56.88	\$ 118,310	\$ 38.15	\$ 79,352	\$ 109,990	\$ 72.11	\$ 149,989
92	Public Administration	23-1011	Lawyers	4,030	\$ 60.29	\$ 125,405	\$ 46.10	\$ 95,888	\$ 119,995	\$ 69.87	\$ 145,320
92	Public Administration	23-1012	Judicial Law Clerks	530	\$ 26.36	\$ 54,826	\$ 25.31	\$ 52,645	\$ 52,645	\$ 25.31	\$ 52,645
92	Public Administration	23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	300	\$ 59.68	\$ 124,136	\$ 47.02	\$ 97,802	\$ 118,934	\$ 72.58	\$ 150,966
92	Public Administration	23-1022	Arbitrators, Mediators, and Conciliators	20	\$ 57.95	\$ 120,527	\$ 49.81	\$ 103,605	\$ 116,667	\$ 67.54	\$ 140,483
92	Public Administration	23-1023	Judges, Magistrate Judges, and Magistrates	990	\$ 78.46	\$ 163,198	\$ 57.22	\$ 119,020	\$ 196,227	\$ 94.34	\$ 196,227
92	Public Administration	23-2011	Paralegals and Legal Assistants	660	\$ 35.83	\$ 74,532	\$ 29.12	\$ 60,570	\$ 70,949	\$ 38.83	\$ 80,766
92	Public Administration	23-2093	Title Examiners, Abstractors, and Searchers	20	\$ 33.18	\$ 69,021	\$ 24.39	\$ 50,731	\$ 75,040	\$ 40.90	\$ 85,072
92	Public Administration	23-2099	Legal Support Workers, All Other	420	\$ 43.47	\$ 90,425	\$ 29.48	\$ 61,318	\$ 79,706	\$ 54.60	\$ 113,568
92	Public Administration	25-0000	Educational Instruction and Library Occupations	4,560	\$ 32.39	\$ 67,366	\$ 25.38	\$ 52,792	\$ 63,830	\$ 39.07	\$ 81,271
92	Public Administration	25-1194	Career/Technical Education Teachers, Postsecondary	430	\$ 31.83	\$ 66,204	\$ 28.66	\$ 59,613	\$ 67,621	\$ 35.61	\$ 74,069

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	25-2011	Preschool Teachers, Except Special Education	10	\$ 26.07	\$ 54,233	\$ 24.74	\$ 51,450	\$ 51,450	\$ 24.74	\$ 51,450
92	Public Administration	25-2052	Special Education Teachers, Kindergarten and Elementary School	80		\$ 93,872		\$ 87,152	\$ 94,370		\$ 97,469
92	Public Administration	25-2059	Special Education Teachers, All Other	20		\$ 95,767		\$ 94,224	\$ 97,802		\$ 98,176
92	Public Administration	25-3021	Self-Enrichment Teachers	230	\$ 27.94	\$ 58,108	\$ 21.43	\$ 44,571	\$ 48,925	\$ 29.80	\$ 61,984
92	Public Administration	25-3099	Teachers and Instructors, All Other	200		\$ 83,356		\$ 66,914	\$ 82,751		\$ 94,224
92	Public Administration	25-4011	Archivists	20	\$ 42.96	\$ 89,363	\$ 31.76	\$ 66,061	\$ 83,634	\$ 50.47	\$ 104,978
92	Public Administration	25-4012	Curators	20	\$ 40.92	\$ 85,107	\$ 33.45	\$ 69,576	\$ 79,263	\$ 50.47	\$ 104,978
92	Public Administration	25-4013	Museum Technicians and Conservators	20	\$ 35.89	\$ 74,645	\$ 27.61	\$ 57,427	\$ 73,424	\$ 39.49	\$ 82,139
92	Public Administration	25-4022	Librarians and Media Collections Specialists	1,810	\$ 32.97	\$ 68,580	\$ 29.42	\$ 61,184	\$ 64,187	\$ 37.34	\$ 77,667
92	Public Administration	25-4031	Library Technicians	870	\$ 21.65	\$ 45,030	\$ 14.91	\$ 31,016	\$ 41,131	\$ 29.30	\$ 60,938
92	Public Administration	25-9031	Instructional Coordinators	250	\$ 51.33	\$ 106,768	\$ 47.45	\$ 98,696	\$ 106,226	\$ 58.08	\$ 120,806
92	Public Administration	25-9045	Teaching Assistants, Except Postsecondary	100		\$ 42,114		\$ 38,062	\$ 38,794		\$ 49,494
92	Public Administration	25-9099	Educational Instruction and Library Workers, All Other	180	\$ 34.19	\$ 71,119	\$ 23.85	\$ 49,610	\$ 60,549	\$ 43.56	\$ 90,605
92	Public Administration	27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	940	\$ 35.06	\$ 72,922	\$ 22.23	\$ 46,242	\$ 73,504	\$ 44.49	\$ 92,530
92	Public Administration	27-1019	Artists and Related Workers, All Other	10	\$ 54.03	\$ 112,375	\$ 40.65	\$ 84,552	\$ 115,440	\$ 64.74	\$ 134,659
92	Public Administration	27-1024	Graphic Designers	50	\$ 36.92	\$ 76,799	\$ 26.78	\$ 55,702	\$ 71,198	\$ 43.42	\$ 90,314
92	Public Administration	27-2022	Coaches and Scouts	30		\$ 68,418		\$ 45,768	\$ 56,324		\$ 79,373
92	Public Administration	27-2023	Umpires, Referees, and Other Sports Officials	160		\$ 38,397		\$ 29,390	\$ 38,150		\$ 38,775
92	Public Administration	27-3031	Public Relations Specialists	340	\$ 40.44	\$ 84,111	\$ 32.02	\$ 66,602	\$ 80,787	\$ 50.02	\$ 104,036
92	Public Administration	27-3042	Technical Writers	20	\$ 45.38	\$ 94,393	\$ 39.17	\$ 81,474	\$ 90,193	\$ 52.00	\$ 108,160
92	Public Administration	27-3043	Writers and Authors	30							
92	Public Administration	27-3091	Interpreters and Translators	90	\$ 41.48	\$ 86,288	\$ 36.62	\$ 76,170	\$ 84,790	\$ 47.70	\$ 99,216
92	Public Administration	27-3092	Court Reporters and Simultaneous Captioners	110	\$ 33.29	\$ 69,253	\$ 25.91	\$ 53,898	\$ 63,110	\$ 38.49	\$ 80,070
92	Public Administration	27-4011	Audio and Video Technicians	20	\$ 30.84	\$ 64,151	\$ 23.42	\$ 48,714	\$ 64,323	\$ 36.05	\$ 74,983
92	Public Administration	27-4099	Media and Communication Equipment Workers, All Other	30	\$ 48.29	\$ 100,451	\$ 38.83	\$ 80,766	\$ 92,530	\$ 58.17	\$ 120,994
92	Public Administration	29-0000	Healthcare Practitioners and Technical Occupations	6,510	\$ 43.95	\$ 91,423	\$ 27.47	\$ 57,142	\$ 77,070	\$ 51.00	\$ 106,080
92	Public Administration	29-1029	Dentists, All Other Specialists	40	\$ 80.19	\$ 166,795	\$ 55.34	\$ 115,107	\$ 182,582	\$ 107.80	\$ 224,214
92	Public Administration	29-1031	Dietitians and Nutritionists	190	\$ 35.42	\$ 73,684	\$ 27.89	\$ 58,011	\$ 73,133	\$ 42.71	\$ 88,837
92	Public Administration	29-1051	Pharmacists	70	\$ 66.67	\$ 138,679	\$ 62.33	\$ 129,646	\$ 149,906	\$ 75.97	\$ 158,018
92	Public Administration	29-1122	Occupational Therapists	20	\$ 51.95	\$ 108,048	\$ 49.81	\$ 103,605	\$ 103,605	\$ 58.11	\$ 120,869
92	Public Administration	29-1123	Physical Therapists	30	\$ 52.94	\$ 110,120	\$ 49.81	\$ 103,605	\$ 109,699	\$ 57.39	\$ 119,366
92	Public Administration	29-1125	Recreational Therapists	50	\$ 34.11	\$ 70,957	\$ 25.60	\$ 53,250	\$ 65,389	\$ 44.00	\$ 91,520
92	Public Administration	29-1127	Speech-Language Pathologists	50	\$ 52.94	\$ 110,118	\$ 47.54	\$ 98,883	\$ 106,475	\$ 57.40	\$ 119,392
92	Public Administration	29-1129	Therapists, All Other	20	\$ 39.16	\$ 81,454	\$ 36.01	\$ 74,901	\$ 74,901	\$ 36.64	\$ 76,205
92	Public Administration	29-1131	Veterinarians	30	\$ 59.88	\$ 124,546	\$ 57.33	\$ 119,246	\$ 126,581	\$ 62.50	\$ 130,003
92	Public Administration	29-1141	Registered Nurses	1,910	\$ 49.80	\$ 103,584	\$ 40.19	\$ 83,597	\$ 97,081	\$ 58.65	\$ 121,992
92	Public Administration	29-1171	Nurse Practitioners	40	\$ 66.23	\$ 137,760	\$ 60.89	\$ 126,651	\$ 135,200	\$ 72.57	\$ 150,942
92	Public Administration	29-1223	Psychiatrists	10	\$ 127.64	\$ 265,482	\$ 112.10	\$ 233,170	\$ 233,170		
92	Public Administration	29-1229	Physicians, All Other	380	\$ 119.56	\$ 248,689	\$ 107.97	\$ 224,578			
92	Public Administration	29-1292	Dental Hygienists	10	\$ 37.70	\$ 78,410	\$ 34.10	\$ 70,928	\$ 80,101	\$ 41.72	\$ 86,778
92	Public Administration	29-1299	Healthcare Diagnosing or Treating Practitioners, All Other	300	\$ 56.06	\$ 116,601	\$ 42.71	\$ 88,837	\$ 101,920	\$ 55.00	\$ 114,400
92	Public Administration	29-2010	Clinical Laboratory Technologists and Technicians	70	\$ 42.06	\$ 87,493	\$ 33.05	\$ 68,744	\$ 94,245	\$ 50.49	\$ 105,019
92	Public Administration	29-2034	Radiologic Technologists and Technicians	40	\$ 47.34	\$ 98,460	\$ 43.40	\$ 90,272	\$ 93,101	\$ 52.60	\$ 109,408
92	Public Administration	29-2042	Emergency Medical Technicians	2,040	\$ 25.48	\$ 53,002	\$ 20.74	\$ 43,148	\$ 50,680	\$ 28.46	\$ 59,202
92	Public Administration	29-2052	Pharmacy Technicians	50	\$ 28.39	\$ 59,055	\$ 25.94	\$ 53,955	\$ 59,010	\$ 31.61	\$ 65,749
92	Public Administration	29-2053	Psychiatric Technicians	40	\$ 31.48	\$ 65,481	\$ 27.83	\$ 57,886	\$ 67,621	\$ 36.01	\$ 74,901
92	Public Administration	29-2056	Veterinary Technologists and Technicians	20	\$ 26.25	\$ 54,598	\$ 20.82	\$ 43,306	\$ 43,309	\$ 35.34	\$ 73,507

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	29-2061	Licensed Practical and Licensed Vocational Nurses	660	\$ 30.44	\$ 63,324	\$ 28.98	\$ 60,270	\$ 63,568	\$ 31.06	\$ 64,605
92	Public Administration	29-2072	Medical Records Specialists	60	\$ 33.28	\$ 69,216	\$ 28.98	\$ 60,278	\$ 72,176	\$ 37.38	\$ 77,750
92	Public Administration	29-2099	Health Technologists and Technicians, All Other	150	\$ 33.05	\$ 68,744	\$ 29.00	\$ 60,320	\$ 64,480	\$ 37.00	\$ 76,960
92	Public Administration	29-9099	Healthcare Practitioners and Technical Workers, All Other	180	\$ 51.39	\$ 106,894	\$ 38.83	\$ 80,766	\$ 113,776	\$ 60.87	\$ 126,610
92	Public Administration	31-0000	Healthcare Support Occupations	2,870	\$ 23.07	\$ 47,994	\$ 19.01	\$ 39,541	\$ 47,735	\$ 25.91	\$ 53,893
92	Public Administration	31-1120	Home Health and Personal Care Aides	800	\$ 24.73	\$ 51,431	\$ 24.27	\$ 50,482	\$ 53,893	\$ 25.91	\$ 53,893
92	Public Administration	31-1131	Nursing Assistants	840	\$ 22.54	\$ 46,876	\$ 21.10	\$ 43,888	\$ 47,293	\$ 25.28	\$ 52,582
92	Public Administration	31-1132	Orderlies	200	\$ 19.60	\$ 40,762	\$ 17.66	\$ 36,733	\$ 38,126	\$ 21.04	\$ 43,763
92	Public Administration	31-1133	Psychiatric Aides	510	\$ 19.19	\$ 39,917	\$ 18.00	\$ 37,440	\$ 38,126	\$ 21.72	\$ 45,178
92	Public Administration	31-9092	Medical Assistants	50	\$ 22.56	\$ 46,917	\$ 19.08	\$ 39,686	\$ 47,452	\$ 23.31	\$ 48,482
92	Public Administration	31-9099	Healthcare Support Workers, All Other	410	\$ 26.39	\$ 54,882	\$ 24.00	\$ 49,920	\$ 58,926	\$ 28.36	\$ 58,989
92	Public Administration	33-0000	Protective Service Occupations	62,020	\$ 42.11	\$ 87,583	\$ 27.01	\$ 56,181	\$ 85,176	\$ 55.39	\$ 115,211
92	Public Administration	33-1011	First-Line Supervisors of Correctional Officers	1,380	\$ 54.16	\$ 112,661	\$ 48.87	\$ 101,639	\$ 107,524	\$ 59.51	\$ 123,783
92	Public Administration	33-1012	First-Line Supervisors of Police and Detectives	6,740	\$ 67.71	\$ 140,836	\$ 59.54	\$ 123,843	\$ 138,026	\$ 76.08	\$ 158,250
92	Public Administration	33-1021	First-Line Supervisors of Firefighting and Prevention Workers	790	\$ 58.64	\$ 121,980	\$ 47.37	\$ 98,534	\$ 127,117	\$ 66.83	\$ 138,997
92	Public Administration	33-1091	First-Line Supervisors of Security Workers	50	\$ 33.35	\$ 69,367	\$ 22.33	\$ 46,443	\$ 61,119	\$ 40.90	\$ 85,062
92	Public Administration	33-1099	First-Line Supervisors of Protective Service Workers, All Other	320	\$ 36.25	\$ 75,395	\$ 28.67	\$ 59,632	\$ 68,397	\$ 37.84	\$ 78,707
92	Public Administration	33-2011	Firefighters	5,420	\$ 41.15	\$ 85,584	\$ 29.18	\$ 60,702	\$ 85,411	\$ 51.02	\$ 106,116
92	Public Administration	33-2021	Fire Inspectors and Investigators	950	\$ 35.00	\$ 72,795	\$ 25.90	\$ 53,879	\$ 72,821	\$ 43.68	\$ 90,852
92	Public Administration	33-2022	Forest Fire Inspectors and Prevention Specialists	220	\$ 30.53	\$ 63,504	\$ 24.77	\$ 51,525	\$ 60,466	\$ 35.70	\$ 74,254
92	Public Administration	33-3011	Bailiffs		\$ 25.35	\$ 52,719	\$ 17.76	\$ 36,939	\$ 42,780	\$ 27.85	\$ 57,918
92	Public Administration	33-3012	Correctional Officers and Jailers	8,270	\$ 39.76	\$ 82,704	\$ 31.87	\$ 66,290	\$ 90,147	\$ 47.83	\$ 99,486
92	Public Administration	33-3021	Detectives and Criminal Investigators	3,360	\$ 51.88	\$ 107,906	\$ 39.74	\$ 82,667	\$ 102,898	\$ 61.38	\$ 127,668
92	Public Administration	33-3031	Fish and Game Wardens	70	\$ 35.53	\$ 73,895	\$ 24.60	\$ 51,168	\$ 75,933	\$ 43.45	\$ 90,376
92	Public Administration	33-3041	Parking Enforcement Workers		\$ 23.63	\$ 49,160	\$ 18.41	\$ 38,298	\$ 48,582	\$ 27.06	\$ 56,289
92	Public Administration	33-3051	Police and Sheriff's Patrol Officers	20,810	\$ 45.55	\$ 94,738	\$ 32.53	\$ 67,659	\$ 93,145	\$ 57.84	\$ 120,303
92	Public Administration	33-3052	Transit and Railroad Police	310	\$ 44.99	\$ 93,571	\$ 42.32	\$ 88,026	\$ 100,173	\$ 48.16	\$ 100,173
92	Public Administration	33-9011	Animal Control Workers	160	\$ 26.98	\$ 56,120	\$ 22.22	\$ 46,213	\$ 55,780	\$ 30.65	\$ 63,746
92	Public Administration	33-9021	Private Detectives and Investigators	70	\$ 45.05	\$ 93,708	\$ 26.58	\$ 55,287	\$ 94,827	\$ 66.83	\$ 139,004
92	Public Administration	33-9032	Security Guards	1,540	\$ 22.62	\$ 47,041	\$ 16.00	\$ 33,280	\$ 42,797	\$ 27.05	\$ 56,264
92	Public Administration	33-9091	Crossing Guards and Flaggers	6,610	\$ 19.32	\$ 40,182	\$ 15.29	\$ 31,795	\$ 37,991	\$ 22.95	\$ 47,733
92	Public Administration	33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	930	\$ 17.24	\$ 35,855	\$ 15.00	\$ 31,200	\$ 34,469	\$ 18.50	\$ 38,480
92	Public Administration	33-9099	Protective Service Workers, All Other	2,320	\$ 27.33	\$ 56,847	\$ 19.23	\$ 39,998	\$ 56,521	\$ 33.48	\$ 69,631
92	Public Administration	35-0000	Food Preparation and Serving Related Occupations	1,140	\$ 22.58	\$ 46,959	\$ 17.70	\$ 36,819	\$ 45,386	\$ 23.81	\$ 49,527
92	Public Administration	35-1011	Chefs and Head Cooks	50	\$ 44.20	\$ 91,941	\$ 43.84	\$ 91,187	\$ 94,661	\$ 45.51	\$ 94,661
92	Public Administration	35-1012	First-Line Supervisors of Food Preparation and Serving Workers	130	\$ 29.64	\$ 61,646	\$ 23.10	\$ 48,048	\$ 54,180	\$ 36.01	\$ 74,901
92	Public Administration	35-2012	Cooks, Institution and Cafeteria	170	\$ 23.27	\$ 48,398	\$ 19.99	\$ 41,579	\$ 47,778	\$ 26.20	\$ 54,496
92	Public Administration	35-3023	Fast Food and Counter Workers	680	\$ 20.20	\$ 42,008	\$ 17.45	\$ 36,291	\$ 42,765	\$ 22.69	\$ 47,195
92	Public Administration	35-3041	Food Servers, Nonrestaurant	40	\$ 17.37	\$ 36,127	\$ 14.13	\$ 29,390	\$ 32,903	\$ 18.05	\$ 37,553
92	Public Administration	35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	50	\$ 20.08	\$ 41,777	\$ 16.68	\$ 34,698	\$ 37,545	\$ 24.63	\$ 51,226
92	Public Administration	37-0000	Building and Grounds Cleaning and Maintenance Occupations	3,510	\$ 24.89	\$ 51,781	\$ 17.50	\$ 36,400	\$ 46,142	\$ 30.89	\$ 64,251
92	Public Administration	37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	150	\$ 32.46	\$ 67,512	\$ 23.97	\$ 49,858	\$ 67,621	\$ 36.01	\$ 74,901
92	Public Administration	37-1012	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping V	200	\$ 41.72	\$ 86,768	\$ 35.53	\$ 73,901	\$ 85,992	\$ 47.63	\$ 99,063
92	Public Administration	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,190	\$ 20.03	\$ 41,666	\$ 15.61	\$ 32,460	\$ 37,856	\$ 23.14	\$ 48,139
92	Public Administration	37-2012	Maids and Housekeeping Cleaners	270	\$ 19.10	\$ 39,726	\$ 16.86	\$ 35,069	\$ 39,250	\$ 21.56	\$ 44,845
92	Public Administration	37-2021	Pest Control Workers	60	\$ 28.34	\$ 58,944	\$ 23.06	\$ 47,955	\$ 59,738	\$ 33.85	\$ 70,404
92	Public Administration	37-3011	Landscaping and Groundskeeping Workers	1,390	\$ 25.93	\$ 53,929	\$ 18.32	\$ 38,103	\$ 48,942	\$ 33.39	\$ 69,453

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	40	\$ 29.43	\$ 61,221	\$ 25.61	\$ 53,270	\$ 64,077	\$ 32.50	\$ 67,602
92	Public Administration	37-3013	Tree Trimmers and Pruners	200	\$ 30.35	\$ 63,130	\$ 24.17	\$ 50,267	\$ 61,193	\$ 35.50	\$ 73,840
92	Public Administration	39-0000	Personal Care and Service Occupations	5,520	\$ 20.99	\$ 43,666	\$ 14.97	\$ 31,132	\$ 36,730	\$ 24.65	\$ 51,273
92	Public Administration	39-1014	First-Line Supervisors of Entertainment and Recreation Workers, Except G	670	\$ 29.62	\$ 61,602	\$ 22.10	\$ 45,958	\$ 62,714	\$ 35.97	\$ 74,821
92	Public Administration	39-1022	First-Line Supervisors of Personal Service Workers	480	\$ 30.13	\$ 62,662	\$ 28.68	\$ 59,654	\$ 59,654	\$ 31.40	\$ 65,312
92	Public Administration	39-2021	Animal Caretakers	360	\$ 20.38	\$ 42,399	\$ 17.53	\$ 36,463	\$ 39,319	\$ 22.57	\$ 46,938
92	Public Administration	39-3091	Amusement and Recreation Attendants	400	\$ 16.03	\$ 33,350	\$ 14.13	\$ 29,390	\$ 30,671	\$ 15.87	\$ 33,018
92	Public Administration	39-7010	Tour and travel guides	150	\$ 17.27	\$ 35,929	\$ 14.46	\$ 30,087	\$ 36,612	\$ 21.18	\$ 44,054
92	Public Administration	39-9011	Childcare Workers	220	\$ 16.41	\$ 34,140	\$ 14.13	\$ 29,390	\$ 31,076	\$ 18.65	\$ 38,797
92	Public Administration	39-9031	Exercise Trainers and Group Fitness Instructors	160	\$ 26.10	\$ 54,284	\$ 14.94	\$ 31,072	\$ 38,919	\$ 36.03	\$ 74,935
92	Public Administration	39-9032	Recreation Workers	2,810	\$ 18.90	\$ 39,315	\$ 14.95	\$ 31,090	\$ 35,838	\$ 21.27	\$ 44,232
92	Public Administration	39-9099	Personal Care and Service Workers, All Other	260	\$ 16.17	\$ 33,628	\$ 15.00	\$ 31,200	\$ 32,240	\$ 17.00	\$ 35,360
92	Public Administration	41-0000	Sales and Related Occupations	1,280	\$ 23.38	\$ 48,629	\$ 16.24	\$ 33,779	\$ 39,562	\$ 29.01	\$ 60,341
92	Public Administration	41-1011	First-Line Supervisors of Retail Sales Workers	190	\$ 37.28	\$ 77,552	\$ 32.05	\$ 66,664	\$ 76,565	\$ 44.22	\$ 91,978
92	Public Administration	41-2011	Cashiers	1,040	\$ 20.52	\$ 42,672	\$ 16.24	\$ 33,779	\$ 34,882	\$ 24.01	\$ 49,942
92	Public Administration	41-2031	Retail Salespersons	30	\$ 18.33	\$ 38,137	\$ 16.86	\$ 35,069	\$ 35,069	\$ 20.23	\$ 42,078
92	Public Administration	41-9022	Real Estate Sales Agents	20	\$ 47.96	\$ 99,755	\$ 40.77	\$ 84,802	\$ 97,126	\$ 55.34	\$ 115,107
92	Public Administration	43-0000	Office and Administrative Support Occupations	40,920	\$ 26.76	\$ 55,653	\$ 21.31	\$ 44,325	\$ 52,374	\$ 30.52	\$ 63,471
92	Public Administration	43-1011	First-Line Supervisors of Office and Administrative Support Workers	3,000	\$ 39.86	\$ 82,906	\$ 32.87	\$ 68,370	\$ 78,659	\$ 45.87	\$ 95,413
92	Public Administration	43-2011	Switchboard Operators, Including Answering Service	90	\$ 21.93	\$ 45,623	\$ 16.48	\$ 34,278	\$ 43,396	\$ 27.39	\$ 56,971
92	Public Administration	43-2021	Telephone Operators	60	\$ 22.69	\$ 47,196	\$ 17.57	\$ 36,536	\$ 48,683	\$ 24.31	\$ 50,574
92	Public Administration	43-2099	Communications Equipment Operators, All Other	20	\$ 28.45	\$ 59,180	\$ 29.45	\$ 61,256	\$ 61,256	\$ 29.45	\$ 61,256
92	Public Administration	43-3011	Bill and Account Collectors	20	\$ 28.99	\$ 60,294	\$ 28.08	\$ 58,406	\$ 60,590	\$ 30.00	\$ 62,400
92	Public Administration	43-3021	Billing and Posting Clerks	60	\$ 27.99	\$ 58,212	\$ 24.03	\$ 49,982	\$ 56,641	\$ 29.12	\$ 60,564
92	Public Administration	43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,790	\$ 25.79	\$ 53,636	\$ 22.49	\$ 46,776	\$ 51,758	\$ 29.24	\$ 60,822
92	Public Administration	43-3051	Payroll and Timekeeping Clerks	260	\$ 27.77	\$ 57,751	\$ 22.99	\$ 47,823	\$ 57,096	\$ 32.18	\$ 66,934
92	Public Administration	43-3061	Procurement Clerks	310	\$ 26.32	\$ 54,739	\$ 21.39	\$ 44,499	\$ 55,370	\$ 29.73	\$ 61,838
92	Public Administration	43-3099	Financial Clerks, All Other	50	\$ 24.67	\$ 51,321	\$ 22.29	\$ 46,363	\$ 50,586	\$ 27.00	\$ 56,160
92	Public Administration	43-4031	Court, Municipal, and License Clerks	5,240	\$ 25.76	\$ 53,588	\$ 21.36	\$ 44,429	\$ 51,096	\$ 29.36	\$ 61,063
92	Public Administration	43-4051	Customer Service Representatives	550	\$ 22.42	\$ 46,632	\$ 16.00	\$ 33,288	\$ 45,552	\$ 28.08	\$ 58,406
92	Public Administration	43-4061	Eligibility Interviewers, Government Programs	840	\$ 24.38	\$ 50,702	\$ 22.17	\$ 46,106	\$ 46,110	\$ 27.42	\$ 57,034
92	Public Administration	43-4071	File Clerks	640	\$ 26.22	\$ 54,533	\$ 21.22	\$ 44,129	\$ 52,146	\$ 30.62	\$ 63,688
92	Public Administration	43-4121	Library Assistants, Clerical	2,920	\$ 19.04	\$ 39,610	\$ 15.26	\$ 31,732	\$ 37,005	\$ 21.97	\$ 45,694
92	Public Administration	43-4161	Human Resources Assistants, Except Payroll and Timekeeping	280	\$ 26.95	\$ 56,046	\$ 23.69	\$ 49,270	\$ 56,160	\$ 30.41	\$ 63,244
92	Public Administration	43-4171	Receptionists and Information Clerks	220	\$ 19.74	\$ 41,060	\$ 15.08	\$ 31,377	\$ 37,744	\$ 23.31	\$ 48,478
92	Public Administration	43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	60	\$ 21.99	\$ 45,742	\$ 15.00	\$ 31,200	\$ 44,346	\$ 28.87	\$ 60,050
92	Public Administration	43-4199	Information and Record Clerks, All Other	1,210	\$ 25.73	\$ 53,522	\$ 21.88	\$ 45,510	\$ 53,498	\$ 29.45	\$ 61,256
92	Public Administration	43-5011	Cargo and Freight Agents	10	\$ 36.07	\$ 75,032	\$ 31.96	\$ 66,477	\$ 73,424	\$ 38.51	\$ 80,101
92	Public Administration	43-5021	Couriers and Messengers	130	\$ 22.98	\$ 47,804	\$ 15.40	\$ 32,042	\$ 48,364	\$ 28.60	\$ 59,478
92	Public Administration	43-5031	Public Safety Telecommunicators	3,910	\$ 26.92	\$ 55,993	\$ 21.86	\$ 45,463	\$ 54,381	\$ 30.72	\$ 63,901
92	Public Administration	43-5032	Dispatchers, Except Police, Fire, and Ambulance	240	\$ 31.73	\$ 65,991	\$ 25.68	\$ 53,414	\$ 68,661	\$ 34.29	\$ 71,323
92	Public Administration	43-5041	Meter Readers, Utilities	120	\$ 27.73	\$ 57,685	\$ 21.46	\$ 44,633	\$ 57,830	\$ 30.49	\$ 63,416
92	Public Administration	43-5061	Production, Planning, and Expediting Clerks	150	\$ 32.09	\$ 66,756	\$ 28.14	\$ 58,528	\$ 65,519	\$ 38.16	\$ 79,373
92	Public Administration	43-5071	Shipping, Receiving, and Inventory Clerks	230	\$ 29.51	\$ 61,390	\$ 25.79	\$ 53,643	\$ 58,656	\$ 35.75	\$ 74,360
92	Public Administration	43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	90	\$ 25.02	\$ 52,034	\$ 21.04	\$ 43,762	\$ 48,882	\$ 28.22	\$ 58,691
92	Public Administration	43-6011	Executive Secretaries and Executive Administrative Assistants	1,830	\$ 38.75	\$ 80,598	\$ 31.09	\$ 64,667	\$ 78,620	\$ 44.88	\$ 93,350
92	Public Administration	43-6012	Legal Secretaries and Administrative Assistants	760	\$ 28.63	\$ 59,543	\$ 24.29	\$ 50,523	\$ 57,346	\$ 33.02	\$ 68,682

New Jersey Department of Labor and Workforce Development
2023 Occupational Employment and Wage Estimates for New Jersey
by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Salary	Hourly	Salary
92	Public Administration	43-6013	Medical Secretaries and Administrative Assistants	30	\$ 21.15	\$ 43,988	\$ 19.26	\$ 40,053	\$ 46,218	\$ 22.94	\$ 47,715
92	Public Administration	43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Execu	3,390	\$ 27.09	\$ 56,355	\$ 22.89	\$ 47,611	\$ 57,318	\$ 30.58	\$ 63,606
92	Public Administration	43-9021	Data Entry Keyers	1,030	\$ 24.82	\$ 51,628	\$ 19.71	\$ 40,994	\$ 47,934	\$ 28.66	\$ 59,615
92	Public Administration	43-9022	Word Processors and Typists	3,930	\$ 24.37	\$ 50,680	\$ 19.54	\$ 40,647	\$ 47,920	\$ 28.14	\$ 58,526
92	Public Administration	43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	150	\$ 24.40	\$ 50,755	\$ 21.01	\$ 43,701	\$ 49,858	\$ 28.68	\$ 59,654
92	Public Administration	43-9061	Office Clerks, General	6,300	\$ 24.04	\$ 50,014	\$ 18.95	\$ 39,422	\$ 48,131	\$ 28.81	\$ 59,918
92	Public Administration	43-9071	Office Machine Operators, Except Computer	50	\$ 26.78	\$ 55,710	\$ 20.90	\$ 43,468	\$ 55,630	\$ 30.15	\$ 62,710
92	Public Administration	43-9199	Office and Administrative Support Workers, All Other	890	\$ 26.74	\$ 55,610	\$ 20.00	\$ 41,600	\$ 51,542	\$ 30.21	\$ 62,841
92	Public Administration	45-0000	Farming, Fishing, and Forestry Occupations	160	\$ 22.92	\$ 47,678	\$ 17.50	\$ 36,400	\$ 41,600	\$ 25.00	\$ 52,000
92	Public Administration	45-2011	Agricultural Inspectors	30	\$ 30.79	\$ 64,039	\$ 26.23	\$ 54,558	\$ 66,602	\$ 34.23	\$ 71,198
92	Public Administration	45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	60	\$ 18.22	\$ 37,903	\$ 15.50	\$ 32,240	\$ 41,600	\$ 20.00	\$ 41,600
92	Public Administration	45-4011	Forest and Conservation Workers	60	\$ 20.34	\$ 42,298	\$ 17.00	\$ 35,360	\$ 42,026	\$ 24.60	\$ 51,168
92	Public Administration	47-0000	Construction and Extraction Occupations	16,330	\$ 32.07	\$ 66,698	\$ 22.87	\$ 47,561	\$ 62,213	\$ 39.01	\$ 81,141
92	Public Administration	47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1,990	\$ 43.49	\$ 90,460	\$ 36.78	\$ 76,498	\$ 89,752	\$ 48.03	\$ 99,897
92	Public Administration	47-2021	Brickmasons and Blockmasons	10	\$ 34.72	\$ 72,211	\$ 27.85	\$ 57,928	\$ 68,969	\$ 43.90	\$ 91,319
92	Public Administration	47-2031	Carpenters	240	\$ 31.69	\$ 65,925	\$ 27.48	\$ 57,148	\$ 64,126	\$ 35.00	\$ 72,799
92	Public Administration	47-2051	Cement Masons and Concrete Finishers	40	\$ 33.81	\$ 70,318	\$ 29.41	\$ 61,167	\$ 71,628	\$ 35.51	\$ 73,851
92	Public Administration	47-2061	Construction Laborers	1,170	\$ 24.82	\$ 51,619	\$ 18.74	\$ 38,971	\$ 49,025	\$ 30.44	\$ 63,314
92	Public Administration	47-2071	Paving, Surfacing, and Tamping Equipment Operators	310	\$ 23.47	\$ 48,825	\$ 19.95	\$ 41,496	\$ 44,720	\$ 24.60	\$ 51,168
92	Public Administration	47-2073	Operating Engineers and Other Construction Equipment Operators	1,320	\$ 33.42	\$ 69,507	\$ 28.20	\$ 58,646	\$ 65,999	\$ 38.83	\$ 80,759
92	Public Administration	47-2111	Electricians	450	\$ 40.61	\$ 84,462	\$ 33.15	\$ 68,952	\$ 79,310	\$ 50.24	\$ 104,499
92	Public Administration	47-2141	Painters, Construction and Maintenance	110	\$ 32.37	\$ 67,320	\$ 26.86	\$ 55,869	\$ 64,126	\$ 37.20	\$ 77,367
92	Public Administration	47-2151	Pipelayers	450	\$ 32.31	\$ 67,212	\$ 24.69	\$ 51,363	\$ 66,722	\$ 37.81	\$ 78,653
92	Public Administration	47-2152	Plumbers, Pipefitters, and Steamfitters	460	\$ 30.59	\$ 63,621	\$ 24.03	\$ 49,988	\$ 61,295	\$ 38.24	\$ 79,544
92	Public Administration	47-2211	Sheet Metal Workers	30	\$ 37.97	\$ 78,980	\$ 34.51	\$ 71,781	\$ 77,459	\$ 38.61	\$ 80,309
92	Public Administration	47-3013	Helpers--Electricians	20	\$ 24.24	\$ 50,423	\$ 21.88	\$ 45,505	\$ 48,837	\$ 27.35	\$ 56,894
92	Public Administration	47-4011	Construction and Building Inspectors	3,460	\$ 38.89	\$ 80,891	\$ 29.37	\$ 61,090	\$ 80,174	\$ 46.58	\$ 96,893
92	Public Administration	47-4041	Hazardous Materials Removal Workers	30	\$ 35.01	\$ 72,814	\$ 28.62	\$ 59,537	\$ 76,034	\$ 44.36	\$ 92,267
92	Public Administration	47-4051	Highway Maintenance Workers	6,030	\$ 25.38	\$ 52,789	\$ 18.40	\$ 38,272	\$ 48,932	\$ 29.47	\$ 61,288
92	Public Administration	47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	80	\$ 33.75	\$ 70,203	\$ 26.13	\$ 54,345	\$ 68,730	\$ 41.60	\$ 86,528
92	Public Administration	49-0000	Installation, Maintenance, and Repair Occupations	9,890	\$ 31.78	\$ 66,095	\$ 23.61	\$ 49,109	\$ 65,103	\$ 37.45	\$ 77,900
92	Public Administration	49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,460	\$ 42.49	\$ 88,376	\$ 36.46	\$ 75,842	\$ 87,131	\$ 47.94	\$ 99,706
92	Public Administration	49-2011	Computer, Automated Teller, and Office Machine Repairers	50	\$ 35.11	\$ 73,034	\$ 32.67	\$ 67,954	\$ 71,989	\$ 40.00	\$ 83,200
92	Public Administration	49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	10	\$ 36.46	\$ 75,844	\$ 32.60	\$ 67,808	\$ 74,818	\$ 39.90	\$ 82,992
92	Public Administration	49-2022	Telecommunications Equipment Installers and Repairers, Except Line Insta	30	\$ 42.26	\$ 87,900	\$ 32.60	\$ 67,808	\$ 89,981	\$ 51.81	\$ 107,765
92	Public Administration	49-2091	Avionics Technicians	10	\$ 37.18	\$ 77,334	\$ 37.24	\$ 77,459	\$ 77,459	\$ 37.24	\$ 77,459
92	Public Administration	49-2093	Electrical and Electronics Installers and Repairers, Transportation Equipme	60	\$ 36.25	\$ 75,408	\$ 34.50	\$ 71,760	\$ 74,006	\$ 36.84	\$ 76,627
92	Public Administration	49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	250	\$ 36.41	\$ 75,733	\$ 28.84	\$ 59,987	\$ 75,130	\$ 44.34	\$ 92,227
92	Public Administration	49-3011	Aircraft Mechanics and Service Technicians	150	\$ 39.69	\$ 82,550	\$ 37.24	\$ 77,459	\$ 80,579	\$ 42.41	\$ 88,213
92	Public Administration	49-3021	Automotive Body and Related Repairers	20	\$ 37.11	\$ 77,196	\$ 34.00	\$ 70,715	\$ 74,506	\$ 38.29	\$ 79,643
92	Public Administration	49-3023	Automotive Service Technicians and Mechanics	430	\$ 34.97	\$ 72,732	\$ 30.19	\$ 62,795	\$ 67,122	\$ 39.25	\$ 81,640
92	Public Administration	49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1,890	\$ 33.85	\$ 70,410	\$ 30.51	\$ 63,459	\$ 70,387	\$ 36.53	\$ 75,983
92	Public Administration	49-3042	Mobile Heavy Equipment Mechanics, Except Engines	80	\$ 36.14	\$ 75,178	\$ 33.05	\$ 68,744	\$ 74,818	\$ 38.61	\$ 80,309
92	Public Administration	49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	30	\$ 27.23	\$ 56,648	\$ 24.03	\$ 49,983	\$ 60,558	\$ 29.19	\$ 60,715
92	Public Administration	49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	10	\$ 38.47	\$ 80,020	\$ 34.51	\$ 71,781	\$ 72,426	\$ 42.85	\$ 89,127
92	Public Administration	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	130	\$ 32.36	\$ 67,308	\$ 29.30	\$ 60,943	\$ 70,242	\$ 36.82	\$ 76,583
92	Public Administration	49-9041	Industrial Machinery Mechanics	310	\$ 34.59	\$ 71,955	\$ 29.41	\$ 61,176	\$ 75,735	\$ 38.61	\$ 80,309

New Jersey Department of Labor and Workforce Development
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by Industry Sector

Source: Division of Economic and Demographic Research, June 2024

Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.)	Mean (Avg.)	25th Pctile.	25th Pctile.	50th Pctile.	75th Pctile.	75th Pctile.
					Hourly	Salary	Hourly	Salary	Hourly	Hourly	
92	Public Administration	49-9051	Electrical Power-Line Installers and Repairers	30	\$ 45.79	\$ 95,238	\$ 34.51	\$ 71,781	\$ 112,984	\$ 56.44	\$ 117,403
92	Public Administration	49-9069	Precision Instrument and Equipment Repairers, All Other	40	\$ 40.90	\$ 85,065	\$ 35.75	\$ 74,360	\$ 80,309	\$ 46.16	\$ 96,013
92	Public Administration	49-9071	Maintenance and Repair Workers, General	4,150	\$ 26.25	\$ 54,606	\$ 20.97	\$ 43,618	\$ 50,760	\$ 30.25	\$ 62,919
92	Public Administration	49-9094	Locksmiths and Safe Repairers	30	\$ 30.30	\$ 63,016	\$ 28.80	\$ 59,904	\$ 64,126	\$ 30.83	\$ 64,126
92	Public Administration	49-9098	Helpers--Installation, Maintenance, and Repair Workers	130	\$ 25.01	\$ 52,011	\$ 19.54	\$ 40,643	\$ 47,163	\$ 28.33	\$ 58,929
92	Public Administration	49-9099	Installation, Maintenance, and Repair Workers, All Other	440	\$ 25.90	\$ 53,878	\$ 19.01	\$ 39,541	\$ 45,813	\$ 31.80	\$ 66,144
92	Public Administration	51-0000	Production Occupations	2,640	\$ 34.81	\$ 72,402	\$ 28.88	\$ 60,070	\$ 71,677	\$ 40.02	\$ 83,233
92	Public Administration	51-1011	First-Line Supervisors of Production and Operating Workers	510	\$ 45.10	\$ 93,809	\$ 37.06	\$ 77,090	\$ 92,039	\$ 50.18	\$ 104,374
92	Public Administration	51-3021	Butchers and Meat Cutters	10	\$ 30.88	\$ 64,240	\$ 28.88	\$ 60,070	\$ 67,558	\$ 32.48	\$ 67,558
92	Public Administration	51-4041	Machinists	30	\$ 38.09	\$ 79,231	\$ 33.15	\$ 68,952	\$ 77,480	\$ 38.61	\$ 80,309
92	Public Administration	51-4121	Welders, Cutters, Solderers, and Brazers	70	\$ 36.68	\$ 76,293	\$ 34.33	\$ 71,406	\$ 72,800	\$ 38.61	\$ 80,309
92	Public Administration	51-5112	Printing Press Operators	40	\$ 28.25	\$ 58,753	\$ 21.04	\$ 43,763	\$ 55,910	\$ 34.40	\$ 71,552
92	Public Administration	51-6011	Laundry and Dry-Cleaning Workers	50	\$ 20.93	\$ 43,542	\$ 19.46	\$ 40,477	\$ 44,090	\$ 21.56	\$ 44,845
92	Public Administration	51-8021	Stationary Engineers and Boiler Operators	220	\$ 33.52	\$ 69,724	\$ 28.15	\$ 58,544	\$ 68,952	\$ 37.91	\$ 78,862
92	Public Administration	51-8031	Water and Wastewater Treatment Plant and System Operators	1,550	\$ 32.15	\$ 66,873	\$ 26.75	\$ 55,633	\$ 64,501	\$ 36.97	\$ 76,888
92	Public Administration	51-8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	10	\$ 33.19	\$ 69,033	\$ 31.80	\$ 66,144	\$ 68,702	\$ 34.28	\$ 71,302
92	Public Administration	51-8099	Plant and System Operators, All Other	30	\$ 28.32	\$ 58,908	\$ 18.17	\$ 37,794	\$ 53,125	\$ 34.51	\$ 71,781
92	Public Administration	51-9199	Production Workers, All Other	30	\$ 37.31	\$ 77,611	\$ 34.84	\$ 72,470	\$ 81,640	\$ 40.73	\$ 84,721
92	Public Administration	53-0000	Transportation and Material Moving Occupations	10,830	\$ 30.16	\$ 62,725	\$ 23.14	\$ 48,131	\$ 66,751	\$ 33.16	\$ 68,973
92	Public Administration	53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Exc	530	\$ 39.92	\$ 83,041	\$ 34.55	\$ 71,864	\$ 85,675	\$ 45.49	\$ 94,619
92	Public Administration	53-2011	Airline Pilots, Copilots, and Flight Engineers	60		\$ 152,338		\$ 130,187	\$ 150,654		\$ 178,048
92	Public Administration	53-2021	Air Traffic Controllers	150	\$ 66.59	\$ 138,500	\$ 51.60	\$ 107,328	\$ 132,725	\$ 81.54	\$ 169,603
92	Public Administration	53-2022	Airfield Operations Specialists	50	\$ 43.04	\$ 89,533	\$ 42.46	\$ 88,317	\$ 92,706	\$ 49.94	\$ 103,868
92	Public Administration	53-3032	Heavy and Tractor-Trailer Truck Drivers	1,480	\$ 29.54	\$ 61,446	\$ 23.57	\$ 49,028	\$ 57,930	\$ 34.38	\$ 71,504
92	Public Administration	53-3033	Light Truck Drivers	210	\$ 24.57	\$ 51,111	\$ 20.35	\$ 42,336	\$ 48,422	\$ 26.23	\$ 54,557
92	Public Administration	53-3051	Bus Drivers, School	430	\$ 26.13	\$ 54,357	\$ 23.77	\$ 49,448	\$ 51,633	\$ 28.80	\$ 59,912
92	Public Administration	53-3052	Bus Drivers, Transit and Intercity	3,300	\$ 32.81	\$ 68,248	\$ 32.72	\$ 68,058	\$ 68,973	\$ 33.16	\$ 68,973
92	Public Administration	53-3053	Shuttle Drivers and Chauffeurs	950	\$ 22.73	\$ 47,275	\$ 18.50	\$ 38,480	\$ 45,658	\$ 26.23	\$ 54,569
92	Public Administration	53-3099	Motor Vehicle Operators, All Other	190	\$ 30.81	\$ 64,083	\$ 27.19	\$ 56,555	\$ 63,723	\$ 33.22	\$ 69,098
92	Public Administration	53-5021	Captains, Mates, and Pilots of Water Vessels	30	\$ 42.72	\$ 88,848	\$ 37.79	\$ 78,603	\$ 85,280	\$ 51.12	\$ 106,330
92	Public Administration	53-5022	Motorboat Operators	10	\$ 35.98	\$ 74,842	\$ 31.80	\$ 66,144	\$ 78,166	\$ 43.84	\$ 91,187
92	Public Administration	53-6011	Bridge and Lock Tenders	110	\$ 25.11	\$ 52,222	\$ 21.57	\$ 44,866	\$ 53,165	\$ 28.15	\$ 58,552
92	Public Administration	53-6021	Parking Attendants	90	\$ 17.83	\$ 37,090	\$ 15.02	\$ 31,251	\$ 36,379	\$ 18.79	\$ 39,083
92	Public Administration	53-6041	Traffic Technicians	140	\$ 28.80	\$ 59,914	\$ 22.92	\$ 47,669	\$ 59,581	\$ 33.51	\$ 69,694
92	Public Administration	53-6051	Transportation Inspectors	120	\$ 44.81	\$ 93,202	\$ 33.13	\$ 68,910	\$ 72,925	\$ 57.18	\$ 118,934
92	Public Administration	53-6099	Transportation Workers, All Other	70	\$ 26.10	\$ 54,287	\$ 17.40	\$ 36,184	\$ 67,558	\$ 32.61	\$ 67,829
92	Public Administration	53-7021	Crane and Tower Operators	20	\$ 36.18	\$ 75,262	\$ 32.12	\$ 66,810	\$ 80,191	\$ 38.55	\$ 80,191
92	Public Administration	53-7051	Industrial Truck and Tractor Operators	40	\$ 30.19	\$ 62,798	\$ 30.46	\$ 63,357	\$ 63,357	\$ 31.56	\$ 65,645
92	Public Administration	53-7061	Cleaners of Vehicles and Equipment	140	\$ 17.51	\$ 36,413	\$ 17.53	\$ 36,462	\$ 36,462	\$ 17.53	\$ 36,462
92	Public Administration	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	290	\$ 23.30	\$ 48,456	\$ 19.39	\$ 40,326	\$ 46,888	\$ 26.81	\$ 55,768
92	Public Administration	53-7065	Stockers and Order Fillers	300	\$ 28.49	\$ 59,269	\$ 24.21	\$ 50,357	\$ 59,936	\$ 33.66	\$ 70,013
92	Public Administration	53-7072	Pump Operators, Except Wellhead Pumps		\$ 38.09	\$ 79,234	\$ 37.33	\$ 77,641	\$ 77,641	\$ 38.79	\$ 80,683
92	Public Administration	53-7081	Refuse and Recyclable Material Collectors	1,640	\$ 24.52	\$ 50,996	\$ 20.14	\$ 41,895	\$ 44,977	\$ 28.34	\$ 58,955

Foot Notes:

Occupations that do not normally work 2,080 hours per year will have a "Salary" but the equivalent "Hourly" wage will be blank. Examples include many teaching occupations, musicians, producers/directors, pilots and airline attendants, to name a few.

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Industry Code	Industry Sector	SOC Code	Occupational Title	Estimated Employment *	Mean (Avg.) Hourly	Mean (Avg.) Salary	25th Pctile. Hourly	25th Pctile. Salary	50th Pctile. Salary	75th Pctile. Hourly	75th Pctile. Salary
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The mean wage equals the weighted average wage. Wages are not publishable when there is a quality issue or there is an employer-confidentiality issue. In these instances, all hourly and salary columns will be blank.

The 25th percentile is an estimate of the wage that 25% of the employees reported in the occupation made less than while 75% made more. Likewise for the estimates of the 50th percentile (50% made less and 50% made more) and the 75th percentile (75% made less and 25% made more).

* Estimated Employment is not the reported employment for the occupation, but rather represents an estimate of the number of employees in that occupation in the defined geographic area and industry. Rounded to the nearest 10, this column will be blank in instances where (a) the employment's relative standard error is greater than 50%, or (b) when there are an insufficient number of employers / employment to guarantee employer confidentiality.